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Speaker Bios

ICSC CENTERBUILD CONFERENCE

THE PREMIER RETAIL DESIGN +
CONSTRUCTION CONFERENCE

DECEMBER 3 - 5, 2014

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#CenterBuild

SPEAKER BIOS

CLAY ADDISON has been working with Belk since 1987 in various positions. He's currently responsible for store construction and purchasing new and remodeled stores. A graduate of Clemson he has been involved in various stages of retail construction since 1983.

JIM ADMIRAAL - The role of Project Executive in an industry as dynamic as shopping mall architecture and construction, is both diverse and exciting with the many evolving trends of the shopping experience today. Simply put though, my role is to ensure relevant value is translated from the expertise of our team, to the different project stakeholders; including owners, general contractors, architects and consultants. Synergi's process of revitalizing shopping malls involves not only executing project designs, but assisting in identifying the architectural elements that yield the greatest return and the feasibility of transforming those elements.

ALESSA AGUAYO, LC is a lighting professional with a specialization in energy efficiency. Since graduating from Arizona State University with a Bachelors of Science, she has been working in the industry. She is Lighting Certified by the NCQLP (National Council on Qualifications of the Lighting Professions) and is certified by the (CALCTP) California Advanced Lighting Controls Training Program to design lighting control systems. Her background includes product specification, rebate administration, code compliance and product development. Alessa's previous clients are in various non-residential sectors including retail, hospitality, commercial and industrial. She is extremely knowledgeable of national utility rebate programs, ASHRAE 90.1, Title 24 and other state energy codes. In addition, she has helped bring to market new Energy Star and DLC approved product lines.

DANIEL AIZENMAN is a Principal and BC Sector Leader on the Visioning Branding and Experiences (ViBE), group of Stantec formerly known as CommArts. Daniel specializes in designing places where people elect to spend their time. He finds connections and meaning; creating beautiful design, focused on the experience. Daniel has experience working in several types of projects, including resort, retail, office, mixed use, and healthcare. His background is in the fields of architecture, planning, placemaking, wayfinding, sustainable design, interior design, and healthcare planning. Daniel is originally from Mexico City where he received his Bachelor of Architectural Engineering from the Instituto Superior de Arquitectura, in conjunction with the Technion, Israel Institute of Technology in Haifa, Israel. He also completed a Master of Architecture from Texas A&M University with a certificate in Health Systems and Design. Mr. Aizenman has won an AIA award and several ICSC Design Competitions on the Future of Retail.

RONALD A. ALTOON, FAIA, LEED AP, CRX, CDP is Founding Design Partner of Altoon Partners, LLP, a master planning, urban design, and architectural design firm specializing in retail and mixed-use projects worldwide. Established in 1984, the firm has offices in Los Angeles, Amsterdam, and Shanghai. An ICSC Trustee and former President of The American Institute of Architects, He has been a frequent speaker at ICSC global conferences, faculty at ICSC University, member of the ICSC CDP Certification Examination Advisory Committee, the ICSC Education Foundation Board of Trustees, and the ICSC International and Global Design & Development Awards Committee. Altoon has authored two books for ICSC, International Shopping Center Architecture and 21st Century Retail Centers: Context, Culture & Community, and has been an aggressive advocate/leader in ICSC's evolution to embracing sustainable design principles for retail and mixed-use projects. His latest book, Urban Transformation: Transit Oriented Development and the Sustainable City, provides examples of the successful integration of commercial mixed-use projects developed in concert with public mass transit opportunities. Having designed 20 projects receiving ICSC International Design & Development Awards, including the 2010 ICSC VIVA!, his firm's international commissions provide a wealth of experience and a unique perspective of the ever-changing retail real estate industry

RAUL ANZIANI specializes in managing the design of large retail/mixed-use projects for clients including GGP, The Rouse Company, Westfield and Macerich. Projects include Park Place in Tucson, The Woodlands Mall in Texas, North Point Mall in Atlanta, Pioneer Place in Portland, The Shops at Arizona Center in Phoenix and The Citadel Mall in Colorado Springs. Field Paoli projects include the Town Center at Otay Ranch, Palladio at Broadstone, The Patios at Valencia Town Center and Broadway Plaza Redevelopment.

MIKE ARASIN is the head coach of Fulcrum Construction, a national general contracting company focused exclusively on retail construction. Mike is slightly obsessed with coaching and building teams that do good stuff - like partnering with retailers and owners to construct inviting retail spaces. It all begins with coaching each team member to find their awesome and use that awesomeness whether it's in project management, field supervision or accounting. When each team member is in the zone, Mike believes they will be unstoppable in delivering great projects for clients. Mike's start in construction was somewhat accidental. He started out as a building science major because the schedule worked with his commitment to the university golf team and his scholarship requirements. Mike's decision was practical but the results were serendipitous. He enjoyed the coursework, excelled in project management and after graduation, launched a career in commercial construction.

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When Mike isn't coaching the Fulcrum team, he's being a great dad for his three talented teenagers. He's also been known to enjoy running, golfing, cruising around on a slightly ancient bike and spending time on the beach. And he also has a slight addiction to football!

DARRIN AUSTIN is all about having fun and doing great work. Darrin's approach to construction centers on building relationships that are authentic and provide the opportunity for everyone to be awesome. And that's where the fun comes in - because when you're doing great work with people who are in their own zone of awesomeness, life is good. Darrin studied building science at Auburn University where he also played baseball. When he didn't get the call for the major leagues, he decided that using his academic background in construction might be a good idea and launched a very successful career in commercial construction. When Darrin isn't building stores and shopping centers, he is keeping tabs on all the best cabernets out there, including partnering in a boutique winery. He is also keen on making sure that no fabulous new restaurant flies under his radar. You might also find him out on the golf course, occasionally, and enjoying a distinctive cab after the 18th hole!

MICHAEL AXON, CEO of LaZerCAD LLC and LaZerCAD Limited started his career as an Aircraft and Automotive Tooling Design Engineer inventing LaZer2CAD technology Some 15 years ago. As part of a Trainer Aircraft construction program Michael and his team were tasked with measuring and drawing secure Airbases and Airports around the world. Asked to 'Measure and Draw the facility without any Drawing data physically leaving the site'. By linking the laser measuring devices to tablet PCs and PDAs Michael enabled his team to Measure and Draw in CAD completed As Built drawings in the field. These finished CAD drawings were then up loaded to a secure server prior to leaving site. Moving over to the Automotive sector Michael was heavily involved in the implementation of the Jaguar XK8 production line, measuring and drawing the facilities followed by the implementation of an online CAD system for the production engineers. Michael went on to measure and draw many dealerships across the UK. This led to many retail as built survey programs. Using this experience Michael developed a unique system combining the retail experience with the secure measuring expertise to measure and draw retail banks branches worldwide. Deeply involved in the development and use of technology driven data gathering for over 20 years, Michael Axon is the original creator of the LaZerCAD solution. He is also considered one of the foremost experts on the application of hand held lasers and 360 degree photography to efficiently collect process and deploy collaborative facility data. Over the last 20 years Michael Axon developed technology and process

specific to collecting As Built and Facility Data in retail spaces worldwide including Saudi Arabia, Dubai, Australia, United Kingdom, Europe, Canada and the United States. More recently Michael Axon developed a cloud based Data Deployment Solution that allows architects, facility managers and vendors alike, to store and view their As Built Surveys, Construction Documents and 360 Photographs online. The 360 photographs linked to a PDF and stored in the cloud allow the architects, facility managers and vendors a unique '360 photographic window' into any property worldwide from their desktop or mobile device.

ART BARNES has over 25 years of corporate construction management experience with firms including General Mills Restaurants, The Home Depot and The Bank of America. He has managed teams of construction and design professionals on regional, national and international levels. Art holds an undergraduate degree in Architecture as well as Masters Degrees in both Architecture and Civil Engineering from the University of Illinois. Additionally, Art is a licensed Architect. Currently Art resides in the Chicago area where he lives with his wife and three children.

CHUCK BARNES - A construction management and tenant coordination consulting company, Barnes & Associates provides outsourced project management, development services, and tenant coordination services. Chuck's professional affiliations include a long relationship with ICSC and the Centerbuild Conference, as well as Chain Store Age Magazine and the SPECS conference, where Chuck was a member of the Specialty Retail Advisory Board from 1993 to 2002. He currently serves on the Advisory Board of the Retail Contractors Association. Chuck was educated in the state university system in Pennsylvania, awarded both Bachelor of Arts and Master of Science degrees from Shippensburg University. On the personal side, Chuck resides in York County, PA with his wife Cindi. Chuck's hobbies include fly-fishing, shooting sports, bee-keeping and the tending of his small but productive Cabernet vineyard.

SCOTT BEADLESTON is a Senior Associate Owner managing a select list of national accounts for Kleinfelder, with responsibility to exceed client expectations, revenue, and profit targets. Scott focuses on developing and maintaining client relationships to leverage new opportunities for a broad range of commercial projects; including corporate business parks, industrial warehousing, biotechnology campuses, shopping centers, supermarkets, and other retail centers. Other roles include coordinating project delivery and proposal teams and providing mentorship for engineers and project managers. Prior to his current role, Scott served as a department manager responsible for profit, business plans, technical quality, safety, contract negotiations, business development, and pursuit strategies. Mr. Beadleston has a

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B.S. from Baker University and a M.S. from the University of Kansas. Mr. Beadleston is an Adjunct Professor and is active with the University of Kansas, Engineering and Project Management Advisory Board.

JAMIE BECKMAN has more than 15 years managing full project delivery from concept through construction. Combining his capabilities of team management, work flow management, and client interaction with his ability to contribute to design discussions both verbally and via drawings and sketches to continue development of holistic design concepts into increasingly more articulated design elements. His extensive experience with retail design at the national level proves invaluable when engaging client discussions on design value versus cost when working through budget constraints during detailing and material selection. His experience in providing complete construction administration services and facilitating solutions for field issues ensures successful project delivery.

MATT BEHESHTI, M.S. is a principal/Vice President with Terracon with more than 24 years of experience in consulting and engineering fields, and serves as the single point of contact, National Account Manager (NAM), for more than 20 major national clients. Â Â

MARK BELMONT obtained his bachelor's degree from West Virginia University and is a professional engineer licensed in several states. He has spent his career performing site development as a consultant for local and national clients. He has extensive experience as a Program Manager working with small and large box retail developers performing Site Development Coordination. This included performing and overseeing due diligence, design, planning, civil engineering, construction administration, entitlements and permitting on over 300 projects in 24 states. Rapids, MI.

ERIC BERG is Senior Vice President of Gray, a leading national design builder for Specialty, Department Store and Big Box Retailers. Gray performs on an average of 300 projects per year ranging from roll-out to new store development to ground up big box and site development projects. Eric has spent the last 23 years serving the retail market as both a direct vendor and General Contractor. He is a graduate of CSU Fullerton and PMP program at UCLA. He is member of the RCA, ICSC and USGBC. Eric also serves as Board President of a Southern California based non-profit that helps older adults to maintain their homes and remain independent.

CHRISTOPHER BEZA - I am a senior project manager with more than 15 years of experience collaborating on architecture, interiors, and master planning projects with clients like Nordstrom, Williams Sonoma, Marks & Spencer,

IKEA, Majid Al Futtaim, Al Futtaim Group, Sorouh, and Al Maabar. I've travelled extensively and delivered design projects in the United States, and internationally including Canada, the United Kingdom, Russia, Morocco, Egypt, Jordan, China, Japan and the UAE.

BRAD BOGART is founder and president of Bogart Construction, Inc. a general contracting firm specializing in retail construction. His twenty-plus years of experience carries a wide range that includes small food services shops, ground up restaurants, shopping center remodels and countless mall tenant improvements. Brad is a board member of the Retail Contractor's Association and plays an active role in helping retailers and retail contractors' alike achieve success.

DALLAS BRANCH serves as Senior Project Designer for large scale, mixed-use projects combining retail, residential, office, hotel and entertainment components which create an environment for success for both the client and the user. Dallas is responsible for innovative solutions to complex architectural problems. His design approach incorporates industry-leading best practices, stretching the boundaries of expectations and an environment of collaboration with the client. Since his career began at RTKL in 1994, Dallas has been a design leader on several projects recognized by multiple design awards.

DARYL BRAY is the Chief Operating Officer at SGA Design Group. He graduated from the University of Texas at Austin in 1994 and joined SGA in 1998. Daryl spent the last ten years managing the Kohl's Department Store account for SGA. He has been actively involved with AIA, serving as President of the Eastern Oklahoma Chapter in 2011 and as President of the state component in 2014. Daryl was recognized by AIA Oklahoma with the first Young Professional Achievement Award in 2010. He is also a past and current member of various committees and task force groups with NCARB. Daryl is an ICC Certified Accessibility Inspector/Plans Examiner, a LEED Accredited Professional, NCARB certified, and is a licensed architect in multiple states across the US.

ANNMARIE BRINTNALL is Director of Retail Centers with over 18 years of professional experience specializing in retail expansion and repositioning. Going beyond the traditional architectural approach, she researches the community and the environment her projects are a part of before beginning the design process. She believes that developing designs that provide a connection between the user and the community requires a thorough understanding of the environment and an acute attention to details. By delving into the history of a place, learning its unique story, and understanding the needs of the community, Annmarie ensures a project connects with its environment.

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SUSIE SELLERS BRUYERE is the Director of Business Development for MLE, Inc. in Dallas, Texas. Susie specializes in the proficiency of securing, planning, and executing national retail construction programs. Projects typically include national rollouts, remodels, fixture installation, brand/decor execution, and project management. Susie's extensive experience continues to allow her the opportunity to engage with the nation's top retailers, as well as better understand retail challenges and the facilitation of best practices and solutions.

JOHN BUBB is the Director of Process and Accounting for Store Planning & Construction at Belk. John Joined Belk in 2013. Previously, John spent 6 years at Kohl's as Director of Construction and Senior Manager of Store Design & Planning. John also held roles in Store Design & Planning at Best Buy and Joann Stores.

Randy BYRD - Sensory Interactive President and CEO
Randy Byrd has more than 30 years of experience in the fields of architecture, real estate, and dynamic environments. He founded Sensory Interactive in 2004 to address the need he recognized for a firm that could provide a single-source solution for utilizing digital media and customized interactive technology to deliver creative content. Randy's experience and education as both a developer/owner and designer/consultant give him a unique ability to find and deploy creative approaches that address the user experience and revenue generation objectives of a diverse range of dynamic environments. His recent projects include 1515 Broadway in New York's Times Square, Saint Luke's Hospital in Kansas City, Wisconsin Institutes for Discovery in Madison, the Boston Convention & Exhibition Center, New England Carpenters Center in Boston, Dubai Mall in the United Arab Emirates, Victory Park in Dallas, and Fashion Show in Las Vegas. Before founding Sensory Interactive, Randy worked in a variety of roles at architecture firm Cooper Carry & Associates, and spent 16 years with The Rouse Company, a leading developer of high-profile retail and mixed-use projects. He is a graduate of Texas A&M University's architecture and environmental design program.

