

7-11, INC

COMPANY INFORMATION

Company Representatives

Brooke Schroder, Adam Fullington, Chris Benne, Patric Prebel, Rex Majors, John Baldwin, Michael Hampton

Territory Covered

Brooke Schroder, Adam Fullington, Chris Benne, Patric Prebel, Rex Majors, John Baldwin, Michael Hampton

Address

3200 Hackberry Rd, Irving, TX 75063

Phone

2147894375

Fax

Email

Brooke.Schroder@7-11.com

Retail Use

Convenience/ Gas

BROKER INFORMATION

Company

Shop Co.

Company Representatives

Pete Podesta

Territory Covered

Texas

Title

Broker

Address

Dallas

Phone

214-960-4459

Fax

Email

pete@shopcompanies.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies by area

Average Income Preferred

all

Preferred Traffic generators or co-tenants

Big Box Retail, daytime

Typical size or range

1-2 acres

Frontage - Min/Preferred/Max

200 min

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

DFW, Austin, San Antonio

Number of stores to open this year

30

Number of stores to open next year

50

Current number of stores in chain

US- 8,500+ Worldwide- approaching 50,000 stores

Other Useful Information

Largest Retailer in the World (with number of locations)

99 CENTS ONLY STORES

COMPANY INFORMATION

Company Representatives

Rosa De Luna

Territory Covered

Rosa De Luna

Address

4000 Union Pacific Blvd.

Phone

(310) 383-4437

Fax

Email

rosa.deluna@99only.com

Retail Use

Discount General Merchandise

BROKER INFORMATION

Company

CBRE

Company Representatives

Chris Sacks

Territory Covered

Dallas, TX

Title

Senior Associate

Address

8080 Park Lane, Suite 800

Phone

(214) 252-1053

Fax

Email

chris.sacks@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

15,000 people in 1 mile

Average Income Preferred

\$45,000 - \$65,000

Preferred Traffic generators or co-tenants

Soft Goods & Super Market

Typical size or range

12,000 - 25,000

Frontage - Min/Preferred/Max

120'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Texas

Number of stores to open this year

12

Number of stores to open next year

25

Current number of stores in chain

402

Other Useful Information

ADVANCE AUTO PARTS

COMPANY INFORMATION

Company Representatives

Ken Ormsby

Territory Covered

Ken Ormsby

Address

1907 Hether St #B, Austin, TX 78704

Phone

512-516-3191

Fax

Email

ken.ormsby@advance-auto.com

Retail Use

Auto Parts

BROKER INFORMATION

Company

The Retail Connection

Company Representatives

Jacke Weir & Brady Maus

Territory Covered

DFW

Title

SVP Brokerage

Address

2525 McKinnon St., Suite 700, Dallas, TX 75201

Phone

214.572.8460

Fax

Email

jmw@theretailconnection.net

SITE SELECTION CRITERIA

Population Density Preferred

70,000 People in 3 Miles

Average Income Preferred

50,000 - 70,000

Preferred Traffic generators or co-tenants

Dollar Stores, Auto Repair Shops, Home Improvement Stores

Typical size or range

7000 sq ft or 1 Acre parcel

Frontage - Min/Preferred/Max

65' minimum

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Texas

Number of stores to open this year

65+

Number of stores to open next year

100+

Current number of stores in chain

5,000+

Other Useful Information

ARBY'S RESTAURANT GROUP

COMPANY INFORMATION

Company Representatives

Michael Dee, Randy Tomczak

Territory Covered

Michael Dee, Randy Tomczak

Address

various

Phone

214-668-6776

Fax

Email

mdee@arbys.com

Retail Use

restaurant

BROKER INFORMATION

Company

Various

Company Representatives

Various

Territory Covered

Southwest and West regions

Title

various

Address

1155 Perimeter Center West, Atlanta, GA 30338

Phone

various

Fax

Email

various@yahoo.com

SITE SELECTION CRITERIA

Population Density Preferred

residential: 20,000 within 2 miles; daytime pop: 12,000 within 2 miles

Average Income Preferred

median household income: \$55,000

Preferred Traffic generators or co-tenants

grocers, drug stores, Walmart, Target

Typical size or range

1800-2200 s.f., free standing, end-cap, in-line & food court

Frontage - Min/Preferred/Max

depends on the site

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

across the U.S.

Number of stores to open this year

93

Number of stores to open next year

100+

Current number of stores in chain

3400

Other Useful Information

ARBY'S RESTAURANT GROUP

COMPANY INFORMATION

Company Representatives

Michael Dee, Randy Tomczak

Territory Covered

Michael Dee, Randy Tomczak

Address

various

Phone

2146686776

Fax

Email

mdee@arbys.com

Retail Use

restaurant

BROKER INFORMATION

Company

Various

Company Representatives

Various

Territory Covered

Southwest and West regions

Title

various

Address

1155 Perimeter Center West, Atlanta, GA 30338

Phone

various

Fax

Email

various@yahoo.com

SITE SELECTION CRITERIA

Population Density Preferred

residential: 20,000 within 2 miles; daytime pop: 12,000 within 2 miles

Average Income Preferred

median household income: \$55,000

Preferred Traffic generators or co-tenants

grocers, drug stores, Walmart, Target

Typical size or range

1800-2200 s.f., free standing, end-cap, in-line & food court

Frontage - Min/Preferred/Max

depends on the site

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

across the U.S.

Number of stores to open this year

93

Number of stores to open next year

100+

Current number of stores in chain

3400

Other Useful Information

AT&T

COMPANY INFORMATION

Company Representatives

Marshall Phaneuf

Territory Covered

Marshall Phaneuf

Address

208 S. Akard, #639, Dallas, TX 75202

Phone

214-486-8695

Fax

Email

MP606G@ATT.COM

Retail Use

Cellular, Digital Life and Video

BROKER INFORMATION

Company

CBRE

Company Representatives

Helen Pacione

Territory Covered

AR, OK, TX

Title

Transaction Manager

Address

208 S. Akard, 6th floor, Dallas, TX 75202

Phone

214-486-8664

Fax

Email

HP3030@att.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 and greater

Average Income Preferred

\$50K and greater

Preferred Traffic generators or co-tenants

Large Box

Typical size or range

1,500SF - 4,500SF

Frontage - Min/Preferred/Max

20 - 60 FT

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All Areas

Number of stores to open this year

300

Number of stores to open next year

300

Current number of stores in chain

5,000

Other Useful Information

AUTOZONE

COMPANY INFORMATION

Company Representatives

Christopher Walker

Territory Covered

Christopher Walker

Address

123 S. Front St, 3rd Floor, Memphis, TN 38103

Phone

(901) 495-7348

Fax

Email

christopher.j.walker@autozone.com

Retail Use

Auto Parts

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

christopher.j.walker@autozone.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 in the trade area

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

Walmart, Dollar General

Typical size or range

7300

Frontage - Min/Preferred/Max

64'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

U.S.

Number of stores to open this year

156

Number of stores to open next year

150

Current number of stores in chain

5800

Other Useful Information

BAR LOUIE

COMPANY INFORMATION

Company Representatives

Jill Szymanski

Territory Covered

Jill Szymanski

Address

4550 Beltway Drive, Addison, TX 75001

Phone

214-218-2730

Fax

Email

jszymanski@blro.net

Retail Use

Bar & Restaurant

BROKER INFORMATION

Company

Weitzman

Company Representatives

Michelle Caplan & Matthew Rosenfeld

Territory Covered

Dallas

Title

Best Brokers

Address

4102 Maple Avenue

Phone

214-207-3222

Fax

Email

mcaplan@weitzmangroup.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000+ within 16 minute drive time

Average Income Preferred

\$75,000 +

Preferred Traffic generators or co-tenants

high end lifestyle centers or malls with a lifestyle component, theaters, other restaurants without tap restrictions

Typical size or range

5,500 - 9,000

Frontage - Min/Preferred/Max

signage and visibility are paramount with our late night component

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style

Type of centers preferred

Specialty/Life Style

Focus of expansion in the next 24 months

30-40 corporately and 40 franchised

Number of stores to open this year

16

Number of stores to open next year

25

Current number of stores in chain

120

Other Useful Information

Founded in Chicago in 1990 Bar Louie is a national collection of over 120 neighborhood bars and eateries featuring hand-crafted cocktails and spirits, delectable scratch food and an inviting atmosphere for people to enjoy time with friends and mingle. Open for lunch, happy hour, dinner and late night – Bar Louie is a progressively hip and lively atmosphere. Layouts vary, as do local food and drink specials. Our guests range from ages 25 to 54 and more than 50 percent are women.

BROOKSHIRE GROCERY COMPANY

COMPANY INFORMATION

Company Representatives

Trey Brewer

Territory Covered

Trey Brewer

Address

1600 WSW Loop 323 Tyler, TX 75701

Phone

903-534-3001

Fax

Email

treybrewer@bookshires.com

Retail Use

Grocery/Fuel/Pharmacy

BROKER INFORMATION

Company

Tim Henson

Company Representatives

Venture

Territory Covered

North, Northeast, and West Texas, Arkansas, Louisiana

Title

Senior Vice President

Address

8235 Douglas Ave Suite 720 Dallas Tx 75225

Phone

214-378-1212

Fax

Email

thenson@venturedfw.com

SITE SELECTION CRITERIA

Population Density Preferred

10,000 + depending on competition

Average Income Preferred

\$45,000

Preferred Traffic generators or co-tenants

Schools, High Speed Traffic, Lakes

Typical size or range

12,000 - 60,000

Frontage - Min/Preferred/Max

Depends on Site

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

North, Northeast, and West Texas, Arkansas, Louisiana

Number of stores to open this year

2-5

Number of stores to open next year

2-5

Current number of stores in chain

179

Other Useful Information

BUCKY'S CONVENIENCE STORES

COMPANY INFORMATION

Company Representatives

Nathan Richardson

Territory Covered

Nathan Richardson

Address

211 Baker Rd #332

Phone

4028802074

Fax

Email

nrichardson@buchananenergy.com

Retail Use

Convenience/Gas

BROKER INFORMATION

Company

1912 Ventures

Company Representatives

John Wall

Territory Covered

Greater Houston & San Antonio

Title

Broker/Developer

Address

1401 Richmond Ave, Suite 295, Houston, TX 77006

Phone

713.522.1912

Fax

844.301.3500

Email

john.wall@1912v.com

SITE SELECTION CRITERIA

Population Density Preferred

-

Average Income Preferred

-

Preferred Traffic generators or co-tenants

-

Typical size or range

1.5-2.5 acres

Frontage - Min/Preferred/Max

225/300

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Greater Houston & San Antonio

Number of stores to open this year

15

Number of stores to open next year

20

Current number of stores in chain

92

Other Useful Information

BURKES OUTLET

COMPANY INFORMATION

Company Representatives

Lauri Mendoza

Territory Covered

Lauri Mendoza

Address

700 13th Avenue East, Bradenton, FL 34208

Phone

941-744-4194

Fax

Email

lmendoza@beallsinc.com

Retail Use

Fashion apparel, shoes and related accessories, home & gifts for entire family

BROKER INFORMATION

Company

1) Fox & Graham 2) Newmark Grubb Knight Frank 3) Venture Commercial

Company Representatives

1) Clay Graham, Kyle Fox 2) Tim Westfall, Joe Doucett 3) Bryan Cornelius, Jim Dunn

