



Directory

ICSC Michigan
ideaexchange[®]
P3 Retail

Suburban Collection Showplace
Novi, MI
July 14, 2016



Thursday, July 14

- **Registration**
8:30 am – 5:30 pm
Diamond Foyer
- **Networking Lounge**
9:00 am – 5:30 pm
Diamond Foyer
- **Continental Breakfast**
9:00 – 9:30 am
Diamond Foyer
- **Welcome and Introduction to the Program**
9:15 – 9:30 am
Crystal/Sapphire/Ruby Ballroom

WILLIAM GERSHENSON

ICSC 2016 Michigan Idea Exchange and P3 Retail Program Planning Committee Co-Chair
 Vice President of Leasing
 Ramco-Gershenson
 Farmington Hills, MI

BRUCE SIMON

ICSC 2016 Michigan Idea Exchange and P3 Retail Program Planning Committee Co-Chair
 President
 Landmark Commercial Real Estate
 Farmington Hills, MI

- **Keynote Speaker**
9:30 – 9:45 am
Crystal/Sapphire/Ruby Ballroom

State of Michigan Update



RICHARD SNYDER
 Governor of Michigan
 Lansing, MI

We are privileged to welcome Governor Snyder, who will share an update on the state of Michigan, it's government and the economy. He will discuss the opportunities and challenges ahead and his vision for Michigan.

- **Roundtables**
10:15 – 11:30 am
Platinum Ballroom

Participants will be able to attend three (3) 20-minute roundtable discussions:

1. *Expanding Retailers*
Led by: **MATTHEW SWANTKO**, Landmark Commercial Real Estate & **LARRY SIEDELL**, Gerdorn Realty & Investment
2. *New Developments*
Led by: **MATTHEW HARAN**, Howard Schwartz Commercial Real Estate, LLC & **GREGORY NEWMAN**, Keystone Commercial Real Estate, LLC
3. *Financing a Shopping Center or Retail Development*
Led by: **KEVIN KOVACHEVICH**, Bernard Financial Group
4. *Arena District/QLINE*
Led by: **SCOTT YOUNG**, CBRE
5. *Retail Investment Sales: Peak or Plateaued*
Led by: **GEOFF LINDEN**, Vault Equity Partners
6. *A Peak Inside a Retailer's Real Estate Committee*
Led by: **TYLER WILLIAMS**, Art Van Furniture, Inc.
7. *Marijuana Related Tenancy and the Legalities*
Led by: **BARTON MORRIS**, The Law Offices of Barton Morris
8. *Municipal Incentives*
Led by: **LUKE BONNER**, Bonner Advisory Group
9. *Retail Appraisals*
Led by: **RYAN BISSELL**, CBRE & **MARSHALL BRULEZ**, CBRE



➤ **P3 Retail General Session**

11:45 am – 12:45 pm
 Platinum Ballroom



*M1 Concourse-Accelerating to the finish Line
 Using a Public, Private Partnership*

Hear how this Public, Private, Partnership is transforming a former General Motors manufacturing facility on Woodward Ave in Pontiac into an auto enthusiasts' destination. These panelists will take us from start to finish and discuss some of the hurdles along the way.

CM I 1

AICP members can earn 1 Certification Maintenance (CM) credit for this P3 Retail General Session. Those seeking credit MUST sign in at the beginning of the session, complete an evaluation at the end of the session and then access their APA/AICP accounts online and log the event after the Idea Exchange is over. More information about AICP's CM program can be found at www.planning.org/cm.

Panelists



BRAD OLESHANSKY
 Founder & CEO
 M1 Concourse
 Pontiac, MI



BRUCE RASHNER
 Redevelopment Manager
 Revitalizing Auto Communities
 Environmental Response
 (RACER) Trust
 Detroit, MI



DEIRDRE WATERMAN
 Mayor of the City of Pontiac
 Pontiac, MI

➤ **Lunch Served** 12:45 – 1:15 pm
 Crystal/Sapphire/Ruby Ballroom

➤ **CEO Report**

1:15 – 1:30 pm
 Crystal/Sapphire/Ruby Ballroom



TOM MCGEE
 President & Chief Executive Officer
 ICSC
 New York, NY

➤ **Luncheon Speaker**

1:30 – 2:15 pm
 Crystal/Sapphire/Ruby Ballroom

Deconstructing Disruptive Retail: Where is the Ride Taking Us?



