

ABC FINE WINE AND SPIRITS

COMPANY INFORMATION

Company Representatives

CHRIS QUARLES

Territory Covered

CHRIS QUARLES

Address

8989 SOUTH ORANGE AVE

Phone

407-858-1019

Fax**Email**

CQ@ABCFWS.COM

Retail Use

FINE WINE, DISTILLED SPIRITS, BEER, CIGARS, GOURMET FOOD ITEMS

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax**Email**

CQ@ABCFWS.COM

SITE SELECTION CRITERIA

Population Density Preferred

60,000 PEOPLE IN 10 MINS

Average Income Preferred

65,000 COMBINED HH INCOME IN 10 MINS

Preferred Traffic generators or co-tenants

GROCERY, QSR, FAST CASUAL RESTAURANTS, GAS STATIONS

Typical size or range

MIN 8,000- MAX 15,000 SQ. FT.

Frontage - Min/Preferred/Max

90 X 110 BUILDING SIZE PREFERRED OR LARGER

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

ALL OF FLORIDA

Number of stores to open this year

4

Number of stores to open next year

6

Current number of stores in chain

160

Other Useful Information

WE PREFER TO BUY AND NOT LEASE. WE OWN 98% OF ALL OUR REAL ESTATE. LAND LEASES WITH A PURCHASE OPTION ARE POSSIBLE.

ASPIRE FITNESS

COMPANY INFORMATION

Company Representatives

Nolan Jack

Territory Covered

Nolan Jack

Address

5540 S Parker Rd Aurora, CO 80015

Phone

7328773652

Fax**Email**

inspirenolan@gmail.com

Retail Use

Fitness

BROKER INFORMATION

Company

Altus

Company Representatives

Howard Ball

Territory Covered

SE

Title

Consultant

Address

5540 S Parker Rd Aurora, CO 80015

Phone

7328773652

Fax**Email**

inspirenolan@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

75,000 3 mi

Average Income Preferred

n/a

Preferred Traffic generators or co-tenants

AAA retailers

Typical size or range

25-45,000 SF

Frontage - Min/Preferred/Max

AAA retail

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood

Focus of expansion in the next 24 months

SE

Number of stores to open this year

12

Number of stores to open next year

12

Current number of stores in chain

12

Other Useful Information

www.AspireFitnessClubs.com

AUTOZONE

COMPANY INFORMATION

Company Representatives

BRAD DENZIN, JD Hancock, Kacey Reed

Territory Covered

BRAD DENZIN, JD Hancock, Kacey Reed

Address

123 S. Front Street

Phone

9014958904

Fax

9014958969

Email

brad.denzin@autozone.com

Retail Use

Auto Parts

BROKER INFORMATION

Company

Please see individual AZ Real Estate Mgr

Company Representatives

Please see individual AZ Real Estate Mgr

Territory Covered

Southeast

Title

N/A

Address

123 S. Front Street, Dept. 8340, Memphis, TN 38103-3618

Phone

9014958904

Fax

Email

brad.denzin@autozone.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Grocery Stores, Discount stores, automotive related facilities

Typical size or range

6-8K sq. ft.

Frontage - Min/Preferred/Max

60' minimum inline

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Nationwide

Number of stores to open this year
150

Number of stores to open next year
150

Current number of stores in chain
6000

Other Useful Information

BEN'S BRANDS FOR LESS

COMPANY INFORMATION

Company Representatives

Ben Haverty

Territory Covered

Ben Haverty

Address

5825 Glenridge Dr. Bldg 2 Suite 211 Atlanta Ga 30328

Phone

404 824-0345

Fax

Email

bhaverty@bens.com

Retail Use

Mattress & /Furniture Retail

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/a

Address

N/A

Phone

N/A

Fax

Email

bhaverty@bens.com

SITE SELECTION CRITERIA

Population Density Preferred

N/A

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

N/A

Typical size or range

5000sf and up

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Power
Strip Centers

Type of centers preferred

Power
Strip Centers

Focus of expansion in the next 24 months

Atlanta Metro Area

Number of stores to open this year

6

Number of stores to open next year

8

Current number of stores in chain

15

Other Useful Information

COMPANY INFORMATION

Company Representatives

Chris Hack

Territory Covered

Chris Hack

Address

9432 Southern Pines Blvd, Charlotte, NC 28273

Phone

704-527-2675

Fax

Email

chack@bojangles.com

Retail Use

Fast Casual Restaurant

BROKER INFORMATION

Company

Various

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

chack@bojangles.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000

Average Income Preferred

\$50,000

Preferred Traffic generators or co-tenants

Home Improvement, auto parts

Typical size or range

1 acre

Frontage - Min/Preferred/Max

175' Min

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Southeast

Number of stores to open this year

45

Number of stores to open next year

45

Current number of stores in chain

750

Other Useful Information

BUFFALO WILD WINGS

COMPANY INFORMATION

Company Representatives

Glenn Remus

Territory Covered

Glenn Remus

Address

5500 Wayzata Blvd. - Suite 1600 Minneapolis, MN 55416

Phone

2487659733

Fax

Email

gremus@buffalowildwings.com

Retail Use

Restaurants

BROKER INFORMATION

Company

O'Brien & Company

Company Representatives

Sean O'Brien

Territory Covered

GA

Title

Principal

Address

3060 Peachtree Road NE, Suite 960 Atlanta, GA 30305

Phone

(404) 926-1538

Fax

Email

sobrien@obrienretail.com

SITE SELECTION CRITERIA

Population Density Preferred

125,000

Average Income Preferred

\$50,000-75,000 median family income

Preferred Traffic generators or co-tenants

Regional Big Box Stores, Daily Needs

Typical size or range

5000-7000 sf

Frontage - Min/Preferred/Max

50-60 ft.