Territory Covered

1) Texas excluding DFW 2) AZ, NM, NV 3) DFW

Title

Broker

Address

1) Houston 2) Phoenix 3) Dallas

Phone

1) 281-855-1300 2) 602-952-3822 3) 214-378-1212

Fax

Email

lmendoza@beallsinc.com

SITE SELECTION CRITERIA

Population Density Preferred

40,000+ in 10 minute drive time

Average Income Preferred

\$45,000+ median HH

Preferred Traffic generators or co-tenants

Similar female-oriented fashion

Typical size or range

18,000 to 22,000 SF

Frontage - Min/Preferred/Max

Min 100

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

All of Texas

Number of stores to open this year

22 New, 6 Relo, 5 Exp, 48 Remodels

Number of stores to open next year

40 New, 6 Relo, 3 Exp, 35 Remodels

Current number of stores in chain

446

Other Useful Information

BURLINGTON STORES

COMPANY INFORMATION

Company Representatives

Jeff Morrow

Territory Covered

Jeff Morrow

Address

1830 Route 130 North

Phone

817-732-7823

Fax

Email

Jeff.Morrow@burlingtonstores.com

Retail Use

Retail

BROKER INFORMATION

Company

EDGE Realty Partners

Company Representatives

Chris Green

Territory Covered

DFW

Title

Senior Vice President

Address

5950 Berkshire Lane, Suite 700 Dallas, TX 75225

Phone

214-545-6938

Fax

Email

cgreen@edge-re.com

SITE SELECTION CRITERIA

Population Density Preferred

200,000

Average Income Preferred

Middle America Incomes

Preferred Traffic generators or co-tenants

Off-Price Retail Co-Tenancy a plus

Typical size or range

40,000' s/f to 50,000' s/f

Frontage - Min/Preferred/Max

200 s/f

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Infill existing markets

Number of stores to open this year

25 net new

Number of stores to open next year

25 net new

Current number of stores in chain

570

Other Useful Information

CARIBOU COFFEE & EINSTEIN BROS BAGELS

COMPANY INFORMATION

Company Representatives

Cindy Frye

Territory Covered

Cindy Frye

Address

9 Pagosa Court, Trophy Club, TX 76262

Phone

817-312-0020

Fax

Email

cfrye@einsteinnoah.com

Retail Use

QSR

BROKER INFORMATION

Company

Square Foot, Inc.

Company Representatives

David Choe

Territory Covered

DFW, Houston

Title

Partner

Address

1207 Elderado Ave., Dallas, TX 75208

Phone

214-943-9090 ext. 231

Fax

Email

dchoe@sitesra.com

SITE SELECTION CRITERIA

Population Density Preferred

50K+

Average Income Preferred

\$55K+

Preferred Traffic generators or co-tenants

Other national QSR

Typical size or range

2500+

Frontage - Min/Preferred/Max

Preferred 42 feet

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

SW Florida, Atlanta

Number of stores to open this year

35

Number of stores to open next year

45

Current number of stores in chain

900+

Other Useful Information

This is a new concept that is known as C&B (Coffee and Bagels). This is a combination of Caribou Coffee and Einstein Bros Bagels.

CATO FASHIONS

COMPANY INFORMATION

Company Representatives

Kyle Edwards; Gary Smith; Warren Doyle

Territory Covered

Kyle Edwards; Gary Smith; Warren Doyle

Address

SRS - 8343 Douglas Ave, Dallas, TX 75225; Davis Comm - 616 Hawthorne St, Houston, TX 77006

Phone

(704) 236-7249

Fax

(704) 551-7594

Email

kedwa@catocorp.com

Retail Use

Clothing

BROKER INFORMATION

Company

SRS Real Estate - Dallas MSA, Austin MSA; Davis Commercial - Houston MSA

Company Representatives

Dawn Greiner, Rick Ikeler - Dallas; Mark Davis - Houston

Territory Covered

Texas

Title

Broker

Address

4013 E 14th St #407; Plano, TX 75074

Phone

SRS - (214) 560-3200; Davis Commercial (713) 528-9776

Fax

N/A

Email

dawn.greiner@SRSRE.com

SITE SELECTION CRITERIA

Population Density Preferred

At least 20,000 in the trade area

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Department Store, Discount Department Store, Apparel, Beauty, Shoes

Typical size or range

4,000-6,000 sq ft

Frontage - Min/Preferred/Max

40'/ 50'/ varies

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Power

Specialty/Life Style

Type of centers preferred

Mall

Power

Specialty/Life Style

Focus of expansion in the next 24 months

Regional locations with a large collection of soft good users

Number of stores to open this year

TBD

Number of stores to open next year

TBD

Current number of stores in chain

Over 1,300

Other Useful Information

The Cato Corporation just reached \$1 Billion in sales and is publicly traded on the NYSE. We operate 3 divisions: Cato Fashions, Versona, and Its Fashion. We have been in business for over 70 years.

CATO FASHIONS / VERSONA / IT'S FASHION

COMPANY INFORMATION

Company Representatives

Kyle Edwards, Gary Smith, Warren Doyle

Territory Covered

Kyle Edwards, Gary Smith, Warren Doyle

Address

N/A

Phone

704-551-7458

Fax

704-551-7594

Email

wdoyl@catocorp.com

Retail Use

Womens Apparel and Accessories

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

8100 Denmark Road, Charlotte, NC. 28273

Phone

N/A

Fax

N/A

Email

wdoyl@catocorp.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 within a conservative trade area

Average Income Preferred

MHI \$40k and up

Preferred Traffic generators or co-tenants

Discount and Department Store Anchors, Jr Box Category Leaders with a great mix of better fashion.

Typical size or range

CATO: 4,000 sf; It's Fashion: 4,000 sf; Versona 5,000 - 6,000 sf

Frontage - Min/Preferred/Max

CATO: 40 ft min, It's Fashion: 40 ft min, Versona: 50 ft min.

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Expanding all three divisions Nationwide

Number of stores to open this year

20-40

Number of stores to open next year

20-40

Current number of stores in chain

1400

Other Useful Information

www.catofashions.com www.itsfashions.com www.shopversona.com

CHILDREN'S PLACE

COMPANY INFORMATION

Company Representatives

Steve Flaten

Territory Covered

Steve Flaten

Address

varies

Phone

513 583-9968

Fax

Email

sflaten@childrensplace.com

Retail Use

childrens clothing

BROKER INFORMATION

Company

varies

Company Representatives

varies

Territory Covered

varies

Title

varies

Address

1198 Berkshire Court Maineville OH 45039

Phone

varies

Fax

Email

sflaten@childrensplace.com

SITE SELECTION CRITERIA

Population Density Preferred

open

Average Income Preferred

open

Preferred Traffic generators or co-tenants

fashion

Typical size or range

3800-5500

Frontage - Min/Preferred/Max

32

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Power

Strip Centers

Type of centers preferred

Mall

Power

Strip Centers

Focus of expansion in the next 24 months

Hispanic areas

Number of stores to open this year

5

Number of stores to open next year

5

Current number of stores in chain

1077

Other Useful Information

CHURCH'S CHICKEN

COMPANY INFORMATION

Company Representatives

Tod Holloway

Territory Covered

Tod Holloway

Address

19231 N. 69th Ave Glendale, AZ 85308

Phone

6232089456

Fax

Email

Tholloway@churchs.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Multiple

Company Representatives

Multiple

Territory Covered

United States

Title

None

Address

None

Phone

None

Fax

Email

None@none.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000

Average Income Preferred

40,000

Preferred Traffic generators or co-tenants

Hispanic grocers, dollar stores, auto parts

Typical size or range

30,000 square foot parcel

Frontage - Min/Preferred/Max

110 feet

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Southwest

Number of stores to open this year

15

Number of stores to open next year

15

Current number of stores in chain

1200

Other Useful Information

CONFIE SEGUROS

COMPANY INFORMATION

Company Representatives

Stephen Curtis

Territory Covered

Stephen Curtis

Address

6500 International Parkway, Suite 1500, Plano, TX 75093

Phone

972-348-5934

Fax

Email

stephen.curtis@confiegroup.com

Retail Use

Insurance Office/Financial Services

BROKER INFORMATION

Company

Venture Commercial Real Estate

Company Representatives

David Schnitzer

Territory Covered

DFW

Title

Senior Vice President

Address

8235 Douglass Avenue, Suite 720, Dallas, TX 75225

Phone

214-378-1212

Fax

Email

dschnitzer@venturedfw.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 in 3 miles

Average Income Preferred

\$25,000

Preferred Traffic generators or co-tenants

Hispanic Grocers, dollar stores, pawn shops, auto parts

Typical size or range

1,000 - 1,500

Frontage - Min/Preferred/Max

15-20 feet

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Illinois, Indiana, Wisconsin, Texas, Louisiana, South Carolina, Alabama, Missouri

Number of stores to open this year

25

Number of stores to open next year

35

Current number of stores in chain

700

Other Useful Information

CONSORTIUM FOOD GROUP, LLC DBA SBARRO

COMPANY INFORMATION

Company Representatives

Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

Territory Covered

Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

Address

N/A

Phone

(214) 243-0056

Fax

Email

kerickson@consortiumfg.com

Retail Use

Sbarro

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

322 Walnut Grove Ln

Phone

N/A

Fax

Email

kerickson@consortiumfg.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Food Courts

Typical size or range

850 SF to 950 SF

Frontage - Min/Preferred/Max

24 LF/28 LF

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Mall

Type of centers preferred

Mall

Focus of expansion in the next 24 months

Mid- West/East Coast

Number of stores to open this year

2 to 3

Number of stores to open next year

2 to 3

Current number of stores in chain

4

Other Useful Information

CORNER BAKERY CAFE

COMPANY INFORMATION

Company Representatives

Holland Burton

Territory Covered

Holland Burton

Address

12700 Park Central Drive, Suite 1300, Dallas TX 75251

Phone

972-619-4127

Fax

Email

holland.burton@cornerbakerycafe.com

Retail Use

Fast Casual Bakery Cafe

BROKER INFORMATION

Company

SRS Real Estate Partners

Company Representatives

Ryan Johnson and Mark Reeder

Territory Covered

Dallas/Ft. Worth

Title

Co-Market Leaders

Address

8343 Douglas Avenue, Suite 200, Dallas, TX 75225

Phone

214-560-3285

Fax

Email

ryan.johnson@srsre.com

SITE SELECTION CRITERIA

Population Density Preferred

60,000 residential in 3 miles plus 40,000 daytime population in 3 miles

Average Income Preferred

\$60,000 in 3 miles; higher incomes are target

Preferred Traffic generators or co-tenants

Retail co-tenants such as Target, Kohl's, plus upper end soft goods; office complexes; hospitals

Typical size or range

3,000 to 3,500 SF

Frontage - Min/Preferred/Max

Minimum of 40' of frontage

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Company markets of Dallas/Ft. Worth; Chicago, IL; Atlanta, GA; Northern Virginia & DC;

Number of stores to open this year

15 (across entire US, franchise and corporate)

Number of stores to open next year

12 - 15 (across entire US, franchise and corporate)

Current number of stores in chain

190

Other Useful Information

Working on a new prototype of 3,000 to 3,200 SF at minimum of 35' of frontage, which will include a pick-up window/drive-thru.

