

BEALLS & BURKES OUTLET

COMPANY INFORMATION

Company Representatives

Jim Reed & Phil Knuth

Territory Covered

Jim Reed & Phil Knuth

Address

700 13th Avenue East Bradenton, FL 34208

Phone

404-313-4215

Fax

Email

jireed@beallsinc.com

Retail Use

Discount Fashion

BROKER INFORMATION

Company

Franklin Street

Company Representatives

Monetha Cobb & Sterling Hale

Territory Covered

Southeast

Title

Managing Director

Address

3384 Peachtree Road NE Atlanta GA 30326

Phone

404-832-1257

Fax

Email

monetha.cobb@franklinst.com

SITE SELECTION CRITERIA

Population Density Preferred

50000

Average Income Preferred

45000

Preferred Traffic generators or co-tenants

Ross Dress For Less, TJX, Marshalls, HomeGoods, Grocery, Walmart, Fashion retail

Typical size or range

20000

Frontage - Min/Preferred/Max

125

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

Florida, Georgia, North Carolina

Number of stores to open this year

25-30

Number of stores to open next year

25-30

Current number of stores in chain

450

Other Useful Information

BEN'S BRANDS FOR LESS

COMPANY INFORMATION

Company Representatives

Ben Haverty

Territory Covered

Ben Haverty

Address

5825 Glenridge Dr. Bldg 2 Suite 211 Atlanta Ga 30328

Phone

404 824-0345

Fax

Email

bhaverty@bens.com

Retail Use

Mattress & /Furniture Retail

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/a

Address

N/A

Phone

N/A

Fax

Email

bhaverty@bens.com

SITE SELECTION CRITERIA

Population Density Preferred

N/A

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

N/A

Typical size or range

5000sf and up

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Atlanta Metro Area

Number of stores to open this year

4

Number of stores to open next year

8

Current number of stores in chain

12

Other Useful Information

BEN'S BRANDS FOR LESS

COMPANY INFORMATION

Company Representatives

Ben Haverty

Territory Covered

Ben Haverty

Address

5825 Glenridge Dr. Bldg 2 Suite 211 Atlanta Ga 30328

Phone

404 824-0345

Fax

Email

bhaverty@bens.com

Retail Use

Mattress & /Furniture Retail

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/a

Address

N/A

Phone

N/A

Fax

Email

bhaverty@bens.com

SITE SELECTION CRITERIA

Population Density Preferred

N/A

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

N/A

Typical size or range

5000sf and up

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Atlanta Metro Area

Number of stores to open this year

4

Number of stores to open next year

8

Current number of stores in chain

12

Other Useful Information

BOJANGLES RESTAURANTS

COMPANY INFORMATION

Company Representatives

Chris Hack, Darren Webb

Territory Covered

Chris Hack, Darren Webb

Address

9432 Southern Pines Blvd. Charlotte 29273

Phone

704-527-2675

Fax

Email

chack@bojangles.com

Retail Use

Restaurant

BROKER INFORMATION

Company

The Shumacher Group

Company Representatives

Peter Kruskamp

Territory Covered

Atlanta

Title

Rep

Address

845 Spring St. N.W. PH 4, Atlanta, Ga

Phone

404 240-0040

Fax

Email

Peter@shumacher.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000

Average Income Preferred

\$45,000-\$65,000

Preferred Traffic generators or co-tenants

Home Improvement, auto parts

Typical size or range

1.2 acres

Frontage - Min/Preferred/Max

160'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Nashville, Atlanta, NC

Number of stores to open this year

70

Number of stores to open next year

70

Current number of stores in chain

700

Other Useful Information

BOOKS-A-MILLION

COMPANY INFORMATION

Company Representatives

Tyler Bradford, Caroline Barnes, Bonnie Thompson, Margaret Starnes, Scott Terry

Territory Covered

Tyler Bradford, Caroline Barnes, Bonnie Thompson, Margaret Starnes, Scott Terry

Address

402 Industrial Lane

Phone

205-909-0948

Fax

Email

andersonjo@booksamillion.com

Retail Use

Books

BROKER INFORMATION

Company

*

Company Representatives

*

Territory Covered

*

Title

*

Address

*

Phone

*

Fax

Email

andersonjo@booksamillion.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000+ in 15 minute drivetime

Average Income Preferred

30,000 Per Capita

Preferred Traffic generators or co-tenants

Hobby Lobby, TJ Maxx, Target

Typical size or range

8,000 - 25,000

Frontage - Min/Preferred/Max

60/100/150

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

Eastern US

Number of stores to open this year

15

Number of stores to open next year

15

Current number of stores in chain

250

Other Useful Information

BOOKS-A-MILLION

COMPANY INFORMATION

Company Representatives

Bonnie Thompson

Territory Covered

Bonnie Thompson

Address

1702 Russet Hill Circle

Phone

2053068876

Fax

2053068876

Email

thompsonb@booksamillion.com

Retail Use

Books, Toys, Tech

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

thompsonb@booksamillion.com

SITE SELECTION CRITERIA

Population Density Preferred

200,000 within 15 minutes

Average Income Preferred

\$40,000

Preferred Traffic generators or co-tenants

TJ Maxx, Ross, Bed Bath & Beyond, Target, Michael's, Pet smart, Kohl's, Ulta etc

Typical size or range

20,000-30,000

Frontage - Min/Preferred/Max

100+

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

Open to opportunities

Number of stores to open this year

Open to opportunities

Number of stores to open next year

Open to opportunities

Current number of stores in chain

254

Other Useful Information

BUFFALO WILD WINGS

COMPANY INFORMATION

Company Representatives

Glenn Remus

Territory Covered

Glenn Remus

Address

5500 Wayzata Blvd. - Suite 1600 Minneapolis, MN 55416

Phone

248-765-9733

Fax

952-593-9787

Email

gremus@buffalowildwings.com

Retail Use

Sports Bar Restaurant

BROKER INFORMATION

Company

O'Brien & Company

Company Representatives

Sean O'Brien

Territory Covered

Georgia

Title

Principal

Address

3060 Peachtree Road, NW - Suite 980 Atlanta, GA 30305

Phone

404-926-1538

Fax

Email

sobrien@obrienretail.com

SITE SELECTION CRITERIA

Population Density Preferred

Minimum 50,000 in 3 mile radius

Average Income Preferred

\$50,000-75,000 median family income

Preferred Traffic generators or co-tenants

National 'box' retailers and casual dining restaurants

Typical size or range

5000-7000 sf

Frontage - Min/Preferred/Max

60 feet

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Atlanta Market

Number of stores to open this year

3

Number of stores to open next year

3

Current number of stores in chain

1200

Other Useful Information

BURLINGTON STORES

COMPANY INFORMATION

Company Representatives

Drew Inselman

Territory Covered

Drew Inselman

Address

1830 Route 130 North

Phone

609-387-7800 x 53172

Fax

Email

andrew.inselman@burlingtonstores.com

Retail Use

Retail

BROKER INFORMATION

Company

The Shopping Center Group

Company Representatives

Gail Fargason

Territory Covered

GA

Title

Broker

Address

300 Galleria Parkway, 12th Floor, Atlanta, GA 30339

Phone

770-738-2458

Fax

770-951-0054

Email

gailf@theshoppingcentergroup.com

SITE SELECTION CRITERIA

Population Density Preferred

200,000

Average Income Preferred

Middle America Incomes

Preferred Traffic generators or co-tenants

Off-Price Retail Co-Tenancy a plus

Typical size or range

40,000' s/f to 50,000' s/f

Frontage - Min/Preferred/Max

200 s/f

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Infill existing markets

Number of stores to open this year

25 net new

Number of stores to open next year

25 net new

Current number of stores in chain

570

Other Useful Information

CHIPOTLE MEXICAN GRILL

COMPANY INFORMATION

Company Representatives

Hal Hobgood

Territory Covered

Hal Hobgood

Address

3990 Wellington mist point duluth 30097

Phone

404-259-9575

Fax

Email

Hhobgood@chipotle.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Trilogy and The Shopping Center Group