Location preferred within Shopping Center/Mall

End Cap
Freestanding

Type of centers preferred

Mall
Power
Community/Neighborhood

Type of centers preferred

Mall
Power
Community/Neighborhood

Focus of expansion in the next 24 months

Atlanta Market

Number of stores to open this year

17

Number of stores to open next year

30

Current number of stores in chain

1250

Other Useful Information

CAPTAIN D'S SEAFOOD KITCHEN, LLC

COMPANY INFORMATION

Company Representatives

Jeff White

Territory Covered

Jeff White

Address

540 Willeo Road

Phone

770-597-8470

Fax

Email

jeff_white@captains.com

Retail Use

Fast Casual Seafood Restaurant

BROKER INFORMATION

Company

Various

Company Representatives

Various

Territory Covered

Various

Title

Various

Address

Various

Phone

Various

Fax

Email

Various@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

Total population of not less than 12,000 within 2 miles; 3 people per household minimum;

Average Income Preferred

\$35K - \$50K

Preferred Traffic generators or co-tenants

Aldi, Save A Lot, Dollar General, Family Dollar, Dollar Tree, Lowe's

Typical size or range

1 acre tracts or nothing less than 30,000 sf (Lot has to measure 130' in width and 230' in depth)

Frontage - Min/Preferred/Max

130' minimum for our CD52 (2,000 sf) and 160' minimum for our CD82 (2,900 sf) prototypes

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood
Strip Centers

Type of centers preferred

Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

Southeastern U.S.

Number of stores to open this year

30

Number of stores to open next year

40

Current number of stores in chain

530

Other Useful Information

1. Purchase Property 2. Ground Lease 3. Build To Suit Purchasing property is our #1 priority in any market with Ground Leases following in second and the least favorite is a Build To Suit. Our Franchisees will only purchase land We are split 50/50 Corporate owned and Franchised owned

CHECKERS/RALLY'S

COMPANY INFORMATION

Company Representatives

Heidi Price | Caroline Cheng

Territory Covered

Heidi Price | Caroline Cheng

Address

4300 W. Cypress Street, Suite 600, Tampa, FL 33607

Phone

614-578-1319

Fax**Email**

priceh@checkers.com

Retail Use

QSR - fast food

BROKER INFORMATION

Company

Sullivan Wickley

Company Representatives

Miriam Smith Robinson

Territory Covered

GA

Title

Senior VP - Tenant Representation

Address

4151 Ashford Dunwoody Rd, Suite 155 Atlanta, GA 30319

Phone

(470) 237-2045

Fax**Email**

Miriam@sullivanwickley.com

SITE SELECTION CRITERIA

Population Density Preferred

10k 1-mile, 25k 2-miles, 50k 3-miles

Average Income Preferred

Market's median HH income (10% above or lower)

Preferred Traffic generators or co-tenants

Shopping centers, places of employment, leisure destinations, bus stops, late-night traffic all in close proximity to the site

Typical size or range

Can fit on 15,000 SF + (0.3 acres)

Frontage - Min/Preferred/Max

Min. 100' x 150' depth

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Existing markets

Number of stores to open this year

60+

Number of stores to open next year

60_

Current number of stores in chain

855

Other Useful Information

*Traffic Count: 25,000 cpd *Preferred Co-tenants: discount retailers, home improvement retailers, other QSRs and late night venues, colleges/universities *Bus Stops

CHIPOTLE MEXICAN GRILL

COMPANY INFORMATION

Company Representatives

Hal Hobgood

Territory Covered

Hal Hobgood

Address

3990 wellington mist point

Phone

4042599575

Fax

4042599575

Email

hhobgood@chipotle.com

Retail Use

Restaurant

BROKER INFORMATION

Company

The Shopping Center Group and Trilogy

Company Representatives

Stuart Nelson and Julie Solomon

Territory Covered

Georgia

Title

Broker

Address

3990 wellington mist point

Phone

4042599575

Fax**Email**

hhobgood@chipotle.com

SITE SELECTION CRITERIA

Population Density Preferred

30000+

Average Income Preferred

30000+

Preferred Traffic generators or co-tenants

All retailers

Typical size or range

2200

Frontage - Min/Preferred/Max

35'

Location preferred within Shopping Center/Mall

End Cap
Freestanding

Type of centers preferred

Power
Specialty/Life Style
Strip Centers

Type of centers preferred

Power
Specialty/Life Style
Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

180

Number of stores to open next year

180 +/-

Current number of stores in chain

2300

Other Useful Information

CLUB PILATES

COMPANY INFORMATION

Company Representatives

Richard Feinberg

Territory Covered

Richard Feinberg

Address

3185 Pullman Costa Mesa CA 92626

Phone

949.346.9791

Fax**Email**

richard@clubpilates.com

Retail Use

Boutique Fitness

BROKER INFORMATION

Company

The Shopping Center Group LLC

Company Representatives

Edie Weintraub

Territory Covered

Metro Atlanta

Title

Broker

Address

300 Galleria Parkway, 12th Floor Atlanta GA 30339

Phone

770.955.2434

Fax

770.951.0054

Email

edie.weintraub@tscg.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 w/in 2 miles

Average Income Preferred

\$60,000+

Preferred Traffic generators or co-tenants

Grocery, Drug, Pet

Typical size or range

1300-2000 sf

Frontage - Min/Preferred/Max

20-25

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

nationwide

Number of stores to open this year

140

Number of stores to open next year

160

Current number of stores in chain

250

Other Useful Information

DENNY'S, INC

COMPANY INFORMATION

Company Representatives

Todd A. Duke

Territory Covered

Todd A. Duke

Address

203 East Main Street

Phone

6782343794

Fax

6782343794

Email

tduke@dennys.com

Retail Use

Restaurant

BROKER INFORMATION

Company

TBA

Company Representatives

TBA

Territory Covered

TBA

Title

TBA

Address

TBA

Phone

TBA

Fax

TBA

Email

fhughes@dennys.com

SITE SELECTION CRITERIA

Population Density Preferred

40,000 in fixed trade area

Average Income Preferred

\$50,000

Preferred Traffic generators or co-tenants

Regional Shopping Centers, Hotels, Tourists Areas, Office Parks, Street Traffic, Colleges/Universities,

