



**MARION AARON** is Commercial Services Manager and Underwriting Counsel at Stewart Title Guaranty Company. During her 30 years in practice, she has served as claims counsel, litigation counsel, and underwriting counsel. Most recently, she was a partner with the law firm Berding & Weil, where she represented property owners in real estate transactions. Previously, she held senior management and underwriting positions with two other national underwriters. As underwriter counsel, Ms. Aaron is responsible for providing legal expertise and guidance to the real estate transaction for national commercial closings. Ms. Aaron received her J.D. from University of the Pacific, McGeorge School of Law, her Masters of Arts and Bachelor of Arts in Political Science from UNLV. She is a member of the State Bar of California and is admitted to practice in all courts in the State of California and the United States District Court for the Northern District.

**BRIAN A. AUGER** is Vice President, Corporate Counsel for Tanger Factory Outlet Centers, Inc., the largest pure-play outlet center developer and operator. Prior to joining Tanger, Mr. Auger was Assistant General Counsel at CBL & Associates Properties, Inc., where he specialized in outparcel sales and leasing, anchor tenant leasing and acquisition of and disposition of property. Prior to joining CBL, Mr. Auger was with The May Department Stores Company/Macy's, Inc., where he specialized in leasing, acquisition and disposition of stores in centers around the United States. Mr. Auger started his career at AutoZone, Inc., where he was involved with all aspects of store development, including site selection, environmental matters and entitlement documentation. Mr. Auger earned his JD from the University of Memphis in 1996 and his BS from Messiah College in 1990. He is a member of both the ICSC and TBA and is admitted to practice law in Tennessee.

**JOHN U. BACON** is the New York Times bestselling author of ten books on sports, business, health, and history. He freelances for The Wall Street Journal, Yahoo, and others, appears often on TV, including HBO, ESPN, Fox Business, MSNBC, and the Big Ten Network, and delivers weekly essays for Michigan Radio and occasionally NPR, which awarded him the PRNDI prize for nation's best commentary in 2014. He is a popular public speaker, who teaches at the University of Michigan, where the students awarded him the Golden Apple in 2009. John is also a decent Spanish speaker, an average hockey player, and a poor piano player, but he still enjoys all three! He lives in Ann Arbor with his wife and son.

**LISA BANJAK** is a partner of the Pittsburgh based law firm, Sitko Bruno, LLC. While Lisa focuses her practice on the representation of landlords and tenants in leasing matters, she also routinely counsels clients on matters involving the acquisition, disposition, financing and development of commercial real estate, the creation and administration of condominium and planned community developments, and title and transfer tax matters. After receiving her undergraduate degree from Allegheny College of Meadville, Pennsylvania and her law degree from The University of Pittsburgh, Ms. Banjak began her legal career with an international law firm headquartered in Pittsburgh.

**THOMAS C. BARBUTI** is a partner at Whiteford, Taylor & Preston L.L.P., with over 43 years' experience in real estate law. His practice is in the Mid-Atlantic and his firm has offices in DE, KY, MI, NY, PA, VA, and Washington, DC. He has spoken at numerous ICSC Law Conferences, MSBA, ABA Real Property, ULI, NAIOP and American College of Real Estate Lawyers' events; and he is a Past-Chair of the Section Council of the Real Property Section of MSBA and Past-Chair of ICSC's Mid-Atlantic GR Committee. In 2015, he was honored as the "Distinguished Maryland Real Property Practitioner of the Year" by the Real Property Section of the MSBA. For numerous years, he has been listed in "Chambers", "Best Lawyers" and "Super Lawyers." Mr. Barbuti is a 1974 honors' graduate from Rutgers.

**LISA TOMIKO BLACKBURN** is Associate General Counsel and Deputy Compliance Officer for CEC Entertainment, parent company to Chuck E. Cheese's and Peter Piper Pizza. She focuses predominantly on real estate leasing, dispositions, construction, and franchise transactions and litigation, with special projects in compliance, corporate law, and business-side work. Prior to CEC, Lisa was principal of her own real estate law firm; General Counsel for Cypress Equities; and an associate in the global real estate practice of Patton Boggs. She is among less than 1% of Texas attorneys who are board certified in commercial real estate law (Texas Board of Legal Specialization). Lisa is a frequent speaker on leasing, and has written on commercial real estate law for publications such as Aspatore Law Books (Thomson Reuters). She is a University of Michigan Law School graduate and will earn her MBA from the University of North Carolina in 2018.

**MICHELE KNAPP BOAL** is General Counsel at Zeisler Morgan Properties Ltd. in Cleveland, Ohio. Zeisler Morgan is a privately held owner, developer and manager of retail shopping centers, which has developed over 2,000,000 square feet of retail property and currently owns assets in three states. Michele has extensive experience with a variety of real estate transactions including acquisitions, dispositions, leasing and financings, and her experience covers a broad spectrum of transaction type from basic land deals to complex, multi-asset portfolio loans. Prior to joining Zeisler Morgan, Michele was most recently Assistant General Counsel at DDR Corp., where she primarily supported the transactions, finance and development business groups, and before that, she began her career as an Associate at Jones Day in Cleveland.



Michele received her J.D. summa cum laude from the University of Akron School of Law and her B.A. summa cum laude from Baldwin Wallace University.

**KATHLEEN DEMPSEY BOYLE** is a member of the Chicago-area law firm of Meltzer, Purtil & Stelle LLC, where she focuses her practice on leasing, development and redevelopment of retail, mixed use, office, warehouse and industrial projects on behalf of developers, landlords and tenants. Her experience includes the creation and amendment of operating and restrictions agreements, adaptive re-use, urban infill, and big box, restaurant, outparcel and build-to-suit leasing. Kathy worked as an in-house real estate counsel for over eleven years both on the developer/landlord side for a major shopping center REIT and on the tenant side for an international tire sales and auto service retailer. She received her J.D. from the University of Michigan Law School.

**CHARLES (“CHARLIE”) A. BRAKE, JR.** is a member of the law firm of Miller & Martin PLLC. Miller & Martin is a 150-lawyer full service firm with offices in Atlanta, Georgia, Nashville and Chattanooga, Tennessee and Charlotte, North Carolina. Charlie is a member of the Firm’s Real Estate Practice Group and represents both developers and lenders in all aspects of commercial real estate transactions including acquisitions, assemblages, financing, development, leasing and sales of shopping centers, apartment complexes, industrial properties, office buildings, office parks, hotels, and medical office buildings, workouts, forbearance agreements, foreclosures, deed-in-lieu agreements, receiverships and sales of REO and troubled loans. Charlie received his J.D. degree in 1982 from Vanderbilt University where he was a member of the Vanderbilt Law Review and the Order of the Coif. Charlie’s undergraduate years were spent at the University of Virginia where he graduated with high distinction with B.A. degrees in both Economics and English.

**PETER A. BUONOCORE** is a Vice President at Commonwealth Land Title. Peter works with number of national and international institutions that invest in real estate. Prior to joining Commonwealth, Peter spent 15 years as Senior Counsel at TIAA working on complex real estate and tax matter with a emphasis on international real estate and tax planning. Prior to that time he worked at Mudge Rose, INCO Limited and Aurther Anderson. Mr. Buonocore was admitted to the New York, New Jersey and Connecticut Bars. He received his law degree from Boston University and obtained two LLM’s from NYU In Corporate Law and Tax Law.

**THOMAS B. CAHILL** is the owner of Thomas B. Cahill, P.C. His practice focuses in commercial real estate law handling leasing, acquisition and disposition. Mr. Cahill has thirty-five years of experience in real estate transactions representing national and regional retailers and developers, with particular emphasis on the shopping center industry. Mr. Cahill has conducted roundtables and advanced workshops at the Law Conference in prior years on the following topics: Acquiring a Department Store in an Existing Mall; Rights of First Offer and First Refusal; Property Assemblages and Purchase and Sale Agreements – Advanced Issues. In addition, Mr. Cahill has conducted CLE programs in Illinois on various real estate topics. Mr. Cahill has been an Adjunct Professor at IIT Kent College of Law teaching courses in Real Estate Drafting since 1987. He received his B.A. degree from Benedictine University and his J.D. from Northern Illinois University College of Law (cum laude).

**GREGORY D. CALL** is a partner in the San Francisco office and is a member of the Commercial Litigation Group at Crowell & Moring LLP. Mr. Call received his B.A. degree from Stanford University and his J.D. from the University of California, Berkeley. Mr. Call has an active national litigation practice and regularly tries cases before juries, judges and arbitrators. For over 20 years he has represented retailers. He has represented Ross Stores, Ann Taylor, Dick’s Sporting Goods, Limited Brands, Gap, Foot Locker, Edison Brothers Stores, Sears, Macy’s, LensCrafters and other retailers. On behalf of retail tenants, he has successfully litigated claims against landlords and has resolved disputes in direct negotiations and alternative dispute resolution forums. In addition, Mr. Call has represented retailers in a variety of other disputes ranging from vendor disputes to antitrust issues. He has assisted in the recovery of more than \$300 million for retail clients.

**JOHN G. CAMERON, JR.**, of Dickinson Wright PLLC, practices real estate and construction law. Educated at the United States Naval Academy, Albion College (AB, 1971), Wayne State University (JD cum laude, 1974), and The University of Michigan (LLM, 2016), he has published several legal treatises and many articles. Mr. Cameron served as the NCARB Public Director and is a member of the American Law Institute and former chair of the State Bar of Michigan Professional Ethics Committee. He served as law clerk to the Honorable William H. Webster, U.S. Court of Appeals for the Eighth Circuit, and is admitted to practice in Michigan, Illinois, Colorado, and North Carolina. Mr. Cameron is an Adjunct Professor of Law at the University of Michigan.



**ANN PELDO CARGILE** is a partner at Bradley Arant Boult Cummings LLP (Nashville Office). Ann is a fellow of the American College of Real Estate Lawyers, and a member of the Anglo-American Real Property Institute. She has chaired the International Council of Shopping Centers Law Conference Committee and has been included in The Best Lawyers in America, 2003 through 2018 Editions, and in Chambers' 2003 through 2018 USA Editions of The Client's Guide, (Band 1 Leading Individual Attorney for Real Estate in Tennessee). Ann has been a "Top 101 Lawyer in the State of Tennessee" by Business Tennessee magazine from 2004 through the present and has been consistently named as Best of the Bar by the Nashville Business Journal. Ann received her J.D. from the University of Virginia, where she was an Armour Law Scholar, on the University of Virginia Law Review, and elected to the Order of the Coif.

**ALISA N. CARR** is a Partner with Leech Tishman and is both real estate transaction lawyer and an experienced litigator. A member of the Litigation, Real Estate and Energy practice groups, Alisa focuses her practice on litigation, arbitration and mediation before federal and state courts and administrative and regulatory agencies with an emphasis on real estate disputes, ADA Title III and FHA defense, quiet title, commercial and construction law, oil & gas, landlord/tenant, eminent domain, zoning and land use. Alisa represents public accommodations in preventative counseling and defense of ADA Title III architectural barrier, website and auxiliary aid actions. Admitted in Pennsylvania and various federal courts, Alisa obtained her B.A. from Miami University in 1986 and her J.D. from the University of Pittsburgh in 1989 and is an ICSC member and a frequent speaker for both legal and industry organizations.