GEORGE CARAGHIAUR has a thirty-year track record of leadership and innovation in energy and sustainability, with hands-on experience in management, finance, sales and marketing, operations, and engineering. He is the author of 'A Guide to Energy Service Companies', published by The Fairmont Press. George currently is the managing member of Energy & Sustainability Services LLC and serves on the board of directors of PACENow. Until recently, he was the senior vice president, Sustainability for Simon Property Group, the nation's largest Real Estate Investment Trust (REIT), where he was responsible for developing and implementing the company's sustainability strategy, including

energy efficiency, waste recycling, renewable energy, tenant engagement, sustainable construction, and transparent reporting. He previously was senior vice president, Energy & Procurement and responsible for managing the procurement of over \$500 million annually in energy, waste handling, and supply chain services, as well as \$200 million in Net Operating Income from the delivery of energy and operation services, including electricity, water & sewer, gas, chilled media, waste handling, and parking services. Mr. Caraghiaur has been instrumental in the industry-wide recognition of Simon's sustainability practices, which resulted in back-to-back Leader in the Light Awards for eight consecutive years from the National Association of Real Estate Investment Trusts (NAREIT) and inclusion in the CDP's Global 500 Carbon Disclosure Leadership Index for greenhouse gas reporting. Prior to joining Simon, George was a consultant to Energy Service Providers and Utility Companies, and worked in the US, Canada, Europe and Asia on energy deregulation issues. Previously, he was President of FPL Energy Services, Inc., a provider of energy performance contracting services to Fortune 500 companies. He also perfected the use of performance contracting and project financing for seawater desalinization in the Caribbean, and was a senior executive with a leading building control systems and co-generation firm in Canada. George holds a Master of Science from Penn State University, and a Bachelor of Engineering from École Polytechnique de Montréal. George is fluent in English, French, Romanian and Spanish and he has a strong working knowledge of Italian and Portuguese.

JIM CARMAN is Director of Development, leading teams on several dynamic commercial development projects located within The Woodlands and Bridgeland Master Planned Communities for The Howard Hughes Corporation.

MARK CARTER is a principal at tvsdesign in Atlanta. Mark's 35 -year architectural career has concentrated on the design of large retail centers. His portfolio covers the full spectrum of retail project types, from department stores, to specialty stores to both enclosed and mixed use centers. His portfolio includes the Plaza and Court at King of Prussia, Pennsylvania, Plaza Norte, Plaza Egaa, Plaza Los Dominicos, Plaza Vespucio, and Plaza Tobalaba in Santiago, Chile, North Country Mall in Mohali India and Galaxy Mall in Tianjin China.

David Cassidy - With nearly three decades experience in retail and mixed-use projects, David's expertise includes design direction, architecture and planning. He launched the Dallas office and has managed its growth to more than 100 staff in Dallas and 50 in Mexico. David continues to oversee the marketing and day-to-day operations of both offices.

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ROBBIE CATHER - Since 1998, has been involved with retail construction throughout the United States. Currently with The Stewart/Perry Company, he services retail clients with estimating and project management for a variety of shopping center and build to suit projects.

RAYMOND CATLIN has been with EMJ since 2002, where he started as a Project Manager and is now the Executive Vice President over the Dallas Office. In his current role, Ray is responsible for ensuring the growth, budget, operations, and success of the Dallas Office. Additionally, he ensures that his leadership and management are aligned with EMJ's overall strategic vision, culture, philosophy, mission, goals, and policies. With over 17 years of experience in the construction industry, Ray has been extensively involved in a wide variety of projects, including educational facilities, retail, health, industrial, public works, and recreational structures. Upon his arrival at EMJ, he spearheaded the management of a project with nationwide retailer, which resulted in a relationship lasting over a decade and producing over \$500 million in work. Ray also oversaw the implementation and construction operations of EMJ's Sacramento, CA office, which led to an eventual \$140 million in revenue a year for the company. A graduate of Virginia Polytechnic Institute and State University with a Bachelor of Science Degree in Civil Engineering. Ray is a registered Professional Engineer, member of ASCE, TREC, ICSC, serves on the ACE Mentoring Board of Directors and is a LEED certified AP.

MARK CHACON is a 30 year industry veteran with a unique balance of design and business. After 15 years designing retail and shopping center projects, Mark changed careers and followed his passion in the stone and tile industry taking him around the globe researching and sourcing building stone and tile. Architectural Stone and Tile was founded in 2010 where Mark serves as President supplying stone and tile to the shopping center and retail industries, and commercial properties as well as providing consulting services to owners, architects, and builders. Mark is the authority on the appropriate use of natural stone and tile and through his experience brings extensive value to the owner, architect, and builder team. Education: B.S. Design, Arizona State University 1980 Published: Authored 'Architectural Stone' published by John Wiley & Sons 1999, available at www.amazon.com March Chacon can be reached at (206) 257-5506 or by email mark@archstoneandtile.com

JON CHAPMAN is a Geospatial Professional with nearly 20 years of extensive experience in 3D laser scanning and virtual imaging, working with clients in retail development, architecture, engineering, construction and government. Jon co-leads R.A. Smith National's 3D laser scanning efforts. He is responsible for scanning projects including architectural, MEP infrastructure, road and bridge as-builts, in addition to settlement monitoring, industrial, mining,

and volumetric surveys. He also manages the company's visualization services.

DAWN A CLARK, AIA - As an architect and designer with deep experience and knowledge of global brands, retail strategy and design, Dawn is continually exploring creative opportunities. Her work has focused on international design since 1997, along with writing, research, and speaking for design and retail publications and events such as the World Retail Congress, FIT/Wharton School, Fashion Group International, Intercontinental Group of Department Stores, EuroShop, International Retail Design Conference/VMSSD Magazine, Centerbuild and YPO at ICSC. As Nordstrom VP of Design, Architecture and Construction, Dawn is working to modernize the architecture and interior design for all new stores, renovations, and racks. Prior to Nordstrom, as VP of global concepts and international store design for Starbucks Dawn provided creative leadership of global store design and brand concepts for a network of 7 design studios and work in 58 countries.

SHELLEY R. CLARK joined Magnusson Klemencic Associates in 1984, upon her graduation from the University of Washington with a Masters in Civil Engineering. She leads the firm's Retail/Urban Villages Specialist Group, which is focused 100 percent on the unique design aspects of retail developments. In the last 22 years, Shelley has managed a wide variety of project types, giving her extensive insight into the pros and cons of various building systems and materials. Her retail experience includes full-scale mall development, urban entertainment and mixed-use centers, lifestyle centers, and alterations and upgrades to existing retail centers. Recent projects include on-going expansion at University Village in Seattle, Washington (one of the nation's first and most successful urban village developments); Flatiron Regional Shopping Center and Village in Broomfield, Colorado; Anaheim Garden Walk in Anaheim, California; and Ala Moana Kapiolani Retail Development in Honolulu, Hawaii, incorporating a 16-story condo tower and 5-level parking garage.

PAUL COLUCCI is the Vice President of Development and Construction for The DiMarco Group and DiMarco Constructors. He works as part of the Executive Management team with corporate owners to advance Corporate Vision, Positioning and Strategic Planning. Paul has experience in all major building and property types including commercial, industrial, educational, medical, multi-residential and retail. Principally responsible for all corporate entitlements and construction of The DiMarco portfolio of properties, Paul manages all due diligence, design, approvals, project budgets, construction plans and schedules. Additionally Paul provides senior leadership in Construction Management for municipal relationships.

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KEVIN CONNELL is a seasoned professional in the planning and execution of national expansion programs, commercial property development projects, construction and facilities management for retail, restaurants, office and mixed-use developments. Connell has a background in engineering, project management, corporate real estate development and executive level leadership, primarily with Owner/developer firms. His experience and knowledge of strategic planning, design, financial analysis, leasing, construction and entitlement processes, required for delivery of significant programs and projects, makes him a valued contributor to his organization and influential in the industry. Connell has a B.S. in Civil Engineering, M.S. and MBA degrees, and is a Registered P.E.

RALPH J CONTI, CCIM, CDP,CRX is Principal and Managing Member of Ra Co Real Estate Advisors LLC, a real estate advisory and development firm serving select private and institutional clients. Prior to forming Ra Co in January 2009, Mr. Conti served as Executive Vice President of Development for Kimco Realty Corporation (NYSE:KIM), he was also a Partner with North American Properties, Atlanta ,Georgia ; Vice President Development, Developers Diversified Realty Corp. (NYSE:DDR), Beachwood ,Ohio; Vice President at Glimcher Realty Trust, (NYSE:GRT), Columbus ,Ohio and Director of Development, Homart Community Centers, Chicago, Illinois. Mr. Conti's real estate experience spans some 37 years having been involved with over 40 million square feet of retail and Mixed-use development across the United States.

MICHAEL A. COUNTÉ has over 14 years of experience and currently serves as Kleinfelder's Client Account Manager for three national commercial retailers. In this capacity he is Kleinfelder's single point of contact for his clients and has the responsibility of assessing their needs, developing practical solutions, and mobilizing resources.

HANK DAWSON serves as the Vice President of Construction and Engineering Services for JCPenney. Prior to returning to JCPenney, Mr. Dawson had served as the Director of Design and Construction at Baylor University as well as the Vice President of Property Development for Best Buy Company, Inc. He is a graduate of Texas Tech University having received a Bachelor Degree in Architecture. As a licensed Architect he has over thirty five years of work experience in the disciplines of architecture, general contracting, and construction administration.

CLINT DEAN has established himself as an industry leader with the ability to expertly guide teams, generate construction value, and drive efficiency from concept-to-completion. Over the past 17 years he has risen through the ranks of EMJ Construction displaying uncompromising

integrity, steely discipline, collaborative thinking, and innovative problem-solving skills. Throughout his journey from a Co-op to Senior Vice President of Operations, Clint has earned trusted relationships in various industry sectors including: retail, healthcare facilities, hospitality, condominiums, museum facilities, office buildings, light industrial, corporate campus, warehouses and educational facilities. Clint holds a B.S. in Civil Engineering from Auburn University and is an active alumnus. He currently serves as the Treasurer of the ACE Mentor Board. He & his wife, Carla, have two girls Mary Morris (8) and Maddy (6).

ROMEO J. DELEON is a Principal/Senior National Account Manager serving the Terracon National Accounts program throughout the United States. In this role, Mr. deLeon is responsible for delivering and sustaining revenue/profit and building national client relationships while expanding geographic presence for commercial and adjacent services on a National basis. Mr. deLeon currently manages relationships, from National and regional to local markets within the market sectors of commercial retail, multi-family, medical office and transportation. Mr. deLeon's experience spans 28 years within the industry starting in 1984 as a Materials Testing Technician followed by Materials Testing Laboratory Manager and Construction Materials Testing Manager in 1999. In 2001, he assumed the Business Development role for Terracon's Atlanta office while also serving as a Part time National Account Manager. In 2012, Mr. deLeon was appointment to the National Accounts Program full-time. Mr. deLeon has extensive industry involvement and is active in numerous professional societies and organizations. Mr. deLeon was selected and presented as 'Best of the Best in Atlanta' to the Urban Land Institute (ULI) in 2010 and has been involved in ULI's mentoring program since 2010 where he is mentoring young business professionals within the industry to improve client management as sales skills. In collaboration with clients, he has co-authored several technical papers and disaster recovery programs.

MIKE DILLON - For over 25 years, Mike has been the guiding force behind Dillon Works, a custom design and fabrication company specializing in dimensional and architectural elements and environments for play areas, retail, restaurants, hotels, casinos, amusement parks, exhibits, displays, signage, and more. Mike's career began during the disco era, designing and building mechanical store window displays in New York City. He then worked in Advertising and Display at Nordstrom, followed by 5 years as an Imagineer at Walt Disney. Since starting Dillon Works, Mike and his staff have designed and fabricated thousands of unique elements for projects worldwide including indoor and outdoor play areas for shopping centers, children's hospitals, and public parks and recreation facilities.

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SUSAN DOLATA is the Global Account Manager for the world's leading manufacturer of innovative tile and stone setting material systems. With 19 years of experience in the tile and stone industry, she works with the top US architectural firms to help guide them through the specification process of the company's expanding domestic and international product lines. She also focuses on North America based multi-national corporations, retail chains, hotels, and restaurants with plans to build or expand into key developing markets including the Middle East, China, India, Africa and Southeast Asia and works to develop and secure specifications for LATICRETE products.

JAY DORSEY, a Texan, graduated from the University of Houston in Construction management and Surveying. In 1994, Jay commenced his commercial/retail construction career with Coastal Construction of Angleton, Texas, where he established himself as a multi-project, multi-client PNM, who infused stability and trust to all those associated with his projects. In 2003 a career move to a Houston based GC, where he swiftly rose to the position of VP Projects where he managed and oversaw several project management teams, managing projects throughout the USA and Puerto Rico. In 2008 Jay, with a partner, established Pearland, Texas based Triad Retail Construction Inc. As co-owner and President he has overseen the company grow into a multi-million entity that operates throughout 41 states including Puerto Rico, and whose client base includes such renown names as H & M; Bed Bath & Beyond; The Sports Authority; Panda Express; Men's Warehouse; Silverleaf Resorts; Best Buy; etc.

DAN DUGGAN brings over 25 years of experience in Construction Management, Operations, Technical Sales and Marketing to Bohler Engineering. As the Director of Business Development for the New Jersey branch, Dan is responsible for the development and execution of strategic planning efforts and industry trend evaluation with a focus on client development. Dan is backed by a strong reputation and proven history of prompt, on budget and high-quality project and program completions. Prior to joining Bohler, his experience includes lead management of both internal and external staff, client portfolio management, a 1000+ store roll out from Alaska to Florida, 70+ bank remodels from NYC to Chicago, ground up Big Box construction and regional retail shopping centers throughout the State of New Jersey. BS Landscape Architecture, Environmental Planning and Design - Rutgers University.

STEVE DUMAS has led design efforts at Westfield for 20 years. He is responsible for the interior design direction for all Westfield's US properties. He leads Westfield's internal and external design teams working on Airport redevelopment projects. He is a graduate of Rice University.

JUDE ELLEDGE comes with 30 years' experience working in, on and around retail environments from Large Mall Developments to Laneway Strategies in Melbourne, Australia, to Mixed Use in Dubai, EAU and Aerotropolis Developments in Johannesburg South Africa.

Micro to Macro she comes with wisdom. She works with a great team at RTKL taking on world projects to make this a better place for mankind.

SG ELLISON - With 15 years of industry experience SG brings a multi discipline perspective to Real Estate Development. SG has gradually become a leader in the development market with expertise that includes deal making, entitlements, and construction. His experience stems from his early days as an engineer to his new full service development company, First Street.

MAURICIO ESCOBAR is a Professional Geologist in Roux Associates Los Angeles Office with over eighteen years of experience with land development projects and evaluation of site constraints, and alternatives for real estate transactions and redevelopment. Recent relevant experience in Southern California includes vapor barrier design for VOCs beneath a high-end residential multi-family development and risk evaluation and vapor intrusion assessment at commercial shopping center facilities under the oversight of state agencies. Mauricio has significant experience designing, managing, and implementing environmental investigations for characterization and remediation of soil and groundwater plumes at industrial, commercial, and residential properties. He also has substantial experience strategizing, budgeting, negotiating, and coordinating field investigations for facility closures on behalf of public and private clientele.

BRIDGET MCCORMICK FARRELL is the Director of Architecture with JCPenney Co., Inc. in Plano, Texas. She is a licensed architect with a Bachelor of Architecture from Texas Tech University and has 20+ years of experience in the architecture/construction industry. Her current responsibilities include managing an in-house team of talented project managers and outside architectural consultants to produce all architectural documentation and development for new stores, renovations, special projects and vendor rollout programs.

