

24 HOUR FITNESS

COMPANY INFORMATION

Company Representatives

Brandon Lee

Territory Covered

Brandon Lee

Address

12647 Alcosta Blvd San Ramon, CA 9458

Phone

208-407-9283

Fax

Email

blee@24hourfit.com

Retail Use

Fitness

BROKER INFORMATION

Company

Cushman and Wakefiels

Company Representatives

James Chung, Mike Costa

Territory Covered

Bay Area

Title

Executive Managing Director ; Senior Vice President

Address

300 Santana Row, Fifth Floor

Phone

408-436-3660

Fax

Email

james.chung@cushwake.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000+

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Daily needs tenants

Typical size or range

38,000-42,000

Frontage - Min/Preferred/Max

We are flexible

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Major metro markets

Number of stores to open this year

20

Number of stores to open next year

25

Current number of stores in chain

440

Other Useful Information

24 HOUR FITNESS

COMPANY INFORMATION

Company Representatives

Dennis Linville

Territory Covered

Dennis Linville

Address

27921 La Paz Road, Suite B Laguna Niguel, CA 92677

Phone

949-851-0024

Fax

Email

dlinville@24hourfit.com

Retail Use

yes

BROKER INFORMATION

Company

varies by market

Company Representatives

varies by market

Territory Covered

varies by market

Title

varies by market

Address

varies by market

Phone

varies by market

Fax

Email

dlinville@24hourfit.com

SITE SELECTION CRITERIA

Population Density Preferred

market specific

Average Income Preferred

market specific

Preferred Traffic generators or co-tenants

none

Typical size or range

market specific

Frontage - Min/Preferred/Max

flexible

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

US

Number of stores to open this year

TBD

Number of stores to open next year

TBD

Current number of stores in chain

400+

Other Useful Information

AAA NORTHERN CALIFORNIA, NEVADA & UTAH

COMPANY INFORMATION

Company Representatives

Lori Lane, Laura Cerda, Brad Thomas

Territory Covered

Lori Lane, Laura Cerda, Brad Thomas

Address

See above

Phone

5105963537

Fax

Email

lori.lane@norcal.aaa.com

Retail Use

Sale of travel, insurance and DMV services

BROKER INFORMATION

Company

NONE

Company Representatives

NONE

Territory Covered

See above

Title

See above

Address

1900 Powell Street, Suite 1200, Emeryville, CA 94608

Phone

See above

Fax

Email

lori.lane@norcal.aaa.com

SITE SELECTION CRITERIA

Population Density Preferred

75,000

Average Income Preferred

\$75,000-\$100,000

Preferred Traffic generators or co-tenants

Daily needs centers (market drug)

Typical size or range

3,500 - 5,000

Frontage - Min/Preferred/Max

Pad Sites

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

Sacramento, CA

Number of stores to open this year

6

Number of stores to open next year

6

Current number of stores in chain

100

Other Useful Information

ALBERTSONS COMPANIES

COMPANY INFORMATION

Company Representatives

Steve Berndt

Territory Covered

Steve Berndt

Address

.

Phone

925-226-5821

Fax

Email

steve.berndt@safeway.com

Retail Use

Grocery

BROKER INFORMATION

Company

.

Company Representatives

.

Territory Covered

.

Title

.

Address

11555 Dublin Canyon Road

Phone

.

Fax

Email

steve.berndt@safeway.com

SITE SELECTION CRITERIA

Population Density Preferred

.

Average Income Preferred

.

Preferred Traffic generators or co-tenants

.

Typical size or range

17,000-65,000

Frontage - Min/Preferred/Max

.

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

.

Number of stores to open next year

.

Current number of stores in chain

2,200

Other Useful Information

www.albertsonscorporation.com

ALDI

COMPANY INFORMATION

Company Representatives

Michael Lagazo

Territory Covered

Michael Lagazo

Address

N/A

Phone

(951) 530-5750

Fax

Email

mba590@yahoo.com

Retail Use

Grocery

BROKER INFORMATION

Company

Epsteen & Associates

Company Representatives

Jason Gordon, Nancy Johnston

Territory Covered

San Diego, Riverside, Imperial Counties, CA

Title

Partner/Broker

Address

12661 Aldi Place, Moreno Valley, CA 92083

Phone

1429 4th St, Santa Monica, CA 90401-2308

Fax

Email

jgordon@epsteen.com

SITE SELECTION CRITERIA

Population Density Preferred

75,000+

Average Income Preferred

85,000+ annually per household

Preferred Traffic generators or co-tenants

National credit tenants, daily use, repeat visit merchants

Typical size or range

19,000 square feet, 2.0 acres

Frontage - Min/Preferred/Max

105' minimum

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Geography: Southern California

Number of stores to open this year

30

Number of stores to open next year

30

Current number of stores in chain

1,553

Other Useful Information

Visit Real Estate Opportunities page at www.aldi.us

ALDI INC.

COMPANY INFORMATION

Company Representatives

Paul Cornejo and Michael Kim

Territory Covered

Paul Cornejo and Michael Kim

Address

2221 Rosecrans Ave., Suite 100

Phone

951-530-5750 x129

Fax

951-530-5777

Email

paul.cornejo@aldi.us

Retail Use

Grocery

BROKER INFORMATION

Company

CBRE and Cushman & Wakefield

Company Representatives

Xan Saks, Larry Tanji, Scott Siegel, and Vince Roche

Territory Covered

CBRE - Los Angeles, Kern and Ventura County / C&W - Kern County and Palmdale/Lancaster

Title

Vice President

Address

12661 ALDI Place, Moreno Valley, CA 92555

Phone

310-363-4876, 805-465-1677, 805-465-1633, 661-633-3817

Fax

Email

xan.saks@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

Dense trade area population within 2 miles

Average Income Preferred

Middle to high-income communities

Preferred Traffic generators or co-tenants

Daily traffic counts in excess of 30,000 vehicles per day

Typical size or range

+/- 19,000 SF

Frontage - Min/Preferred/Max

104'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Southern Eight Counties of California serviced by ALDI - Moreno Valley Division

Number of stores to open this year

See ALDI Representative

Number of stores to open next year

See ALDI Representative

Current number of stores in chain

1500+ US Stores

Other Useful Information

Signalized, full access intersection preferred. A minimum of 90 dedicated parking spaces required.

ALDI INC.

COMPANY INFORMATION

Company Representatives

Matthew Baca

Territory Covered

Matthew Baca

Address

1429 4th Street, Santa Monica, CA 90401

Phone

951-530-5750 x127

Fax

951-530-57777

Email

matthew.baca@aldi.us

Retail Use

Grocery

BROKER INFORMATION

Company

Epsteen & Associates

Company Representatives

Jason Gordon

Territory Covered

Orange County & San Bernardino County

Title

Broker

Address

12661 ALDI Place, Moreno Valley, CA 92555

Phone

(310) 451-8171

Fax

Email

jgordon@epsteen.com

SITE SELECTION CRITERIA

Population Density Preferred

Dense trade area population within 2 miles

Average Income Preferred

Middle to high-income communities

Preferred Traffic generators or co-tenants

Daily traffic counts in excess of 30,000 vehicles per day

Typical size or range

+/- 19,000 SF

Frontage - Min/Preferred/Max

104'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Southern Eight Counties of California serviced by ALDI - Moreno Valley Division

Number of stores to open this year

See ALDI Representative

Number of stores to open next year

See ALDI Representative

Current number of stores in chain

1500+ US Stores

Other Useful Information

Signalized, full access intersection preferred. A minimum of 90 dedicated parking spaces required.

ALDI INC.

COMPANY INFORMATION

Company Representatives

Skip Janes & Michael Lagazo

Territory Covered

Skip Janes & Michael Lagazo

Address

9524 Kearny Villa Road # 203, San Diego, CA 92126

Phone

951-530-5750 x126

Fax

951-530-5777

Email

skip.janes@aldi.us

Retail Use

Grocery

BROKER INFORMATION

Company

Epsteen & Associates

Company Representatives

Joe Wodjdowski

Territory Covered

San Diego County, Riverside County and Imperial County

Title

Broker

Address

12661 ALDI Place, Moreno Valley, CA 92555

Phone

858-229-6614

Fax

Email

jwojdowski@epsteensd.com

SITE SELECTION CRITERIA

Population Density Preferred

Dense trade area population within 2 miles

Average Income Preferred

Middle to high-income communities

Preferred Traffic generators or co-tenants

Daily traffic counts in excess of 30,000 vehicles per day

Typical size or range

+/- 19,000 SF

Frontage - Min/Preferred/Max

104'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Southern Eight Counties of California serviced by ALDI - Moreno Valley Division

Number of stores to open this year

See ALDI Representative

Number of stores to open next year

See ALDI Representative

Current number of stores in chain

1500+ US Stores

Other Useful Information

Signalized, full access intersection preferred. A minimum of 90 dedicated parking spaces required.

ALDI INC.

COMPANY INFORMATION

Company Representatives

Ben Vesper and Andrew Kim

Territory Covered

Ben Vesper and Andrew Kim

Address

2221 Rosecrans Ave, Suite 100, El Segundo, CA 90245

Phone

951-530-5750 x128

Fax

951-530-5777

Email

ben.vesper@aldi.us

Retail Use

Grocery

BROKER INFORMATION

Company

CBRE

Company Representatives

Xan Saks

Territory Covered

South Los Angeles County

Title

Vice President

Address

12661 ALDI Place, Moreno Valley, CA 92555

Phone

310-529-4606

Fax

Email

Xan.Saks@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

Dense trade area population within 2 miles

Average Income Preferred

Middle to high-income communities

Preferred Traffic generators or co-tenants

Daily traffic counts in excess of 30,000 vehicles per day

Typical size or range

+/- 19,000 SF

Frontage - Min/Preferred/Max

104'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Southern Eight Counties of California serviced by ALDI - Moreno Valley Division

Number of stores to open this year

See ALDI Representative

Number of stores to open next year

See ALDI Representative

Current number of stores in chain

1500+ US Stores

Other Useful Information

Signalized, full access intersection preferred. A minimum of 90 dedicated parking spaces required.

