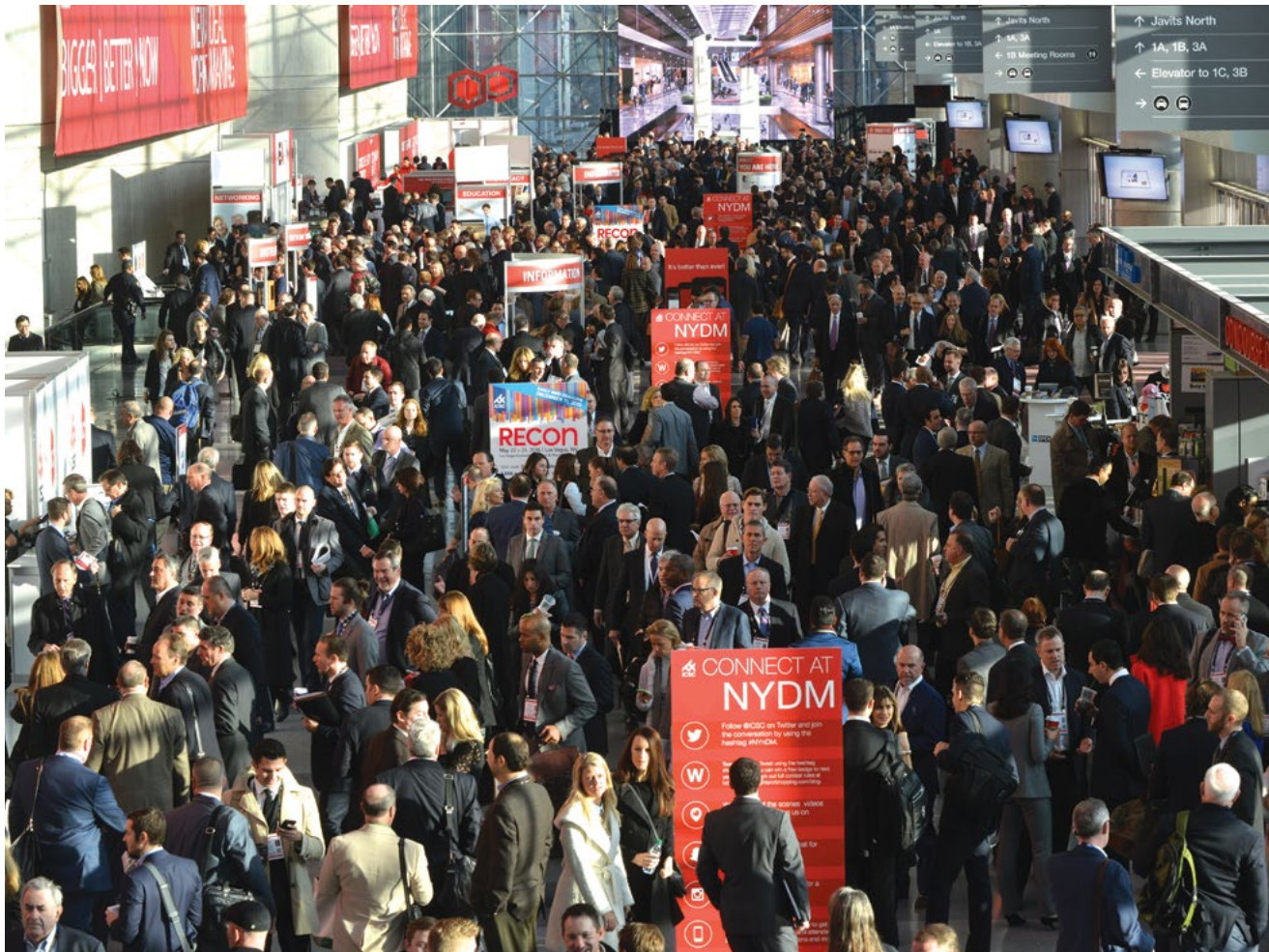




# NEW YORK DEAL MAKING

Javits Convention Center | New York City  
December 6 – 7, 2017  
#NYDM

## GLOBAL PAVILION





# ICSC NEW YORK DEAL MAKING

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## ABOUT THE SHOW

The success of the 2016 New York Deal Making event captured the renewed enthusiasm of our industry. It was a record-breaking year with **500+ participating companies** encompassing **175,000 square feet** (17,000 square meters) of exhibit space and over **10,000 industry stakeholders** in attendance. This year's New York Deal Making is already on track to be even larger. To accommodate the biggest New York Deal Making in history, 2017's event will be held on the larger, upper level of the Javits Convention Center. Here is a brief sampling of exhibitors participating: The Cadillac Fairview Corp. Limited | Cushman & Wakefield | DDR Corp. | Dollar Tree/Family Dollar | GGP Inc. | JLL | Macerich | Regency Centers | Related Companies | RKF | Simon | Starbucks | Westfield