Company Representatives

Julie Solomon Stuart Nelson

Territory Covered

GA

Title

Broker

Address

Na

Phone

Na

Fax

Email

Hhobgood@chipotle.com

SITE SELECTION CRITERIA

Population Density Preferred

40,000 2 mile

Average Income Preferred

Na

Preferred Traffic generators or co-tenants

Strong daytime and retail

Typical size or range

2200

Frontage - Min/Preferred/Max

30'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

200+

Number of stores to open next year

200+

Current number of stores in chain

2000

Other Useful Information

CIRCLE K STORES, INC.

COMPANY INFORMATION

Company Representatives

David Bordsen, Andy Priolo

Territory Covered

David Bordsen, Andy Priolo

Address

n/a

Phone

919-566-1714

Fax

Email

dbordsen@circlek.com

Retail Use

Convenience Store & Fuel Station

BROKER INFORMATION

Company

various

Company Representatives

various

Territory Covered

various

Title

n/a

Address

305 Gregson Drive, Cary NC

Phone

n/a

Fax

Email

dbordsen@circlek.com

SITE SELECTION CRITERIA

Population Density Preferred

strong residential and high daytime population

Average Income Preferred

no preference

Preferred Traffic generators or co-tenants

any

Typical size or range

1.5 to 3 acres

Frontage - Min/Preferred/Max

220 feet minimum

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

self-developments and acquisitions

Number of stores to open this year

not set

Number of stores to open next year

not set

Current number of stores in chain

more than 10,000

Other Useful Information

Circle K Stores seeks to purchase land at high-traffic signalized corners with multiple points of access on primary and secondary roads and build our own convenience stores and car washes. We are also actively seeking to buy or otherwise acquire other convenience stores/companies.

CITI TRENDS

COMPANY INFORMATION

Company Representatives

Kyle Koenig

Territory Covered

Kyle Koenig

Address

104 Coleman Blvd, Savannah, GA 31408

Phone

912-443-1229

Fax

Email

kkoenig@cititrends.com

Retail Use

value-priced retailer of urban fashion apparel, shoes, accessories and home décor for the entire family

BROKER INFORMATION

Company

The Retail Connection

Company Representatives

Jim Weir

Territory Covered

TX (except Houston)

Title

SVP

Address

2525 McKinnon Street, Suite 700, Dallas, TX 75201

Phone

214.572.8458

Fax

Email

jweir@theretailconnection.com

SITE SELECTION CRITERIA

Population Density Preferred

10,000+ African Americans in 5 miles

Average Income Preferred

Middle to Lower Income

Preferred Traffic generators or co-tenants

Grocery stores

Typical size or range

12,000

Frontage - Min/Preferred/Max

70

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Existing markets

Number of stores to open this year

18

Number of stores to open next year

20

Current number of stores in chain

530

Other Useful Information

CONSORTIUM FOOD GROUP, LLC DBA SBARRO

COMPANY INFORMATION

Company Representatives

Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

Territory Covered

Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

Address

N/A

Phone

(214) 243-0056

Fax

Email

kerickson@consortiumfg.com

Retail Use

Sbarro

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

322 Walnut Grove Ln

Phone

N/A

Fax

Email

kerickson@consortiumfg.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Food Courts

Typical size or range

850 SF to 950 SF

Frontage - Min/Preferred/Max

24 LF/28 LF

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Mall

Type of centers preferred

Mall

Focus of expansion in the next 24 months

Mid- West/East Coast

Number of stores to open this year

2 to 3

Number of stores to open next year

2 to 3

Current number of stores in chain

4

Other Useful Information

DEL TACO

COMPANY INFORMATION

Company Representatives

Bridget Marques

Territory Covered

Bridget Marques

Address

25521 Commercentre Drive, Suite 200 Lake Forest CA 92630

Phone

949-462-7356

Fax

Email

BMARQUES@DELTACO.COM

Retail Use

Quick Service Restaurant

BROKER INFORMATION

Company

Steven Bodner

Company Representatives

Trilogy Group

Territory Covered

Atlanta, GA

Title

Broker

Address

6400 Powers Ferry Rd NW Suite 100 Atlanta GA 30339

Phone

678-322-1187

Fax

Email

sbodner@trilogygroup.net

SITE SELECTION CRITERIA

Population Density Preferred

120,000 pop in 3-mile radius

Average Income Preferred

\$60,000

Preferred Traffic generators or co-tenants

Target, Walmart, or any Grocer

Typical size or range

2420 sq ft drive thru building

Frontage - Min/Preferred/Max

n/a

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Western and Southeast US

Number of stores to open this year

15-17

Number of stores to open next year

20-25

Current number of stores in chain

550

Other Useful Information

DIAMONDS DIRECT

COMPANY INFORMATION

Company Representatives

Louis Asbury

Territory Covered

Louis Asbury

Address

4521 Sharon Road

Phone

980-256-3556

Fax

704-532-2330

Email

louisa@diamondsdirect.com

Retail Use

Jewelry Store

BROKER INFORMATION

Company

*

Company Representatives

*

Territory Covered

*

Title

*

Address

*

Phone

*

Fax

*

Email

123@123.com

SITE SELECTION CRITERIA

Population Density Preferred

1 million plus in MSA

Average Income Preferred

\$75k Average Household Income

Preferred Traffic generators or co-tenants

Class "A" Mall and luxury retail

Typical size or range

5,000-7,000sf

Frontage - Min/Preferred/Max

TBD

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Type of centers preferred

Mall

Power

Specialty/Life Style

Focus of expansion in the next 24 months

United States

Number of stores to open this year

3

Number of stores to open next year

4

Current number of stores in chain

8

Other Useful Information

DOLLAR GENERAL

COMPANY INFORMATION

Company Representatives

Tom Brown with Peter Wood (Director), Greg Morgan (REM), Robert Sayle (REM)

Territory Covered

Tom Brown with Peter Wood (Director), Greg Morgan (REM), Robert Sayle (REM)

Address

100 Mission Ridge; Goodlettsville, TN 37072

Phone

(615) 416-1956

Fax

Email

tobrown@dollargeneral.com

Retail Use

General Merchandise

BROKER INFORMATION

Company

Multiple

Company Representatives

Multiple

Territory Covered

Majority of the US

Title

Broker

Address

Multiple

Phone

Multiple

Fax

Email

Multiple@multiple.com

SITE SELECTION CRITERIA

Population Density Preferred

1000+ HHs

Average Income Preferred

\$20,000 to \$75,000 median HH income

Preferred Traffic generators or co-tenants

Elementary Schools, Middle Schools, Grocery Stores and other Neighborhood Commercial