**DANIELLE MELTZER CASSEL** is a practicing attorney with more than 20 years of experience dedicated to transactional real estate, land use law, public incentives, and business licensing for retail and mixed-use developments in urban and suburban contexts. Representative shopping center/retail clients: Target, GGP, Macerich, Abbell, Westfield, Mills, Federal Realty Investment Trust, Sears, Walgreens, Giordano's, ULTA, Crate & Barrel, BMO Harris, MB Financial, and numerous smaller retailers/restaurants and local developers. Particular areas of expertise: acquisition due diligence, closings & finance; leasing; operations; annexations, planned developments, zoning, licensing, signage; and PPP/economic incentives. Education: Yale (B.A., Urban Studies and Public Policy), Harvard Law (JD), Harvard University Kennedy School of Government (Masters, Public Policy). Honors: Legal 500 US (inaugural Hall of Fame for 6 consecutive years of recognition), Legal 500 (Leading Lawyer in Real Estate and Construction, -Land Use/Zoning), Best Lawyers, Chambers, Super Lawyers, Leadership Greater Chicago, Public Allies Chicago and Partnership to End Homelessness.

**STEPHEN K. CASSIDY** is a member of the firm of Powlan Cassidy Law, Walnut Creek, California. He specializes in commercial real estate and land use law. Mr. Cassidy graduated with a J.D. from the University of California Berkeley Boalt Hall in 1975. Mr. Cassidy's transactional real estate practice includes purchases and sales, leasing, finance, and entity formation. He represents developers, tenants, lenders and investors. He has particular expertise in shopping centers, having been in the industry since 1975. His land use practice includes all aspects of the land use process and litigation.

**JANIS K. CHEEZEM**, a partner in Akerman LLP's Miami office, has special interest in how retail leases allocate risk and is a frequent speaker on this topic. Janis represents landlords and tenants in various retail uses including medical, restaurant, day care, groceries, gyms, etc. Janis' product type experience includes big box, shopping centers, mixed use and office projects (including the retail, typically ground floor, components of office projects) for clients ranging from institutional investors to entrepreneurial users. Janis' practice in acquisitions, dispositions, real estate operational issues and financing provides added perspective on contractual risk allocation issues. Janis is a member of the Board of Directors of CREW-Miami and to CIASF Miami, and is Chair Emerita of the Real Estate Practice Group of Lex Mundi. She received her B.A. with High Distinction from Simmons College and a JD Cum Laude and LLM in Real Estate Development from the University of Miami.

**CHARLES E. COMISKEY** is President of RiskTech, Inc., Houston's oldest risk management consulting firm. He is also a shareholder in and Senior Vice President of Brady Chapman Holland & Associates, one of the largest privately-held insurance brokerage firms in the U.S. Holding numerous professional designations in the fields of risk management, insurance and business continuity, Comiskey is a nationally recognized expert, author and frequent speaker on risk management and insurance issues to various legal, construction and real estate associations across the country. He has served as a pre-trial consultant/expert witness in over 250 matters in State and Federal courts, serving in behalf of both the defense and plaintiff. Charles is also National Chairman of the Construction Practice Group of RiskProNet International ([www.riskpronet.com](http://www.riskpronet.com)), the 5th largest brokerage organization in the U.S., and was a contributing author to the 2017 AIA insurance requirements.



**S.H. SPENCER COMPTON** is a Vice President and Special Counsel at First American Title Insurance Company in New York City. He is a frequent contributor to Lexis/Nexis, the New York State Bar Association's Real Property Law Journal, and The Practical Real Estate Lawyer. He is a well-regarded and prolific CLE lecturer and presenter for First American. Prior to joining First American, Compton practiced at Duval & Stachenfeld LLP, and earlier with Paul, Weiss, Rifkind, Wharton & Garrison, and Latham & Watkins. He began his law career at Rogers and Wells in 1988. Compton is a New York University graduate and holds a JD from Brooklyn Law School. He is also a faculty member of the Practising Law Institute; the Budget Officer of the New York State Bar Association, Real Property Law Section; a former Co-Chairman of the Legislative Committee; and Co-Chairman of the Commercial Leasing Committee's "Silent Lease Issues" Subcommittee.

**JOSEPH CONN** has significant experience representing commercial real estate developers and landlords, as well as national retail tenants, in transactions involving site acquisition, development, and financing; anchor tenant leasing; the development and sale of end-user parcels; the purchase and sale of completed commercial projects; sale/lease-back of retail stores; office and warehouse leasing; and property management. Joe's experience also includes matters involving joint ventures; project management; and management of complex uninsured real estate litigation and dispute resolution. Joe previously served as Deputy General Counsel-Real Estate for Sprouts Farmers Market, Inc., a specialty grocery store headquartered in Phoenix, Arizona. He also spent seven years as Vice President and Deputy General Counsel of PetSmart, Inc. Joe has been a speaker at numerous law conferences sponsored by ICSC and Georgetown University Law Center.

**DESMOND D. CONNALL, JR.** is a partner in the Washington, D.C. and Baltimore offices of Ballard Spahr LLP, and heads the Leasing Team in the firm's Real Estate Practice Group. Mr. Connall concentrates his practice in leasing, purchase and sale and development matters, and is particularly experienced in office and retail leasing transactions. Mr. Connall has worked on many of the most significant real estate projects in the Washington, D.C. region on behalf of anchor tenants, landlords and developers. Mr. Connall is an American College of Real Estate Lawyers fellow, and a member of the Advisory Board of the Georgetown Law School Advanced Commercial Leasing Institute. Mr. Connall also serves on the Board of the Maryland Chapter of the Susan G. Komen Foundation. Mr. Connall holds degrees from Princeton University (1976) and Stanford Law School (1981), and is a member of the Maryland and District of Columbia bars.

**SUSAN CORNETT** is a partner at Thompson Hine LLP. Susan practices in Thompson Hine's Cincinnati and Dayton offices. Susan focuses her practice on real estate matters, particularly mortgage and mezzanine financing, commercial real estate purchases and sales and commercial leasing. Susan earned her B.S., M.B.A. and J.D. degrees from the University of Cincinnati. Susan was selected as an Ohio Super lawyer Rising Star for the years 2012 through 2018 and was listed in The Best Lawyers in American in 2016 and 2017 and in The Legal 500 United States in 2014. Susan is a member of the International Council of Shopping Centers, the American College of Mortgage Attorneys and CREW. She frequently speaks on commercial real estate issues and has presented at seminars hosted by the American College of Mortgage Attorneys, National Business Institute, International Council of Shopping Centers and Ohio State Bar Association.

**RANDY CURATO** currently serves as Vice President—Senior Loss Prevention Counsel at ALAS, Inc., a risk retention group insuring lawyers across the United States and abroad. In that role, he counsels and educates lawyers on ethics, professional responsibility, and avoiding malpractice. Prior to joining ALAS in 2005, Randy was a partner at Bell, Boyd, & Lloyd LLC in Chicago. While at Bell Boyd for 18 years. Randy handled litigation, arbitration and trial of commercial, real estate, environmental, probate, product liability, professional malpractice, and contract cases. Randy started his practice in 1984 with Wildman Harrold Allen & Dixon where he handled litigation matters for three years. Randy earned his law degree with honors from the University of Notre Dame Law School in 1984 and served as Executive Editor of the Notre Dame Law Review. He attended Manhattanville College in Purchase, New York and graduated with honors in 1981.

**BRAD DALLET** is a partner in the Milwaukee office of Husch Blackwell LLP where he co-leads the Retail Team. With years of experience focused on real estate development, leasing and other transactions, Brad provides thoughtful, practical advice to help clients achieve their business strategies and goals. He represents national, regional and local retailers, developers, companies and individuals in the purchase, sale, development and leasing of retail, industrial, office, and multi-family real estate. He is a member of ICSC, NAIOP and Commercial Association of Realtors-Wisconsin. Brad has been selected for inclusion in The Best Lawyers in America® in Real Estate Law, ranked in Chambers USA-America's Leading Lawyers for Business in Real Estate, and included as a Wisconsin Super Lawyer. He earned his J.D., magna cum laude, from Case Western Reserve University School of Law, and his B.S. in Finance, cum laude, from Miami University.



**ABBYE DALTON** is a partner at Hartman Simons & Wood LLP based in Atlanta, Georgia where she has practiced for close to 17 years. Abbye has extensive real estate experience representing several national restaurant concepts and a big box entertainment center, assisting these clients with all aspects of their real estate development work, including negotiating restaurant leases and purchase agreements. In addition to her restaurant and entertainment experience, she represents developers in connection with development of shopping centers, single tenant net lease transactions and disposition of same.

**MATTHEW DAVIS:** Prior to joining The Hirschel Group in January of 2014, Matt gained valuable experiencing working as in-house attorney with The Cafaro Company. Matt has extensive experience representing landlords and tenants in various types of commercial properties including retail, strip, lifestyle and mixed-use centers. Matt received his Juris Doctor from the University of Akron School of Law in 2009 and graduated Cum Laude from Baldwin-Wallace College with a Bachelor's of Science in Psychology and Political Science. Additionally, Matt has contributed to the Commercial Leasing Law & Strategy publication with his article titled "Co-tenancies and Mixed-Use Madness" and was a roundtable leader at the 2017 ICSC Law Conference on the topic of Amazon Locker Leasing Issues.

**SEAN DENNISON** joined CenterCal Properties, LLC in 2015 as General Counsel. In this role, Mr. Dennison is responsible for oversight over the company's legal matters, ranging the negotiation and documentation of transactions to dispute resolution. Immediately prior to joining CenterCal Properties, LLC, Mr. Dennison served for over five years as Senior Counsel for the Western Region of Federal Realty Investment Trust. Prior to that, Mr. Dennison held senior roles at Stanbery Development, The Gap, Inc. and The Lerner Corporation. Immediately upon graduation from law school, he was an associate in the real estate group at ShawPittman LLP (now Pillsbury Winthrop ShawPittman).

**JANET DERBAWKA** is a partner in McMillan LLP's Vancouver office and has over two decades of experience. She a member of the firm's Real Estate Group practicing real estate and commercial law. Janet has extensive experience in negotiating lease transactions including ground leases and other special leasing or licensing arrangements for some of Canada's largest landlords and international tenants. Janet's practice also includes commercial acquisitions, dispositions and financing transactions frequently involving multi-jurisdictional parties. Her experience spans a variety of industries including retail, franchising, gaming, financial services and facility management. Janet was the co-chair of the ICSC Whistler Conference in 2017 and 2018.