Typical size or range

3,600 - 4,500

Frontage - Min/Preferred/Max

50

Location preferred within Shopping Center/Mall

End Cap
Freestanding

Type of centers preferred

Power
Community/Neighborhood

Type of centers preferred

Power
Community/Neighborhood

Focus of expansion in the next 24 months

Southeast, Northeast, Mid-South, Rocky Mountains

Number of stores to open this year

50

Number of stores to open next year

50

Current number of stores in chain

1,700

Other Useful Information

DOLLAR GENERAL CORPORATION

COMPANY INFORMATION

Company Representatives

Jill Jenkins

Territory Covered

Jill Jenkins

Address

100 Mission Ridge, Goodlettsville, TN 37072

Phone

6158554000

Fax**Email**

jharper@dollargeneral.com

Retail Use

Real Estate

BROKER INFORMATION

Company

Dollar General Corporation

Company Representatives

Greg Morgan

Territory Covered

MS, AL

Title

Real Estate Manager

Address

100 Mission Ridge, Goodlettsville, TN 37072

Phone

6158554000

Fax**Email**

gmorgan@dollargeneral.com

SITE SELECTION CRITERIA

Population Density Preferred

5000

Average Income Preferred

below 75000

Preferred Traffic generators or co-tenants

3000 cars per day, high frequency oriented retailers, fast food, drugstore, hardware

Typical size or range

9100

Frontage - Min/Preferred/Max

70x130

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

US

Number of stores to open this year

1000

Number of stores to open next year

Current number of stores in chain

14000+

Other Useful Information

FACTORY CONNECTION, LLC

COMPANY INFORMATION

Company Representatives

Kevin Hawk

Territory Covered

Kevin Hawk

Address

2300 Highway 79 South, Guntersville, AL 35976-2220

Phone

256-264-9400

Fax

256-264-9340

Email

khawk@factory-connection.com

Retail Use

Clothing, accessories & shoe sales

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

n/a

Phone

n/a

Fax

n/a

Email

janice@factory-connection.com

SITE SELECTION CRITERIA

Population Density Preferred

5 mile population of 20,000

Average Income Preferred

lower to middle income

Preferred Traffic generators or co-tenants

Grocery Store, female oriented fashion

Typical size or range

4,000 - 4,500 square feet

Frontage - Min/Preferred/Max

35/40/100

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Community/Neighborhood
Strip Centers

Type of centers preferred

Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

Our current footprint + NC & SC

Number of stores to open this year

10

Number of stores to open next year

10+

Current number of stores in chain

295

Other Useful Information

Not interested in Florida locations

FITNESS INTERNATIONAL, LLC

COMPANY INFORMATION

Company Representatives

John Gabriel

Territory Covered

John Gabriel

Address

3161 Michelson Drive, Irvine, CA 92612

Phone

949-255-7262

Fax

Email

johng@fitnessintl.com

Retail Use

Fitness

BROKER INFORMATION

Company

RealSource Partners

Company Representatives

John Kalamaras

Territory Covered

US and Canada

Title

Managing Partner

Address

3121 Michelson Drive, Syite 175, Irvine, CA 92612

Phone

949-675-3200

Fax

Email

johnk@realsourcepartners.com

SITE SELECTION CRITERIA

Population Density Preferred

60K + within 3 Miles radius

Average Income Preferred

\$20K + per capita

Preferred Traffic generators or co-tenants

Grocers, soft goods, daily needs, theaters

Typical size or range

34-37K SF

Frontage - Min/Preferred/Max

Need to find out

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

Existing markets

Number of stores to open this year

30

Number of stores to open next year

30-35

Current number of stores in chain

700+

Other Useful Information

COMPANY INFORMATION

Company Representatives

Lauren Dugan

Territory Covered

Lauren Dugan

Address

55 Scott Ave

Phone

800-698-3120

Fax

Email

delena.young@gabes.net

Retail Use

Off Price Retail

BROKER INFORMATION

Company

Echo Retail

Company Representatives

Aaron Savin, Jay Murphy

Territory Covered

All

Title

Master Brokers

Address

560 Epsilon Drive Pittsburgh PA 15283

Phone

412-968-1660

Fax

Email

asavin@echoretail.com

SITE SELECTION CRITERIA

Population Density Preferred

150k within 15 miles

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

TJMax, Marshalls, Burlington

Typical size or range

40,000 sqft to 25,000

Frontage - Min/Preferred/Max

150

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Power
Specialty/Life Style
Strip Centers

Type of centers preferred

Power
Specialty/Life Style
Strip Centers

Focus of expansion in the next 24 months

Philly, DC, Columbus

Number of stores to open this year

13+

Number of stores to open next year

20+

Current number of stores in chain

66

Other Useful Information

GOLDEN CORRAL

COMPANY INFORMATION

Company Representatives

Larry Weiland

Territory Covered

Larry Weiland

Address

1835 East Hallandale Beach blvd Hallandale FL

Phone

317 407 0992

Fax

Email

Weiland.larry@yahoo.com

Retail Use

Restaurant

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

Na

Address

Na

Phone

Na

Fax

Email

Weiland.larry@yahoo.com

SITE SELECTION CRITERIA

Population Density Preferred

40,0000

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

Big box

Typical size or range

8000-11900

Frontage - Min/Preferred/Max

Na

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Mall
Power

Type of centers preferred

Mall
Power

Focus of expansion in the next 24 months

USA

Number of stores to open this year

15

Number of stores to open next year

20

Current number of stores in chain

500s

Other Useful Information

GOODWILL SOUTHERN CALIFORINA

COMPANY INFORMATION

Company Representatives

Addar Selga

Territory Covered

Addar Selga

Address

342 N. San Fernando Rd., Los Angeles, CA 90031

Phone

323-539-2003

Fax**Email**

aselga@goodwillsocal.org

Retail Use

Retail Store

BROKER INFORMATION

Company

As Assigned

Company Representatives

As Assigned

Territory Covered

As Assigned

Title

As Assigned

Address

As Assigned

Phone

As Assigned

Fax**Email**

aselga@goodwillsocal.org

SITE SELECTION CRITERIA

Population Density Preferred

50,000

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

High-volume markets, drug and discount stores

Typical size or range

10,000

Frontage - Min/Preferred/Max

7,500

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred

Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

Los Angeles, Riverside and San Bernardino Counties

Number of stores to open this year

5

Number of stores to open next year

5

Current number of stores in chain

130

Other Useful Information

HEARTLAND DENTAL

COMPANY INFORMATION

Company Representatives

Brandon Weber

Territory Covered

Brandon Weber

Address

1200 Network Centre Dr

Phone

2175405100

Fax**Email**

brweber@heartland.com

Retail Use

Dental offices

BROKER INFORMATION

Company

Tenant Advocates, Inc.