Typical size or range

9,100 sq ft or 10,640 sq ft

Frontage - Min/Preferred/Max

70

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Community/Neighborhood
Strip Centers

Type of centers preferred

Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months

Majority of the US

Number of stores to open this year

900

Number of stores to open next year

1000

Current number of stores in chain

13000 +or-

Other Useful Information

DOUBLE R RESTURANT GROUP LLC DBA ANOTHER BROKEN EGG CAFE

COMPANY INFORMATION

Company Representatives

Rob Marslender, John Broussard

Territory Covered

Rob Marslender, John Broussard

Address

1200 Camellia Blvd Suite 201 Lafayette, LA 70508

Phone

337-280-8382

Fax

Email

robcmars@gmail.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Business Consulting Group, LLC

Company Representatives

Bob Marslender

Territory Covered

Atlanta & South Florida

Title

Principal

Address

1915 Airport Road, STE 2, Atlanta, GA 30341

Phone

770-329-2383

Fax

Email

robertmarslender@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

2,500 per sq mi in 3 Miles

Average Income Preferred

\$100,000

Preferred Traffic generators or co-tenants

Class A Office, Medical, Green Grocer

Typical size or range

3,200 - 3,500

Frontage - Min/Preferred/Max

35/40/60

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Specialty/Life Style

Type of centers preferred

Specialty/Life Style

Focus of expansion in the next 24 months

Major Southeast Markets

Number of stores to open this year

10

Number of stores to open next year

10

Current number of stores in chain

56

Other Useful Information

DUNHAM'S ATHLEISURE CORPORATION DBA "DUNHAM'S SPORTS"

COMPANY INFORMATION

Company Representatives

John H. Palmer

Territory Covered

John H. Palmer

Address

5607 New King Drive Suite 125

Phone

2485306715

Fax

2485306715

Email

jpalmer@dunhamshq.com

Retail Use

Sporting Good and related items

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

None@none.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Big box retailers

Typical size or range

30,000 SF to 100,000+ SF

Frontage - Min/Preferred/Max

Minimum 130'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Strip Centers

Type of centers preferred

Mall

Power

Strip Centers

Focus of expansion in the next 24 months

Varies

Number of stores to open this year

10-15

Number of stores to open next year

10-15

Current number of stores in chain

240+

Other Useful Information

EXPRESS OIL CHANGE & SERVICE CENTER, TIRE ENGINEERS

COMPANY INFORMATION

Company Representatives

Kent Feazell & Jeff Yetter

Territory Covered

Kent Feazell & Jeff Yetter

Address

1880 Southpark Drive, Birmingham, AL 35244

Phone

(205) 945-1771

Fax

Email

jyetter@expressoil.com

Retail Use

N/A

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

jyetter@expressoil.com

SITE SELECTION CRITERIA

Population Density Preferred

Minimum 20,000 residents within a 3 mile radius

Average Income Preferred

\$50,000+ median income

Preferred Traffic generators or co-tenants

20,000 vpd

Typical size or range

25,000-35,000 sf of land

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Southeast, TX, AZ, VA, IL

Number of stores to open this year

12-15

Number of stores to open next year

12-15

Current number of stores in chain

275+

Other Useful Information

EXPRESS OIL CHANGE & TIRE ENGINEERS

COMPANY INFORMATION

Company Representatives

Jeff Yetter

Territory Covered

Jeff Yetter

Address

515-C S Elm St.

Phone

205-724-9443

Fax

336-458-9492

Email

jyetter@expressoil.com

Retail Use

Pad site

BROKER INFORMATION

Company

various depends on market

Company Representatives

various depends on market

Territory Covered

various depends on market

Title

various depends on market

Address

various depends on market

Phone

various depends on market

Fax

Email

various@dependsonmarket.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 Daytime Population in a 3 mile radius

Average Income Preferred

Middle to Upper Middle Income

Preferred Traffic generators or co-tenants

Big Box & Grocery Anchored Centers preferred

Typical size or range

25,000-35,000 sf of land

Frontage - Min/Preferred/Max

110'-175'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Southeast+TX, AZ, VA, IL

Number of stores to open this year

12-15

Number of stores to open next year

12-15

Current number of stores in chain

275+

Other Useful Information

GREAT CLIPS, INC.

COMPANY INFORMATION

Company Representatives

Belinda Avera, Nick Litterst, Wayland Benbow

Territory Covered

Belinda Avera, Nick Litterst, Wayland Benbow

Address

4400 West 78th Street, Suite 700, Minneapolis, MN 55435

Phone

952-893-9088

Fax

952-844-3444

Email

belinda.avera@greatclips.com

Retail Use

Haircare

BROKER INFORMATION

Company

Franklin Street Real Estate Services

Company Representatives

Monetha Cobb

Territory Covered

Atlanta, Columbus GA, Macon, Savannah

Title

Senior Director

Address

3525 S Piedmont Rd NE, Building 8, Suite 420, Atlanta, GA 30305

Phone

404-832-1257

Fax

404-842-1755

Email

monetha.cobb@fsfp.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies by market

Average Income Preferred

Middle to upper household incomes for the area

Preferred Traffic generators or co-tenants

Grocers, national discounters

Typical size or range

900 to 1,200

Frontage - Min/Preferred/Max

15 ft minimum / 20 ft preferred

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All areas across U.S.

Number of stores to open this year

200

Number of stores to open next year

200

Current number of stores in chain

4,027

Other Useful Information

HEARTLAND DENTAL

COMPANY INFORMATION

Company Representatives

Brandon Weber

Territory Covered

Brandon Weber

Address

1200 Network Centre Drive, Effingham, IL 62401

Phone

2175405100

Fax

Email

brweber@heartland.com

Retail Use

Dental offices

BROKER INFORMATION

Company

Tenant Advocates, Inc.

Company Representatives

Carol Narens-Pahl

Territory Covered

Nationwide

Title

Master Broker

Address

1200 Network Centre Drive, Effingham, Illinois

Phone

2175405100

Fax

Email

carol@tenantadvocatesinc.com

SITE SELECTION CRITERIA

Population Density Preferred

25,000

Average Income Preferred

\$55,000+

Preferred Traffic generators or co-tenants

Regional grocer

Typical size or range

2,000 - 4,000 sq. ft.

Frontage - Min/Preferred/Max

40 ft. min.

