

## Four different types of Continuing Education (CE) Credit will be offered this year at RECon.

### Real Estate CE Credit

The following Professional Development sessions are eligible for Broker Continuing Education (CE) credit for some states through their real estate commissions, pending approval\*:

#### **Sunday, May 20**

- Reinvention: Property Redevelopment and Repositioning (9:00 – 10:30 am); WESTGATE, Pavilion 1-2
- The Next 25 Years: Preparing for the Future of Retail and Mixed Use (9:00 – 10:30 am); WESTGATE, Ballrooms D-G
- Investing in Retail Properties and Structuring Partnerships (11:00 am – 12:15 pm); WESTGATE, Ballrooms D-G
- Winning Lease Negotiation Techniques (11:00 am – 12:15 pm); WESTGATE, Pavilion 1-2
- How You Draft Your Lease Can Make You Money (2:00 – 3:30 pm); WESTGATE, Pavilion 3-4
- Beyond the Basics: Advanced Tenant Coordination (4:00 – 5:30 pm); WESTGATE, Pavilion 9-10
- Retail Real Estate Finance for Non-Financial Professionals (4:00 – 5:30 pm); WESTGATE, Ballrooms D-G

#### **Monday, May 21**

- Retail Triple Net Lease (NNN) (2:00 – 3:30 pm); WESTGATE, Pavilion 9-10
- Leasing Strategies for Difficult Spaces (4:00 – 5:30 pm); WESTGATE, Pavilion 1-2

#### **Tuesday, May 22**

- Creative Leasing Solutions (9:00 – 10:30 am); WESTGATE, Ballrooms D-G

\*Please note: Not all sessions will qualify in all states. Please check the Real Estate CE Credit State Approval Chart located on the RECon website at [www.icsc.org/recon/](http://www.icsc.org/recon/) for specific states and number of credit hours approved. Please check back periodically as that document will be updated on a regular basis.

### **How to Obtain Real Estate CE Credit:**

#### **At the Convention:**

- Attend qualifying education sessions listed above
- Make sure your badge is scanned when you enter the session
- Stay the entire length of the session(s) if you would like to receive credit

#### **After the Convention:**

- Receive an email with instructions on how to obtain your Certificate of Attendance
- Fill out any required session evaluations
- ICSC will report your attendance to your state real estate commission, where applicable
- If you are in a self-reporting state, you will need to report your attendance; ICSC will not report for you

For questions regarding Real Estate CE Credits, please contact Casey Adams, Manager of Continuing Education at [cadams@icsc.org](mailto:cadams@icsc.org).

## AICP CM Credit

The following sessions will offer AICP (American Institute of Certified Planners) CM (Certification Maintenance) Credits through APA (American Planning Association):

### **Sunday, May 20**

- Reinvention: Property Redevelopment and Repositioning (9:00 – 10:30 am); WESTGATE, Pavilion 1-2; **CM | 1.50**
- The Next 25 Years: Preparing for the Future of Retail and Mixed Use (9:00 – 10:30 am); WESTGATE, Ballrooms D-G; **CM | 1.50**
- Investing in Retail Properties and Structuring Partnerships (11:00 am – 12:15 pm); WESTGATE, Ballrooms D-G; **CM | 1.25**
- Retail Real Estate Finance for Non-Financial Professionals (4:00 – 5:30 pm); WESTGATE, Ballrooms D-G; **CM | 1.50**

### **Monday, May 21**

- Economic Development: Changing Faces, Changing Spaces (2:30 – 3:30 pm); WESTGATE, Pavilion 1-2; **CM | 1**

## **How to Obtain AICP CM Credit:**

### **At the Convention:**

- Attend session listed above
- Make sure your badge is scanned when you enter the session
- Stay the entire length of the session(s) if you would like to receive credit

### **After the Convention:**

- Complete session evaluation sent by ICSC
- Self-report your attendance by logging your credits online on APA's website

For questions regarding AICP CM Credits, please contact Casey Adams, Manager of Continuing Education at [cadams@icsc.org](mailto:cadams@icsc.org).

## IEDC CEcD Credit – New This Year!

This conference is recognized by the International Economic Development Council (IEDC) as a professional development conference that counts toward the recertification of Certified Economic Developers (CEcD).

If a CEcD attends three of the qualifying sessions, they would be eligible to record 1 Point (Level 3). Partial credit will not be available for only attending one or two sessions.

## **Qualifying Sessions:**

### **Sunday, May 20**

- Reinvention: Property Redevelopment and Repositioning (9:00 – 10:30 am); WESTGATE, Pavilion 1-2
- The Next 25 Years: Preparing for the Future of Retail and Mixed Use (9:00 – 10:30 am); WESTGATE, Ballrooms D-G
- Investing in Retail Properties and Structuring Partnerships (11:00 am – 12:15 pm); WESTGATE, Ballrooms D-G

### **Monday, May 21**

- Economic Development: Changing Faces, Changing Spaces (2:30 – 3:30 pm); WESTGATE, Pavilion 1-2

## **How to Obtain IEDC CEcD Credit:**

### **At the Convention:**

- Attend three of the qualifying sessions
- Make sure your badge is scanned when you enter the session
- Stay the entire length of the session(s) if you would like to receive credit

### After the Convention:

- Receive an email with instructions on how to obtain your Certificate of Attendance
- Fill out any required session evaluations
- ICSC will report your attendance to IEDC

For questions regarding AICP CM Credits, please contact  
Casey Adams, Manager of Continuing Education at [cadams@icsc.org](mailto:cadams@icsc.org).

### ICSC Professional Development Credits

ICSC Certified Designees (CRX, CSM, CLS, CDP, CMD, SLD) will receive 1.5 professional development credits for attending RECon plus an additional 0.5 credits for each Professional Development Workshop attended. Badges must be scanned when entering the session rooms in order to receive additional credit. These credits are unrelated to the CE credits outlined above and may only be applied towards ICSC Certification maintenance.

For questions regarding ICSC Professional Development Credits, please contact  
Margarita Murphy, Certification Manager at [mamurphy@icsc.org](mailto:mamurphy@icsc.org).