Company Representatives

Carol Narens-Pahl

Territory Covered

Nationwide

Title

Master Broker

Address

1200 Network Centre Dr

Phone

2175405100

Fax**Email**

carol@tenantadvocatesinc.com

SITE SELECTION CRITERIA

Population Density Preferred

25,000

Average Income Preferred

\$55,000+

Preferred Traffic generators or co-tenants

Regional grocer

Typical size or range

2,000 - 4,000 sq. ft.

Frontage - Min/Preferred/Max

40 ft. min.

Location preferred within Shopping Center/Mall

End Cap
Freestanding

Type of centers preferred
Community/Neighborhood

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
100+

Number of stores to open this year
52

Number of stores to open next year
55+

Current number of stores in chain
770+

Other Useful Information

HEARTLAND DENTAL

COMPANY INFORMATION

Company Representatives

Brandon Weber

Territory Covered

Brandon Weber

Address

1200 Network Centre Drive, Effingham, IL 62401

Phone

2175405100

Fax

Email

brweber@heartland.com

Retail Use

Dental offices

BROKER INFORMATION

Company

Tenant Advocates, Inc.

Company Representatives

Carol Narens-Pahl

Territory Covered

Nationwide

Title

Master Broker

Address

1200 Network Centre Dr. Effingham, IL 62401

Phone

2175405100

Fax

Email

carol@tenantadvocatesinc.com

SITE SELECTION CRITERIA

Population Density Preferred

25,000

Average Income Preferred

\$55,000+

Preferred Traffic generators or co-tenants

Regional grocer

Typical size or range

2,000 - 4,000 sq. ft.

Frontage - Min/Preferred/Max

40 ft. min.

Location preferred within Shopping Center/Mall

End Cap
Freestanding

Type of centers preferred
Community/Neighborhood

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
100+

Number of stores to open this year
52

Number of stores to open next year
55+

Current number of stores in chain
700+

Other Useful Information

HEARTLAND DENTAL

COMPANY INFORMATION

Company Representatives

Carol Narens-Pahl

Territory Covered

Carol Narens-Pahl

Address

1200 Network Centre Dr., Effingham, IL 62401

Phone

217-540-5100

Fax**Email**

carol@tenantadvocatesinc.com

Retail Use

Dental offices

BROKER INFORMATION

Company

Tenant Advocates, Inc.

Company Representatives

Carol Narens-Pahl

Territory Covered

Nationwide

Title

Master Broker

Address

1200 Network Centre Dr. Effingham, IL 62401

Phone

2175405100

Fax**Email**

carol@tenantadvocatesinc.com

SITE SELECTION CRITERIA

Population Density Preferred

25,000

Average Income Preferred

\$55,000+

Preferred Traffic generators or co-tenants

Regional grocer

Typical size or range

2,000 - 4,000 sq. ft.

Frontage - Min/Preferred/Max

40 ft. min.

Location preferred within Shopping Center/Mall

End Cap
Freestanding

Type of centers preferred
Community/Neighborhood

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
100+

Number of stores to open this year
52

Number of stores to open next year
55+

Current number of stores in chain
800

Other Useful Information

HIBBETT SPORTS

COMPANY INFORMATION

Company Representatives

Brad Walton, Sam Killian, Jeff Gray

Territory Covered

Brad Walton, Sam Killian, Jeff Gray

Address

2700 Milan Court

Phone

2059424292

Fax**Email**

brad.walton@hibbett.com

Retail Use

Athletic Retailer

BROKER INFORMATION

Company

The Shopping Center Group

Company Representatives

Michele Reale

Territory Covered

Atlanta MSA

Title

Broker

Address

Atlanta, GA

Phone

770-955-2434

Fax**Email**

michele.reale@tscg.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 5 mile ring

Average Income Preferred

NA

Preferred Traffic generators or co-tenants

Department stores, discount department stores, soft good apparel

Typical size or range

4,000-6,000

Frontage - Min/Preferred/Max

40 feet

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Mall
Power
Community/Neighborhood
Strip Centers

Type of centers preferred

Mall
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

existing 35 states

Number of stores to open this year

40+

Number of stores to open next year

30+

Current number of stores in chain

1080

Other Useful Information

HOLLYWOOD FEED

COMPANY INFORMATION

Company Representatives

Tom Cowens

Territory Covered

Tom Cowens

Address

2648 Broad Avenue, Memphis, TN 38112

Phone

(901)484-4411

Fax

Email

tomcowens@hollywoodfeed.com

Retail Use

Pet Food, Supplies and Accessories

BROKER INFORMATION

Company

Retail Specialists

Company Representatives

Emil Gullia

Territory Covered

SE, Midwest

Title

Principal

Address

NA

Phone

(678)429-3575

Fax

Email

emil@retailspecialists.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000+ Owned HHs within 3 miles

Average Income Preferred

\$80K+

Preferred Traffic generators or co-tenants

Specialty Grocery Stores

Typical size or range

2800 - 3500

Frontage - Min/Preferred/Max

25' - 40'

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred

Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

SE, SW, Midwest

Number of stores to open this year

17

Number of stores to open next year

20

Current number of stores in chain

55

Other Useful Information

HOUCHENS INDUSTRIES

COMPANY INFORMATION

Company Representatives

Terri Holder, Tim Rich, Corky Beyke

Territory Covered

Terri Holder, Tim Rich, Corky Beyke

Address

700 N Church St

Phone

2702025524

Fax

Email

THolder@houchens.com

Retail Use

Grocery stores, C-Stores, Neighborhood Markets

BROKER INFORMATION

Company

Houchens Industries

Company Representatives

Houchens Industries

Territory Covered

NA

Title

NA

Address

700 N Church St

Phone

2702025524

Fax

Email

THolder@houchens.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies depending on size of market (rural vs. suburban or mid-sized market)

Average Income Preferred

Middle to Upper Income

Preferred Traffic generators or co-tenants

Afternoon going-home side; no preferred co-tenants

Typical size or range

2 acres; approx. 11,000 sq. ft. building

Frontage - Min/Preferred/Max

200'-225'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

AL north of Birmingham, Nashville, Chattanooga, N Georgia, Knoxville

Number of stores to open this year

10

Number of stores to open next year

10

Current number of stores in chain

400

Other Useful Information

Current emphasis is on our Crossroads IGA Market, which is a freestanding approx. 11,000 sq. ft. grocery with a QSR and fuel.

