

# 7-ELEVEN

## COMPANY INFORMATION

**Company Representatives**

7-Eleven

**Territory Covered**

7-Eleven

**Address**

611 Gazania Field

**Phone**

630-776-5219

**Fax****Email**

chris.benne@7-11.com

**Retail Use**

convenience

## BROKER INFORMATION

**Company**

CBRE

**Company Representatives**

Jon S

**Territory Covered**

Texas

**Title**

VP

**Address**

1234 Main

**Phone**

512-716-8257

**Fax****Email**

jonsam@cbre.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

25000

**Average Income Preferred**

125000

**Preferred Traffic generators or co-tenants**

school

**Typical size or range**

1 acre

**Frontage - Min/Preferred/Max**

125

**Location preferred within Shopping Center/Mall**

End Cap  
Freestanding

**Type of centers preferred**  
Community/Neighborhood

**Type of centers preferred**  
Community/Neighborhood

**Focus of expansion in the next 24 months**  
600

**Number of stores to open this year**  
200

**Number of stores to open next year**  
400

**Current number of stores in chain**  
59000

**Other Useful Information**

# 7-ELEVEN, INC

## COMPANY INFORMATION

### Company Representatives

Brooke Schroder, John Baldwin, Michael Hampton, Adam Fullington, Patric Prebel, Chris Benne, Ben Camillo, Ryan Granby

### Territory Covered

Brooke Schroder, John Baldwin, Michael Hampton, Adam Fullington, Patric Prebel, Chris Benne, Ben Camillo, Ryan Granby

### Address

3200 Hackberry, Irving, TX 75063

### Phone

214-789-4375

### Fax

### Email

Brooke.Schroder@7-11.com

### Retail Use

Convenience and Gas

## BROKER INFORMATION

### Company

SHOP Companies

### Company Representatives

Pete Podesta

### Territory Covered

Texas

### Title

Broker

### Address

4809 Cole Ave, Suite 330, Dallas, TX 75205

### Phone

214-960-4459

### Fax

### Email

pete@shopcompanies.com

## SITE SELECTION CRITERIA

### Population Density Preferred

Varies

### Average Income Preferred

Varies

### Preferred Traffic generators or co-tenants

Varies- Retail, Daytime and Residential

### Typical size or range

approximately 1 acre pad

### Frontage - Min/Preferred/Max

Flexible

### Location preferred within Shopping Center/Mall

Freestanding

**Type of centers preferred**

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

**Type of centers preferred**

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

**Focus of expansion in the next 24 months**

DFW, Austin, San Antonio, Houston

**Number of stores to open this year**

400 Nationally

**Number of stores to open next year**

500 Nationally

**Current number of stores in chain**

more than 60,000 worldwide

**Other Useful Information**

# BARNES & NOBLE BOOKSELLERS, INC.

## COMPANY INFORMATION

### Company Representatives

Jim Lampassi

### Territory Covered

Jim Lampassi

### Address

122 Fifth Avenue, New York, NY 10011

### Phone

212-352-3663

### Fax

212-633-3403

### Email

jlampassi@bn.com

### Retail Use

Book Stores

## BROKER INFORMATION

### Company

Falcon Realty Advisors

### Company Representatives

Tim Hughes

### Territory Covered

Texas

### Title

President/CEO

### Address

16000 Dallas Parkway, Suite 225, Dallas, TX 75248

### Phone

972-404-8382

### Fax

### Email

thughes@falconcompanies.com

## SITE SELECTION CRITERIA

### Population Density Preferred

200,000 in trade area

### Average Income Preferred

Upper Middle to High Income

### Preferred Traffic generators or co-tenants

Home stores, beauty stores, high-end grocers

### Typical size or range

10,000 to 15,000 s.f.

### Frontage - Min/Preferred/Max

125'

**Location preferred within Shopping Center/Mall**

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Mall  
Power  
Specialty/Life Style

**Type of centers preferred**

Mall  
Power  
Specialty/Life Style

**Focus of expansion in the next 24 months**

Major Metro Areas

**Number of stores to open this year**

2-5

**Number of stores to open next year**

10-20

**Current number of stores in chain**

633

**Other Useful Information**

College educated customers are a mainstay of the bookselling business.

# BURKES OUTLET

## COMPANY INFORMATION

### Company Representatives

Lauri Mendoza

### Territory Covered

Lauri Mendoza

### Address

700 13th Avenue East, Bradenton, Florida 34208

### Phone

941-744-4194

### Fax

### Email

lmendoza@beallsinc.com

### Retail Use

Family clothing, home and gifts

## BROKER INFORMATION

### Company

Fox & Graham (TX not DFW) and Venture Commercial Real Estate (DFW)

### Company Representatives

Clay Fox, Kyle Graham and Bryan Cornelius, Jim Dunn

### Territory Covered

Fox & Graham (TX not DFW) and Venture Commercial Real Estate (DFW)

### Title

Partners

### Address

Please email

### Phone

Please email

### Fax

### Email

lmendoza@beallsinc.com

## SITE SELECTION CRITERIA

### Population Density Preferred

NA

### Average Income Preferred

\$55,000

### Preferred Traffic generators or co-tenants

Female-oriented fashion

### Typical size or range

18,000 to 20,000 SF

### Frontage - Min/Preferred/Max

100 min/120 preferred

### Location preferred within Shopping Center/Mall

In-line

**Type of centers preferred**

Power

**Type of centers preferred**

Power

**Focus of expansion in the next 24 months**

DFW

**Number of stores to open this year**

25 incremental across chain (16 southern states)