**NICK DIERMAN** is Senior Corporate Counsel for Unibail-Rodamco-Westfield in Los Angeles, part of the newly formed group which combines Westfield's U.S. and U.K. strength with Unibail-Rodamco's European dominance. Unibail-Rodamco-Westfield is the premier global developer and operator of flagship retail destinations, with shopping centers in 13 countries and 27 global retail markets including London, Paris, New York and Los Angeles. Nick joined Westfield in January 2017 and handles real estate and corporate matters for the company's United States operations. Prior to Unibail-Rodamco-Westfield, Nick was General Counsel of The Arba Group, Inc., a Los Angeles-based developer which owns over a dozen neighborhood and power centers in Southern California, where he handled all leasing and real estate matters for the company for over 6 years. Nick received his B.A. from Columbia University in New York in 2000 and his J.D. from the University of California, Berkeley (Boalt Hall) in 2003.

**ROBERT R. DIVITA** is Senior Vice President and Deputy General Counsel at Urban Edge Properties, the shopping center spin-off of Vornado Realty Trust. Prior to joining Urban Edge Properties, he was a Member at the Newark, New Jersey based law firm of Sills, Cummis & Gross, P.C. Mr. DiVita focuses his practice in commercial real estate transactions, including acquisition, disposition, development, leasing and financing, with a particular specialization in commercial condominiums. Prior to joining Sills Cummis, Mr. DiVita was Associate Real Estate Counsel at Toys "R" Us, Inc. Mr. DiVita has been recognized as being among Americas leading lawyers by Best Lawyers for 2007 through 2015. He is a frequent moderator and speaker at the New Jersey Institute for Continuing Legal Education and at the International Council of Shopping Center's annual United States Law Conference. He is a Past Chair and member of the Law Conference Program Planning Committee.

**DEREK B. DOMIAN** is a senior litigator with the Boston office of Goulston & Storrs PC. Derek has conducted numerous trials and appeals in state and federal courts as well as arbitrations and mediations. His practice focuses on complex commercial and real property disputes and his representation has included retail landlords, owners, lending institutions, and commercial and residential condominium associations in commercial leasing, land use, and title matters. Derek sits on the Massachusetts Bar's Complex Commercial Litigation Section Council and serves as Editor of Publications. He received his B.A. from the University of New Hampshire and J.D. from Harvard Law School.



**JAY DOUGLAS** joined SJ Collins Enterprises in 2013 to head up the newly established leasing department. Over the past five years, Jay has been responsible for leasing over 2,000,000 square feet of ground-up construction in 18 projects throughout the Southeast, including 15 developments anchored by Whole Foods. The projects have ranged from neighborhood shopping centers, to regional shopping districts, to lifestyle centers and high-density, mixed-use developments. Prior to joining SJ Collins, Jay spent four years as in-house counsel with Synovus Bank working with the newly enacted Dodd-Frank regulations. He started his career at Paul Hastings Janofsky & Walker in Atlanta, GA.

**STEVEN DUBE** is a partner in the Washington, D.C. office of Saul Ewing Arnstein & Lehr LLP, where he works with local, national, and international developers and investors in the acquisition, financing, development and sale of real property throughout the Washington, D.C. metropolitan area. Steve's practice involves the structuring, negotiation and documentation of residential, retail, and mixed-use condominiums, town center developments, residential housing cooperatives, homeowners associations and other types of common interest communities. Steve also has extensive experience in the area of air rights development and regularly establishes vertical subdivisions in the District of Columbia on behalf of his developer clients. As part of his real estate development practice, Steve has a wealth of experience in the preparation of complex declarations of covenants, easements and restrictions for office, retail, residential and mixed-use projects of all types.

**BRYANT EATON** serves as a Senior Vice President in the Real Estate Group of Alliant Insurance Services. He specializes in commercial real estate with expertise in the unique exposures for retail properties. With over 10 years of experience, Bryant works with owners, managers and developers of retail properties across the US. In addition to placing their insurance, Bryant provides invaluable lease and contract review to help his clients transfer risk contractually. Bryant is actively involved in the International Council of Shopping Centers (ICSC) and the National Association of Industrial and Office Properties (NAIOP). He is a 2015 Risk & Insurance Power Broker Finalist and a featured contributor in Western Real Estate Business. Bryant has also been a speaker on the topic of contractual risk transfer to various real estate organizations across the country. Bryant holds a bachelor's degree in Business Administration from California State University, San Marcos.

**AUDRA ESREY** is a founding partner of Stanley, Esrey & Buckley, LLP in Atlanta, Georgia with more than 15 years' experience. She specializes in retail and office leasing, representing a variety of landlords and tenants, including institutional landlords, developer landlords and local, regional and nationally recognized tenants. Audra earned her J.D. degree from the University of Notre Dame and her undergraduate degree from the University of Colorado in Boulder. Prior to attending law school, Audra, an alumna of Teach For America, taught English Literature and Theater at Roosevelt High School in East Los Angeles, California.

**BARBARA FINKLE**, is a Senior Counsel at Bartko Zankel, Bunzel & Miller, where she represents primarily tenants in leasing and related matters. Prior to joining the firm, Barbara headed the Real Estate Law department of Tailored Brands (formerly The Men's Wearhouse), where for almost 13 years she negotiated retail, outlet, industrial and office leases and related documents for the company's U.S. and Canadian brands; counseled on construction, property management and lease audit/administration issues; and negotiated real property purchase and sale agreements. She has also been in-house counsel at 24 Hour Fitness, an associate at the law firm of Wendel Rosen, and an instructor in the Paralegal Studies Program at San Francisco State University.

**SCOTT A. FISHER** is a partner in the Atlanta law firm of Arnall Golden Gregory LLP. He represents developers and owners in the structuring and closing of commercial real estate transactions. His experience includes the acquisition, development, financing, syndication, and leasing of raw land, shopping centers, apartment complexes, office buildings, industrial warehouses, regional malls and mixed-use projects. He also devotes a significant portion of his practice to joint ventures between developers and equity investors. As a result of this representation, Mr. Fisher has extensive experience in the negotiation, preparation and review of acquisition, development, mixed-use, loan, joint venture, fund and leasing documentation for developers, owners, investors, purchasers and sellers. Mr. Fisher received a B.A. in Political Science and an M.A. in Public Policy from the University of Pennsylvania and his J.D. from Boston University Law School.

**ABE FREELAND** began his career working for the General Counsel in the Willis Legal Department before moving into retail production. He accepted the position of North American Risk Manager for the world's largest water services organization in 2004. Abe returned to Willis in 2008 with insight and experience that allow him to serve his clients as a true advocate partner. Current clients represent leaders in the Real Estate industry including Balfour Beatty Investments, Bentall Kennedy, BioMed Realty, Blackstone, Boston Properties, CNL Financial, Crow Holdings, Equity Residential, Healthcare Services Group and KSL Capital Partners. Abe is regarded as one of the industry's leading contractual risk



management experts and has participated in numerous forums at the RIMS, IRMI and ICSC national conferences. He is a frequent speaker on insurance matters for leading national law firms and universities.

**MICHAEL FREESE** is presently Senior Associate General Counsel-Development Legal with Simon Property Group (“Simon”) and has been with Simon since 1995. Michael leads a team of attorneys and paralegals who provide legal support for Simon’s mall Development Department, Big Box Leasing Department, Peripheral Development, The Mills development and anchor leasing groups and other business units within the Simon organization. Michael earned his JD degree from Indiana University, Maurer School of Law, and a BA from Indiana University, Bloomington, Indiana. Simon Property Group, Inc. (NYSE:SPG) is an S&P 100 company and a global leader in the retail real estate industry. Simon currently owns or has an interest in hundreds of retail real estate properties in North America, Europe and Asia. Simon is headquartered in Indianapolis.

**STEPHEN E. FRIEDBERG** is a member in the Real Estate Section of the New York office of Mintz Levin Cohn Ferris Glovsky and Popeo, P.C. He represents owners and developers in shopping center, office, data center and industrial site development, sales, acquisitions, leasing and financings. He also represents national tenants in leasing and acquisitions of retail properties; and has expertise in credit-tenant sale/leaseback transactions (including more than fifty multi-property sale/leasebacks for one such client). He has extensive experience in the shopping center industry and previously served as in-house counsel to a major shopping center developer. He has lectured on various issues regarding shopping center issues. He was awarded his J.D. from Case Western Reserve University School of Law in 1976.

**ELLEN B. FRIEDLER** is the managing partner and a founding partner of Strategic Leasing Law Group, LLP. Prior to starting her new firm, Ellen was the chair of the leasing group at Neal, Gerber & Eisenberg. For the last 30 years, she has focused on retail and office leasing and related matters, representing landlords and tenants as well as assembling and training a group of highly experienced legal professionals in commercial leasing. Before joining Neal Gerber Eisenberg, Ellen was a Vice President and member of the Board of Directors of Rosenberg & Liebenritt, P.C., where she was the head of the firm’s retail leasing and telecommunications practices. Rosenberg & Liebenritt served as in-house lawyers for Sam Zell and various enterprises in which Mr. Zell had an interest. Ellen received her B.A. from the University of Wisconsin-Madison in 1980 and her J.D. from Harvard Law School in 1983.

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**MARJORIE GANNETT** is a partner in Holland & Knight’s DC real estate group. Mrs. Gannett represents institutional owners, developers and tenants in a broad spectrum of commercial real estate transactions, including acquisitions, dispositions, financing, joint ventures, leases and ground leases. Mrs. Gannett’s practice comprises all asset classes, with a focus on the acquisition, ownership and development of environmentally impacted properties. Mrs. Gannett also represents foreign investors in US retail properties. She has a robust practice representing owners of portfolios of retail gas station properties. Her retail gas station practice includes entity structuring, conducting real estate and environmental due diligence, reviewing franchise agreements, negotiating with oil companies, negotiating mezzanine and mortgage loan documents, and advising clients about appropriate insurance.

**MICHAEL GEIBELSON** is the Managing Partner of Robins Kaplan LLP’s California offices. He solves complex business disputes through litigation and trial, including real estate disputes, unfair competition and false advertising, misappropriation of trade secrets, antitrust, and class claims including claims under California’s consumer statutes (Unfair Competition Law (UCL) and False Advertising Law (FAL) (Business & Professions Code §§ 17200 and 17500)). His trial experience ranges widely, from remedying real estate disputes to the misappropriation of trade secrets and statutory consumer claims, and from welding product defects to claims involving violations of the Clean Water Act and Endangered Species Act. Earlier this year, he obtained the denial of injunctive relief in a copyright claim against a retailer along with a determination that Disney was misusing its copyrights to twenty of its films.



**JOHN B. GESSNER** is the General Counsel of Front Burner Restaurants, LP, which currently owns and operates multiple restaurants under eight different brands including the operation and development of multiple Food Halls. Mr. Gessner is responsible for the legal aspects of developing, franchising and operating multi-unit restaurant locations. In addition, Mr. Gessner is Of Counsel to West and Associates, LLP where he is the Chairman of the Hospitality Section. From 2003 to 2011, John Gessner served as the General Counsel for Texas Wings, Inc., the largest franchisee of Hooters Restaurants, which owned and operated 45 Hooters Restaurants in Texas. Prior to joining Hooters, Mr. Gessner engaged in private practice in Dallas, Texas for over 17 years. Mr. Gessner graduated *summa cum laude* from the University of St. Thomas and received his law degree from Tulane Law School. Mr. Gessner is President Elect of the Texas Restaurant Association.