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

100+

Number of stores to open this year

50+

Number of stores to open next year

50+

Current number of stores in chain

700+

Other Useful Information

HIBBETT SPORTS

COMPANY INFORMATION

Company Representatives

Sam Killian

Territory Covered

Sam Killian

Address

2700 Milan Court

Phone

2059424292

Fax

Email

sam.killian@hibbett.com

Retail Use

Sporting goods

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

sam.killian@hibbett.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 in 5 mile ring

Average Income Preferred

can do many different income levels

Preferred Traffic generators or co-tenants

Department stores, major discounters, soft good users

Typical size or range

4000-6000

Frontage - Min/Preferred/Max

40 feet minimum

Location preferred within Shopping Center/Mall

In-line

Freestanding

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

existing 33 states plus California

Number of stores to open this year

60

Number of stores to open next year

60

Current number of stores in chain

1060

Other Useful Information

HWY 55 BURGERS, SHAKES AND FRIES

COMPANY INFORMATION

Company Representatives

Brett Rhye

Territory Covered

Brett Rhye

Address

Charlotte, NC

Phone

980-272-1955

Fax

Email

BRhye@Hwy55Burgers.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Nichols Company

Company Representatives

John Hadley

Territory Covered

North Carolina

Title

Broker

Address

Charlotte, NC

Phone

(704) 373-9797

Fax

Email

jhadley@thenicholscompany.com

SITE SELECTION CRITERIA

Population Density Preferred

5000+

Average Income Preferred

45,000-95000

Preferred Traffic generators or co-tenants

Walmart, grocery

Typical size or range

2,000-2,700

Frontage - Min/Preferred/Max

25/35/50

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Western NC - Asheville, Charlotte

Number of stores to open this year

12

Number of stores to open next year

20

Current number of stores in chain

140

Other Useful Information

We're a fast casual comfort food chain, based in NC. Work Letter available for build out use. Interested in meeting before or after for large specific projects. We are in 10+ states, and will have multiple representatives at the conference.

JERSEY MIKE'S SUBS

COMPANY INFORMATION

Company Representatives

Kendall Jones

Territory Covered

Kendall Jones

Address

2251 Landmark Place, Manasquan, NJ 08736

Phone

8134492625

Fax

Email

kjones@jerseymikes.com

Retail Use

restaurant

BROKER INFORMATION

Company

Varies by Market

Company Representatives

Varies by Market

Territory Covered

Varies by Market

Title

Varies by Market

Address

Varies by Market

Phone

Varies by Market

Fax

Email

kjones@jerseymikes.com

SITE SELECTION CRITERIA

Population Density Preferred

high concentration of daytime/residential pop within 2 miles

Average Income Preferred

Above average median income (\$50k+) in trade area

Preferred Traffic generators or co-tenants

non-competitive restaurant & full price retail synergy, other quick casual & high end QSR's.

Typical size or range

1,000 to 1,800sf

Frontage - Min/Preferred/Max

20'

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

150+

Number of stores to open next year

150+

Current number of stores in chain

1,500 open and under development

Other Useful Information

JIMMY JOHN'S

COMPANY INFORMATION

Company Representatives

Nick Bender, Dan Albo, Bob Slawek

Territory Covered

Nick Bender, Dan Albo, Bob Slawek

Address

2212 Fox Dr. Champaign, IL

Phone

2173569900

Fax

Email

realestate@jimmyjohns.com

Retail Use

Restaurant

BROKER INFORMATION

Company

X

Company Representatives

X

Territory Covered

X

Title

X

Address

X

Phone

X

Fax

Email

realestate@jimmyjohns.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000 within 2 miles

Average Income Preferred

\$60,000 +

Preferred Traffic generators or co-tenants

Fast Casual, Big Box, Restaurant

Typical size or range

1,000 - 1,400 SQFT

Frontage - Min/Preferred/Max

20'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Southeast US

Number of stores to open this year

X

Number of stores to open next year

X

Current number of stores in chain

2,600

Other Useful Information

LIDL

COMPANY INFORMATION

Company Representatives

Darnall Bailey, Luke Walter, Mike Kennedy

Territory Covered

Darnall Bailey, Luke Walter, Mike Kennedy

Address

400 Interstate N Parkway SE, Suite 320, Atlanta, GA 30339

Phone

7035591998

Fax

Email

darnall.bailey@lidl.us

Retail Use

Grocery

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

darnall.bailey@lidl.us

SITE SELECTION CRITERIA

Population Density Preferred

40,000 in 3 mile radius

Average Income Preferred

\$60,000+ in 3 mile radius

Preferred Traffic generators or co-tenants

Grocery; High-quality retail users

Typical size or range

36,000sf

Frontage - Min/Preferred/Max

300ft

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

N/A

Number of stores to open this year

N/A

Number of stores to open next year

N/A

Current number of stores in chain

N/A

Other Useful Information

LSGF MANAGEMENT

COMPANY INFORMATION

Company Representatives

Greg Thomas, Lynn Waggoner

Territory Covered

Greg Thomas, Lynn Waggoner

Address

3635 Peachtree Industrial Blvd

Phone

7704189938

Fax

Email

greg@lsgfmanagement.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Franklin Steet