**Number of stores to open next year**

30 chain

**Current number of stores in chain**

450

**Other Useful Information**

# CHIPOTLE MEXICAN GRILL

## COMPANY INFORMATION

**Company Representatives**

Samuel Chee and Lisa Burbey

**Territory Covered**

Samuel Chee and Lisa Burbey

**Address**

1408 N Riverfront Blvd #191, Dallas, TX 75207

**Phone**

2146499971

**Fax****Email**

schee@chipotle.com

**Retail Use**

Restaurant

## BROKER INFORMATION

**Company**

Darrell Hernandez and Aly Christensen

**Company Representatives**

CBRE

**Territory Covered**

DFW

**Title**

Broker

**Address**

8080 Park Lane, Suite 800

**Phone**

2142521117

**Fax****Email**

darrell.hernandez@cbre.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

TBD

**Average Income Preferred**

TBD

**Preferred Traffic generators or co-tenants**

Big Box National Chains

**Typical size or range**

2200

**Frontage - Min/Preferred/Max**

36

**Location preferred within Shopping Center/Mall**

End Cap

**Type of centers preferred**

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

**Type of centers preferred**

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

**Focus of expansion in the next 24 months**

TBD

**Number of stores to open this year**

180+

**Number of stores to open next year**

TBD

**Current number of stores in chain**

2300

**Other Useful Information**

# CONN'S HOMEPLUS

## COMPANY INFORMATION

### Company Representatives

Brian McAndrews

### Territory Covered

Brian McAndrews

### Address

4055 Technology Forest Blvd., Suite 210, The Woodlands, TX 77381

### Phone

936-207-2711

### Fax

### Email

brian.mcandrews@conns.com

### Retail Use

Furniture, Appliances, Mattresses and Electronics

## BROKER INFORMATION

### Company

Newmark Grubb Knight Frank

### Company Representatives

Chris Malherbe

### Territory Covered

TX, LA, MS, GA, NC, SC, TN, VA, OK, CO, NM, NV, AZ

### Title

Sr. Managing Director

### Address

14651 N. Dallas Parkway, Suite 910, Dallas, TX 75254

### Phone

972-450-3330

### Fax

### Email

cmalherbe@ngkf.com

## SITE SELECTION CRITERIA

### Population Density Preferred

200,000 in polygon, typ 5 mile radii

### Average Income Preferred

15,000 - 75,000

### Preferred Traffic generators or co-tenants

Discount retail and services, Burlington Coat Factory, Big Lots, Dollar stores for example

### Typical size or range

40,000 square foot prototype

### Frontage - Min/Preferred/Max

180'/200'/300'

### Location preferred within Shopping Center/Mall

In-line  
End Cap

**Type of centers preferred**

Power  
Strip Centers

**Type of centers preferred**

Power  
Strip Centers

**Focus of expansion in the next 24 months**

TX, VA, SC, LA

**Number of stores to open this year**

3 new, 2 relocations/expansions

**Number of stores to open next year**

9 new, 5 relocations/expansions

**Current number of stores in chain**

116

**Other Useful Information**

# DAVE & BUSTERS

## COMPANY INFORMATION

### Company Representatives

John Mulleady

### Territory Covered

John Mulleady

### Address

2481 Manana Drive, Dallas, TX

### Phone

214-904-2269

### Fax

### Email

john\_mulleady@daveandbusters.com

### Retail Use

Entertainment

## BROKER INFORMATION

### Company

Metro Commercial

### Company Representatives

Dan Brickner

### Territory Covered

East Coast

### Title

EVP

### Address

609 Bryan Mawr Ave, Hadonfield, NJ

### Phone

856-222-3031

### Fax

### Email

dbrickner@metrocommercial.com

## SITE SELECTION CRITERIA

### Population Density Preferred

800,000

### Average Income Preferred

60k

### Preferred Traffic generators or co-tenants

N/A

### Typical size or range

26k-40k

### Frontage - Min/Preferred/Max

150 ft

Location preferred within Shopping Center/Mall

End Cap

**Type of centers preferred**

Mall

Power

Specialty/Life Style

Community/Neighborhood

**Type of centers preferred**

Mall

Power

Specialty/Life Style

Community/Neighborhood

**Focus of expansion in the next 24 months**

Confidential

**Number of stores to open this year**

14

**Number of stores to open next year**

Confidential

**Current number of stores in chain**

100

**Other Useful Information**

**A PHP Error was encountered**

Severity: Warning

Message: unlink(/var/www/vhosts/icsc.org/manage/expressionengine/cache/default\_site/structure/listing\_ids): No such file or directory

Filename: drivers/Cache\_file.php

Line Number: 78

## DOLLAR TREE STORES

### COMPANY INFORMATION

**Company Representatives**

Jason Anderton

**Territory Covered**

Jason Anderton

**Address**

500 Volvo Parkway, Chesapeake, VA 23320

**Phone**

940-488-5112

**Fax****Email**

janderton@dollartree.com

**Retail Use**

The operation of a single price point variety retail store.

### BROKER INFORMATION

**Company**

The Retail Connection

**Company Representatives**

Jim Weir

**Territory Covered**

North &amp; East Texas

**Title**

Executive Vice President

**Address**

2525 McKinnon Street, Dallas TX 75201

**Phone**

214-572-0777

**Fax****Email**

jweir@theretailconnection.net

### SITE SELECTION CRITERIA

**Population Density Preferred**

Greater than 10,000 in 5 miles

**Average Income Preferred**

\$25,000- \$60,000

**Preferred Traffic generators or co-tenants**

Wal-Mart, Target, Regional Grocery Stores

**Typical size or range**

8,600- 12,000 sqft

**Frontage - Min/Preferred/Max**

70' minimum

**Location preferred within Shopping Center/Mall**

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Power  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Power  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Yes

**Number of stores to open this year**

Hundreds

**Number of stores to open next year**

Hundreds

**Current number of stores in chain**

14,500 & growing

**Other Useful Information**

Rent sensitive

# DUNKIN BRANDS

## COMPANY INFORMATION

### Company Representatives

Tim Hunt

### Territory Covered

Tim Hunt

### Address

4426 Vandermere Court, Kingwood, TX

### Phone

2817940926

### Fax

### Email

Timhunt5@yahoo.com

### Retail Use

Food

## BROKER INFORMATION

### Company

Srs

### Company Representatives

Jonathan Hicks

### Territory Covered

Houston

### Title

Vp

### Address

Houston

### Phone

281

### Fax

### Email

Jonathan.hicks@srsre.com

## SITE SELECTION CRITERIA

### Population Density Preferred

8- 10,000 in 3 min, 20000 in 5 min

### Average Income Preferred

Median income \$65,000

### Preferred Traffic generators or co-tenants

Grocery, big box, local retail

### Typical size or range

1800-2200

### Frontage - Min/Preferred/Max

100

Location preferred within Shopping Center/Mall

End Cap  
Freestanding

**Type of centers preferred**  
Community/Neighborhood

**Type of centers preferred**  
Community/Neighborhood

**Focus of expansion in the next 24 months**  
Texas

**Number of stores to open this year**  
12

**Number of stores to open next year**  
15

**Current number of stores in chain**  
10000

**Other Useful Information**

# EL POLLO LOCO, INC.

## COMPANY INFORMATION

### Company Representatives

Lisa Walker

### Territory Covered

Lisa Walker

### Address

3535 Harbor Blvd., Suite 100 Costa Mesa, CA 92626

### Phone

714-599-5000

### Fax

### Email

echang@elpolloloco.com

### Retail Use

QSR Chicken

## BROKER INFORMATION

### Company

ESRP

### Company Representatives

Saadia Sheikh & Jake Pavelka

### Territory Covered

Dallas Metro

### Title

Tenant Rep

### Address

16000 N Dallas Pkwy, Suite 550, Dallas, TX 75248

### Phone

469-608-8370

### Fax

### Email

jake.pavelka@esrp.com

## SITE SELECTION CRITERIA

### Population Density Preferred

3 mile: 100,000

### Average Income Preferred

\$50,000+

### Preferred Traffic generators or co-tenants

Big Box anchors and Daily Needs

### Typical size or range

2,999 SF prototype requiring 30,000+ land

### Frontage - Min/Preferred/Max

150'

