

TALENT DEVELOPMENT PAVILION

ICSC's Talent Development Pavilion is designed for anyone seeking to sharpen their professional skills, from students just entering the job market to established professionals looking to make a move. All are invited to visit the Pavilion for a unique combination of mentoring, information sessions, customized feedback, and hands-on business services.

Talent Development Workshops and Speed Networking Sessions

Interactive workshops will help you in your development as an emerging real estate industry professional. No RSVPs are necessary to attend the workshops. Seating is available on a first-come, first-served basis.

MONDAY, MAY 21

8:00 – 8:45 am

What Do You Want to Do When You Grow Up?

Chuck Shaw, ICSC Ambassador and COO, Fite Development Company

9:00 – 10:00 am

Speed Networking Session and Breakfast

Join more than a dozen members of ICSC's elite Ambassador Program and other industry leaders for breakfast and three 15-minute mentoring conversations. We'll be taking your questions about career development in the commercial real estate industry in a small group setting.

10:00 – 10:45 am

How to Win the Interview

David Poline, President and CEO, Poline Associates

11:00 – 11:45 am

Working and Succeeding with an Employment Recruiter

Hillary H. Shine, Principal, Shine Associates, LLC

Tim Shine, Principal, Shine Associates, LLC

2:00 – 4:00 pm

ICSC & Cornell International Retail Real Estate Case Competition 2018: Final Presentations

Teams from top university real estate programs will make investment recommendations on a retail real estate case study, based on an actual commercial real estate transaction, to a panel of leading industry executive judges. Watch the finals from the floor of the Talent Development Pavilion.

4:00 – 4:45 pm

The Secret Sauce: Focus and Time Management

Amy J. Hall, CRX, CLS, SLD, ICSC Ambassador and Senior Vice President, Operations, Brokerage and Development, LM Commercial Real Estate

TUESDAY, MAY 22

8:00 – 8:45 am

Mastering Effective Presentation Skills

Madison R. Gross, Director, Ambassador Program, ICSC

9:00 – 10:00 am

The Key to Career Success: Unlock the Commercial Real Estate Door with CREW

Hosted by CREW (Commercial Real Estate Women) Network

Wendy Mann, CAE, CEO, CREW Network

Holly Neber, CEO, AEI Consultants and 2018 CREW Network President-Elect

Tara Piurko, Partner, Commercial Real Estate Group, Blake, Cassels & Graydon LLP and 2018 CREW Network President

NOTE: There will be a special CREW Network Speed Networking Session where you will sit with all three CREW Network speakers in a small group setting from 10:00 - 11:00 am on Tuesday, May 22. You may attend CREW Network Speed Networking even if you do not attend the CREW workshop the previous hour.

10:00 – 11:00 am

A Deep Dive Into the World of Retail Real Estate Brokerage

MODERATOR

Jamie Standard, Director of Human Resources and Operations, The Shopping Center Group LLC

SPEAKERS

Lynn De Marco, Director of Investment Sales, The Shopping Center Group LLC

John Dottore, Operating Partner - Florida Division, The Shopping Center Group LLC

Gregg Katz, Director of Innovation & Technology, The Shopping Center Group LLC

David Manne, Senior Property Manager, The Shopping Center Group LLC

Jeff Pandolfo, Director of Leasing, The Shopping Center Group LLC

11:00 am – 12:00 pm

REAP Presents Women in Commercial Real Estate

Hosted by the Real Estate Associate Program (REAP)

Building the bridge between talented minority professionals and commercial real estate professionals.

