



**MENTOR BIOGRAPHIES**  
**2010 RECON – THE GLOBAL REAL ESTATE CONVENTION**  
**MAY 23 – 25, LAS VEGAS, NV**  
**GRAND LOBBY OF THE LAS VEGAS CONVENTION CENTER**

**TO SCHEDULE AN APPOINTMENT, CONTACT MICHAEL NEALON AT**  
**[MNEALON@ICSC.ORG](mailto:MNEALON@ICSC.ORG)**

**GAYLE AERTKER**

Gayle Aertker is Senior Vice President of Real Estate and Store Development for Dollar General Corporation. Aertker's career in real estate acquisition and development spans nearly 30 years. She has held corporate real estate executive positions with Fortune 500 retail companies: as Executive Vice President, Real Estate and Construction, Office Depot, Inc., Delray Beach, Florida; as Vice President Real Estate, Toys "R" Us, Paramus, New Jersey; and as Vice President Real Estate Acquisitions – East Coast, Price Club (Costco). She is also a Past Trustee of ICSC and a CCIM.

**STEVE ALTHOFF**

Steve Althoff is the Senior Vice President of Leasing and Property Management of The Sembler Company. Oversees the leasing and property management of the Sembler Company's portfolio of shopping centers located in Florida, Georgia and Puerto Rico. The Sembler Company is a leader in the shopping center development industry with more than 200 successful projects and over \$1 billion in real estate transactions to their credit. Projects include the development of freestanding, neighborhood, community, entertainment/retail, and regional shopping centers. Sembler's expanding portfolio currently includes nearly 27-million square feet of owned, managed, or leased projects, with many more on the horizon. Steve has been with the company for twelve years. Prior to joining The Sembler Company he was the V.P. of Property Management with Mark Centers Trust. While at Mark Centers he was involved in the company issuing its initial public offering. Steve served as a trustee on the Murray Foundation Board of Directors, Academy Prep, St. Petersburg, Florida; Board of Directors, Lansbrook Master Association Homeowners Association Board; and Kylement Home Owners Association Board of Directors. Steve earned his AA Degree from Upper Iowa University in Fayette, Iowa.

**SUE AULT**

As President of Ault Realty Advisors, Sue brings a distinguished career in commercial real estate. With expertise in real estate development, brokerage, construction, asset management, and consulting, Ault Realty Advisors offer the unique opportunity to obtain full service expertise with one organization. Prior to the formation of Ault Realty Advisors, Sue obtained over twenty years of development and brokerage experience through numerous commercial developments throughout the United States. These projects included mixed-use hotel/office/retail projects, strip centers, out parcels, suburban office parks, as well as build-to-suits and major office/retail project renovations. Ault Realty Advisors team of dedicated professionals will deliver efficient and cost effective results to your commercial real estate needs. Proficient at negotiating with the public and private sector, Ault Realty Advisors offers professional guidance in taking a project from land purchase through zoning, permitting, construction, leasing or sale, as well as guidance in architectural design with practical solutions. This team's projects have received numerous awards for architectural creativity. From past accomplishments to the formation of Ault Realty Advisors, this team of dedicated professionals will bring enthusiasm, knowledge, and expertise to your project or commercial real estate requirement.

### **ALAN BAROCAS**

A 38 year veteran of retail and real estate, Alan Barocas is the founder and principal of Alan J Barocas and Associates, a retail and real estate consulting group that assists retailers and developers in the development and execution of their real estate and development objectives. Founded in April of 2006, AJB and Associates retail client list includes Under Armour, Calvin Klein, SpaceNK and Swoozies. Developer clients have included PREIT, Oliver McMillan, the Howard Group and Abbell Credit Corp to name a few. With respect to the retailers, Alan has provided value in assisting them in the development of the growth strategies, evaluation of existing portfolios and developing infrastructures that enable them to better compete in the market place. Prior to this, Alan was with Gap Inc for 25 years of which 20 of those years were in the Corporate Real Estate department. Alan served as the Senior Vice President of Real Estate and Construction from October 2000 until his departure in April of 2006. Reporting to Alan was the VP of Construction, VP's of Real Estate and VP of Real Estate Strategy. Responsibilities included working with Heads of Businesses for Gap, Banana Republic and Old Navy in the development and execution of their growth strategies that focused on new opportunities and the evaluation of existing assets. During this time, Alan strengthened his relationships with the principals of the major shopping center REITS and other key leaders within the development and landlord communities. Alan currently resides in Atlanta, Georgia with his wife Joyce.