**MICHELLE L. GIERKE** is Director Real Estate Counsel with Target Corporation, practicing primarily in the area of commercial real estate, including domestic and international office leasing and new store acquisition, leasing and development. Before joining Target Corporation, Ms. Gierke was in private practice in San Diego, California, practicing in the areas of commercial real estate and land use. Ms. Gierke is a graduate of St. Olaf College and the University of Minnesota Law School and is licensed to practice in California and Minnesota. Ms. Gierke is also the former co-chair of the pro bono program for Target Corporation and a co-chair for the Twin Cities Habitat for Humanity Women Build Steering Committee.

**ARREN GOLDMAN** is a Real Estate partner in the New York office of Seyfarth Shaw LLP. Concentrating on commercial real estate transactions, Mr. Goldman represents loan servicers in connection with a wide array of loan servicing matters, including transfer of ownership matters (such as non-permitted equity transfers and loan assumptions), property substitutions and leasing-related matters. Additionally, Mr. Goldman represents lenders, developers, owners and investors in a variety of complex real estate financing transactions, including EB-5 matters. Throughout his career, Mr. Goldman has closed numerous acquisition, permanent, interim/bridge, construction and mezzanine loans, and has worked on syndicated and participated loan transactions. Furthermore, Mr. Goldman works on commercial leasing and real estate development matters, as well as real estate acquisitions and dispositions. He also serves as co-lead of the Firm's Distressed Situations Resource Team and is heavily involved with distressed asset situations, including loan workouts and restructurings.

**ELLEN GOODWIN** is a partner in the New York office of Alston & Bird's Real Estate Finance & Investment Group and the former co-chair of the group. Ellen concentrates her practice on commercial real estate finance and has represented investment banks, commercial banks, funds, and insurance companies on a variety of loan transactions for both securitizations and portfolios, including construction loan financings, loan syndications and participations, co-lending and senior/subordinate arrangements, and mezzanine finance. She acts as form and program counsel for a number of active CMBS, balance sheet, and bridge lenders. Ellen's experience extends to the workout, restructuring, and foreclosure of both securitized and portfolio mortgage loans, and she has extensive experience working with special servicers. She represents both sellers and purchasers of whole loans, subordinate debt, and mezzanine loans.

**SUSAN GORDON** maintains a broad real estate acquisition, development and leasing practice with experience running the gamut of a project's life cycle. Her Columbus, OH practice includes negotiating big box, in-line and outparcel ground leases for both institutional, public and private landlords and tenants in connection with urban and suburban shopping center, regional mall, and mixed-used developments. Sue previously spent several years as Vice President, Corporate and Real Estate Counsel for The Wendy's Company, managing its real estate, acquisition/disposition and franchise legal groups. This enables Sue to provide a practical and business-savvy perspective to her legal services on complex real estate and leasing matters. Prior to Wendy's, Sue was a partner in two prominent private practice law firms in Atlanta, GA. Sue is a frequent speaker at ICSC program, a member of the Georgia, Ohio, and Columbus Bar Associations and serves as an Advisory Council Member for the League of Women Voters in Columbus.

**GREGORY G. GOSFIELD** is a partner in the Real Estate and Finance Department of Klehr, Harrison, Harvey, Branzburg LLP, in its Philadelphia office. He counsels clients on real estate transactions: structuring debt and equity; acquisitions; dispositions; and development. Mr. Gosfield is also a course planner, lecturer to professional and trade associations and writer of published articles. He was course planner in 2014 and 2016 for the Pennsylvania Bar Institute, "Solving Legal Issues Across the Life Cycle of the Successful Real Estate Development Project." One of his publications, "The Structure and Use of Letters of Intent as Prenegotiation Contracts for Prospective Real Estate Transactions" was selected by the ABA's General Practice, Solo, and Small Firm Section for inclusion in its "Best of ABA." Mr. Gosfield has regularly been named to "The Best Lawyers in America," and "Chambers USA America's Leading Lawyers for Business."



**DAVID GRAHAM** is Senior Director Real Estate Legal at Chico's FAS, Inc. (NYSE:CHS) David leads and manages all legal functions relating to store lease negotiation, construction, lease compliance and administration, real estate dispute resolution, and all real estate matters. Chico's FAS Inc. operates over 1,550 retail locations in North America under 3 brands: Chico's, White House Black Market, and Soma Intimates. Previously, David worked at DSW Inc. for over 9 years. David's experience in commercial real estate spans leasing, development, construction, finance, work-outs, telecommunications, zoning and all the related negotiation, transactions and disputes. David also has experience in business formation, business law, corporate governance, litigation and business bankruptcy. David earned his law degree from the Moritz College of Law at The Ohio State University and his Business Administration – Finance degree from Bowling Green State University. David resides with his family in the Fort Myers, Florida area.

**ANTHONY L. GRIMALDI** is a Managing Director and Associate General Counsel at Nuveen, the asset manager for Teachers Insurance and Annuity Association of America. TIAA is a nationally known financial services company, with over Nine Hundred Fifty Billion Dollars of assets under management, and is one of the largest real estate investors in the world, with approximately One Hundred Billion Dollars of real estate investments. Mr. Grimaldi is the practice leader for TIAA's real estate investments, leading a team of attorneys responsible for the legal work on real estate acquisitions and sales, financings secured by TIAA owned real estate, and joint venture investments.

**JASON GRINNELL** is Senior Counsel at Dykema Gossett PLLC in Los Angeles. Mr. Grinnell specializes in commercial real estate transactions and finance. He has a national practice of negotiating retail leases, including ground leases, on behalf of landlords and tenants. Mr. Grinnell also represents clients in purchase and sale agreements and assists companies in connection with the financing and development of commercial retail and mixed use projects.

**JOSEPH N. GROSS** is a partner of Benesch, Friedlander, Coplan & Aronoff LLP, in Cleveland, Ohio. He is certified by the Ohio State Bar Association as a Specialist in Labor & Employment Law. He is Benesch's Ethics Chair and frequently speaks and writes on the topics of labor and employment and legal professionalism and ethics. Mr. Gross received his B.S. in Industrial Engineering from the University of Missouri, his MBA from Southern Illinois University, and his JD, summa cum laude, from the Cleveland-Marshall College of Law. He is the Vice President of the Cleveland Metropolitan Bar Association and has chaired its Certified Grievance and its Ethics and Professionalism Committees. He is the President of the Cleveland Law Library Association and a Master Bencher of the Cleveland Employment American Inn of Court. He is also on the advisory board of the Miller Becker Center for Professional Responsibility.

**ELIZABETH HAMILTON** is Assistant General Counsel for Office Depot, headquartered in Boca Raton, Florida. She provides real estate legal service and guidance with respect to ODP's portfolio of 1,400+ retail locations, distribution centers, sales offices and corporate headquarters. Ms. Hamilton is a summa cum laude graduate from the University of Texas at Austin with a BBA from The McCombs School of Business. She obtained her law degree from The University of Texas School of Law where she was named to the Order of the Coif. Previously she practiced at Jones Day and USAA Real Estate Company where she represented the company as landlord, developer, and service provider. Elizabeth is a board member of the Georgetown University Law Center's Advanced Commercial Leasing Institute and a member of the International Council of Shopping Centers, the American Corporate Counsel Association, the State Bar of Texas and the Florida Bar Association (Authorized House Counsel).

**PATRICIA HARTMAN** is a partner with Hanson Bridgett, LLP in Sacramento, California. Patricia has been practicing commercial real estate and business law for more than 35 years. She represents clients in the health care, senior care, engineering, accounting, architecture, agriculture, insurance and consulting industries with their real estate, general business and commercial law matters. In the real estate arena, she represents health care systems, senior care communities, landowners, developers, investors, lenders, landlords and tenants. She has extensive experience in negotiating and documenting complex real estate transactions with specialization in regulatory and compliance-related matters facing healthcare clients. For more than 20 years, Patricia has represented Sutter Health and its affiliates, which together are one of the largest privately held owners of real property in the State of California, in all aspects of real estate, including land and other real property acquisitions, project development, easements, and ground and office leases.

**RICHARD HELLER** serves as Senior Vice President and General Counsel of Legal Sea Foods, LLC, a nationally acclaimed seafood and restaurant company. Mr. Heller is responsible for business planning and commercial real estate. Upon graduation from Harvard College (cum laude) and Boston University School of Law, he was admitted to practice before the U. S. District Court for Massachusetts, the U. S. First Circuit Court of Appeals, and the U. S. Supreme Court. He is co-chair of the Leasing Committee of the Massachusetts Real Estate Bar Association and a member of the Advisory Board of the Georgetown Law Advanced Commercial Leasing Institute. He is a Director on the New England Regional Board for UNICEF and JVS; and he serves on the Board of Trustees of the New England College of Optometry. Mr.



Heller has presented numerous Restaurant Leasing Programs at the International Council of Shopping Centers (“ICSC”) Law Conferences.

**MARK S. HENNIGH** is a founding Partner at the San Francisco law firm of Greene Radovsky Maloney Share & Hennigh LLP. A LEED® accredited professional, Mr. Hennigh provides services in a broad range of real estate transactions, including leasing, acquisition, financing, development, tax-deferred exchanges, alternative energy and environmental matters. Mr. Hennigh’s real estate clients include owners, developers, landlords, tenants, retailers, restaurants, law firms, accountants, software/computer companies, agricultural interests and consultants. His alternative energy clients include developers, contractors and lenders in wind, solar, biomass, cogeneration and energy efficiency projects throughout the United States and Canada. Mr. Hennigh has been a lecturer and writer for ACREL, ALI-ABA, BOMA, ICSC, PLI, Continuing Legal Education International, California Continuing Education of the Bar and the California Bar Real Estate Section. Mr. Hennigh received his undergraduate degree from Dartmouth College (cum laude) and his J.D. degree from Georgetown University Law Center.

**ADAM HILL** is Partner-in-Charge of the Real Estate & Construction Group at Cohen & Company, one of the top accounting firms in the country. He works with clients in the real estate, construction and energy industries, particularly commercial and residential developers and property management companies whose projects range from \$5 million to \$500 million in scope. Adam assists his clients with daily business issues as well as tax planning and structuring; deal and financing assistance; investment analysis; forecast and projections; cash flow and common area maintenance (CAM) analysis; general business planning; conservation easements; cost certifications; and historic, new markets, and energy tax credits and incentives. He approaches each engagement in a straightforward and efficient way that keeps clients informed of progress and issues as they arise. Adam assists clients across the country, and has been involved behind the scenes in some of Cleveland, Ohio’s most transformative projects in recent years.