AMERICAN TIRE DEPOT

COMPANY INFORMATION

Company Representatives

Fred Hajjar, Peggy Quon

Territory Covered

Fred Hajjar, Peggy Quon

Address

14407 Alondra Blvd., La mirada, CA. 90638

Phone

5629778565

Fax

6264459305

Email

fred@americantiredepot.com

Retail Use

Tire and Automotive Repair

BROKER INFORMATION

Company

Avant Real Estate

Company Representatives

Fred Hajjar

Territory Covered

California

Title

Real Estate Director

Address

14407 Alondra Blvd., La mirada, CA. 90638

Phone

5629778565

Fax

6264459305

Email

fred@americantiredepot.com

SITE SELECTION CRITERIA

Population Density Preferred

20000+

Average Income Preferred

35000+

Preferred Traffic generators or co-tenants

None our own marketing

Typical size or range

4000-12000

Frontage - Min/Preferred/Max

required

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Strip Centers

Type of centers preferred

Strip Centers

Focus of expansion in the next 24 months

California

Number of stores to open this year

5

Number of stores to open next year

9

Current number of stores in chain

90

Other Useful Information

BATTA FOODS INC

COMPANY INFORMATION

Company Representatives

Gagan Batta

Territory Covered

Gagan Batta

Address

12783 THORNBURY LANE, Eastvale, CA 92880

Phone

9093196165

Fax

9099630721

Email

gagan@battafoods.com

Retail Use

FastFood

BROKER INFORMATION

Company

CBRE

Company Representatives

Cathleen Rose

Territory Covered

SoCal

Title

VP

Address

12783 THORNBURY LANE, Eastvale, CA 92880

Phone

9096369999

Fax

Email

cathleen.rose@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000+

Average Income Preferred

75000+

Preferred Traffic generators or co-tenants

SBUX

Typical size or range

1200+_

Frontage - Min/Preferred/Max

20'

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power

Specialty/Life Style

Type of centers preferred

Power

Specialty/Life Style

Focus of expansion in the next 24 months

4 Stores

Number of stores to open this year

1

Number of stores to open next year

3

Current number of stores in chain

11

Other Useful Information

BIG 5 SPORTING GOODS

COMPANY INFORMATION

Company Representatives

Jim Berlin

Territory Covered

Jim Berlin

Address

614 Gretna Green Way Los Angeles, CA 90049

Phone

310 297-7741

Fax

310 297-7592

Email

jsb@big5corp.com

Retail Use

Sporting Goods

BROKER INFORMATION

Company

Ogburn & Associates

Company Representatives

Charles Ogburn

Territory Covered

All eleven western states in which we operate

Title

President

Address

2525 E. El Segundo Blvd. El Segundo, CA 90245

Phone

310 476-1640

Fax

Email

Chasogburn@aol.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000

Average Income Preferred

Across the board

Preferred Traffic generators or co-tenants

Soft goods retailers

Typical size or range

10,000 - 12,000 sf

Frontage - Min/Preferred/Max

80

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Mostly infill

Number of stores to open this year

10-15

Number of stores to open next year

10-20

Current number of stores in chain

435

Other Useful Information

BROKEN YOLK CAFE

COMPANY INFORMATION

Company Representatives

Michael DiNorscia, Jon Gordon, Randy Corrigan, Salvatore Lombroso, John Gelastapolus, Valerie McCartney

Territory Covered

Michael DiNorscia, Jon Gordon, Randy Corrigan, Salvatore Lombroso, John Gelastapolus, Valerie McCartney

Address

445 Marine View Ave Suite 295

Phone

858-213-6341

Fax

Email

mdinorscia@sweetonehundred.com

Retail Use

Restaurant

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

mdinorscia@sweetonehundred.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000 within 5 mile

Average Income Preferred

\$70,000

Preferred Traffic generators or co-tenants

Grocery Store Anchors, Drug Stores,

Typical size or range

3,500 - 6,000

Frontage - Min/Preferred/Max

60 Feet

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

East County, Central San Diego, All of Orange County

Number of stores to open this year

5

Number of stores to open next year

5

Current number of stores in chain

20

Other Useful Information

BROKEN YOLK CAFE

COMPANY INFORMATION

Company Representatives

Randy Corrigan

Territory Covered

Randy Corrigan

Address

11630 Carmel Mountain Rd., San Diego, CA 92130

Phone

858-414-4765

Fax

Email

randycorrigan1@gmail.com

Retail Use

restaurant

BROKER INFORMATION

Company

Flocke & Avoyer

Company Representatives

Steve Avoyer and Matt Peckham

Territory Covered

San Diego

Title

Broker

Address

6165 Greenwich Dr # 110, San Diego, CA 92122

Phone

619-280-2600

Fax

Email

mpeckham@flockeavoyer.com

SITE SELECTION CRITERIA

Population Density Preferred

25,000/200,000/350,000 in a 1/3/5-mile radius

Average Income Preferred

10% above median; if a number is required, use \$70k

Preferred Traffic generators or co-tenants

Hobby Lobby, Ulta, Bed Bath & Beyond, grocer

Typical size or range

4000 - 5000 s.f.

Frontage - Min/Preferred/Max

25 - 50 linear feet

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Type of centers preferred

Power

Specialty/Life Style

Focus of expansion in the next 24 months

Western U.S.

Number of stores to open this year

3

Number of stores to open next year

5 - 7

Current number of stores in chain

19

Other Useful Information

BUFFALO WILD WINGS

COMPANY INFORMATION

Company Representatives

Glenn Remus

Territory Covered

Glenn Remus

Address

1276 Pinetree Trail Harbor Springs, MI 49740

Phone

248-765-9733

Fax

952-593-9787

Email

gremus@buffalowildwings.com

Retail Use

Sports Bar

BROKER INFORMATION

Company

Retail Insite

Company Representatives

Ron Pepper

Territory Covered

San Diego County

Title

Principal

Address

12264 El Camino Real, Suite 202 San Diego, CA 92130

Phone

858-523-2085

Fax

Email

rpepper@retailinsite.com

SITE SELECTION CRITERIA

Population Density Preferred

Minimum 50,000 in 3 mile radius

Average Income Preferred

\$50,000-75,000 median family income

Preferred Traffic generators or co-tenants

National 'box' retailers and casual dining restaurants

Typical size or range

5000-7000 sf

Frontage - Min/Preferred/Max

Minimum 60 feet

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

San Diego, Los Angeles & Orange Counties

Number of stores to open this year

40 Company & 35 Franchise throughout the US

Number of stores to open next year

Same

Current number of stores in chain

1200

Other Useful Information

BURGER KING CORPORATION

COMPANY INFORMATION

Company Representatives

Valerie L Kemp

Territory Covered

Valerie L Kemp

Address

423 22nd st HB 92648

Phone

714 488 2114

Fax

Email

valerie_kemp@sbcglobal.net

Retail Use

Fast Food Burger

BROKER INFORMATION

Company

Emily Eismenger

Company Representatives

valerei kemp

Territory Covered

western region

Title

Dir Of Real Estate

Address

423 22nd St. Huntington Beach CA 92648

Phone

714 488 2114

Fax

Email

valerie_kemp@sbcglobal.net

SITE SELECTION CRITERIA

Population Density Preferred

25,000 in 2 miles

Average Income Preferred

65,000

Preferred Traffic generators or co-tenants

Home Depot, Costco, Lowes, Walmart

Typical size or range

25,000 parcel

Frontage - Min/Preferred/Max

n/a

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

10 new stores

Number of stores to open this year

3

Number of stores to open next year

4

Current number of stores in chain

4500

Other Useful Information

BURGERIM GROUP USA INC

COMPANY INFORMATION

Company Representatives

Stefan Siegel, Guy Marom, Oren Loni, Amit Bochnik, Limor Aminov

Territory Covered

Stefan Siegel, Guy Marom, Oren Loni, Amit Bochnik, Limor Aminov

Address

16861 Ventura Blvd, Suite #303, Encino, CA 91436

Phone

818-650-8307

Fax

818-650-8308

Email

realestate@iburgerim.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Stefan Siegel

Company Representatives

Stefan Siegel

Territory Covered

All of USA

Title

Director of Real Estate

Address

370 Southridge Dr, Oak Park, CA 91377

Phone

818-857-2324

Fax

Email

shlomosiegel@yahoo.com

SITE SELECTION CRITERIA

Population Density Preferred

Depends on location

Average Income Preferred

\$65,000 and above

Preferred Traffic generators or co-tenants

Supermarket anchored, Large retail anchor, Other food concepts, Food courts, Office bldgs

Typical size or range

1,200 - 2,200

Frontage - Min/Preferred/Max

18' min/ 24' preferred/ No Max

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

110

Number of stores to open this year

45

Number of stores to open next year

60

Current number of stores in chain

170

Other Useful Information

Concept: A Specialty unique and flavorful gourmet mini-burger fast casual Restaurant that serves beer & wine. Each customer can order in each meal from 2,3, or 16 mini burgers, each burger is 2.8 ounces of prime freshly ground meat which are customized to suit different tastes. Burgers come in 10 different flavors including lamb, smokey, salmon, chicken, beef, etc. Here is a small video about the concept:

https://www.youtube.com/watch?v=2SU_Lbu8CTU

<https://drive.google.com/file/d/0B11R4Nc6128vb2NHQTZRNHRVc1U/view>

BURLINGTON STORES, INC.

COMPANY INFORMATION

Company Representatives

Chris Kiehler

Territory Covered

Chris Kiehler

Address

12264 El Camino Real, #202, San Diego, CA 92130

Phone

714.322.2545

Fax

Email

chris.kiehler@burlingtonstores.com

Retail Use

Off-Price Department Store

BROKER INFORMATION

Company

Retail Insite

Company Representatives

Don Moser & Jeff Drew

Territory Covered

San Diego & Imperial Counties

Title

Brokers

Address

13341 Mount Hood Drive, North Tustin, CA 92705

Phone

858.523.2090

Fax

Email

dmoser@retailinsite.net

SITE SELECTION CRITERIA

Population Density Preferred

200,000

Average Income Preferred

\$40,000 +

Preferred Traffic generators or co-tenants

National Anchors & Off-price Junior Anchors

Typical size or range

40,000 - 50,000

Frontage - Min/Preferred/Max

170' / 220' / 300'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

23-27

Number of stores to open next year

23-27

Current number of stores in chain

>550

Other Useful Information

CARL'S JR

COMPANY INFORMATION

Company Representatives

Lisa Shaw and Becky Davis

Territory Covered

Lisa Shaw and Becky Davis

Address

na

Phone

303 810 3420

Fax

714 780 6548

Email

lshaw@ckr.com

Retail Use

Restaurant

BROKER INFORMATION

Company

na

Company Representatives

na

Territory Covered

na

Title

na

Address

6303 Carpinteria Ave, Carpinteria, CA 93013

Phone

na

Fax

na

Email

lshaw@ckr.com

SITE SELECTION CRITERIA

Population Density Preferred

25,000 residential; 11, 000 daytime

Average Income Preferred

\$35-60,000

Preferred Traffic generators or co-tenants

Big Box Retail

Typical size or range

30,000 Pad

Frontage - Min/Preferred/Max

150'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Texas, Utah, Washington, Oregon, California, Arizona, New Mexico

Number of stores to open this year

25

Number of stores to open next year

30

Current number of stores in chain

1,152

Other Useful Information

CARL'S JR.