CST BRANDS

COMPANY INFORMATION

Company Representatives

JARED V. WESTMORELAND, CODY CHRISTOPH, ANDREW HOLDEN, SCOTT HAYNE, MATTHEW NICHOLS, JOE MCCHESENEY

Territory Covered

JARED V. WESTMORELAND, CODY CHRISTOPH, ANDREW HOLDEN, SCOTT HAYNE, MATTHEW NICHOLS, JOE MCCHESENEY

Address

19500 BULVERDE RD. SAN ANTONIO, TX

Phone

210-692-5000

Fax

Email

jared.westmoreland@cstbrands.com

Retail Use

Convenience Store & Fuel Sales

BROKER INFORMATION

Company

-

Company Representatives

-

Territory Covered

-

Title

-

Address

-

Phone

-

Fax

-

Email

jared.westmoreland@cstbrands.comm

SITE SELECTION CRITERIA

Population Density Preferred

5000

Average Income Preferred

25000

Preferred Traffic generators or co-tenants

RETAIL

Typical size or range

10000

Frontage - Min/Preferred/Max

-

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

60 SITES

Number of stores to open this year

55

Number of stores to open next year

60

Current number of stores in chain

2000

Other Useful Information

CVS PHARMACY

COMPANY INFORMATION

Company Representatives

Jim Kurimcak

Territory Covered

Jim Kurimcak

Address

16597 IH 45. Conroe, Tx 77385

Phone

936-271-5938

Fax

Email

Michael.Kurimcak@CVSHelath.com

Retail Use

Pharmacy

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

N/A

Email

mjkurimcak@cvs.com

SITE SELECTION CRITERIA

Population Density Preferred

15K at 1 mile

Average Income Preferred

varies

Preferred Traffic generators or co-tenants

<script id=

Typical size or range

12-15k

Frontage - Min/Preferred/Max

1.5 acres at a lighted interesection

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

DFW, Austin, San Antonio, El Paso, Houston

Number of stores to open this year

200 nationwide

Number of stores to open next year

200 nationwide

Current number of stores in chain

over 9000

Other Useful Information

DAVE AND BUSTERS

COMPANY INFORMATION

Company Representatives

John Mulleady

Territory Covered

John Mulleady

Address

2481 Manana Drive, Dallas, Tx 75220

Phone

972-890-1347

Fax

Email

john_mulleady@daveandbusters.com

Retail Use

entertainment

BROKER INFORMATION

Company

Metro Commercial

Company Representatives

Dan Brickner

Territory Covered

East Coast

Title

Executive Vice President

Address

161 Washington Street, Conshohocken, PA 19428

Phone

856-222-3031

Fax

Email

dbrickner@metrocommercial.com

SITE SELECTION CRITERIA

Population Density Preferred

600,000

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

None

Typical size or range

26k - 40k

Frontage - Min/Preferred/Max

100 ft

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Nation

Number of stores to open this year

10

Number of stores to open next year

11

Current number of stores in chain

88

Other Useful Information

DOLLAR GENERAL

COMPANY INFORMATION

Company Representatives

Ron Rich

Territory Covered

Ron Rich

Address

10229 West Rancho Diego Lane

Phone

8175513704

Fax

Email

rrich@dollargeneral.com

Retail Use

0

BROKER INFORMATION

Company

0

Company Representatives

0

Territory Covered

0

Title

0

Address

0

Phone

0

Fax

0

Email

rrich@dollargeneral.com

SITE SELECTION CRITERIA

Population Density Preferred

0

Average Income Preferred

0

Preferred Traffic generators or co-tenants

0

Typical size or range

0

Frontage - Min/Preferred/Max

0

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

0

Number of stores to open this year

0

Number of stores to open next year

0

Current number of stores in chain

0

Other Useful Information

0

EL POLLO LOCO

COMPANY INFORMATION

Company Representatives

Lisa Walker and Esty Chang

Territory Covered

Lisa Walker and Esty Chang

Address

3535 Harbor Blvd., Suite 100, Costa Mesa, CA 92626

Phone

714-599-5034

Fax

Email

echang@elpolloloco.com

Retail Use

QSR Chicken and Mexican

BROKER INFORMATION

Company

NewQuest Properties

Company Representatives

Matt Reed & Jon Jamison

Territory Covered

Houston

Title

Broker

Address

8827 W. Sam Houston Pkwy N., Suite 200. Houston, TX 77040

Phone

281-477-4389

Fax

Email

mreed@newquest.com

SITE SELECTION CRITERIA

Population Density Preferred

3 mile- 100,000

Average Income Preferred

\$50,000+

Preferred Traffic generators or co-tenants

Wal-Mart, Target, Grocery, or daily needs

Typical size or range

25,000 sf

Frontage - Min/Preferred/Max

150

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

CA, AZ, NV, TZ, UT

Number of stores to open this year

15+

Number of stores to open next year

15+

Current number of stores in chain

440

Other Useful Information

EXPRESS OIL CHANGE & TIRE ENGINEERS

COMPANY INFORMATION

Company Representatives

Jeff Yetter

Territory Covered

Jeff Yetter

Address

1880 Southpark Drive

Phone

2057249443

Fax

Email

jyetter@expressoil.com

Retail Use

NA

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

jyetter@expressoil.com

SITE SELECTION CRITERIA

Population Density Preferred

Minimum 20,000 residents within a 3-mile radius

Average Income Preferred

\$50,000+ median income

Preferred Traffic generators or co-tenants

20,000 vpd

Typical size or range

25,000-35,000 s.f. of land

Frontage - Min/Preferred/Max

NA

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Houston, DFW, San Antonio, Austin

Number of stores to open this year

12-15

Number of stores to open next year

12-15

Current number of stores in chain

275+

Other Useful Information

FALLAS STORES/NATIONAL STORES, INC.

COMPANY INFORMATION

Company Representatives

Alejandra Godoy

Territory Covered

Alejandra Godoy

Address

15001 S. Figueroa St.

Phone

3107491460

Fax

Email

agodoy@fallasstores.com

Retail Use

Clothing for men, women, boys, girls, juniors, infants and toddlers along with lingerie, shoes, toys and home decor

BROKER INFORMATION

Company

Henry S. Miller Brokerage

Company Representatives

Shawn Ackerman

Territory Covered

Texas, New Mexico, Nevada, Orange County & San Diego (California)

Title

Managing Partner

Address

9434 Katy Freeway, Suite 180, Houston, Texas 77055

Phone

8329699559

Fax

Email

shawnackerman@henrysmiller.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 within 3 miles

Average Income Preferred

25,000-50,000

Preferred Traffic generators or co-tenants

Highly productive supermarkets, major discounters and soft goods retailers

Typical size or range

18,000-25,000

Frontage - Min/Preferred/Max

120 feet frontage

Location preferred within Shopping Center/Mall

In-line

Freestanding

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All states and Puerto Rico

Number of stores to open this year

12

Number of stores to open next year

20

Current number of stores in chain

365

Other Useful Information

FIRE HOUSE RESTAURANT GROUP

COMPANY INFORMATION

Company Representatives

Jim OKeefe

Territory Covered

Jim OKeefe

Address

7519 Widmer Rd, Lenexa, KS

Phone

913-314-1626

Fax

Email

jim.okeefe@firehousesubs.com

Retail Use

Restaurant

BROKER INFORMATION

Company

na

Company Representatives

na

Territory Covered

na

Title

na

Address

na

Phone

na

Fax

Email

jokeefe7519@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 in 3 miles

Average Income Preferred

\$35,000 Med. HH Income

Preferred Traffic generators or co-tenants

restaurants

Typical size or range

1,600 sq ft

Frontage - Min/Preferred/Max

20'

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

100+

Number of stores to open next year

100+

Current number of stores in chain

1006

Other Useful Information

FIRST CASH PAWN

COMPANY INFORMATION

Company Representatives

Chris Lee, Rick Work

Territory Covered

Chris Lee, Rick Work

Address

9 Leighton Ct., Mansfield, TX 76063

Phone

8173139096

Fax

Email

chris.lee@firstcash.com

Retail Use

pawnshop

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

chris.lee@firstcash.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000+

Average Income Preferred

30,000-70,000

Preferred Traffic generators or co-tenants

15,000+ traffic counts

Typical size or range

4,000 - 8,000 sf

Frontage - Min/Preferred/Max

30'+ Preferred

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Relocations * Greenfields

Number of stores to open this year

5-10 new stores

Number of stores to open next year

5-10 new stores

Current number of stores in chain

1,100

Other Useful Information

GAMESTOP

COMPANY INFORMATION

Company Representatives

Colton Pearson

Territory Covered

Colton Pearson

Address

625 Westport Pkwy

Phone

817-424-2058

Fax

Email

ColtonPearson@GameStop.com

Retail Use

Video Games

BROKER INFORMATION

Company

The Retail Connection

Company Representatives

Michael Thum

Territory Covered

Greater DFW

Title

SVP of Brokerage

Address

2525 McKinnon Street, Ste. 700

Phone

214-572-8434

Fax

Email

mthum@theretailconnection.net

SITE SELECTION CRITERIA

Population Density Preferred

Five-Mile Radius > 25,000

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

Super Wal-Mart, Super Target or Dominant Grocer

Typical size or range

1,600-2,000

Frontage - Min/Preferred/Max

20'

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Opportunistic locations in tertiary markets with new Super Wal-Marts

Number of stores to open this year

TBD

Number of stores to open next year

TBD

Current number of stores in chain

3,944

Other Useful Information

Contact for GameStop-Operated Cricket (Prepaid Wireless) Locations: Cristy (Politz) Vertachnik
CristyVertachnik@gamestop.com 817-722-7726 We are expanding our Cricket footprint in the North Texas Market. We are looking for locations that meet the following criteria: -Urban Areas -Income < \$50,000. - Tertiary Markets with Super Wal-Mart Centers -Existing Cricket Store > 1 Mile Away

GOLD'S GYM

COMPANY INFORMATION

Company Representatives

Brian Zelman

Territory Covered

Brian Zelman

Address

4001 Maple Ave, Ste 600, Dallas, TX 75219

Phone

214.283.8540

Fax

Email

bzelman@trholdings.com

Retail Use

Fitness

BROKER INFORMATION

Company

CBRE

Company Representatives

Daniel Taylor, Rich Flaten

Territory Covered

USA

Title

Managing Director, Executive Vice President

Address

8080 Park Lane Ste 800, Dallas, TX 75231

Phone

214.252.1043

Fax

Email

daniel.d.taylor@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000

Average Income Preferred

\$60,000

Preferred Traffic generators or co-tenants

Grocers, entertainment concepts, health oriented tenants.

Typical size or range

30,000-40,000

Frontage - Min/Preferred/Max

170/200/230

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

In Texas, we are growing in Austin, San Antonio, DFW and secondary markets

Number of stores to open this year

10

Number of stores to open next year

10-15

Current number of stores in chain

150

Other Useful Information

GOLD'S GYM

COMPANY INFORMATION

Company Representatives

Brian Zelman

Territory Covered

Brian Zelman

Address

4001 Maple Ave, Ste 600, Dallas, TX

Phone

214.283.8540

Fax

Email

bzelman@trholdings.com

Retail Use

Fitness

BROKER INFORMATION

Company

CBRE

Company Representatives

Rich Flaten, Daniel Taylor

Territory Covered

USA

Title

EVP, Managing Director

Address

8080 Park Lane, Ste 800, Dallas, TX 75231

Phone

214.252.1044

Fax

Email

rich.flaten@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000+

Average Income Preferred

\$60,000+

Preferred Traffic generators or co-tenants

Grocery, entertainment, health oriented

Typical size or range

30,000 - 40,000

Frontage - Min/Preferred/Max

170' - 230'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Austin, San Antonio, DFW

Number of stores to open this year

9

Number of stores to open next year

10-15

Current number of stores in chain

150 corporate; 550 franchised

Other Useful Information

GREAT CLIPS, INC.