NICK EGELANIAN
 President
 SiteWorks Retail
 Annapolis, MD

From retail in the "Post-Department Store Era" to emerging opportunities in the "Convergence Era," our luncheon speaker is a renowned expert on retail trends who literally helped write the ULI textbook on retail real estate used at Harvard and business schools around the country. You will hear his groundbreaking research, findings and predictions that will alter the way you think about retail and the future of shopping centers, retailing and retail development.

➤ **Retailer Runway**

2:15 – 3:15 pm
 Platinum Ballroom

Popular retailers will showcase their business and expansion plans in a new and exciting runway format.

Co-Moderators:

JENNIFER SANTAMOUR
 Leasing Representative
 Lormax Stern Development Company
 Bloomfield Hills, MI



JON SCHEY

Manager/Leasing
Taubman Centers
Bloomfield Hills, MI

JIM STOKAS

Principal
Stokas Bieri Real Estate
Southfield, MI

Retailers:

Art Van Furniture Inc.

TYLER C. WILLIAMS

Real Estate Manager
Warren, MI

Cameron Mitchell Restaurants

STEVE WEIS

Vice President of Development
Columbus, OH

Club Pilates Franchise LLC

RICHARD FEINBERG

Vice President of Real Estate
Costa Mesa, CA

Dollar Tree Stores, Inc.

RUSS HIRE

Senior Real Estate Manager
Fort Wayne, IN

Famous Footwear

JAMES PYE

Director of Real Estate
Hoffman Estates, IL

Golden Corral Corporation

GLEN KINKADE

Developer
Murphy, TX

Goodwill Industries of Greater Detroit

JEFFREY UKRAINEC

Vice President, Donated Goods
Detroit, MI

Meijer, Inc.

CRISMAN JONES

Real Estate Manager
Grand Rapids, MI

Peas and Carrots Hospitality

ZACK SKLAR

Owner
Birmingham, MI

Pet Valu

CAROL C. WASS, CCIM

Midwest Real Estate Manager
Beavercreek, OH

Planet Fitness

BRYAN RIEF, CRX, CLS

Area Owner
Northville, MI

Shinola Detroit

MICHAEL TIMLIN

Real Estate Manager
Detroit, MI

TEAM Schostak Family Restaurants

THOMAS GERGICH

Director of Real Estate
Livonia, MI

Tropical Smoothie

CRAIG LEMIEUX

Franchise Sales and Area Development
Michigan, Colorado & Northern Ohio
Atlanta, GA

True Value Hardware

TODD BURTON, CLS

Real Estate Manager
Akron, OH

➤ **Deal Making & Networking Reception**

3:30 – 5:30 pm
Onyx/Opal/Garnet Ballroom

➤ **Meeting Adjourns**

5:30 pm



Divisional and State Volunteer Leadership

Matthew D. Berke, ICSC Central Division P3 Retail Private Sector Co-Chair, Keystone Commercial Real Estate, LLC

Anthony B. Schmitt, ICSC Michigan State Director, Mid-America Real Estate Corp.

Gregory J. Erne, ICSC Michigan Government Relations Committee Chair, Versa Development, LLC

Jared Gell, ICSC Michigan P3 Private Retail Chair, Mid-America Real Estate Corp.

Rachel J. Loughrin, ICSC Michigan P3 Public Retail Chair, Oakland County Planning & Economic Development

Lynore Clark, ICSC Michigan Operations Chair, Schostak Brothers and Co., Inc.