**PHILLIPS HINCH** is the Vice President of Tax Policy for the International Council of Shopping Centers (ICSC). Prior to joining ICSC in February of 2017, he served as the Senior Policy Advisor for Senator Susan Collins (R-ME) and the Senior Economic Policy Advisory for Rep. Tom Reed (R-NY). Phillips began his career on the Hill at the Ways and Means, Tax Staff, then under the chairmanship of Rep. Bill Thomas (R-CA). He has also worked for the U.S. Chamber of Commerce and the Financial Planning Association. Phillips received his B.A. from the University of Virginia. He has an MBA from the University of Chicago Booth School of Business and a Masters of Taxation from American University.

**CHRISTIE HINES** is Assistant General Counsel of Leasing at Lerner, one of the largest private development companies in the Washington, DC area. Lerner owns and manages over 20 million square feet of retail and office space, as well as numerous residential and hotel properties. In addition to real estate, the Lerner family has various sports interests, including majority ownership of the Washington Nationals. Christie’s practice at Lerner focuses primarily on commercial leasing, property management, and corporate matters. Before working at Lerner, she was in-house counsel at Ritz Camera Centers. A graduate of Duke University and The George Washington University Law School, Christie is married with two children, and lives in Loudoun County, Virginia.

**ADAM HIRSCHFELD** is a partner with Rudolph Fields LLP in Bethesda, Maryland. Adam focuses his practice in two key areas: (1) the representation of landlords in the negotiation of anchor tenant and junior anchor tenant leases; and (2) the representation of a variety of tenants in connection with leasing matters, ranging from a regional department store to developing restaurant concepts. Adam currently acts as the lead leasing counsel for multiple projects, including major mixed use re-developments. Adam has worked as in-house counsel for DDR Corp. and Big Lots Stores, Inc. Adam has conducted multiple speaking presentations at the ICSC Law Conference. Adam currently lives in Gaithersburg, MD with his wife Jaime, and sons Nathan and Andrew. In his spare time, he coaches youth soccer and does muscle-ups.

**ELIZABETH (LIZ) HOLLAND** is the Chief Executive Officer and General Counsel of Abbell Associates, a seventy-seven year old private real estate investment, development and management company with an approximately 5.5 million/sf portfolio, comprised of shopping center, office, and enclosed mall properties. Liz is responsible for overseeing all business and legal matters, including development, financing, leasing, capital and construction projects, and investor and tenant relations. Active in the International Council of Shopping Centers (ICSC), Liz served as the first Vice Chairman (2015-2016); Chairman (2016-17); Past Chairman (2017-2018) and is a member of the Executive Board and the Board of Trustees. In addition to ICSC, Liz is also a member of the Real Estate Roundtable and the Urban Land Institute (ULI) - Commercial & Retail Council - Blue. In February 2017, Liz became a Trustee of Federal Realty Investment Trust (FRT). In November 2017, Liz became a board member of VICI Properties, Inc. (VICI), a REIT owner of experiential and gaming real estate that went public in January 2018. Prior to joining Abbell, Liz was a Senior Staff Attorney with the National Bankruptcy Review Commission, a Congressional commission charged with making recommendations to amend the



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**HOWARD K. JERUCHIMOWITZ** is a Shareholder of Greenberg Traurig, LLP. His litigation practice emphasizes on Real Estate Litigation, including landlord-tenant, shopping center, mechanics lien, foreclosure and construction disputes on behalf shopping center owners, developers, managers, lenders and tenants. Mr. Jeruchimowitz is on the Board of Editors for the Shopping Center Law & Strategy, where he has authored articles for the publication on co-tenancy and operating covenant remedies, site plans and self-help remedies. Mr. Jeruchimowitz has been a roundtable leader and seminar speaker at prior ICSC law conferences, including on topics about site plans, mechanics' liens, lease exit strategies and leases in the court room. He is also a subcommittee chairperson for Emerging Issues for the Real Estate Litigation and Condemnation Committee for the ABA. Mr. Jeruchimowitz has been recognized as a Leading Lawyer and profiled in the January 2016 Leading Lawyers magazine for the real estate, construction and environmental edition.

**SCOTT P. KADISH** serves as Ulmer & Berne's managing partner. His leadership emphasizes exceptional client service while maximizing value for clients. Additionally, Scott works to maintain a collegial, supportive, diverse work environment to capitalize on the benefits of a team approach and improve our ability to serve clients. Scott's practice focuses on the representation of landlords and tenants in the development and lease-up of shopping centers on a national basis. He also counsels clients on a wide variety of real estate and business transactions, and general business law. Scott routinely appears on the Ohio Super Lawyers list and has achieved the highest ranking, AV Preeminent®, from Martindale-Hubbell®. He is recognized by the American College of Real Estate Lawyers (ACREL), and by Chambers USA, which named him among Ohio's "Leaders in Their Field" for real estate.

**CLINT KAKSTYS** is a Member of the Firm in the real estate department of Sills Cummis & Gross P.C. and is resident in the Firm's New York office. His practice focuses on the acquisition and disposition of commercial properties, with particular emphasis on shopping center purchases and sales. In addition, Mr. Kakstys frequently represents both borrowers and lenders in connection with commercial mortgage loan originations, assumptions and modifications and mezzanine financing transactions. He also has experience representing clients in connection with commercial leases, subleases and lease assignments and terminations. Mr. Kakstys received his A.B. from Princeton University and his J.D. from the University of Connecticut School of Law.

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**WALKER KENNEDY III** is Vice President and General Counsel of Woodbury Corporation. He has served Woodbury Corporation as General Counsel for over 25 years. Founded in 1919, Woodbury Corporation is a full-service real estate development firm which acquires, develops, and manages real estate with long term ownership and growth objectives in mind. Mr. Kennedy oversees in-house Legal Department which handles the due diligence for dozens of acquisitions annually and collectively oversees and personally negotiates in excess of a thousand leases and real estate transaction related documents each year. He has served as an expert witness concerning leasing practices and has been a speaker and panelist on leases and lease negotiations. Mr. Kennedy earned a B.A. Cum Laude from Drake University and a J.D. from the S.J. Quinney College of Law from the University of Utah. He was admitted to the Utah State Bar in 1986.

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**EDWARD KRASNOVE** is the Counsel to Griffin, Fletcher & Herndon, LLP. He has over 40 years of experience in commercial real estate law. He was the Co-Chairman of the ICSC Law Conferences in 1982 and 1988 and Chairman in 1983 and 1989. He has also lectured on numerous occasions at a variety of venues. He was Chairman of the Shopping Center, Industrial and Commercial Subsection of the Los Angeles County Bar Association and is a current member of The American College of Real Estate Lawyers. He also served on the Legislative Committee of the California Business Properties Association and the Editorial Board of Commercial Leasing Law and Strategy. He is included in the Martindale Hubbell Bar Register of the Pre-Eminent Lawyers, and has been included in Los Angeles and San Diego "Super Lawyers". Mr. Krasnové received his B.A. from Brooklyn College and his J.D. "With Honors" from the John Marshall Law School.

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**KENNETH S. LAMY**, is Founder, President & CEO of The Lamy Group, LTD and DataPoint International, LLC. Mr. Lamy has 30 plus years of deep experience in commercial & retail real estate and considered a global expert on retail leases, including rent, sales analysis, and revenue/data verification, tenant sales audits, analytics and compliance examinations. LAMY clients include CRE / retail real estate including private / public companies and REITs that own or manage



thousands of properties including 1.5 plus billion square feet of GLA. An ICSC member over 35 years, Lamy is a recipient of ICSC's prestigious Trustee Distinguished Service Award, holds the Certified Retail Property Executives (CRX) designation and member of numerous global committees. He also serves as an ICSC Ambassador and faculty member of various ICSC schools. Mr. Lamy is a graduate of Tulane University (MBA, 1990) and St. Edward's University (BBA, Magna Cum Laude, 1977).

**ROBERT LEHANE** represents landlords, creditors, asset purchasers, vendors, intellectual property licensors, creditor committees, lenders and trustees in all aspects of restructuring, bankruptcy and corporate reorganization. His extensive experience includes complex asset sales, avoidance actions, liquidations and appeals in significant chapter 11 cases in the retail, restaurant, real estate, telecom and energy industries. Ranked as a leading bankruptcy lawyer in Chambers USA, Bob is singled out by clients as "one of the best in the country when it comes to landlord-related issues." Bob frequently participates in the unsecured creditors' committee process on behalf of landlord clients and has successfully defended unwanted lease assignments and claim objections, terminated leases, acquired lease designation rights and spearheaded complex joint venture retail acquisitions. Bob has been involved in hundreds of high-profile retail bankruptcy cases with assets and liabilities valued in the billions of dollars.

**MARK S. LEVENSON** is a Chair of the Real Estate Department and Chair of the Real Estate Transactions Practice Group at Sills Cummis & Gross P.C. He also chairs the Firm's Israel Business Practice Group. Mr. Levenson is Chairman of the New Jersey-Israel Commission. Mr. Levenson serves on the Board of Governors of Tel Aviv University. He is a fellow of the American College of Real Estate Lawyers. Mr. Levenson handles a broad range of transactions for domestic and international clients, including acquisitions, development, office and retail leasing, traditional real estate finance lending and corporate real estate advisory work. Mr. Levenson has done extensive international work for his clients including projects in the United Kingdom (Canary Wharf), India, the Czech Republic, Eastern Europe, Israel and Latin America. Mr. Levenson received his J.D. from New York University School of Law in 1982 and his B.A., cum laude, from Brandeis University in 1978.

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**DAVID S. LIMA** is the principal of Real Solutions, PLLC in Minneapolis, MN, offering legal and business consulting services to the real estate industry. With over 35 years of real estate deal making and legal experience with shopping center developers and international retailers, David specializes in creatively resolving thorny issues and making day to day operations efficient. He was Chief Legal Officer and Director of Leasing for a shopping center developer, and has led real estate and legal teams for Ahold USA, Inc. and Target Corporation for over 20 years. Before that he was in private practice in Hartford, Connecticut. David received his undergraduate degree in real estate finance from the Center for Real Estate and Urban Economic Studies at the University of Connecticut and a JD degree from the University of Connecticut School of Law.

**LINDA MADWAY** serves as Senior Vice President and General Counsel at ShopCore Properties L.P., which is owned by funds affiliated with Blackstone Real Estate, and currently owns and operates over 24 million square feet of retail space across the U.S. Ms. Madway was previously Vice President and General Counsel at RioCan America Management, LP, the U.S. subsidiary of Canada's largest REIT. Previous to working at RioCan, Ms. Madway was Vice President and Associate General Counsel at Charming Shoppes, Inc., a national retailer. Ms. Madway began her practice at Saul Ewing LLP. Her work has included developments, acquisitions, financings, leasing, and other matters. She is a graduate of the University of Pennsylvania, where she received a B.A. in Urban Studies summa cum laude, and of Villanova Law School, where she graduated cum laude. She has previously spoken at the ICSC Legal Conference and at the ACC Annual Meeting.