GLEN FASMAN brings a varied background in the theatre into the field of architectural lighting design. His theatrical background, as both a lighting and set designer, has included work in theatre, dance, and opera, in New York, on Broadway and Off-Broadway, and in regional theatres. Mr. Fasman has brought his theatrical flair to many varied architectural projects. As an Associate with T. Kondos Associates for three years, his varied projects included integrating theatrical lighting into retail, entertainment and mixed-use projects. As one of the founding Principals of

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Bliss Fasman Inc. he has brought his ability to integrate the subtlety of stage lighting into his architectural work or used his strong theatrical flair to the advantage of the project. Both, here in the United States and in projects throughout the world, his keen design sense and creative skill have been a valuable addition to many projects. Mr. Fasman is a graduate of Cornell University and has a Master of Fine Arts in Lighting Design from the Yale School of Drama. He is a member of the International Association of Lighting Designers, United Scenic Artists, Local 829, the Illuminating Engineering Society of North America and he is lighting certified through NCQLP.

CATHERINE FAURE holds a B.S. from Lehigh University and is Lighting Certified with the NCQLP (National Council of Qualifications for the Lighting Professions). She is LED Certified and specializes in retail applications. Lighting Industry experience includes multiple roles: Operations Manager, Program Manager & Project Manager; this gives her a unique perspective when working with individuals to formulate the right design for their business need.

Eduardo A. Fernández, Design and Construction Manager for Cuestamoras -a multi-business company across range of industries- has been involved in real estate development for over 15 years. He has been in charge of the design and construction of several projects in Costa Rica including Dos Pinos Industrial Plant, Boston Scientific in Alajuela, Avenida Escazú and Distrito Cuatro (first mix use projects in Costa Rica), Cedral Corporate Office Center, Momentum Pinares Shopping Center, Lincoln Plaza Mall and among others. Eduardo used to work with Portafolio Inmobiliario as Engineering Director; he is a Civil Engineer and has a Master's degree in Project Management.

TED FERREIRA has been engaged in the design of lighting and control systems for entertainment, retail, institutional and commercial projects since 1986. His work spans from conceptual design through to site supervision for more than 1,000 projects spread across six continents, and has been featured in dozens of design publications over the past 2 decades. Mr. Ferreira was trained in industrial engineering and design, has served on the advisory boards of numerous professional groups and over the past two decades has conducted dozens of workshops and seminars at industry events in the Americas, Asia and the Middle East.

MARK FORE is the National Business Development Manager with CEI Engineering Associates, a national civil, landscape architecture, land survey, and planning firm. He is a graduate of the University of North Carolina at Asheville with a BSBA with a concentration in Psychology. He has 25 years of business development experience in a multitude of markets including; retail, finance, real-estate, and architecture/engineering/construction.

LUIGI FRANCESCHINA is a Senior Project Director in tvsdesign's Chicago office. Over the past two decades, Luigi has worked with some of the world's most iconic brands, including McDonald's, Apple, Starbucks, the Gap family of brands, and Bank of America to support their design and development programs. He's also led variety retail and mixed use planning projects in the US, Turkey and the Middle East.

ANDREW FRANKS has 25 years of experience in the engineering and environmental consulting industry. For the past 14 years he has managed nationwide accounts for the execution of construction-related engineering services to companies including Costco Wholesale, Sunrise Senior Living, Home Depot, Westfield, BRE/Essex, and DeBartolo Development.

HARRISON FRENCH is the CEO and founder of Harrison French & Associates (HFA), a multidiscipline architecture and engineering firm located in Bentonville, Arkansas. HFA provides services for several national and regional retailers and restaurant chains. The design services provided include architecture, mechanical and electrical engineering, structural engineering, civil engineering, fire protection, and interior design. HFA has approximately 150 employees and has over 500 individual professional design licenses. Harrison himself is licensed in all 50 states. He received his B. Architecture from the University of Arkansas. In addition to ICSC, Harrison is a member of AIA, the Urban Land Institute, and the Congress for New Urbanism.

RYAN GILCHRIST leads UGE's Enterprise division, focusing on business development opportunities worldwide. He enjoys building relationships with business leaders and working with them to solve their unique energy challenges. He believes that worldwide distributed renewable energy generation is the key to a sustainable future. Ryan graduated from the University of Virginia earning dual degrees in Physics and Environmental Thought and Practice.

GREG GIORDANO is a licensed architect with 20 years of experience working at the intersection of information, interactions, and the environment. He draws on the disciplines of design research, architecture, environmental graphics, graphic design, interaction design, and process design to create comprehensive user experiences in the built environment. Greg's recent work with Sensory Interactive includes developing project strategy and setting design direction for multiple digital media applications at Saint Luke's Hospital in Kansas City; developing content and interaction concepts for an interactive wall in a children's hospital; and developing promotional platforms at venues ranging from shopping malls to World Cup venues. Greg is a graduate of the University of Texas at Austin School of Architecture, and prior to joining Sensory Interactive he worked at organizations ranging from small boutique

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design studios to the multi-national architecture firm Gensler. Throughout his career, Greg's work has focused on connecting users to the built environment, and his accomplishments include providing design and strategic leadership for the groundbreaking Access wayfinding system at the M. D. Anderson Cancer Center in Houston, which received an Honor Award from the Society for Environmental Graphic Design.

MICHAEL A. GLASER is Director of Construction at Akron, OH-based Sterling Jewelers Inc., the US operations of Signet Jewelers Ltd., and part of the largest specialty retailer jeweler in the U.S. and U.K. with approx. 1900 stores. Sterling operates the number one jewelry store brand in the U.S. as 'Kay® Jewelers' and the number one off-mall destination jeweler in the U.S. as 'Jared® the Galleria of Jewelry' as well as a number of regional store brands. With more than 30 years of experience in commercial construction, development and management, Mike joined Sterling in 1997 and previously worked in the banking sector with similar responsibilities.

DAVID GLOVER is a firm-wide leader for Gensler's Retail Centers practice, and a design leader in the Los Angeles office. He brings to this role 29 years of multi-disciplinary design expertise, and a broad portfolio of diverse projects. His approach is rooted in interdisciplinary discourse that enhances communication, promotes collaboration, and amplifies awareness for new technologies and building systems. Prior to joining Gensler in 2007, David was Vice President of Design for Westfield Corporation's United States operations. He provided design and project management leadership for Westfield's redevelopment and Greenfield projects from initial feasibility studies through entitlement phase and construction. Before Westfield, David was a founding partner and Executive Vice President for Adventure Studios, a boutique retail development company. At Adventure Studios, his primary role was to establish design direction and vision for each project, source and manage outside creative consultants, and provide team leadership for all phases of work. In 1996 Mr. Glover was appointed Universal Studios' Global Executive Creative Director to explore and develop new domestic and international retail/entertainment project initiatives, including varied types of retail, theatrical, broadcast, and entertainment venues.

STEPHEN GRAHAM has over 25 years' experience in the permitting, design, decommissioning and demolition, and construction of industrial, office, and retail real estate facilities. He practices nationwide in support to AEI's 18 offices. He is a Professional Engineer and a Licensed Site Professional, and graduated summa cum laude with a BA from the University of Northern Colorado and a MS from Tufts University. He has served on the ICSC New England Idea Exchange program planning committee for the past six years.

MICHAEL GREEBY creates retail real estate technologies that simplify and solve some of the industry's most common challenges. As CEO | Dream Amper of workshop, he leads a small specialized team that provides custom solutions to boutique and entrepreneur clients to take their great ideas to grand opening. Having grown up in the retail shopping center industry, Michael has been professionally involved in the development, design and construction industry for nearly 20 years. Working with and for the industry's most recognized developers, architects, engineers, and general contractors, he has the expertise, experience, and relationships to identify industry trends and provide disruptive innovations by connecting dots that many do not see. He has been an active member of ICSC having been the Co-Chair of RetailGreen, a member of the CenterBuild program committee, a faculty member at the University of Shopping Centers, a member of the RECon advisory committee, and a founding member of NextGeneration in addition to holding the CRX and CDP designations.

GRAHAM GROCHOCINSKI - Leading Pine Tree's marketing efforts, Graham partners with tenants of the company's shopping centers to reshape coordinated marketing strategies toward a future that blurs the lines between physical and digital retail. After years of experience managing marketing campaigns for a national textile recycling company, a stint as a radio journalist in France, and while still performing as an experimental musician, Graham brings his experience as an industry outsider to challenge the shopping center status quo with a focus on technology, social media, and tailored 'experiential' marketing.

ADAM GRUTZ leads the Nordstrom RACK team which is responsible for the delivery of over 20 stores per year in the United States and soon, Canada. Adam has worked with the RACK executive team to develop a brand prototype which is suitable for a National rollout that began in 2014. Adam is a graduate of the School of Architecture at the University of Virginia and has worked for three international A/E firms over 18 years prior to joining Nordstrom.

JEFF GUNNING leads RTKL's Commercial Practice for the Americas, representing Retail, Hospitality, Residential and Commercial Office. He has spent his entire professional career at RTKL starting in 1984. As leader of RTKL's Retail / Entertainment Sector since 1998, he has helped to solidify RTKL's position as the world's leading retail design practice. RTKL has been recognized over 80 times by the International Council of Shopping Centers for excellence in the design of retail-driven projects, more than twice as many awards as any other firm. His leadership has shaped RTKL's holistic approach to design, melding urban design, architecture, interior architecture and environmental graphic design to create experiential places that resonate with a sense of community and expand the boundaries of art and

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architecture. In addition to shopping centers of various scales, Jeff's experience has been focused on large scale, retail driven mixed use developments combining retail, entertainment, sport, residential, office, hotel, and other uses into synergistic environments known for their commercial success and lasting sense of place. His projects have been instrumental in RTKL's international expansion into Europe, Latin America, Asia, and the Middle East. Jeff is also a frequent contributor to industry publications, and a speaker at ICSC, ULI, AIA and other industry conferences. He currently serves on the ICSC US Design Awards jury, the ICSC CenterBuild Committee, the University of Oklahoma College of Architecture Professional Advisory Board, and the advisory board of the AIA Retail Entertainment Knowledge Community. Gunning is a 1984 graduate of the College of Architecture at the University of Oklahoma.

AARON HAAS has over 30 years of professional experience in the construction and development industries. His skills include master planning; design and construction management of hotels, theme parks/attractions, luxury shopping centers, mixed-use residential and retail, colleges, k-12 schools, hi-tech facilities, hospitals, medical office buildings, merchandise facilities, restaurants, and custom homes. At the Howard Hughes Corporation, Mr. Haas is responsible to establish corporate construction standards for this growing company and oversees project teams ensuring corporate design and construction goals are achieved. Over the course of his career, Mr. Haas has worked with a wide spectrum of delivery methods and enjoys staying at the forefront of construction technologies. He has worked on large complex projects including EuroDisneyland in Paris, France, Disney's California Adventure, Walt Disney World's Animal Kingdom and various other attractions for Walt Disney Imagineering. He was VP of Construction at Caruso Affiliated in Los Angeles working on various developments including the Americana At Brand, a 2.5M square foot mixed use facility in Glendale, CA. Mr. Haas resides in Plano, TX with his wife, Debbie. Mr. Haas is a graduate of Arizona State University with a Bachelor of Science in Construction Engineering and minor in Real Estate Development.

CRAIG HALE, AIA, CDP has been in the A&E industry for 35 years. As a consultant he has provided oversight for the architectural and engineering needs of many of the top retailers, restaurateurs and grocers in America. As the senior person in the DFW office for RSP Architects he is responsible for the work produced to support these retail outlets, associated supply chain and e-commerce facilities. Mr. Hale partners with clients, balancing the creative with the pragmatic and leverages his experience as a former retailer with Zales and JCPenney.

JOHN HAMPTON - As an Associate Principal with Omniplan Architects, John has over 20 years in the architecture industry with more than 17 years solely focused on the retail market. John's primary responsibility is overseeing the development of the Design Documentation and Construction Phases. During his tenure at Omniplan Architects, John has also managed the work of consultants from around the country bringing the right services to the projects. John is licensed in multiple states and is a NCARB certificate holder which allows for Client support no matter where the project is located. When not at the office or on the road, John can be found with his wife in Old East Dallas renovating an old house.

ERIC HANDLEY, Vice President for William A. Randolph, Inc. graduated from the University of Illinois with a B.S. in Civil Engineering. William A. Randolph, Inc. is a diverse national general contractor with a strong background in retail, hospitality, institutional, design-build and public work construction. Eric's primary responsibilities include overseeing project management teams & the estimating department. William A. Randolph, Inc. has experienced tremendous growth through repeat business, thus expanding operations from the Midwest to now include all states from Colorado to Upper Northeast.

TIMOTHY F. HANIFIN, SCDP, LEED AP - In his role as General Manager for Graycor Construction Company (GCC), Tim focuses his efforts on business development, preconstruction services, and oversight of project operations in GCC's retail and entertainment markets. In his 19 years with the firm, Tim has specialized in mall renovation and retail redevelopment projects and has worked for the nation's leading retail developers, theatre operators and retailers including Westfield, GGP, Simon, Taubman, Cinemark, AMC, Cobb Theatres, Crate & Barrel and Bass Pro Shops. He is a LEED accredited professional, carries the SCDP distinction from ICSC, and holds a BS in civil engineering from Northwestern University.

MIKE HANLIN is the National Sales Manager for Grand Entrance. He was formerly the CEO of Hanlin Rainaldi Construction a national retail contractor. He is a frequent presenter on time management and productivity topics for project managers and serves on several corporate and charitable boards.

TONY HASLINGER is the Vice President of Construction at Phillips Edison & Company. Phillips Edison & Company is a privately held fully integrated real estate company with over 250 shopping centers and mixed use properties throughout the United States. Mr. Haslinger oversees the planning, design and construction of retail projects working with both national retailers and local business owners in all aspects of

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planning and construction. Mr. Haslinger has a Bachelor's of Science in Civil Engineering and a MBA from Purdue University.

DANIEL L. HELMICK is Vice President of Project Development for Finrock Design-Manufacture-Construct, Inc., a full service design-manufacture-construction firm, based in Orange County, Florida. FINROCK, a 69-year-old company, is the largest single source provider of parking structures in the state of Florida. Dan has played an important role in personally developing over 75 structured parking projects with FINROCK. He is responsible for project development activities, including supervision of project development staff, parking consulting, conceptual architectural and structural design, estimating and contract negotiations. He is a civil engineering graduate of The University of Florida and received his MBA from the University of Florida's Warrington College of Business Administration. Dan is a licensed professional engineer and fourth generation Floridian. He currently resides in Central Florida with his wife and two children.

DANIELLE HOFFBERG - After graduating at the University of Maryland with a Fire Protection Engineering degree I moved to St. Louis to work for CCI. I have been with CCI for over 9 years. Most of my family still lives on the East Coast so I frequently make trips back when I can. My hobby is running, whether it is half marathons, full marathons, or leisurely running outside before and after work. I love to travel and explore new cities. This is my third year at CenterBuild.