Michael J. Stozicki, ICSC Michigan Retail Chair, Dunham's Athleisure Corporation

Alex Bieri, ICSC Michigan Next Generation Chair, Stokas Bieri Real Estate

Program Planning Committee

William Gershenson, ICSC 2016 Michigan Idea Exchange and P3 Retail Program Planning Committee Co-Chair, Ramco-Gershenson

Bruce Simon, ICSC 2016 Michigan Idea Exchange and P3 Retail Program Planning Committee Co-Chair, Landmark Commercial Real Estate

Michelle Aniol, Village of Dexter

Steven Band, Band Commercial Real Estate Company

Kevin Berke, Keystone Commercial Real Estate, LLC

Doug Brown, ASTI Environmental

Cindy Ciura, CRX, CMD, CC Consulting

Lynore Clark, CRX, CSM, Schostak Brothers & Co., Inc.

Gerard J. Dettloff, Michigan Downtown Association

Tjader Gerdom, Gerdom Realty & Investment

Adam Goodman, Mid-America Real Estate Corp.

John Gottesman, The Gottesman Group, LLC

Vernon Gustafsson, Charter Township of Brownstown

Vicki Gutowski, Gerdom Realty & Investment

John T. Heiney, City of Birmingham

Dave Hesano, CBRE

Annette Knowles, Farmington DDA

Eric Koche, First Commercial Realty & Development Co., Inc.

Cynthia J. Kratchman, Mid-America Real Estate Corp.

Scott Landers, Landmark Commercial Real Estate

Michael Lippitt, Landmark Commercial Real Estate

Daniel M. Lutz, Prime Commercial Group

Paul S. Magy, Esq., Clark Hill PLC

Terry Patterson, Treystar

Timothy Platt, NAI Wisinski of West Michigan

Joan E. Primo, The Strategic Edge

Jennifer SantAmour, Lormax Stern Development Corp.

Jon Schey, CLS, Taubman Centers

Jeff Schostak, Schostak Brothers & Co., Inc.

Michelle Shafir, Robert B. Aikens & Associates, LLC

Jim Stokas, Stokas Bieri Real Estate

Eric Unatin, Mid-America Real Estate Corp.



ICSC MICHIGAN PAST STATE DIRECTORS

FULL NAME	EFFECTIVE DATE
Anthony B. Schmitt	2015-2016
Warren Strietzel, CRX, CSM	2014-2015
Adam Rothstein	2012-2014
Earl Clements	2009-2012
David Prueter	2006-2009
Edward A. Eickhoff, CRX, CLS	2004-2006
Paul S. Magy, Esq	2001-2004
Catherine M. O'Malley	2000-2001
Daniel L. Stern	1997-2000
Edward A. Eickhoff, CRX, CLS	1996-1997
Cynthia J. Kratchman	1993-1996
Vito Guida	1992-1993
Robert I. Schostak	1989-1992
C. Richard Logan	1986-1989
Barry M. Klein	1983-1986
Dennis E. Gershenson	1982-1983
Barry M. Klein	1978-1981
L. Michael Foley, CRX, CSM	1975-1976
Patricia Hobar	1974-1975
E. Bruce Andrews	1973
E. Bruce Andrews	1971
Robert L. Wittbold, CSM	1969
Jack Shenkman	1967
Richard W. Frey	1965-1966
Richard W. Frey	1962
George R. Klein	1959-61



