



ICSC serves the global retail real estate industry. We provide our 70,000+ member network in over 100 countries with invaluable resources, connections and industry insights and actively work together to shape public policy.

Massachusetts

	2015	2016	State's Share of US 2016	US 2016	
Industry Characteristics	Shopping center space (sq ft) ¹	139.6 mil.	140.0 mil.	1.8%	7.6 bil.
	Number of shopping centers ¹	1,928	1,936	1.7%	115,856
	Shopping center space per capita (sq ft)	20.6	20.5	-	23.5
	Shopping center jobs per center	150	149	-	112
	Employment density (center jobs per 1000 sq ft)	2.1	2.1	-	1.7
Economic Impact	Shopping center employment (number of jobs)	288,510	289,410	2.2%	12.9 mil.
	Shopping center share of total employment	8.2%	8.1%	-	8.9%
	Shopping center retail sales	\$62.4 bil.	\$64.2 bil.	2.4%	\$2.6 tril.
	Per capita shopping center sales	\$9,197	\$9,419	-	\$8,123
	Shopping center state sales tax revenue ²	\$3.9 bil.	\$4.0 bil.	2.6%	\$151.4 bil.
State Characteristics	Population	6.8 mil.	6.8 mil.	2.1%	323.1 mil.
	Personal income ³	\$425.4 bil.	\$443.7 bil.	2.8%	\$16 tril.
	Per capita personal income	\$62,697	\$65,137	-	\$49,571
	Unemployment rate	4.9%	3.7%	-	4.9%

1 - Copyright, CoStar Realty Information, Inc., www.costar.com

2 - Sales tax revenue generated at shopping centers, except for states not taxing: Alaska, Delaware, Montana, New Hampshire and Oregon. Local government sales tax revenue not included.

3 - Average of available quarterly data.

Sources: CoStar Realty Information, Inc.; U.S. Bureau of Economic Analysis; U.S. Bureau of Labor Statistics; U.S. Census Bureau; The Sales Tax Clearinghouse and ICSC Research.

Disclaimer: While every effort is made to ensure the accuracy and reliability of the information contained in this report, ICSC does not guarantee and is not responsible for the accuracy, completeness or reliability of the information contained in this report. Use of such information is voluntary, and reliance on it should only be undertaken after an independent review of its accuracy, completeness, efficiency, and timeliness.

Massachusetts

2016 Congressional District Statistics

	<i>Congressional District</i>	<i>Number of Centers</i>	<i>Center Employment</i>	<i>Center Sales (\$ Bil.)</i>	<i>Sales Tax Rev. (\$ Mil.)</i>	<i>2015 Median Household Income \$</i>	<i>Population</i>	<i>Shopping Center Gross Leasable Area (Mil. Sq. Ft.)</i>
1	188	29,025	7.14	450.0	52,466	736,190	15.6	
2	196	31,452	7.35	460.0	63,225	744,886	16.0	
3	186	23,505	4.91	310.0	69,747	754,068	10.7	
4	281	37,135	9.08	570.0	87,821	750,331	19.8	
5	169	29,591	5.83	360.0	82,616	765,922	12.7	
6	289	38,555	9.04	560.0	79,695	761,166	19.7	
7	72	26,407	2.76	170.0	53,401	777,588	6.0	
8	229	38,568	8.79	550.0	76,655	764,789	19.2	
9	326	35,173	9.25	580.0	62,099	739,482	20.2	