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KATHRYN ALBERGOTTI began her career as a Special Assistant Attorney General for the State of Minnesota. She later joined Dayton Hudson Corporation, now Target Stores, where she represented the Shopping Center Division, Department Store Division and Target. Moving to California, she joined the Irvine Company as the first Retail Division Counsel. After relocating to San Diego, she started her own law firm exclusively representing developers and tenants in retail real estate transactions. She currently resides in Minneapolis and is an of counsel consultant with Macerich. She is a member of the California State Bar Association, ICSC, National Retail Law Group and Retail Resolutions, Mediation Group. She is re-activating her membership in the Minnesota State Bar Association. She received her B.A. Magna Cum Laude and J.D. Cum Laude from the University of Minnesota. The Chargers are still her favorite team but she cheers for the Vikings when they are not playing the Chargers.

GARY E. AXELROD is a partner at Latham & Watkins LLP, serving as co-chair of the Firm's hospitality, gaming and leisure industry group. He focuses on complex business transactions and restructurings in the real estate, hospitality, gaming and leisure industries for real estate private equity sponsors and funds, REITs, institutional investors, operating companies, and entrepreneurial developers. Mr. Axelrod is regularly recognized in Chambers USA, America's Leading Lawyers for Business as a leading attorney in both the Real Estate industry and the Leisure & Hospitality industry, and is also ranked as a leading expert in The Legal 500, a Leading Real Estate Lawyer in Illinois by Leading Lawyers Network and an Illinois Rising Star by Super Lawyers Magazine. Mr. Axelrod received his Bachelor of Science degree (high honors) from the University of Illinois, was licensed as a CPA in 1994, and received his J.D. *magna cum laude* from the University of Illinois.

DAVID A. BARKSDALE is a partner in the Global Finance Group in the Los Angeles office of Alston+Bird. Mr. Barksdale focuses his practice on real estate finance and development, with an emphasis on distressed real estate. He advises both lenders and borrowers on workouts and the financial restructuring of distressed real estate projects, including master planned and mixed-use developments, retail and office centers, casinos, hotels, industrial properties and other types of commercial real estate. He represents financial institutions in loan restructurings; lenders in the origination of real estate financing, including securitized loans; and investors in the acquisition and resolution of troubled properties and loans.

BARRY J. BARTH is Director and Legal Counsel with Panera Bread Company. Panera Bread owns or franchises more than 1,500 bakery café restaurants throughout the United States and Canada. Mr. Barth has extensive experience in the areas of retail leasing and franchise law. Prior to joining Panera Bread Company in 2003, he served as Director and Legal Counsel for Dunkin' Brands, parent company of the Dunkin' Donuts, Baskin Robbins and Togos Eateries restaurant chains, and as Assistant General Counsel for J. Baker, Inc., parent company of the Casual Male, Work N Gear and Parade of Shoes retail chains. Mr. Barth was also an associate

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GREGORY R. BEEKMAN is a partner in the St. Louis office of Lewis, Rice & Fingersh, LC. Mr. Beekman specializes in real estate, business and corporate finance. He has represented developers, lenders, landlords and tenants in the acquisition, financing and development of commercial and industrial facilities. Mr. Beekman's clients include major "big box" retailers, owners and tenants of office buildings and national and regional lending institutions. Mr. Beekman received his B.S. degree (*summa cum laude*) from St. Louis University in 1992 and his J.D. degree (*magna cum laude*) from St. Louis University School of Law in 1995, where he was admitted to the Order of the Woolsack. Mr. Beekman has been a roundtable leader and speaker at several past ICSC Law Conferences. He is admitted to practice law in Missouri and Illinois and is a member of the American Bar Association, the Missouri Bar Association, the Illinois State Bar Association and the Bar Association of Metropolitan St. Louis.

MATTHEW S. BLIWISE is a Vice President and Counsel at Chicago Title Insurance Company in New York, NY. As an experienced attorney in Chicago Title's New York National Business Unit, Mr. Bliwise manages complex single- and multi-site transactions involving shopping centers and other commercial properties throughout the country. Prior to his employment with Chicago Title, Mr. Bliwise practiced law at Morgan, Lewis & Bockius LLP in New York City. Mr. Bliwise received his undergraduate degree, *magna cum laude*, from Williams College and his law degree, *cum laude*, from New York University School of Law, where he was a member of the Moot Court Board.

MARSHA ANDERSON BOMAR is Senior Transportation Principal at Stantec Consulting Inc. which recently acquired her 20-year old company Street Smarts. She was the first woman to serve as International President of the Institute of Transportation, was awarded the Society for Women Engineers Entrepreneur of the Year Award and served as the President of the Transportation and Development Institute of American Society of Civil Engineers. Since the mid-1970s she has conducted parking studies, designed parking lots and decks, represented parking interests in zoning cases and regularly evaluated standards, techniques and technology related to parking. She is currently serving her second term as Council Member and Mayor Pro Tempore for the City of Duluth, Georgia. Marsha earned her B.S. in Mathematics and a Masters in Transportation Planning and Engineering from the Polytechnic Institute of Brooklyn. She also holds a Masters of Civil Engineering from Princeton University.

JANE S. BORDEN is Director, Asst. General Counsel, Real Estate Law with Target Corporation. Before joining the law department, Ms. Borden was the Director of Real Estate in the property development department and prior to that she was Senior Counsel in the law department of Target Corporation, practicing primarily in the areas of commercial real estate transactions and new store development. Prior to joining Target in 2001, Ms. Borden was an associate attorney with Robins, Kaplan, Miller & Ciresi in Minneapolis, Minnesota. She is a frequent speaker for continuing legal education (CLE) seminars, including the International Council of Shopping Centers (ICSC) Law Conference and the Minnesota CLE's annual Real Estate Institute. Ms. Borden is a graduate of the University of St. Thomas (B.A., 1984) and William Mitchell College of Law (J.D., *magna cum laude*, 1996) and serves on the board of directors of St. Stephens Human Services, a non-profit organization whose mission is to end homelessness.

RACHEL S. BROWN is a partner in the Real Estate Group in the Chicago office of Kirkland & Ellis LLP. Her practice focuses on finance, venture formation, acquisitions and dispositions, and development. She advises borrowers and lenders in all types of real estate based financing transactions including first mortgage loans, construction loans, mezzanine financings and other structured financings. Ms. Brown also represents clients on workouts, loan sales, mortgage and mezzanine foreclosures, and participations. She advises real estate developers in acquisitions and dispositions of real estate assets as well as equity and operating partners in real estate joint venture transactions. The 2011 edition of Chambers, USA, America's Leading Lawyers for Business noted that clients are impressed "with her great knowledge, responsiveness and commercial understanding."

JOAN M. BUDD is General Counsel for Cable TV of East Alabama, telecommunications company located in Russell County, Alabama that provides cable television, internet, and phone service to commercial and residential customers. Prior to joining CTVEA in February 2012, her practice involved all aspects of commercial real estate transactions, with an emphasis on retail development and leasing. Ms. Budd began her legal career in 1982 in private practice in Dallas, Texas. Since that time she held in-house positions at NCNB Texas National Bank, Dillard's and Target prior to returning to her home state of Alabama in 2007 to join Baker Donelson as a shareholder in the Birmingham office. She has been admitted to the bars of Alabama, Arkansas, Minnesota and Texas. Since 2002, Ms. Budd has been a frequent speaker at the ICSC Law Conference and she currently serves as President of Birmingham CREW.