COMPANY INFORMATION

Company Representatives

Cyndi Swendner

Territory Covered

Cyndi Swendner

Address

4400 West 78th Street, Suite 700, Minneapolis, MN 55435

Phone

512-750-0924

Fax

Email

cyndi.swendner@greatclips.com

Retail Use

Haircare

BROKER INFORMATION

Company

The Retail Connection

Company Representatives

Jeremy Zidell

Territory Covered

Dallas-Ft. Worth

Title

Executive Vice President

Address

2525 McKinnon Street, #700, Dallas, TX 75201

Phone

214-572-8429

Fax

Email

jzidell@theretailconnection.net

SITE SELECTION CRITERIA

Population Density Preferred

Varies by market

Average Income Preferred

Middle to upper income households for the area

Preferred Traffic generators or co-tenants

Grocery, national-discounters

Typical size or range

900 - 1,200 sq ft

Frontage - Min/Preferred/Max

15 ft minimum / 20 ft preferred

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Houston, El Paso, Rio Grande Valley

Number of stores to open this year

200

Number of stores to open next year

200

Current number of stores in chain

4,014

Other Useful Information

HEY BOBA LLC

COMPANY INFORMATION

Company Representatives

Jason Ting, Siew Eng, Chris Tan, ZhiYang Su, Cassandra Kah

Territory Covered

Jason Ting, Siew Eng, Chris Tan, ZhiYang Su, Cassandra Kah

Address

6920 S Lewis Ave

Phone

Tulsa

Fax

Email

jasontingmba@gmail.com

Retail Use

HeyBobaLLC@gmail.com

BROKER INFORMATION

Company

Ting Realty

Company Representatives

Jason Ting

Territory Covered

Oklahoma and Texas

Title

Agent

Address

6920 S Lewis Ave

Phone

9182466322

Fax

Email

Jason@TingRealty.com

SITE SELECTION CRITERIA

Population Density Preferred

med/high

Average Income Preferred

40,000

Preferred Traffic generators or co-tenants

restaurants, dining, gyms, entertainment

Typical size or range

800-1500

Frontage - Min/Preferred/Max

12/15/20

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Tulsa, OK

Number of stores to open this year

1

Number of stores to open next year

1

Current number of stores in chain

1

Other Useful Information

HIBBETT SPORTS

COMPANY INFORMATION

Company Representatives

David Nichols, Robby Compton, Linda Keller

Territory Covered

David Nichols, Robby Compton, Linda Keller

Address

n/a

Phone

205-942-4292

Fax

Email

robbly.compton@hibbett.com

Retail Use

Sporting Goods

BROKER INFORMATION

Company

Numerous

Company Representatives

Numerous

Territory Covered

Texas

Title

n/a

Address

2700 Milan Court, Birmingham, AL 35211

Phone

n/a

Fax

Email

robbly.compton@hibbett.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 in a 5 mile ring

Average Income Preferred

n/a

Preferred Traffic generators or co-tenants

Discounters and Fashion Apparel

Typical size or range

4,000-6,000

Frontage - Min/Preferred/Max

50'

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Power

Strip Centers

Type of centers preferred

Mall

Power

Strip Centers

Focus of expansion in the next 24 months

Best 65 locations in our core states

Number of stores to open this year

65

Number of stores to open next year

70

Current number of stores in chain

1050

Other Useful Information

HIGHER GROUND

COMPANY INFORMATION

Company Representatives

Mark Borison

Territory Covered

Mark Borison

Address

25 orchard lake forest ca 92630

Phone

425 .736.1930

Fax

Email

Mborison@tohigherground.com

Retail Use

Yes

BROKER INFORMATION

Company

Greyhawk

Company Representatives

Stephen Coffey

Territory Covered

USA

Title

President

Address

3201 Teasley Lane Suite 302 Denton, TX 76210

Phone

214.449.1019

Fax

Email

sc@greyhawkadvisors.com

SITE SELECTION CRITERIA

Population Density Preferred

150,000 w/l 3 miles

Average Income Preferred

100k+

Preferred Traffic generators or co-tenants

None

Typical size or range

8000- 15000

Frontage - Min/Preferred/Max

N/a

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

USA

Number of stores to open this year

15-30

Number of stores to open next year

30+

Current number of stores in chain

8

Other Useful Information

HONEST-1 AUTO CARE

COMPANY INFORMATION

Company Representatives

Chuck Fasnacht & TBD

Territory Covered

Chuck Fasnacht & TBD

Address

5144 Bellerive Drive

Phone

469-400-5065

Fax

Email

cfasnacht@honest-1.com

Retail Use

cfasnacht@honest-1.com

BROKER INFORMATION

Company

Mercer Company

Company Representatives

Corby Hodgkiss

Territory Covered

DFW Metroplex

Title

SVP

Address

3030 LBJ Freeway, Suite 1600

Phone

(214) 630-7010 x.28

Fax

Email

chodgkiss@mercerc-company.com

SITE SELECTION CRITERIA

Population Density Preferred

At least 100k within a 3 mile radius

Average Income Preferred

Appx \$75k/hh

Preferred Traffic generators or co-tenants

High density, close to residential areas

Typical size or range

4500-6000 sqft

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Growing Dallas & Houston markets

Number of stores to open this year

5 in Texas

Number of stores to open next year

10 in Texas

Current number of stores in chain

Appx. 65 across the US

Other Useful Information

Prefer 2nd generation auto repair sites with 6-8 bays, 14' ceilings & 20 parking spots.

JACK IN THE BOX

COMPANY INFORMATION

Company Representatives

Paul Williams

Territory Covered

Paul Williams

Address

9330 Balboa Avenue, San Diego, CA 92123

Phone

214-842-2728

Fax

Email

paul.williams@jackinthebox.com

Retail Use

QSR

BROKER INFORMATION

Company

Realty Ventures

Company Representatives

Myles Kelley, Claudia Hutchinson

Territory Covered

Dallas/Fort Worth, excluding central Dallas and southern Dallas County

Title

Broker

Address

4625 Donnelly Ave, Ste 125, Fort Worth, TX 76107

Phone

817-832-4689 (Myles), 817-475-1816 (Claudia)

Fax

Email

mkkelley781@aol.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000+ within 1 mile

Average Income Preferred

+/- \$50,000

Preferred Traffic generators or co-tenants

Box retail, schools, colleges, freeways

Typical size or range

25,000 to 35,000 sf (land)

Frontage - Min/Preferred/Max

120 min

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

Texas, especially Dallas/Fort Worth and Houston

Number of stores to open this year

20

Number of stores to open next year

20+

Current number of stores in chain

2200

Other Useful Information

JERSEY MIKE'S SUBS

COMPANY INFORMATION

Company Representatives

Kendall Jones

Territory Covered

Kendall Jones

Address

2251 Landmark Place

Phone

8134492625

Fax

Email

kendallj321@gmail.com

Retail Use

restaurant

BROKER INFORMATION

Company

Varies by Market

Company Representatives

Varies by Market

Territory Covered

Varies by Market

Title

Varies by Market

Address

Varies by Market

Phone

Varies by Market

Fax

Email

trobertson@theretailconnection.net

SITE SELECTION CRITERIA

Population Density Preferred

Overall population in trade area of 45k+

Average Income Preferred

Above average median income (\$50k+) in trade area

Preferred Traffic generators or co-tenants

non-competitive restaurant & full price retail synergy, other quick casual & high end QSR's.

Typical size or range

1,000 to 1,800sf

Frontage - Min/Preferred/Max

20'

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

150+

Number of stores to open next year

150+

Current number of stores in chain

1,500

Other Useful Information

JIMMY JOHNS SANDWICHES

COMPANY INFORMATION

Company Representatives

Tim Rossi, Kenny Burdi

Territory Covered

Tim Rossi, Kenny Burdi

Address

2212 Fox Dr.

Phone

217-356-9900

Fax

Email

realestate@jimmyjohns.com

Retail Use

Restaurant

BROKER INFORMATION

Company

MG Retailers

Company Representatives

Guy Grivas

Territory Covered

DFW

Title

Principle

Address

8150 N Central Expy, Suite 1435 | Dallas, TX 75206

Phone

(214) 865-7447

Fax

Email

ggrivas@mgretailpartners.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000+

Average Income Preferred

\$40,000+

Preferred Traffic generators or co-tenants

N/A

Typical size or range

600 to 1500 SF

Frontage - Min/Preferred/Max

Minimum of 20'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

N/A

Number of stores to open this year

N/A

Number of stores to open next year

N/A

Current number of stores in chain

2600+

Other Useful Information

JUICY BURGERS RESTAURANTS

COMPANY INFORMATION

Company Representatives

Nick Walpert

Territory Covered

Nick Walpert

Address

2307 Fenton Parkway, #10769, San Diego, CA 92108

Phone

831-920-8315

Fax

Email

nick@juicyburgers.net

Retail Use

Restaurant/Franchise

BROKER INFORMATION

Company

Coldwell Banker

Company Representatives

/Cyndi Light

Territory Covered

USA

Title

VP Real Estate

Address

One BetterWorld Circle, Suite 301, 92590

Phone

951-297-7427

Fax

Email

cyndil@cbcsocalgroup.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000+

Average Income Preferred

55,000.00

Preferred Traffic generators or co-tenants

Big Box Retail, Restaurant Row, Theater

Typical size or range

1400 - 1800 sq. ft.

Frontage - Min/Preferred/Max

20' / 30' / 40'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

20+ sites

Number of stores to open this year

6

Number of stores to open next year

8

Current number of stores in chain

28

Other Useful Information

KFC CORPORATION

COMPANY INFORMATION

Company Representatives

Jeffrey Magee, Susan Burton

Territory Covered

Jeffrey Magee, Susan Burton

Address

23942 Augusta Falls Ln, Spring, TX 77389

Phone

504-441-8771

Fax**Email**

jeffrey.magee@yum.com

Retail Use

Commercial

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

504-441-8771

Fax**Email**

jeffrey.magee@yum.com

SITE SELECTION CRITERIA

Population Density Preferred

30k within 1.5 miles

Average Income Preferred

\$40k-\$80k

Preferred Traffic generators or co-tenants

Walmart, HEB, Kroger, near Highways

Typical size or range

.75 acre

Frontage - Min/Preferred/Max

150 - 200 ft.

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Significant Growth

Number of stores to open this year

25

Number of stores to open next year

50-70

Current number of stores in chain

4300

Other Useful Information

We are aggressive and growing and Texas has been identified as a great market for our Brand.

KINDERCARE EDUCATION, LLC

COMPANY INFORMATION

Company Representatives

Eric Hayes

Territory Covered

Eric Hayes

Address

650 NE Holladay St

Phone

503.544.9510

Fax

Email

ejhayes@klcorp.com

Retail Use

Early Childhood Education Center

BROKER INFORMATION

Company

tbd

Company Representatives

tbd

Territory Covered

tbd

Title

tbd

Address

tbd

Phone

tbd

Fax

Email

mconvery@kc-education.com

SITE SELECTION CRITERIA

Population Density Preferred

100k

Average Income Preferred

85k

Preferred Traffic generators or co-tenants

daily needs, power center, residential

Typical size or range

1.5 acres

Frontage - Min/Preferred/Max

depends

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

continued growth

Number of stores to open this year

tbd

Number of stores to open next year

tbd

Current number of stores in chain

over 1,400

Other Useful Information

LA FAMILIA AUTO INSURANCE

COMPANY INFORMATION

Company Representatives

Faizan Wastani

Territory Covered

Faizan Wastani

Address

1200 N Josey Lane Carrollton, TX 75006

Phone

972-646-7007

Fax

972-408-3477

Email

faizan@lafamiliainsurance.com

Retail Use

Retail Insurance office

BROKER INFORMATION

Company

Square Foot Inc.