COMPANY INFORMATION

Company Representatives

Lisa Shaw & Becky Davis

Territory Covered

Lisa Shaw & Becky Davis

Address

6303 Carpinteria Ave, Carpinteria, CA 93013

Phone

805 745 7882

Fax

714 780 6548

Email

lshaw@ckr.com

Retail Use

Restaurant

BROKER INFORMATION

Company

CKE Restaurants

Company Representatives

Lisa Shaw

Territory Covered

Western United States

Title

Real Estate manager

Address

6303 Carpinteria Ave, Carapinteria, CA 93013

Phone

805 745 7882

Fax

714 780 6548

Email

lshaw@ckr.com

SITE SELECTION CRITERIA

Population Density Preferred

25,000 Residential; 11, 000 Daytime

Average Income Preferred

\$35-\$60,000

Preferred Traffic generators or co-tenants

Big Box Retail

Typical size or range

35,000 SF Pad

Frontage - Min/Preferred/Max

150'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Texas, Utah, California, Washington, Oregon, Arizona, New Mexico

Number of stores to open this year

25

Number of stores to open next year

30

Current number of stores in chain

1,152

Other Useful Information

CHIPOTLE MEXICAN GRILL

COMPANY INFORMATION

Company Representatives

Jessica Garcia, James Beus, Bryan Bauer, Ryan Furlong

Territory Covered

Jessica Garcia, James Beus, Bryan Bauer, Ryan Furlong

Address

Various

Phone

6266969467

Fax

Email

jessica.garcia@chipotle.com

Retail Use

BROKER INFORMATION

Company

Various

Company Representatives

Various

Territory Covered

Various

Title

Various

Address

1401 Wynkoop

Phone

Various

Fax

Email

jessica.garcia@chipotle.com

SITE SELECTION CRITERIA

Population Density Preferred

Dependent on trade area

Average Income Preferred

Dependent on trade area

Preferred Traffic generators or co-tenants

Dependent on trade area

Typical size or range

2,000-2,400 SF

Frontage - Min/Preferred/Max

Various

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All areas

Number of stores to open this year

200+

Number of stores to open next year

TBD

Current number of stores in chain

2,000+

Other Useful Information

CHIPOTLE MEXICAN GRILL

COMPANY INFORMATION

Company Representatives

Bryan Bauer

Territory Covered

Bryan Bauer

Address

13681 NEWPORT AVE., STE. 8#115

Phone

7148003849

Fax

Email

bbauer@chipotle.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Multiple

Company Representatives

Multiple

Territory Covered

Multiple

Title

Multiple

Address

13681 NEWPORT AVE., STE. 8#115

Phone

7148003849

Fax

Email

bbauer@chipotle.com

SITE SELECTION CRITERIA

Population Density Preferred

Multiple

Average Income Preferred

Multiple

Preferred Traffic generators or co-tenants

Multiple

Typical size or range

Multiple

Frontage - Min/Preferred/Max

Multiple

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Multiple

Number of stores to open this year

Multiple

Number of stores to open next year

Multiple

Current number of stores in chain

Multiple

Other Useful Information

CIRCLE K STORES INC

COMPANY INFORMATION

Company Representatives

Sandra Agraz

Territory Covered

Sandra Agraz

Address

N/A

Phone

6267125941

Fax

Email

sagraz@circlek.com

Retail Use

Convenience Store & Gas Station

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

255 E. Rincon St., Suite 100

Phone

N/A

Fax

Email

sagraz@circlek.com

SITE SELECTION CRITERIA

Population Density Preferred

Metro 6,000+

Average Income Preferred

35000+

Preferred Traffic generators or co-tenants

25,000 VPD

Typical size or range

55,000sf

Frontage - Min/Preferred/Max

225x225

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

100 new stores by year 2020

Number of stores to open this year

10

Number of stores to open next year

30

Current number of stores in chain

554 including dealers and franchises

Other Useful Information

DARDEN RESTAURANTS

COMPANY INFORMATION

Company Representatives

Keith Moore

Territory Covered

Keith Moore

Address

1000 Darden Center Drive Orlando, FL 32837

Phone

9404982740

Fax

4072417726

Email

kmoore@darden.com

Retail Use

Olive Garden & Longhorn Steakhouse

BROKER INFORMATION

Company

Varies by region- email Keith

Company Representatives

Varies by region

Territory Covered

Varies by region

Title

Varies by region

Address

Varies by region

Phone

Varies by region

Fax

Email

realestate@darden.com

SITE SELECTION CRITERIA

Population Density Preferred

150,000

Average Income Preferred

\$65K MHH+

Preferred Traffic generators or co-tenants

Regional intersections

Typical size or range

5,600-8000 SF freestanding footprint

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Type of centers preferred

Mall

Power

Specialty/Life Style

Focus of expansion in the next 24 months

Olive Garden- AZ, CA, ID, UT, WA

Number of stores to open this year

16-20 Longhorn & Olive Gardens

Number of stores to open next year

20-24 Longhorn & Olive Gardens

Current number of stores in chain

837 Olive Gardens & 482 Longhorn Steakhouses in U.S.

Other Useful Information

DEL TACO

COMPANY INFORMATION

Company Representatives

Bridget Marques

Territory Covered

Bridget Marques

Address

2200 Pacific Coast Highway Suite 316 Hermosa Beach CA 90254

Phone

949-462-7356

Fax

Email

bmarques@deltaco.com

Retail Use

Quick Service Restaurant

BROKER INFORMATION

Company

Highland Partners

Company Representatives

Ralph Cimmarusti

Territory Covered

LA & Orange County, CA

Title

Broker

Address

25521 Commercentre Drive, Suite 200 Lake Forest CA 92630

Phone

310-379-2228

Fax

Email

ralph.cimmarusti@highlandpartnerscorp.com

SITE SELECTION CRITERIA

Population Density Preferred

120,000 pop in 3-mile radius

Average Income Preferred

\$60,000

Preferred Traffic generators or co-tenants

Target, Walmart, or any Gorcer

Typical size or range

2420 sq ft drive thru building

Frontage - Min/Preferred/Max

n/a

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Western and Southeast US

Number of stores to open this year

15-17

Number of stores to open next year

20-25

Current number of stores in chain

550

Other Useful Information

DOLLAR GENERAL

COMPANY INFORMATION

Company Representatives

Shane Dauberger, Randy Wilson, Dave Fritz

Territory Covered

Shane Dauberger, Randy Wilson, Dave Fritz

Address

100 Mission Ridge, Goodlettsville, TN, 37072

Phone

615-855-4694

Fax

Email

jharper@dollargeneral.com

Retail Use

General Retail -

BROKER INFORMATION

Company

CBRE Sacramento; Jones Lang Lassalle Ontario; CBRE Portland; Commercial Retail Associates

Company Representatives

Jason Read; Erik Westedt; Alex Martinac; Nathan Negri

Territory Covered

Jason Read - Northern California & Oregon; Erik Westedt - Southern California; Alex Martinac - Oregon; Nathan Negri - Central California

Title

Brokers

Address

Various

Phone

Jason Read - 446-8273 Alex Martinac - 503-221-4833; Erik Westedt - 213-545-4500; Nathan Negri - 559-650-1317

Fax

Email

jason.read@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

5,000

Average Income Preferred

Under 75,000

Preferred Traffic generators or co-tenants

Locate near or with convenience and/or high frequency retailers. Fast Food, value restaurants, drug stores, hardware stores, etc

Typical size or range

9,100 (70 x 130) sq ft on 1 acre

Frontage - Min/Preferred/Max

200 ft

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

California, Oregon, Arizona

Number of stores to open this year

900 in chain; 47 in Ca/AZ/OR

Number of stores to open next year

1,000 in chain; 70 in CA/AZ/OR

Current number of stores in chain

11,500+

Other Useful Information

Dollar General is a customer - driven convenience retail concept. As a result, all sites must be highly visible, easily accessible and close to where our customers live and shop. Our customers are primarily female. They typically are from dual income families in the low and middle income brackets. Our customers demand convenience, value and a pleasant shopping experience.