ICSC Michigan
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Retail



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THE FORBES COMPANY





Speaker Biographies

BRAD OLESHANSKY Brad Oleshansky is an attorney, entrepreneur and connector. Brad started his career as a corporate lawyer representing clients in the entertainment and marketing industries. He spent several years in executive legal roles at both Equity Marketing, Inc. (Beverly Hills, CA), representing clients such as Burger King, Warner Bros. and Shell Oil, and Simon Marketing (Los Angeles, CA), working with clients such as McDonald's, Toys "R" Us, Safeway, Old Navy, Hallmark and many more. He also spent two years as Vice President of Business Affairs at Game Show Network in Culver City, CA. Brad joined Big Communications (headquartered in Ferndale, MI) in 2004 as Chief Operating Officer. He oversaw the growth of the company until it was acquired in 2008 by Meredith Corporation (NYSE: MDP). After the acquisition, Brad took on the Chief Executive Officer role where he led all aspects of the company's business, including strategic planning, finance, business development, legal and operations. Brad left the company in December 2012 to pursue new entrepreneurial ventures, including M1 Concourse, a \$50M auto enthusiast destination to be built on the site of a former General Motors factory in Pontiac, MI. Brad is a graduate of Ithaca College and Southwestern University School of Law. He is a member of the California and District of Columbia Bars. Brad is an investor in and on the advisory boards of Ditto Labs, Inc., Huron River Venture and First Sense Medical, LLC. He is also a board member and on the Executive Committee of ORT Michigan, a global charity focused on education. Brad was honored with the Ernst & Young Entrepreneur of the Year Award for Michigan & Northwest Ohio in 2012.

THE HON. DEIRDRE WATERMAN Pontiac Mayor Deirdre Waterman is a committed public servant with decades of professional expertise, public service and philanthropic endeavors. She was elected mayor by a large margin by the citizens of Pontiac in 2013, becoming the first woman to ever be elected to the position. This is her first State of the City Address. Previously, Mayor Waterman ensured that the Pontiac Public Library remained open and a beneficial asset to city residents. She was founding President of the Friends of the Pontiac Public Library, advocated for the library millage's successful passage and was elected by the people to the Pontiac Public Library Board of Trustees in 2009. Her peers chose her to lead the board as Chairwoman. Mayor Waterman also served on the Pontiac Charter Revision Commission in 2012 and 2013. An ophthalmologist by profession, Dr. Waterman is a longtime business owner and operated her practice, Holloway Eye Care, in Pontiac for over thirty years. She was the first African-American female ophthalmologist in the state of Michigan. Many Pontiac residents have been patients in her practice. Dr. Waterman stepped up as a leader in her professional career. She served as Chairwoman of the National Medical Association, Region IV, as well as two terms as Finance Chair for that organization. She was

also President of the Associated Healthcare Providers and is listed in the first edition of Vital Signs: Michigan, citing African-American achievement in healthcare. Further, Dr. Waterman served as Vice Chair of the then-North Oakland Medical Center and served as Finance Chair during its transition to Doctors' Hospital of Michigan, helping to ensure hundreds of jobs remained in the city of Pontiac. She is a graduate of the University of Chicago, with a degree in Biology and Political Science, as well as Meharry Medical College. She completed her residency at the Kresge Eye Institute at Wayne State University. She and her husband, the late Judge William Waterman, have two children, Shana and Toussaint, whom they raised in Pontiac. Mayor Waterman has called Pontiac home for over four decades. She is an active member of Plymouth United Church of Christ.

NICK EGELANIAN Considered a leading expert on retail and the shopping center industry, Nick A. Egelanian pioneered the segmentation of retail into Commodity and Specialty sub-groups as the author of the retail chapter of the Urban Land Institute's Professional Real Estate Development: The ULI Guide to the Business, 3rd Edition in 2012. Nick served as Vice President of Real Estate and New Store Development for Crown Books and FAO Inc./Zany Brainy before forming SiteWorks Retail Real Estate Services in 1992. As President of SiteWorks, Nick has worked with clients including Stuart Weitzman, Balducci's, Jos. A. Bank, Starbucks, Justice, Lane Bryant, and Zoës Kitchen. Nick has also advised a wide array of owners and developers throughout North America, including Vornado Realty Trust, Cadillac Fairview, Madison Marquette, Ramco-Gershenson Properties Trust and Bayer Properties, with whom he partnered in the development of over 1.5 million square feet of Specialty Retail. He is currently acting as the chief retail advisor to Sagamore Development Company, the developer of nearly 250 acres of waterfront property in Baltimore, MD that will house Under Armour's new 4 million square foot headquarters facility and up to 1.5 million square feet of retail in a 15 million square foot mixed-use development. Nick is an active speaker and writer on retail trends and the evolution of the retail industry, and has coined the phrases "Post-Department Store Era" and "Convergence Era" in his numerous articles and editorials in publications including Shopping Centers Today, Chain Store Age, Shopping Center Business, and the ULI's Urban Land Magazine. Nick also teaches retail real estate development in the Colvin Real Estate Development graduate program within the University of Maryland's School of Architecture, Planning and Preservation in College Park, MD