KRISPY KREME DOUGHNUT CORPORATION

COMPANY INFORMATION

Company Representatives

Cheryl A. Freeman

Territory Covered

Cheryl A. Freeman

Address

370 Knollwood St, Winston Salem, NC 27103

Phone

(678) 637-0908

Fax

Email

CFreeman@krispykreme.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Collier International

Company Representatives

Mike Neal

Territory Covered

Georgia

Title

Senior Vice President

Address

1230 Peachtree Street, NE Suite 800 Atlanta, Ga 30309

Phone

678-485-6122

Fax

404-574-1025

Email

mike.neal@colliers.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000 in a five (5) mile Drivetime

Average Income Preferred

Above \$ 35,000 per year average household income

Preferred Traffic generators or co-tenants

30,00 VPD

Typical size or range

2,500 Sq. Ft.

Frontage - Min/Preferred/Max

100 Ft.

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

South Easter United States

Number of stores to open this year

20

Number of stores to open next year

20

Current number of stores in chain

380

Other Useful Information

KRISPY KREME DOUGHNUTS CORPORATION

COMPANY INFORMATION

Company Representatives

Cheryl A. Freeman, Joseph DosRois

Territory Covered

Cheryl A. Freeman, Joseph DosRois

Address

370 Knollwood St, Winston Salem, NC

Phone

678-637-0908

Fax

Email

cfreeman@krispykreme.com

Retail Use

Consumer Food Consumption

BROKER INFORMATION

Company

Colliers International

Company Representatives

Michael Neal

Territory Covered

Georgia

Title

Senior Vice President

Address

1230 Peachtree Street Atlanta, GA 30309

Phone

404 574 1024

Fax

Email

mike.neal@colliers.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000

Average Income Preferred

\$55,000

Preferred Traffic generators or co-tenants

Whole Foods, Target, Wal Mart, Home Depot, Lowes, Sprout

Typical size or range

1.0 acre

Frontage - Min/Preferred/Max

175 feet

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Type of centers preferred

Mall

Power

Specialty/Life Style

Focus of expansion in the next 24 months

Double digit growth in select Southeastern and Midwestern cities

Number of stores to open this year

5

Number of stores to open next year

10 plus company operated units

Current number of stores in chain

US - 325 Internationally - 1,000 +

Other Useful Information

COMPANY INFORMATION

Company Representatives

Alexandra Trauner, Shannon Grexa, Luke Walter, Blanton Cook, Austin Frank

Territory Covered

Alexandra Trauner, Shannon Grexa, Luke Walter, Blanton Cook, Austin Frank

Address

400 Interstate N Pkwy SE Atlanta GA 30339

Phone

7034866296

Fax

Email

alexandra.trauner@lidl.us

Retail Use

Grocery

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

alexandra.trauner@lidl.us

SITE SELECTION CRITERIA

Population Density Preferred

NA

Average Income Preferred

NA

Preferred Traffic generators or co-tenants

Retail, restaraunt

Typical size or range

3.5 acres

Frontage - Min/Preferred/Max

High visibility

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Southeast

Number of stores to open this year

NA

Number of stores to open next year

NA

Current number of stores in chain

NA

Other Useful Information

PANDA RESTAURANT GROUP

COMPANY INFORMATION

Company Representatives

Kane Lester

Territory Covered

Kane Lester

Address

1683 Walnut Grove Ave

Phone

404-964-1296

Fax**Email**

kane.lester@pandarg.com

Retail Use

Restaurant

BROKER INFORMATION

Company

The Shopping Center Group, LLC

Company Representatives

Stuart Nelson

Territory Covered

Georgia

Title

Broker

Address

300 Galleria Parkway 12th Floor Atlanta, GA 30339

Phone

770.955.2434

Fax**Email**

stuart.nelson@tscg.com

SITE SELECTION CRITERIA

Population Density Preferred

65,000+

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

Heavy Retail, Going home traffic

Typical size or range

1800-2200

Frontage - Min/Preferred/Max

30

Location preferred within Shopping Center/Mall

End Cap
Freestanding

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

120

Number of stores to open next year

120

Current number of stores in chain

2000

Other Useful Information

www.pandarg.com

PETSENSE

COMPANY INFORMATION

Company Representatives

Robin J. Muir, CCIM

Territory Covered

Robin J. Muir, CCIM

Address

14301 N 87th Street

Phone

806-570-2874

Fax

Email

Robin.muir@petsensellc.com

Retail Use

Pet supplies

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

Robin.muir@petsensellc.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 in 15 miles

Average Income Preferred

\$55

Preferred Traffic generators or co-tenants

Grocery, mass merchant

Typical size or range

5,500

Frontage - Min/Preferred/Max

55'

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Power
Community/Neighborhood
Strip Centers

Type of centers preferred

Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

USA

Number of stores to open this year

25

Number of stores to open next year

35-50

Current number of stores in chain

169

Other Useful Information

8 miles from big box competitor

QUIKTRIP CORPORATION

COMPANY INFORMATION

Company Representatives

Will Ballard, Mike Carey, Andrew Beishline

Territory Covered

Will Ballard, Mike Carey, Andrew Beishline

Address

952 Old Peachtree Rd NW

Phone

4707749134

Fax

4707749134

Email

wballard@quiktrip.com

Retail Use

Convenience/Petroleum

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

n/a

Phone

n/a

Fax

n/a

Email

mcarey@quiktrip.com

SITE SELECTION CRITERIA

Population Density Preferred

4000

Average Income Preferred

50000

Preferred Traffic generators or co-tenants

Heavy Work, Retail, Vehicular Generators

Typical size or range

1.25-2ac

Frontage - Min/Preferred/Max

250'