DRNK COFFEE + TEA / QWENCH JUICE BAR

COMPANY INFORMATION

Company Representatives

Boris Horvat / Amir Atighehchi

Territory Covered

Boris Horvat / Amir Atighehchi

Address

234 S Brand Blvd Suite 800

Phone

323-825-5373

Fax

323-825-5385

Email

mitch@drnkqwench.com

Retail Use

Coffee and Juice

BROKER INFORMATION

Company

CBRE

Company Representatives

Barbara Armendariz

Territory Covered

Southern California

Title

Vice President

Address

350 S. Grand Avenue - Ste. 3070

Phone

310-596-9150

Fax

Email

barbara.arendariz@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000+

Average Income Preferred

65,000

Preferred Traffic generators or co-tenants

Daily Needs

Typical size or range

1,650

Frontage - Min/Preferred/Max

24'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

80 units

Number of stores to open this year

25

Number of stores to open next year

50

Current number of stores in chain

12

Other Useful Information

DRNK COFFEE + TEA/QWENCH JUICE BAR

COMPANY INFORMATION

Company Representatives

Amir Atighehchi, Boris Horvat, Fouad Helmy

Territory Covered

Amir Atighehchi, Boris Horvat, Fouad Helmy

Address

1840 Century Park E

Phone

323-825-5373

Fax

323-825-5365

Email

fouad@drnkqwench.com

Retail Use

Yes

BROKER INFORMATION

Company

CBRE

Company Representatives

Barbara Armendariz

Territory Covered

Southern California

Title

Broker

Address

350 S. Grand Avenue - Ste. 3070

Phone

310-596-9150

Fax

Email

Barbara.Armendariz@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000

Average Income Preferred

60,000

Preferred Traffic generators or co-tenants

Daily Use tenants

Typical size or range

1650

Frontage - Min/Preferred/Max

20/24/50

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Southern California

Number of stores to open this year

30

Number of stores to open next year

50

Current number of stores in chain

15

Other Useful Information

EL POLLO LOCO

COMPANY INFORMATION

Company Representatives

Lisa Walker, Cheryl Fry, Esty Chang

Territory Covered

Lisa Walker, Cheryl Fry, Esty Chang

Address

3535 Harbor Blvd., Suite 100

Phone

7145995034

Fax

7145995034

Email

echang@elpolloloco.com

Retail Use

QSR

BROKER INFORMATION

Company

Varies

Company Representatives

Varies

Territory Covered

CA, NV, TX, AZ, UT

Title

varies

Address

3535 Harbor Blvd., Suite 100

Phone

7145995034

Fax

Email

echang@elpolloloco.com

SITE SELECTION CRITERIA

Population Density Preferred

3 mile: 90,000

Average Income Preferred

\$60,000+

Preferred Traffic generators or co-tenants

Wal-Mart, Target, Grocery, or daily needs

Typical size or range

25,000 SF +

Frontage - Min/Preferred/Max

150

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

CA, AZ, NV, TZ, UT

Number of stores to open this year

15+

Number of stores to open next year

15+

Current number of stores in chain

438

Other Useful Information

EL POLLO LOCO

COMPANY INFORMATION

Company Representatives

varies

Territory Covered

varies

Address

3535 Harbor Blvd., Suite 100 Costa Mesa, CA 92626

Phone

7145995034

Fax

Email

echang@elpolloloco.com

Retail Use

QSR Chicken and Mexican

BROKER INFORMATION

Company

varies by territory

Company Representatives

varies by territory

Territory Covered

varies by territory

Title

varies by territory

Address

varies by territory

Phone

varies by territory

Fax

varies by territory

Email

echang@elpolloloco.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000

Average Income Preferred

\$60,000+

Preferred Traffic generators or co-tenants

Wal-Mart, Target, Grocery, or daily needs

Typical size or range

25,000 sf

Frontage - Min/Preferred/Max

150

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

CA, AZ, NV, TZ, UT

Number of stores to open this year

15+

Number of stores to open next year

15+

Current number of stores in chain

439

Other Useful Information

FAMOUS WOK

COMPANY INFORMATION

Company Representatives

Gary Shimada

Territory Covered

Gary Shimada

Address

NA

Phone

360-678-0600

Fax

Email

garyshimada@gmail.com

Retail Use

garyshimada@gmail.com

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

562 Seaside Drive

Phone

NA

Fax

NA

Email

garyshimada@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

400,000

Average Income Preferred

70,000

Preferred Traffic generators or co-tenants

Premium Outlet Tenants

Typical size or range

800-1000

Frontage - Min/Preferred/Max

25

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Type of centers preferred

Mall

Focus of expansion in the next 24 months

New Premium Outlet Food Courts

Number of stores to open this year

5

Number of stores to open next year

5

Current number of stores in chain

USA 100

Other Useful Information

FAMOUS WOK

COMPANY INFORMATION

Company Representatives

Gary Shimada

Territory Covered

Gary Shimada

Address

NA

Phone

360-678-0600

Fax

Email

garyshimada@gmail.com

Retail Use

garyshimada@gmail.com

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

562 Seaside Drive

Phone

NA

Fax

NA

Email

garyshimada@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

400,000

Average Income Preferred

75,000

Preferred Traffic generators or co-tenants

Premium Outlet Cotenants

Typical size or range

800-1,000

Frontage - Min/Preferred/Max

30

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Type of centers preferred

Mall

Focus of expansion in the next 24 months

All new Premium Outlet locations

Number of stores to open this year

5

Number of stores to open next year

5

Current number of stores in chain

100

Other Useful Information

FARMER BOYS

COMPANY INFORMATION

Company Representatives

Joyce Dery

Territory Covered

Joyce Dery

Address

1900 Wright Place, Suite 200, Carlsbad, CA 92008

Phone

949-680-8281

Fax

Email

jdery@farmerboys.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Lee & Assoc

Company Representatives

Marc Dudzik

Territory Covered

San Diego County

Title

Principal

Address

3452 University Ave, Riverside, CA 92501

Phone

760.448.2456

Fax

Email

mdudzik@lee-associates.com

SITE SELECTION CRITERIA

Population Density Preferred

Residential 15K+; Employment 11K+

Average Income Preferred

\$60,000 per year or more

Preferred Traffic generators or co-tenants

big or mid-size retail such as Target, Home Depot, Lowe's, etc.

Typical size or range

2800-3200 sf building footprint.

Frontage - Min/Preferred/Max

25' +

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Type of centers preferred

Power

Specialty/Life Style

Focus of expansion in the next 24 months

California, Nevada and Arizona

Number of stores to open this year

5

Number of stores to open next year

8

Current number of stores in chain

88

Other Useful Information

We use different brokers for different markets. Submittals may come directly to me to send to the appropriate broker rep.

FITNESS 19

COMPANY INFORMATION

Company Representatives

Bob Rodger

Territory Covered

Bob Rodger

Address

4423 Point Fosdick DR NW Gig Harbor, WA 95335

Phone

213.507.2529

Fax

Email

bobrodger19@gmail.com

Retail Use

Health Club - Fitness Center

BROKER INFORMATION

Company

Rainier Commercial

Company Representatives

Thomas Graves

Territory Covered

USA

Title

Master Broker

Address

7221 Haven Ave Rancho Cucamonga, CA 91701

Phone

253.279.5969

Fax

Email

thomas@rainiercommercial.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 in three mile

Average Income Preferred

Varied

Preferred Traffic generators or co-tenants

Weekly trip generators

Typical size or range

10,000 - 20,000 SF

Frontage - Min/Preferred/Max

70'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Throughout CA, CO, WA

Number of stores to open this year

7-8

Number of stores to open next year

10

Current number of stores in chain

150

Other Useful Information

GAP INC

COMPANY INFORMATION

Company Representatives

Christina Wong, Della Chow, Ed Kelloff

Territory Covered

Christina Wong, Della Chow, Ed Kelloff

Address

LA

Phone

415.427.0226

Fax

Email

christina_k_wong@gap.com

Retail Use

Apparel

BROKER INFORMATION

Company

RKF

Company Representatives

Robert Cohen

Territory Covered

Same

Title

President

Address

2 Folsom, San Francisco, CA 94105

Phone

310-597-0100

Fax

Email

rcohen@rkf.com

SITE SELECTION CRITERIA

Population Density Preferred

200,000

Average Income Preferred

60,000

Preferred Traffic generators or co-tenants

open

Typical size or range

3500-12500

Frontage - Min/Preferred/Max

30-100

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

limited

Number of stores to open this year

limited

Number of stores to open next year

limited

Current number of stores in chain

3000

Other Useful Information

GROCERY OUTLET INC

COMPANY INFORMATION

Company Representatives

Bill Coyle and Marc Drasin

Territory Covered

Bill Coyle and Marc Drasin

Address

11620 Wilshire Boulevard

Phone

510-845-1999

Fax

Email

bcogle@cfgo.com

Retail Use

Grocer

BROKER INFORMATION

Company

JLL

Company Representatives

Scott Burns

Territory Covered

Los Angeles

Title

Executive VP

Address

5650 Hollis St., Emeryville CA

Phone

310-694-3188

Fax

Email

scott.burns@am.jll.com

SITE SELECTION CRITERIA

Population Density Preferred

Urban, Suburban and Rural

Average Income Preferred

Middle

Preferred Traffic generators or co-tenants

Discount Retailers

Typical size or range

15,000 - 23,000

Frontage - Min/Preferred/Max

110

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

CA, OR, WA

Number of stores to open this year

30

Number of stores to open next year

30

Current number of stores in chain

250

Other Useful Information

GUITAR CENTER

COMPANY INFORMATION

Company Representatives

Pedro Vazquez

Territory Covered

Pedro Vazquez

Address

N/A

Phone

8187358800 x 2702

Fax

Email

pedro.vazquez@guitarcenter.com

Retail Use

Music

BROKER INFORMATION

Company

Multiple

Company Representatives

Multiple

Territory Covered

National

Title

Real Estate Broker

Address

5795 Lindero Canyon Rd

Phone

N/A

Fax

Email

pedro.vazquez@guitarcenter.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Big Box

Typical size or range

8,000 - 15,000

Frontage - Min/Preferred/Max

72 ft

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

10-12 Stores

Number of stores to open this year

10

Number of stores to open next year

10-12

Current number of stores in chain

275

Other Useful Information

Guitar Center is the largest chain of musical instrument retailers in the world with 275 locations throughout the United States. Its headquarters is in Westlake Village, California.

HIBBETT SPORTS

COMPANY INFORMATION

Company Representatives

Jake Datnoff

Territory Covered

Jake Datnoff

Address

2700 Milan Court

Phone

205-942-4292

Fax

Email

jake.datnoff@hibbett.com

Retail Use

Sporting Goods

BROKER INFORMATION

Company

Edge Realty Partners

Company Representatives

Paul Bartlett, Lea Clay Park, John Beaney

Territory Covered

CA

Title

Broker

Address

2 South Pointe, Suite 140 Lake Forest, CA 92630

Phone

949.521.7400

Fax

Email

pbartlett@edge-re.com

SITE SELECTION CRITERIA

Population Density Preferred

+20,000

Average Income Preferred

All

Preferred Traffic generators or co-tenants

Soft good apparel users

Typical size or range

4,000sf-6,000sf; prefer 5,000sf

Frontage - Min/Preferred/Max

40' minimum; 50' preferred

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Within current footprint and CA.