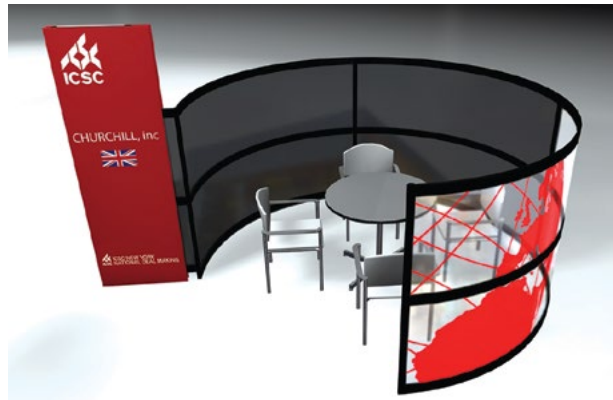
ICSC 2017 New York Deal Making hours:

Wednesday, December 6, 8:00 am – 5:00 pm

Thursday, December 7, 8:00 am – 3:00 pm

As retail becomes an increasingly global industry, more retailers and developers are crossing borders to do business at ICSC's deal making events. ICSC is committed to supporting international relationships and helping to facilitate connections between our widest-reaching members. To this effect, the 2017 New York Deal Making will include a **Global Pavilion**: a designated area in a new, premier location of the exhibit floor, where attendees can discover opportunities in specific areas of the world. The Global Pavilion includes individual conference rooms, a hospitality lounge, and a National Council hosted area. Two renderings of the pavilion are below; please note that all features are ready-to-use and entirely turnkey.

**Sign up today** for this incredible chance to meet the industry's top professionals.





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## GLOBAL PAVILION SPACE APPLICATION

### PACKAGE INCLUDES

- One (1) table
- Four (4) chairs
- Company ID Sign (including country flag)
- Four (4) Full Conference Badges
- Access to private meeting rooms
- Dedicated concierge/hostess for pavilion participants
- Complimentary coffee & tea service
- Two (2) invitations to a VIP cocktail reception on Tuesday, December 5 (Location TBD)
- 1 Complimentary RECon Las Vegas Full-Conference Pass (a \$600 value)

### PACKAGE FEES

|            |             |
|------------|-------------|
| Member     | \$4,900 USD |
| Non-Member | \$6,400 USD |

### RETURN COMPLETED APPLICATION TO

Mail: ICSC  
 P.O. Box 419822  
 Boston, MA 02241-9822  
 Attn: Carlos Baudett  
 Fax: +1 732 694 1748  
 Email: cbaudett@icsc.org

### TERMS, CONDITIONS AND RULES

This application is subject to ICSC Terms, Conditions and Rules for Exhibitors available at [www.icsc.org/event-terms-and-conditions](http://www.icsc.org/event-terms-and-conditions), which are hereby incorporated by reference.

Please Check One:  ICSC Member  Non-Member

|                                   |                        |                 |                        |
|-----------------------------------|------------------------|-----------------|------------------------|
| Name                              |                        | Company         |                        |
| Address                           |                        |                 |                        |
| City                              | State/Province         | Zip/Postal Code |                        |
| Telephone                         | Fax                    |                 |                        |
| E-mail                            | Your Membership I.D. # |                 |                        |
| REQUIRED FOR NON-U.S. APPLICANTS: |                        | Date of Birth   | Country of Citizenship |

Please check here if any of the above information has recently changed.

### METHOD OF PAYMENT

Check made payable to ICSC enclosed for \$ \_\_\_\_\_  MasterCard  Visa  AMEX  Discover \$ \_\_\_\_\_

|   |                              |
|---|------------------------------|
| Name (as it appears on credit card)     | Signature                    |
| Credit Card Number (include all digits) | Expiration Date (month/year) |

2017EDM

### WIRE TRANSFER:

JPMorgan Chase Bank, 270 Park Avenue, 41st Floor, New York, NY 10017, Attn: Irina Berger

For the account of the International Council of Shopping Centers:

A/C # 033-1-030767; ABA # 021 000 021; SWIFT: CHASUS33

Reference: Please include a brief description with your payment. Please also include a member id# or invoice number when at all possible.