Company Representatives

Rolando Leal

Territory Covered

Texas

Title

Real Estate Broker

Address

1207 Eldorado Ave, Dallas, TX 75208

Phone

972-360-3234

Fax

972-249-2085

Email

rleal@lealres.com

SITE SELECTION CRITERIA

Population Density Preferred

2,000 per square mile

Average Income Preferred

\$50,000 household income or lower

Preferred Traffic generators or co-tenants

Grocery Stores, Dental Clinics, Check cashing, Tax filers, Auto Parts store,

Typical size or range

1500 square feet or higher

Frontage - Min/Preferred/Max

18 feet frontage minimum

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Dallas-Fort Worth Metroplex, San Antonio, Waco

Number of stores to open this year

5

Number of stores to open next year

15

Current number of stores in chain

42

Other Useful Information

www.lafamiliainsurance.com

MEDPOST URGENT CARE & CARESPOT URGENT CARE

COMPANY INFORMATION

Company Representatives

Chris Lee, Stephen Marley

Territory Covered

Chris Lee, Stephen Marley

Address

15305 Dallas Parkway, Suite 1600, Addison, TX 75001

Phone

496-250-3632

Fax

Email

c.lee@tenethealth.com

Retail Use

Urgent Care/Service/Grocery-anchored

BROKER INFORMATION

Company

CBRE

Company Representatives

Conrad McEachern

Territory Covered

US

Title

VP

Address

2100 McKinney Ave, Suite 700, Dallas, TX 75201

Phone

214-979-6348

Fax

Email

Conrad.McEachern@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

See development brochure and broker sheet at table

Average Income Preferred

See development brochure and broker sheet at table

Preferred Traffic generators or co-tenants

See development brochure and broker sheet at table

Typical size or range

See development brochure and broker sheet at table

Frontage - Min/Preferred/Max

See development brochure and broker sheet at table

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Yes

Number of stores to open this year

See development brochure and broker sheet at table

Number of stores to open next year

See development brochure and broker sheet at table

Current number of stores in chain

>95

Other Useful Information

MY SALON SUITE

COMPANY INFORMATION

Company Representatives

Kenneth McAllister

Territory Covered

Kenneth McAllister

Address

3500 Chateau Blvd.

Phone

5042349925

Fax

5042349925

Email

kmcallister@mysalonsuite.com

Retail Use

Salon Suites

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

3500 Chateau Blvd.

Phone

5042349925

Fax

Email

kmcallister@mysalonsuite.com

SITE SELECTION CRITERIA

Population Density Preferred

100000

Average Income Preferred

70000

Preferred Traffic generators or co-tenants

n/a

Typical size or range

4000-8000

Frontage - Min/Preferred/Max

60

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

All of Texas & US

Number of stores to open this year

20

Number of stores to open next year

40

Current number of stores in chain

55

Other Useful Information

Affiliate Companies: Hair Cuttery, Salon Plaza

OPORTUN INC.

COMPANY INFORMATION

Company Representatives

Rita Somera

Territory Covered

Rita Somera

Address

1600 Seaport Blvd, Suite 250, Redwood City, CA 94063

Phone

650-649-8573

Fax

Email

rita.somera@oportun.com

Retail Use

Financial Institution

BROKER INFORMATION

Company

Retail Solutions

Company Representatives

Chris Flesner

Territory Covered

Dallas/Ft. Worth Area

Title

Principal

Address

13601 Preston Road, Suite E1070, Dallas, Texas 75240

Phone

469.453.6123

Fax

Email

chris@retailsolutions.us

SITE SELECTION CRITERIA

Population Density Preferred

30,000 within one mile

Average Income Preferred

Under \$45,000

Preferred Traffic generators or co-tenants

Hispanic grocery anchored centers; centers catering to the Hispanic community

Typical size or range

900-1,200 SF

Frontage - Min/Preferred/Max

16' frontage

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Dallas, Houston

Number of stores to open this year

50

Number of stores to open next year

50

Current number of stores in chain

216

Other Useful Information

OVERSTOCK FURNITURE & MATTRESS / GOOD DEAL CHARLIE

COMPANY INFORMATION

Company Representatives

Jonathan McIlwain, Brian Richards, Heather Polk

Territory Covered

Jonathan McIlwain, Brian Richards, Heather Polk

Address

2209 E Main Street

Phone

4792365839

Fax

4798905610

Email

jmcillwain@gmail.com

Retail Use

Furniture

BROKER INFORMATION

Company

internal

Company Representatives

Brian Richards

Territory Covered

National

Title

Real Estate Director

Address

2209 E Main Street

Phone

4792365839

Fax

Email

jmcillwain@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000+

Average Income Preferred

50,000+

Preferred Traffic generators or co-tenants

WalMart, Target, Home Depot, Lowes, Best Buy, Ross, Bed Bath & Beyond, Mattress Firm

Typical size or range

20k-50k

Frontage - Min/Preferred/Max

min 100', 150' preferred

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Southeast

Number of stores to open this year

10

Number of stores to open next year

10

Current number of stores in chain

13

Other Useful Information

We are a temporary tenant and go into second generation spaces in centers with strong co-tenants.

PACIFIC DENTAL SERVICES

COMPANY INFORMATION

Company Representatives

Jason Mallette

Territory Covered

Jason Mallette

Address

1605 Windmill Court, Allen, TX 75002

Phone

214-762-5062

Fax

Email

MalletteJ@pacden.com

Retail Use

Medical

BROKER INFORMATION

Company

CBRE/UCR

Company Representatives

Karla Smith

Territory Covered

DFW, Houston, LA

Title

Sr. Vice President

Address

8080 Park Lane, Suite 800 | Dallas, TX 7523

Phone

1 214 252 1189

Fax

Email

Karla.Smith@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

60,000+ in 3 miles

Average Income Preferred

\$75,000+ (60-90% income bracket)

Preferred Traffic generators or co-tenants

Daily Needs Grocers-HEB, Target, Wal-Mart, Kroger, Whole Foods, Sprout's, Trader's Joe

Typical size or range

2,400-3000 sf

Frontage - Min/Preferred/Max

35 ft

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

TX, GA, FL, TN, CO, MN, MO, VA

Number of stores to open this year

75

Number of stores to open next year

75

Current number of stores in chain

550

Other Useful Information

PAPA MURPHY'S

COMPANY INFORMATION

Company Representatives

Andrea Witt

Territory Covered

Andrea Witt

Address

8000 NE Parkway Dr. Suite 350, Vancouver, WA 98662

Phone

469-989-7791

Fax

Email

andrea.witt@papamurphys.com

Retail Use

BROKER INFORMATION

Company

Radius Realty Advisors

Company Representatives

Richard Buxbaum

Territory Covered

Houston and surrounding

Title

Principal

Address

1811 Bering Dr. Ste 140

Phone

832-978-9497

Fax

Email

richard@radiusadvisors.com

SITE SELECTION CRITERIA

Population Density Preferred

10,000 households in a 2 mile radius

Average Income Preferred

45,000-100,000

Preferred Traffic generators or co-tenants

Supermarkets, big box retail

Typical size or range

1,400 - 1,600 SF

Frontage - Min/Preferred/Max

20 FT

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All markets

Number of stores to open this year

120

Number of stores to open next year

125

Current number of stores in chain

1,500

Other Useful Information

PARTY CITY RETAIL GROUP

COMPANY INFORMATION

Company Representatives

Vicky Chastain

Territory Covered

Vicky Chastain

Address

2305 Avalon Creek Way, McKinney, TX 75701

Phone

862-248-4913

Fax

Email

vchastain@partycity.com

Retail Use

Party goods and supplies, costumes, candy, printed invitations, balloons

BROKER INFORMATION

Company

The Retail Connection

Company Representatives

Jim Weir, David Fazio, Shelley Taylor, Kendall Ibsen

Territory Covered

Northern Texas, Oklahoma

Title

Vice President

Address

Dallas Office

Phone

214-572-8458

Fax

N/A

Email

jweir@theretailconnection.net

SITE SELECTION CRITERIA

Population Density Preferred

150,000 Trade Area

Average Income Preferred

\$50,000

Preferred Traffic generators or co-tenants

Women's Ready to Wear, Soft goods,

Typical size or range

New 12-15,000 sf; Existing 15-25,000 sf

Frontage - Min/Preferred/Max

80-100'

Location preferred within Shopping Center/Mall

In-line

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Void areas in TX and OK

Number of stores to open this year

30

Number of stores to open next year

30+

Current number of stores in chain

850

Other Useful Information

PETSENSE

COMPANY INFORMATION

Company Representatives

Robin J. Muir, CCIM

Territory Covered

Robin J. Muir, CCIM

Address

14301 N. 87th Street, Suite 203, Scottsdale, AZ 85260

Phone

806-570-2874

Fax

Email

robin.muir@petsensellc.com

Retail Use

Pet Supplies

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

robin.muir@petsensellc.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 in 15 miles

Average Income Preferred

\$40

Preferred Traffic generators or co-tenants

grocery store, mass merchant

Typical size or range

5,500

Frontage - Min/Preferred/Max

55

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

USA

Number of stores to open this year

23

Number of stores to open next year

30

Current number of stores in chain

133

Other Useful Information

Need to be 8 miles from a big box competitor

PINCH A PENNY, INC.

COMPANY INFORMATION

Company Representatives

Mike DelDuca, Brian Andriese, Bob Slaughter

Territory Covered

Mike DelDuca, Brian Andriese, Bob Slaughter

Address

6385 150th Avenue N, Clearwater, FL 33760

Phone

727-531-8913

Fax

Email

mdelduca@pinchapenny.com

Retail Use

Pool Supplies and related accesories

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

none@none.com

SITE SELECTION CRITERIA

Population Density Preferred

residential homes with swimming pools

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

N/A

Typical size or range

1,800 - 2,500

Frontage - Min/Preferred/Max

25-40

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Houston

Number of stores to open this year

12-15

Number of stores to open next year

12-15

Current number of stores in chain

230

Other Useful Information

POLLO CAMPERO

COMPANY INFORMATION

Company Representatives

John Jackson

Territory Covered

John Jackson

Address

5420 Lyndon B Johnson Freeway, Lincoln Centre II, Suite 950, Dallas, TX 75240

Phone

2149080730

Fax

Email

jjackson@campero.com

Retail Use

Fast Casual / QSR

BROKER INFORMATION

Company

CBRE

Company Representatives

Chris Sacks

Territory Covered

Dallas

Title

Senior Associate

Address

8080 Park Lane, Suite 800, Dallas, TX 75231

Phone

2142521053

Fax

Email

chris.sacks@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 within 8 minutes drive time

Average Income Preferred

\$35,000 - \$75,000

Preferred Traffic generators or co-tenants

Large Grocery anchored centers, malls, interstate highways, daytime population

Typical size or range

2200 - 2800 SF or +/- 30,000 SF pads

Frontage - Min/Preferred/Max

30 feet

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Dallas and Houston only!