### **MEZ BIRDIE**

Mez R. Birdie is Director of Retail & Investment Services at NAI Realvest. His focus and specialization is in retail, shopping center and restaurant services which include; brokerage, leasing, rent/lease restructuring, receivership, surplus, tenant representation, site selection, build-to-suit and management services. Within NAI Global network, Mez is the relationship manager with DJM Realty for retail properties and single point of contact for Sagittarius Brands the parent company of Captain D's Seafood and Del Taco. Prior to joining NAI, Mez was Senior Vice President - Acquisitions & Portfolio Management for National Retail Properties (NYSE:NNN), a REIT specializing in retail properties and traded on the New York Stock Exchange. He has 24 years of hands-on experience in the field of commercial property/asset management, leasing & brokerage. At NNN, he was involved in the acquisition and portfolio management activities of over 425 retail properties located in 40 states, serving 110 retail tenants and concepts. Mez has negotiated brokerage and leasing transactions with several national retailers and restaurateurs such as; Wal-Mart, Barnes & Noble, CVS, Walgreens, Academy, Best Buy, Staples, Office Depot, OfficeMax, Pier 1, Sports Authority, Ashley, Borders, Dollar Tree, Food Lion, Haverty's, Ross, Captain D's, Burger King, Denny's, Golden Corral, IHOP, Wendy's, Winmark, Yum Brands and other prominent retailers. With the Institute of Real Estate Management (IREM), Mez teaches educational courses and involved in writing "Marketing & Leasing of Retail Properties" course. He has also written articles for the Journal of Property Management and given multiple presentations at IREM, CCIM and ICSC annual conventions. Mez has been a past president of IREM's Central Florida Chapter and was named as CPM of the Year in his Region and Chapter. He was selected to serve on a team of CPM's and CSM's to create an IREM publication called Income & Expense Analysis-Shopping Centers. Mez has been inducted in IREM's "Academy of Authors" for his contributions. Mez is actively involved and serves on the Board of Governors of National Retail Tenants Association (NRTA), IREM and CCIM Institute. Professional Affiliations & Designations include: CCIM Institute- CCIM designation, Institute of Real Estate Management- CPM designation, International Council of Shopping Centers- SCSM designation, National Retail Tenants Association- NRTA designation.

### **G. LAMONT BLACKSTONE**

G. Lamont Blackstone is the principal of G. L. Blackstone & Associates, a commercial real estate consulting firm specializing in urban core markets in the U.S. and select foreign markets. He is

also one of the founding partners of DLC UrbanCore LLC, a joint venture with DLC Management Corp. that is targeting retail development and redevelopment opportunities in urban and multiethnic markets in the United States. Lamont was formerly Chief Investment Officer of The Retail Initiative, Inc. (“TRI”), the first national commercial real estate equity fund to focus on inner-city retail development opportunities. Mr. Blackstone has served as Co-Chairperson of the New York State Government Relations Committee of the International Council of Shopping Centers (“ICSC”), Dean of the School of Economic Development at ICSC’s University of Shopping Centers, and is currently the Eastern Division Alliance Program Co-Chair. He was also a contributor to ICSC’s publications, Retail as a Catalyst for Economic Development and Developing Successful Retail in Underserved Urban Markets. Lamont obtained his M.B.A. in Finance and Real Estate from The Wharton School and a B.S. in Business Administration from Boston University.

### **PATRICIA M. BLASI**

Patricia M. Blasi is the Chief Investment Officer of Calamar Capital Services, LLC, a group that raises private equity real estate funds. Previously, she was a partner at Panattoni Development Company, one of the nation’s largest private commercial development firms. Formerly, Ms. Blasi was the President of Terranova Corporation, Florida’s largest third-party commercial real estate advisory firm where she was responsible for overseeing a \$1.5 billion portfolio of retail, office, and industrial properties. Prior to joining Terranova, Blasi was with Coral Gables based Codina Group for nearly 10 years serving in various capacities including President of Codina Development and President of Codina Real Estate Management, where she oversaw \$500 million in development projects and over 12 million square feet of operating assets. Blasi also previously worked in retail real estate in positions with The Balcor Company and The Edward J. De Bartolo Corporation. Active in industry associations, she serves on the International Council of Shopping Centers (ICSC) Open Air Centers Conference Committee, its National Economic Committee and runs its Florida Political Action Committee. Blasi has served ICSC as its Florida State Director, its Florida Governmental Affairs Chairman, Chairman of the 2003 ICSC Florida Conference and Chairman of the 2008 Open Air Centers Conference. She is a member of the Urban Land Institute and serves on both NAIOP’s Private Developers Forum and Editorial Advisory Board. She holds a bachelor’s degree in finance from the University of Miami.