Company Representatives

Jim Ivie

Territory Covered

Southeast

Title

Sales

Address

3384 Peachtree Rd NE #650

Phone

40408321250

Fax

Email

Jim.Ivie@franklinst.com

SITE SELECTION CRITERIA

Population Density Preferred

50K+

Average Income Preferred

\$50K+

Preferred Traffic generators or co-tenants

25K+

Typical size or range

1K

Frontage - Min/Preferred/Max

100

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Strip Centers

Type of centers preferred

Strip Centers

Focus of expansion in the next 24 months

Southeast

Number of stores to open this year

4

Number of stores to open next year

6

Current number of stores in chain

700

Other Useful Information

MAPLE STREET BISCUIT COMPANY

COMPANY INFORMATION

Company Representatives

Terry L. Conley

Territory Covered

Terry L. Conley

Address

205 Dove Haven Drive

Phone

770-827-6914

Fax

Email

tlclocations@gmail.com

Retail Use

Restaurant

BROKER INFORMATION

Company

na

Company Representatives

na

Territory Covered

na

Title

na

Address

na

Phone

na

Fax

Email

tlclocations@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

65,000 within 3 miles

Average Income Preferred

\$65,000+

Preferred Traffic generators or co-tenants

Big box, grocery

Typical size or range

3000 sf +/-

Frontage - Min/Preferred/Max

25

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Atlanta

Number of stores to open this year

3

Number of stores to open next year

5

Current number of stores in chain

7

Other Useful Information

MICHAELS

COMPANY INFORMATION

Company Representatives

William J Moreland

Territory Covered

William J Moreland

Address

2317 Dewey Drive, Spring Hill, TN 37174

Phone

262.442.0704

Fax

Email

Morela12@michaels.com

Retail Use

Arts & Crafts

BROKER INFORMATION

Company

Karland Retail Group

Company Representatives

Shelley Jordan Bell

Territory Covered

GA, AL, MS

Title

Managing Member

Address

109 Karland Drive NW, Atlanta, GA, 30305

Phone

404.759.5464

Fax

Email

sjordanbell@karlandretailgroup.com

SITE SELECTION CRITERIA

Population Density Preferred

Medium to high density

Average Income Preferred

Middle to upper middle

Preferred Traffic generators or co-tenants

Bed Bath & Beyond, Grocers

Typical size or range

20,000 - 23,000

Frontage - Min/Preferred/Max

110

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

Adding net new stores where possible and relocating older stores

Number of stores to open this year

40+

Number of stores to open next year

40+

Current number of stores in chain

1100

Other Useful Information

MR. CLEAN CARWASH

COMPANY INFORMATION

Company Representatives

Bruce Arnett JR

Territory Covered

Bruce Arnett JR

Address

1265 Oakbrook Dr Suite C Norcross, GA 30093

Phone

4047356929

Fax

7709351084

Email

brucejr@everythingcarwash.com

Retail Use

Carwash

BROKER INFORMATION

Company

Lavista

Company Representatives

Ed Oconnor

Territory Covered

GA, SC, NC, AI

Title

Associate Broker

Address

3475 Piedmont Rd NE Suite 1150 Atlanta GA 30305

Phone

6784388663

Fax

Email

eoconnor@lavista.com

SITE SELECTION CRITERIA

Population Density Preferred

200K in 5 mile

Average Income Preferred

85+ median income

Preferred Traffic generators or co-tenants

Fuel - Grocery - Power Centers

Typical size or range

1.25 - 2 acres

Frontage - Min/Preferred/Max

Frontage with good visibility and access

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

50 stores in 6 years

Number of stores to open this year

5 in next 12 months

Number of stores to open next year

6-10

Current number of stores in chain

11

Other Useful Information

PACIFIC DENTAL SERVICES

COMPANY INFORMATION

Company Representatives

Jason Mallette

Territory Covered

Jason Mallette

Address

1605 Windmill Court, Allen, TX 75002

Phone

214-762-5062

Fax

Email

Mallettej@pacden.com

Retail Use

Medical

BROKER INFORMATION

Company

Arcane Properites

Company Representatives

Suzanne Ruth Young

Territory Covered

GA

Title

Principal/Owner

Address

110 East Andrews Drive NW, Suite 305, Atlanta, GA 30305

Phone

404.816.1680 office

Fax

Email

Suzanne.Ruth@ArcaneProperties.com

SITE SELECTION CRITERIA

Population Density Preferred

60,000+ in 3 miles

Average Income Preferred

\$75,000+ (60-90% income bracket)

Preferred Traffic generators or co-tenants

Daily Needs Grocers-HEB, Target, Wal-Mart, Kroger, Whole Foods, Sprout's, Trader's Joe

Typical size or range

2,400-3000 sf

Frontage - Min/Preferred/Max

35 ft

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

GA, FL, TN, VA

Number of stores to open this year

75

Number of stores to open next year

75

Current number of stores in chain

550

Other Useful Information

PANDA RESTAURANT GROUP

COMPANY INFORMATION

Company Representatives

Kane Lester

Territory Covered

Kane Lester

Address

1683 Walnut Grove Ave, Rosemead, CA CA 91770

Phone

626-799-9898

Fax

Email

kane.lester@pandarg.com

Retail Use

QSR

BROKER INFORMATION

Company

The Shopping Center Group, LLC

Company Representatives

Stuart Nelson

Territory Covered

Atlanta

Title

N/A

Address

300 Galleria Parkway 12th Floor Atlanta, GA 30339

Phone

770.955.2434

Fax

Email

stuart.nelson@tscg.com

SITE SELECTION CRITERIA

Population Density Preferred

65,000+

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

Heavy Retail

Typical size or range

800-2600

Frontage - Min/Preferred/Max

30

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

East Coast

Number of stores to open this year

110

Number of stores to open next year

N/A

Current number of stores in chain

1900

Other Useful Information

PET SUPERMARKET, INC.

COMPANY INFORMATION

Company Representatives

Rebecca M. Smith

Territory Covered

Rebecca M. Smith

Address

3452 Johnson Ferry Rd. NE, Roswell, GA 30075

Phone

954-557-6709

Fax

9545576709

Email

rsmith@petsupermarket.com

Retail Use

Pet Food and Supplies

BROKER INFORMATION

Company

Emerge RE Services

Company Representatives

Palmer Bayless

Territory Covered

GA

Title

Broker

Address

1100 International Pkwy., Sunrise, FL 33323

Phone

770-367-9000

Fax

Email

palmer@emergere.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000+

Average Income Preferred

\$50,000+

Preferred Traffic generators or co-tenants

First Tier Grocery

Typical size or range

7000 - 9000 sq. ft.

Frontage - Min/Preferred/Max

60'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

FL, GA, AL, TN, NC, SC

Number of stores to open this year

25

Number of stores to open next year

40

Current number of stores in chain

165

Other Useful Information

PETSENSE, LLC

COMPANY INFORMATION

Company Representatives

Robin J. Muir, CCIM

Territory Covered

Robin J. Muir, CCIM

Address

7201 Jameson

Phone

806-570-2874

Fax

Email

robin.muir@petsensellc.com

Retail Use

Pet SUPplies

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

robin.muir@petsensellc.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 in 15 miles

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

grocery store, mass merchant

Typical size or range

5,500

Frontage - Min/Preferred/Max

55

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

USA

Number of stores to open this year

24

Number of stores to open next year

30

Current number of stores in chain

137

Other Useful Information

PLANET FITNESS

COMPANY INFORMATION

Company Representatives

Joshua Beyer, Brianna Kling, Janna Stadvec

Territory Covered

Joshua Beyer, Brianna Kling, Janna Stadvec

Address

26 Fox Run Road, Newington, NH.

Phone

603-319-6723

Fax

Email

christie.routhier@pfhq.com

Retail Use

Gym

BROKER INFORMATION

Company

Planet Fitness

Company Representatives

Brianna Kling

Territory Covered

Northeast, Central, South

Title

Director of Real Estate

Address

26 Fox Run Road, Newington, NH.

Phone

603-319-6723

Fax

Email

Brianna.Kling@pfhq.com

SITE SELECTION CRITERIA

Population Density Preferred

12 Min DT Pop: 35K +

Average Income Preferred

30,000 - 80,000

Preferred Traffic generators or co-tenants

Grocery

Typical size or range

15,000 - 25,000

Frontage - Min/Preferred/Max

60 Minimum

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Yes

Number of stores to open this year

210

Number of stores to open next year

TBD

Current number of stores in chain

1200

Other Useful Information

PUBLIX SUPER MARKETS, INC.

COMPANY INFORMATION

Company Representatives

Austin Stone

Territory Covered

Austin Stone

Address

3300 Publix Corporate Pkwy

Phone

863-688-1188

Fax

Email

austin.stone@publix.com

Retail Use

grocery

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

austin.stone@publix.com

SITE SELECTION CRITERIA

Population Density Preferred

publix.com/realestate

Average Income Preferred

publix.com/realestate

Preferred Traffic generators or co-tenants

publix.com/realestate

Typical size or range

publix.com/realestate

Frontage - Min/Preferred/Max

publix.com/realestate

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

publix.com/realestate

Number of stores to open this year

publix.com/realestate

Number of stores to open next year

publix.com/realestate

Current number of stores in chain

publix.com/realestate

Other Useful Information

RACETRAC PETROLEUM, INC.