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Community/Neighborhood

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
US

Number of stores to open this year
12

Number of stores to open next year
12

Current number of stores in chain
750

Other Useful Information

RACETRAC PETROLEUM, INC

COMPANY INFORMATION

Company Representatives

John Priede, Garrett Durham

Territory Covered

John Priede, Garrett Durham

Address

200 Galleria Pkwy, Ste 900, Atlanta GA 30339

Phone

770-431-7600 x1105

Fax

Email

jpriede@racetrac.com

Retail Use

Gas/Convenience

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

gdurham@racetrac.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

25,000+ traffic counts

Typical size or range

Approx 2 ac

Frontage - Min/Preferred/Max

Approx 250'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Metro Atlanta, DFW, Florida Peninsula, SE Louisiana

Number of stores to open this year

45

Number of stores to open next year

50

Current number of stores in chain

455

Other Useful Information

REGIS CORPORATION

COMPANY INFORMATION

Company Representatives

Corinna Rogers, Candice Norman, Corey Roberts

Territory Covered

Corinna Rogers, Candice Norman, Corey Roberts

Address

7201 Metro Blvd

Phone

952-947-7777

Fax

Email

carrie.montgomery@regiscorp.com

Retail Use

Hair Salon

BROKER INFORMATION

Company

Multiple Firms

Company Representatives

Multiple Representatives

Territory Covered

Multiple Territories

Title

Multiple Brokers

Address

N/A

Phone

N/A

Fax

Email

carrie.montgomery@regiscorp.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 In a Five Minute Drive Time, Strong Daytime Population

Average Income Preferred

\$60,000+ Median HH Income

Preferred Traffic generators or co-tenants

Grocery Anchored/National Tenants

Typical size or range

900-1,200 SF

Frontage - Min/Preferred/Max

15'-20'

Location preferred within Shopping Center/Mall

In-line
End Cap

Type of centers preferred

Power
Community/Neighborhood
Strip Centers

Type of centers preferred

Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

Franchise

Number of stores to open this year

500

Number of stores to open next year

500

Current number of stores in chain

8,500+

Other Useful Information

Corporate Signature on all Franchise Supercuts Leases. Supercuts is ranked #13 on the Franchise 500, 2017 List.

SHOE SENSATION

COMPANY INFORMATION

Company Representatives

Bob Thomson and Gaylan Hamilton

Territory Covered

Bob Thomson and Gaylan Hamilton

Address

253 America Place Jeffersonville,IN 47130

Phone

1-724-272-1412

Fax

Email

rthomson@shoesensation.com

Retail Use

Shoes and related apparel.

BROKER INFORMATION

Company

Currently None

Company Representatives

Bob Thompson and Gaylan Hamilton

Territory Covered

All States

Title

Bob-VP of real estate and Gaylan-Dir, of real estate

Address

253 America Place, Jeffersonville,IN 47130

Phone

1-724-272-1412

Fax

Email

rthompson@shoesensation.com

SITE SELECTION CRITERIA

Population Density Preferred

County seat towns with population in county of +30,000

Average Income Preferred

\$35,000 plus

Preferred Traffic generators or co-tenants

Women's Soft Goods,Dollar Stores, Walmart, Grocery

Typical size or range

4500 to 6500

Frontage - Min/Preferred/Max

45 to 60 feet

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Mall
Community/Neighborhood
Strip Centers

Type of centers preferred

Mall
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

70 stores

Number of stores to open this year

35 in 2018

Number of stores to open next year

35 in 2019

Current number of stores in chain

175

Other Useful Information

Sign 5 year lease Prefer county seats 45 minutes from Metro areas

SHOE SENSATION

COMPANY INFORMATION

Company Representatives

Bob Thomson and Gaylan Hamilton

Territory Covered

Bob Thomson and Gaylan Hamilton

Address

253 America Place Jeffersonville,IN 47130

Phone

1-724-272-1412 Bob

Fax**Email**

bthomson@shoesensation.com

Retail Use

Shoes and related apparel.

BROKER INFORMATION

Company

Currently None

Company Representatives

Bob Thompson and Gaylan Hamilton

Territory Covered

All States

Title

Bob-VP of real estate and Gaylan-Dir, of real estate

Address

253 America Place, Jeffersonville,IN 47130

Phone

1-724-272-1412

Fax**Email**

ghamilton@shoesensation.com

SITE SELECTION CRITERIA

Population Density Preferred

County seat towns with population in county of +30,000

Average Income Preferred

\$35,000 plus

Preferred Traffic generators or co-tenants

Women's Soft Goods,Dollar Stores, Walmart, Grocery

Typical size or range

4500 to 6500

Frontage - Min/Preferred/Max

45 to 60 feet

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Mall
Community/Neighborhood
Strip Centers

Type of centers preferred

Mall
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

70 stores

Number of stores to open this year

35 in 2018

Number of stores to open next year

35 in 2019

Current number of stores in chain

175

Other Useful Information

5 year lease 45 minutes away from Metro areas

SMOOTHIE KING FRANCHISES INC

COMPANY INFORMATION

Company Representatives

Greg Burnthorn

Territory Covered

Greg Burnthorn

Address

3900 N Causeway Blvd, Suite 1300, Metairie, LA 70002

Phone

985-327-1185

Fax

Email

Greg.Burnthorn@SmoothieKing.com

Retail Use

BROKER INFORMATION

Company

Multiple

Company Representatives

Multiple

Territory Covered

Multiple

Title

Broker

Address

Multiple

Phone

000-000-0000

Fax

Email

000@000.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000 total population within 7 minute drive time

Average Income Preferred

at or above median income for the market

Preferred Traffic generators or co-tenants

national brands

Typical size or range

1000-1600

Frontage - Min/Preferred/Max

16'/20'/30'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Throughout the Southeast

Number of stores to open this year

120+

Number of stores to open next year

120+

Current number of stores in chain

908

Other Useful Information

SPIRIT HALLOWEEN SUPERSTORES

COMPANY INFORMATION

Company Representatives

Sharon Bodden

Territory Covered

Sharon Bodden

Address

6826 Black Horse Pike Egg Harbor Township, NJ 08234

Phone

609-645-5761

Fax**Email**

sharon.bodden@spirithalloween.com

Retail Use

Pop-up Halloween Store

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

N/A

Email

none@none.com

SITE SELECTION CRITERIA

Population Density Preferred

Any

Average Income Preferred

Any

Preferred Traffic generators or co-tenants

Grocery Stores, Junior Anchors, Apparel, Home Goods

Typical size or range

6,000 - 30,000 sq ft

Frontage - Min/Preferred/Max

Variable

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

United States & Canada

Number of stores to open this year

1250

Number of stores to open next year

1300

Current number of stores in chain

1250

Other Useful Information

As the nation's #1 temporary Halloween retailer, Spirit stores open in late August through early November each year, stocked with everything you can imagine for Halloween including costumes, masks, wigs, indoor and outdoor décor items, animatronics, makeup, collectibles, props and in-depth accessories. With its "So Much Fun It's Scary" mission statement, Spirit provides an entertaining and interactive in-store experience for all.