WILLIAM GERSHENSON, Vice President of Asset Management. As Vice President of Asset Management, he is responsible for formulating and implementing an asset management strategy to maximize the profitability of the Company's shopping center portfolio while focusing on maintaining and enhancing the value of each property. In addition, Mr. Gershenson provides support for new acquisitions and the disposition of existing assets, new development projects and the redevelopment of existing shopping centers. Mr. Gershenson has been employed with Ramco-Gershenson since 2002. He is a graduate of the Indiana University Kelley School of Business in Bloomington, Indiana, where he earned a Bachelor of Science degree in Business with an emphasis in Finance. Mr. Gershenson is also a Certified Leasing Specialist. Professional affiliations include the International Council of Shopping Centers. He is currently serving as a state representative for the Michigan ICSC.

THOMAS (TOM) MCGEE is the President and Chief Executive Officer of the International Council of Shopping Centers (ICSC). He was elected to the position of President and CEO on September 21, 2015, becoming only the fourth CEO in the association's almost sixty-year history. As CEO, his main focus is the advancement of the shopping center industry for the benefit of ICSC members world-wide. McGee believes that retail real estate is an industry central to economic development and opportunity and that shopping centers and the people that work in all aspects of the industry are a critical component of the social fabric of, and an economic engine for, the communities they serve. Prior to joining ICSC, McGee served as Vice Chairman of Deloitte, LLP, one of the world's largest professional services organizations with more than 200,000 professionals in member firms in over 150 countries. During his 26 years with Deloitte, he held major global and U.S. leadership roles in addition to Vice Chairman, including, Deputy CEO, National Managing Partner of M&A Services and Global Chief of Staff. He was also a member of Deloitte's Global and US Executive and Operational Leadership Committees. A noted business speaker, McGee also has significant media experience, with appearances on CNBC, Bloomberg and Fox Business and is frequently quoted in national media outlets including The Wall Street Journal, USA Today and CFO Magazine. He is also active in numerous civic, charitable, and academic organizations. He is the incoming Chairman of Covenant House International, and member of the New York Catholic Foundation Board, as well as the Finance Council of the Archdiocese of New York and the Board of Regents of Loyola Marymount University, his alma mater. McGee lives in Basking Ridge, New Jersey, with his wife, Charlene, and their two daughters. He grew up in Southern California, is an avid sports fan — he supports the Lakers — and is a huge fan of golf.

BRUCE RASHER is the Redevelopment Manager for RACER Trust, which was created by the U.S. Bankruptcy Court to clean up and sell former GM properties in 14 U.S. states, mainly in the upper Midwest and Northeast. Part of the redevelopment team's mandate is to seek buyers or end users who will invest in new development and job creation, working closely with the private

sector, fellow economic development professionals and elected officials. Thus far RACER has completed more than 50 sales transactions, resulting in pledges of more than \$1 billion in private investment and 10,000 jobs.

BRUCE SIMON is a Partner and Co-Founder of Landmark Commercial Real Estate Services, Inc. and the Landmark Investment Sales team. Bruce is a graduate of Michigan State University, with a Bachelor of Science degree in Business. He has been a licensed real estate agent since 1977 and a broker since 1982. Prior to joining Coldwell Banker Commercial in 1988, he owned and operated his own real estate firm for over five years in Lansing, Michigan. With Michael Lippitt, Bruce founded Landmark Commercial Real Estate Services, Inc. in 1989. Bruce has exclusively represented numerous "large box" retailers and department stores throughout Michigan. He continues to successfully represent the highest profile national retail chains while handling well qualified leasing and sale assignments.

