ICSC

ICSC South Florida

ideaexchange®

The Westin Fort Lauderdale Beach Resort
Fort Lauderdale, FL
November 15 – 16, 2017
#ICSC

Directory

WEDNESDAY, NOVEMBER 15

Registration
3:00 – 7:00 pm
Atlantic Foyer

Welcome Reception
5:00 – 7:00 pm
Sky Terrace

THURSDAY, NOVEMBER 16

Registration
8:00 am – 4:00 pm
Las Olas Foyer

Networking Lounge
8:00 am – 2:00 pm
Atlantic Ballroom Foyer

Continental Breakfast Served
9:00 – 9:30 am
(No breakfast served after 9:30 am)
Las Olas Foyer

Welcome and Introduction to the Program
9:30 – 9:45 am
Las Olas Ballroom

Jamie Levenshon
ICSC 2017 South Florida Idea Exchange Program Planning Committee Chair
Business Development
Commercial Real Estate Insurance Division
Hays Companies of Florida
Plantation, FL

General Session I: Transportation Panel
10:00 – 11:00 am
Las Olas Ballroom

Airplanes, Trains, and Automobiles
Transportation has a large impact on how we live, work, and play. What should we expect within the next 5–10 years and how will this impact retail?

MODERATOR

Barry Somerstein
Shareholder
Greenspoon Marder
Fort Lauderdale, FL

PANELISTS

Aileen Bouclé
Executive Director
Miami-Dade Transportation Planning Organization
Miami, FL

Kasra Moshkani
General Manager
Uber
Miami, FL

Joseph Napoli
Chief of Staff and Senior Policy Advisor
Miami-Dade Aviation Department
Miami, FL

Mike Reininger
Executive Director
Brightline
Miami, FL

General Session II: The Evolution of Retail
11:15 am – 12:15 pm
Las Olas Ballroom

Change Is Upon Us
This panel explores consumer patterns, retail insights, and the nuances of our transitioning times. With deep experience in grocery, mass merchandise, and small shop retail, the panelists will share frank answers to tough questions.

MODERATOR

Lori Schneider
ICSC Southern Division Ambassador
Senior Managing Director Investments
Marcus & Millichap
Fort Lauderdale, FL

PANELISTS

Angel Cicerone
President
Tenant Mentorship, LLC
Sanford, FL

Tony Fuller
Former Head of Real Estate
Walmart
Fort Lauderdale, FL

Douglas Munson
Principal
MTN Retail Advisors
Salt Lake City, UT

Lunch Served
12:30 – 1:00 pm
(No lunch service after 1:00 pm)
Atlantic Ballroom

ICSC Foundation: American Red Cross Presentation
1:00 – 1:30 pm
Atlantic Ballroom

Patricia M. Blasi, CRX, CSM
ICSC Southern Division Vice President
Borghese Investments, LLC
Aventura, FL

Lauri Novick
President, ICSC Foundation
ICSC
New York, NY

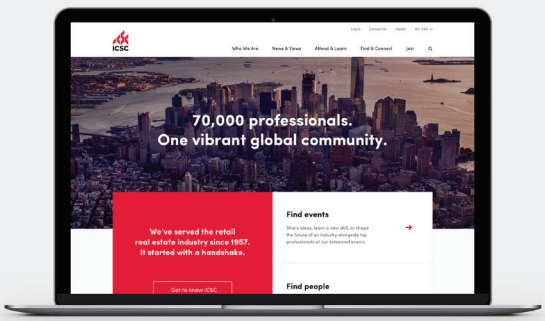
Deal Making
2:00 – 4:00 pm
Las Olas Ballroom

Meeting Adjourns
4:00 pm

Program information current as of November 3, 2017.

ICSC

Welcome to the new hub of your professional community.



The new icsc.org is
intuitive | inclusive | interactive

Divisional Volunteer Leadership

Patricia M. Blasi, CRX, CSM, ICSC Southern Division Vice President, Borghese Investments, LLC
Ron Farris, ICSC Southern Division Government Relations Committee Chair, Farris Law Group
Trey Morgan, ICSC Southern Division Government Relations Vice-Chair, Morgan Property Group
Marty Wieder, ICSC Southern Division P3 Public Chair, City of Grand Prairie
Jason E. Claunch, ICSC Southern Division P3 Private Chair, Catalyst Commercial, Inc.
Steve Althoff, ICSC Southern Division Operations Chair, The Sembler Company
Bridgid O'Connor, ICSC Southern Division Retail Chair, Publix Super Markets, Inc.
Townsend Underhill, CRX, ICSC Southern Division Next Generation Co-Chair, Stirling Properties

State Volunteer Leadership

Brad Peterson, ICSC Florida State Director, HFF, L.P.
David Walthall, P.E., ICSC Florida Government Relations Committee Chair, Kimley-Horn
Lynn Dehlinger, ICSC Florida P3 Private Chair, Redevelopment Management Associates
David Barilla, ICSC Florida P3 Public Chair, City of Orlando
Eric Rapkin, ICSC Florida Operations Chair, Akerman LLP
Sharon Bodden, ICSC Florida Retail Chair, Spencer Spirit Holdings, Inc.
Megan Atkin, ICSC Florida Next Generation Chair, Ram Realty Services