**RENEE J. MAGNANT** is General Counsel for AZT Corporation, part of the Tabani Group, a commercial real estate company with a portfolio valued at over \$1 billion in transactions and encompassing over 10 million square feet of commercial, hotel, and residential real estate nationwide. Prior to joining the Tabani Group in July 2017, Renee spent 26 years with the Real Estate Group of the Legal Department at JCPenney until her retirement on July 1, 2017 (where she was involved in all aspects of real estate). Prior to joining JCPenney, Renee was associated with the law firms Akin, Gump, Strauss, Hauer & Feld and Stutzman & Bromberg in Dallas, Texas. She is a member of the Texas, Maryland and Virginia State Bars. Renee serves on the Law Conference Program Planning Committee for the International Council of



Shopping Centers (ICSC), and has been a frequent speaker at the ICSC Law Conference since 2000. She received her B.A. from University of Virginia, J.D. from Georgetown University Law Center and Masters of Law & Taxation from William & Mary (Marshall Wythe School of Law).

**PAUL S. MAGY** is a member of Clark Hill, PLC in Birmingham, Michigan representing shopping center and other commercial property owners, developers, property managers and brokers and is a frequent seminar speaker. Paul chairs ICSC's Legal Advisory Council, served as Michigan ICSC's State Director, Government Relations Chair and Central Division ICSC Government Relations Chairman. He is Program Planning Chair for Michigan ICSC's Continuing Real Estate Education Program and has chaired the ICSC Ohio, Kentucky, Indiana and Michigan Regional Law Symposium. He is a Past President of the Building Owners and Managers Association of Metro Detroit (BOMA). In 2012 Paul was awarded the ICSC Trustees Distinguished Service Award. He is a graduate of Wayne State University Law School, a Fellow of the Michigan State Bar Foundation and a Life Member of the Judicial Conference of the U. S. Court of Appeals for the Sixth Circuit.

**STEPHANIE MALAYIL** is an experienced real estate attorney with over 18 years of commercial transactional experience providing legal counsel for one of the largest shopping center owners in the United States as well as in private practice. She was directly responsible for drafting, negotiating, and closing 100+ commercial leases annually, while simultaneously managing a high-volume lease administration department at Macerich (MAC NYSE). During her time in-house and in private practice Stephanie has gained extensive experience in the drafting and negotiation of retail (including restaurant and theater) and office leases. In addition, she has negotiated lease-related documents such as lease guaranties, letters of intent, SNDAs, memorandums of lease, lien subordination agreements, amendments and assignment agreements. Stephanie has advised landlords on major and ground-up redevelopment matters as well as property management issues.

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**ARNOLD L. MAYERSOHN, JR.** is the founder and principal of Mayersohn Consulting, LLC. He currently advises clients on business and legal aspects of procuring and operating concessions within airports and other transportation hubs. He retired from Westfield in late 2015 while continuing to be a consultant through 2016. With over 37 years as an attorney



and business executive, Arnie has extensive real estate industry experience and has specialized his practice on business development, management, leasing, and operations of concession programs. He was responsible for all legal matters and documentation for Westfield's Airport Division since inception in 1995. Prior to Westfield, Arnie worked in an assortment of positions with various companies and law firms, practicing in the areas of banking, bankruptcy, corporate, real estate, and securities laws. He received a Bachelor of Science in Business Administration from the University of Colorado and a Juris Doctor from the University of Arkansas.

**MELISSA MCBAIN** is a partner at Daoust Vukovich LLP, a leading commercial leasing and property development boutique law firm. Melissa has dedicated her career to representing commercial landlords and tenants in a variety of commercial leasing matters. She has expertise in managing commercial lease transactions for all types of properties, including office, retail, industrial and mixed-use. Melissa's practice includes the interpretation of commercial leases and the coordination of major projects, including multi-location deals and due diligence on acquisitions. Her practice also includes telecommunications and building services arrangements. Melissa is a member of Toronto CREW (the Toronto Commercial Real Estate Women's Association), an active member of the Greater Toronto NAIOP Programs Committee as well as the Program Planning Committee for the Canadian Law Conference of the International Council of Shopping Centers (ICSC). Melissa is the Vice-Chair of the ICSC 2018 Canadian Shopping Centre Law Conference Program Planning Committee.

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**HEATHER SMITH MICHAEL** is Chief Counsel, Retail at JLL. As counsel for JLL's Retail Group, Heather is responsible for drafting and negotiating agreements, providing legal and ethics training to Retail employees, overseeing litigation and employment matters, developing best practices, and generally dealing with the crazy things that happen at shopping centers. Prior to joining JLL, Heather was a litigation partner at Arnall Golden Gregory LLP in Atlanta, Georgia, where she litigated complex cases for corporations, professionals, and bankruptcy trustees. Originally from Miami, Florida, Heather graduated from Emory University, where she was an accounting major, and Emory University School of Law.

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She is a past chair of the Urban Land Institute, Louisiana District Council, the Last Word Editor for Probate & Property, and the co-founder and first President of New Orleans CREW. She is a member of the Louisiana and Alabama Bars. Marie has also been named as one of Louisiana's Best Lawyers. Ms. Moore speaks and publishes frequently on lease and insurance law.

**STACY MOSKOWITZ** is a Senior Director and Senior Leasing Counsel for Unibail-Rodamco-Westfield in Los Angeles, part of the newly formed group which combines Westfield's U.S. and U.K. strength with Unibail-Rodamco's European dominance. Unibail-Rodamco-Westfield is the premier global developer and operator of flagship retail destinations, with shopping centers in 13 countries and 27 global retail markets including London, Paris, New York and Los Angeles. She has been with Westfield (now URW) for 15 years. During her time at there, Stacy has worked on numerous retail and restaurant leases, currently emphasizing in developments (and the Westfield Valley Fair development in particular). Prior to Unibail-Rodamco-Westfield, Stacy worked at Warner Bros. Studio Stores, the former retail division for Warner Bros. She is located in their headquarters in Century City, California.

**KEVIN PATRICK MURPHY** is the head of Walter | Haverfield's Corporate Transactions group, which consists of all the firm's business and transactional lawyers. Kevin represents public and private companies on major real estate transactions. His real estate work includes construction, development, financing, leasing, acquisitions, dispositions, exchanges, zoning, and entitlements. His practice also focuses on negotiating acquisitions, dispositions, buyouts, and joint ventures. He advises on structuring transactions and corporate governance matters. In addition, Kevin regularly represents financial institutions and corporate borrowers in connection with commercial loan transactions. Kevin also represents marijuana business owners, individuals looking to enter the legal cannabis industry, and clients looking to effect change in marijuana laws and regulations.

**SUSAN MYERS** is Sr. Director of Real Estate, Mgmt./Dev. & Counsel for 24 Hour Fitness USA, Inc. In that capacity, she is responsible for overseeing the preparation and negotiation of all real estate documents for the acquisition, disposition, development, leasing and management of the company's expanding real estate portfolio. Prior to moving to California in 2012, Susan lived and worked in Pittsburgh, PA for 20 years. She began her career at mid-size general practice law firm and then moved in house, working for a regional shopping center developer and then a large a grocery store chain. Susan received a B.A. in Philosophy from the University of Texas and her J.D. from West Virginia University College of Law. She is licensed to practice law in PA, WV, FL and CA (In-House).

**JONATHAN "JON" NEVILLE** is a partner in and leads the Retail Practice at Arnall Golden Gregory in Atlanta, Georgia. Mr. Neville has completed transactions in all 50 states, has spoken at multiple conferences across the United States and on nationally syndicated media productions, and has been appointed to leadership positions in multiple professional and trade organizations. Mr. Neville actively assists clients in commercial real estate acquisitions on a nationwide basis, representing principals and investment groups which acquire, develop and sell shopping centers and other development projects of all sizes. He has also negotiated, and continues to be responsible for leases on behalf of nationally-recognized retailers, restaurants and developers. In his franchising practice, Mr. Neville serves as general outside real estate counsel for several nationally acclaimed restaurant and retail franchisors, and frequently [150] advises franchisees and franchisors on the complex interplay between real estate transactions and franchise requirements and regulations.

**KEVIN M. NEWMAN** is a partner with Barclay Damon LLP in its Syracuse, New York office and a member of the firm's Restructuring, Bankruptcy and Creditors' Rights and Real Estate practice areas. He represents creditors, including real estate developers, lenders, vendors and others in bankruptcy cases and with regard to pre-bankruptcy issues. Mr. Newman has represented commercial real estate developers in many major retail bankruptcy cases for the past 30 years. He also handles all aspects of lease negotiations, lease preparation and lease enforcement. Mr. Newman has been a speaker and writer for conferences sponsored by the International Council of Shopping Centers and the New York and various county bar associations. He served as chair of the Bankruptcy Committee of the New York State Bar Association Business Law Section, holds an AV Martindale Hubbell rating and was selected to New York Super Lawyers.

**TERRANCE A. ("TERRY") NOYES** is a sole practitioner operating as Terrance A. Noyes, LLC. His practice focuses solely on the representation of Whole Foods Market, Inc. in its grocery store leasing activities in the United States and Canada. Although licensed to practice in Colorado, Mr. Noyes lives in and works from Playa del Carmen, Mexico, having answered the call of the beach in August of 2017.

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practitioners in the nation, is a Fellow of the American Academy of Real Estate Lawyers, and is certified as a Real Property Law Specialist by the Minnesota State Bar Association. Joe was Senior Group Counsel at Target Corporation for almost 20 years, and previous to Target, a partner at Petersen, Tews & Squires in Minneapolis. He began his legal career as in-house counsel for The Center Companies, now part of General Growth. He is a graduate of Washington University in St. Louis (BA, Economics) and the University of Minnesota Law School. Joe is also member of the Hispanic National Bar Association, Minnesota Hispanic and Cuban-American Bar Associations. He is admitted to practice law in Minnesota and Arizona.

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**KAREN O'MALLEY** is a Director in the firm's Real Estate group. She brings over 20 years of experience in real estate to clients in the areas of acquisition, permitting, financing and leasing of all types of commercial properties. Karen focuses her practice on retail and office leasing. In her retail practice, she represents landlords in leasing to national, regional and local tenants, anchor and junior anchor retailers, entertainment facilities and restaurants in transportation-centered projects, mixed-used developments and redevelopments, enclosed malls and lifestyle centers. In her office practice, Karen represents landlords and tenants in a variety of office buildings, including corporate headquarters and mixed-use developments. Karen has been a speaker at prior ICSC Law Conferences.

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**MARTIN H. ORLICK** is a member of Jeffer Mangels Butler & Mitchell LLP (JMBM) in San Francisco, where he focuses on real estate transactions and litigation, including trials, arbitrations and alternative dispute resolution, and leads the firm's Americans with Disabilities Act (ADA) Compliance and Defense Group. He represents shopping centers owners, financial institutions, hotels, restaurants, and retail clients nationwide. With more than 30 years of experience, he is involved in all aspects of leasing, acquisitions and sales, lease administration, portfolio management and development. Marty's practice includes chain-wide roll-outs for regional and national tenants, operations counseling, land use regulation and permitting, code compliance, lease termination negotiations, contracts, and public relations issues. He has represented clients in more than 500 ADA cases, including Department of Justice investigations, mediations and enterprise-wide compliance. Marty is a member of the American College of Real Estate Lawyers and a frequent lecturer for the ICSC.