RICHARD SNYDER When Rick Snyder became Michigan's 48th Governor in 2011, he pledged a commonsense approach to governing that focused on working together to find solutions for the state's toughest problems. With the self-proclaimed moniker "one tough nerd," Governor Snyder has focused on making government more efficient and effective for Michigan's citizens. In his first term, the state has passed four balanced budgets, eliminated a \$1.5 billion deficit and reformed burdensome tax and regulatory codes that were stifling business growth and job creation. Raised in a Battle Creek home known for a strong work ethic and service to others, Governor Snyder's upbringing has aided in leading the state's comeback. A homemaker and a small business owner, his parents demonstrated the value of hard work. After graduating the University of Michigan, he joined accounting firm PwC (formerly Coopers & Lybrand). There, he met his wife Sue. They are the proud parents of Jeff, Melissa and Kelsey. Following a successful career as partner at Coopers & Lybrand, Governor Snyder joined Gateway as President and COO. He later returned to Michigan to cofound an Ann Arbor-based venture capital fund. The Governor's background as a successful job creator has helped him better serve Michigan, producing results that earned him 'Public Official of the Year' in 2014 from GOVERNING magazine. In Governor Snyder's first term, Michigan created nearly 400,000 new private sector jobs. Today, Michigan's unemployment rate is at its lowest point in 14 years. He successfully implemented Healthy Michigan, an innovative and bipartisan plan that has provided affordable and quality healthcare for more than 500,000 hard-working Michiganders. Among his greatest achievements, Governor Snyder built a bipartisan coalition of Michiganders to put Detroit on a path to success. With the Governor's unwavering commitment, Detroit has emerged bankruptcy poised to be one of the great comeback stories in American history. The Governor's "Relentless Positive Action" has brought solutions to pressing problems and renewed optimism in Michigan's future.

Deal Making Directory

A10 Capital

800 W. Main Street, #1100
Boise, ID 83702
Phone: 208 577 5000
Contact(s): Laura Penney
Table: 1

Agree Realty Corporation

70 E. Long Lake Rd
Bloomfield Hills, MI 48304
Phone: 248 419 6336
Contact(s): Jeanine Simjanoski
Table: 2

Armada Real Estate Services

7001 Orchard Lake Rd, Ste 110
West Bloomfield, MI 48322
Phone: 248 855 1221
Contact(s): Gordana Cwiek
Table: 3

Ben's Soft Pretzels

1202 W. Pike St.
Goshen, IN 46526
Phone: 574 596 0080
Contact(s): Robert Thatcher
Table: 4

Brixmor Property Group

420 Lexington Ave, 7th Fl
New York, NY 10017
Phone: 646 344 8695
Contact(s): Cassie Gannon
Table: 5

CBRE

2000 Town Center, Ste 500
Southfield, MI 48075
Phone: 248 353 5400
Contact(s): Scott Young
Table: 6

Center Management

34120 Woodward Ave
Birmingham, MI 48009
Phone: 248 540 9999
Contact(s): Ron L. Estes
Table: 7

City of East Lansing

410 Abbot Rd
East Lansing, MI 48823
Phone: 517 319 6877
Contact(s): Heather Pope
Table: 8

City of Royal Oak

211 S. Williams St. 2nd floor
Royal Oak, MI 48067
Phone: 248 246 3208
Contact(s): Todd Fenton
Table: 9

City of Troy

500 W. Big Beaver Rd.
Troy, MI 48084
Phone: 248 524 3314
Contact(s): Glenn Lapin
Table: 10

City of Ypsilanti

1 S. Huron
Ypsilanti, MI 48197
Phone: 734 483 9646
Contact(s): Nan Schuette
Table: 11

Civil & Environmental Consultants, Inc.