Number of stores to open this year

Approx. 65

Number of stores to open next year

Approx. 65

Current number of stores in chain

1,060

Other Useful Information

JACK IN THE BOX

COMPANY INFORMATION

Company Representatives

Ronia Lutfi, Bill Robards

Territory Covered

Ronia Lutfi, Bill Robards

Address

600 Hampshire Road Suite 206, Westlake Village, California 91361

Phone

858-571-2121

Fax

Email

ronia.lutfi@jackinthebox.com

Retail Use

Fast Food Drive Through

BROKER INFORMATION

Company

Cypress

Company Representatives

Ilona Uribe, Matt Haas

Territory Covered

Los Angeles

Title

VP

Address

9300 Balboa Ave

Phone

805-449-1804

Fax

Email

ilona@cypress.net

SITE SELECTION CRITERIA

Population Density Preferred

20,000

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

Big box retail, schools, office, industrial, highway

Typical size or range

25,000

Frontage - Min/Preferred/Max

2,400

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

20-30

Number of stores to open this year

20

Number of stores to open next year

30

Current number of stores in chain

2,200

Other Useful Information

JERSEY MIKES SUBS

COMPANY INFORMATION

Company Representatives

Mike Brown, Cathy Brown

Territory Covered

Mike Brown, Cathy Brown

Address

4049 Arroyo Sorrento Rd, San Diego, CA 92130

Phone

619-920-7752

Fax

Email

mike.brown@jmsocal.com

Retail Use

sub sandwiches

BROKER INFORMATION

Company

Cush Wake

Company Representatives

Mike Costa, Katie Singer

Territory Covered

SF Bay Area

Title

Vice President

Address

300 Santana Row, 5th floor, San Jose CA 95128

Phone

408-436-3660

Fax

Email

mike.costa@cushwake.com

SITE SELECTION CRITERIA

Population Density Preferred

10,000 daytime employment within 1 mile

Average Income Preferred

\$75,000 household

Preferred Traffic generators or co-tenants

Starbucks, Jamba, Whole Foods, Trader Joe's

Typical size or range

1,200 - 1,500 sq ft

Frontage - Min/Preferred/Max

20' minimum, 25' preferred

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

East Bay area, Sacramento

Number of stores to open this year

8 in Northern Cal, ~ 200 nationally

Number of stores to open next year

10-12 in Northern Cal

Current number of stores in chain

1,200

Other Useful Information

We use a flat-top grill so need venting for Type 1 hood.

KINDERCARE EDUCATION, LLC

COMPANY INFORMATION

Company Representatives

Eric Hayes

Territory Covered

Eric Hayes

Address

n/a

Phone

503-872-1389

Fax

Email

ejhayes@klcorp.com

Retail Use

Early Childhood Education Centers

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

650 NE Holladay, Suite 1400 Portland, OR 97232

Phone

n/a

Fax

Email

mconvery@kc-education.com

SITE SELECTION CRITERIA

Population Density Preferred

100k

Average Income Preferred

75k

Preferred Traffic generators or co-tenants

grocery/daily use

Typical size or range

1 acre

Frontage - Min/Preferred/Max

n/a

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

target areas in major cities, infill where it makes sense

Number of stores to open this year

10

Number of stores to open next year

15

Current number of stores in chain

1400+

Other Useful Information

KINDERCARE EDUCATION, LLC

COMPANY INFORMATION

Company Representatives

Merry Convery

Territory Covered

Merry Convery

Address

n/a

Phone

503-872-1389

Fax

Email

mconvery@kc-educaiton.com

Retail Use

Childcare Facility

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

650 NE Holladay, Suite 1400 Portland, OR 97232

Phone

n/a

Fax

Email

mconvery@kc-education.com

SITE SELECTION CRITERIA

Population Density Preferred

100k

Average Income Preferred

85k

Preferred Traffic generators or co-tenants

daily use/grocery

Typical size or range

1.2 acres

Frontage - Min/Preferred/Max

a

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

major cities/target areas

Number of stores to open this year

10

Number of stores to open next year

15

Current number of stores in chain

1400

Other Useful Information

KIRKLAND'S, INC.

COMPANY INFORMATION

Company Representatives

Matthew Mehring

Territory Covered

Matthew Mehring

Address

12264 El Camino Real, Suite 202, San Diego, CA 92130-3061

Phone

615-477-8725

Fax

Email

matthew.mehring@kirklands.com

Retail Use

Retail sale of decorative accessories (including framed art), home furnishings (including lighting and lamps), housewares, gifts and related items.

BROKER INFORMATION

Company

Retail Insite Commercial Real Estate

Company Representatives

Jeff Drew

Territory Covered

LA South

Title

Retail Insite Broker

Address

5310 Maryland Way, Brentwood, TN 37027

Phone

(858) 523-2091

Fax

Email

jdrew@retailinsite.net

SITE SELECTION CRITERIA

Population Density Preferred

50,000 Households / 15 Minutes

Average Income Preferred

60,000+

Preferred Traffic generators or co-tenants

Target, Bed Bath & Beyond, Michael's, HomeGood's, Pier 1, Ikea,

Typical size or range

7,000-10,000

Frontage - Min/Preferred/Max

65'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

San Diego, LA, Pacific Northwest, North East, Mid Atlantic, South East, Mid West

Number of stores to open this year

40+

Number of stores to open next year

40+

Current number of stores in chain

390

Other Useful Information

LES SCHWAB TIRE CENTERS

COMPANY INFORMATION

Company Representatives

Rona Dhruv

Territory Covered

Rona Dhruv

Address

PO Box 5350

Phone

8186746931

Fax

Email

rona.dhruv@lesschwab.com

Retail Use

Tire Retailer

BROKER INFORMATION

Company

Coreland Companies

Company Representatives

Ben Terry & Matt Hammond

Territory Covered

Inland Empire

Title

Partners

Address

17542 E. 17th Street

Phone

7142106750

Fax

Email

bterry@coreland.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000

Average Income Preferred

\$40,000

Preferred Traffic generators or co-tenants

Target, Walmart, Home Depot, Lowes, Costco

Typical size or range

40-65,000 SF

Frontage - Min/Preferred/Max

Primary hard corners, secondary corners and mid-block sites are acceptable

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Inland Empire/Denver

Number of stores to open this year

12-15

Number of stores to open next year

12-15

Current number of stores in chain

400

Other Useful Information

LOWE'S

COMPANY INFORMATION

Company Representatives

Allyn Fisher

Territory Covered

Allyn Fisher

Address

100 Bayview Circle, Suite 350, Newport Beach, CA 92660

Phone

949-891-9007

Fax

Email

allyn.fisher@lowes.com

Retail Use

Retail

BROKER INFORMATION

Company

Varies

Company Representatives

Varies

Territory Covered

Varies

Title

Varies

Address

Varies

Phone

Varies

Fax

Email

allyn.fisher@lowes.com

SITE SELECTION CRITERIA

Population Density Preferred

Will provide

Average Income Preferred

Will provide

Preferred Traffic generators or co-tenants

Will provide

Typical size or range

Will provide

Frontage - Min/Preferred/Max

Will provide

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Community/Neighborhood

Type of centers preferred

Mall

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Will provide

Number of stores to open this year

Will provide

Number of stores to open next year

Will provide

Current number of stores in chain

Will provide

Other Useful Information

MCDONALD'S USA

COMPANY INFORMATION

Company Representatives

Judy Reyes, Lori Nunez, Gary Blau, Alex Bendlin, Liz Caputo

Territory Covered

Judy Reyes, Lori Nunez, Gary Blau, Alex Bendlin, Liz Caputo

Address

N/A

Phone

(818) 312-6238

Fax

(562) 685-0626

Email

judy_L.reyes@us.mcd.com

Retail Use

Quick Service Restaurant

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

3800 Kilroy Airport Way, Suite 200, Long Beach, CA 90806

Phone

N/A

Fax

N/A

Email

judy_L.reyes@us.mcd.com

SITE SELECTION CRITERIA

Population Density Preferred

Trade areas of 25,000

Average Income Preferred

\$40,000 to \$80,000

Preferred Traffic generators or co-tenants

Strong residential and healthy shop and daytime population

Typical size or range

30,000 to 40,000 square feet

Frontage - Min/Preferred/Max

150'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Community/Neighborhood

Type of centers preferred

Mall

Power

Community/Neighborhood

Focus of expansion in the next 24 months

McDonald's continues to grow in all portions of the United States

Number of stores to open this year

50

Number of stores to open next year

50

Current number of stores in chain

30,000 world wide and 14,000 in US

Other Useful Information

Pad should be able to accommodate a building of approximately 4,200 square feet and a side-by-side drive thru configuration.

NATIONAL STORES, INC./FALLAS STORES

COMPANY INFORMATION

Company Representatives

Alejandra Godoy

Territory Covered

Alejandra Godoy

Address

15001 S. Figueroa St.

Phone

(310) 749-1460

Fax

Email

agodoy@fallasstores.com

Retail Use

Clothing for men, women, boys, girls, juniors, infants and toddlers along with lingerie, shoes, toys and home decor

BROKER INFORMATION

Company

CBRE

Company Representatives

Rich Rizika

Territory Covered

California

Title

Vice Chairman

Address

2221 Rosecrans Avenue, Suite 100, El Segundo, CA 90245

Phone

(310) 363-4870

Fax

Email

richard.rizika@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 within 3 miles

Average Income Preferred

25,000-50,000

Preferred Traffic generators or co-tenants

Highly productive supermarkets, major discounters and soft goods retailers

Typical size or range

18,000-25,000

Frontage - Min/Preferred/Max

120 feet frontage

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All states and Puerto Rico

Number of stores to open this year

12

Number of stores to open next year

20

Current number of stores in chain

365

Other Useful Information

O'REILLY AUTO PARTS

COMPANY INFORMATION

Company Representatives

Tom Droze

Territory Covered

Tom Droze

Address

865 South Figueroa Street, Suite 3500, Los Angeles, CA 90017

Phone

602-798-3232

Fax

Email

jdroze@oreillyauto.com

Retail Use

Auto Parts

BROKER INFORMATION

Company

Colliers International

Company Representatives

James Rodriguez

Territory Covered

Los Angeles area

Title

Senior Vice President

Address

702 East Bethany Home Road, Phoenix, Arizona 85014

Phone

213-532-3284

Fax

Email

james.rodriguez@colliers.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 plus

Average Income Preferred

Below \$75,000

Preferred Traffic generators or co-tenants

Hispanic grocery stores, big box retailers,

Typical size or range

5,500 to 8,000 square feet

Frontage - Min/Preferred/Max

Building 65' to 120' land 140' plus

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

California, Washington, Oregon, Nevada, Utah, Arizona

Number of stores to open this year

210

Number of stores to open next year

200 plus

Current number of stores in chain

4,500

Other Useful Information

We are actively seeking sites in California.