Location preferred within Shopping Center/Mall

Freestanding

**Type of centers preferred**

Mall

Power

Specialty/Life Style

Community/Neighborhood

**Type of centers preferred**

Mall

Power

Specialty/Life Style

Community/Neighborhood

**Focus of expansion in the next 24 months**

CA, AZ, NV, TX,

**Number of stores to open this year**

20

**Number of stores to open next year**

20

**Current number of stores in chain**

472

**Other Useful Information**

# FACTORY CONNECTION LLC

## COMPANY INFORMATION

### Company Representatives

Kevin Hawk

### Territory Covered

Kevin Hawk

### Address

2300 Highway 79 South, Guntersville, AL 35976-2220

### Phone

256-264-9400

### Fax

256-264-9340

### Email

khawk@factory-connection.com

### Retail Use

Clothing, Accessory and shoe sales

## BROKER INFORMATION

### Company

N/A

### Company Representatives

N/A

### Territory Covered

N/A

### Title

N/A

### Address

N/A

### Phone

N/A

### Fax

N/a

### Email

janice@factory-connection.com

## SITE SELECTION CRITERIA

### Population Density Preferred

5 mile population of 20,000

### Average Income Preferred

lower to middle income

### Preferred Traffic generators or co-tenants

Grocery Store or female oriented fashion

### Typical size or range

4,000 to 4,500 sq ft

### Frontage - Min/Preferred/Max

35/40/100

**Location preferred within Shopping Center/Mall**

In-line

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Existing footprint plus NC & SC

**Number of stores to open this year**

10

**Number of stores to open next year**

10+

**Current number of stores in chain**

295

**Other Useful Information**

Not interested in Florida

# FIRST CASH PAWN

## COMPANY INFORMATION

**Company Representatives**

Chris Lee

**Territory Covered**

Chris Lee

**Address**

1600 W. 7th St., Fort Worth, TX

**Phone**

(817) 313-9096

**Fax****Email**

chris.lee@firstcash.com

**Retail Use**

Pawnshop

## BROKER INFORMATION

**Company**

N/A

**Company Representatives**

N/A

**Territory Covered**

N/A

**Title**

N/A

**Address**

N/A

**Phone**

N/a

**Fax****Email**

chris.lee@firstcash.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

Minimum 15,000 population

**Average Income Preferred**

\$25,000 - \$80,000

**Preferred Traffic generators or co-tenants**

Grocery store, laundry mats, rent to own. Auto parts

**Typical size or range**

4,500 - 8,000 sf building

**Frontage - Min/Preferred/Max**

Depending on site

**Location preferred within Shopping Center/Mall**

End Cap  
Freestanding

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Relocations and New Sites for Consolidations

**Number of stores to open this year**

7-10

**Number of stores to open next year**

7-10

**Current number of stores in chain**

2,200

**Other Useful Information**

# FLIX ENTERTAINMENT

## COMPANY INFORMATION

**Company Representatives**

Matt Silvers

**Territory Covered**

Matt Silvers

**Address**

2000 S IH-35 Suite Q11

**Phone**

5122380938

**Fax**

5122380938

**Email**

msilvers@flixbrewhouse.com

**Retail Use**

Dine-in Cinema/Microrbrewery

## BROKER INFORMATION

**Company**

Venture Commercial

**Company Representatives**

Chris Corbin

**Territory Covered**

DFW, Oklahoma

**Title**

Vice President

**Address**

8235 Douglas Ave., No. 720, Dallas, TX 75225

**Phone**

214-378-1212

**Fax****Email**

ccorbin@venturedfw.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

150,000+ within 5 miles or 10 minutes

**Average Income Preferred**

\$70,000 to \$125,000

**Preferred Traffic generators or co-tenants**

N/A

**Typical size or range**

38,500-40,000sf

**Frontage - Min/Preferred/Max**

Excellent positioning and visibility but no specific requirement otherwise

**Location preferred within Shopping Center/Mall**

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Mall  
Specialty/Life Style  
Community/Neighborhood

**Type of centers preferred**

Mall  
Specialty/Life Style  
Community/Neighborhood

**Focus of expansion in the next 24 months**

Houston, San Antonio and El Paso

**Number of stores to open this year**

0 in 2017

**Number of stores to open next year**

4 in 2018

**Current number of stores in chain**

4

**Other Useful Information**

We plan to open 15 total stores by the end of 2020.