44725 Grand River Ave, Ste 104
Novi, MI 48375
Phone: 248 374 8600
Contact(s): Ryan Dunning
Table: 12

Club Pilates

3185 Pullman St.
Costa Mesa, CA 92626
Phone: 949 346 9771
Contact(s): Richard Feinberg
Table: 13

CMP Real Estate Group

6476 Orcahrd Lake Rd.
W. Bloomfield, MI 48322
Phone: 248-538-2000
Contact(s): Christopher Jonna
Table: 14

Colliers International

2 Corporate Drive Ste 300
Southfield, MI 48076
Phone: 248 226 1646
Contact(s): Brian Whitfield
Table: 15

CoStar Group

2000 Town Center, Ste 1900
Southfield, MI 48075
Phone: 313 300 3862
Contact(s): Michael Grammatico
Table: 16

Cost Segregation Services, Inc.

10343 Siegen Ln
Baton Rouge, LA 70810
Phone: 216 272 3961
Contact(s): Stacy Sherman
Table: 17

DAR Development

5500 Northland Dr. NE
Grand Rapids, MI 49525
Phone: 616 881 2900
Contact(s): Dave Denton
Table: 18

Dollar Tree Stores, Inc.

111 E. Ludwig Rd, Ste 101
Fort Wayne, IN 46825
Phone: 260 423 4311
Contact(s): Russ Hire
Table: 19

Dunham's Sports

5607 New King Dr. Ste 125
Troy, MI 48098
Phone: 248 530 6719
Contact(s): Michael Stozicki
Table: 20

Dunkin Donuts- Baskin Robbins

130 Royal St.
Canton, MA 02021
Phone: 815 530 6659
Contact(s): Joe O'Mara
Table: 21

Duro-Last Roofing

525 Morley Dr.
Saginaw, MI 48601
Phone: 800 248 0280
Contact(s): Sam Tilmon
Table: 22

Eco-Green-Energy

17401 East Ten Mile Rd
Eastpointe, MI 48021
Phone: 313 969 4033
Contact(s): James Vogt
Table: 23

First Commercial Realty & Development

27600 Northwestern Hwy, Ste 200
Southfield, MI 48034
Phone: 248 352 5000
Contact(s): Warren Terrace
Table: 24

FTCH

39500 Mackenzie Dr. Ste 100
Novi, MI 48377
Phone: 616 575 3824
Contact(s): Amy McLellan
Table: 25

**Shopping Center Business
/Heartland Real Estate Business**

3500 Piedmont Road, Ste #415
Atlanta, GA 30305
Phone: 404 832 8262
Contact(s): Scott France
Table: 26

Gerdom Realty & Investment

44725 Grand River Ave, Ste 102
Novi, MI 48375
Phone: 248 242 6766
Contact(s): Tjader Gerdom
Table: 27

Golden Corral Corp

1015 Lauren Lane
Murphy, TX 75091
Phone: 919 624 4120
Contact(s): Glen Kinkade
Table: 28

GPS Hospitality Group (Burger King)

5500 Interstate North Parkway,
Suite 100
Atlanta, GA 30328
Phone: 770 738 8796
Contact(s): Todd Jackson
Table: 29

**Jeffrey R. Anderson Real Estate,
Inc.**

3825 Edwards Rd, Ste 200
Cincinnati, OH 45209
Phone: 513 241 5800
Contact(s): Kevin Thobe
Table: 30

Keystone Commerical Real Estate

31000 Northwestern Hwy, Ste 200
Farmington Hills, MI 48334
Phone: 248 356 8000
Contact(s): Matt Berke
Table: 31

**Landmark Commercial Real Estate
Services, Inc.**

27995 Halsted Rd, Ste 150
Farmington Hills, MI 48331
Phone: 248 488 2620
Contact(s): Michelle Marcinko
Table: 32

Landmark Investment Sales

27995 Halsted Rd.
Farmington Hills, MI 48331
Phone: 248 488 2620
Contact(s): Scott Landers
Table: 33

Little Caesars

2211 Woodward Ave
Detroit, MI 48201
Phone: 313 471 6381
Contact(s): Vickie Harbowy
Table: 34

**Lormax Stern Development
Company**

38500 Woodward Ave, Ste 200
Bloomfield Hills, MI 48304
Phone: 248 737 4041
Contact(s): Shelly Lockhart
Table: 35

Menard, Inc.

