



**Reconnect Pavilion at ICSC Western Division Conference**  
**San Diego Convention Center, San Diego, CA, September 3**  
 Located in the Sails Pavilion

ICSC is pleased to announce the ***Reconnect Pavilion: Recruiting, Retraining & Resources*** at the ICSC Western Division Conference. The Reconnect Pavilion will be open **Thursday, September 3 from 9:00 AM-6:00 PM in the Sails Pavilion**. The Pavilion features a wide array of information and resources, sessions and one-on-one coaching for attendees looking to improve their job skills, transition into a new career, recruit employees or launch a new business.

**The Pavilion will include:**

***Intimate Round Table Discussions***

30-45 minute intimate round table discussions on topics of interest for working professionals and job-seekers.

***Thursday,  
September 3***

***Round Table Topics***

10:00 - 10:45 AM	<p>“Create a Stellar Job Search Plan with the Top 45 Job Search Techniques”          Heather Wieshlow, Turning Point Career Coaching &amp; Consulting</p>
11:00 - 11:45 AM	<p>“Now What? A Frank Discussion about the Real Estate Job Market, Where it Stands Today, and Where it will be Tomorrow”          Kipp Gillian, Gillian Executive Search, Inc. (GES)</p>
12:00 - 1:00 PM	Lunch - No Sessions
1:00 – 1:45 PM	<p>“Are You Blocking Your Career Destiny?”          Linda A. Panaro, Metacareers</p>

2:00 - 2:45 PM

**"Body Talk! Understanding the Dynamics of Non-Verbal Communication for Success"**

Heather Wieshlow, Turning Point Career Coaching & Consulting

***"Recruiters Row"***

Representatives including **Bob Poline, Bob Poline Associates, Inc.** and **Kipp Gillian, Gillian Executive Search, Inc. (GES)** will be available to speak with attendees about career strategies and opportunities.

***Industry Mentoring***

Dozens of industry leaders have volunteered to speak one-on-one with attendees who want career insight and advice on job strategies in the current economy. For mentoring information, please contact Michael Nealon at [MNealon@icsc.org](mailto:MNealon@icsc.org). ***The appointment deadline was September 1st; however we will try to honor last minute requests.***

***New Tools for a New Time***

Industry experts will cover topics that are important to a job search, small business creation and surviving the current economy. Participating organizations include:

- U.S. Small Business Administration (SBA)
- Commercial Real Estate Women (CREW)
- The CCIM Institute

***One-on-One Executive Coaching Sessions***

Brush up on your skills with individual coaching sessions on a variety of topics including: Interview and Career Coaching; Resume Writing Techniques and Strategies. Coaches from **Career Directors International (CDI)** include: **Heather Wieshlow, Turning Point Coaching and Consulting** and **Linda A. Panaro, Metacareers**.

***"University Place"***

Delegates from **University of San Diego, University of Southern California, California State University-Northridge, University of Colorado, University of Denver,** and **Arizona State University** will be available to speak with you about continuing education and degree programs. Alumni are welcome to stop by.

***Open Job Opportunities***

ICSC member companies are welcome to advertise open job opportunities in the Pavilion. Please submit job openings to Michael Nealon at [MNealon@icsc.org](mailto:MNealon@icsc.org).

Please forward all questions to Michael Nealon at [MNealon@icsc.org](mailto:MNealon@icsc.org) or +1 646 728 3665.