# HIBBETT SPORTS

## COMPANY INFORMATION

**Company Representatives**

Linda Keller

**Territory Covered**

Linda Keller

**Address**

2700 Milan Court Birmingham, Alabama 35211

**Phone**

205-912-7206

**Fax**

205-912-7290

**Email**

scott.tedder@hibbett.com

**Retail Use**

Sporting Goods

## BROKER INFORMATION

**Company**

None

**Company Representatives**

None

**Territory Covered**

None

**Title**

None

**Address**

None

**Phone**

None

**Fax**

None

**Email**

scott.tedder@hibbett.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

10-35,000

**Average Income Preferred**

\$50,000

**Preferred Traffic generators or co-tenants**

12-15,000

**Typical size or range**

5,000 sq.ft

**Frontage - Min/Preferred/Max**

40-50 feet

**Location preferred within Shopping Center/Mall**

In-line  
Freestanding

**Type of centers preferred**

Mall  
Power  
Strip Centers

**Type of centers preferred**

Mall  
Power  
Strip Centers

**Focus of expansion in the next 24 months**

Strips, Malls

**Number of stores to open this year**

50

**Number of stores to open next year**

30-40

**Current number of stores in chain**

1041

**Other Useful Information**

# HIBBETT SPORTS

## COMPANY INFORMATION

**Company Representatives**

Linda Keler

**Territory Covered**

Linda Keler

**Address**

2700 Milan Ct. Birmingham, AL 35211

**Phone**

205-942-4292 X 7123

**Fax**

205-912-7279

**Email**

Linda.keller@hibbett.com

**Retail Use**

Sporting Goods, Apparel

## BROKER INFORMATION

**Company**

N/A

**Company Representatives**

N/A

**Territory Covered**

N/A

**Title**

N/A

**Address**

N/A

**Phone**

N/A

**Fax****Email**

Linda.keller@hibbett.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

20,000 in a 5 mile radius

**Average Income Preferred**

Retail Sales of at least \$20 Million

**Preferred Traffic generators or co-tenants**

Walmart, Softgoods, Big Box Discounters and/or Department Stores

**Typical size or range**

5,000 square feet

**Frontage - Min/Preferred/Max**

40-50 feet

**Location preferred within Shopping Center/Mall**

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Mall  
Power  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Mall  
Power  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

50-70

**Number of stores to open this year**

50-60

**Number of stores to open next year**

50-70

**Current number of stores in chain**

1,078 in 35 states

**Other Useful Information**

# JAE RESTAURANT GROUP LLC

## COMPANY INFORMATION

**Company Representatives**

Sauris Lugo Lugo

**Territory Covered**

Sauris Lugo Lugo

**Address**

1100 Park Central Blvd S #3300 Pompano Beach FL 33064

**Phone**

5619976002

**Fax**

5619976045

**Email**

slugo@jaerestgroup.com

**Retail Use**

Wendy's Franchisee

## BROKER INFORMATION

**Company**

Base 5 Retail Partners

**Company Representatives**

David Chavez

**Territory Covered**

New Mexico & El Paso

**Title**

Partner

**Address**

115 Gold Ave SW Suite 203G Albuquerque, NM 87102

**Phone**

5055073283

**Fax****Email**

david@base5retail.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

Residential Pop 12,000 within 1 mile / Daytime Population 5,000 within 1 mile

**Average Income Preferred**

+\$40,000

**Preferred Traffic generators or co-tenants**

Walmart, gas stations / Traffic on primary artery is at least 22,000 vehicles per day