### **PAUL CAMELLA**

Paul Camella is the Director of Development at Basser Kaufman. In 1973, Camella started his career at a commercial real estate brokerage firm, where became a licensed salesperson. In 1978, Camella went to work for Pathmark supermarkets doing property management and leasing/sales of surplus properties. In 1991, he became director of real estate developing new stores and company owned shopping centers in the metropolitan NY area. In 2003, Camella went to work for Basser Kaufman developing commercial retail properties in the Northeast. Camella has served on a number of committees for the ICSC including NY Show Planning Committee, Government Relations for NJ and is the current Alliance Chair for NY. In addition, he has served as a member of both Planning and Zoning Boards in Woodcliff Lake, NJ. Paul Camella holds a Bachelor’s of Science in Business Administration and Master of Business Administration in Financial Management from Iona College.

### **LIZ CERA**

A well known face and name in the industry for over 25 years and one described as well seasoned in all realms of the commercial real estate industry, Elizabeth Cera has worked alongside the worlds most influential Architects, Engineers and Contractors nationally and internationally. Cera has made her mark with an aggressive approach reaching every goal possible in the real estate market with over billions of dollars in commercial projects. Her caliber and merit for the

relationships she has developed throughout her career has gained her success and recognition as one of the highly sought after women professionals. Cera has worked for accredited firms such as Andy Feola, F + A Architects, MBH Architects, JZMK Architects, Wright Engineers and currently holds the position as the VP of Business Development at the Bergman Companies. Loyal to her community and her clients, Liz understands how important face to face interaction is and remains true to her affiliations. A continued member in both Los Angeles and Orange County regions, she participates in several functions at any opportunity she can get. Cera is an active member of the ICSC, ULI, BIA, Green Building Council, LEED, AIA, ACRE, ARDA, CREW, BOMA and serving as a Board Member of the LAHQ (Los Angeles Headquarters Association) for over ten years. One of Liz's passions' stemmed from a long running successful entrepreneurial business which consulted young professionals in the Orange County area on several core key factors on how to establish promising business development and marketing relationships that could last a lifetime in their career when applied. Liz continues to mentor a team of Business Development associates at The Bergman Companies and enjoys what she does every day. Cera still remains in contact with many of the same clientele and continues to do business with them just as she has for the past 25 years, a true testament to the value of her relationships in the Business Development Industry.

### **TAYLOR CHESS**

Taylor Chess is the Senior Vice President of Retail at the Peterson Companies. In December 2009, Taylor Chess returned to The Peterson Companies, a Fairfax, Virginia – based company, to run their retail department. Peterson currently owns and manages nearly 5 million square feet of retail centers in the Washington DC metro area and is currently developing retail centers in excess of 4 million square feet. Prior to rejoining Peterson, Mr. Chess served as Sr. Vice President of Investments at Regency Centers where he managed the Washington DC, Boston and Philadelphia Investments teams and oversaw Regency's new developments in the Northeast. While at Regency, he led an investment team that closed on approximately \$223 million in developments and \$270 million in acquisitions. Prior to joining Regency in 2001, Mr. Chess spent 15 years as Vice President of Retail for The Peterson Companies. With Peterson, he was in charge of leasing the existing portfolio, including the initial leasing of Fairfax Corner. In addition to these duties, he was responsible for the asset management of their 4.5 million square foot retail portfolio as well as the redevelopment of Westview Mall.

### **BARBRA COFFEE**

Ms. Coffee has more than 13 years of experience in Economic Development and Downtown Redevelopment. She has helped communities across Texas and Arizona revitalize their downtown areas and aging commercial districts. Her grassroots community-driven approach has helped cities engage residents, merchants, public officials and future investors in the creation of downtown plans with broad-based support. In addition, her experience with business attraction and retention programs has been recognized in Goodyear, AZ where she was responsible for more than 3 million sf of commercial development. Ms. Coffee has served as the International Council of Shopping Center's (ICSC) State Alliance Co-Chair for AZ-NM. After 6 years in Arizona, Ms. Coffee is now in Georgia as Economic Development Director for the City of College Park. Ms. Coffee brings a great deal of passion, creativity and enthusiasm to her economic development pursuits.