SARAH HOLSTEDT has worked on a wide variety of commercial architectural projects ranging from international mixed-use master plans and ground-up regional retail centers to domestic repositioning of existing retail centers. Each project offers an opportunity to learn about a new culture, a new region, and the important differences that enable us to design for the unique and specific clients in a continuously 'globalizing' world. Primarily involved in the initial planning and feasibility stages, Sarah focuses on optimizing land value for clients while creating desirable destinations for the future customers. She is regularly responsible for coordinating large, multi-national consultant teams to fully develop the project scopes. Internally, Sarah is active in Callison's University Outreach and Internal/ External Community building efforts, as well as the soccer and volleyball teams.

BEN HOULE - With over fifteen years of experience, Ben has managed projects as large as \$300 million dollars and worked on retail and service national rollout programs. Ben has served as Owner's Rep and Project Manager on several urban and suburban redevelopment projects from Texas,

to the Midwest and out to the West Coast. He brings an understanding of the process, including pitfalls and benefits, of redevelopment. Ben calls Indianapolis, Indiana home and is involved locally with ICSC, Habitat for Humanity, and Urban Land Institute.

VINCENT HULL has over 25 years' experience working for General Contractors within the commercial construction market. He has built for clients such as USAA, Mesquite School District, Western Digital, Union Bank, Disney (Anaheim), Kaiser Permanente Medical, Circuit City, MCI Telecommunication, Bass Pro Shops, Port Everglades, Broward County, City of Orlando and numerous condominium/hotel Developers.

BILL JEFFERSON is Senior Vice President at Ibox Construction LLC, New York, NY. He is a graduate of MIT and University of Arizona with BS and MS Degrees and has over 27 years' experience in the construction industry. His experience includes new buildings and remodeling occupied spaces, including retail, educational, office, and other commercial facilities. His current and past projects include mall expansions, new anchor store construction, renovation and expansion of existing occupied facilities & schools, data centers, and interior fit outs from New York City to New England, Mid-Atlantic States, Florida, Arizona and Hawaii.

JUSTIN JEFFUS - As Vice President Retail Services for MYCON, Justin is responsible for the overall direction, completion and financial outcome of multiple retail projects. He directs and supervises multiple project managers within the retail division at MYCON General Contractors. With more than 20 years construction experience, he possesses a unique ability to understand and communicate with people at all levels, and with a strong foundation in construction project management, can provide practical and creative insight into projects from inception to completion. Some of the key accounts he manages include Walmart/Sam's Club, Best Buy, LA Fitness, Market Street, Kroger, and Landmark Bank. Justin is a graduate of Stephen F. Austin University, a LEED Accredited Professional, and Green Advantage Certified, a 10 year member of ICSC.

ABBY JOHNSON founded Abacus in 2009 to assist property owners in upgrading their buildings with energy efficient and clean energy technologies that were sorely lacking in the commercial real estate industry. Over the last five years, Abby has helped building owners fund energy efficiency related projects through various financial tools including public/private incentives, DOE grants, and specialty financing mechanisms such as PACE (Property Assessed Clean Energy). With expertise in both commercial real estate finance and building energy assessment, Abby has provided her clients with comprehensive solutions that

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maximize building performance and cash flow, driven from a completely independent perspective. Prior to founding Abacus, Abby worked for over 15 years in the commercial real estate industry, both in the US and Europe. She specialized in originating and underwriting the acquisition, re-finance and construction of commercial projects. Abby has authored numerous articles on energy efficiency and green building topics, and is a frequent speaker and instructor. She holds a Bachelor of Architectural History from the University of Virginia and a Master in International Economics and Management from L'Universita' SDA Bocconi in Milan, Italy. Abby holds the LEED AP O & M designation that focuses on incorporating green building principals into existing buildings.

STEVE JONES leads JLL's Multi-site Program Management Retail Practice. He has over 30 years industry experience and 24 years with JLL. He has extensive experience in large new store roll-outs and renovations. He is a hands-on manager typically involved in the strategic planning and establishment of client programs. Under his leadership, JLL has provided program management services for over 100,000 locations in the last few years.

MICHAEL P. KERCHEVAL, is the President and Chief Executive Officer of the International Council of Shopping Centers (ICSC). He joined ICSC in January 2000 and was elected to the position of President and CEO in May 2001, becoming only the third CEO in the association's almost sixty year history. Founded in 1957, ICSC is the global trade and professional association of the retail property industry, with over 60,000 members in more than 100 countries. ICSC provides research, education, advocacy and business-development resources to the individuals and companies who make up the world's shopping center and retailing industries. ICSC is a global association, headquartered in New York City with offices in Mexico City, Toronto, Beijing, Singapore, Dubai, Brussels, London and Washington DC. The organization has an annual budget of \$US70 million and full-time staff of 150. An economist by training, Mr. Kercheval started his career at the Equitable Life Assurance Society of the U.S. in its investment research area. Over the years, he held a series of positions culminating with the title of Senior Vice President and Portfolio Manager of Equitable's U.S. \$12 billion commercial mortgage portfolio. Following the acquisition of Equitable Real Estate in 1997, by Lend Lease, Kercheval was named Principal and CEO of Lend Lease Latin American Realty Advisors, Ltd, operating in Buenos Aires, Argentina and Santiago, Chile. Earlier in his career Mr. Kercheval worked on a series of public health and development projects in Central America, taught Urban Economics at Columbia University in New York City, and served as staff economist on the Colorado Governor's Blue Ribbon panel on Economic Growth Management. A graduate

of the University of Colorado with degrees in economics, political science, and international affairs, Kercheval earned his graduate degrees in economics from Columbia University, New York. He has authored research papers on international economics, real estate investment, and economic growth management. Kercheval is the recipient of the German Council of Shopping Centers' 2011 Award of Excellence and was given the 2011 Outstanding Association Executive award by the New York Society of Association Executives, of which he is a past chairman. Kercheval is also active on the executive committee of the University of Florida Retail Program and serves on the boards of the Real Estate Associates Program (REAP), the ICSC Foundation and Amigos de las Americas. He is a member of the Zell/Lurie Real Estate Center of The Wharton School at the University of Pennsylvania, the Real Estate Roundtable, and the University of Colorado Real Estate Center National Advisory Board. Mike, his wife Dana, and their two children reside in Princeton, New Jersey.

JOEL KERSCHEN is Vice President of Kuhlmann design Group, Inc. His experience includes space planning, design, preparation of construction documents, construction period services, and facility surveys. Joel is responsible for client relations, coordination of the various design disciplines involved in the production of construction documents and construction period services. He led the design team and acted as the LEED Accredited Professional for the first LEED for Retail Core and Shell building in Missouri, achieving LEED Gold. Joel graduated from the University of Kansas with three degrees, including a Bachelor of Architecture. He is a registered architect, a member of the AIA, a LEED Accredited Professional with BD+C specialty, and a member of both the International Code Council and NFPA. Joel is a member of CSI and a Certified Construction Specifier. Joel commutes to work on his bicycle when his schedule allows and enjoys working with the Boy Scouts and going to an occasional car race.

JENNIFER DANQUIST KILGORE is Director of Business Development and Marketing at RCA member company, Singleton Construction, LLC. Established in 1995, this national General Contractor is a certified woman-owned and operated company headquartered in the Midwest and operating in 36 states. With 14+ years of business development, marketing, and public relations experience; Jennifer works with an extensive list of clients in retail, restaurants, architecture, development, and the commercial real estate industries. She is a graduate of Wittenberg University with a Bachelor's of Arts degree in English and Creative Writing. Jennifer is a member of the City of Pittsburgh's Equal Opportunity Review Commission, ICSC, NWBOC, SMPS, and Immediate Past President of SMPS Pittsburgh.

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THEO KONDOS LC IALD - Known for his creativity and technical expertise, Theo Kondos is widely acclaimed for his ability to solve problems with an open-minded, innovative approach. Drawing on his industry experience in lighting fixture design and development of new manufacturing techniques, he incorporates components which are uniquely suited to a given space and function.

Stressing budget and energy efficiency, he engineers into his designs a consummate simplicity, making all design elements easy to install and maintain yet remain cutting edge. Mr. Kondos is recognized for designing a diverse range of projects, including retail, corporate and hospitality. He has brought his talents to bear on mixed-use projects including Taipei 101, formerly the tallest building in the world, Alexa in Berlin, the upcoming Ritz Carlton in Oman, the Pearl Qatar in Qatar, the Intermark and NU Sentral in Kuala Lumpur. Many of his projects have won prestigious awards and given him worldwide acclaim. Theo has current projects in Brazil, China, Malaysia, Oman, Qatar and Saudi Arabia. Theo Kondos is a member of the International Association of Lighting Designers and is certified 'LC' by the National Council on Qualifications for the Lighting Professions. He has served as a member of the IESNY Board of Directors. He is a frequent lecturer to professional organizations such as the International Conference of Shopping Centers, and the Bienal Internacional de Arquitectura de Buenos Aires.

STAN LAEGREID has more than 30 years' experience designing some of the most innovative industry leading retail driven commercial projects. His projects have ranged from designing individual Nordstrom stores to new city plans in Dubai and Moscow.

CHRISTOPHER LANGSTON - Growing up I knew I always wanted to be an engineer. I was good in math and science and had an ability to know and see how things worked; a career as an engineer was natural for me. As a Project Manager, just as being an engineer, I knew the importance of attention to detail, meeting deadlines, and staying within budgets. I also understood the importance of good communication to problem solving and applications within the design process. I have a very honest conversational communication approach. Whether by phone or in person, you have my full attention and interest. My focus allows me to zero in on the conversation, hear specifics of what is needed and provide solid, reliable information and design solutions. The result is a building design that optimizes the experience of the end user and a happy client.

CHRISTOPHER R. LARSON, PE, P.ENG, LEED AP - BS in business, University of Colorado (Boulder) and BS in mechanical engineering, University of Kansas. P.E. in 40 states, DC, & 8 Canadian provinces. LEED AP. President

of Larson Binkley, Inc., an MEP engineering design firm providing Experience Engineering throughout the US and Canada. As an Experience Engineer, Chris is keen on the spatial effects of MEP systems. A truly great spatial experience is magical as the customer experiences the ambience and feels the Owner and the designers intended. Chris knows it takes few MEP system weaknesses to spoil the experience, so he empathizes with customer comfort to guard against physical characteristics that could cause a poor experience. In the movie 'The Wizard of Oz', the Wizard's appearance was a huge experience for movie watchers then. You could almost feel fire, hear the booming voice, and wonder at the power of Oz. The man and machine that operated the 'Big and Powerful Oz' was revealed when Toto pulled back the curtain. The 'Oz experience' changed. The Wizard's big hall became big empty space. When building systems spoil a spatial experience by becoming visible, you're left with just space, no magical experience, and the desire to stay in the space evaporates.

MICHAEL LAWSON is a well-rounded Tenant Service professional with experience on every front. His introduction to retail development was as the Construction Manager for Guess? Where he first experienced the clash between store planning desires and landlord design criteria. Subsequent to that he moved into the Development business with TrizecHahn and became their Director of Tenant Services. With highly thematic and planned development projects, Michael experienced the clash between store planning desires and landlord design criteria from the other front. Currently Michael is the Director of Tenant Services for Shea Properties where he leads the tenant coordination efforts on multiple projects.

MICHAEL LEE is a senior project designer with more than 19 years of experience in retail, urban master planning and mixed-use projects. He excels in establishing a strong design concept from the start, providing direction and instilling a sense of place that connects with the user. He blends function, economics and aesthetics, maximizing a project's components to reach its full potential.

SANG LEE is a registered Professional Engineer in Mechanical Engineering and has been in the consulting mechanical engineering field since 1988. As president of S Y Lee Associates, Inc., Mr. Lee serves as chief designer, planner and manager of projects. Mr. Lee's experience covers a wide range of project types including works for public and private clients ranging from large site developments to the renovation of existing facilities. His experience consists of Retail and Department Stores, Commercial Centers, Recreation Centers, Public Assembly Facilities and Transportation, Fire Stations, Historical Buildings, Affordable Housing, Entertainment, Offices,

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Educational Institutions, Department of Defense Facilities, Laboratories, Hospitals and Medical Offices.

PATRICK LEONARD, PMP®, LEED AP®, is a Director at Paladino and Company, a high performance building consulting firm. His team assists real estate portfolio owners to plan, embed and implement sustainability strategies across their organizations and portfolios. Patrick is the program manager for the ICSC Property Efficiency Scorecard and can be reached at patrickl@paladinoandco.com.

TODD LESLIE is the Commercial Services Director with Atwell, a consulting firm and trusted advisor to people who buy, develop and manage property. Todd and his team deliver specialized solutions to commercial real estate investors, developers and tenants, improving their ability to make informed decisions, navigate regulatory environments and develop high-performance facilities. Specific services include acquisition due diligence, civil engineering, permitting and entitlements, land planning, land surveying and environmental consulting. Based in the firm's Mesa, Arizona office, Todd supports acquisition, expansion and improvement programs for regional and national developers and retail brands.

JIM LEWIS serves as Director of Architectural Systems for Gate Precast Company's six architectural precast manufacturing facilities. In this role, Jim educates architects, owners and contractors on Sustainable Precast Systems. He is also involved in project design assistance on large public and private projects. Mr. Lewis is past chairman of the Precast/Prestressed Concrete Institute (PCI) Sustainability Committee. Education: University of Virginia (Architecture)

RONALD LEZOTT has over two decades of civil engineering and site design experience for commercial, residential, warehouse, infrastructure, recreational facilities, and office building projects. His knowledge encompasses all aspects of site design from concept planning, zoning compliance, storm water management, and sanitary sewer systems, through permit acquisition and project completion. Has managed development programs for Fortune 500 companies including Financial Institutions, Fast Food & Sit down Restaurants, Convenience Stores, Gas Stations, Pharmacies and Big Box Retailers. He provides representation of development applications to local planning and zoning boards, and is the liaison with NJDEP, and other jurisdictional agencies (County/Federal). As Department Manager of the Civil/Site Engineering division, Mr. Lezott manages an engineering staff and other in-house services to provide clients with 'one stop shopping' for all expert professional services needed for successful land development projects.

VINCE LOMBARDI, - Energy & Sustainability Manager - Kohl's Department Stores. Vince Lombardi is an Energy & Sustainability Manager with Kohl's Department Stores. He is a graduate of the Colorado School of Mines with a degree in Civil Engineering, and graduate of the University of Wisconsin with a MBA, Business Administration and Management. Vince is a registered Professional Engineer in Colorado and Wisconsin. Vince's previous role within Kohl's was a Site Development Manager responsible for new store development for Kohl's. He has over 14 years of experience in the design of commercial and retail land development projects.

JONATHAN LOPATIN - On-site owner's representative for the Taubman Company during the construction of the International Market Place in Waikiki, Hawaii. Previously did project management with Suffolk Construction Company out of their Southern California office. Graduated from Michigan State University with a degree in Construction Management.

MIKE MAGILL was born in Santa Clara, California, and then his family moved to Medford, Oregon at the beginning of middle school. After graduating from the Medford Senior High School he attended the University of Oregon from '88 to '91. Mike began his professional career with Fred Meyer Stores located in Portland, Oregon in '96. While there Mike held the positions of Store Set up Project Manager, Fixture Procurement Manager, Senior Construction Project Manager and finally Director of Construction. In 2009 Mike decided to try out another aspect of the construction industry, accepting the position of Senior Project Manager with Engineered Structures Inc., a General Contractor headquartered in Meridian, ID. Since joining ESI Mike has completed the Scentsy Corporate Campus, PKG Corporate Campus and several other projects located throughout the US. At the end of 2013, Mike took on the role of VP of Business Development and Strategic Planning to assist ESI with growing in the right direction, at the right pace. Since 2009 Mike has maintained his LEED accreditation, recently achieving LEED AP BD+C.