**Typical size or range**

Lot 25,000 sf minimum / Pad 3,000 sf / Lot +/- 1 acre

**Frontage - Min/Preferred/Max**

250 feet

**Location preferred within Shopping Center/Mall**

Freestanding

**Type of centers preferred**

Mall

Community/Neighborhood

Strip Centers

**Type of centers preferred**

Mall

Community/Neighborhood

Strip Centers

**Focus of expansion in the next 24 months**

El Paso

**Number of stores to open this year**

5

**Number of stores to open next year**

10

**Current number of stores in chain**

180

**Other Useful Information**

# JIMMY JOHN'S GOURMET SANDWICHES

## COMPANY INFORMATION

**Company Representatives**

Tim Rossi and Kenny Burdi

**Territory Covered**

Tim Rossi and Kenny Burdi

**Address**

2212 Fox Drive, Champaign, IL 61820

**Phone**

217 356 9900

**Fax****Email**

realestate@jimmyjohns.com

**Retail Use**

Sandwich

## BROKER INFORMATION

**Company**

N/A

**Company Representatives**

N/A

**Territory Covered**

N/A

**Title**

N/A

**Address**

N/A

**Phone**

N/A

**Fax****Email**

realestate@jimmyjohns.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

N/A

**Average Income Preferred**

N/A

**Preferred Traffic generators or co-tenants**

N/A

**Typical size or range**

600 - 1600 sqft

**Frontage - Min/Preferred/Max**

20 feet

**Location preferred within Shopping Center/Mall**

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

N/A

**Number of stores to open this year**

N/A

**Number of stores to open next year**

N/A

**Current number of stores in chain**

2,600+

**Other Useful Information**

# KINDERCARE EDUCATION

## COMPANY INFORMATION

**Company Representatives**

Eric Hayes

**Territory Covered**

Eric Hayes

**Address**

650 NE Holladay, Portland OR 97232

**Phone**

503.544.9510

**Fax****Email**

ejhayes@kc-education.com

**Retail Use**

Early Learning Programs

## BROKER INFORMATION

**Company**

Falcon Realty Advisors

**Company Representatives**

Tucker Szybala

**Territory Covered**

DFW

**Title**

Vice President

**Address**

16000 Dallas Parkway, Suite 225, Dallas TX 75248

**Phone**

972.404.7002

**Fax****Email**

tucker@falconcompanies.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

25,000+

**Average Income Preferred**

\$85k+

**Preferred Traffic generators or co-tenants**

Family Retail Business

**Typical size or range**

12k-14k and same size playground

**Frontage - Min/Preferred/Max**

125'+

**Location preferred within Shopping Center/Mall**

End Cap  
Freestanding

**Type of centers preferred**

Specialty/Life Style  
Community/Neighborhood

**Type of centers preferred**

Specialty/Life Style  
Community/Neighborhood

**Focus of expansion in the next 24 months**

Texas and Western United States

**Number of stores to open this year**

**Number of stores to open next year**

**Current number of stores in chain**

1,380+

**Other Useful Information**

# LA FAMILIA AUTO INSURANCE

## COMPANY INFORMATION

### Company Representatives

Faizan Wastani

### Territory Covered

Faizan Wastani

### Address

2711 LBJ Frwy Suite 350 Farmers Branch, TX 75234

### Phone

972-646-7007

### Fax

### Email

faizan@lafamiliainsurance.com

### Retail Use

Insurance Office

## BROKER INFORMATION

### Company

Square Foot Inc

### Company Representatives

Rolando Leal

### Territory Covered

Dallas/ Fort Worth Metroplex

### Title

Broker

### Address

1207 Eldorado Avenue Dallas, TX 75208

### Phone

(214)943-9090 Ext. 226

### Fax

### Email

rleal@lealres.com

## SITE SELECTION CRITERIA

### Population Density Preferred

3200

### Average Income Preferred

Below \$50,000

### Preferred Traffic generators or co-tenants

Grocery Stores/ Busy intersections/

### Typical size or range

800-2000 Sq Ft

### Frontage - Min/Preferred/Max

20 Foot frontage

### Location preferred within Shopping Center/Mall

In-line  
End Cap  
Freestanding

**Type of centers preferred**  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**  
Dallas / Fort Worth Metroplex

**Number of stores to open this year**  
12

**Number of stores to open next year**  
20

**Current number of stores in chain**  
47

**Other Useful Information**

# LA MADELEINE

## COMPANY INFORMATION

### Company Representatives

Carolyn Snider

### Territory Covered

Carolyn Snider

### Address

12201 Merit Drive Suite 900 Dallas, TX 75251

### Phone

214 789 2965

### Fax

### Email

csnider@leduffamerica.com

### Retail Use

Fast Casual - French Bakery & Cafe

## BROKER INFORMATION

### Company

Depending on Franchisee

### Company Representatives

Depending on Franchisee

### Territory Covered

United States

### Title

n/a

### Address

n/a

### Phone

214 789 2965

### Fax

### Email

csnider@leduffamerica.com

## SITE SELECTION CRITERIA

### Population Density Preferred

100,000

### Average Income Preferred

\$75k

### Preferred Traffic generators or co-tenants

n/a

### Typical size or range

4000 - 5000

### Frontage - Min/Preferred/Max

60'

Location preferred within Shopping Center/Mall

End Cap  
Freestanding

**Type of centers preferred**  
Specialty/Life Style

**Type of centers preferred**  
Specialty/Life Style

**Focus of expansion in the next 24 months**  
20

**Number of stores to open this year**  
8

**Number of stores to open next year**  
10

**Current number of stores in chain**  
86

**Other Useful Information**

Looking for sites in Atlanta, North Dallas, Houston, El Paso, San Antonio, Arizona and Utah with 25,000 plus VPD.

# LITTLE CAESAR'S

## COMPANY INFORMATION

### Company Representatives

Terry Ward

### Territory Covered

Terry Ward

### Address

307 Greenway Avenue, Nashville, TN

### Phone

6152790724

### Fax

### Email

terry.ward@lcecorp.com

### Retail Use

pizza - pick-up only

## BROKER INFORMATION

### Company

Various brokers

### Company Representatives

Various brokers

### Territory Covered

TX

### Title

Broker

### Address

N/A

### Phone

N/A

### Fax

### Email

terry.ward@lcecorp.com

## SITE SELECTION CRITERIA

### Population Density Preferred

N/A

### Average Income Preferred

N/A

### Preferred Traffic generators or co-tenants

N/A

### Typical size or range

N/A

### Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

In-line  
End Cap  
Freestanding

**Type of centers preferred**  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**  
TX

**Number of stores to open this year**  
1

**Number of stores to open next year**  
1

**Current number of stores in chain**  
1

**Other Useful Information**  
N/A

# MCALLISTER'S DELI

## COMPANY INFORMATION

### Company Representatives

Clint Lee, Dustin Lee

### Territory Covered

Clint Lee, Dustin Lee

### Address

3527 Billy Hext Rd. Bldg A, Odessa Tx 79765

### Phone

(432) 614-9333

### Fax

### Email

ClintLee@LeecoProperties.com

### Retail Use

restaurant

## BROKER INFORMATION

### Company

Southwest Deli Group

### Company Representatives

Clint Lee

### Territory Covered

West/South Texas, New Mexico

### Title

Real Estate Director

### Address

3527 Billy Hext Rd. Bldg A, Odessa Tx 79765

### Phone

(432) 614-9333

### Fax

### Email

ClintLee@LeecoProperties.com

## SITE SELECTION CRITERIA

### Population Density Preferred

medium to high

### Average Income Preferred

>\$60,000/yr

### Preferred Traffic generators or co-tenants

Grocery or daily needs

### Typical size or range

0.8 - 1.0 acres

### Frontage - Min/Preferred/Max

depends

**Location preferred within Shopping Center/Mall**

In-line  
End Cap

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Texas and New Mexico

**Number of stores to open this year**

4

**Number of stores to open next year**

5

**Current number of stores in chain**

31

**Other Useful Information**

# OFFICE DEPOT

## COMPANY INFORMATION

### Company Representatives

John Vryonides

### Territory Covered

John Vryonides

### Address

6600 North Military Trail Boca Raton, FL 33496

### Phone

561.438.2329

### Fax

### Email

john.vryonides@officedepot.com

### Retail Use

Office Supplies

## BROKER INFORMATION

### Company

Realty Ventures

### Company Representatives

Claudia Hutchinson / Myles Kelley

### Territory Covered

Dallas-Fort Worth-Arlington, TX Metro

### Title

Partner

### Address

4625 Donnelly Avenue, Suite 125 Ft. Worth, TX 76107

### Phone

817.475.1816 / 817.810.9252

### Fax

### Email

regal2255@aol.com

## SITE SELECTION CRITERIA

### Population Density Preferred

TBD

### Average Income Preferred

TBD

### Preferred Traffic generators or co-tenants

TBD

### Typical size or range

15,500sf - 18,000sf

### Frontage - Min/Preferred/Max

90'

Location preferred within Shopping Center/Mall

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

TBD

**Number of stores to open this year**

0

**Number of stores to open next year**

0

**Current number of stores in chain**

1,400

**Other Useful Information**

# PETSENSE

## COMPANY INFORMATION

### Company Representatives

Robin J. Muir, CCIM

### Territory Covered

Robin J. Muir, CCIM

### Address

14301 N 87th

### Phone

806-570-2874

### Fax

### Email

Robin.muir@petsensellc.com

### Retail Use

Pet supplies

## BROKER INFORMATION

### Company

N/A

### Company Representatives

N/A

### Territory Covered

N/A

### Title

N/A

### Address

N/A

### Phone

N/A

### Fax

### Email

Robin.muir@petsensellc.com

## SITE SELECTION CRITERIA

### Population Density Preferred

50K in 15 miles

### Average Income Preferred

\$55K

### Preferred Traffic generators or co-tenants

Grocery store, mass merchant

### Typical size or range

5,500

### Frontage - Min/Preferred/Max

55'

Location preferred within Shopping Center/Mall

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Power  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Power  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