JOHN I. CADWALLADER is a member of Frost Brown Todd LLC where he is Chair of the firm's Shopping Center Development Group. John represents developers nationally in their acquisitions, developments, leasing and financings. John is a member of the American College of Real Estate Lawyers; International Council of Shopping Centers; the American Bar Association; The Florida Bar; and member and Secretary of the governing Council of the Ohio State Bar Association Real Property Law Section. John is listed in *Chambers USA*, *Americas Leading Lawyers for Business*; *The Best Lawyers in America*; and *Ohio Super Lawyer*. He received his B.A. in Economics with honors from Denison University, a M.A. from The University of Chicago as a Rockefeller Foundation Fellow, and a J.D. from The Ohio State University.

NICOLE B. CANTU is Associate General Counsel at Teachers Insurance and Annuity Association of America (TIAA). TIAA is a nationally known insurance company with over \$400 billion dollars of assets under management, and is one of the largest real estate investors in the United States. In addition to advising the Insurance and Commercial Mortgage-Backed Securities (CMBS) teams, Nicole is responsible for all legal aspects of TIAA's real estate investments, including mortgage lending and real estate acquisitions and sales. Prior to joining TIAA in 2006, Nicole Cantu was an associate with (f/k/a) Kilpatrick Stockton LLP and worked in capital markets. Nicole earned her Juris Doctor from the University of Michigan School of Law and her Bachelor of Arts in Philosophy from the University of Arizona, *cum laude*. She is a member of the North Carolina State Bar, the Mecklenburg County Bar and the Charlotte Chapter of the Association of Corporate Counsel.

MATTHEW E. CASH is Chief Markets Counsel with Jones Lang LaSalle (it's a title few, not including Matt, understand). Mr. Cash joined Jones Lang LaSalle in 2005. Prior to joining JLL, he was with General Growth Properties, Inc. in Chicago, Illinois. His current responsibilities at JLL include contract negotiations, litigation management and working with senior management to develop company policy and best practices. While with General Growth, his responsibilities included lease negotiations, litigation management, labor and employment, bankruptcy and general corporate matters. Mr. Cash has been a speaker at the ICSC Law Conference on

several occasions. Mr. Cash graduated from the University of Vermont with a B.A. in Philosophy in 1989 and earned his J.D. from the DePaul University College of Law in 1993. He was admitted to the Illinois Bar in 1993 and the Massachusetts Bar in 1995.

STEVEN K. CASSIDY is a partner in the San Francisco office of Hanson Bridgett LLP.. His practice focuses on real estate and land use law, including development, finance, transactions and leasing, entity formation, and environmental law, with a particular focus on shopping centers. He has represented developers, major tenants, investors, local governments, and financial institutions on all of the varied types of shopping centers in the industry, including strip centers, community centers, regional centers, power centers, lifestyle centers and enclosed malls, as well as free standing locations. Mr. Cassidy received his J.D. from the University of California, Berkeley (Boalt Hall) in 1975.

JANIS K. CHEEZEM is a shareholder in the Miami office of Akerman Senterfitt. She concentrates her practice in Commercial Real Estate Law with a focus on the interests of landlords, tenants, and lenders. In addition to drafting and negotiating lease agreements for both landlords and tenants, REAs and similar deal and property documents, and representing buyers and sellers in the acquisition and disposition of properties, she has recently devoted considerable attention to forensic real estate and the "constructive" repair and disposition of broken projects. She is the author, with George J. Siedel III and Robert J. Aalberts of Real Estate Law 5th ed. (Thomson), and frequently speaks at professional events.

THOMAS W. COFFEY is Chair of the Bankruptcy Practice Group at Tucker Ellis LLP in Cleveland, Ohio. With more than 20 years of experience, Tom is a bankruptcy lawyer who focuses his practice on bankruptcy reorganizations and insolvency matters. He represents debtors, creditors, committees, and trustees in Chapter 11 and Chapter 7 bankruptcy cases. Tom is a former bankruptcy trustee and was a member of the adjunct faculty at the University of Cincinnati College of Law. He authored "The Small but Essential Handbook of Basic Bankruptcy Law," a guide to the difficult and complex process of bankruptcy, published by Casemaker. Tom is the author of several confirmed Chapter 11 reorganization plans, and his published work has been cited as authority by state and federal courts including the U.S. Third Circuit Court of Appeals. Tom can be found practicing the piano when he is not practicing law.

DEBORAH A. COLSON is Senior Vice President-Legal Operations for Federal Realty Investment Trust. In this position, Ms. Colson oversees Federal Realty's legal leasing function, as well as well a legal staff which handles property management, bankruptcy, litigation, and other operational matters. Ms. Colson joined Federal Realty in 1995, and was promoted to Director-Legal Leasing in 1998. In 2000, she was named Vice President-Legal Leasing, and in 2002 assumed the position of Vice President-Legal Operations. She was promoted to Senior Vice President-Legal Operations in 2005. Before joining Federal Realty, Ms. Colson specialized in real estate-related transactional work for major retailers such as Hechinger Company, American Stores Company, and Amoco Oil Company. Ms. Colson received a Bachelor of Arts in Political Science from the University of Pennsylvania, and is a graduate of the University of Maryland School of Law.

CHARLES E. COMISKEY is a shareholder and Senior Vice President of Brady Chapman Holland & Associates, one of the largest insurance brokerage firms in the Southwest. He is also President of RiskTech, Inc., Houston's oldest risk management consulting firm. Holding numerous risk management and insurance professional designations, Comiskey is a nationally recognized expert and frequent speaker on risk management and insurance issues to various legal, construction and real estate associations and similar groups across the country. He has

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JOSEPH CONN is a partner in Horner & Singer, LLP, and practices commercial real estate law with an emphasis in retail development and leasing. Mr. Conn has extensive experience in the representation of commercial real estate developers and landlords, as well as national retail tenants, in transactions involving site acquisition, development, and financing; anchor tenant leasing; the development and sale of end-user parcels; the purchase and sale of completed retail projects; the disposition of excess property; and the sale/lease-back of retail stores. Prior to joining Horner & Singer in July 2011, Mr. Conn served for seven years as Vice President and Deputy General Counsel of PetSmart, Inc. Mr. Conn has been a panelist and speaker at numerous law conferences sponsored by the International Council of Shopping Centers, the Georgetown University Law Center, Law Seminars International, and local bar associations.

CRISTINA CORONADO is an attorney in the Salt Lake City office of Ballard Spahr LLP and concentrates her practice in the areas of real estate development, zoning and entitlements, leasing, and sales and acquisitions. She is a member of ICSC, Commercial Real Estate Women (CREW) Utah, and the New York and Utah Bar Associations. She participated as a "Rising Star" at the Georgetown Advanced Commercial Leasing Institute in 2011 and has been named to *Utah Business'* Top Lawyers Named by Their Peers. Ms. Coronado also serves on the Board of Directors of CREW Utah and is also its Secretary. She received her B.A. from the University of Notre Dame and her J.D. from Columbia University.

TINA COWEN is Real Estate and Corporate Counsel with Destination Maternity Corporation, the leader in maternity apparel in the United States and Canada with exclusive store franchise and product supply relationships in India, the Middle East and Korea. Ms. Cowen's responsibilities include drafting and negotiating commercial retail leases and ancillary agreements, negotiating and interpreting contracts, franchise agreements and other transactional matters. Prior to joining Destination Maternity Corporation in 2011, Ms. Cowen was Associate Counsel with Deb Shops, Inc., a junior apparel retailer for ten years. During this time, she developed relationships with Landlords and outside counsel where her practice concentrated on leasing and related leasing matters, contracts, employment issues and import matters. Ms. Cowen is a member of ICSC and a previous breakfast roundtable speaker. She earned her undergraduate degree from Temple University and law degree from Thomas M. Cooley Law School.