Number of stores to open this year

10

Number of stores to open next year

20

Current number of stores in chain

67

Other Useful Information

We are focusing heavily on corporate expansion in the Houston and Dallas areas. End caps with drive thrus are preferred. Pad sites are acceptable with some landlord contribution and/or delivery in "pad-ready" condition. Looking for dynamic shopping areas with a minimum 10,000 daytime employees in a one-mile radius around high traffic urban and suburban sub markets. Demos skew slightly Hispanic with incomes above average. We are the number one brand with Millennials, according to Technomic, Inc. research. However, our menu also caters to families with children. Diversity in ethnicity a plus!

REGIS CORP

COMPANY INFORMATION

Company Representatives

Josh Gardner

Territory Covered

Josh Gardner

Address

3102 Maple Ave, Suite 350, Dallas, TX 75201

Phone

817-230-4885

Fax

817-886-7274

Email

joshua.gardner@regiscorp.com

Retail Use

Hair Salon

BROKER INFORMATION

Company

The Weitzman Group

Company Representatives

Ryan Fuqua & Joey Keffler

Territory Covered

DFW

Title

Broker

Address

7201 Metro Blvd

Phone

214-720-6665

Fax

Email

rfuqua@weitzmangroup.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 ppl per salon

Average Income Preferred

>\$50,000 median income

Preferred Traffic generators or co-tenants

Grocery stores, drug stores

Typical size or range

1,000-1,200 sf

Frontage - Min/Preferred/Max

>15'

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

most markets

Number of stores to open this year

225

Number of stores to open next year

225

Current number of stores in chain

approx. 9,500

Other Useful Information

Brands include Supercuts, Cost Cutters, TGF, Pro-Cuts, Roosters, Style America, Pro-Cuts Sport, Cool Cuts 4 Kids, HairMasters and Head Start

ROTI MODERN MEDITERRANEAN

COMPANY INFORMATION

Company Representatives

Michele Dodd

Territory Covered

Michele Dodd

Address

600 West Fulton, Suite 101, Chicago, Illinois 60661

Phone

312 605 9076

Fax

Email

mdodd@roti.com

Retail Use

fast casual restaurant

BROKER INFORMATION

Company

Segovia Retail Group

Company Representatives

Jennifer Frank

Territory Covered

Dallas

Title

Principal

Address

7001 Preston Road Suite 410, Dallas, TX, 75205

Phone

214.668.0605 (C)

Fax

Email

jennifer@seg-re.com

SITE SELECTION CRITERIA

Population Density Preferred

Looking for dense population, especially day time population

Average Income Preferred

Look at Median Household Income

Preferred Traffic generators or co-tenants

Health oriented business, other high end fast casual restaurants

Typical size or range

2,000- 2,500

Frontage - Min/Preferred/Max

at least 25 sf

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

IL, NY, DC, VA, MD, TX

Number of stores to open this year

3-4

Number of stores to open next year

10-12

Current number of stores in chain

22

Other Useful Information

Catering is 20% of our business. Need Black Iron, patios strongly preferred, beer, wine and bottled cocktails, no drive thru

SALLY BEAUTY HOLDINGS

COMPANY INFORMATION

Company Representatives

Jacqueline Tapella, Trish Pappas

Territory Covered

Jacqueline Tapella, Trish Pappas

Address

3001 Colorado blvd

Phone

940-297-4675

Fax

940-297-4666

Email

jtapella@sallybeauty.com

Retail Use

Sale of beauty supplies

BROKER INFORMATION

Company

EDGE

Company Representatives

Megan Trimble

Territory Covered

DFW

Title

Vice President

Address

5950 Berkshire Lane, Suite 700 Dallas, TX 75225

Phone

214-545-6937

Fax

Email

mtrimble@edge-re.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000+

Average Income Preferred

\$40,000 - \$80,000

Preferred Traffic generators or co-tenants

WMSC, Target, Grocery, national fashion, national shoe

Typical size or range

1400 - 1600

Frontage - Min/Preferred/Max

15/20/30

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

urban locations

Number of stores to open this year

Nation wide ~ 115

Number of stores to open next year

Nation wide ~ 120

Current number of stores in chain

USA: 2,904; Total: 3,237

Other Useful Information

SCHLOTZSKY'S BAKERY CAFE

COMPANY INFORMATION

Company Representatives

Schlotzsky's Bakery Cafe

Territory Covered

Schlotzsky's Bakery Cafe

Address

5620 Glenridge Dr NE, Atlanta, GA

Phone

404-255-3250

Fax**Email**

ssiegrist@schlotzskys.com

Retail Use

sitesubmittal@schlotzskys.com

BROKER INFORMATION

Company

Schlotzsky's Bakery Cafe

Company Representatives

Schlotzsky's Bakery Cafe

Territory Covered

All of U.S.

Title

Director of Real Estate

Address

Atlanta

Phone

404-255-3250

Fax**Email**

sitesubmittal@schlotzskys.com

SITE SELECTION CRITERIA

Population Density Preferred

30k residential in 3 miles

Average Income Preferred

Median income of 50k+

Preferred Traffic generators or co-tenants

Grocery-anchored centers

Typical size or range

2,800-3,000

Frontage - Min/Preferred/Max

40'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

all of U.S.

Number of stores to open this year

30

Number of stores to open next year

35

Current number of stores in chain

360

Other Useful Information

SCOOTER'S COFFEE

COMPANY INFORMATION

Company Representatives

Carolyn Snider and Linda Zimmerman

Territory Covered

Carolyn Snider and Linda Zimmerman

Address

7328 Kirkham Dr. Dallas, TX 75252

Phone

214 789 2965

Fax

Email

carolyn.snider@scooterscoffee.com

Retail Use

Premium Coffee

BROKER INFORMATION

Company

Goodwin Commercial

Company Representatives

Linda Zimmerman

Territory Covered

DFW

Title

Broker

Address

Linda@goodwincommercial.com

Phone

214 727 4207

Fax

Email

Linda@goodwincommercial.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 and up

Average Income Preferred

\$50,000 and up

Preferred Traffic generators or co-tenants

25,000 VPD and up

Typical size or range

500sf - 1600 sf

Frontage - Min/Preferred/Max

Good visibility

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Dallas, San Antonio, Tulsa, Madison WI and Pleasanton, CA

Number of stores to open this year

40

Number of stores to open next year

40

Current number of stores in chain

145

Other Useful Information

Morning side with drive thru capability

SKECHERS USA

COMPANY INFORMATION

Company Representatives

Greg Turrel

Territory Covered

Greg Turrel

Address

9171 Cedar Ridge

Phone

214-676-5019

Fax

Email

gregt@skechers.com

Retail Use

Shoes

BROKER INFORMATION

Company

Segovia Retail Group

Company Representatives

Jennifer Frank

Territory Covered

TX

Title

VP Real Estate

Address

7001 Preston Road #410 Dallas 75205

Phone

214-668-0605

Fax

Email

jennifer@seg-re.com

SITE SELECTION CRITERIA

Population Density Preferred

120,000

Average Income Preferred

\$49,000

Preferred Traffic generators or co-tenants

50,000

Typical size or range

6,000 - 8,000

Frontage - Min/Preferred/Max

50'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All of US

Number of stores to open this year

77

Number of stores to open next year

70

Current number of stores in chain

1,584

Other Useful Information

SLIM CHICKENS

COMPANY INFORMATION

Company Representatives

Kermit Smith

Territory Covered

Kermit Smith

Address

1088 E Millsap Road

Phone

281.943.4212

Fax

Email

kermit@slimchickens.com

Retail Use

Fast casual restaurant

BROKER INFORMATION

Company

Slim Chickens

Company Representatives

Kermit Smith

Territory Covered

Arizona, Texas, Oklahoma, Louisiana, Tennessee, Ohio, Arkansas, North and South Dakota, Kansas, Nebraska, Iowa, Missouri, Illinois

Title

Director of Real Estate

Address

108 E Millsap Road

Phone

281.943.4212

Fax

Email

kermit@slimchickens.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000

Average Income Preferred

Minimum HHI \$50,000

Preferred Traffic generators or co-tenants

daily needs retailers, traffic generators and shopping centers

Typical size or range

1+- acre

Frontage - Min/Preferred/Max

170'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Type of centers preferred

Mall

Power

Specialty/Life Style

Focus of expansion in the next 24 months

40 plus stores each year

Number of stores to open this year

35

Number of stores to open next year

40

Current number of stores in chain

40

Other Useful Information

SMOOTHIE KING FRANCHISES, INC.

COMPANY INFORMATION

Company Representatives

John Gordon

Territory Covered

John Gordon

Address

3900 N Causeway Blvd., Suite 1300 Metairie, LA 70002

Phone

985.635.6973

Fax

Email

John.Gordon@Smoothieking.com

Retail Use

Smoothies, QSR

BROKER INFORMATION

Company

Ironwood Real Estate

Company Representatives

Casey Kopecky

Territory Covered

Austin MSA

Title

Broker

Address

207 San Jacinto, Suite 300 Austin, TX 78701

Phone

512.477.2221

Fax

Email

ckopecky@ironwoodre.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000 w/n 7 minutes

Average Income Preferred

Match median household for DMA or higher

Preferred Traffic generators or co-tenants

Big boxes, schools, colleges, gyms, national co-tenancy

Typical size or range

800-1600

Frontage - Min/Preferred/Max

Max Visibility (20 ft average)

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

200+ Openings across 32 states

Number of stores to open this year

90+

Number of stores to open next year

120+

Current number of stores in chain

808

Other Useful Information

SNAP KITCHEN

COMPANY INFORMATION

Company Representatives

Bill McCarthy

Territory Covered

Bill McCarthy

Address

9330 United Drive, Suite 100, Austin, TX 78758

Phone

512-428-4000 x4015

Fax

Email

bill_mccarthy@snapkitchen.com

Retail Use

Healthy Food to Go

BROKER INFORMATION

Company

The Shop Companies

Company Representatives

Jay Ceitlin

Territory Covered

Dallas

Title

Principal

Address

4809 Cole, Suite 330, Dallas, TX 75205

Phone

214-960-2856

Fax

Email

jay@shopcompanies.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000

Average Income Preferred

100,000

Preferred Traffic generators or co-tenants

premium health, wellness, fitness, and food

Typical size or range

1,000

Frontage - Min/Preferred/Max

20

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Strip Centers

Type of centers preferred

Strip Centers

Focus of expansion in the next 24 months

Dallas, Houston, Austin, San Antonio, Philadelphia, New York, DC

Number of stores to open this year

20

Number of stores to open next year

20

Current number of stores in chain

50

Other Useful Information

SNAPPY SALADS ENTERPRISES

COMPANY INFORMATION

Company Representatives

Dave Orenstein, Tiffany Boyd, Ray Hemmig

Territory Covered

Dave Orenstein, Tiffany Boyd, Ray Hemmig

Address

208 riviera dr. mckinney tx 75070

Phone

2143350747

Fax

Email

dave@snappysalads.com

Retail Use

restaurant

BROKER INFORMATION

Company

The Retail Connection

Company Representatives

Mitch Traub, Jamie Streeter, Travis Robertson, Lasater Miller, Lane Zieben

Territory Covered

Texas

Title

SVP

Address

2525 McKinnon St. Suite 700 Dallas, TX 75201

Phone

2145720777

Fax

Email

mtraub@theretailconnection.net

SITE SELECTION CRITERIA

Population Density Preferred

100,000 in 3 mile

Average Income Preferred

\$100,000

Preferred Traffic generators or co-tenants

Whole Foods, Fitness Centers

Typical size or range

1600 - 2600 SF

Frontage - Min/Preferred/Max

30/40/60

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

DFW, Austin, Houston

Number of stores to open this year

7

Number of stores to open next year

8

Current number of stores in chain

10

Other Useful Information

SPIRIT HALLOWEEN

COMPANY INFORMATION

Company Representatives

Eric Flocco

Territory Covered

Eric Flocco

Address

6826 Black Horse Pike, Egg Harbor Twp., NJ 08234

Phone

609-645-3300

Fax

Email

eric.flocco@spirithalloween.com

Retail Use

Seasonal Halloween Store

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

eric.flocco@spirithalloween.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000