OPORTUN INC.

COMPANY INFORMATION

Company Representatives

Rita Somera

Territory Covered

Rita Somera

Address

1611 Paramount Blvd, Montebello, CA 90640

Phone

650-810-8954

Fax

Email

rita.somera@progressfin.com

Retail Use

Financial Services

BROKER INFORMATION

Company

The Legaspi Company

Company Representatives

Stephen Legaspi

Territory Covered

Los Angeles County (and surrounding counties)

Title

Broker

Address

1600 Seaport Blvd, Suite 250, Redwood City, CA 94063

Phone

323-728-8455

Fax

Email

stephen@thelegaspi.com

SITE SELECTION CRITERIA

Population Density Preferred

25,000 within 1 mile radius

Average Income Preferred

under 35,000 within 1 mile radius

Preferred Traffic generators or co-tenants

Hispanic grocers and any tenants catering to the Hispanic community

Typical size or range

1,000-1,500 SF

Frontage - Min/Preferred/Max

16'

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Throughout Southern California, Texas and Illinois

Number of stores to open this year

Approximately 50

Number of stores to open next year

Approximately 70

Current number of stores in chain

188

Other Useful Information

We provide credit-building, affordable loans that help the underserved Hispanic community build a better future.

PARIS BAGUETTE

COMPANY INFORMATION

Company Representatives

Larry Sidoti, David Chung, Tina Bui

Territory Covered

Larry Sidoti, David Chung, Tina Bui

Address

220 Newport Center Dr. Suite 18, Newport Beach CA 92660

Phone

5629462010

Fax

5629462010

Email

tinabui@parisbaguette.com

Retail Use

-

BROKER INFORMATION

Company

CCPREA

Company Representatives

Chris Fredrick

Territory Covered

CA

Title

President

Address

6100 S. Malt Ave.

Phone

9497177711

Fax

Email

chris@ccprea.com

SITE SELECTION CRITERIA

Population Density Preferred

high

Average Income Preferred

60-75k

Preferred Traffic generators or co-tenants

Panera, Chipotle, Starbucks

Typical size or range

1800-2500

Frontage - Min/Preferred/Max

25

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

200+

Number of stores to open this year

15

Number of stores to open next year

100+

Current number of stores in chain

45

Other Useful Information

PARTY CITY RETAIL GROUP

COMPANY INFORMATION

Company Representatives

Bob Douponce, Dane Gladden

Territory Covered

Bob Douponce, Dane Gladden

Address

Varies per region

Phone

734-591-5453

Fax

Email

bdouponce@partycity.com

Retail Use

Party Goods

BROKER INFORMATION

Company

Varies per region

Company Representatives

Varies per region

Territory Covered

Varies per region

Title

Varies per region

Address

Headquarters- 25 Green Pond Road Suite 1, Rockaway, NJ

Phone

Varies per region

Fax

Email

notapplicable@partycity.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000+ per 5 sq. mi.

Average Income Preferred

\$50,000+ per 5 sq. mi.

Preferred Traffic generators or co-tenants

Target, Kohl's, JoAnn's, PetSmart, Petco, Ulta, Toys/Babies R Us, Bed Bath and Beyond, etc.

Typical size or range

13,000-25,000 sq ft

Frontage - Min/Preferred/Max

Min 90 ft

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

USA, Canada, Mexico

Number of stores to open this year

30+ new stores; 40+ relos/expansions

Number of stores to open next year

30+ new stores; 40+ relos/expansions

Current number of stores in chain

Over 900

Other Useful Information

PHANTOM FIREWORKS

COMPANY INFORMATION

Company Representatives

Maurice Dym, Jeff Brandenburg, Angela Brandenburg

Territory Covered

Maurice Dym, Jeff Brandenburg, Angela Brandenburg

Address

2023 Chicago Ave., Suite B13, Riverside, CA 92507

Phone

951-680-9796

Fax

951-680-9945

Email

mdym@fireworks.com

Retail Use

Fireworks Temporary Leasing

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

mdym@fireworks.com

SITE SELECTION CRITERIA

Population Density Preferred

N/A

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

N/A

Typical size or range

N/A

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Community/Neighborhood

Type of centers preferred

Mall

Power

Community/Neighborhood

Focus of expansion in the next 24 months

N/A

Number of stores to open this year

1500

Number of stores to open next year

1600

Current number of stores in chain

N/A

Other Useful Information

PHILLIPS 66

COMPANY INFORMATION

Company Representatives

Andy Everson, Amy Brookshire

Territory Covered

Andy Everson, Amy Brookshire

Address

n/a

Phone

562-221-6930

Fax

Email

andy.w.everson@p66.com

Retail Use

Gasoline, Car Wash, Convenience Store

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

9580 Oak Ave Parkway #7-108, Folsom CA 95630

Phone

n/a

Fax

n/a

Email

andy.w.everson@P66.com

SITE SELECTION CRITERIA

Population Density Preferred

Most Urban Cities

Average Income Preferred

Any

Preferred Traffic generators or co-tenants

Any

Typical size or range

35k-50k+

Frontage - Min/Preferred/Max

150/200/300

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

40+

Number of stores to open this year

20

Number of stores to open next year

20

Current number of stores in chain

1800

Other Useful Information

California based Union Oil first introduced 76® gasoline in 1932. The iconic orange ball made its debut in 1962 as gas station signage. Shortly after, in 1967, stations began distributing the popular "antenna balls" which are still seen on cars today

PLANET FITNESS

COMPANY INFORMATION

Company Representatives

Jeanie Arnold

Territory Covered

Jeanie Arnold

Address

26 Fox Run Road, Newington, NH.

Phone

603-319-6723

Fax

Email

christie.routhier@pfhq.com

Retail Use

Gym

BROKER INFORMATION

Company

Planet Fitness

Company Representatives

Jeanie Arnold

Territory Covered

West, Canada

Title

Director of Real Estate

Address

26 Fox Run Road, Newington, NH.

Phone

603-319-6723

Fax

Email

christie.routhier@pfhq.com

SITE SELECTION CRITERIA

Population Density Preferred

12 Min DT Pop: 35K +

Average Income Preferred

30,000 - 80,000

Preferred Traffic generators or co-tenants

Grocery

Typical size or range

15,000 - 25,000

Frontage - Min/Preferred/Max

60 Minimum

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Strip Centers

Type of centers preferred

Mall

Power

Strip Centers

Focus of expansion in the next 24 months

Yes

Number of stores to open this year

200+

Number of stores to open next year

200+

Current number of stores in chain

1100

Other Useful Information

PRIMROSE SCHOOLS

COMPANY INFORMATION

Company Representatives

Jim Hanson

Territory Covered

Jim Hanson

Address

3660 Cedarcrest Road Acworth GA

Phone

626-419-6364

Fax

Email

jhanson@primroseschools.com

Retail Use

early education childcare

BROKER INFORMATION

Company

Remer-Radcliff

Company Representatives

Robert Remer

Territory Covered

Southern California

Title

Broker

Address

5001 Birch Street, Newport Beach CA

Phone

949-756-5656

Fax

Email

rob@remerradcliff.com

SITE SELECTION CRITERIA

Population Density Preferred

0 - 4 years old population - 3,000 within 2-miles

Average Income Preferred

\$85,000 +

Preferred Traffic generators or co-tenants

Grocery / Drug and other daily needs services

Typical size or range

12,500 SF with 13,000 SF of outdoor play area

Frontage - Min/Preferred/Max

Frontage not required

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

West Coast

Number of stores to open this year

15

Number of stores to open next year

20

Current number of stores in chain

328

Other Useful Information

RACK ROOM / OFF BROADWAY SHOES

COMPANY INFORMATION

Company Representatives

Kirk Light , Kent Gonnerman

Territory Covered

Kirk Light , Kent Gonnerman

Address

8310 Technology Dr. Charlotte NC 28262

Phone

(704) 547-9200

Fax

(704)547-8158

Email

klight@obshoes.com

Retail Use

Retail shoe sales

BROKER INFORMATION

Company

Edge, Retail Strategies, CBRE

Company Representatives

Sean Alkek, Lauren Brunner, Daniel Taylor

Territory Covered

AR, TX, LA OK,

Title

Tenant Representatives

Address

Various

Phone

Various

Fax

Various

Email

klight@obshoes.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000 plus

Average Income Preferred

Above \$50,000 Median HHI

Preferred Traffic generators or co-tenants

TJ Maxx, Ross, ULTA, Dress Barn, Rue 21, Maurices, Crafting,

Typical size or range

Rack Room - 6,000 SF, Off Broadway - 15,000 SF

Frontage - Min/Preferred/Max

RR - 60'-0", Off Broadway - 120'-0"

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

in-fill of existing states

Number of stores to open this year

RR - 15 - 20 stores, OB - 3-5 stores

Number of stores to open next year

RR - 20-30 stores, OB 5-7 stores

Current number of stores in chain

RR - 425+, OB - 70+

Other Useful Information

RACK ROOM SHOES

COMPANY INFORMATION

Company Representatives

Kent Gonnerman

Territory Covered

Kent Gonnerman

Address

N/A

Phone

704.547.9200

Fax

Email

kgonnerman@rackroom.com

Retail Use

Footwear

BROKER INFORMATION

Company

Central CA: Cushman and Wakefield; Los Angeles Area: Epsteen and Associates; San Diego Area: Retail Insite

Company Representatives

Cushmand and Wakefield: Katie Singer; Epsteen: Vic Montalbo; Retail Insite: Don and Matt Moser

Territory Covered

Central Valley:Cushman and Wakefield; Los Angeles Area:Epsteen; San Diego Area: Retail Insite

Title

N/A

Address

8310 Technology Dr Charlotte, NC 28262

Phone

Katies Singer: 650.931.2230; Vic Montalbo: 310.451.8171 ext 230; Matt Moser: 858.523.2096