**PETER M. OXMAN** is a partner in the Real Estate Department of Seyfarth Shaw LLP's Houston Office. Mr. Oxman has 29 years of experience in the development, leasing, financing, acquisition and disposition of retail, office, industrial, multifamily and student housing, and healthcare projects in the U.S. and Latin America. He has extensive experience in negotiating domestic and international joint ventures and multi-jurisdictional portfolio transactions. His clients include leading real estate developers, investors, fund sponsors, student housing operators and lenders. Mr. Oxman also has extensive experience in the purchase and sale of energy storage, oil and gas properties, pipelines, and related facilities.



He received his B.A. from Columbia University and his J.D., cum laude, from Georgetown University Law Center. Mr. Oxman served on the Houston Planning Commission from 1997-1999. He also served from 2013-2016 as the Houston City Co-Chair for the Lawyers Council on Legal Diversity's law school mentoring programs.

**DEAN PAPADAKIS** is a principal founder of Kaplan Papadakis & Gournis, P.C. He has over 20 years of experience in representing national and local retailers, shopping center owners, and investors in all facets of acquisition, development, operation, and leasing of commercial real estate throughout the country. Notable and representative transactions that Dean has handled include: Representation of a physical therapy client in its expansion of over 900+ clinic locations nationally, Representation of an urgent care client in its roll out of 50+ medical facilities nationally, Representation of local developers in the acquisition and development of multi-tenant retail centers involving third party approvals and entitlements. Dean has extensive experience in representing both landlords and tenants, negotiating lease agreements for commercial property of all types; including commercial office and retail space in major cities such as Chicago, Houston, Boston, Las Vegas, and Seattle, suburban shopping center in-line leases, outparcel, and freestanding ground leases.

**TANDY C. PATRICK** is a partner with Bingham Greenebaum Doll LLP where she serves on the Firm's Board of Directors. Her practice focuses on the leasing, acquisition, development and financing of commercial real estate, representing regional shopping center developers and national restaurant franchisees. She is listed in the Best Lawyers in America, Kentucky Super Lawyers and Chambers USA America's Leading Lawyers for Business. She is a member of ACREL and is active in ICSC and CCIM. Tandy is a frequent speaker at the annual ICSC KY/TN Idea Exchange, and has led several Roundtables at US Shopping Center Law Conferences. She is on the Planning Committee for the ICSC OKIMP Retail Development and Law Symposium (Co-Chair in 2017/2018). She is also a lifelong horsewoman and is the current Chair of the Kentucky Horse Park Commission, and also serves on the Board of Directors of the American Saddlebred Horse Association.

**MARGARET DEARDEN PETERSEN** is the founding principal of Petersen Law PLLC, which focuses primarily on commercial leasing matters (retail, office, and medical office). Prior to founding her law firm in December 2011, she was the Director-Real Estate Counsel for Borders Group, the Ann Arbor, MI based parent company of Borders and Waldenbooks stores. Before joining Borders in 1993, Ms. Petersen was an in-house real estate counsel with Hechinger/Home Quarters Warehouse in Landover, MD, and from 1987 to 1992 was Assistant General Counsel for Baltimore-based developer Continental Realty Corporation. Ms. Petersen is a frequent speaker on leasing and retail real estate topics, including for the ICSC and the State Bar of Michigan, Real Property Law Section. She is a 1983 graduate of the University of Maryland (now Francis King Carey) School of Law and a 1980 graduate of Loyola College (now University) at Baltimore.

**THOMAS J. PHILLIPS** is the Real Estate Chair and a partner in the Boston office of BROWN RUDNICK LLP, a full-service international law firm of over 250 attorneys with additional offices in Hartford, London, New York, Orange County, Paris, Providence and Washington. For over 30 years, Tom has represented many of the nation's most prominent shopping center owners, developers and retailers in a variety of transactions. Tom is an ICSC Ambassador, serves on ICSC's Legal Advisory Council and is a past ICSC State Director and a past Chair of ICSC's New England Conference. Tom resides in Newton, Massachusetts, where he has served on its Zoning Board of Appeals. He has also served as Campaign Co-Chair for Combined Jewish Philanthropies' Real Estate Team. Tom is a graduate of Bowdoin College and the Boston University School of Law, where he was an Editor of the Boston University Law Review.

**KAREN R. PIFER** is a Partner in Honigman's Real Estate Department and is located in the firm's Bloomfield Hills, Michigan office. Ms. Pifer advises and represents clients in various types of real estate transactions, including the acquisition, sale, development, financing and leasing of shopping centers, office buildings, hotels and other real estate projects. She has significant leasing experience representing landlords in connection with retail and office leases. Ms. Pifer also represents borrowers and lenders in mortgage loan transactions and advises and represents clients in workouts, foreclosures and restructuring of debt transactions. Admitted to practice in the state of Michigan, Ms. Pifer received a J.D. from the University of Michigan Law School and a B.A. from Albion College and was named in The Best Lawyers in America for 2010-2018 and in DBusiness for 2013-2015, 2017 and 2018.

**SALLY PIOTROWSKI** specializes in commercial real estate shopping center retail leasing. She has significant experience representing lenders, developers and tenants in transactions relating to their retail lease portfolios and real estate owned properties. Prior to joining the national restaurant chain P.F. Chang's, Ms. Piotrowski worked in-house for the retailers The Gap, Old Navy, Banana Republic, Sprouts Farmers Market and PetSmart, where she negotiated leases and ancillary documents in hundreds of Shopping Center Developments within the United States and Internationally (including Canada, Japan, China, Italy, France and the United Kingdom). During her in-house practices she lead the real estate legal team



to address all matters of real estate and provided counsel to all departments involved with property including new store development, research, property management, construction, facilities and procurement. Before her career working for retailers, Ms. Piotrowski worked for Bank of America, NT&SA where she lead the group managing large portfolios as master servicer for a variety of investors. She also worked in-house as the Sr. Loan Administrator for the Canadian developer Bentall Development and Construction Company where she worked on a variety of real estate transactions including purchase transactions, loan agreements and commercial leases for offices, industrial and warehouses facilities.

**LOUIS RAYMOND, ESQ.** has been Vice President General Counsel of Irvine Company Retail Properties for nearly 12 years. The Company has developed, owns and operates a California portfolio consisting of over 40 California regional and neighborhood shopping centers that includes Fashion Island in Newport Beach and the Irvine Spectrum Center, as well as 16 smaller retail projects embedded within retail/residential mixed-use developments. In his role, Mr. Raymond is responsible for all leasing and development legal work within the portfolio, manages landlord/tenant litigation, and advises on shopping center operational issues. Mr. Raymond has a total of 19-plus years as in-house real estate counsel, including a stint with The Walt Disney Company from 1998 to 2005. Mr. Raymond also has over 12 years of private practice experience, most significantly with the law firm formerly known as Pillsbury Madison & Sutro.

**DON REA** chairs the firm's Construction Practice Group, a diverse group of attorneys who represent clients in all aspects of construction matters from ground breaking to grand opening. Over the course of his 25-year legal career, Don has represented clients in various litigation and arbitration matters involving business disputes, construction defects, delay and acceleration claims, land development disputes, landlord/tenant disputes, consumer class actions, and commercial lending. His clients include national retailers, contractors, commercial owners and developers, consumer product and services companies, and financial institutions. Don represents these clients in controversies ranging from \$500,000 to over \$100 million.

**OSCAR R. RIVERA** is a shareholder at Siegfried Rivera in Ft. Lauderdale, Florida. His practice is focused on all aspects of Real Property and Shopping Center Law and he heads the Real Estate Practice Group of the firm. He completed his undergraduate studies in accounting at the University of Miami and received his law degree from Georgetown University. Since 1981 he has represented numerous developers, investment companies, retailers, lenders and management companies throughout the United States and Latin America. He has held several leadership positions within ICSC having served as the Florida State Director; Divisional Government Affairs Chair and Florida Government Affairs Chair. He has also served as chair of the Conference of the Americas; Florida Law Symposium; 2006 US Shopping Center Law Conference; Latin American Law Conference. Mr. Rivera lectures on various corporate and real estate topics throughout the United States and Latin America.

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**LISA C. ROLNICK** is Senior Corporate Counsel at Unibail-Rodamco-Westfield, part of the newly formed group which combines Westfield's U.S. and U.K. strengths with Unibail-Rodamco's European dominance. Mrs. Rolnick leads URW's Airport Division legal department, currently providing legal support to the business development side. Mrs. Rolnick has been with Westfield for eight years, and has a total of 16 years of experience practicing law in the commercial real estate industry. Included in the portfolio for which Mrs. Rolnick has historically been primarily responsible is the negotiation and documentation of all concession leases and master contracts, as well as all other legal and contractual matters. Prior to joining Unibail-Rodamco-Westfield, Mrs. Rolnick's primary area of practice was drafting and negotiating commercial real estate leases on behalf of both landlords and tenants. Mrs. Rolnick received her Bachelor of Science in International Business from the University of Maryland at College Park and her Juris Doctor (cum laude) from the University of Baltimore School of Law.



**JARED H. ROTHMAN** is a partner at The Flateman Rothman Law Firm in New York City. Since joining the Firm in 2006, he has focused his practice on retail and restaurant leasing, representing both landlords and tenants of all types of retail and mixed-use properties located throughout the United States. Jared's clients include many national retailers and restaurateurs, who seek his advice and skills on not only the legal implications but also the practical business considerations that underlie lease negotiations today.

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**HANK ROUDA** has worked in retail for over 25 years. He is currently General Counsel for Giorgio Armani Corporation, where he oversees all legal and lease administration for Armani's North, Central and South American operations. He started in the law firms Lord, Bissell & Brook and Burke Bosselman & Weaver. He subsequently moved in-house with Equity Properties & Development Company and then LaSalle Partners. He became Foot Locker, Inc.'s Director of Leasing Services, where he supervised all leasing legal activity for their North American stores. After that, Hank became Vice President – Legal Affairs for DLC Management Corp., where he was responsible for all legal and human resources activities. He was then the General Counsel and Head of Legal for H&M's North, Central and South American divisions. Hank received his B.S. from Miami University in 1983 and his J.D. from Boston College Law School in 1986.

**MICHAEL H. RUBIN**, one of the leaders of the multi-state law firm of McGlinchey Stafford PLLC, is a member of the ABA Standing Committee on Ethics and Professional Responsibility and has presented over 400 major papers in the U.S., Canada, and England on real estate, ethics, finance, appellate law, and legal writing. He is a past-President of the American College of Real Estate Lawyers, the Bar Association of the Fifth Federal Circuit, the Louisiana State Bar Association, and the Southern Conference of Bar Presidents. He serves as a Life Member of the American Law Institute and a Commissioner on the Uniform Law Commission. Rubin is an author of, co-author of, and contributing writer to more than a dozen legal books and over forty articles; his works are used in law schools and have been cited as authoritative by state and federal courts. He also is the author of award-winning novels.