Program Planning Committee

Jamie Levenshon, ICSC 2017 South Florida Idea Exchange Program Planning Committee Chair, Hays Companies of Florida
Juan Martinez, ICSC 2017 South Florida Idea Exchange Program Planning Committee Co-Chair, Courtelis Company
Steve Aberman, WBS Properties
Ron Brill, Wawa Inc.
Karen Maerovitz, Terranova
Michael Mogerman, Woolbright Development
Lori Schneider, Marcus & Millichap
Martin Shuham, Shuham & Shuham PA
Ashley Thornburg, Elevated Commercial Real Estate
Adam Tiktin, Tiktin Real Estate Investment Services
Cliff Weisner, Tiktin Real Estate Investment Services

THANK YOU TO OUR SPONSORS

Platinum

Florida's Hollywood is located in Broward County between Miami and Fort Lauderdale. Approximately 30 square miles, Hollywood is Broward's third-largest municipality with approximately 145,000 residents and a dynamic business hub with over 10,000 companies. Hollywood is known for Florida's only oceanfront award winning "Broadwalk" promenade and thriving beach business community. The opening of the 349-room, 17-story Margaritaville, Hollywood Beach Resort has created a wake of construction activity that includes development of numerous condos with high end retail that have generated jobs and attracted new residents. Downtown Hollywood is home to Barry University Graduate School of Health Sciences, the Hollywood Art and Culture Center, Cinema Paradiso, dozens of restaurants, art galleries, shops, offices and thousands of residents. With a capital improvement beautification project underway, and over 1,200 new residential units approved or under construction, Downtown Hollywood offers both redevelopment opportunities and office/commercial space. From the sand to the city, you'll love what you find in Florida's Hollywood.

Greenspoon Marder is a national full-service business law firm with over 200 attorneys and over 450 staff. Our firm was founded with the goal of becoming big enough to handle large and complex cases while remaining small enough to offer each client focused, personal attention. Our national footprint, combined with our diverse practice group base, provides our clients with direct access to experienced attorneys working across virtually all practice areas. The firm maintains 22 offices throughout Florida and the U.S. Greenspoon Marder offers over 60 practice areas of law serving Fortune 500, middle-market public and private companies, start-ups, emerging businesses, individuals and entrepreneurs across Florida and the United States. For more information, visit www.gmlaw.com.

Kimco Realty Corp. (NYSE: KIM) is a real estate investment trust (REIT) headquartered in New Hyde Park, N.Y., that is one of North America¹s largest publicly traded owners and operators of open-air shopping centers. As of June 30, 2017, the company owned interests in 510 U.S. shopping centers comprising 84 million square feet of leasable space primarily concentrated in the top major metropolitan markets. Publicly traded on the NYSE since 1991, and included in the S&P 500 Index, the company has specialized in shopping center acquisitions, development and management for more than 50 years.

Ten-X is the nation¹s leading online real estate marketplace, having sold 308,000+ residential and commercial properties totaling more than $50 billion since 2007. Leveraging Internet and mobile technology, Ten-X allows people to safely and easily complete real estate transactions entirely online. Ten-X empowers consumers, investors and real estate professionals with unprecedented levels of flexibility, control and simplicity and the convenience of transacting properties whenever and wherever they want. As real estate continues to move online, Ten-X is uniquely positioned at the forefront of this dramatic industry evolution.

THANK YOU TO OUR SPONSORS

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WOOLBRIGHT DEVELOPMENT, INC

Woolbright Development is a real estate investment firm based in Boca Raton, Florida. We acquire and develop neighborhood and community shopping centers throughout Florida's major metro market areas, including Orlando, West Palm Beach/Boca Raton, Ft. Lauderdale, Miami and Tampa. During our 20-year history, Woolbright's core team has been responsible for the redevelopment of more than 7.5 million square feet and development of more than 2 million square feet of shopping center space. It's our goal to provide our customers with quality shopping establishments, our retailers with a strong sales environment, and our investors with exceptional real estate performance. For more information about Woolbright Development, visit www.woolbright.net.

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Silver

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Biscayne Roofing & Waterproofing Systems
EDENS
Franklin Street
Kin Properties, Inc.
Konover South
Shuham & Shuham PA
Stiles
Wawa Inc.

EXHIBITORS

7-Eleven
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ABC Fine Wine and Spirits
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Chipotle Mexican Grill
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Crossman & Company
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DRYCLEAN USA
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Contact: Michael Steiner

EDENS
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Encore Retail Center
Table: 20
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Federal Energy Solutions
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Contact: Maria Foes

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Contact: Kevin Buth

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1577 Spring Hill Road
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Contact: David Oremland

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ICSC

Retail Real Estate's Biggest Event

RECon

May 20 – 23, 2018 | Las Vegas, NV | #ICSCRECon

Las Vegas Convention Center & Westgate Hotel

37,000 Attendees + 1,200 Exhibitors

Make deals. Network. Learn.

Register by **December 8** to qualify for the Early Bird discount.