Average Income Preferred

\$50,000+

Preferred Traffic generators or co-tenants

Surrounded by other National Retail brands

Typical size or range

5000 SF to 50,000+ SF

Frontage - Min/Preferred/Max

30 feet

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

1250 Stores Opened in 2016

Number of stores to open this year

1250

Number of stores to open next year

TBD

Current number of stores in chain

1250

Other Useful Information

SPIRIT HALLOWEEN SUPERSTORES

COMPANY INFORMATION

Company Representatives

Eric Flocco

Territory Covered

Eric Flocco

Address

6826 Black Horse Pike, Egg Harbor Township, NJ 08234

Phone

609-770-6309

Fax

Email

eric.flocco@spirithalloween.com

Retail Use

Seasonal Halloween costume, decor and accessories

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

eric.flocco@spirithalloween.com

SITE SELECTION CRITERIA

Population Density Preferred

10,000 within 1 mile

Average Income Preferred

\$40,000 +

Preferred Traffic generators or co-tenants

Grocery, Home Decor, Mal

Typical size or range

4,000SF - 40,000SF

Frontage - Min/Preferred/Max

15' min / 25' Preferred / no max.

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All markets within the U.S.

Number of stores to open this year

1,250

Number of stores to open next year

1,350

Current number of stores in chain

1,250

Other Useful Information

SPORT CLIPS

COMPANY INFORMATION

Company Representatives

Greg Smith (Austin/Waco), Joe Klimek (Houston), Jessica Rossy (San Antonio/South TX), Mark Mansfield (DFW, EP, Panhandle)

Territory Covered

Greg Smith (Austin/Waco), Joe Klimek (Houston), Jessica Rossy (San Antonio/South TX), Mark Mansfield (DFW, EP, Panhandle)

Address

TBD by market

Phone

512-869-1201

Fax

Email

RealEstate@SportClips.com

Retail Use

Hair

BROKER INFORMATION

Company

TBD by market

Company Representatives

TBD by market

Territory Covered

TBD by market

Title

TBD by market

Address

110 Briarwood Drive, Georgetown, TX 78628

Phone

TBD by market

Fax

Email

RealEstate@SportClips.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000 > 3 Mile

Average Income Preferred

Moderate to Higher Income

Preferred Traffic generators or co-tenants

Power centers, grocery anchors or strip centers with national co-tenants

Typical size or range

1,000 - 1,200sf

Frontage - Min/Preferred/Max

15' Minimum

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All over TX

Number of stores to open this year

150 - 180 Nationally

Number of stores to open next year

150 - 180 Nationally

Current number of stores in chain

1,600

Other Useful Information

SPROUTS FARMERS MARKET

COMPANY INFORMATION

Company Representatives

Terry Gibbons & Sarah Wilkins

Territory Covered

Terry Gibbons & Sarah Wilkins

Address

5455 E. High Street

Phone

480.814.8016

Fax

Email

terrygibbons@sprouts.com

Retail Use

Grocery Store

BROKER INFORMATION

Company

Weuse Several

Company Representatives

Contact Each rep

Territory Covered

USA

Title

SR. Director of Real Estate

Address

5455 E. High Street, Phoenix, AZ 85054

Phone

480.814.8016

Fax

Email

terrygibbons@sprouts.com

SITE SELECTION CRITERIA

Population Density Preferred

100000

Average Income Preferred

125000

Preferred Traffic generators or co-tenants

Jr. Boxes

Typical size or range

30000

Frontage - Min/Preferred/Max

164

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

West to East lower states

Number of stores to open this year

32

Number of stores to open next year

35

Current number of stores in chain

250

Other Useful Information

STANTON OPTICAL

COMPANY INFORMATION

Company Representatives

Greg Lyon

Territory Covered

Greg Lyon

Address

4300 S. US Hwy One,, , 203-350 Jupiter, FL 33477

Phone

5616244089

Fax

Email

glyon@stantonoptical.com

Retail Use

Optical

BROKER INFORMATION

Company

Stanton Optical

Company Representatives

Greg Lyon

Territory Covered

USA

Title

Real Estate Department

Address

4300 S. US Hwy One, suite 203-350 Jupiter, FL 33477

Phone

5616244089

Fax

Email

glyon@stantonoptical.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000 in 5 miles or trade area

Average Income Preferred

35,000 +

Preferred Traffic generators or co-tenants

Regional Trade Areas anchored by Malls or Power Centers

Typical size or range

2600 - 4300

Frontage - Min/Preferred/Max

50/65 - hard corners, outpads, endcaps

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Type of centers preferred

Mall

Power

Focus of expansion in the next 24 months

USA

Number of stores to open this year

12

Number of stores to open next year

15

Current number of stores in chain

80

Other Useful Information

STARBUCKS COFFEE COMPANY

COMPANY INFORMATION

Company Representatives

Shelley Anderson

Territory Covered

Shelley Anderson

Address

12750 Merit Drive, Suite 1400, Dallas, TX

Phone

469-236-8971

Fax

Email

shanders@starbucks.com

Retail Use

Starbucks Coffee Company

BROKER INFORMATION

Company

CBRE/ UCR

Company Representatives

Darrell Hernandez

Territory Covered

DFW and OK

Title

Senior VP

Address

8080 Park Lane, Suite 800, Dallas, TX

Phone

214-252-1160

Fax

Email

darrell.hernandez@cbre.com

SITE SELECTION CRITERIA

Population Density Preferred

varies

Average Income Preferred

varies

Preferred Traffic generators or co-tenants

varies

Typical size or range

2000sf

Frontage - Min/Preferred/Max

25ft

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

varies

Number of stores to open this year

varies

Number of stores to open next year

varies

Current number of stores in chain

NA

Other Useful Information

STARBUCKS COFFEE COMPANY

COMPANY INFORMATION

Company Representatives

AMY FILLEY

Territory Covered

AMY FILLEY

Address

12750 MERIT DR 1400

Phone

9723835600

Fax**Email**

AFILLEY@STARBUCKS.COM

Retail Use

COFFEE CHAIN

BROKER INFORMATION

Company

THE RETAIL CONNECTION

Company Representatives

WALTER SALEK

Territory Covered

HOUSTON

Title

SENIOR BROKER

Address

HOUSTON TEXAS

Phone

8326419087

Fax**Email**

wsalek@theretailconnection.com

SITE SELECTION CRITERIA

Population Density Preferred

Houston Texas

Average Income Preferred

24k

Preferred Traffic generators or co-tenants

AM traffic

Typical size or range

2000

Frontage - Min/Preferred/Max

24k

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

yes

Number of stores to open this year

42

Number of stores to open next year

12

Current number of stores in chain

7000

Other Useful Information

SUN COM MOBILE (AUTHORIZED RETAILER CRICKET WIRELESS)

COMPANY INFORMATION

Company Representatives

Nick Mehdi

Territory Covered

Nick Mehdi

Address

12946 Dairy Ashford Ste 450, Sugarland, Texas 77478

Phone

832-982-0332

Fax

Email

nmehti@suncommobile.com

Retail Use

Shopping Center

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

None

Email

nmehti@suncommobile.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000-30,000 within 3 mi radius

Average Income Preferred

40,000-65,000

Preferred Traffic generators or co-tenants

Fiesta, Food Towne

Typical size or range

900-1500

Frontage - Min/Preferred/Max

20'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Strip Centers

Type of centers preferred

Strip Centers

Focus of expansion in the next 24 months

50 stores

Number of stores to open this year

40

Number of stores to open next year

50

Current number of stores in chain

110

Other Useful Information

SUN COM MOBILE (AUTHORIZED RETAILER CRICKET WIRELESS)

COMPANY INFORMATION

Company Representatives

Mark Krpan, Maxine Parappilly, Aziz Sundrani, Nick Mehdi

Territory Covered

Mark Krpan, Maxine Parappilly, Aziz Sundrani, Nick Mehdi

Address

12946 Dairy Ashford Ste 450, Sugarland, Texas 77478

Phone

832-982-0332

Fax

Email

realestate@suncommobile.com

Retail Use

Shopping Center

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

realestate@suncommobile.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000-30,000 within 3 mi radius

Average Income Preferred

40,000-65,000

Preferred Traffic generators or co-tenants

Fiesta, Food Towne

Typical size or range

900-1500

Frontage - Min/Preferred/Max

20'

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

50 stores

Number of stores to open this year

40

Number of stores to open next year

50

Current number of stores in chain

110

Other Useful Information

TACO BELL

COMPANY INFORMATION

Company Representatives

Heather Jacobson, Greg Eickholt, Joey Clayton

Territory Covered

Heather Jacobson, Greg Eickholt, Joey Clayton

Address

7100 Corporate Drive, Plano, TX 75024

Phone

972-338-8348

Fax

Email

greg.eickholt@yum.com

Retail Use

QSR

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

greg.eickholt@yum.com

SITE SELECTION CRITERIA

Population Density Preferred

5,000 + in a two mile radius

Average Income Preferred

No preference

Preferred Traffic generators or co-tenants

Flexible

Typical size or range

20,000+ SF

Frontage - Min/Preferred/Max

85/100/150

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Type of centers preferred

Power

Specialty/Life Style

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

180

Number of stores to open next year

To be determined

Current number of stores in chain

6,400

Other Useful Information

TAKE 5 OIL CHANGE

COMPANY INFORMATION

Company Representatives

Graham Brown, Wilson Blum

Territory Covered

Graham Brown, Wilson Blum

Address

2450 SEVERN AVE, SUITE 308

Phone

5048370670

Fax**Email**

wilson@take5oilchange.com

Retail Use

Quick Lube

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

2450 SEVERN AVE

Phone

5048370670

Fax

N/A

Email

wilson@take5oilchange.com

SITE SELECTION CRITERIA

Population Density Preferred

N/A

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

N/A

Typical size or range

N/A

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

United States

Number of stores to open this year

N/A

Number of stores to open next year

N/A

Current number of stores in chain

200

Other Useful Information

TBEVCO, LLC

COMPANY INFORMATION

Company Representatives

2

Territory Covered

2

Address

301 S. Polk, Ste 860

Phone

806-322-3366

Fax

Email

brad@tbevco.com

Retail Use

QSR

BROKER INFORMATION

Company

TBevCo, LLC

Company Representatives

2

Territory Covered

Texas

Title

VP, Logistics & Store Development

Address

301 S. Polk, Ste 860

Phone

806-322-3366

Fax

Email

brad@tbevco.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000

Average Income Preferred

40+

Preferred Traffic generators or co-tenants

N/A

Typical size or range

1,800 - 2,200

Frontage - Min/Preferred/Max

Lighted intersection preferred

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Develop 3-5 freestanding sites