USA

**Number of stores to open this year**

25

**Number of stores to open next year**

35 - 50

**Current number of stores in chain**

169

**Other Useful Information**

8 miles from box competitor

# PINCH A PENNY

## COMPANY INFORMATION

**Company Representatives**

Brian Andriese

**Territory Covered**

Brian Andriese

**Address**

6385 150th Avenue N

**Phone**

727-531-8913 x1141

**Fax****Email**

bandriese@pinchapenny.com

**Retail Use**

Swimming pool, patio and spa supplies

## BROKER INFORMATION

**Company**

None

**Company Representatives**

None

**Territory Covered**

None

**Title**

None

**Address**

None

**Phone**

None

**Fax****Email**

none@none.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

N/A

**Average Income Preferred**

N/A

**Preferred Traffic generators or co-tenants**

N/A

**Typical size or range**

1,400 - 2,400 SF

**Frontage - Min/Preferred/Max**

20/30/40

**Location preferred within Shopping Center/Mall**

In-line  
End Cap

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Southeast US and Texas

**Number of stores to open this year**

10-15

**Number of stores to open next year**

15-20

**Current number of stores in chain**

235

**Other Useful Information**

# PINCH A PENNY

## COMPANY INFORMATION

**Company Representatives**

Andrew Hawes

**Territory Covered**

Andrew Hawes

**Address**

12224 RIDGECOVE DRIVE

**Phone**

2142804059

**Fax****Email**

ahawes@pinchapenny.com

**Retail Use**

ahawes@pinchapenny.com

## BROKER INFORMATION

**Company**

Pinch a Penny

**Company Representatives**

Andrew Hawes

**Territory Covered**

Texas

**Title**

Franchise Development Manager

**Address**

12224 RIDGECOVE DRIVE

**Phone**

2142804059

**Fax****Email**

ahawes@pinchapenny.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

50000

**Average Income Preferred**

75000

**Preferred Traffic generators or co-tenants**

grocery stores

**Typical size or range**

2000-2500

**Frontage - Min/Preferred/Max**

50

**Location preferred within Shopping Center/Mall**

In-line  
End Cap

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Texas

**Number of stores to open this year**

12

**Number of stores to open next year**

15

**Current number of stores in chain**

240

**Other Useful Information**

# PINCH A PENNY

## COMPANY INFORMATION

**Company Representatives**

Brian Andriese

**Territory Covered**

Brian Andriese

**Address**

6385 150th Avenue N, Clearwater, FL 66760

**Phone**

727-531-8913 x 1141

**Fax****Email**

bandriese@pinchapenny.com

**Retail Use**

Swimming pool, patio, and spa store

## BROKER INFORMATION

**Company**

N/A

**Company Representatives**

N/A

**Territory Covered**

none

**Title**

none

**Address**

none

**Phone**

555-555-5555

**Fax****Email**

none@none.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

N/A

**Average Income Preferred**

N/A

**Preferred Traffic generators or co-tenants**

N/A

**Typical size or range**

1800 - 2800

**Frontage - Min/Preferred/Max**

20/30/40

**Location preferred within Shopping Center/Mall**

In-line  
End Cap

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Texas

**Number of stores to open this year**

12-18

**Number of stores to open next year**

12-18

**Current number of stores in chain**

240

**Other Useful Information**

# QUIKTRIP CORPORATION

## COMPANY INFORMATION

### Company Representatives

Mike Snyder

### Territory Covered

Mike Snyder

### Address

1 Chisolm Trail Road, Round Rock, Texas 78681

### Phone

5128644221

### Fax

### Email

msnyder@quiktrip.com

### Retail Use

Convenience Store

## BROKER INFORMATION

### Company

N/A

### Company Representatives

N/A

### Territory Covered

N/A

### Title

N/A

### Address

N/A

### Phone

N/A

### Fax

N/A

### Email

msnyder@quiktrip.com

## SITE SELECTION CRITERIA

### Population Density Preferred

Varies

### Average Income Preferred

Varies

### Preferred Traffic generators or co-tenants

Varies

### Typical size or range

Varies

### Frontage - Min/Preferred/Max

Varies

**Location preferred within Shopping Center/Mall**  
Freestanding

**Type of centers preferred**  
Power

**Type of centers preferred**  
Power

**Focus of expansion in the next 24 months**  
ATX market

**Number of stores to open this year**  
0

**Number of stores to open next year**  
17

**Current number of stores in chain**  
750

**Other Useful Information**

# RACETRAC PETROLEUM, INC.

## COMPANY INFORMATION

### Company Representatives

Tim Milam, Daniel McKinney, Thomas Sanders

### Territory Covered

Tim Milam, Daniel McKinney, Thomas Sanders

### Address

200 Galleria Pkwy, Ste 200, Atlanta, GA 30339

### Phone

770-431-7600

### Fax

### Email

tmilam@racetrac.com

### Retail Use

Gas/Convenience

## BROKER INFORMATION

### Company

N/A

### Company Representatives

N/A

### Territory Covered

N/A

### Title

N/A

### Address

N/A

### Phone

N/a

### Fax

### Email

dmckinney@racetrac.com

## SITE SELECTION CRITERIA

### Population Density Preferred

Varies

### Average Income Preferred

Varies

### Preferred Traffic generators or co-tenants

Traffic Counts 25,000+

### Typical size or range

Approx 2 ac

### Frontage - Min/Preferred/Max

Approx 250'

Location preferred within Shopping Center/Mall

Freestanding

**Type of centers preferred**

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

**Type of centers preferred**

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

**Focus of expansion in the next 24 months**

DFW Metroplex, Atlanta, Florida Peninsular, SE Louisiana

**Number of stores to open this year**

45

**Number of stores to open next year**

45

**Current number of stores in chain**

455

**Other Useful Information**

# REGIS CORP

## COMPANY INFORMATION

### Company Representatives

Josh Gardner

### Territory Covered

Josh Gardner

### Address

7201 Metro Blvd, Minneapolis, MN 55439

### Phone

817-230-4885

### Fax

817-886-7274

### Email

joshua.gardner@regiscorp.com

### Retail Use

Hair Salon

## BROKER INFORMATION

### Company

The Weitzman Group

### Company Representatives

Ryan Fuqua & Joey Keffler

### Territory Covered

DFW

### Title

Broker

### Address

3102 Maple Ave, Dallas, TX 75201

### Phone

214-720-6665 (R) or 214-720-6653 (J)

### Fax

### Email

rfuqua@weitzmangroup.com

## SITE SELECTION CRITERIA

### Population Density Preferred

20,000 ppl per salon

### Average Income Preferred

>\$50,000 median income

### Preferred Traffic generators or co-tenants

Grocery stores, drug stores

### Typical size or range

1,000-1,200 sf

### Frontage - Min/Preferred/Max

>15'

**Location preferred within Shopping Center/Mall**

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Focused on Supercuts growth in most markets