COMPANY INFORMATION

Company Representatives

Lesleigh Batchelor

Territory Covered

Lesleigh Batchelor

Address

3225 Cumberland Blvd, Ste 100, Atlanta, GA 30339

Phone

770-431-7600

Fax

770-618-1971

Email

lbatchelor@racetrac.com

Retail Use

Gasoline/Convenience

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

lbatchelor@racetrac.com

SITE SELECTION CRITERIA

Population Density Preferred

N/A

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

25,000 AADT

Typical size or range

2 ac

Frontage - Min/Preferred/Max

275'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Metro Atlanta, Florida, Dallas-Ft Worth

Number of stores to open this year

40

Number of stores to open next year

45

Current number of stores in chain

700

Other Useful Information

ROSES/ROSES EXPRESS

COMPANY INFORMATION

Company Representatives

N Wayne Stainback

Territory Covered

N Wayne Stainback

Address

300 Galleria Pkwy, 12th Floor

Phone

2524302609

Fax

252-430-2673

Email

wstainback@vwstores.com

Retail Use

Discount Stores

BROKER INFORMATION

Company

The Shopping Center Group

Company Representatives

Gail Fargason, Kyle LeCain, Cheryl Routson

Territory Covered

Georgia

Title

Tenant Rep

Address

PO Box 947

Phone

770-955-2434

Fax

Email

gail.fargason@tscg.com

SITE SELECTION CRITERIA

Population Density Preferred

Varies

Average Income Preferred

\$55,000 and lower

Preferred Traffic generators or co-tenants

Grocery Store

Typical size or range

25,000 to 50,000 square feet

Frontage - Min/Preferred/Max

150 feet to 250 feet.

Location preferred within Shopping Center/Mall

In-line

Freestanding

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Southeast

Number of stores to open this year

20

Number of stores to open next year

25

Current number of stores in chain

400+/-

Other Useful Information

SAVE-A-LOT FOOD STORE

COMPANY INFORMATION

Company Representatives

James R. Bauman

Territory Covered

James R. Bauman

Address

2837 East Powell Road

Phone

6147900147

Fax

Email

James.Bauman@savealot.com

Retail Use

Grocer

BROKER INFORMATION

Company

Various

Company Representatives

Various

Territory Covered

Southeast

Title

Broker

Address

Various

Phone

Various

Fax

Email

James.Bauman@savealot.com

SITE SELECTION CRITERIA

Population Density Preferred

30000 urban/20000 rural

Average Income Preferred

\$40000 AMHI

Preferred Traffic generators or co-tenants

Other value oriented tenants.

Typical size or range

15000 to 20000

Frontage - Min/Preferred/Max

80'/120'

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

In our Primary Markets

Number of stores to open this year

40

Number of stores to open next year

TBD

Current number of stores in chain

1400+

Other Useful Information

SAVE-A-LOT FOOD STORE

COMPANY INFORMATION

Company Representatives

James R. Bauman, Carl Jenkins, Roy Allen

Territory Covered

James R. Bauman, Carl Jenkins, Roy Allen

Address

100 Corporate Office Drive

Phone

314-592-9155

Fax

Email

James.Bauman@savealot.com

Retail Use

Grocery

BROKER INFORMATION

Company

Various

Company Representatives

N/A

Territory Covered

Southeast

Title

N/A

Address

N/A

Phone

N/a

Fax

Email

James.Bauman@savealot.com

SITE SELECTION CRITERIA

Population Density Preferred

30000 urban/20000 rural

Average Income Preferred

40000

Preferred Traffic generators or co-tenants

value oriented tenants

Typical size or range

15000 to 20000

Frontage - Min/Preferred/Max

80'/120'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Primary Markets

Number of stores to open this year

40

Number of stores to open next year

TBD

Current number of stores in chain

1400

Other Useful Information

SEARS HOMETOWN & OUTLET STORES

COMPANY INFORMATION

Company Representatives

Jackie Adams

Territory Covered

Jackie Adams

Address

6269 Braidwood Way, Acworth, GA 30101

Phone

678-524-5062

Fax

Email

jacalynn.adams@shos.com

Retail Use

Appliances/Lawn & Garden/Tools/Mattresses/ Floor Care/Fitness Equipment

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

n/a

Phone

n/a

Fax

Email

jacalynn.adams@shos.com

SITE SELECTION CRITERIA

Population Density Preferred

2,500-50,000 households

Average Income Preferred

\$45,000+

Preferred Traffic generators or co-tenants

big box/wms apparel/ grocery

Typical size or range

7,500-10,000 sq ft

Frontage - Min/Preferred/Max

40/65/80

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

nationwide

Number of stores to open this year

25

Number of stores to open next year

25

Current number of stores in chain

970

Other Useful Information

prefer 2nd generation space Must be 8 miles from any existing Sears concept (including Mall stores)

SELECT SHADES

COMPANY INFORMATION

Company Representatives

Jason S. Pittenger & Jonathan Brimer

Territory Covered

Jason S. Pittenger & Jonathan Brimer

Address

299 North Highland Ave ste J

Phone

470-448-1252

Fax

Email

jason@select-shades.com

Retail Use

sunglass specialty

BROKER INFORMATION

Company

The Shopping Center Group

Company Representatives

Edie Weintraub

Territory Covered

USA & Europe

Title

Broker

Address

3

Phone

7707382455

Fax

Email

Edie.Weintraub@tscg.com

SITE SELECTION CRITERIA

Population Density Preferred

100,000+ in 3 miles

Average Income Preferred

\$70,000+

Preferred Traffic generators or co-tenants

Anthropologie, Urban Outfitters etc

Typical size or range

approx 1000-1200 sq ft

Frontage - Min/Preferred/Max

20+ sq ft preferred

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

2-3 locations

Number of stores to open this year

1 in 2016

Number of stores to open next year

1 to 2+

Current number of stores in chain

1

Other Useful Information

A new sunglass specialty concept with A LOT of experience! We were part of the team that grew Sunglass Warehouse to 26+ locations before selling off to Sunglass Hut!

SHOE SENSATION, INC.

COMPANY INFORMATION

Company Representatives

Deborah Parson, Jimmy White, Gaylan Hamilton

Territory Covered

Deborah Parson, Jimmy White, Gaylan Hamilton

Address

253 America Place, Jeffersonville, IN 47130

Phone

616-581-5304 mobile

Fax

Email

dparson@shoesensation.com

Retail Use

Family Shoe Store

BROKER INFORMATION

Company

Not applicable

Company Representatives

Not applicable

Territory Covered

Not applicable

Title

Not applicable

Address

Not applicable

Phone

Not applicable

Fax

Email

dparson@shoesensation.com

SITE SELECTION CRITERIA

Population Density Preferred

40,000 - 60,000 county population

Average Income Preferred

\$30,000 - \$50,000

Preferred Traffic generators or co-tenants

Walmart, women's soft goods, major grocer, junior department stores

Typical size or range

5,500 - 7,000

Frontage - Min/Preferred/Max

50'+

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Existing states

Number of stores to open this year

36

Number of stores to open next year

30+

Current number of stores in chain

152

Other Useful Information

SMOOTH VENTURES / SMOOTHIE KING

COMPANY INFORMATION

Company Representatives

Greg Thomas, Lynn Waggoner

Territory Covered

Greg Thomas, Lynn Waggoner

Address

3635 Peachtree Industrial Blvd. Suite 600, Duluth, GA 30096

Phone

770-418-9938

Fax

Email

greg@lsgfmanagement.com

Retail Use

QSR, Smoothie Store

BROKER INFORMATION

Company

Franklin Street

Company Representatives

Jim Ivie

Territory Covered

Atlanta

Title

Director

Address

3384 Peachtree Road NE Suite 650 Atlanta, Georgia 30326

Phone

404-395-4248

Fax

Email

jim.ivie@franklinst.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000+ 7 min drive time

Average Income Preferred

Median household income above median for the DMA

Preferred Traffic generators or co-tenants

20,000+

Typical size or range

800-1600 sf

Frontage - Min/Preferred/Max

20 ft min / 25 ft preferred / 30 ft max

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Strip Centers

Type of centers preferred

Mall

Power

Strip Centers

Focus of expansion in the next 24 months

Atlanta, Tallahassee, Alabama

Number of stores to open this year

2

Number of stores to open next year

10

Current number of stores in chain

650 in chain / we have two

Other Useful Information

Targeting drive through sites.