ROBERT H. CRESPI, a member of Wolff & Samson's Environmental and Renewable Energy and Sustainability Groups, represents a diverse client base in complex transactional and development issues, as well as in regulatory, compliance and litigation matters. He also counsels clients with regard to sustainability and renewable energy issues. Rob assists clients in national retail, industrial and residential sectors with the acquisition, remediation, redevelopment, and sale of properties, including brownfield sites. He has extensive experience in overseeing environmental due diligence in complex real estate transactions and negotiates environmental insurance and other funding mechanisms to facilitate transactions and redevelopment. Rob is the co-chair of the NJ-NAIOP Energy and Sustainability Committee and a member of its Regulatory Affairs Committee. He chairs the Membership Committee of the Urban Land Institute, Northern New Jersey Council, and is a member of its Executive and Sustainability Committees. Rob graduated *cum laude* from Pace University School of Law.

KATHLEEN A. CROCCO is Senior Vice President-Leasing Counsel for SL GREEN REALTY CORP., a REIT headquartered in New York City. She manages all leasing and operational issues. Prior to joining SL Green, Ms. Crocco was Vice President- Retail & Real Estate Counsel for Ralph Lauren Corporation where she was responsible for all aspects of the company's real estate operations. Prior to her tenure at Ralph Lauren, she practiced at the Newark-based law firm of Sills Cummis & Gross, where she focused her practice on commercial real estate transactions, including acquisitions, dispositions, development, leasing, and commercial condominiums. Ms. Crocco is admitted to practice law in both New York and New Jersey. She serves on the ICSC Law Conference Committee; has conducted classes at the ICSC Law for Non-Lawyers Seminar and Executive Learning Series in New York City; and has been a speaker and roundtable leader at numerous ICSC conferences.

STEPHAN L. CUTLER is a partner in the Real Estate and Finance Department of Klehr Harrison Harvey Branzburg, LLP (Philadelphia, PA), where he's focused on helping his clients achieve their goals by providing them with timely, creative and practical business-oriented legal counsel and access to an extensive network of resources that he's developed over more than 25 years of practice. Mr. Cutler's real estate practice encompasses the full array of real estate activities, including acquisitions, dispositions, leasing, financing, development and construction, for a wide variety of clients, including REITs, private equity funds, institutional lenders, retailers, medical, dental and other professional service providers, gaming companies, universities, and non-profit organizations. Mr. Cutler is adept in a broad range of property types (e.g. retail, office, industrial, multi-family and mixed use) and ownership structures (e.g. fee simple, ground lease, master lease, unitary lease, air space, condominium and cooperative).

JERRY M. CYNCONATUS is Associate General Counsel-Real Estate Leasing for DDR Corp. (formerly known as Developers Diversified Realty Corporation), a publicly traded real estate investment trust. DDR owns and operates more than 500 retail shopping centers situated in 41 states, Puerto Rico and Brazil. He joined DDR in 1985 as a staff attorney. His current responsibilities include the supervision of all leasing and lease administration operations for DDR's Legal Department which has generated an average of approximately 750 new leases and 1100 renewals/extensions. Mr. Cyncynatus' practice group also handles outparcel transactions for DDR. He earned his B.A. from The Ohio State University and his J.D. from The University of Toledo. Mr. Cyncynatus is currently a member of the Program Committee for the ICSC National Law Conference and the past Chair and current member of the Program Committee for the ICSC Regional Law Conference for Ohio, Kentucky, Indiana, Michigan and Pennsylvania.

DOUGLAS J. DANZIG is Chair of the Real Estate Practice Group at Fulbright & Jaworski L.L.P. During his over 35 years of practice, Mr. Danzig has advised domestic and international clients in their leasing, acquisition, disposition and financing of shopping centers, office towers, multi-family housing projects as well as hotel and hospitality projects. He has also litigated and/or arbitrated loan defaults, foreclosures, construction disputes, brokerage claims and lease disputes in federal and state courts throughout the country and before various alternative dispute resolution organizations such as the American Arbitration Association and JAMS. Mr. Danzig has been selected as a "Super Lawyer" in New York real estate by *Law and Politics* (2006-2011), and included in *The Legal 500* (2011). Mr. Danzig has also been a lecturer at prior ICSC Recon Conventions, prior ICSC Law Conferences and at various bar association events.

NANCY DAVIDS conducts a general commercial real estate practice, including representation of developers, lenders, landlords and tenants. Nancy's practice has always focused on the retail industry, including the construction of regional enclosed malls, strip centers, mixed use and lifestyle centers and now, full circle to the "de-malling" of some of the very same enclosed malls. Nancy has represented several national and regional landlords in the negotiation of ground leases, in-line leases, pad and outparcel leases, reciprocal easement agreements and site development agreements. Nancy has also worked with several retail tenants of all sizes, including the expansion of a major "big box" retailer into several New England states as well as the "roll-out" of a small store tenant into over 150 regional malls. Nancy is a frequent lecturer for the International Council of Shopping Centers, CLE International, Massachusetts Continuing Legal Education and the Boston Bar Association.

GENE P. DEVINE, Esq. is a Senior Vice President and Regional Environmental Practice Leader for Arthur J. Gallagher's Garden City, New York office. He has over two decades of experience in insurance and environmental matters, including environmental regulation, insurance claims, policy structuring, and litigation. Gene represents several national "Retail" REITs as well as numerous private retail owners, assisting them with managing their environmental liabilities through the use of creative insurance solutions. He has authored several articles on the use of environmental insurance in commercial real estate transactions and also lectures frequently on the topic. Gene has served as an expert witness in complex environmental insurance litigation, and has twice been honored by *Risk & Insurance* magazine as a "Power Broker" in the field of Environmental Insurance.

PETER M. DIGIOVANNI is a member of the Firm of Lewis, Rice & Fingersh, L.C., practicing in the Firm's Real Estate Department. Mr. DiGiovanni has extensive experience in all aspects of commercial real estate transactions, including the development, acquisitions and sales of retail, office and mixed use projects. Mr. DiGiovanni also represents a national theater chain as well as other national and regional tenants, and real estate investment trusts in connection with their lease negotiations and their fee acquisition of sites throughout the country. He is a member of the American College of Real Estate Lawyers, is a former Chair of the Real Estate Committee of the Kansas City Metropolitan Bar Association, and has served as an adjunct professor at several law schools and business schools.

ROBERT R. DIVITA is a Partner at the Newark, New Jersey based law firm of Sills, Cummis & Gross, P.C. and chairs its Retail Practice Group. Mr. DiVita focuses his practice in commercial real estate transactions, including acquisition, disposition, development, leasing and financing, with a particular specialization in commercial condominiums. Prior to joining the Firm, Mr. DiVita was Associate Real Estate Counsel at Toys "R" Us, Inc. Mr. DiVita has been recognized as being among Americas leading lawyers for business by *Chambers U.S.A.* and has been designated as a New Jersey *Super Lawyer* in 2008 and 2009. He is a frequent moderator and speaker at the New Jersey Institute for Continuing Legal Education and at the International Council of Shopping Center's annual United States Law Conference. He is also a member of the Law Conference Program Committee.

KATHERINE HALE DONNELLY is Associate General Counsel of General Growth Properties, Inc. where she provides legal services for regional mall and lifestyle center projects, including ground leases, big box and anchor transactions, development, expansions, redevelopment, sales, acquisitions and financing. Prior to joining General Growth in 2007, Ms. Donnelly was an associate at SNR Denton in Chicago specializing in general real estate, development, financing, and New Markets Tax Credit and other syndicated tax credit transactions. She received her J.D.