**Number of stores to open this year**

approx. 225

**Number of stores to open next year**

approx. 225

**Current number of stores in chain**

approx. 9,500

**Other Useful Information**

# RESULTS PHYSIOTHERAPY

## COMPANY INFORMATION

**Company Representatives**

David Bromfield

**Territory Covered**

David Bromfield

**Address**

800 Crescent Centre Drive

**Phone**

6155743909

**Fax****Email**

david.bromfield@resultspt.com

**Retail Use**

Physical Therapy

## BROKER INFORMATION

**Company**

Results Physiotherapy

**Company Representatives**

Results Physiotherapy

**Territory Covered**

USA

**Title**

NA

**Address**

800 Crescent Centre Drive

**Phone**

6155743909

**Fax****Email**

david.bromfield@resultsphysiotherapy.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

a

**Average Income Preferred**

as

**Preferred Traffic generators or co-tenants**

aa

**Typical size or range**

a

**Frontage - Min/Preferred/Max**

a

**Location preferred within Shopping Center/Mall**

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Mall  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Mall  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

04

**Number of stores to open this year**

2022

**Number of stores to open next year**

376089449562007

**Current number of stores in chain**

a1

**Other Useful Information**

a

# RITA'S ITALIAN ICE COMPANY

## COMPANY INFORMATION

**Company Representatives**

Kevin Murray

**Territory Covered**

Kevin Murray

**Address**

1210 Northbrook Drive, Suite 310

**Phone**

215.876.9311

**Fax****Email**

k.murray@ritascorp.com

**Retail Use**

Quick Serve Frozen Dessert

## BROKER INFORMATION

**Company**

None - we have no national brokers

**Company Representatives**

None - we have no national brokers

**Territory Covered**

None - we have no national brokers

**Title**

None - we have no national brokers

**Address**

None - we have no national brokers

**Phone**

None - we have no national brokers

**Fax****Email**

n.preisler@ritascorp.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

3-mile :over 60,000

**Average Income Preferred**

\$80,000

**Preferred Traffic generators or co-tenants**

any grocery anchored

**Typical size or range**

1,000 - 1,200

**Frontage - Min/Preferred/Max**

20'

**Location preferred within Shopping Center/Mall**

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Mall  
Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Mall  
Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Mid-west to West Coast

**Number of stores to open this year**

50

**Number of stores to open next year**

60

**Current number of stores in chain**

over 600

**Other Useful Information**

# SHOE SENSATION

## COMPANY INFORMATION

**Company Representatives**

Gaylan Hamilton

**Territory Covered**

Gaylan Hamilton

**Address**

253 America Place Jeffersonville, In 47130

**Phone**

1-256-506-4817

**Fax****Email**

ghamilton@shoesensation.com

**Retail Use**

Shoes and Related apparel

## BROKER INFORMATION

**Company**

Susan Ferreri Inc.

**Company Representatives**

Susan Ferrari

**Territory Covered**

Texas and OK

**Title**

Commercial real estate Broker

**Address**

Dallas Tx

**Phone**

1-972-768-7008

**Fax****Email**

Susan@susanferreri.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

County Seats with population of 30,000+

**Average Income Preferred**

\$\$38,000 plus

**Preferred Traffic generators or co-tenants**

Woman's soft goods, Walmart, grocery, Dollar Stores

**Typical size or range**

4500 6500 feet

**Frontage - Min/Preferred/Max**

45 plus

**Location preferred within Shopping Center/Mall**

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Mall  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Mall  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

70 stores

**Number of stores to open this year**

2018-35 stores

**Number of stores to open next year**

35 in 2019

**Current number of stores in chain**

175

**Other Useful Information**

Sign 5 year lease Prefer county seats 45 minutes from Merto areas.

# SMOOTHIE KING

## COMPANY INFORMATION

### Company Representatives

Andrea Witt

### Territory Covered

Andrea Witt

### Address

1551 Soaring Star Dr., Prosper, TX 75078

### Phone

9407833546

### Fax

### Email

andrea.witt@smoothieking.com

### Retail Use

Smoothies

## BROKER INFORMATION

### Company

Weitzman

### Company Representatives

Gretchen Miller

### Territory Covered

DFW

### Title

Vice President

### Address

3102 Maple Avenue

### Phone

214-720-6687

### Fax

### Email

gmiller@weitzmangroup.com

## SITE SELECTION CRITERIA

### Population Density Preferred

minimum 25,000

### Average Income Preferred

Median household income above median for the DMA

### Preferred Traffic generators or co-tenants

Power centers, health clubs, grocery anchored centers, strip centers with national co-tenancy

### Typical size or range

1,000-1,500

### Frontage - Min/Preferred/Max

20

Location preferred within Shopping Center/Mall

End Cap  
Freestanding

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

All markets

**Number of stores to open this year**

125

**Number of stores to open next year**

150

**Current number of stores in chain**

900

**Other Useful Information**

## SPORT CLIPS

### COMPANY INFORMATION

**Company Representatives**

Joe Klimek (Houston), Mark Mansfield (DFW, El Paso), Jessica Rossy (Central/South TX)

**Territory Covered**

Joe Klimek (Houston), Mark Mansfield (DFW, El Paso), Jessica Rossy (Central/South TX)

**Address**

110 Briarwood Drive, Georgetown, TX 78628

**Phone**

972-746-4820

**Fax****Email**

Jessica.Rossy@SportClips.com

**Retail Use**

Hair Salon

### BROKER INFORMATION

**Company**

See Sport Clips Rep

**Company Representatives**

See Sport Clips Rep

**Territory Covered**

See Sport Clips Rep

**Title**

See Sport Clips Rep

**Address**

See Sport Clips Rep

**Phone**

See Sport Clips Rep

**Fax****Email**

Jessica.Rossy@SportClips.com

### SITE SELECTION CRITERIA

**Population Density Preferred**

>30,000 in 3 Mile Radius

**Average Income Preferred**

Moderate to Higher Incomes Preferred

**Preferred Traffic generators or co-tenants**

National Co-tenants

**Typical size or range**

1,000 - 1,400sf

**Frontage - Min/Preferred/Max**

15' Minimum

**Location preferred within Shopping Center/Mall**

In-line  
End Cap

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

All markets

**Number of stores to open this year**

150 Nationally

**Number of stores to open next year**

150 Nationally

**Current number of stores in chain**

1,725

**Other Useful Information**

# STARBUCKS COFFEE COMPANY

## COMPANY INFORMATION

### Company Representatives

Owen Hutchison, Amy Filley, Shelley Anderson, DuWayne Burge, Liz Chavez, Tasha Brown