RILEY MAHAFFEY - 25 years of experience in the structural engineering field began with the city of Los Angeles structural engineering division where he provided seismic evaluation after the Northridge earthquake. He started Lochsa engineering of Idaho in 2003 and has successfully grown the firm to 20 employees. He is directly involved in design management, maintaining client relations, preparations of project proposals and contracts, and supervising office operations. Mr. Mahaffey has designed various types of structures utilizing multiple construction materials. Lochsa engineering is a consulting engineering firm with offices in Boise, Idaho, Denver, Colorado, and Las Vegas, Nevada and holds licenses in 50 states, three Canadian provinces, and Guam.

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JEFFREY D MAHLER has over twenty five years' experience as an architect including site planning, programming, design, construction documents, construction administration, and project management services. After graduating from The Catholic University of America and working for two local firms Jeffrey joined with Scot Loiselle to form L2M in 1994. Since 1994 L2M has had a focus on retail and development completing over 300 retail interior up-fit projects every year in addition to multiple shopping center buildings each year. Current retail clients include Au Bon Pain, Advance Auto Parts, Payless ShoeSource, Perfumania, Yankee Candle, and Panera Bread with projects completed in properties owned by Simon Properties, General Growth Properties, Westfield's and others. Shopping Center clients included DDR, Rappaport, Combined Properties, Federal Realty Investment Trust, and Kimco.

REBECCA MANSFIELD is the Director of Client Relations for Catamount Constructors, Inc., a National General Contractor and Construction Manager that focuses on private developer construction in multiple markets. For over a decade, she has been involved with the marketing and business development efforts in the A/E/C community throughout Texas, as well as nationwide. Previous to her time working in construction, she worked for several large advertising and marketing firms in San Antonio. Rebecca has been an integral part of building brand recognition for several General Contracting firms over the last ten (10) years. More recently, she has help establish Catamount Constructors in the Texas market after they established an office in San Antonio to service the Texas market as well as several national clients that have projects throughout the United States. Her role in managing all strategic client development/project pursuits has put Catamount Constructors 'on the map' as a Multi-Family, Retail, and Industrial and Energy contractor throughout Texas. Rebecca was the 2010-2011 SMPS Leonardo Award 'Marketer of the Year'. She practices Bikram Yoga, enjoys gardening and landscaping, is a gourmet cook and currently is renovating her 75 year old house in San Antonio, Texas.

STEVE MARION, P.E. founded Premier Civil Engineering in August 2009. He is responsible for all aspects of onsite and offsite development on commercial projects. This includes supervision of design engineers and technicians to ensure proper direction of projects, as well as design calculations, drawings, budget concerns, client relations, agency relations, establishing new design criteria, and quality control. Prior to starting Premier Civil Engineering, Mr. Marion worked for 5 years for the largest land developer of that time, overseeing both building and site design, and permitting of 200,000 square-foot buildings on approximately 25-acre sites. This experience engrained in him the importance of streamlined and reliable processes to bring about the successful completion of a good project. As design manager,

his responsibilities involved all aspects of a project from beginning to completion, including hiring, civil/architectural, geotechnical, training, terminating, budgets, permitting, legal, and accounting. He coordinated with approximately 30 different engineering companies and worked in 14 states with countless different municipalities.

DOUG MARTIN brings over 30 years of experience and leadership to EMJ Corporation's national construction operations. As a member of EMJ's Executive Leadership Team, he is responsible for leading an operations team that generates construction value on projects from coast to coast. Doug drives discipline and efficiency throughout EMJ construction operations while fostering a creative approach to problem solving and value creation. He is recognized for his uncompromising integrity, steely discipline, collaborative approach, and innovative problem-solving skills. Doug has established himself as a retail construction expert, overseeing construction and renovations of malls, department stores, power centers, and mixed-use centers throughout the country.

PATRICK MASON - Manager of Engineering and Construction, Taubman. Mr. Mason has been working in the retail construction industry for over 23 years. The first 9 years as a project manager with several national retail contractors and the last 14 years as both a consultant and employee for Taubman. Mr. Mason's primary roles include execution and management of Contract Documents, Anchor build out coordination and retainage and management of the prime contractor during the build out and commissioning of the overall retail center. His most recent projects include the Mall at Partridge Creek in Clinton Township, MI (2007) and City Creek Center in Salt Lake City, UT (2012). His current project is overseeing the construction the Mall of San Juan in San Juan, Puerto Rico.

CHANDLER MCCORMACK learned the construction industry from the inside out. After graduating from Georgia Tech, he spent ten years as a civil engineer and land planner on countless retail, commercial and multi-use projects. Those experiences reinforced what's truly possible when there is clear and efficient communication between people on and off the jobsite. In 2001 McCormack co-founded OxBlue which has become a world-wide leader in construction camera services providing thousands of clients every year with real-time visibility and automated documentation of their construction projects.

SEAN MCGUINNESS, CDP has been with FITCH for over a decade, successfully developing new business and fostering client relationships within the retail industry. He has focused his career on retail development and has worked in brand development as a graphic and interior designer, design

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director, project manager and executive management of new business. Sean's passion is having a deep understanding or retail development and he participates in many ICSC programs. Sean was previously a Design Director for FITCH and has managed projects from concept through store opening. Sean holds a Bachelor of Science in Design degree from Arizona State University. Sean is an ICSC Certified Design, Development & Construction Professional (CDP), and he serves on ICSC's CDP Committee.

JAN MCKENZIE is the Director of National Accounts for ASSA ABLOY focusing on retail, hospitality, military housing and commercial real estate. Jan has been involved in the door and hardware industry for over 20 years and stays passionate about the industry through education and involvement in the sales and marketing for security products and complete door opening solutions.

SHON MERRYMAN has been an active professional engineer for nearly 20 years. My career has included a number of years in, both, the public and private sectors, primarily involving work on commercial and retail developments. I have been in the Real Estate Department at JCPenney for about 11 years. During that time I have been involved in all aspects of developing and redeveloping retail shopping centers for the JCPenney Company.

JEFF MICHNA is the Director of Retail Engineering at EEA Consulting Engineers and a registered engineer in California. He has 15 years of experience in the retail industry and has held various positions such as Engineering Manager and Director of Construction for Specialty Retailers. His experience includes all phases of the retail real estate cycle from site identification through store disposition.

MARK MIKELSON, AIA - LEED AP - As Principal at Nadel Architects, Mark Mikelson's responsibilities include oversight of the firm's multi-office retail division with projects nationwide. Mark has 30 years of experience designing and consulting all facets of architecture. He is a licensed architect in California, Arizona, Nevada and Colorado. During his tenure with Nadel, Mark has proven capable of identify and explore alternatives for achieving great quality and meeting client-oriented goals. He has the skills necessary to execute the planning and design objectives of a project, team coordination, business development and maintaining client relationships.

BILL MILLSAP is a principal at Studio Outside with partners Tary Arterburn, Chip Impastato, and Mike Frazee. From 1996 to 2010, Bill led retail, office, and campus development studios with a portfolio of award-winning national and international projects. With degrees in both landscape architecture and environmental art, Bill is inspired by an

integrative approach to projects that are responsive to a site's environmental context and cultural heritage. As a collaborator, he may assemble or is part of a multi-disciplinary team ensuring that a client receives expert technical advice and inspired design solutions. Bill's projects are statements about place and identity with finely detailed components. He has provided his clients and the public with social spaces in urban centers and suburbs throughout the U.S., Europe, Saudi Arabia, and Jordan. Bill has a west coast attitude--laid back, cool, and way-intense about his passion for design. He loves to talk about music, art, and youth. Relating well to people and even letting his phone ring during face-to-face conversations, Bill is aware of others' emotional states, need for acknowledgement, and desire for compassion. These qualities are apparent in his design work as he seeks out the spiritual and aesthetic qualities of a place. His projects are dynamic and stimulate the intellect. Bill Millsap is a frequent contributor to urban design and planning periodicals as well as a speaker at various professional venues and universities.

JOHN MOEBES joined Crate&Barrel; as the Director of Construction in 2006 where he manages all capital construction projects. Prior to that, he was an Associate Principal at Good Fulton & Farrell Architects in Dallas where he oversaw the firm's development and use of workflow technology. John is recognized as a leader in the uses of Internet-based project management tools, Building Information Modeling, and digital document review to improve project performance. Having worked for Modern Continental Construction and Wholefoods Markets, John has experience in all sectors of the Architecture/Engineering/Construction industry. John received his Bachelor's Degree from the University of Massachusetts and his Master's Degree from the University of Texas.

DANYA MOHR is a Senior Associate with Magnusson Klemencic Associates, Structural Engineers. He has 13 years of Structural Engineering experience with the last 4 year focused on Retail and Mixed-Use Developments, including centers in Hawaii, Miami, Panama and Riyadh.

BRAD N. MONDSCHHEIN practices in the area of emerging technologies and alternative energy products. Mr. Mondschein is chair of Pullman & Comley's Green Development practice. He represents alternative energy manufacturers; component manufacturers; energy service companies; end-users and aggregators in corporate transactions, procurement, installation and maintenance negotiations; joint venture agreements and on regulatory and legislative issues.

BOB MOORE, currently the President of Gray Construction's West Region, is responsible for Gray Construction's growth

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strategies, including mergers and acquisitions. For more than 25 years, Mr. Moore has owned, led, bought and sold construction firms.

SCOTT MOREY leads infrastructure services, corporate and field marketing, customer support and project management at GGP. Prior to GGP, Mr. Morey was managing director for Alvarez & Marsal, leading their European real estate advisory practice. While at Alvarez & Marsal, Mr. Morey directly advised on a \$7 billion worth of real estate positions across 12 countries in 2010. Mr. Morey brings more than two decades of real estate, technology and operational experience to his role at GGP. Prior to Alvarez & Marsal, Mr. Morey served as chief operating officer of CityScape, a private Nigerian-based real estate development company focusing on the development of self-contained communities in West Africa with approximately \$1 billion of active projects. Mr. Morey has held similar management and technology positions including senior vice president and chief information officer at Equity Office Properties where he was instrumental in the integration of the company's various acquisitions and streamlining its operating model. He also is a former partner with Ernst & Young Kenneth Leventhal. He earned a Bachelor of Business Administration degree from the University of San Diego.

DON A MOSELEY, P.E. is currently engaged in and assisting with the leadership of the Global Energy & Facilities Sustainable Value Network (GEF-SVN) at Walmart. This network exists to save money and help people live better by leveraging sustainability in all phases of global building design, construction, and operations. The GEF-SVN facilitates Walmart's global efforts to operate for less and reduce environmental impact and coordinates Walmart's efforts to be supplied globally by 100% renewable energy. Don is the captain of Walmart's global water efforts. Additionally, Don manages and maintains the domestic landscape and irrigation guidelines, specifications, and details; assists with the design of Walmart's domestic multi-level projects; assists with projects that are incorporating green roofs; projects that incorporate rainwater harvesting systems; and projects pursuing USGBC LEED or other third party certifications. Previously in his Walmart career, Don managed the design of Walmart's Experimental Stores in McKinney, TX, and Aurora, CO, which both opened in 2005. Don has worked for Walmart for the past 25 years and prior to Walmart worked for the Arkansas Highway and Transportation Department. Don is a graduate of Vanderbilt University and David Lipscomb College, both of Nashville, TN, and is a registered professional civil engineer.

LORI MUKOYAMA is a Senior Associate Vice President in RTKL's Chicago office and leads the Environments Studio, which provides branding, interiors and graphic design

services to a variety of national and international clients. Lori creates design aesthetics that move beyond form and function architecture, adding aspects of brand strategy, consumer engagement and the creation of experience-driven environments. She works with talent across disciplines and offices in order to achieve these results. Lori has worked on award-winning and published projects throughout the world, ranging from the small-and-interactive showcase for PEEPS and Company to Fashion Outlets of Chicago, the much celebrated, large-scale luxury Outlet Mall.

MONICA MUNOZ - With over 20 years of industry experience, Mrs. Munoz has a unique approach to managing the entire lifecycle of the retail store. As the former Director of Design, Construction and Maintenance at The Zale Corporation, she engaged all departments in a more holistic approach to construction implementation as well as maintenance, impacting the project experience and reducing cost. Earlier in her career as a corporate designer, she led teams in the design and construction of buildings for major corporations such as EDS, in the United States and Latin America.

DAVID NAQUIN has an MBA from the UNC at Chapel Hill and 30 years of management experience in retail and specialty manufacturing. For the past 10 years he has been working for tribes in New Mexico to develop economic options and opportunities beyond casinos. He is currently the General Manager of Southern Sandoval Investments, the business and real estate development arm of the Pueblo of Santa Ana in central New Mexico.

JOHN W. NASSEN is a managing shareholder with Ford Nassen & Baldwin, a construction law firm in Dallas, Houston and Austin, Texas. John has a national practice advising clients on a wide range of construction law issues. Clients consider him a trusted advisor that helps them evaluate risk and make informed decisions on construction law issues. He has substantial experience in the development and negotiation of all types of contract documents, and is a skilled and effective litigator, well-versed in all forms of dispute resolution. John serves as a party-selected mediator and is named in the American Arbitration Association's National Panel of Construction Arbitrators.

ROGER NELSON is President and Owner of Midstate Construction, a northern California general contractor that constructs retail, hospitality, industrial, office and multi-family residential projects. He is a licensed civil engineer and holds multiple degrees in economics, civil engineering, industrial engineering and construction management from Claremont McKenna and Stanford University.

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SCOTT NELSON currently works as Vice President of Development for Macerich, where he oversees regional retail development and redevelopment projects. He has more than 18 years of experience in real estate and management consulting. Prior to his position at Macerich, Scott was with Ernst & Young's Management Consulting practice where he worked with several Fortune 500 companies to implement business best practices. He is an active member of the Urban Land Institute (ULI) and Valley Partnership where he participates on the ULI Arizona Steering Committee and Valley Partnership board. He is also an active member of the International Council of Shopping Centers (ICSC). Scott received a Masters of Business Administration (MBA) from the University of Southern California and a Bachelors of Business Administration (BBA) from Emory University in Atlanta, Georgia.

ARVIND NERURKAR has been working as a structural engineer for the past sixteen years with Coffman Engineers, Inc. He is a graduate of Gonzaga University in Spokane, Washington. During his career, Arvind has been involved with or managed many different types of projects both regionally and internationally. He has experience designing steel, concrete, masonry and wood structural systems based on current building code requirements. His structural design résumé includes high-end retail, hospitals, commercial, agricultural, industrial, seismic evaluation and seismic retrofit projects. Most recently, Arvind has managed and directed the design and ongoing construction of seven seismic retrofits of existing moment frame buildings located in southern California. The retrofits were based on ASCE 31 and FEMA 356/ASCE 41 documents and utilized braced frames with viscous fluid dampers to improve the seismic performance of the buildings. He is currently the managing principal of Coffman Engineers, Seattle office.