Fax

Email

katie.singer@cushwake.com

SITE SELECTION CRITERIA

Population Density Preferred

Trade Area 50000 min

Average Income Preferred

Depends on Trade Area

Preferred Traffic generators or co-tenants

TJ Maxx, Ross, Marshalls, Old Navy, Target, Kohls

Typical size or range

6000-8000

Frontage - Min/Preferred/Max

60

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

West USA

Number of stores to open this year

17

Number of stores to open next year

26

Current number of stores in chain

416

Other Useful Information

OWNED BY THE DEICHMANN GROUP, ESSEN, GERMANY

RALEY'S

COMPANY INFORMATION

Company Representatives

Real Estate

Territory Covered

Real Estate

Address

1362 41st St, Sacramento, CA 95819

Phone

916-373-3333

Fax

Email

lwilson@raleys.com

Retail Use

Grocery

BROKER INFORMATION

Company

Scott Reynolds Commercial

Company Representatives

Scott Reynolds

Territory Covered

N. California

Title

Broker

Address

500 W. Capitol Ave., West Sacramento, Ca.

Phone

(916) 455-3669

Fax

Email

scott@scott-reynolds.net

SITE SELECTION CRITERIA

Population Density Preferred

50,000+

Average Income Preferred

\$50,000+

Preferred Traffic generators or co-tenants

TJMaxx, Home Depot, Lowes, offices

Typical size or range

25,000 - 35,000

Frontage - Min/Preferred/Max

200'

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

Urban/semi-urban, N. California

Number of stores to open this year

5

Number of stores to open next year

5

Current number of stores in chain

130

Other Useful Information

SPORT CLIPS HAIRCUTS

COMPANY INFORMATION

Company Representatives

Spencer Chamberlain, Ron Chamberlain

Territory Covered

Spencer Chamberlain, Ron Chamberlain

Address

610 Newport Center Drive, Suite 400, Newport Beach, 92660

Phone

8586336748

Fax

Email

scscsocal@gmail.com

Retail Use

Salon

BROKER INFORMATION

Company

SRS Realty

Company Representatives

Michael Fowle

Territory Covered

Orange County, San Diego County, Imperial County

Title

Senior Assocaite

Address

3581 Corte Castillo, Carlsbad, CA, 92009

Phone

949.698.1103

Fax

Email

Michael.Fowle@srsre.com

SITE SELECTION CRITERIA

Population Density Preferred

30k/3 mile radius

Average Income Preferred

70,000+

Preferred Traffic generators or co-tenants

Grocer, Department Store, Etc

Typical size or range

900-1200

Frontage - Min/Preferred/Max

15-25

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

San Diego, Orange County, Imperial Beach

Number of stores to open this year

10

Number of stores to open next year

10

Current number of stores in chain

1500

Other Useful Information

We've only closed 5 stores since 2011 nationwide.

SPORT CLIPS INC

COMPANY INFORMATION

Company Representatives

Shea Laffere, Spencer Chamberlain, Barbara Montes, Ronald Chamberlain

Territory Covered

Shea Laffere, Spencer Chamberlain, Barbara Montes, Ronald Chamberlain

Address

3581 Corte Castillo

Phone

8586336748

Fax

8586336748

Email

ScScSoCal@gmail.com

Retail Use

haircuts

BROKER INFORMATION

Company

NAI Capital

Company Representatives

Jesse Paster, Irwin Hyman

Territory Covered

Los Angeles / San Bernardino County

Title

Senior Broker

Address

16001 Ventura Blvd, #200, Encino, CA, 91436

Phone

818-905-2400

Fax

Email

jpaster@naicapital.com

SITE SELECTION CRITERIA

Population Density Preferred

30k in 3 mile

Average Income Preferred

70k

Preferred Traffic generators or co-tenants

Grocer, Home Improvement, Restaurant

Typical size or range

800-1200

Frontage - Min/Preferred/Max

16/18/25

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

San Gabriel, San Diego, Orange County

Number of stores to open this year

8

Number of stores to open next year

10

Current number of stores in chain

1500

Other Useful Information

We've only closed 6 stores since 2010

STANTON OPTICAL

COMPANY INFORMATION

Company Representatives

Greg Lyon

Territory Covered

Greg Lyon

Address

4300 S. US Hwy One, ste 203 Jupiter, FL 33477

Phone

5616244089

Fax

Email

glyon@stantonoptical.com

Retail Use

Optical

BROKER INFORMATION

Company

Stanton Optical

Company Representatives

Greg Lyon

Territory Covered

USA

Title

Real Estate Department

Address

4300 S. US Hwy One, ste 203

Phone

5616244089

Fax

Email

glyon@stantonoptical.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000 in 5 miles or trade area

Average Income Preferred

\$35,000

Preferred Traffic generators or co-tenants

Regional Trade Areas anchored by Malls or Power Centers

Typical size or range

2600 - 4300

Frontage - Min/Preferred/Max

50/65 - hard corners, outpads, endcaps

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Type of centers preferred

Mall

Power

Focus of expansion in the next 24 months

Nationwide,

Number of stores to open this year

12

Number of stores to open next year

15

Current number of stores in chain

80

Other Useful Information

STARBUCKS COFFEE

COMPANY INFORMATION

Company Representatives

L Amber Reed

Territory Covered

L Amber Reed

Address

60 Spear St, 7th Floor; San Francisco, CA 94105

Phone

415.271.7253

Fax

Email

areed@Starbucks.com

Retail Use

Restaurant

BROKER INFORMATION

Company

S

Company Representatives

S

Territory Covered

S

Title

S

Address

S

Phone

S

Fax

Email

something@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

2

Average Income Preferred

1

Preferred Traffic generators or co-tenants

CO

Typical size or range

3

Frontage - Min/Preferred/Max

2

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

SS

Number of stores to open this year

1

Number of stores to open next year

1

Current number of stores in chain

lots

Other Useful Information

STARBUCKS COFFEE COMPANY

COMPANY INFORMATION

Company Representatives

Tracy Burnham

Territory Covered

Tracy Burnham

Address

Honolulu, HI

Phone

808.523.2112

Fax

Email

tburnham@starbucks.com

Retail Use

coffee shop

BROKER INFORMATION

Company

Blue Rock Partners

Company Representatives

Anthony Hunt

Territory Covered

Hawaii

Title

broker

Address

210 Ward Ave, Ste 100, Honolulu, HI 96814

Phone

808.533.2583

Fax

Email

anthony.hunt@bluerockhi.com

SITE SELECTION CRITERIA

Population Density Preferred

strong

Average Income Preferred

strong

Preferred Traffic generators or co-tenants

strong

Typical size or range

1500-1800

Frontage - Min/Preferred/Max

A+

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

growth

Number of stores to open this year

300+

Number of stores to open next year

300+

Current number of stores in chain

10000+

Other Useful Information

TACO BELL

COMPANY INFORMATION

Company Representatives

Gary Brockman, Lynn Lloyd

Territory Covered

Gary Brockman, Lynn Lloyd

Address

2310 Pinehurst Drive

Phone

9492957401

Fax

Email

gary@garybrockman.com

Retail Use

QSR

BROKER INFORMATION

Company

NONE

Company Representatives

NONE

Territory Covered

NONE

Title

NONE

Address

NONE

Phone

NONE

Fax

Email

NONE@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

30000

Average Income Preferred

60000

Preferred Traffic generators or co-tenants

Shopping Centers / Big Box

Typical size or range

2500sf

Frontage - Min/Preferred/Max

150X200

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Southwest

Number of stores to open this year

200

Number of stores to open next year

200

Current number of stores in chain

6000

Other Useful Information

THE HOME DEPOT

COMPANY INFORMATION

Company Representatives

Jeff Hardman, Beverly Metz

Territory Covered

Jeff Hardman, Beverly Metz

Address

.

Phone

(714) 940-3662

Fax

Email

jeffrey_s_hardman@homedepot.com

Retail Use

Home Improvement

BROKER INFORMATION

Company

.

Company Representatives

.

Territory Covered

.

Title

.

Address

3800 W. Chapman Ave.

Phone

.

Fax

Email

jeffrey_s_hardman@homedepot.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 +

Average Income Preferred

.

Preferred Traffic generators or co-tenants

.

Typical size or range

10 acres

Frontage - Min/Preferred/Max

.

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

1 to 2 stores in North America annually

Number of stores to open this year

1

Number of stores to open next year

2

Current number of stores in chain

2,274

Other Useful Information

THE HOME DEPOT

COMPANY INFORMATION

Company Representatives

Jeff Hardman, Beverly Metz

Territory Covered

Jeff Hardman, Beverly Metz

Address

3800 W. Chapman Ave.

Phone

(714) 940-3662

Fax

Email

jeffrey_s_hardman@homedepot.com

Retail Use

Home Improvement

BROKER INFORMATION

Company

The Home Depot

Company Representatives

Jeff Hardman, Beverly Metz

Territory Covered

Western U.S.

Title

Sr. Real Estate Manager

Address

3800 W. Chapman Ave.

Phone

(714) 940-3662

Fax

Email

jeffrey_s_hardman@homedepot.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 +

Average Income Preferred

.

Preferred Traffic generators or co-tenants

.

Typical size or range

106,000sf , plus 28,000sf Garden Center

Frontage - Min/Preferred/Max

.

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

1-2 stores annually

Number of stores to open this year

1

Number of stores to open next year

2

Current number of stores in chain

2,274

Other Useful Information

THE HOME DEPOT

COMPANY INFORMATION

Company Representatives

Jeff Hardman, Beverly Metz

Territory Covered

Jeff Hardman, Beverly Metz

Address

N/A

Phone

(714) 940-3662

Fax

(714) 940-3579

Email

jeffrey_s_hardman@homedepot.com

Retail Use

Home Improvement

BROKER INFORMATION

Company

Various

Company Representatives

various

Territory Covered

various

Title

various

Address

3800 W. Chapman Ave.

Phone

N/A

Fax**Email**

jeffrey_s_hardman@homedepot.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies based on other factors

Average Income Preferred

varies based on other factors

Preferred Traffic generators or co-tenants

N/A

Typical size or range

9-10 acres

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

2-3 stores nationally, as needed to keep up with growth

Number of stores to open this year

2

Number of stores to open next year

2

Current number of stores in chain

2,300

Other Useful Information

106,000sf, plus 28,000sf Garden Center. Typically 9-10 acres required

THE UPS STORE, INC.