SMOOTHIE KING FRANCHISES INC

COMPANY INFORMATION

Company Representatives

Greg Burnthorn

Territory Covered

Greg Burnthorn

Address

3900 North Causeway Blvd, Suite 1300, Metairie, LA 70002

Phone

985-327-1185

Fax

Email

Greg.Burnthorn@SmoothieKing.com

Retail Use

Smoothies and Retail

BROKER INFORMATION

Company

Multiple

Company Representatives

Multiple

Territory Covered

Multiple

Title

Multiple

Address

Multiple

Phone

000-000-0000

Fax

Email

Multiple@Multiple.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000 total population in a 7 minute drive time

Average Income Preferred

at or above the median income for the DMA

Preferred Traffic generators or co-tenants

National retailers, schools, hospitals,

Typical size or range

800-1600 sq ft

Frontage - Min/Preferred/Max

16'-22'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Several Markets throughout the Southeast

Number of stores to open this year

120

Number of stores to open next year

140

Current number of stores in chain

821

Other Useful Information

Smoothie King® is a privately held; New Orleans-area-based company and the premier Smoothie Bar and Nutritional Lifestyle Center in the industry. Smoothie King® opened its first store in 1973 and started as the first franchised smoothie bar/health food store in the United States in 1989. Smoothie King® currently has more than 800 units operating in 32 states, the Caymans, and the Republic of Korea. In 2015, Smoothie King was ranked the #1 smoothie franchise on Entrepreneur's 36th annual Franchise 500 list - marking the 21st year the brand has occupied the number one spot and #86 overall. Learn more - www.smoothieking.com

SPARK WIRELESS / T-MOBILE PREMIUM RETAILER

COMPANY INFORMATION

Company Representatives

Grant Simon, Kimberlie Guerrieri

Territory Covered

Grant Simon, Kimberlie Guerrieri

Address

3635 Peachtree Industrial Blvd. Suite 600, Duluth, GA 30096

Phone

770-418-9938

Fax

Email

kg@lsgfmanagement.com

Retail Use

T-Mobile Premium Retailer Stores

BROKER INFORMATION

Company

Franklin Street

Company Representatives

Brian Bern

Territory Covered

Tampa

Title

Senior Director

Address

600 N. Westshore Blvd., Suite 600, Tampa, FL 33609

Phone

813-839-7300

Fax

Email

Brian.Bern@FranklinSt.com

SITE SELECTION CRITERIA

Population Density Preferred

75,000 in 3 miles

Average Income Preferred

\$40,000 - \$60,000

Preferred Traffic generators or co-tenants

25K+ traffic counts

Typical size or range

1500sf- 1800sf

Frontage - Min/Preferred/Max

20 ft min / 25 ft preferred / 30 ft max

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Tampa, Atlanta, Gulf Coast, Birmingham, Montgomery, Nashville

Number of stores to open this year

10

Number of stores to open next year

40

Current number of stores in chain

50

Other Useful Information

SPIRIT HALLOWEEN

COMPANY INFORMATION

Company Representatives

Sharon Bodden

Territory Covered

Sharon Bodden

Address

6826 Black Horse Pike, Egg Harbor Township, NJ 08234

Phone

609-645-5761

Fax

Email

sharon.bodden@spirithalloween.com

Retail Use

Temporary Halloween Retailer

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

noemail@none.com

SITE SELECTION CRITERIA

Population Density Preferred

All

Average Income Preferred

All

Preferred Traffic generators or co-tenants

Grocery Stores, Junior Anchors, Apparel, Home Goods

Typical size or range

6,000 - 30,000 sq ft

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

United States & Canada

Number of stores to open this year

1200

Number of stores to open next year

TBD

Current number of stores in chain

1200

Other Useful Information

SPORT CLIPS

COMPANY INFORMATION

Company Representatives

Dennis French (GA), John Weber (TN, AL, KY, IN), Matt Lewis (NC), Eric Gozur (SC), Keith Kostek (VA)

Territory Covered

Dennis French (GA), John Weber (TN, AL, KY, IN), Matt Lewis (NC), Eric Gozur (SC), Keith Kostek (VA)

Address

TBD

Phone

512-869-1201

Fax

Email

RealEstate@SportClips.com

Retail Use

Hair

BROKER INFORMATION

Company

TBD

Company Representatives

TBD

Territory Covered

TBD

Title

TBD

Address

110 Briarwood Drive, Georgetown, TX 78628

Phone

TBD

Fax

Email

RealEstate@SportClips.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000 > 3 Mile

Average Income Preferred

Moderate to Higher Income

Preferred Traffic generators or co-tenants

Power centers, grocery anchors or strip centers with national co-tenants

Typical size or range

1,000 - 1,200sf

Frontage - Min/Preferred/Max

15' Minimum

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All over SE

Number of stores to open this year

150 - 180

Number of stores to open next year

150 - 180

Current number of stores in chain

1,600

Other Useful Information

SPORT CLIPS

COMPANY INFORMATION

Company Representatives

Dennis French, Jessica Rossy

Territory Covered

Dennis French, Jessica Rossy

Address

bennett5398@bellsouth.net

Phone

6782313761

Fax

Email

denfrench@bellsouth.net

Retail Use

men's haircuts

BROKER INFORMATION

Company

O'brien and Company

Company Representatives

Greg Bennett

Territory Covered

Georgia

Title

Broker

Address

580 Greenview Terrace, Alpharetta GA 30004

Phone

(678) 984-4440

Fax

Email

bennett5398@bellsouth.net

SITE SELECTION CRITERIA

Population Density Preferred

30,000 in 3 mile radius

Average Income Preferred

\$50,000 median

Preferred Traffic generators or co-tenants

Walmart, Target, Home Depot, Lowes, Starbucks, Game Stop, Kroger, Publix

Typical size or range

1200

Frontage - Min/Preferred/Max

15/20/25

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

national growth

Number of stores to open this year

150 US wide, 8 in Georgia

Number of stores to open next year

150 US wide, 8 in Georgia

Current number of stores in chain

1500

Other Useful Information

SUBWAY REAL ESTATE, LLC

COMPANY INFORMATION

Company Representatives

Larry Clayton

Territory Covered

Larry Clayton

Address

2601 Elm Hill Pike

Phone

615-391-5540

Fax

616-391-5540

Email

Sublarry@bellsouth.net

Retail Use

Submarine sandwiches, pizza, mexican

BROKER INFORMATION

Company

0

Company Representatives

0

Territory Covered

0

Title

0

Address

0

Phone

0

Fax

0

Email

0@gmail.com

SITE SELECTION CRITERIA

Population Density Preferred

15,000 in one mile

Average Income Preferred

\$50,000

Preferred Traffic generators or co-tenants

Grocery, phone store

Typical size or range

1200-1500 sq.ft

Frontage - Min/Preferred/Max

24 foot

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Hospital, college, free standing building with drive thru