**ROY P. RUDA** is a partner with the law firm Kitchens Kelley Gaynes P.C. Mr. Ruda's practice focuses on commercial real estate acquisitions, dispositions, development and leasing transactions with a particular emphasis on retail and office leasing and development. Mr. Ruda regularly represents developers, landlords and tenants in the negotiation and drafting of transaction documentation, including, purchase and sale agreements, ground leases, build-to-suit leases, site development agreements and reciprocal easement agreements for the purchase, sale and development of freestanding facilities, mixed-use developments, office buildings and regional and power centers. Mr. Ruda received a J.D. degree from the Emory University School of Law and a B.A. in Economics and History from the State University of New York at Binghamton. Mr. Ruda is admitted to practice in Georgia, New York and New Jersey and is a member of the American Bar Association and the International Council of Shopping Centers.

**LEE SAMUELSON**, even before becoming a lawyer, spent many years working in the real estate industry and gained valuable and relevant knowledge that he uses today. He has significant experience in structuring and executing the full spectrum of real estate transactions. This experience includes large portfolio transactions; joint ventures and funds; mortgage loans; revolving credit facilities; project finance transactions; synthetic leases; mezzanine financing; single asset and multiple asset securitized finance transactions; and purchase and sale transactions for trophy properties, shopping centers, regional malls, hotels, office buildings, senior living facilities, and mixed-use developments. Lee is also knowledgeable about a wide variety of commercial leases, architecture and construction agreements, and property management agreements. J.D., cum laude, Cornell University Law School, 1994; M.S., New York University, 1991; B.A., Emory University, 1987.

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entrepreneurial owners of regional malls, shopping centers and high end street retail projects in connection with various leasing, finance, operational and transactional matters. Other areas of experience include the negotiation of joint venture agreements and commercial finance involving construction and permanent real estate loans and equity investments.

**JANIS SCHIFF** is a partner in Holland & Knight's Washington, D.C., office and co-chair of the Retail Development and Leasing Team. She has extensive experience representing property owners, asset managers and investors concerning the development, redevelopment, sale, acquisition and leasing of retail, residential, office, mixed-use and hotel properties and venues. She represents clients in all facets of commercial real estate, including foreign investment in the United States, public-private partnerships, government leasing, financial workouts and restructurings, acquisition and sales contracts for improved and unimproved properties, and borrower and lender representation. Ms. Schiff previously served as the firm's client service and development partner where she worked with members of senior management and clients to develop and implement client initiatives on a firmwide basis. Ms. Schiff coordinates the firm's Rising Stars mentoring and leadership program, which she founded in 2003, and is the immediate past chair of the firm's National Real Estate Section.

**GEORGE SCHMIDT** is an attorney at Husch Blackwell in Dallas, where he focuses his practice on real estate, development and construction matters. He has decades of experience working with tenant leases, property acquisitions and dispositions, compliance regulations, Securities and Exchange Commission filings, service agreements, public share offerings, litigation and new development. George frequently drafts purchase and sale agreements, reciprocal easement agreements, joint venture agreements, construction agreements and related documentation, and he is particularly experienced with shopping malls and other commercial retail properties. He has handled dispositions, redevelopment, purchases and construction of malls across the country and as far away as Honolulu. He is a member of the International Conference of Shopping Centers and the National Association of Real Estate Investment Trusts.

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**CHARLES (CHUCK) E. SCHROER** is a Member at Frost Brown Todd LLC, Cincinnati, Ohio, where his practice is primarily concentrated in the area of commercial real estate. Mr. Schroer represents real estate developers, anchor department stores, and retailers in shopping center transactions, and has had substantial experience in the acquisition, financing, construction, leasing and sale of retail, office and mixed-use projects. Mr. Schroer also practices in the area of historic preservation law. He serves on the Program Planning Committee for the ICSC Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium and is also on the Advisory Board for the Advanced Commercial Leasing Institute, Georgetown University Law Center. He is a member of the Ohio and Kentucky Bar Associations. He received his undergraduate degree from Georgetown University and his J.D. degree from St. Louis University School of Law.

**COURTNEY L. SEELY** is General Counsel to Orangetheory® Fitness, the fast-growing fitness franchise headquartered in Boca Raton, FL, with 930+ Studios in 45 states and 13 countries, and a domestic pipeline of 340+ Studios. Before her current role, Courtney served in various executive capacities for Smashburger®, as well as the private investment firm that founded it, most recently as Smashburger's Chief Legal Officer and Corporate Secretary. Prior to that, she served in multiple roles for Quiznos®, most recently as its' EVP, General Counsel and Corporate Secretary, and before that, as an Assistant General Counsel to ARAMARK Corporation. Courtney began her legal career at Dechert LLP in Philadelphia, PA where she was an M&A and Securities Associate. Courtney frequently speaks on issues ranging from franchise development, intellectual property and crisis management to diversity and inclusiveness and career development and is actively involved with numerous franchise, in-house and legal associations and various community organizations.

**LILA SHAPIRO-CYR**, Of Counsel at Ballard Spahr, represents clients in real estate acquisitions, development, leasing, and financing. Her practice focuses on mixed-use, shopping center and urban development, representing buyers, sellers, owners and tenants, and has significant experience in complex affordable housing development. Lila was named among 2012's Top 100 Women in Maryland by The Daily Record in recognition of "high-achieving Maryland women who are



making an impact through their leadership, community service, and mentoring.” She has chaired the Real Property, Planning, and Zoning Section of the Maryland State Bar Association, is on the Board of Trustees for the Lawyers’ Committee for Civil Rights Under Law and is on the Board of The Park School of Baltimore. Lila has been named one of “America’s Leading Lawyers for Business” in Chambers USA (2013-2017) and is a member of the ICSC Law Conference Program Committee. Lila graduated from Haverford College and the University of Maryland Law School.

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**CONSUELLA (CONNIE) SIMMONS TAYLOR** is a partner in the Real Estate Section of the Global Projects Department of Baker Botts L.L.P. She is resident in the Houston office. Her practice is concentrated in the area of commercial real estate transactions, representing primarily developers/owners. Ms. Taylor has represented developer clients in a wide variety of office and retail leasing, acquisition, disposition, financing and development matters. She has been involved in drafting construction contracts and reciprocal easement agreements for the development of retail shopping centers and mixed-use projects and development management agreements with respect to office and hotel developments. Ms. Taylor received her B.A. from the University of Houston and her J.D. from Tulane Law School where she graduated Order of the Coif. Ms. Taylor is a member of the ICSC Law Conference Planning Committee and was recently elected as a fellow of the American College of Real Estate Lawyers.

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**DAVID SKRILOW** is a principal in the Law Offices of David Skrilow, a small boutique law firm located in New York City, specializing in commercial real estate, including acquisitions, developments, and leasing. The focus of the firm has evolved as the shopping center industry as evolved. Regional mall development and leasing has given way to grocery-anchored, lifestyle/entertainment, and power centers. The firm has handled a number of development projects on behalf of public and private REITs in over 20 states. In addition to representing developers, the firm represents one of the most prestigious day spas in the United States. David has been past speaker at various ICSC conferences, and has published numerous articles in real estate treatises. Received B.A., magna cum laude, from the State University of New York at Albany, and J.D., cum laude, from the State University of New York at Buffalo Law School.

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**BRIAN R. SMITH** is a partner in the Commercial Real Estate Practice Group of Arnall Golden Gregory LLP in Atlanta, Georgia. In addition to his general real estate practice, Mr. Smith has extensive experience in the negotiation of complex leasing transactions relating to retail, office and warehouse properties. Mr. Smith focuses his leasing practice on the representation of large national and local retail, office and warehouse developers and owners, as well as local and national tenants. Mr. Smith is particularly well known for his work advising both landlord and tenant clients in the negotiation of high-end restaurant deals throughout the US. In working with nationally-recognized chefs, restaurateurs, and their respective landlords, Mr. Smith has established a practice that has successfully advised best-in-class restaurants from letter of intent to opening night.

**JANE SNODDY SMITH** is US Head of Real Estate for Norton Rose Fulbright, one of the largest global legal practices. Jane advises pension funds, REITS and other investors in direct investments and in joint ventures. Her expertise involves multifamily, industrial, hospitality, health care, office, shopping center and mixed use projects. Jane has negotiated settlements in disputes in multiple states involving real estate contracts, joint ventures development agreements, leases, purchase options and environmental remediation. Jane has presented numerous papers, including, the "The Art Behind the Deal: Insights into Real Estate Investment Committees.". Besides serving as past chair and member of the ICSC Law Planning Committee, Jane is a Founder of the Center for Women in Law at the University of Texas School of Law, a Governor and Fellow of the American College of Real Estate Lawyers, past president of CREWNetwork and past Chair of the CREWNetwork Foundation.

**RICHARD SPORE:** In 30 years of practice, Richard Spore has represented private investors, family offices, publicly traded REITs, end users, and institutional lenders in a wide variety of commercial real estate transactions. He has handled retail, office, industrial, multi-family and hotel/hospitality transactions throughout the country and has been at the center of numerous high profile real estate transactions and developments in his home town of Memphis, Tennessee. He has extensive experience with joint ventures, public/private partnerships in real estate developments and use of various incentives (such as PILOTs and TIF financing) in real estate projects. He is a frequent speaker and writer on commercial real estate and business planning topics. Richard graduated summa cum laude from the University of the South (Sewanee) with a degree in Economics and English and from the University of Virginia Law School. He also has an M.B.A in finance from Christian Brothers University.

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**DAVID VALLAS** provides practical solutions to complex legal problems by understanding a client's business and its goals. As a Vice Chair of Polsinelli's Commercial Litigation practice and a Co-Chair of its Real Estate Litigation practice, David focuses his practice on resolving disputes in the real estate industry. He represents owners and managers of



shopping centers across the country in virtually every aspect of their businesses, from interpreting and enforcing commercial leases to advising them on tenant bankruptcies and guiding them through the operational and management issues that arise every day and impede their businesses. He also frequently counsels and protects real estate developers to help them complete their developments, and he often represents traditional and non-traditional lenders faced with troubled loans secured by real estate assets.

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**SUSAN WINCHURCH** is Senior Real Estate Counsel at Burlington Stores and has been immersed in commercial real estate practice for over two decades. At Burlington, she is responsible for real estate legal matters involving the existing store portfolio, spanning operational issues, compliance, facilities and property management, loss prevention, and litigation management. Susan devotes a substantial amount of her time to negotiating store remodels and downsizing lease amendments. She started her real estate legal career at Whiteford Taylor Preston LLP in Baltimore, Maryland and moved on to become Real Estate Counsel at Giant of Maryland, a major regional grocery chain headquartered in the Washington, D.C. metropolitan area, and lead Corporate Counsel at Ritz Camera Centers. In private practice, she also has represented in-line and anchor tenants, and regional and local developers. Before joining Burlington, Susan was General Counsel at a cloud-based provider of software solutions. She is a graduate of Loyola University in Baltimore, Maryland and graduated with honors from the University of Maryland School of Law.

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