### Territory Covered

Owen Hutchison, Amy Filley, Shelley Anderson, DuWayne Burge, Liz Chavez, Tasha Brown

### Address

12750 Merit Drive, Suite 1400

### Phone

817.666.9607

### Fax

### Email

ohutchis@starbucks.com

### Retail Use

Coffee

## BROKER INFORMATION

### Company

N/A

### Company Representatives

N/A

### Territory Covered

N/A

### Title

N/A

### Address

N/A

### Phone

N/A

### Fax

### Email

ohutchis@starbucks.com

## SITE SELECTION CRITERIA

### Population Density Preferred

N/A

### Average Income Preferred

N/A

### Preferred Traffic generators or co-tenants

N/A

### Typical size or range

N/A

### Frontage - Min/Preferred/Max

N/A

### Location preferred within Shopping Center/Mall

End Cap  
Freestanding

**Type of centers preferred**  
Community/Neighborhood

**Type of centers preferred**  
Community/Neighborhood

**Focus of expansion in the next 24 months**  
N/A

**Number of stores to open this year**  
N/A

**Number of stores to open next year**  
N/A

**Current number of stores in chain**  
N/A

**Other Useful Information**

# TAILORED BRANDS

## COMPANY INFORMATION

**Company Representatives**

Rob Bradley

**Territory Covered**

Rob Bradley

**Address**

215 S. Denton Tap Rd., Suite 210 Coppell, TX 76019

**Phone**

972-462-1365

**Fax****Email**

rob.bradley@tailoredbrands.com

**Retail Use**

Men's Apparel

## BROKER INFORMATION

**Company**

Various by Market

**Company Representatives**

Various by Market

**Territory Covered**

All of them

**Title**

Broker

**Address**

100 Anywhere St

**Phone**

555-555-5555

**Fax****Email**

me@me.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

100,000 in 5 mile radius

**Average Income Preferred**

Household over \$75,000

**Preferred Traffic generators or co-tenants**

Other soft goods retailers

**Typical size or range**

4000-6000

**Frontage - Min/Preferred/Max**

35' min

**Location preferred within Shopping Center/Mall**

End Cap  
Freestanding

**Type of centers preferred**

Mall  
Power  
Specialty/Life Style

**Type of centers preferred**

Mall  
Power  
Specialty/Life Style

**Focus of expansion in the next 24 months**

Infill opprotunities throughout territory

**Number of stores to open this year**

Open

**Number of stores to open next year**

Open

**Current number of stores in chain**

1200

**Other Useful Information**

# THE LEARNING EXPERIENCE

## COMPANY INFORMATION

**Company Representatives**

Chad Weissman

**Territory Covered**

Chad Weissman

**Address**

4855 Technology Way, Suite 700, Boca Raton, FL 33431

**Phone**

561-886-6400 x244

**Fax****Email**

cweissman@tlecorp.com

**Retail Use**

Preschool

## BROKER INFORMATION

**Company**

ComRealty

**Company Representatives**

Chad Weissman

**Territory Covered**

National

**Title**

Real Estate

**Address**

4855 Technology Way, Suite 700, Boca Raton, FL 33431

**Phone**

561-289-6005

**Fax****Email**

cweissman@tlecorp.com

## SITE SELECTION CRITERIA

**Population Density Preferred**

75,000 in 5 miles

**Average Income Preferred**

\$75,000

**Preferred Traffic generators or co-tenants**

Any

**Typical size or range**

±10,000

**Frontage - Min/Preferred/Max**

Preferred

**Location preferred within Shopping Center/Mall**

Freestanding

**Type of centers preferred**

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

**Type of centers preferred**

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

**Focus of expansion in the next 24 months**

National

**Number of stores to open this year**

40+

**Number of stores to open next year**

45+

**Current number of stores in chain**

190 open, many more under development

**Other Useful Information**

# THE UPS STORE, INC.

## COMPANY INFORMATION

### Company Representatives

Chad Cantrell - Real Estate Manager, Western U.S.

### Territory Covered

Chad Cantrell - Real Estate Manager, Western U.S.

### Address

6060 Cornerstone Ct W, San Diego, CA 92121

### Phone

858-455-8800

### Fax

### Email

realestatedev@upsstore.com

### Retail Use

packaging and shipping services, printing and mailbox services

## BROKER INFORMATION

### Company

Various

### Company Representatives

n/a

### Territory Covered

AK, HI, WA, OR, CA, AZ, NV, ID, MT, WY, UT, CO, NM, TX

### Title

n/a

### Address

n/a

### Phone

n/a

### Fax

### Email

realestatedev@upsstore.com

## SITE SELECTION CRITERIA

### Population Density Preferred

suburban, urban

### Average Income Preferred

\$60,000+

### Preferred Traffic generators or co-tenants

grocery, pharmacy, national co-tenants

### Typical size or range

1,400+

### Frontage - Min/Preferred/Max

20' minimum

### Location preferred within Shopping Center/Mall

In-line  
End Cap

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

Nationwide

**Number of stores to open this year**

100+

**Number of stores to open next year**

100+

**Current number of stores in chain**

4,500

**Other Useful Information**

# ULTA BEAUTY

## COMPANY INFORMATION

### Company Representatives

Richard Franz

### Territory Covered

Richard Franz

### Address

10575 N 114th Street, Suite 103

### Phone

4802367392

### Fax

### Email

rick.franz@ulta.com

### Retail Use

Retail

## BROKER INFORMATION

### Company

Segovia Realty

### Company Representatives

Jennifer Frank

### Territory Covered

Texas

### Title

Owner

### Address

Dallas

### Phone

2192610530

### Fax

### Email

jennifer@seg-re.com

## SITE SELECTION CRITERIA

### Population Density Preferred

150K

### Average Income Preferred

75K

### Preferred Traffic generators or co-tenants

Big Box Retailers

### Typical size or range

10,000

### Frontage - Min/Preferred/Max

80

Location preferred within Shopping Center/Mall

In-line  
End Cap  
Freestanding

**Type of centers preferred**

Mall  
Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Type of centers preferred**

Mall  
Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

**Focus of expansion in the next 24 months**

us

**Number of stores to open this year**

100

**Number of stores to open next year**

100

**Current number of stores in chain**

1000

**Other Useful Information**