MODERATOR

Starlett Quarles, Managing Director, The Bedford Group

SPEAKERS

London Kemp, Director, Studio Real Estate & Facilities - Worldwide Operations, Netflix

Angele Robinson-Gaylord, President - U.S. Property, IKEA Group

Tamela Thornton, Founding Partner and Principal, E Smith Legacy

2:00 – 2:45 pm

The Secret to Moving Forward: Career Lessons Learned

Kristin Mueller, CRX, CSM, COO, Retail Group, JLL

3:00 – 3:45 pm

How to Launch Your Career: A Guide for Millennials and Beyond

Kenneth S. Lamy, CRX, ICSC Ambassador and President, The Lamy Group LTD. and DataPoint International, LLC

4:00 – 4:45 pm

The Nuts and Bolts of Career Development: From Leasing to Acquisitions

Jarett Parker, ICSC Ambassador and Vice President, Real Estate, MCB Real Estate, LLC

Resumé Coaching

Monday, May 21 | 10:00 am – 12:00 pm

Take advantage of a Human Resource professional's insights on preparing a professional resumé. Sarah Johnson, PHR, SHRM-CP, Human Resources Manager, JLL, will provide consultations.

Interview Coaching

Monday, May 21 | 1:30 – 3:30 pm Tuesday, May 22 | 1:30 – 3:30 pm

Whether you're a student looking for your first job or a seasoned expert, take advantage of an established recruiter's insights. Hillary Shine, Principal, Shine Associates, LLC will provide consultations.

One-on-One Mentoring

ICSC Ambassadors and other industry leaders will be available for mentoring sessions at the Talent Development Pavilion during Marketplace Mall show hours. To schedule an appointment, visit the Talent Development Pavilion or contact Madison Gross at mgross@icsc.org.

Professional Headshots

Monday, May 21 | 8:00 am – 12:00 pm Tuesday, May 22 | 1:00 – 5:00 pm

Visit the Talent Development Pavilion's professional photographer for complimentary, high-quality headshots appropriate for resumé, LinkedIn profiles, and for other professional uses.

ICSC Online Retail Real Estate Institute Giveaway

Drop off your business card for a chance to win registration for ICSC's online education program. Two registrations (valued at \$550/member or \$1,200/non-member) are available.

Talent HQ

Monday, May 21 | 8:00 am – 5:00 pm Tuesday, May 22 | 8:00 am – 5:00 pm

Whether you're a student looking for an internship, a job seeker looking to post a resume and search for jobs, or an employer wanting to post a job and search for resumes, ICSC's Talent HQ can help. Please stop by to learn more about this new platform.

University Lounge

Representatives from the following universities are available to discuss their degree programs and continuing education opportunities in an informal setting:

Arizona State University W.P. Carey School of Business

Auburn University

Cornell University - Baker Program in Real Estate

DePaul University

Florida A&M University

Florida International University

Florida State University Real Estate Center

Marquette University Center for Real Estate

New York University Shack Institute of Real Estate

Portland State University

Rutgers Center for Real Estate

University of Central Florida

University of Connecticut, Real Estate Center

University of Florida

University of Maryland Colvin Institute

University of Utah

USC Ross Minority Program in Real Estate

Also represented: Real Estate Associate Program (REAP)

Receptions

Diversity Reception

Monday, May 21 | 5:30 – 7:00 pm | The Wynn Hotel

Join ICSC Partners in Diversity & Inclusion as we celebrate diversity and connect with companies committed to greater inclusion across the real estate industry.

ICSC Student Membership and ICSC Foundation Networking Reception

Monday, May 21 | 6:30 – 7:30 pm | The Wynn Hotel

Host companies include Acadia Realty Trust, ascena Retail Group Inc., Clark Street Real Estate, Donahue Schriber, The Festival Companies, GGP Inc., Kimco, L Brands, PGIM Real Estate, Ramco-Gershenson Properties Trust and Simon.

Network with titans of the industry who are dedicated to student success, talent and diversity with their support of ICSC and the ICSC Foundation. All students, ICSC Foundation scholarship award recipients, young professionals and attendees of the ICSC & Cornell International Retail Real Estate Competition are welcome to attend.

Pavilion Power Breaks

Monday, May 21 | 8:00 – 10:00 am, 1:00 – 3:00 pm

Tuesday, May 22 | 8:00 – 10:00 am, 1:00 – 3:00 pm

Wednesday, May 23 | 8:00 – 10:00 am

Visit our barista for your morning coffee and enjoy snacks and treats in the afternoons while powering up at one of our charging stations.

Wi-Fi

Complimentary Wi-Fi is available to those participating in the Talent Development Pavilion.