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JEFF W. DORRILL is a tax partner in Dallas at Haynes and Boone. Jeff focuses on structuring, negotiating and litigating joint venture agreements, with particular emphasis on real estate and hospitality joint ventures, including joint ventures for large-scale shopping center developments, multi-use (hotel, retail, residential and office) developments, and medical facilities. Jeff has represented clients in a myriad of disputes concerning virtually all aspects of joint venture agreements. Jeff also is an expert on the federal and state income and other taxation of joint ventures.

BEA DRECHSLER is a founding partner of Drechsler & Drechsler LLP, a boutique law firm specializing in commercial real estate transactions. Prior to forming Drechsler & Drechsler LLP in 2007, Bea was a partner in the Real Estate Group of Kaye Scholer LLP and practiced real estate law at that firm for 17 years. Bea's practice involves various facets of commercial real estate leasing, acquisition, disposition, joint ventures, development and finance, including workouts. Bea received her JD *cum laude* in 1987 from Harvard Law School and her BA *magna cum laude* from Barnard College in 1984. Bea is a member of the International Council of Shopping Centers and WX Women Executives in Real Estate and is a Founding Member of the Leadership Council of Athena Center for Leadership Studies at Barnard College.

AUDRA ESREY is a founding partner of Stanley, Esrey & Buckley, LLP in Atlanta, Georgia. Audra focuses her real estate practice on the acquisition and development of commercial properties and retail and office leasing. Audra earned her J.D. degree from the University of Notre Dame and her undergraduate degree from the University of Colorado in Boulder. Prior to attending law school, Audra, an alumna of Teach For America, taught English Literature and Theater at Roosevelt High School in East Los Angeles, California

IRA FIERSTEIN, Chair of the Leasing Practice Group and a partner in the Chicago office of Seyfarth Shaw LLP, has over 30 years of experience counseling national developers, shopping center owners, limited liability companies, partnerships and other clients regarding significant investments in retail, office, industrial, telecommunications, residential and mixed-use properties throughout the United States, Canada and in several European countries. His experience includes coordinating the development of many regional mall and lifestyle shopping center projects and portfolios, and more than a dozen telecommunications switch facilities (carrier hotels) throughout the U.S., Europe and Canada. He is a graduate of Northwestern University School of Law. In addition to serving on the Board of Editors for Commercial Leasing Law & Strategy, Mr. Fierstein has been selected as an Illinois Super Lawyer and designated a Leading Lawyer by Law Bulletin Publishing Company in each of the years 2005 through 2012.

BARBARA FINKLE is Vice President, Real Estate Law, of The Men's Wearhouse, Inc., where she and other members of the group are responsible for all the leasing and other real estate related work for TMW and its subsidiaries. Prior to The Men's Wearhouse, Barbara was in-house counsel at 24 Hour Fitness, where she negotiated leases, club acquisitions, and more. Barbara also has represented landlords and tenants as outside counsel, and has taught Corporations Law in the San Francisco State Paralegal Program. She is a graduate of Golden Gate University, School of Law, and University of California – Berkeley.

SCOTT A. FISHER is a partner in the Atlanta law firm of Arnall Golden Gregory LLP, where he has practiced law for over thirty years. He is the former Chairman of the Real Estate Practice Group. He primarily represents developers and owners in the structuring and closing of

commercial real estate transactions. These transactions have included the acquisition, development, financing, syndication, and leasing of raw land, shopping centers, apartment complexes and regional malls. He also devotes a significant portion of his practice to the structuring, negotiation and drafting of joint ventures between developers and equity investors. Mr. Fisher has extensive experience in the negotiation, preparation and review of acquisition, development, loan, joint venture, fund and leasing documentation for developers, owners, investors, purchasers and sellers. Mr. Fisher received a B.A. in Political Science and an M.A. in Public Policy from the University of Pennsylvania in 1976 and his J.D. from Boston University in 1979.

MARK E. FLORAK practices in the areas of commercial real estate, specializing in retail development, acquisition and leasing. Mr. Florak represents both national and regional developers and retailers in all phases of retail development. After graduating in 1990 with a B.A. from The Kent State University, Mr. Florak attended Capital University Law School where he graduated with a J.D. in 1994. Upon graduating from law school, Mr. Florak was in-house counsel for Big Lots, Inc., a national retailer located in Columbus, Ohio. Mr. Florak was primarily responsible for new store leasing and property management. From 1997-2000, Mr. Florak was in-house counsel for Developers Diversified Realty Corporation, Beachwood, Ohio. He was primarily responsible for new store leasing, development and property management. From 2000-2004; Mr. Florak was a principal with Shopping Center Law Associates, P.C., Pittsburgh, Pennsylvania; and from 2005 to present, Mr. Florak is a partner with the law firm of Hartman Simons & Wood, L.P., Atlanta, GA.

ALAN M. FREEMAN is Vice President - Real Estate Counsel for Bed, Bath & Beyond Inc., located in Union, New Jersey, which operates over 1150 stores (Bed Bath & Beyond, Christmas Tree Shops, Buy Buy Baby and Harmon) throughout the United States and Canada. He supervises the company's Real Estate Legal Department and his practice includes such areas as lease and purchase negotiations, landlord-tenant disputes, architectural/construction matters and real estate accounting issues. Prior to joining the company, he was with Toys R Us, Inc. in Paramus, New Jersey and in private practice in New York City. He has been a speaker at past law conferences, including those for the International Council of Shopping Centers (ICSC), Continuing Legal Education (CLE) and ALFA International. Mr. Freeman received his undergraduate degree from Brown University and his J.D. from New York University.

RICHARD S. FRIEDMAN of Counsel to Resch Polster Berger LLP, Los Angeles. Formerly, Sr. R.E. Partner/Chair-West Coast Real Estate Practice, Hughes Hubbard Reed LLP. Specializes in commercial real estate, emphasizing shopping center and hotel/casino leasing, financing, development, acquisitions/dispositions, joint ventures, syndications, work-outs/restructurings, including restructuring/recapitalizing TIC-owned properties. Clients include commercial and hotel/casino developers and operators, lenders, institutional and private investors, retail chains and TIC ownership groups. Advises tribal and non-tribal clients regarding development, leasing and financing of Native American casinos and commercial projects in Indian Country, and tribal investments in off-reservation commercial projects. Member, ICSC Law Conference Program Committee. Frequent speaker at ICSC Law Conferences and University of Shopping Centers, ALI-ABA, and CEB programs, Native American Finance Conferences, Tribal Wealth Management Conferences. Member, California, Los Angeles and Illinois Bar Associations. Ranked in *Chambers USA Guide to Leading Lawyers for Business*. University of Illinois (B.A., Political Science) and College of Law (J.D.).

KATHLEEN A. FURLONG is Group Vice President/Assistant General Counsel of Macy's, Inc., where she has worked since 1995. Previously, she was a partner with Pircher, Nichols & Meeks (Chicago), and Altheimer & Gray (Chicago), handling commercial real estate legal matters. She has spoken at several ICSC national and regional law conferences. Ms. Furlong is the author of articles appearing in Shopping Center World and in compilations published by ICSC, the American Bar Association and others. She has worked with several non-profit groups, and currently serves as President of the Advisory Board of the International Adoption Center in Cincinnati.