JAMES NICKLES has been a professional engineer in private practice for over 30 years. Working in numerous markets including commercial/retail, industrial, federal and municipal, he has vast experience in client procurement in construction, maintenance and professional services. He has followed procurement from programming and needs assessment through to facility maintenance and repair/retrofit. Mr. Nickles is a structural engineer who has moved from design, through project management, program management and now is the market director for commercial property development at Bergmann.

GINA NODA - Executive Director of Business Development at Sargenti Architects. With over 18 years of experience & a proven track record of successful sales in the retail commercial design & construction industry. Responsible for all aspects of Sales, Marketing & Client Relationships. Prior to joining Sargenti Architects 3 years ago, Gina was

employed with Scorpio Construction, Inc. for 15 years as the Director of Marketing. She is a proud member of RCA, PRSM, CCRP, Women in Construction & Facilities for over 10 years and ICSC and RDI for the past 3 years.

SEAN O'ROURKE is an architect in Philadelphia Pennsylvania at Bergmann Associates with over 25 years of retail architecture working on both sides of the lease line with national and local developers such as Simon, Wilmorite, Vornado, Kravco, and TDBank and H&M.

STEVEN R. OLSON, AIA, NCARB is Vice President, and Commercial Division Leader at CESO, Inc., a multi-disciplined Architecture & Engineering firm with a national practice and regional offices in OH, MI, PA, AR & TX. He holds Architectural degrees from the State University of New York at Buffalo, and Kent State University, and personally holds 30 Architectural state registrations and LEED BD+C Certification. Mr. Olson has 20+ years of experience in the retail industry leading multi-discipline teams for both local clients and nationwide programs, and has been an active member of ICSC since 2004. He is currently serving in his 4th year as an Advisory Board Member to the Retail Contractor's Association, and has recently presented on panels and at SPECS, RCA's Annual Meeting, and CenterBuild. Mr. Olson's core expertise involves leading A/E teams in Real Estate Entitlement, Due Diligence, Site Development, Building Assessments, Architectural Design, Program Management, and Construction Inspections, and his current role as Vice President carries the additional responsibility of commercial staff development & mentoring.

THERESA OSBOURN has worked in the Retail construction and remodel industry for over 15 years. She has been involved in a number of specialty solutions and now is deeply submerged in the LED lighting world. As the world of lighting is evolving into LEDs she has the opportunity to learn all the latest and greatest in current solutions.

KAREN OSHIRO - Over 20 years of experience in retail strategy and design, specializing in Project and Client Management for project types ranging from department stores to new prototype concept development and multi-location roll out programs. Recently served as the Principal-in-charge of the Nordstrom account while at Callison through 2013, supporting a large team of architects and designers collaborating in all aspects: design, technical and financial to produce successful projects for the client and firm. Currently working as a Sr. Project Manager at Nordstrom, managing the design and construction of a new full-line store in addition to strategic practice and management roles within the Store Design, Architecture and Planning group.

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EDWARD PARADISE joined Cleveland Construction in 1999 and manages the Estimating Department for Cleveland Construction, Inc. He is responsible for overseeing all phases of the estimating services provided, including preconstruction services, preliminary design development, scheduling, budget control, constructability document review, building system analysis, bid solicitation, project planning, and quality assurance. He also plays an active role in contract preparation and negotiations. Edward has worked in various capacities since 1999 including design-build manager, business development manager, estimator, chief estimator, and recently as Director of Preconstruction Services. Edward has successfully budgeted thousands of projects across the country diverse in project type, contract delivery method, development stage, and construction systems ranging in a wide range of costs. The list of project types he has been responsible for includes mixed-use developments, historical renovation/ restoration, adaptive reuse, master plan budget development, big-box retail, distribution facilities, warehouses, office tenant build-out, educational facilities, site development, and numerous remodel/ expansion projects.

FRANK PARIS - As lead manager for the project, the role is to orchestrate the team of internal and external partners and ensure the project delivers on the creative story, from a cost and schedule standpoint, and from a guest and show ready company standpoint. As the first IPD Project Manager for WDI has been an early adopter of IPD and LEAN practices and is the tip of the spear for WDI in LEAN practices and learnings. Was graduated from the University of Florida and earned the degree of Bachelor of Design in Architecture. Has 26 years of Design, Development, Construction and Owner Representation experience.

SIMON PERKOWITZ is Principal of KTG Group Inc.'s Retail Studio. His experience includes every facet of retail Architecture. His commitment to quality and service is unrivaled. From master planning, entitlements, ground up design of commercial projects, retail tenant buildings to vertical-mixed use development and various repositioning projects. Mr. Perkowitz is dedicated to creating vibrant places that enhance the community and achieve the goals of its stakeholders. With over 40 years of design experience, Mr. Perkowitz's comprehensive knowledge and industry-wide expertise has been invaluable to the successful planning and design of thousands of built projects on behalf of numerous clients. In addition to his work in the Architectural profession, Mr. Perkowitz served as a member of the City of Palos Verdes Estates, CA Planning Commission for 11 years having chaired the commission for 6 years. He also provided services to the legal community appearing as an expert witness to support litigation on design and construction related matters.

CHRISTOPHER C. PERRY, PE, CDP is a creative site designer with over 25 years of experience in retail design. Projects include all types of retail developments ranging in size from 100-acre master planned centers and lifestyle centers to big box retail developments to redevelopment projects and national outlot rollout programs throughout the country. Chris is the Civil Engineering Discipline Leader with Woolpert, a national AE design firm and a Civil Engineering graduate of Case Western Reserve University.

Marcus Pilgrim - My role as business development at Synergi is to ensure the vision, design and budgetary objectives of mall developers, managers and owners are realized on key architectural components of the mall environment. I also collaborate with design firms and general contractors on specific projects and offer design assistance and value engineering where necessary. My firsthand knowledge of architectural design and construction is from the 7 years spent in the fabrication plant prior to my current role. I'm a firm believer in SYNERGi which is creating something that is greater than the sum of its parts.

BILLY PLUMMER has been the director of retail for Callison Dallas for 7 years and before that has worked in house for Starbucks for 10 years. He has been a retail designer for 23 years. He currently is focusing on building the food & beverage program for Callison.

NEIL PRATT began his construction career with Brasfield & Gorrie in 2000 and joined EMJ in 2003. Neil's strong project management skills and unyielding positive attitude afforded him the opportunity to start a new division, Accent Construction Services, in 2008. Because Accent is focused on managing client construction programs rather than one-off projects, Neil has built long-term relationships with clients so that he can serve them better. This passion for serving people well inspires and guides Neil's interactions with his clients, employees, friends, and family.

DEAN PRITCHARD is President and founder of WLS Lighting and has actively been a member of ICSC since 1981. Dean has spoken at numerous ICSC conferences including RetailGreen, CenterBuild, and RECon. He holds an ICSC SCDP designation, is on the board for RetailGreen and in the last 33 years has attended almost every ICSC deal making at least once! Dean and WLS are leading the industry in innovative product development and helping owners reduce their energy usage while maintaining better lighting, energy audits, utility incentive research, financing programs, and extended warranties.

GREGORY P. QUATCHAK, P.E. is a founding principal and the Strategic Business Director for Civil & Environmental Consultants, Inc. (CEC). CEC employs over 600 people and

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has offices in 18 cities across the U.S. He provides guidance and quality control review for CEC's civil engineering and site development projects. Mr. Quatchak draws upon his 33 years of real estate development experience to offer strategic direction on land development and entitlement processes and to offer valuable input regarding site planning and evaluation, geotechnical and civil engineering design, regulatory permitting, municipal site planning approvals, and construction. He also is experienced in Tax Increment Financing (TIF), zoning overlay districts, and in working with public/private partnerships. Mr. Quatchak is actively involved in the real estate development community in Pittsburgh and nationally through his work with prominent real estate development firms. In addition, he is a past President and current member of the Board of Directors for the Pittsburgh Chapter of NAIOP, the Association of Commercial Real Estate Development. Mr. Quatchak also serves on NAIOP's Environment and Infrastructure Subcommittee. Mr. Quatchak is an active member of the International Council of Shopping Centers (ICSC) and has been a regular speaker at the ICSC's CenterBuild Conference.

BRIAN RANNEY leads the Sales and Services group for Unison Comfort Technologies. Brian brings nearly three decades of experience in the HVAC industry to his role. Prior to joining Unison, Brian held executive level positions in sales and marketing with the Minneapolis Trane sales office. Brian also spent time at Trane HQ in both the HVAC controls and system modeling software groups. Brian's unique and broad depth of systems and applications knowledge enables Unison to deliver innovative HVAC system solutions to meet the needs of strategic account customers. Brian received a Bachelor of Science degree in Mechanical Engineering, specializing in HVAC design, from the University of Minnesota.

CHRIS RAU is the Director of Energy Management at Forest City Enterprises, Inc., a Cleveland, Ohio-based commercial real estate company. Chris is primarily responsible for implementing energy procurement and utility management programs across Forest City's national real estate portfolio. In addition, Chris oversees the energy benchmarking and reporting practices, and spearheads engagement programs for tenant energy use in Forest City's commercial assets. Prior to joining Forest City, Chris worked at the Council of Smaller Enterprises, a small business support organization in Cleveland, Ohio, where he developed and implemented strategic energy management programs resulting in lower energy costs for the region's small- to mid-sized businesses. In addition, Chris has previous experience managing the implementation of energy efficiency projects for a Washington, DC-based energy service company. Chris is a Certified Business Energy Professional (BEP) and received a Bachelor of Arts from Georgetown University in Economics and Environmental Studies.

TONY RICCARDI, Vice President for William A. Randolph, Inc. graduated from Lehigh University with a B.S. in Civil Engineering. William A. Randolph, Inc. is a diverse national general contractor with a strong background in retail, hospitality, institutional, design-build and public work construction. Tony's primary responsibilities include overseeing front office operations, project management & estimating. William A. Randolph, Inc. has experienced tremendous growth through repeat business, thus expanding operations from the Midwest to now include all states from Colorado to Upper Northeast.

TONY RIESE is the Director of Construction Macy's Inc., with 15 years of experience in retail big box construction. He has a Bachelor's Degree from the College of Applied Science at the University of Cincinnati in Construction Management. With Macy's Inc., Tony has managed numerous construction projects from inception through pre-planning, bid & buyout and installation, ranging from 90 to 200mm annually. These projects include scope for new stores, expansions, Flag Ship store major remodels, regional rollouts, corporate office fit-outs, Luxury Brand vendor installations and distribution centers. Currently he is the lead construction executive for the Macy's Herald Square remodel, managing a team of 11 construction professionals.

JOEL W. RINKEL, PE, Senior Project Consultant, SME, has more than two decades' experience helping owners, developers, architects and construction managers successfully achieve their objectives for sustainable business in the construction and development communities. He provides construction consulting services throughout all phases of development and construction, including building enclosure and monitoring, geotechnical, pavements, property condition assessments, roofing, and specialty earth retention/underpinning. He has managed over 1,400 projects, and provided consulting services in the U.S. territories from Utah to Puerto Rico.

JEFF ROARK is a Principal/Partner with Little, a national A/E firm headquartered in Charlotte, NC. With over 30 years of architectural and retail experience, Jeff directs national and international projects/programs for a variety of retail clients, including CVS/pharmacy, The Home Depot, Belk and JCPenney, as well as a number of developer clients including Cypress Equities, Cityview Commercial, and JLL. As a LEED-Accredited Professional, Jeff has led Little's sustainable design consulting efforts and is focused on the use of technology and improved processes to streamline the implementation and execution of multi-unit building programs.

LYNN A ROBBINS has over 15 years construction experience covering a diverse range of projects and clients. Lynn recently joined FacilitySource in July 2014. Her focus

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is to expand the value proposition to their retail clients in the capital project management arena. Prior to FacilitySource, in Lynn's seven-year tenure with OfficeMax/Depot, she led all construction phases for multi-million dollar projects that include downsizing, relocations, new store concept, and special store initiatives in the U.S. and Canada.

JANET ROMANIC - As Southeast Regional Manager, Ms. Romanic, an architect with 25 years of experience, is responsible for business development, and client, office, and project management in the Atlanta office of Bergmann Associates. With a career-long focus on Mixed-use and Retail, her Clients have ranged from Governmental Agencies and Private Developers, to National Retail Tenants and Bankers. Her project experience includes: Mixed-Use; Stand-alone, Inline, and Stacked Retail buildings, Malls, Office Buildings, Condominiums, Apartments, Restaurants, Educational Buildings, Transit Stations, and Parking Decks.

ARTHUR G ROSEN - Graduate of Kalamazoo College in Economics, Arthur has 27 years of construction and property management experience. Starting in the 1980s he managed, developed and built single, multifamily and commercial units in Michigan & Ohio. In 2008 Arthur took a position as General Manager of the Bel-Air Centre a 450,000 sq. ft. power center mall in Detroit. While there he worked with national and local tenants and also created the 8 Mile Trade Center, a 200 booth retail center. In addition he helped start Cheapskate Charley's a national discount retailer. Arthur served on the state boards of the Ohio & Michigan Builders Associations and held committee posts on local associations. Arthur is a licensed builder in Michigan and was a licensed real estate broker in Ohio from 1997-2001. He is a level 2 USA Hockey coach and resides and works out of our Michigan offices. **Megan Rosen** - Graduate of Eastern Michigan University in 2011, Megan started as a project manager and was promoted to Director in 2013. Megan has worked on over 500 cases for our clients. She oversees 3 project managers at our Chicago office and is a member of ICSC. Megan is tenacious both at work and off completing the in Tuff Mudder competition and several 10K races. She is also a Chicago PAW's Volunteer.

JOE ROTONDO is the Executive Vice President of Schimenti Construction Company. He began his career at Schimenti 15 years ago as the Director of Business Development leading the strategic growth of the company. In his current role, he provides leadership and oversight to operating budgets, staffing, training, work assignments and estimating. Joe lives in Glastonbury Connecticut with his wife and three children.

JON RUDA has 20 years of multifaceted experience in real estate as a development manager, tenant coordinator, and project architect. His leadership, management, and

administrative skills have contributed to the success of significant development and renovation projects on a variety of project types throughout the country. He has guided complex, multimillion dollar renovations in urban and suburban environments while working with a variety of owners and consultant groups. Jon's expertise in managing and coordinating development projects ensures that issues such as entitlements, project design, financial modeling, budgeting, debt financing, construction, and lease-up are executed successfully.

ERIC RUSSELL Graduated from Texas A&M in 1991 with a Degree in Environmental Design. I have been working in the retail/restaurant industry for 23 years with a majority of the focus on construction and construction Project Management process. Recently spent 6 1/2 years at Abercrombie and Fitch where I left as Senior Director of Flagship Construction. During the first 2 1/2 years I was responsible for creating streamline processes to allow the building of 100+ mall location per years across 5 brands. Also implemented a new concept into the rollout format. The last 4 year were spent over seeing the entire flagship program. Responsible for 30,000 sq. ft. + locations in Milan, Tokyo, Brussels, Paris, Hong Kong and Munich. Have spent the last 1 1/2 years at JCPenney as Director of Shop Design and now Director of Construction.