5101 Menard Dr.
Eau Claire, WI 54703
Phone: 715 876 2532
Contact(s): Alex Bushey
Table: 36

**Mid America Real Estate -
Michigan, Inc.**

38500 Woodward Ave, Ste 100
Bloomfield Hills, MI 48304
Phone: 248 855 6800
Contact(s): Nicole Patten
Table: 37

The District Detroit

2211 Woodward Ave.
Detroit, MI 48201
Phone: 313 471 6300
Contact(s): Michael Atwell
Table: 38

Pet Supplies Plus

17197 Laurel Park Dr., Ste 402
Livonia, MI 48152
Phone: 734 793 6600
Contact(s): Josh Goldstein
Table: 39

Planet Fitness

114 Rayson St., Ste 1A
Northville, MI 48167
Phone: 249 344 9800
Contact(s): Bryan Rief
Table: 40

PM Environmental

4080 West Eleven Mile Rd.
Berkley, MI 48072
Phone: 517 321 3331
Contact(s): Peter Bosanic
Table: 41

PREIT

200 S. Broad St., 3rd Floor
Philadelphia, PA 18074
Phone: 215 875 0712
Contact(s): Amelia Hardy
Table: 42

Progressive Materials

540 Central Crt.
New Albany, IN 47150
Phone: 812 944 7803
Contact(s): Tony Knoebel
Table: 43

Ramco Gershenson

31500 Northwestern Hwy., Ste 300
Farmington Hills, MI 48334
Phone: 248-592-6436
Contact(s): Rick Anthony
Table: 44

REDICO

One Towne Square, Ste 1600
Southfield, MI 48016
Phone: 248 784 6546
Contact(s): Stuart Stebleton
Table: 45

Save-A-Lot

100 Corporate Office Dr.
Earth City, MO 63045
Phone: 314 592 9100
Contact(s): Stan Michnowicz
Table: 46

Schostak Brothers & Company

17800 Laurel Park Dr. N. Ste 200C
Livonia, MI 48152
Phone: 248 262 1000
Contact(s): Monica Zmijewski
Table: 47

Shelby Township / Macomb County

52700 Van Dyke Ave.
Shelby Township, MI 48316
Phone: 586 726 7243
Contact(s): Glenn Wynn
Table: 48

Signature Associates

1 Town Sq, Ste 1200
Southfield, MI 48076
Phone: 248 948 9000
Contact(s): Bruce Baja
Table: 49

Spirit Halloween

6826 Black Horse Pike
Egg Harbor Twp, NJ 08234
Phone: 609 645 5343
Contact(s): Linda Robinson
Table: 50

Stokas Bieri Real Estate

660 Woodward Ave., Ste 1500
Detroit, MI 48226
Phone: 313 962 2800
Contact(s): Jim Stokas
Table: 51

Strategic Property Services

5750 New King Dr., Ste 375
Troy, MI 48098
Phone: 248 312 7200
Contact(s): Tom Snyder
Table: 52

Strathmore Development Company

5000 Northwind Dr., Ste 120
East Lansing, MI 48823
Phone: 517 664 4128
Contact(s): Terry Benton
Table: 53

Thomas Duke Company

3700 Grand River Ave., Ste 360
Farmington Hills, MI 48335
Phone: 248 476 3700
Contact(s): Tina Nardico
Table: 54

Tropical Smoothie Café

1028 N. Leroy St.
Fenton, MI 48430
Phone: 810 691 9623
Contact(s): Craig LeMieux
Table: 55

True Value

1341 Datrmouth Ave.
Akron, OH 44313
Phone: 330 714 0895
Contact(s): Todd Burton
Table: 56

Urgent Technologies

155 N. Wacker Dr., Ste 4250
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