Number of stores to open this year

6-10

Number of stores to open next year

5-10

Current number of stores in chain

253

Other Useful Information

TACO BELL

COMPANY INFORMATION

Company Representatives

Julie Krupa, Shane Crum, Joey Clayton

Territory Covered

Julie Krupa, Shane Crum, Joey Clayton

Address

1004 Green Oaks Pkwy

Phone

9198180522

Fax

Email

julie.krupa@yum.com

Retail Use

Restaurant

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

julie.krupa@yum.com

SITE SELECTION CRITERIA

Population Density Preferred

N/A

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

N/A

Typical size or range

N/A

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

N/A

Number of stores to open this year

N/A

Number of stores to open next year

N/A

Current number of stores in chain

N/A

Other Useful Information

THE HOME DEPOT

COMPANY INFORMATION

Company Representatives

Trey Conway

Territory Covered

Trey Conway

Address

4301 Anchor Plaza Pkwy Suite 400 Tampa, FL 33634

Phone

770-384-4177

Fax

Email

Richard_Conway@homedepot.com

Retail Use

Home Improvement

BROKER INFORMATION

Company

Ken Stephens

Company Representatives

Corporate Property Dispositions

Territory Covered

US

Title

Managing Principal

Address

2455 Paces Ferry Road Atlanta, GA 30339

Phone

813-349-8418

Fax

Email

Kstephens@cpdispo.com

SITE SELECTION CRITERIA

Population Density Preferred

30,000

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

Any

Typical size or range

12 acres minimum

Frontage - Min/Preferred/Max

Depends

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

N/A

Number of stores to open this year

N/A

Number of stores to open next year

N/A

Current number of stores in chain

2274

Other Useful Information

THE WENDY'S COMPANY

COMPANY INFORMATION

Company Representatives

Ashley Sperling and Christie Hughes

Territory Covered

Ashley Sperling and Christie Hughes

Address

1145 Sanctuary Parkway #225, Alpharetta, GA 30009

Phone

770-283-3776

Fax**Email**

ashley.sperling@wendys.com

Retail Use

Restaurant

BROKER INFORMATION

Company

PBG Realty

Company Representatives

Pat Heaberg

Territory Covered

Georgia

Title

Principal Broker

Address

NA

Phone

770-487-8488

Fax

NA

Email

pheaberg@pbgrealty.net

SITE SELECTION CRITERIA

Population Density Preferred

20,000 people within 2 miles

Average Income Preferred

\$40,000

Preferred Traffic generators or co-tenants

Retail, hospitals, office, and schools

Typical size or range

.7 - 1 acres

Frontage - Min/Preferred/Max

130 feet

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

National expansion in all states

Number of stores to open this year

100

Number of stores to open next year

100

Current number of stores in chain

6,500

Other Useful Information

TRACTOR SUPPLY COMPANY

COMPANY INFORMATION

Company Representatives

Mike Porter

Territory Covered

Mike Porter

Address

12016 Jasmine Cove Way

Phone

919.896.1758

Fax

Email

mporter@tractorsupply.com

Retail Use

Farm Supply Retail Store

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

mporter@tractorsupply.com

SITE SELECTION CRITERIA

Population Density Preferred

TBD

Average Income Preferred

TBD

Preferred Traffic generators or co-tenants

TBD

Typical size or range

20,000 SF

Frontage - Min/Preferred/Max

105ft on endcap, 120ft inline

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Throughout existing markets.

Number of stores to open this year

100+

Number of stores to open next year

100+

Current number of stores in chain

1500+

Other Useful Information

WORKOUT ANYTIME

COMPANY INFORMATION

Company Representatives

Randy Trotter

Territory Covered

Randy Trotter

Address

2325 Lakeview Parkway, Suite 200, Alpharetta, GA 30009

Phone

770-403-7203

Fax

770-844-6969

Email

randytrotter@workoutanytime.com

Retail Use

Gym

BROKER INFORMATION

Company

Horizon Properties

Company Representatives

Kim Trotter

Territory Covered

US and Canada

Title

Broker

Address

2450 Atlanta Highway, Suite 1902, Cumming, GA 30040

Phone

770-653-8827

Fax

770-844-6969

Email

kim@horizonpropertiescre.com

SITE SELECTION CRITERIA

Population Density Preferred

25k in 3 to 5 miles

Average Income Preferred

35K-90K median

Preferred Traffic generators or co-tenants

Grocery or discount stores

Typical size or range

5000-7000 sf

Frontage - Min/Preferred/Max

50'-100'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Strip Centers

Type of centers preferred

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

US

Number of stores to open this year

40

Number of stores to open next year

60

Current number of stores in chain

120

Other Useful Information

ZAXBY'S

COMPANY INFORMATION

Company Representatives

Tommy Mitchell, Cheryl Wood, Nikki Fulcher

Territory Covered

Tommy Mitchell, Cheryl Wood, Nikki Fulcher

Address

1040 founders Blvd, Athens, GA 30606

Phone

706-433-2289

Fax

Email

tmitchell@zaxbys.com

Retail Use

Restaurant Pads

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/a

Fax

Email

tmitchell@zaxbys.com

SITE SELECTION CRITERIA

Population Density Preferred

35K in trade area

Average Income Preferred

45K Avg HHI

Preferred Traffic generators or co-tenants

any

Typical size or range

1 acre pads

Frontage - Min/Preferred/Max

180'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Southeast

Number of stores to open this year

80

Number of stores to open next year

100

Current number of stores in chain

775

Other Useful Information

ZOES KITCHEN

COMPANY INFORMATION

Company Representatives

Ann Marie Tussey

Territory Covered

Ann Marie Tussey

Address

5760 State Highway 121, Suite 250

Phone

214 436 8765 x4220

Fax

Email

annmarietussey@zoeskitchen.com

Retail Use

Restaurant

BROKER INFORMATION

Company

The Trilogy Group

Company Representatives

Julie Solomon

Territory Covered

GA

Title

Senior Vice President

Address

6400 Powers Ferry Rd NW, Suite 310

Phone

770-801-6500

Fax

Email

julie@trilogygroup.net

SITE SELECTION CRITERIA

Population Density Preferred

2 miles - 30,000-75,000

Average Income Preferred

\$85,000

Preferred Traffic generators or co-tenants

Office Buildings, Health Clubs, Hospitals, High-End Retail, High-End, Specialty Grocer

Typical size or range

2600-3000

Frontage - Min/Preferred/Max

2

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Current markets

Number of stores to open this year

35

Number of stores to open next year

37

Current number of stores in chain

200

Other Useful Information