AYOUB SAROUPHIM - Bringing an artistic and global perspective to his work, Ayoub Sarouphim joined RTKL with more than a decade of experience designing retail, hospitality and mixed-use projects all over the world. Ayoub is fluent in English, French and Arabic and in addition to his training as an architect, has an MA in Visual and Spatial Arts, adding a creative, multi-dimensional element to his designs. Some of the most notable past projects he was involved in include the Hard Rock Hotel and Casino in Las Vegas, Tampa and Hollywood, the JW Marriott Flagship in Las Vegas, the Cosmopolitan Hotel Las Vegas, the Boca Park mixed-use development in Las Vegas and the Newpark mixed-use development in Park City, Utah.

RANDY SAUER - As Director of Retail, Randy focuses on bringing visions into reality through successful implementation of retail-oriented spaces that focus on memorable user experiences. In working hand-in-hand with clients, Randy has developed a successful portfolio that includes mixed-use, retail, corporate, hospitality, and industrial projects that frequently exceed client expectations. Randy has more than 20 years of experience in architectural design and has built up a community of long-lasting relationships. His background in Environmental Design and Business Management leads to an understanding of the special blend necessary to turn retail spaces into destination points for consumers. By understanding a client's brand

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and using the actual space to excite and enrich the buying experience, Randy excels at creating a memorable buying experience that will get consumers coming back time and time again

DANIEL SAUERBREY - Serving the industry for 31 years - Dan Sauerbrey, an Associate vice President of RTKL's Retail / Entertainment Sector, has been involved in numerous award winning projects in his 31 year career. During this time, Dan's holistic approach to design, melding urban design, architecture, interior architecture and environmental graphic design to create experiential places that resonate with a sense of community and expand the boundaries of art and architecture. His experience has been focused on large scale, retail driven mixed use developments combining retail, entertainment, residential, office, hotel, and other uses into synergistic environments known for their commercial success and lasting sense of place. His leadership and projects have been instrumental in RTKL's domestic & international arenas. Starting his professional career with RTKL recently, Dan's prior office Sauerbrey Design Associates focused on Mixed-Use projects as well as assisting companies achieve their own personal brand through Design & Architecture. Select Experience - King of Prussia Connector, 300,000-SF addition and interior renovation, connecting two existing regional shopping centers, King of Prussia, PA, USA - IOI Retail and Commercial Center, 789,675-SM retail and office development, Putrajaya, Malaysia - Liberty Town Square, Regional Town Center, Liberty Township, Ohio, USA - DFS 'Duty Free Stores' Okinawa, Japan - Shenzhen Bay, retail destination concepts 'Shenzhen, China.

JP SCHAFF handles Business Development for OxBlue Corporation: The Industry leader of Construction Cameras. He focuses on Retailers, Restaurateurs, Developers, and General Contractors that build a high volume of projects each year. OxBlue's programs empower their clients to improve project delivery and team communications with highly effective construction webcam solutions. Since the founding of OxBlue, in 2001, they have maintained an exclusive focus on the construction industry, including retailers and restaurateurs. OxBlue holds themselves to the highest standards by offering a total service experience and a complete turnkey hardware solution.

MATTHEW SCHIMENTI is founder and president of Schimenti Construction Company. He is a former President, and current member, of the Retail Contractors Association, has been a Director on the Board of AGC's New York State chapter as well as served on the board for the ICSC. Matthew graduated from American International College with a Bachelor's degree in Marketing and Finance. Schimenti Construction is a New York based general contractor

specializing in retail construction. With offices in Manhattan and Ridgefield, Connecticut, Schimenti is recognized as one of the premiere general contracting firms serving the northeast. The dynamic and long-term relationships we enjoy with our clients have earned Schimenti Construction the respect of an ever expanding and demanding industry. Our company's background reaches three generations in the industry and is based on providing quality construction and a commitment to client service.

DR. GEORGE SCHMIDT has over 30 years in the retail design industry. His teams have designed thousands of stores of all sizes as well as some of the most exciting developments as Easton Town Center. He brings understanding from both the retailer and landlord. George has a gift for getting conversations started and getting everyone to share their thoughts.

HEIDI SCHMIDT has been Manager for Tenant Coordination for Taubman for 3 1/2 years, and has just recently moved over to the Development Group, Engineering & Construction Department. With over 30 years of experience in the commercial, retail, and residential design & construction industries, Ms. Schmidt has design and project management experience working for leading Architectural / Engineering firms, Design / Build Contractors, Commercial & Retail Developers in several major US markets. Ms. Schmidt has been responsible for all aspects of construction & renovation projects; defining & bringing together the project team, developing the project scope, creating & managing project budgets & schedules, managing bid processes, & overseeing the construction process. In addition, Ms. Schmidt has experience coordinating with governing municipalities & utility companies to ensure conformance to plans, specs & codes.

BRIAN SCHMITT is President of G-Tech Solutions, Inc. The company was formed in 2008. G-Tech Solutions, Inc. primary focus is on Building Commissioning. I have commissioned hundreds and hundreds of retail buildings all across the country. As a LEED Accredited Professional, I have been involved with many types of LEED Certified buildings and many non-LEED buildings. I have experience in commissioning standard big box retail buildings, office buildings, distribution centers, and grocery stores. With my 15+ years of experience in the Building Automation, HVAC systems, and electrical systems, I am able to perform a very detailed building commissioning.

Paul Schmitt - Currently Senior Vice President for The Whiting-Turner Contracting Company in Las Vegas, Nevada. Joined Whiting-Turner in 1985 upon graduation from Virginia Tech and has been with the company for 29 years including the last 18 years in Las Vegas. Over this career, has worked in Whiting-Turner's Baltimore, Los Angeles

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and San Francisco offices. Whiting-Turner is a national, commercial General Contractor and Construction Manager and one of the largest and most well-respected firms in its industry. Responsibilities and expertise with Whiting-Turner include customer development, staff management, division operations and strategic regional growth. Married and celebrating 28 year anniversary. Two children ages 23 and 21. Recreational interests and hobbies include cycling, hiking, kayaking, and golf. Career-related interests include urban redevelopment and growth and integrated transit.

JANELLE SCHNEIDER is a Designer who has focused most of her career on her first love - retail. A recent move to work in the Store Design group at specialty fashion retailer Nordstrom has her working closely with a production team responsible for creating inviting, shoppable retail environments. Prior to Nordstrom, Janelle spent 14 years working at global design firm Callison in their retail studio focused on store design and interiors.

SUZANNE REDMOND SCHWARTZ, founding partner, directs and manages the RSM Design team and is actively involved in every step of the graphic design process. Suzanne's creativity, design skills and strategic business background have been instrumental in bringing the Studio to the forefront of the environmental graphic design industry. Prior to RSM Design, Suzanne was the director of a large graphic design firm for fourteen years. Her projects focused on the retail and hospitality industries, and ranged from multi-use signage packages to imaging and logo design. Her award-winning work has been featured in a variety of trade journals, including ID Magazine. She's a member of the Society of Environmental Graphic Designers (SEGD) and heads up a design committee for the Downtown Business Association for San Clemente. She holds a Bachelor of Fine Arts degree in Graphic Design and Packaging from the highly respected Art Center in Pasadena, as well as a Bachelor of Science degree in business from UC Santa Barbara. Suzanne successfully balances her two great passions: career and family; and infuses her great sense of humor and artistic talent into everything she accomplishes.

KAREN SCOTT literally wrote the book on tenant coordination. Tenant Coordination was published in 2006 by the International Council of Shopping Centers. Ms. Scott has been involved in the development, management, marketing and construction of over 18 million square feet of retail space internationally including the United States and in the Middle East. Her experience includes urban mixed use, super-regional and regional malls, specialty centers, power centers, factory outlets, and community and neighborhood centers. Ms. Scott is currently managing delivery of commercial space for Lake Nona Property Holdings which is a division of Tavistock Group in Orlando, Florida. Past projects include

the Mall of Qatar in Doha, Qatar, The Collection and Eastern Mangroves in Abu Dhabi, The Landing at Tradition and The Loop, Florida, Shops at Columbus Circle, Manhattan, New York and Waterford Lakes, Florida. Past experience includes positions as EVP, Core Communities, Vice President, The Greeby Companies and Director of Tenant Coordination for Related Urban Management. She has also owned her own consulting business.

SAMEER SETHI's specialization is the ability to understand consumer needs, map their purchase path and buying patterns, and align them with the spatial positioning of the projects he is working on. Sam has over 12 years of experience specializing in strategic planning of F&B clusters (cafe courts, food courts and dining precincts), trend analysis, cultural adaptation and transition strategies, spatial planning and design analysis of retail, commercial, leisure and mixed use developments. His passion to follow F&B and fashion trends has allowed him to travel expansively for various international projects. Sam's talent to develop strong working relationships with senior level executives and key stakeholders, and adapting to the intricacies of diverse cultures and attitudes of the international business landscape has enabled the successful delivery of complex projects in The Middle East, Australia, Singapore, China, Chile, Peru and USA. Sam's key strengths are spatial planning and design refinement of the F&B offer within retail precincts with an emphasis on requirements for operational efficiencies, design aesthetics that are aligned to the positioning of the project, and, consumer needs and purchase behavior.

ED SHRIVER has been planning and managing architectural and strategic planning projects for corporate, developer, and institutional clients throughout the United States for over 30 years. Ed has worked with major developers and corporations, helping countless clients advance their strategies through well-executed architectural and urban design. Projects include retail and urban mixed-use developments, entertainment, multi-family housing, and hospitality. Corporate projects have included headquarters and interiors, data centers, warehouses and service facilities. Ed is heavily involved with the American Institute of Architects (AIA), having founded the National AIA's Retail and Entertainment Knowledge Community. His initiative and leadership with this organization helped earn his election to the AIA's College of Fellows. Ed also pursues research into urban ecosystems, seeking to understand the underlying drivers of urban form. His exploration of urban ecology applying landscape ecology models to urban design resulted in a 2011 Upjohn Research Initiative Grant from AIA to study, in conjunction with Carnegie Mellon University's Urban Lab, the critical factors in developing cohesive urban commercial districts.

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MICHAEL SHULMAN obtained a BFA in Theatrical Design, and minors in Art History & Business in New York. His role as an Executive Director of Design and Business Strategy uniquely combines creative-thinking process of an entertainment visionary with innovation, rationality and empathy to meet client and user needs and ultimately drives business success. He has core strategic thinking and problem solving skills that merge with team leadership and project management background that is able to bridge all disciplines of the architectural and entertainment industry. ADAM SLEDD leads IMT's efforts engaging the commercial real estate industry in energy-efficiency strategies. He works with individual companies, trade associations, and government agencies to save energy and money by incorporating sustainability into the landlord-tenant relationship. His recent projects include the development and successful launch of the Green Lease Leaders recognition program with the Department of Energy's Better Buildings Alliance, producing the RILA-IMT Retail Green Lease Primer, and managing www.greenleaselibrary.com. Adam is also a leader in educating commercial brokers on sustainability issues, having developed training initiatives in Colorado, Ohio, Maryland, Virginia, Washington DC, and Pennsylvania. Prior to joining IMT, Adam was a founding partner at Sledd Properties LLC in Richmond, Virginia, where he managed both shopping center and office properties and oversaw several multi-million dollar redevelopment projects. Adam has also worked extensively in the film and publishing industries. Adam received his bachelor's degree in media studies from Pitzer College and an MBA in Real Estate from American University. He is also a LEED Green Associate.

FRED M SPELSHAUS - Kohl's Department Stores- Senior Project Manager- Responsible for new store site design and development. National Survey and Engineering- Senior Project Manager Private sector. Responsible for the site development nationwide of large retail box and mid to small size developments. Past areas of work include design, construction management and startup of waste water treatment plants, soil contamination clean up, residential/ municipal design and storm water management.

CHRIS SROCK is Vice President and Senior Principal at Terracon Consultants. Mr. Srock has a bachelor degree in Geological Engineering, a master's degree in Environmental Sciences, and is a professional engineer and registered geologist with 30 years of experience in the engineering and environmental consulting field. He has served as program manager for thousands of due diligence projects for real property and manages long-term national accounts for financial institutions (equity and loan portfolios), life insurance companies, real estate investment trusts, law firms, developers, and other real property owners. Expertise

includes Phase I ESAs, Site Investigation and Corrective Action, Property Condition Reports, mold and water infiltration studies, and other related services. Mr. Srock has experience working with a wide variety of regulatory agencies in multiple states through Underground Storage Tank, Hazardous Substance, Brownfield and Voluntary Cleanup Programs.

CARY STUMP is AVP in the Preconstruction group of Macerich. His primary responsibility is the quality of cost estimating for Macerich's projects. Previously he was Chief Estimator and Vice President of the Project Services Group at Westfield. Prior to his eight years at Westfield, he worked for large General Contractors as Chief Estimator, Project Executive, and Project Manager. Before that he had a firm named Placemaker Construction and worked with his hands on construction sites. He has a liberal arts degree from Pomona College and a graduate professional degree from the University of Minnesota Architecture School.

RICHARD TAIT is the President of Tait & Associates, Inc., a civil engineering and land development consulting firm headquartered in Orange County, CA. For the past 25 years, Mr. Tait has managed the design and entitlements of store development programs for retailers such as Home Depot, Walmart, Albertson's, Texaco, and Circle K, among others. As a facilitator of the company's growth strategy, Mr. Tait has long advocated the belief that 'you have to go where the work is.' Over the years, he has led or supported Tait & Associates' expansion to Northern California, Seattle, Idaho, Colorado and Texas. The company's newest office opened in North Dakota - ground zero for the development of the Bakken oil formation. Mr. Tait earned his bachelor's degree from the University of Southern California and earned his Masters from Chapman University. He currently resides in Newport Beach with his wife Kathryn and two children.

STEVE TARBELL - As Director of Business Development for S.D. Deacon, Steve Tarbell is responsible for developing and fostering client relationships in Deacon's Irvine office in Southern California. With more than 20 years of business development and construction industry experience including management for commercial real estate projects, he is also an active member of the Urban Land Institute, the Association of Commercial Real Estate, the Society for Marketing Professional Services, and the International Council of Shopping Centers.

YANN TAYLOR is a principal at Field Paoli, where he has gained over 20 years' experience designing award-winning retail and mixed-use developments throughout the western United States. These include new and repositioned projects; retail, restaurant and entertainment complexes in urban infill settings; regional retail and lifestyle centers; and retail/

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mixed-use developments that incorporate sustainable design and LEED certification. Notable projects include Victoria Gardens in Rancho Cucamonga, CA, where Yann created a groundbreaking layout for Forest City's 12-block project; the Orchard Town Center in Westminster, CO; and the repositioning of Alameda South Shore Center in the Bay Area. Yann is currently working with Macerich on the redevelopment of Broadway Plaza, one of the East Bay's premier shopping destinations. Yann is a frequent speaker at industry events, sharing his ideas and insights about retail design at conferences held by the Urban Land Institute and the International Council of Shopping Centers.

ARTHUR S. TELLER - Senior Project Manager and Director of Quality Control for Callison Architecture, a global Architectural Design Firm. Art brings decades of experience working on Retail, Hospitality, Healthcare and Commercial Projects. Projects include diverse complexity and challenges. They include Renovations, Reposition of Major Retail Developments, Big Box Department Stores and Mixed Use Facilities.

SOY THOMAS - Director of Construction Services, JCPenney Company; Graduated from Manhattan College in 1996 with a BS in Civil/Structural Engineering; Worked in the Construction field over 19 years; Currently working at JCPenney in Property Development for 12 years.