SPIRIT HALLOWEEN SUPERSTORES

COMPANY INFORMATION

Company Representatives

Sharon Bodden

Territory Covered

Sharon Bodden

Address

6826 Black Horse Pike Egg Harbor Township, NJ 08234

Phone

609-645-5761

Fax**Email**

sharon.bodden@spirithalloween.com

Retail Use

Temporary Halloween Retailer

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax**Email**

none@none.com

SITE SELECTION CRITERIA

Population Density Preferred

All

Average Income Preferred

All

Preferred Traffic generators or co-tenants

Grocery Stores, Junior Anchors, Apparel, Home Improvement

Typical size or range

6,000 - 30,000 sq ft

Frontage - Min/Preferred/Max

Variable

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

United States & Canada

Number of stores to open this year

1250

Number of stores to open next year

1275

Current number of stores in chain

1250

Other Useful Information

As the nation's #1 temporary Halloween retailer, Spirit stores open in late August through early November each year, stocked with everything you can imagine for Halloween including costumes, masks, wigs, indoor and outdoor décor items, animatronics, makeup, collectibles, props and in-depth accessories. With its "So Much Fun It's Scary" mission statement, Spirit provides an entertaining and interactive in-store experience for all.

SPORT CLIPS

COMPANY INFORMATION

Company Representatives

Jessica Rossy, Dennis French, Byron Williams, John Weber

Territory Covered

Jessica Rossy, Dennis French, Byron Williams, John Weber

Address

110 Briarwood Drive, Georgetown, TX 78628

Phone

972-746-4820

Fax**Email**

Jessica.Rossy@SportClips.com

Retail Use

Hair Salon

BROKER INFORMATION

Company

O'Brien & Company

Company Representatives

Greg Bennett

Territory Covered

ATL

Title

RE Broker

Address

3060 Peachtree Road SE

Phone

678-984-4440

Fax**Email**

bennett5398@bellsouth.net

SITE SELECTION CRITERIA

Population Density Preferred

>30,000 in 3 Mile Radius

Average Income Preferred

Moderate to Higher Incomes Preferred

Preferred Traffic generators or co-tenants

National Co-tenants

Typical size or range

1,000 - 1,400sf

Frontage - Min/Preferred/Max

15' Minimum

Location preferred within Shopping Center/Mall

In-line
End Cap

Type of centers preferred

Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred

Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

All markets

Number of stores to open this year

150 Nationally

Number of stores to open next year

150 Nationally

Current number of stores in chain

1,725

Other Useful Information

STARBUCKS COFFEE COMPANY

COMPANY INFORMATION

Company Representatives

Tracie Luckhurst

Territory Covered

Tracie Luckhurst

Address

2987 Clairmont Road, Ste. 300 Atlanta, GA 30329

Phone

404.320.8907

Fax**Email**

tluckhur@starbucks.com

Retail Use

Coffee

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

Southeast

Title

NA

Address

NA

Phone

NA

Fax**Email**

tluckhur@starbucks.com

SITE SELECTION CRITERIA

Population Density Preferred

0

Average Income Preferred

0

Preferred Traffic generators or co-tenants

0

Typical size or range

0

Frontage - Min/Preferred/Max

0

Location preferred within Shopping Center/Mall

End Cap
Freestanding

Type of centers preferred
Strip Centers

Type of centers preferred
Strip Centers

Focus of expansion in the next 24 months
0

Number of stores to open this year
600

Number of stores to open next year
0

Current number of stores in chain
0

Other Useful Information

SUBWAY

COMPANY INFORMATION

Company Representatives

Andrew Hart, Shelley Williams, Tim Plews

Territory Covered

Andrew Hart, Shelley Williams, Tim Plews

Address

2707 Buford Highway NE, Atlanta GA 30324

Phone

404-325-0008

Fax

404-325-9948

Email

tplewssubway@aol.com

Retail Use

Subway

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

N/A

Email

tplewssubway@aol.com

SITE SELECTION CRITERIA

Population Density Preferred

1 per 15000

Average Income Preferred

50000+

Preferred Traffic generators or co-tenants

N/A

Typical size or range

N/A

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Mall
Power
Community/Neighborhood
Strip Centers

Type of centers preferred

Mall
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

Rural

Number of stores to open this year

10

Number of stores to open next year

10

Current number of stores in chain

26000+

Other Useful Information

T-MOBILE USA

COMPANY INFORMATION

Company Representatives

Deborah Ferrell

Territory Covered

Deborah Ferrell

Address

18205 Crane Nest Dr, Tampa FL 33647

Phone

678-687-6333

Fax**Email**

deborah.ferrell2@t-mobile.com

Retail Use

Wireless

BROKER INFORMATION

Company

various

Company Representatives

various

Territory Covered

various

Title

various

Address

various

Phone

various

Fax**Email**

deborah.ferrell2@t-mobile.com

SITE SELECTION CRITERIA

Population Density Preferred

Various

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

Close to national retail; wireless competitors

Typical size or range

2,000 - 2,500 sf

Frontage - Min/Preferred/Max

20'0"