MICHAEL GARDNER is the Vice President of Real Estate Design for Walmart overseeing building and site design for new store and remodel projects for the United States. His team is comprised of architectural, estimating, mechanical, electrical, civil engineering professionals along with project managers. Michael joined Walmart in 1989 as a Real Estate Manager and has held positions as Senior Real Estate Manager, Director of Real Estate, Regional Vice President of Real Estate and Design and VP of Architecture. During his career at Walmart, Michael was been responsible for the development of over 800 stores in over 28 states. Michael started his career with Volume Shoe Corporation (d/b/a Payless ShoeSource) as a transactional attorney. Michael graduated from Creighton University School of Law with a Juris Doctor and the University of Nebraska with a Bachelor of Science in Business Administration. He has been a member of the Kansas Bar since 1986.

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EDWARD L. GLAZER is a partner Goodwin Procter's Business Law Department and a member of its REITs, Real Estate Investment Management and Tax Practices. Mr. Glazer represents clients in the real estate securities and capital markets and real estate investment management areas. He focuses principally on structuring and implementing tax-oriented commercial transactions of all types, including real estate and venture capital transactions, mergers and acquisitions, pension investments in real estate involving issues of unrelated business taxable income, leveraged financings, and workout and debt restructurings. Mr. Glazer regularly advises clients in structuring collective investment vehicles, in structuring real estate securitizations, in

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SUSAN M. GORDON has been involved in the commercial real estate industry for close to 30 years. For the first ten years, she worked as a real estate analyst/loan officer for New York Life Insurance and a major California Savings Bank, providing construction and permanent financing on all income producing property types. Relocating to Atlanta, Georgia and after receiving her M.B.A. and J.D. from Georgia State University, Sue was in private practice, specializing in

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DAVID GRAHAM is Senior Counsel at DSW Inc. At DSW, David is responsible for lease negotiation, management, conflicts and all real estate and construction legal matters. DSW Designer Shoe Warehouse is a national footwear specialty retailer that offers a wide selection of brand name and designer dress, casual and athletic footwear for women, men and kids. DSW operates 331 stores in 39 states and operates an e-commerce site. David's experience in commercial real estate spans leasing, development, construction, finance, work-outs, telecommunications, zoning and all the related negotiation, transactions and disputes. David also has experience in business formation, business law, corporate structure and business bankruptcy. David obtained his law degree from the Moritz College of Law at The Ohio State University and his Business Administration – Finance degree from Bowling Green State University. David resides with his family in the Columbus, Ohio area.

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JOEL R. HALL is a sole practitioner in San Jose, CA with extensive experience in commercial leasing transactions for both developers and tenants with national and international presence. He is a former shareholder in the law firm of Miller Starr Regalia in Walnut Creek, CA and an Assistant General Counsel for Gap Inc. in San Francisco. He is recognized as an accomplished negotiator and a frequent speaker and author of numerous materials on commercial leasing topics on behalf of ICSC, and the Georgetown University Law Center Advanced Commercial Leasing Institute (where he serves on the Advisory Board). In 1988-1989, he was a contributor to the California Law Revision Commission with respect to changes in assignment law in California. He is a member of the American College of Real Estate Lawyers, the American Bar

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ELIZABETH A. HAMILTON is Senior Managing Real Estate Counsel for Office Depot, headquartered in Boca Raton, Florida. Elizabeth and her team stay busy handling a multitude of transactions in connection with ODP's 1,000+ retail locations, distribution centers, sales offices and corporate headquarters. Areas of expertise include retail, industrial and office leasing, acquisition and disposition of commercial property, and loan transactions. Currently, she is focusing on leasing retail space for the company's new 5,000 square foot prototype. Elizabeth is a Texas transplant who graduated summa cum laude in business from The University of Texas, and Order of the Coif from UT Law School. She spent her first seven years of practice at Jones Day in Texas, transitioning to an in-house position for thirteen years at USAA Real Estate Company where she primarily represented the company as landlord, developer, and service provider in connection with various commercial real estate transactions.

RICHARD HELLER serves as Senior Vice President and General Counsel of Legal Sea Foods, LLC, a nationally acclaimed seafood and restaurant company. In addition to his responsibilities as General Counsel, Mr. Heller is responsible for business planning and commercial real estate (including financing, acquisition and sale, and commercial leasing). Mr. Heller graduated from Harvard College (cum laude) and Boston University School of Law. Mr. Heller is admitted to practice before the U. S. District Court for Massachusetts, the U. S. Court of Appeals for the First Circuit, and the Supreme Court of the United States. He is a member of the Leasing Committee of the Real Estate Bar Association for Massachusetts (REBA).

MARK S. HENNIGH is the Managing Partner of the San Francisco law firm of Greene Radovsky Maloney Share & Hennigh LLP. A LEED® accredited professional, Mr. Hennigh provides services in a broad range of real estate transactions, including leasing, acquisition, financing, development, tax-deferred exchanges and environmental. Mr. Hennigh's real estate clients include owners, developers, landlords, tenants, retailers, restaurants, law firms, accountants, software/computer companies, agricultural interests and consultants. His alternative energy clients include developers, contractors and lenders in wind, solar, biomass, cogeneration and energy efficiency projects throughout the United States. Mr. Hennigh has been a lecturer and writer for ACREL, ALI-ABA, BOMA, ICSC, PLI, Continuing Legal Education International and California Continuing Education of the Bar. Mr. Hennigh received his undergraduate degree from Dartmouth College (*cum laude*) and his J.D. degree from Georgetown University Law Center.

NEIL E. HERMAN is a partner in Morgan Lewis's Bankruptcy and Financial Restructuring Practice. For 27 years, Mr. Herman has represented debtors, financial institutions, Official Committees, trustees and creditors in out-of-court restructurings and bankruptcy matters. He has extensive experience representing landlords, real estate developers, and shopping center owners in bankruptcy matters. A substantial portion of his practice involves representing buyers of assets out of bankruptcy. Mr. Herman has lectured on bankruptcy topics at New York Law School, Hofstra Law School, and Columbia Business School and has been a panelist on numerous bankruptcy programs and seminars sponsored by the *New York Law Journal*, the *Practicing Law Institute*, the American Bar Association and the International Council of Shopping Centers. He has written and co-written numerous articles on bankruptcy and is the author of the extensive chapter on "Retail Bankruptcies" in the most recent *Colliers on Bankruptcy* treatise.

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ANDREW L. HERZ is a partner of the New York law firm of Patterson Belknap Webb & Tyler LLP. Andy concentrates his practice in real estate development, acquisitions, leasing and financing. He served as Chair of the Leasing Committee of the ACREL and Co-Chair of the Office Leasing Committee of the ABA and as Chair of the New York State Bar Association's Commercial Leasing Committee. He has been designated as one of only 11 real estate lawyers in the United States to be included in *The Best of the Best in Real Estate* for 2011 published by Legal Media Group. He has lectured on real estate development, commercial leasing and mortgage financing for many industry groups. For several years he was an Adjunct Professor at Vanderbilt Law School where he taught a course entitled "Commercial Real Estate Transactions." Mr. Herz holds both his B.A. and J.D. from Columbia University.

GREGORY J. HIGSON is Director, Transaction and Environmental Compliance on the Real Estate Development team for Wal-Mart for the U.S. In his current role, Mr. Higson is responsible for quality control aspects of each real estate acquisition including Legal, Environmental, Engineering and Design, and budget. Previously, Mr. Higson was a Sr. transactional attorney for Wal-Mart responsible for negotiating and documenting real estate deals domestically. Mr. Higson recently presented a topic on the "New Intersections between Environmental Law and Business Transactions: From Dirt to Disclosure, What You Don't Know Can Hurt You" at the ABA Business Law Section in March at Las Vegas.