Number of stores to open this year

3

Number of stores to open next year

5

Current number of stores in chain

3

Other Useful Information

- Conveniently located to middle and upper income demographics - Freestanding buildings, food store anchored neighborhood shopping centers, convenience strip centers, or storefront locations - Multiple site developers are welcomed for freestanding build-to-suit opportunities - Traffic Counts must exceed 25,000 CPD - Approximately 1,500 to 2,200 square feet including sales floor area and small kitchen area on ground level - Adequate parking for 12 or more cars - Drive-through access - Partial glass storefront

THE HOME DEPOT

COMPANY INFORMATION

Company Representatives

Jeff Hardman

Territory Covered

Jeff Hardman

Address

N/A

Phone

(714)940-3662

Fax

(713)940-3579

Email

jeffrey_s_hardman@homedepot.com

Retail Use

Home Improvement

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

3800 W. Chapman Ave.

Phone

N/A

Fax

N/A

Email

jeffrey_s_hardman@homedepot.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 Immediate Trade Area

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

N/A

Typical size or range

10 acre sites

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

High Growth, and relocation opportunities

Number of stores to open this year

2 in North America

Number of stores to open next year

3 in North America

Current number of stores in chain

2300

Other Useful Information

THE LEARNING EXPERIENCE

COMPANY INFORMATION

Company Representatives

Chad Weissman

Territory Covered

Chad Weissman

Address

4855 Technology Way, Suite 700, Boca Raton, FL 33431

Phone

561-886-6400 x244

Fax

Email

cweissman@tlecorp.com

Retail Use

Preschool

BROKER INFORMATION

Company

ComRealty

Company Representatives

Chad Weissman

Territory Covered

National

Title

Real Estate

Address

4855 Technology Way, Suite 700, Boca Raton, FL 33431

Phone

561-886-6400 x244

Fax

Email

cweissman@tlecorp.com

SITE SELECTION CRITERIA

Population Density Preferred

75,000 in 5 miles

Average Income Preferred

\$75,000

Preferred Traffic generators or co-tenants

Child centric retailers

Typical size or range

±10,000

Frontage - Min/Preferred/Max

Preferred

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

National

Number of stores to open this year

30

Number of stores to open next year

30

Current number of stores in chain

185

Other Useful Information

THE SAXTON GROUP DBA MCALISTER'S DELI

COMPANY INFORMATION

Company Representatives

Adam Saxton

Territory Covered

Adam Saxton

Address

7859 Walnut Hill Ln Ste 375

Phone

2143733400

Fax

Email

adams@thesaxtongroup.com

Retail Use

Restaurant

BROKER INFORMATION

Company

The Woodmont Company

Company Representatives

Bryan Dyer & Trip Green

Territory Covered

Dallas Fort Worth

Title

Senior Vice President

Address

2100 W 7th Street, Fort Worth, TX 76107

Phone

817-732-4000

Fax

Email

bdyer@woodmont.com

SITE SELECTION CRITERIA

Population Density Preferred

10 minute drive time: 50,000 population, 30,000 daytime population

Average Income Preferred

\$50,000 median +

Preferred Traffic generators or co-tenants

Major Retail (300,000 sq.ft. + in immediate vicinity)

Typical size or range

3,600 square foot end-caps or 1 acre pad sites

Frontage - Min/Preferred/Max

50 minimum

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Dallas-Fort Worth, Austin, Kansas City, Des Moines, Omaha

Number of stores to open this year

10

Number of stores to open next year

10

Current number of stores in chain

360

Other Useful Information

The Saxton Group is the largest McAlister's Deli franchisee and one of the 100 top franchisees of any brand nationally. Headquartered in Dallas, TX the company operates over 65 McAlister's locations in Texas and the Midwest. The company is also one of the fastest growing franchisees, opening 10 locations annually across Texas, Oklahoma, Kansas, Missouri, Iowa and Nebraska. Please see www.thesaxtongroup.com for more information.

THE UPS STORE, INC.

COMPANY INFORMATION

Company Representatives

CHAD CANTRELL

Territory Covered

CHAD CANTRELL

Address

6060 Cornerstone Ct W, San Diego, CA 92121

Phone

858-642-7904

Fax

Email

chadcantrell@upsstore.com

Retail Use

Print, mailbox, small business services

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

n/a

Phone

n/a

Fax

Email

chadcantrell@upsstore.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000

Average Income Preferred

75,000

Preferred Traffic generators or co-tenants

Grocery, pharmacy

Typical size or range

800-1,800

Frontage - Min/Preferred/Max

20 min.

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

United States

Number of stores to open this year

120

Number of stores to open next year

120`

Current number of stores in chain

4500

Other Useful Information

TRAHAN WINGS

COMPANY INFORMATION

Company Representatives

4

Territory Covered

4

Address

1111 Richmond Ave, Houston, TX 77082

Phone

832-758-1105

Fax

Email

trahanwings@gmail.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Karol Snyder

Company Representatives

1

Territory Covered

Houston, TX

Title

Associate

Address

9434 Katy Freeway, Suite 180, Houston, TX 77055

Phone

713-614-8584

Fax

Email

karolsnyder@henrysmiller.com

SITE SELECTION CRITERIA

Population Density Preferred

10,000 in 1-Mi

Average Income Preferred

\$45K +

Preferred Traffic generators or co-tenants

Major thoroughfares, Grocery anchored or shadow anchored

Typical size or range

1,800 - 2,000 sf

Frontage - Min/Preferred/Max

Store front: 15' min

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Houston

Number of stores to open this year

10

Number of stores to open next year

10

Current number of stores in chain

0

Other Useful Information

TUESDAY MORNING

COMPANY INFORMATION

Company Representatives

John Day

Territory Covered

John Day

Address

6250 LBJ Freeway, Dallas, TX 75240

Phone

972-387-3562 x 7107

Fax

Email

jday@tuesdaymorning.com

Retail Use

soft goods, home decor

BROKER INFORMATION

Company

The Retail Connection

Company Representatives

Jennifer Reynolds

Territory Covered

Texas

Title

EVP

Address

2525 McKinnon Street, Suite 700, Dallas, TX 75201

Phone

214-572-8443

Fax

Email

jreynolds@theretailconnection.net

SITE SELECTION CRITERIA

Population Density Preferred

100,000+

Average Income Preferred

\$50,000 or higher, depending on region, above average income needed

Preferred Traffic generators or co-tenants

Home Goods, Pier One, Stein Mart, Ross, TJ Maxx

Typical size or range

12,000sf +

Frontage - Min/Preferred/Max

75' minimum

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

Throughout the continental U.S.

Number of stores to open this year

100

Number of stores to open next year

100

Current number of stores in chain

750

Other Useful Information

Tuesday Morning is repositioning itself in the marketplace. Better real estate, bigger stores, fresher merchandise. The treasure hunt is no longer going to be finding our stores but within our stores.

ULTA BEAUTY

COMPANY INFORMATION

Company Representatives

Rick Franz

Territory Covered

Rick Franz

Address

10575 N 114th Street, Suite 103

Phone

4803447710

Fax

Email

rick.franz@ulta.com

Retail Use

Beauty Products

BROKER INFORMATION

Company

Segovia Realty

Company Representatives

Jennifer Frank

Territory Covered

Texas

Title

Owner

Address

Dallas

Phone

2142244618

Fax

Email

jennifer@seg-re.com

SITE SELECTION CRITERIA

Population Density Preferred

150K

Average Income Preferred

75K

Preferred Traffic generators or co-tenants

Nordstrom rack

Typical size or range

10K

Frontage - Min/Preferred/Max

80

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Strip Centers

Type of centers preferred

Strip Centers

Focus of expansion in the next 24 months

200 Stores

Number of stores to open this year

100

Number of stores to open next year

100

Current number of stores in chain

900

Other Useful Information

WATERMILL EXPRESS

COMPANY INFORMATION

Company Representatives

Rick Kelly, Madison Jobe

Territory Covered

Rick Kelly, Madison Jobe

Address

na

Phone

214.727.3420

Fax

Email

rkelly@watermillexpress.com

Retail Use

Retail Water and Ice Sales

BROKER INFORMATION

Company

na

Company Representatives

na

Territory Covered

na

Title

na

Address

3616 Conflans Rd., Irving, TX 75206

Phone

na

Fax

Email

rkelly@watermillexpress.com

SITE SELECTION CRITERIA

Population Density Preferred

10K on a 1 mile radius

Average Income Preferred

< 90K

Preferred Traffic generators or co-tenants

Grocery, Dollar Stores, Auto Parts

Typical size or range

324 SF

Frontage - Min/Preferred/Max

50/200/any

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

Texas

Number of stores to open this year

40

Number of stores to open next year

40

Current number of stores in chain

1300

Other Useful Information

WHATABURGER

COMPANY INFORMATION

Company Representatives

James Mayo, Graham Matthews, Carl Kocurek and Duke Snider

Territory Covered

James Mayo, Graham Matthews, Carl Kocurek and Duke Snider

Address

300 Concord Plaza Drive, San Antonio, TX 78216

Phone

210-476-6000

Fax

Email

REServicesTeam@wbhq.com

Retail Use

Fast Food Burgers

BROKER INFORMATION

Company

Streetwise Retail Advisors

Company Representatives

Scott Gardner

Territory Covered

Houston, TX

Title

Partner

Address

N/A

Phone

713-773-5554

Fax

Email

sgardner@streetwiseretail.com

SITE SELECTION CRITERIA

Population Density Preferred

N/A

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

Walmart, Target or major grocery at the intersection

Typical size or range

Approximately 1 acre

Frontage - Min/Preferred/Max

Minimum dimensions are 152' x 276'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

Core markets

Number of stores to open this year

27

Number of stores to open next year

50

Current number of stores in chain

800+

Other Useful Information

WHATABURGER REAL ESTATE LLC

COMPANY INFORMATION

Company Representatives

Duke Snider

Territory Covered

Duke Snider

Address

8201 Ridgepoint Drive Irving, TX 75063

Phone

214-663-6934

Fax

Email

dsnider@wbhq.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Multiple Brokers

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

dsnider@wbhq.com

SITE SELECTION CRITERIA

Population Density Preferred

TBD

Average Income Preferred

TBD

Preferred Traffic generators or co-tenants

Wal-Mart, Target or major grocery within a 1 mile radius

Typical size or range

Most favorable dimensions are 155' frontage x 300' deep

Frontage - Min/Preferred/Max

155'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Type of centers preferred

Power

Specialty/Life Style

Focus of expansion in the next 24 months

TBD

Number of stores to open this year

TBD

Number of stores to open next year

TBD

Current number of stores in chain

800+

Other Useful Information

COMPANY INFORMATION

Company Representatives

Tommy Mitchell, Cheryl Wood, Nikki Fulcher

Territory Covered

Tommy Mitchell, Cheryl Wood, Nikki Fulcher

Address

1040 Founders Blvd

Phone

706-433-2289

Fax

Email

tmitchell@zaxbys.com

Retail Use

Restaurant Pads

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

tmitchell@zaxbys.com

SITE SELECTION CRITERIA

Population Density Preferred

35K in trade area

Average Income Preferred

45K Avg HHI

Preferred Traffic generators or co-tenants

none

Typical size or range

1 acre outparcel

Frontage - Min/Preferred/Max

180'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

TX, OK, Southeast US

Number of stores to open this year

80

Number of stores to open next year

10

Current number of stores in chain

775

Other Useful Information