Visit **www.icscrecon.org** for more information.

EXHIBITORS

HUB International Florida
Table: 25
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Contact: Gary deMartino

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Kimco Realty Corporation
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The Learning Experience
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Phone: +1 561 886 6400
Contact: Nick Vanella

Little Caesars
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Contact: David Rouse

Lucky's Market
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McAlister's Deli/Fuddruckers
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McDonald's Corporation
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Prime International Realty
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Quick Liquidity, LLC
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Shopping Center Business/ Southeast Real Estate Business
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Sport Clips
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Starbucks Coffee Company
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Laurie Rozen

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301 East Las Olas Boulevard
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STOK FOLK + KON, P.A. / FOREMOST TITLE & ESCROW
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List current as of November 3, 2017

NEW YORK DEAL MAKING

Javits Convention Center | New York City | #ICSCNYDM
Wednesday, December 6 – Thursday, December 7, 2017

10,000 Attendees

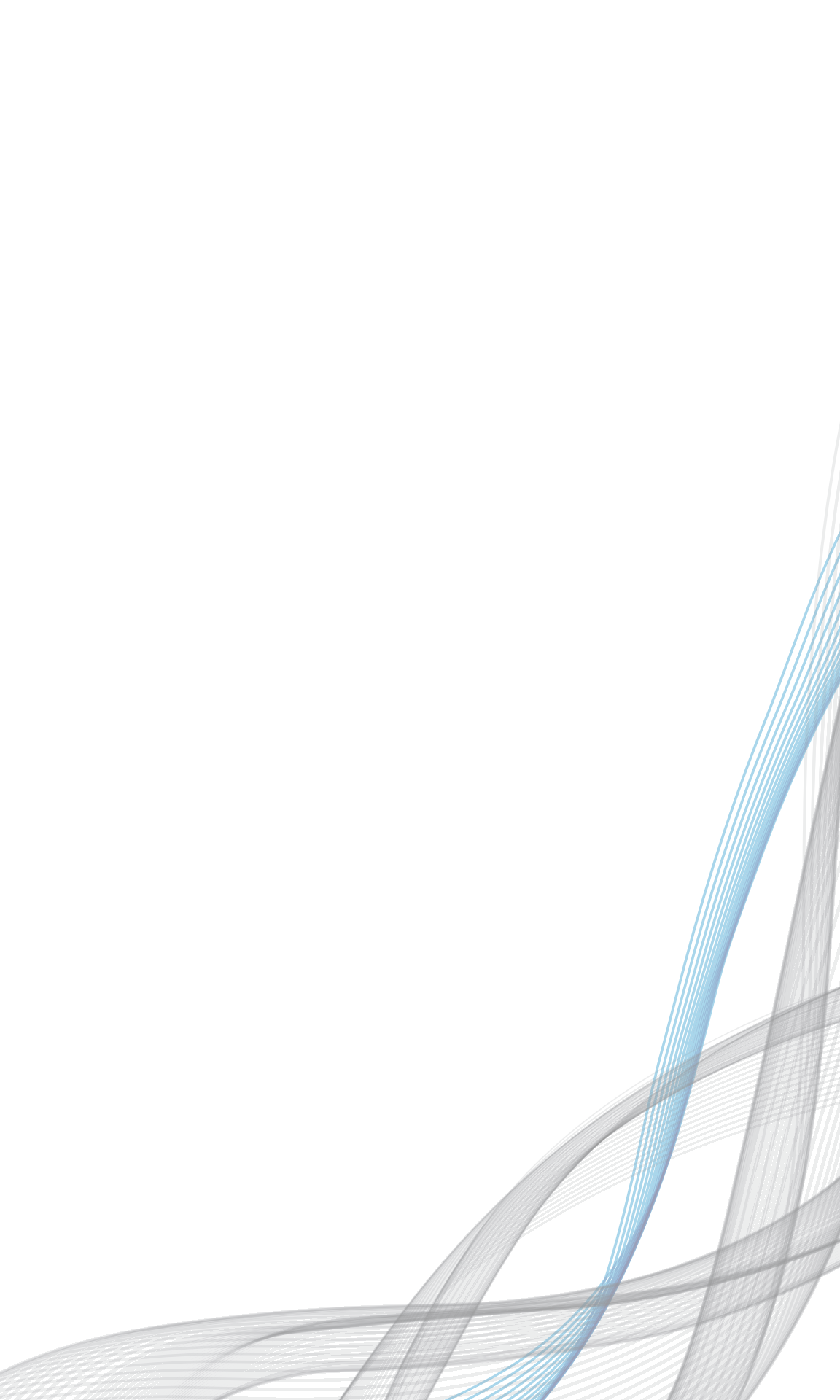
500 Exhibitors

220,000 Square Feet

8 Professional Development Workshops

8 Tuesday Pre-Show Educational Sessions

NEW! Engage with the latest in retail real estate technology—visit the **Innovation Lounge** for live product demonstrations:

Holographic retail displays | Body scan-sourced 3D avatars
Delivery robots | Facial recognition-based loyalty program

For more information, visit **www.icsc.org/2017EDM**