RUSSELL P. HINTZE, a board certified tax lawyer, focuses his practice in the areas of joint ventures, transactional real estate, transactional tax and tax controversy. He has substantial experience in negotiating joint ventures and partnerships, mergers and acquisitions, general business tax planning, including corporate tax, limited liability companies, partnership tax and tax planning for real estate. He graduated from Stetson University College of Law in St. Petersburg, Florida in 1987, after which he received an L.L.M. in Taxation from the University of Florida in 1988. He has been in private practice in Central Florida since 1988, and is currently a principal shareholder in Greenberg Traurig's Orlando office. Mr. Hintze is a frequent lecturer on federal and state tax matters.

ADAM C. HIRSCHFELD is an attorney with Hirschel, Savitz, Parker & Hollman PA, a prominent real estate firm in the Washington, D.C. metropolitan area. Adam focuses the majority of his practice on the representation of landlords in the negotiation of anchor tenant and junior anchor tenant leases. Previously, Adam served as Senior Legal Counsel for DDR Corp. in Beachwood, Ohio and as an in-house attorney for Big Lots Stores, Inc., a Fortune 500 retailer based in Columbus, Ohio. Adam has conducted roundtable presentations and spoken at multiple ICSC programs. Adam currently lives in Gaithersburg, MD with his wife Jaime, and sons Nathan and Andrew.

JONATHAN J. HUNT is Senior Assistant City Attorney with the City of Atlanta, Georgia, principally representing the Department of Aviation. His practice embraces real estate, retail/concessions, procurement and security matters. Much of his practice involves Hartsfield-Jackson Atlanta International Airport. Prior thereto, Jonathan practiced law with McKenna Long & Aldridge LLP based in Atlanta, Georgia. Before joining McKenna, Jonathan was in-house counsel for Limited Brands, Inc. where he served as primary counsel for Victoria's Secret and

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JOHN P. JENNINGS is a Partner in the San Antonio of Fulbright & Jaworski L.L.P. John's practice involves all facets of commercial real estate and economic incentives transactions involving shopping centers, multifamily properties, hotels, mixed-use developments, and vehicle manufacturing plants. Additionally, since 2010, John has assisted clients with the acquisition of more than \$400 million of non-performing real estate loans involving commercial collateral in more than 30 states, as well as loan workout efforts and enforcement of lender remedies. John earned his undergraduate degree from Texas A&M University and his law degree from St. Mary's University School of Law.

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JEFFREY H. KAPLAN of Bryan Cave LLP, has represented clients in all areas of real estate law, but his primary focus is representing both landlords and tenants in retail shopping center leasing and development. Mr. Kaplan represents national big-box retail chains who lease space in regional malls or strip shopping centers or who self-develop free-standing stores. Mr. Kaplan also represents one of the most active developers in New York City. Mr. Kaplan received his B.A. from Brooklyn College of the City University of New York, his M.A. from Columbia University and his J.D. from Hofstra University.

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GARY S. KESSLER was admitted to the Texas Bar in 1974. He graduated from the University of Notre Dame in 1971 and received his J.D. from Southern Methodist University in 1974. He is a regular contributor to the Shopping Center Legal Update. Mr. Kessler is board certified in Civil Trial Law by the Texas Board of Legal Specialization. He is listed in the 2012 edition of the Best Lawyers in America book in the Business Litigation Section and has been for over twelve years. He is a member of the Dallas Inns of Court and is on the faculty of the National Institute of Trial Advocacy. He is also a member of the College of the State Bar of Texas, American Bar Association, and the Dallas Bar Association. He is a Fellow of the Dallas and the Texas Bar Foundations, and Research Fellow of the Southwestern Legal Institute.

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WILHELMINA F. KIGHTLINGER received her Bachelor of Arts degree (*summa cum laude*) in History from the University of South Florida in 1990. She received her Juris Doctor degree (with Highest Honors) from Florida State University College of Law in 1995. She is an active member of the Title Insurance Committee, Chair of the Real Estate Entities and Land Trust Committee, Vice Chair of the Sponsorship Committee, and an Executive Council member of the Florida Bar Section of Real Property, Probate and Trust Law. She is the Chair of the Land Trust Committee of the ABA Real Property, Probate and Trust Law Section. Ms. Kightlinger has spoken at various seminars on special title insurance issues in commercial real estate transactions, land trusts, Florida documentary stamp taxes and intangible tax issues, and commercial real estate closing and lending. Ms. Kightlinger was named one of the top women in Florida commercial real estate for 2008 by the *Florida Real Estate Journal*.

JOHN KIM is Corporate Counsel at Westfield, LLC, part of the larger Westfield Group which has interests in and operates one of the world's largest shopping center portfolios. In his capacity as Corporate Counsel, Mr. Kim deals with the diverse day to day legal needs of the company. Mr. Kim was recently involved in a year-long effort to help guide the company through a major fire loss. Prior to his time at Westfield, Mr. Kim worked for national law firms with a primary focus on real estate related transactions and in particular within the retail industry.

HOWARD KLINE is an attorney, real estate broker, educator, and "digital broadcaster & social media innovator". Whether he is serving clients, mediating tenant/landlord issues, or arming commercial real estate professionals with cutting edge technology, providing information is the touchstone. Howard's latest brainchild is CRE Radio, which focuses on commercial real estate. Part forum, part digital trade journal, part teaching tool, it is a completely new communications resource for the industry. His style results from more than 35 years of legal and real estate experience in California and his native New York. Howard maintains a boutique law practice specializing in general business and real estate matters with a special emphasis on commercial real estate leasing, landlord/tenant, collections, creditor bankruptcy and commercial

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DAVID S. LIMA joined the real estate team in the Target Corporation Law Department in 2002 and is currently a Senior Group Counsel. Previously, he held varying positions with Ahold USA, Inc. between 1993 and 2002 including Chief Legal Officer of self development subsidiary, Ahold Real Estate Company. Mr. Lima was in private practice in Hartford, Connecticut from 1989 to 1993 specializing in real estate, environmental and general business matters. Prior to that, he was a principal in a real estate consulting, development and brokerage firm operating in the greater Hartford area. Mr. Lima received his undergraduate degree from the Center for Real Estate and Urban Economic Studies at the University of Connecticut and his law degree from the University of Connecticut School of Law.

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THEANI LOUSKOS is a shareholder with Bartko, Zankel, Tarrant & Miller in San Francisco. She represents clients in a broad range of commercial real estate transactions including leasing, acquisitions and sales, financing and loan workouts. She represents both landlords and tenants in commercial leasing matters and specializes in the representation of national retail tenants. Ms. Louskos is a frequent speaker at Retail Leasing programs and has written articles on retail issues for real estate publications. She received her J.D. from the University of California at Berkeley (Boalt Hall School of Law) in 1980.

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LISA A. SCHWARTZ is a Vice President in the Legal Department of The TJX Companies, Inc. TJX is the leading off-price retailer of apparel and home fashions in the United States and worldwide. TJX's chains include T.J. Maxx, Marshalls, and HomeGoods in the U.S.; Winners and HomeSense in Canada; and T.K. Maxx and HomeSense in Europe. Ms. Schwartz's areas of experience involve leasing for stores, offices and distribution centers throughout the United States and recently in Poland. Ms. Schwartz is also involved in store disposition transactions, dispute resolution and all matters related to real estate at TJX.