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred

Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

Mid to small markets

Number of stores to open this year

>1,000

Number of stores to open next year

TBD

Current number of stores in chain

5,000+

Other Useful Information

THE KRYSTAL COMPANY

COMPANY INFORMATION

Company Representatives

James Throckmorton

Territory Covered

James Throckmorton

Address

1455 Lincoln Parkway Suite 600, Dunwoody, GA 30346

Phone

404-909-6704

Fax**Email**

james.throckmorton@krystal.com

Retail Use

Fast Food

BROKER INFORMATION

Company

Sullivan Wickley

Company Representatives

Miriam Smith Robinson

Territory Covered

Georgia

Title

Senior VP

Address

4151 Ashford Dunwoody Rd, Suite 155, Atlanta, GA 30319

Phone

470-237-2045

Fax**Email**

miriam@sullivanwickley.com

SITE SELECTION CRITERIA

Population Density Preferred

75,000

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

Big Box Retailer

Typical size or range

1750

Frontage - Min/Preferred/Max

125 Feet

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

S.E. USA

Number of stores to open this year

10

Number of stores to open next year

15

Current number of stores in chain

364

Other Useful Information

THE UPS STORE

COMPANY INFORMATION

Company Representatives

Mark Johnson

Territory Covered

Mark Johnson

Address

6060 Cornerstone Court W

Phone

814-769-9525

Fax

Email

markjohnson@upsstore.com

Retail Use

The UPS Store, Inc. Franchisor

BROKER INFORMATION

Company

The UPS Store

Company Representatives

Mark Johnson

Territory Covered

USA

Title

Director of Real Estate

Address

6060 Cornerstone Court W

Phone

814-769-9525

Fax

Email

markjohnson@upsstore.com

SITE SELECTION CRITERIA

Population Density Preferred

Variable per market type

Average Income Preferred

Variable per market type

Preferred Traffic generators or co-tenants

Highly visible, grocery and/or drugstore anchored

Typical size or range

800-1800 sq ft

Frontage - Min/Preferred/Max

Variable per market type

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred

Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

Non-traditional development

Number of stores to open this year

120

Number of stores to open next year

120

Current number of stores in chain

4600

Other Useful Information

TRACTOR SUPPLY CO

COMPANY INFORMATION

Company Representatives

Mike Porter

Territory Covered

Mike Porter

Address

5401 Virginia Way; Brentwood, TN 37027

Phone

9198961758

Fax

Email

mporter@tractorsupply.com

Retail Use

Farm Store

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

mporter@tractorsupply.com

SITE SELECTION CRITERIA

Population Density Preferred

Min 20,000 in the County

Average Income Preferred

NA

Preferred Traffic generators or co-tenants

Walmart or Major Grocery

Typical size or range

20,000 SF min

Frontage - Min/Preferred/Max

105' if on endcap, 120' if inline

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
US

Number of stores to open this year
100+

Number of stores to open next year
NA

Current number of stores in chain
1600+

Other Useful Information

TROPICAL SMOOTHIE CAFE

COMPANY INFORMATION

Company Representatives

Kristen Klein, Cheryl Fletcher and Charles Watson

Territory Covered

Kristen Klein, Cheryl Fletcher and Charles Watson

Address

1117 Perimeter Center West

Phone

(770) 821-1900

Fax

Email

kklein@tropicalsmoothie.com

Retail Use

Fast Casual Restaurant

BROKER INFORMATION

Company

The Trilogy Group

Company Representatives

Taylor Dozier

Territory Covered

GA

Title

Broker

Address

6400 Powers Ferry Road NW, Atlanta Georgia 30339

Phone

770-801-6505

Fax

Email

na@trilogy.com

SITE SELECTION CRITERIA

Population Density Preferred

65,000+ in trade area.

Average Income Preferred

\$55,000+

Preferred Traffic generators or co-tenants

Food synergies, grocery, fitness, health, daytime population.

Typical size or range

1,400-2,000

Frontage - Min/Preferred/Max

20' minimum

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Power
Community/Neighborhood
Strip Centers

Type of centers preferred

Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

USA

Number of stores to open this year

105

Number of stores to open next year

140

Current number of stores in chain

600

Other Useful Information

VARIETY WHOLESALERS, INC

COMPANY INFORMATION

Company Representatives

Sean Swalin

Territory Covered

Sean Swalin

Address

218 S Garnett St, Henderson, NC

Phone

252-430-2600

Fax

Email

realestate@vwstores.com

Retail Use

Discount General Merchandise

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

none@none.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 within 17 minutes

Average Income Preferred

\$30,000 - \$50,000

Preferred Traffic generators or co-tenants

Grocery

Typical size or range

20,000sf - 50,000sf

Frontage - Min/Preferred/Max

110 - 140

Location preferred within Shopping Center/Mall

In-line
End Cap

Type of centers preferred

Power
Community/Neighborhood
Strip Centers

Type of centers preferred

Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

25 stores per year

Number of stores to open this year

22

Number of stores to open next year

25

Current number of stores in chain

400

Other Useful Information

WORKOUT ANYTIME

COMPANY INFORMATION

Company Representatives

Randy Trotter

Territory Covered

Randy Trotter

Address

2325 Lakeview Parkway, Suite 200, Alpharetta, GA 30009

Phone

770-403-7203

Fax

770-809-1403

Email

Randy.trotter@workoutanytime.com

Retail Use

Fitness

BROKER INFORMATION

Company

Horizon Properties

Company Representatives

Kim Trotter

Territory Covered

US

Title

Master Broker

Address

3667 Looper Lake Point

Phone

770-653-8827

Fax**Email**

kim@horizonpropertiescre.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000

Average Income Preferred

50k median

Preferred Traffic generators or co-tenants

Grocery, Discount, sports

Typical size or range

6000-8000

Frontage - Min/Preferred/Max

60'+

Location preferred within Shopping Center/Mall

In-line
End Cap
Freestanding

Type of centers preferred

Community/Neighborhood
Strip Centers

Type of centers preferred

Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

US

Number of stores to open this year

45

Number of stores to open next year

60

Current number of stores in chain

140

Other Useful Information

YUM! BRANDS

COMPANY INFORMATION

Company Representatives

Jeff Magee, Greg Eickholt, Chad Harper, Joey Clayton

Territory Covered

Jeff Magee, Greg Eickholt, Chad Harper, Joey Clayton

Address

7100 Corporate Drive, Dallas, TX

Phone

214-587-7512

Fax

Email

greg.eickholt@yum.com

Retail Use

QSR

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

None@none.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 within 2 miles

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

Varies

Typical size or range

20,000 SF- 30,000 SF

Frontage - Min/Preferred/Max

80/120/160

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Everywhere

Number of stores to open this year

220

Number of stores to open next year

Not Disclosed

Current number of stores in chain

7,200

Other Useful Information