JOSH THOMSON began his career as a civil engineer focusing on commercial, municipal and residential projects. He has extensive experience in architectural and site design as well as master planning large developments. Josh has brought projects from the initial concept phase through to construction drawings. After moving to development, Josh's experience as an engineer assisted him with successfully piloting developments from concept through entitlement and completion of construction. Josh's strong project management skills and cross-discipline team leadership has enabled him to complete 20+ projects with combined budgets in excess of \$1.5 billion, including mixed-use, lifestyle centers, strip centers, mall renovations and out-parcel projects. Josh received his under-graduate degree in Civil/Environmental Engineering from the University of Michigan and his Master's in Project Management from Northwestern University.

DANIEL TOBIN co-founded UAP with his brother Matthew in 1993 and is Director of UAP Studio. UAP collaborates with artists, architects and designers to deliver creative outcomes for the public realm. In his role at UAP, Daniel has been instrumental in the development of key projects in North America, Asia and the Middle East, working with a range of artists, architects and designers. From late 2006 through mid-2011 Daniel ran UAP's North American offices

including studios in Los Angeles and Houston. As artist, designer and collaborator Daniel has worked on numerous international art and design projects for the public realm including retail projects in Australia, Asia, the Middle East, and North America, including two projects for Westfield (Centrepoint, Sydney and Culver City, Los Angeles), and one for Hang Lung (Plaza 66, Shanghai). Daniel lives and works in Shanghai.

ADAM TRITT - VP of Development, General Growth Properties, 15 years of development experience at GGP, currently covering West Region for notable projects such as Baybrook Expansion (TX), Southwest Plaza Redevelopment (CO), Ridgedale (MN), Woodlands (TX), Mayfair (WI) and Fashion Show Expansion (NV). Former completed notable projects such as Park Meadows Vista Expansion (CO), First Colony Lifestyle Expansion (TX) and Tucson Mall Streetscape Expansion (AZ).

MARK TROMMSDORFF - 37 years in the industry, 27 with Kimco Realty, having been involved in all aspects of the operational side. Currently focused on redevelopment and expansion of existing assets, working with Kimco team from concept through turn over.

MICHAEL TSENG brings more than 20 years of retail design experience with an emphasis in planning and entitlements. During his career, Mr. Tseng has been involved in the design and planning of a wide variety of projects. His extensive knowledge of the entitlement processes as well as his technical understanding of the construction document phase ensures his projects are delivered successfully. Mr. Tseng skillfully leads the retail design team and oversees all coordination between the Client, Consultants and City Agencies. His expertise includes new construction and renovation of regional lifestyle centers, neighborhood shopping centers and nationally recognized retail brands.

JIMMY TURNER - At Crate&Barrel and CB2, Jimmy Turner is responsible for all aspects of the store design process. During his career, he has been involved in the design and planning of nearly 75 domestic and international stores. Turner incorporates years of design experience to not only achieve the goals of Crate&Barrel but also Communities, Developers and International Franchise Partners. He is currently working on streamlining the Crate&Barrel store image as well as refining the store layout to become more agile for diversified market opportunities. Turner earned the professional Bachelor of Architecture at Auburn University.

GREG TYSOWSKI manages architecture, interiors and environmental graphic design efforts for JPRA. As a hands-on team member and leader for the past 30 years, Greg has been involved with a collection of projects both nationally and

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internationally from small boutiques, restaurants, hospitality and entertainment venues to enclosed malls, museums, and large open-air retail, mixed-use developments. He is a graduate of Lawrence Technological University, and is a registered architect in the state of Michigan, a member of the American Institute of Architects, and a LEED Accredited Professional.

BRIAN J. VANDE ZANDE has been with Novum Structures for over twelve years and has worked in multiple positions, and offices, within the company. His interest in complex, exposed structures led him to Novum, where after graduating from Milwaukee School of Engineering with a Masters in Structural Engineering he joined the company as a preconstruction engineer. He started in the Milwaukee office and after two years (?), he had the pleasure of relocating to the Sarasota, Florida office where he worked closely with Novum's CEO, Dr. Ian Collins. While serving as the engineer for the south central region, he was given the opportunity to take the regional sales position in Texas and he jumped on it. During his time with Novum, Brian has been able to work on such high profile jobs as the Dali Museum (St. Petersburg, FL), MGM CityCenter, Aria Resort & Casino (Las Vegas, NV), Devon Energy Headquarters (Oklahoma City, OK), and most recently, the 609 Main project in Houston, Texas. Brian's favorite part of his job is sitting down with architects and helping them develop designs that not only meet the design intent, but also the target budget.

DAVID VANDER WAL - With Walker Parking Consultants since 1986, Dave is a Senior Vice President and serves as Principal-in-Charge for major projects throughout the United States, Middle East, and Asia. During his time at Walker, he has been personally responsible for the design of over 200 parking structures. He is experienced in parking planning, design, and construction engineering administration of new parking facilities and restoration design for existing parking facilities. Dave received a BA and Master of Science in Civil Engineering from the University of Michigan, and is a Registered Professional Engineer in Connecticut, Massachusetts, Michigan, New Jersey, New York and Washington.

MYRA VAUGHN is an Associate Principal and Retail Account Leader for MulvannyG2 Architecture, overseeing retail accounts including Fast Retailing, Inc. (Uniqlo), Kroger Company, and Safeway. Myra is responsible for analyzing retail design and construction programs, facilitate pop-up retail design, and identifying efficiencies, cost savings, schedule and budget improvements for her national retail clients. Brand-enhancing retail design and approach, as well as store planning to enhance the consumer brand experience.

SHAD VERMEESCH's architectural design and project management experience spans a wide variety of retail, commercial, mixed-use, and restaurant projects. As the Principal-in-Charge of BRR Architecture's Phoenix office, Shad oversees a team of architects and designers that deliver projects for national clients such as CenterCal Properties, Walmart, Total Wine & More and Shea Properties. He is well versed and extremely knowledgeable on all aspects the project development including entitlement, programming, site planning, design, consultant coordination and construction administration.

JULIA VERSTEEGH - With over 20 years of successful sales, account management, and marketing experience, Julia Versteegh leads the new business development and marketing initiatives for Storefloors. Julia is a natural leader with a take-charge attitude who relies on her tools of big picture vision, analytical thought, and creativity to develop solutions. Julia's keys to success include networking, the development of strong relationships and use of a CRM system. She is an active member of RDI, ICSC, and SMPS, and holds a real estate license.

SCOTTY WALKER - Working in the A/E/C industry as a contract administrator, drafter, project engineer, superintendent, estimator, project manager and now as a project development professional, Scotty brings more than a decade of experience to your project. His multiple discipline experience in numerous markets gives Scotty a unique skill set that allows him to identify issues clients face early on in the building process in order to ensure project goals are accomplished. As Pre-construction Services and Project Development Manager, he assists in developing, implementing and adhering to the strategic sales plan established to achieve corporate goals and provides business development strategies for all markets. Scotty cultivates professional relationships with new and existing customers, industry representatives and economic development agents. In addition, he represents the company at trade shows, trade association meetings and is an active leader in Gray's employee recruiting effort along with new hire development.

ROBERT WALTER - Construction Specialist, 30 plus years' experience in commercial construction; office, retail, mixed use, airports, Specialized project.

JOHN WARD is 505Design's™ Managing Partner, President and has over 30 years' experience in the design industry orchestrating the development, the overall conceptual approach, brand positioning, and project coordination for a variety of national and international projects. In addition to his project work, John focuses his efforts on business development and operations.

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JEFF WASSERMAN leads the Seattle, Washington based office, and oversees all design, marketing, business development and business and technical related issues for the office. Having practiced for over 30 years, Jeff has been involved in all phases of architecture with multiple project types. He excels in integrated team building, and provides strong support for team members, owners and contractors, thus helping to ensure successful projects. This also requires being able to bounce between several interoffice disciplines to maintain daily and future operation of the firm.

PATRICIA D. WESTERHOUSE - Pat has been involved in the real estate industry for over 25 years. She is currently the Vice President of Property Management and Finance for Casto Southeast Realty Services. She oversees the property management portfolio comprising 22 properties and 5,000,000 sf in six states. Primary experience is shopping center operations including marketing, security, maintenance, sustainability, merchant relations, budgeting and reporting. Additionally, she has negotiated numerous office and retail leases for both national and local tenants. Professional designations include certifications from the ICSC as a Certified Retail Executive (CRX), Senior Certified Leasing Specialist (SCLS) and Senior Certified Shopping Center Manager (CSM). Pat is licensed in the state of Florida as a Certified Public Accountant, Community Association Manager and a Real Estate Broker. Pat is also licensed as a Real Estate Broker in the states of North Carolina, Georgia and Virginia. She is a member of the International Council of Shopping Centers and the American and Florida Institute of Certified Public Accountants.

KAREN WILKES has 24 years of experience in commercial real estate project management, construction management, design, development, and retail tenant delivery. She has led significant new construction and renovation projects for hospitality, retail, mixed-use, and senior-living properties. Karen also has expertise in commercial leasing, procurement, and sales. Her strong leadership, communication, and relationship-building skills contribute to high-performing project teams and optimal outcomes.

KYLE WILKES, P.E. LEED AP has worked for JCPenney for eight years and has been the Engineering and Energy Director for the last three years. He received a B.S. degree in Mechanical Engineering from the University of New Mexico and M.S. in Mechanical Engineering from University of Texas at Arlington. Currently he is the Chairman for the Better Building Alliance Retail, Food Service, and Grocery Steering Committee and is a RILA Management Leaders Council member.

MIKE WILLINGHAM is a graduate of Texas A&M University, having earned a Bachelor of Environmental Design in 1971, followed by a Master of Architecture in 1972. After

practicing Architecture for several years, Mike entered the retail business in 1980 when he joined the H.J. Wilson Co., a Baton Rouge-based catalog showroom chain, as a Construction Manager and, eventually, as the Vice President of Store Development. Following a five-year position as Vice President of Operations for a construction management firm located in Baton Rouge, Mike moved to Chicago to become the Director of Construction for Montgomery Ward. In 1995 Mike relocated to Denver, joining a \$200M national construction company, specializing in retail, commercial, restaurant and hospitality projects. Following five years as Vice President of Operations for the Denver Region, Mike served as Vice President of Client Relations for the company for two years, acting as account executive for numerous national clients, as well as coordinating all marketing and business development activities for eleven offices. In 2004 Mike was hired as Vice President of Operations for Maxwell Builders, based in Englewood, CO. Mike has been responsible for all Project Management and Field Operations since October 2004. Projects ranging in size from \$5M to \$22M for Multifamily and up to \$12M for Commercial/Retail have been completed, or are in process, throughout the Front Range of Colorado and across the Western states.

ANDREW WILSON - Real estate portfolio manager with thirteen years' experience in commercial real estate development, lending, leasing, management, and dispositions in both large public and private entrepreneurial firms. Demonstrated success in major markets across asset classes. Direct developer and operator knowledge in the retail and multi-family asset classes. Private equity fund, institutional investment management and direct investment sourcing experience.

BRAD WILSON holds a Bachelor of Science and Bachelor of Architecture from Washington State University and joined Nordstrom Store Design in 2012. As a Team and Sr. Project Manager with nearly 20 years of experience in architecture, planning and construction he has been involved in over 20 new full lines stores and remodels from both the A&E and Owner side. He is knowledgeable on all aspects of project development including programming, design, consultant coordination and construction administration. Wilson currently supports NSD's full lines stores team.

DAVID L. WING, SCDP, LEED AP - Graycor Construction Company (GCC) President. David is responsible for overseeing and growing the GCC Group, which covers the retail, cultural/educational, distribution center, living/lodging, entertainment, manufacturing and corporate market segments across the United States, Mexico and Canada. He has overseen assignments for owners such as General Growth Properties, Simon Property Group, Westfield, CBL, Forest City, Taubman, AMC Theatres, Bass Pro Shops, Crate & Barrel, Container Store, BP, Bosch, FedEx Ground,

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Marriott, Host and Hilton. With more than 24 years of industry experience, David is specifically skilled at leading GCC's strategic planning efforts and operations, and is a member of Graycor's executive committee. He is a LEED Accredited Professional and has earned the distinction of SCDP from ICSC. Dave holds a BS in Construction Management/Engineering from Bradley University. In his role as President, David will continue to build upon and expand the Company's position as a leading commercial builder throughout North America

PAUL J WOLENSKI - Development Manager with Sterling Jeweler, responsible for the management of pre-construction entitlement, due-diligence & site development activities associated with new 'ground-up', retrofit, and remodel projects for a national retail jewelry store chain.

MICHAEL WOLFF is CDP President and CEO of Timberwolff Construction Inc., a retail general contracting company specializing in open store remodels, prototypes, and new store roll outs. Timberwolff Construction has been in business for over 25 years and concentrates solely on retail construction. Mike started out building retail stores as a finish carpenter at the age of 17 and in the last 35 years has built thousands of retail stores across the country. Currently Mike is a member of the Master Builders Association, US Green Building Council, ICSC and serves on the board of directors for the Retail Contractors Association as the RCA President.

RICHARD WOLFORD - Currently Project Executive for RCC Associates. Directed multiple projects in Florida, Maryland, and Illinois for restaurant and retail clients. Managed overall multimillion-dollar project budgets and project scheduling from initiation to completion. Coordinated with internal departments, subcontractors, suppliers and architect. Communicated project status to clients, including photos of various stages of construction process. Ensured adherence to project timelines and quality standards. Monitored on-site personnel, including site superintendent. Supervised 1 project engineer. Past Experience: Director of Construction for P.F. Chang's & Pei Wei Asian Diner: Lead development of restaurant locations to support company's expansion in Eastern U.S. Manage projects built from ground up, including free-standing locations, and inline projects involving significant remodeling or retrofitting. Direct multiple concurrent projects. Shepherd projects from inception, including site inspection and budgeting of new restaurant locations during lease negotiations through completion. Ensuring restaurant is ready for operation on schedule. Collaborate with architects, engineers and consultants on site selection and design of project plans and specifications. Perform due diligence, develop construction/vendor budgeting, negotiate contract terms, create construction

schedules, secure appropriate permits, monitor project progress on site. Coordinate prequalification and selection of general contractors. Supervise and manage internal and outsourced project team members including all FF&E vendors.

STEVE WOOD - 25 years as a retail Commercial Contractor. Estimating, Project Management, Design Build, Contract Negotiations, Business Development, Started out providing Tenant improvements for restaurants and retail merchandisers, Shopping centers and Big box retail..

VINCENT ZAWODNY loves making places. For Vince killer place making is all about experience and is the only way for shopping environments to stay relevant in a world full of distractions and shrinking free time. His goal is to provide a memory to savor by building the kind of intellectual value one gets from a day at the museum, a great show, or dinner with friends into the shopping experience. Vince joined RTKL in 1989 and was with the firm for 15 years becoming a Vice President in 2001 working in both the LA and London offices. While at RTKL he worked on projects in the US, Australia, Asia, the UK and Europe. Vince joined Westfield US in 2004. He was promoted to Senior Vice President in 2007 and assumed responsibility for the design studio, and the full US portfolio with a focus on the product, place making, and consumer experience offered by Westfield. He returns to RTKL to pursue his passion for design and to take his experience to the next level with clients and team members throughout the US.