MARK A. SENN graduated with honors from Stanford University in 1969 and received his J.D. from the University of California at Berkeley (Boalt Hall) in 1972. His practice emphasizes all aspects of commercial real estate transactions including preparation and negotiation of leases, purchase and sale contracts, and loan agreements. He represents landlords, tenants, developers, and lenders and frequently serves as an expert witness. He has spoken throughout the country for Practising Law Institute, International Council of Shopping Centers, the American Conference Institute, CLE International, and many state continuing legal education programs. Mark is the co-chair of ALI-ABA's "Commercial Real Estate Leases" and "Modern Real Estate Transactions" programs. He is a member of the advisory board of the Georgetown Advanced Commercial Leasing Institute, a member of the American College of Real Estate Lawyers, a member of the Real Estate Advisory Board of ALI-ABA and a member of the Panel of Commercial Arbitrators – American Arbitration Association.

LILA SHAPIRO-CYR, a partner in the Real Estate Department of Ballard Spahr, represents clients in connection with real estate acquisitions, development, leasing, and financing. Her practice focuses on mixed-use, shopping center and urban development, where she represents buyers, sellers, owners and tenants. Ms. Shapiro-Cyr also has significant experience in complex affordable housing development. She was named among 2012's Top 100 Women in Maryland by *The Daily Record* (Baltimore), in recognition of "high-achieving Maryland women who are making an impact through their leadership, community service, and mentoring." Ms. Shapiro-Cyr is Chair of the Real Property, Planning, and Zoning Section of the Maryland State Bar Association and is on the Board of Trustees for the Lawyers' Committee for Civil Rights Under Law. She is a graduate of Haverford College ('95) and the University of Maryland School of Law ('99).

GLENN T. SHERMAN, a senior partner with Freeman, Freeman & Smiley, LLP, is a transactional real estate attorney specializing in retail shopping centers. Mr. Sherman's practice emphasizes leasing, purchase and sale transactions, exchanges, financing, construction and development. Admitted to the bar in 1979, California, U.S. Court of Appeals, U.S. District Court, Ninth Circuit, Central District of California. Education: University of California at Los Angeles (B.A., 1976); Southwestern University (J.D., cum laude, 1979). Member: Los Angeles County Bar Association (Real Property Section); State Bar of California; International Council of Shopping Centers.

STANLEY P. SKLAR is Executive Director for Arbitration Studies at DePaul University College of Law, Center for Dispute Resolution and a Principal of Dispute Resolution Services. He received his J.D. from Northwestern University Law School. He is a member of the AAA Large Complex Case Panel for Commercial and Construction Disputes and a Member of the CPR Panel of Distinguished Neutrals. He is a past President of the College of Commercial Arbitrators, the American College of Construction Lawyers and the Society of Illinois Construction Attorneys as well as a Fellow of the Association of Attorney Mediators and is certified by the International Mediation Institute. He has authored and co-authored many publications dealing with the arbitration and mediation of real estate and construction disputes.

CYD L. SMITH is a partner at the Greenwich Connecticut office of Whitman Breed Abbott and Morgan and heads the Real Estate Practice Group. She has practiced in the area of commercial real estate focusing on leasing, finance, acquisition and development for over 20 years. Cyd was previously Associate General Counsel for a national fully integrated real estate company with development, management, construction and brokerage operations. She currently represents several landlords with retail, office and mixed use portfolios, and national, as well as smaller, retail tenants in connection with ground leases and shopping center leases. Additionally, she represents general contractors, trade contractors and individuals in connection with the construction and development of real estate. She has led several ICSC round table discussions and instructed BOMA real estate courses in New York. She is also a member of the ABA, CBA, NYSBA and REFA and admitted to practice in Connecticut and New York.

JANE SNODDY SMITH is a partner of Fulbright & Jaworski L.L.P. She has extensive experience with portfolio transactions, including the sale of 46 shopping centers in twenty states valued at \$1.43 billion and has worked on transactions involving more than 130 regional, million-plus square foot centers in more than 34 states. Jane has been named as a finalist for the 2012 Americas Women in Business Law Awards. She is listed in *The Best Lawyers in America, Real Estate Law* (2008-2012) and Texas Super Lawyers. Jane is a Fellow of the American College of Real Estate Lawyers and was the 2009 President of the 8,000 member CREW Network. Jane has served on the ICSC Law Board for over ten years and was the 2008 Chair of the ICSC Conference. Jane is a Founder of the Center for Women in Law at the University of Texas School of Law.

J. THEODORE SMITH is a partner in the Columbus office of Vorys, Sater, Seymour and Pease, LLP, practicing in all aspects of general real estate development. Ted has specific experience with retail, office and condominium development, as well as the negotiation of international construction and architect agreements for retail tenant build-out. He is a frequent speaker at seminars concerning Ohio's Condominium Act, and a licensed title agent. Ted's professional affiliations include ICSC (2010 Law Conference Speaker; 2010-2012 Regional Law Symposium Planning Committee), Columbus Bar Association, ABA, NAIOP, and BIA of Central Ohio. He currently serves on the Business Advisory Council for the Dublin, Ohio School Board. Ted received his J.D. magna cum laude from the University of Illinois College of Law (Law Review), and his B.S. from Purdue University. He is a Chambers and Partners, Leading Lawyer in Real Estate, 2005-2012.

ROBYN MINTER SMYERS is a Partner in the Real Estate Practice Group and Chair of the Diversity & Inclusion Initiative at Thompson Hine. Robyn focuses her practice on acquisitions and sales, development, financing, leasing and corporate transactions. The coordination of complex transactions, including ground-up development deals and multi-site, multi-state acquisitions and divestitures, are her forte. Her practice has a particular focus on shopping center deals and urban redevelopment projects. She also oversees legal leasing work for a

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GAIL M. STERN is of Counsel to the Maryland law firm of Rosenberg Martin Greenberg, LLP, where she practices with the real estate and business groups. Previously she served as Senior Vice President, Legal for Limited Brands, Inc., Columbus, Ohio. Prior to joining Limited Brands, Inc., she was Chair of the Business Services Department at the law firm of Whiteford, Taylor & Preston, LLP. She is a member and serves on the Board of Governors of the American College of Real Estate Lawyers (ACREL), and is past Chair of the Real Property, Planning and Zoning Section of the Maryland State Bar Association. She is also a member of the International Council of Shopping Centers (ICSC) Law Conference Committee. Ms. Stern is co-author of "A Practical Guide to Commercial Real Estate Transactions," published by ABA Publishing, 2001, and a contributing author to "State-By-State Guide to Commercial Real Estate Leases," 2004.

ROBERT J. STEWART III is Senior Real Estate Counsel at Pyramid Management Group, LLC, a private developer managing and operating a real estate portfolio of properties in New York and Massachusetts, consisting of over 18 million square feet of retail space. He has been with Pyramid for over 11 years. Robert received his B.A. in Economics and B.A. in Political Science from the University of Michigan, his J.D. from Syracuse University, with honors, his Masters in Public Administration from the Maxwell School of Citizenship and Public Policy at Syracuse University, and his MBA from LeMoyne College. Robert is admitted to practice in New York and New Jersey. Robert also teaches undergraduate and graduate level business law and business ethics courses for Keuka College.

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CRISTINA HENDRICK STROH serves as a Senior Attorney for J.C. Penney Corporation, Inc. in Plano, Texas, where she has practiced since 2007. She currently concentrates on all aspects of new store acquisition and leasing as well as existing location matters in California, Nevada, Idaho, Oregon, Washington and Alaska. Cristina received her J.D. from the University of Houston Law Center in 2003 and a bachelor's degree from the University of Texas at Austin in 2000. Prior to joining the Penney legal department, Cristina practiced real estate law with Schlanger, Silver, Barg & Paine, LLP in Houston, Texas.