COMPANY INFORMATION

Company Representatives

Chad Cantrell, Randy Bennett

Territory Covered

Chad Cantrell, Randy Bennett

Address

6060 Cornerstone Ct W, San Diego, CA 92121

Phone

858-642-7904

Fax

Email

chadcantrell@upsstore.com

Retail Use

Print, mailbox, small business services

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

n/a

Phone

n/a

Fax

n/a

Email

chadcantrell@upsstore.com

SITE SELECTION CRITERIA

Population Density Preferred

At least 30,000 within 5 mi.

Average Income Preferred

\$65,000+

Preferred Traffic generators or co-tenants

Grocery, pharmacy

Typical size or range

1,200-1,600

Frontage - Min/Preferred/Max

20 min.

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

Entire US

Number of stores to open this year

120

Number of stores to open next year

120

Current number of stores in chain

4,500

Other Useful Information

We are 100% franchised. No corporate locations.

UFC GYM

COMPANY INFORMATION

Company Representatives

Dennis Fletcher

Territory Covered

Dennis Fletcher

Address

1241 E. Dyer Road Santa Ana, CA 92705

Phone

(714) 668-0911

Fax

(714) 668-9231

Email

dennis.fletcher@ufcgym.com

Retail Use

Health & Fitness Club

BROKER INFORMATION

Company

Manarino & Associates

Company Representatives

James Manarino

Territory Covered

California

Title

President

Address

22811 Bergantin Mission Viejo, CA 92692

Phone

(949) 290-1059

Fax

Email

jmanarino@cox.net

SITE SELECTION CRITERIA

Population Density Preferred

100000 people in 5 miles

Average Income Preferred

\$70,000 Average Household Income

Preferred Traffic generators or co-tenants

Grocery Stores, Health Food Stores, Sporting Goods & General Merchandise

Typical size or range

10,000-20,000 square feet

Frontage - Min/Preferred/Max

90 feet-160 feet

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

California, Florida, Texas, Illinois, New York, New Jersey, Pennsylvania

Number of stores to open this year

30+

Number of stores to open next year

40+

Current number of stores in chain

146

Other Useful Information

UFC GYM is a general fitness center not a "fighting club." We have 14 large (40,000+ sq. ft.) Signature clubs and 130+ franchise gyms through the United States. We are also expanding rapidly into international markets.

VALLARTA SUPERMARKETS

COMPANY INFORMATION

Company Representatives

Karen Saitta

Territory Covered

Karen Saitta

Address

12881 Bradley Ave., Sylmar, CA 91342

Phone

818-898-0088

Fax

Email

Karen.Saitta@VallartaSupermarkets.com

Retail Use

Full Service Grocery Store

BROKER INFORMATION

Company

Vallarta Supermarkets

Company Representatives

Karen Saitta

Territory Covered

Southern California

Title

VP of Real Estate & Construction

Address

12881 Bradley Ave., Sylmar, CA 91342

Phone

818-898-0088 EXt 1321

Fax

Email

Karen.Saitta@VallartaSupermarkets.com

SITE SELECTION CRITERIA

Population Density Preferred

25,000 1 mile demographic

Average Income Preferred

variesbased on location

Preferred Traffic generators or co-tenants

Does not matter

Typical size or range

40,000-45,000 SF

Frontage - Min/Preferred/Max

200' -250' flexible

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

Los Angeles market and San Berardino/Riverside

Number of stores to open this year

2

Number of stores to open next year

2-3

Current number of stores in chain

50

Other Useful Information

VITRIS USA LLC

COMPANY INFORMATION

Company Representatives

Claudine Williams

Territory Covered

Claudine Williams

Address

2728 Hood Street Suite 829

Phone

817-901-1103

Fax

214-520-2222

Email

info@vitrисusa.com

Retail Use

Yes

BROKER INFORMATION

Company

CW Enterprise & Marketing LLC

Company Representatives

Claudine Williams

Territory Covered

USA/Canada

Title

CEO

Address

2728 Hood Street Suite 829

Phone

817-9011103

Fax

214-520-2222

Email

cwenterpriseusallc@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

NA

Average Income Preferred

100,000

Preferred Traffic generators or co-tenants

High End Retail

Typical size or range

1000 SQ FT

Frontage - Min/Preferred/Max

700/100/1300

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

Yes

Number of stores to open this year

3

Number of stores to open next year

5

Current number of stores in chain

1

Other Useful Information

WABA GRILL FRANCHISE CORP.

COMPANY INFORMATION

Company Representatives

Steven Wang

Territory Covered

Steven Wang

Address

None

Phone

562-908-9222

Fax

Email

steven@wabagrill.com

Retail Use

Restaurant

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

13181 Crossroads Pkwy N. #510, City of Industry, CA 91746

Phone

None

Fax

Email

None@none.com

SITE SELECTION CRITERIA

Population Density Preferred

23K within 1 mile radius

Average Income Preferred

\$55K Median Income 1 mile radius

Preferred Traffic generators or co-tenants

Home Depot, Costco

Typical size or range

1400 to 1800 square feet

Frontage - Min/Preferred/Max

Min 20, Prefer 25 or more

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

California

Number of stores to open this year

35

Number of stores to open next year

30

Current number of stores in chain

141

Other Useful Information

WHICH WICH SUPERIOR SANDWICHES

COMPANY INFORMATION

Company Representatives

Dustin Griffiths

Territory Covered

Dustin Griffiths

Address

N/A

Phone

2147479424

Fax

Email

dgriffiths@whichwich.com

Retail Use

QSR

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

1412 Main St, Suite 2000, Dallas, TX 75202

Phone

N/A

Fax

Email

realestate@whichwich.com

SITE SELECTION CRITERIA

Population Density Preferred

DAYTIME POP (3 MI) 145K+

Average Income Preferred

.5 MI TO 5 MI - \$90K+

Preferred Traffic generators or co-tenants

High end grocery/retail anchors, with presence of office, medical, school/university population

Typical size or range

1,000 - 2,000 SF

Frontage - Min/Preferred/Max

25' minimum

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

NATIONAL

Number of stores to open this year

65

Number of stores to open next year

65

Current number of stores in chain

395

Other Useful Information

WHICH WICH SUPERIOR SANDWICHES

COMPANY INFORMATION

Company Representatives

Dustin Griffiths

Territory Covered

Dustin Griffiths

Address

N/A

Phone

2147479424

Fax

Email

dgriffiths@whichwich.com

Retail Use

QSR

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

1412 Main St

Phone

N/A

Fax

Email

realestate@whichwich.com

SITE SELECTION CRITERIA

Population Density Preferred

DAYTIME POP (3 MI) 145K+

Average Income Preferred

.5 MI TO 5 MI - \$90K+

Preferred Traffic generators or co-tenants

High end grocery/retail anchors, with presence of office, medical, school/university population

Typical size or range

1,000 - 2,000 SF

Frontage - Min/Preferred/Max

25' minimum

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

NATIONAL

Number of stores to open this year

65

Number of stores to open next year

65

Current number of stores in chain

400

Other Useful Information

WKS RESTAURANT GROUP

COMPANY INFORMATION

Company Representatives

Howard Burns

Territory Covered

Howard Burns

Address

2735 Carson #200, lakewood, CA 90712

Phone

562-354-4851

Fax

Email

howard.burns@wksusa.com

Retail Use

Blaze Pizza, Krispy Kreme Donuts, Dennys, El Pollo Loco

BROKER INFORMATION

Company

WKS restaurant group

Company Representatives

howard burns

Territory Covered

Calif, Northern Nevada, Utah, Arizona and New Mexico

Title

director of real estate

Address

2735 Carson #200, lakewood, CA 90712

Phone

562-354-4851

Fax

Email

howard.burns@wksusa.com

SITE SELECTION CRITERIA

Population Density Preferred

150,000 within 3 miles

Average Income Preferred

lower Middle income to slightly above

Preferred Traffic generators or co-tenants

Daily needs Anchors or large employment base within one mile

Typical size or range

2500-3500 sf

Frontage - Min/Preferred/Max

Depends on brand

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Utah, Northern Nevada, California

Number of stores to open this year

2016: 8

Number of stores to open next year

2017: 10-12

Current number of stores in chain

we operate over 120 restaurants

Other Useful Information

WKS RESTAURANT GROUP

COMPANY INFORMATION

Company Representatives

Howard Burns

Territory Covered

Howard Burns

Address

2735 Carson #200, Lakewood, CA

Phone

562-354-4851

Fax

Email

howard.burns@wksusa.com

Retail Use

Krispy Kreme (franchisee for Central Calif, North Nevada, All Utah, All AZ, all New Mexico pLUS Blaze pizza three California counties

BROKER INFORMATION

Company

WKS restaurant group

Company Representatives

howard burns

Territory Covered

Calif, Northern Nevada, Utah, Arizona and New Mexico

Title

director of real estate

Address

2735 Carson #200, lakewood, CA 90712

Phone

562-354-4851

Fax

Email

howard.burns@wksusa.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000 within 3 miles

Average Income Preferred

55,000+

Preferred Traffic generators or co-tenants

Major Aterial Street, daily needs retailer adjacent or close proximity

Typical size or range

2500-3050 sf

Frontage - Min/Preferred/Max

30 feet in line BLAZE, 125 ft Street freestanding Krispy kreme

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

So Calif for BLAZE, Krispy Kreme: CA, Utah, North NV

Number of stores to open this year

10+

Number of stores to open next year

10=

Current number of stores in chain

125 operated by WKS

Other Useful Information

WONDER OF DINOSAURS

COMPANY INFORMATION

Company Representatives

Dee Dee Kanter

Territory Covered

Dee Dee Kanter

Address

700 E Redlands Blvd ., U173

Phone

951-543-6011

Fax

Email

rachel@wonderofdinosuars.com

Retail Use

Dinosaur Museum, Retail Store & Activity Center

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

info@wonderofdinosuars.com

SITE SELECTION CRITERIA

Population Density Preferred

Urban

Average Income Preferred

Middle Income

Preferred Traffic generators or co-tenants

N/A

Typical size or range

20,000 - 40,000 square feet

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Type of centers preferred

Mall

Power

Specialty/Life Style

Focus of expansion in the next 24 months

Southern California

Number of stores to open this year

2

Number of stores to open next year

2

Current number of stores in chain

1

Other Useful Information