CAROLYN SULLIVAN is a partner in the finance practice at Haynes and Boone, LLP in New York. Ms. Sullivan practices in all areas of commercial real estate and finance with a particular concentration on restructurings and workouts. She has represented institutional lenders, banks, funds and other investors in connection with the structuring, origination, acquisition and sale of mortgage loans, b-notes, mezzanine loans, and other debt and equity positions. She also represents clients in connection with the acquisition and sale of real estate. Ms. Sullivan's

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SUSAN G. TALLEY co-chairs the Real Estate Practice Group at Stone Pigman Walther Wittmann L.L.C. Her practice includes all aspects of real estate and financing. Ms. Talley is a frequent author and speaker on varied real estate topics. She is the Real Property Vice Chair of the ABA Real Property, Trust and Estate Law Section, a member of the Anglo-American Real Property Institute and a Vice President of the Louisiana State Law Institute. She is also a member of a number of other legal and industry organizations, including the American College of Mortgage Attorneys, New Orleans CREW, the Louisiana Bankers Association and the ICSC. Ms. Talley graduated *summa cum laude* from LSU in 1978 and received her law degree from Tulane, *summa cum laude*, in 1981. She has been named to *The Best Lawyers in America*, *Chambers USA*, *Super Lawyers*, *Who's Who Legal* and *The Lawdragon 500 Dealmakers in America*.

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DEAN C. WALDT is a partner in the Litigation Department at Ballard Spahr LLP, a national law firm with offices in 13 cities. Mr. Waldt is a member of the Bankruptcy, Reorganization and Capital Recovery Practice Group. His national practice involves representation of both financial and strategic clients in litigation matters arising out of financially distressed markets. He

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GEORGE WALSH is a Real Estate partner in Thompson Hine's New York office. He has more than thirty years' experience in real estate law. His national, regional and local practice includes all aspects of purchasing, selling and leasing of commercial properties. He has represented a wide cross-section of retailers, including department stores and "big box" merchandisers.

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MARC E. WASSER is a partner at Goldfarb & Fleece LLP a commercial real estate boutique law firm in New York City. Experienced in all aspects of commercial real estate transactions, Marc's practice focuses on the retail commercial real estate sector. Marc represents a number of prominent national and New York City retail real estate developers in connection with the leasing of their various projects ranging from regional enclosed malls to urban vertical centers and mixed use projects to city "street" locations. In connection with such representation, Marc counsels his clients on the wide variety of issues which arise in the retail leasing arena and is well versed in the nuances of co-tenancy clauses, kick-out rights, assignment and subletting issues and exclusive clauses. Marc's clients include Vornado Realty Trust, Forest City Ratner Companies and Related Companies. Marc has also lectured on retail lease issues at Columbia University.

DAVID E. WEISS is Executive Vice President, Secretary, and General Counsel at DDR Corp. (NYSE: DDR). Mr. Weiss manages DDR's Legal Department and is responsible for all legal aspects of the company's operations. Prior to joining DDR in 1999, Mr. Weiss was a partner with McDonald, Hopkins, Burke & Haber, a law firm based in Cleveland, Ohio. Mr. Weiss is a former council member for the City of Shaker Heights, Ohio and a member of the 2004 Class of Leadership Cleveland. He serves on various boards including the ICSC Law Committee, the Shaker Heights, Ohio Planning Commission and The Center for Families and Children, a nonprofit, human services organization. He is a member of the Cleveland, Ohio and American Bar Associations, the American College of Real Estate Lawyers, ICSC and NAREIT. Mr. Weiss is a graduate of The University of Michigan and The Ohio State University College of Law.

JOHN E. WILGUS, II is a senior vice president of PNC Real Estate, a division of The PNC Financial Services Group. He manages a loan portfolio of \$850MM within the Real Estate Banking segment which delivers lending and banking products for commercial real estate

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JULIE A.S. WILLIAMSON is a shareholder in Akerman Senterfitt's Miami office. Her practice includes leasing, lending, acquisitions, development, mediation; she serves as an expert witness. A graduate of Stanford University and Fordham School of Law, she is a member of ACREL, past member of GULC Advanced Commercial Leasing Institute Board; Past Chair of Florida RPPTL; editor of The Florida Bar's *Florida Real Property Complex Transactions*; past president of CREW-Miami, of U of Miami Citizen's Board, and of U of Miami Friends of Music; board member, Foundation for New Educational Initiatives; member, United Way's Toqueville Society Board; and Founding Chair of the St. Martha-Yamaha Concert Series. She is in *Florida Trend's* 2004, 2006 "legal elite"; *Florida Real Estate Journal's* "Top Women in Commercial Real Estate"; *Law & Politics'* 2006-2010, 2012 "Super Lawyers"; *The International Who's Who of Business Lawyers*, 2008-2012 and *The Best Lawyers in America (Real Estate)* 2009-2012.

BRENT A. WINANS, CPCU, ARM, is Vice President of Clear Advantage Risk Management, and provides fee-based (no insurance sales) risk management consulting services from his office in Delray Beach, FL. Mr. Winans has served as the Director of Risk Management for an international company and as consultant to many large property owners. He frequently reviews the insurance requirements in large leases and teaches a CLE class on that subject. He has published articles in numerous periodicals, including *Business Insurance*, *Risk Management Magazine* and *IRMI's Risk Report*.

KEVIN A. WOOLF is a partner in both the Atlanta and Chicago offices. Kevin has helped purchase, sell, lease, and develop real property in over 40 states, Canada and Mexico. Additionally, Kevin routinely assists in the negotiation and structuring of sourcing transactions – particularly in the information technology field. In 2007, Kevin received his Green Belt from the Six Sigma Academy in a unique client-focused program designed to increase the efficient delivery of legal services. As an outgrowth of his Six Sigma training, Kevin also serves as the Managing Director of the Transaction Solutions Center (“TSC”) for SeyfarthLean Consulting (“SLC”), the Firm’s wholly owned subsidiary focused on the implementation of SeyfarthLean solutions in corporate law departments, HR, procurement and other enterprise functions. Created by the SLC in consultation with clients, the TSC is a technological tool designed to assist in the efficient management of high volume work streams.

DANIEL K. WRIGHT, II is a member of the Business Department at Tucker Ellis LLP, resident in its Cleveland office, where he focuses his practice on all aspects of real estate development, finance and leasing with emphasis on distressed debt, construction law, joint ventures, and government incentives. Mr. Wright spent 12 years as Assistant General Counsel of DeBartolo Group in Youngstown, OH, where he was responsible for all legal work in connection with the development of eight super-regional shopping centers and four urban mixed-use projects, and played a significant role in the restructuring of over \$4 Billion in secured and unsecured debt to 12 of the largest banks in the country. He has been selected as an “Ohio Super Lawyer” for many years. Mr. Wright is now serving his second term on the ICSC’s Law Committee, is a member of the Editorial Board of *Shopping Center Legal Update*.

THEODORE I. YI is Co-managing Partner of the Chicago office of the law firm Quarles & Brady. Mr. Yi concentrates his practice in the area of real estate law. His extensive and varied real estate experience includes a wide range of commercial real estate transactions with a particular focus on commercial lease transactions representing both owners and users of office, retail and industrial properties. He has been named one of the Top 100 Lawyers in Illinois by Illinois Super Lawyer and is listed in the Best Lawyers in America for real estate law. Mr. Yi has been named a Business Leader of Color by Chicago United. Mr. Yi is on the Board of Trustees of Garrett Evangelical Theological Seminary. He received both his B.A. degree in Political Science and B.S. degree in Biology from the University of Illinois with honors and received his J.D. degree from Harvard Law School.