### **MICHAEL COHEN**

Michael Cohen is Executive Vice President and Director of Leasing for DLC Management Corp. He directs the firm's leasing activity, including the supervision of DLC's in-house leasing and marketing departments, and manages the firm's relationships with national and regional retailers, negotiating and closing "big box" leasing transactions. Mr. Cohen has completed hundreds of

leasing deals, totaling millions of square feet, with major retailers including Best Buy, Bed, Bath & Beyond, TJX Companies, Bon Marche, Burlington Coat Factory, Christmas Tree Shops, CVS, Jo-Ann Fabrics, Kroger, Michaels Stores, Ross Dress for Less, Staples and Stein Mart. Mr. Cohen began his career in the commercial real estate business in 1978 as an office leasing broker. Prior to joining DLC, he represented tenants and landlords in relocation and disposition plans. He has been a principal in his own firm, and has worked at Grubb & Ellis and Sylvan Lawrence. Mr. Cohen received a BA in political science from Hofstra University in 1977. He is a member of the International Council of Shopping Centers and has earned the designation of Senior Certified Leasing Specialist.

### **JOHN CROSSMAN**

John M. Crossman is President of Crossman & Company, one of Florida's largest retail leasing and management firms. John supervises retail leasing and marketing initiatives for such notable clients as Publix, Lake Nona, and the Orlando Fashion Square and has recently completed similar services for The Villages. John has been an active member of ICSC for over 17 years. He holds several leadership positions including Co-chair of the South Division of the ICSC Alliance and is an active member of the ICSC Foundation Committee. John is also a Real Estate Executive Advisory Board Member for both Florida State University and the University of Florida and a Retail Executive Board Member for the University of Florida. John earned a Bachelor of Science in Real Estate from Florida State University and has been an Orlando resident for the past 19 years. In his spare time, he is involved with numerous charitable activities including the Good News Jail and Prison Ministry and Purpose Orlando. John considers his greatest achievement to be the fact that his wife, Angie, agreed to marry him in 1996. They have two daughters, Claire and Ava.

### **JOSE CRUZ**

Jose R. Cruz serves as a Senior Managing Director of Investment Sales for HFF, L.P. Prior to his position at HFF, L.P., Mr. Cruz was the Executive Director of C&W's East Rutherford, New Jersey Investment Sales Group. He was responsible for marketing investment property, valuing institutional quality real estate, and property tours. Mr. Cruz was also responsible for providing analytical support, reviewing financial statements and examining lease information. Since 1997, Mr. Cruz has been involved in more than \$12.0 billion of office, industrial, retail, multifamily and land sales. Mr. Cruz has been involved in several notable transactions including the sale of the 1.3 million square foot Starwood retail portfolio for \$135 million to Inland Real Estate; the sale of the 1.2 million square foot Rockpoint/Allegiance Office Portfolio for \$115 million to LaSalle, and the \$75 million sale of 201-multifamily units from Korman Communities to Investcorp. Mr. Cruz and his partners have been the recipients of the 2000, 2001, 2004, 2005, 2006 and 2008 New Jersey NAIOP "Deal of the Year Award." Prior to joining the Investment Sales Group, Mr. Cruz was the Northeast Area Manager for the Research Services Department within C&W. He was responsible for overseeing a staff of twelve individuals that compiled detailed quarterly and yearly analytical market reports on the New York and New England areas. Prior to joining C&W, Mr. Cruz was a real estate analyst with PaineWebber, UBS, Inc. Mr. Cruz graduated from Rutgers University in 1991 with a bachelor's degree in Financial Economics and Real Estate Development. He obtained his MBA in Finance at Fordham University, with concentrations in Real Estate and Investments. Mr. Cruz has also received his Master of Science degree in Real Estate from Columbia University. He is currently a member of Pension Real Estate Association (PREA), Urban Land Institute, International Council of Shopping Centers (ICSC), New Jersey Apartment Association (NJAA) and National Multifamily Housing Council (NMHC). Mr. Cruz was also listed in the 2005 New Jersey Real Estate Rising Stars "40 under 40". He is also featured in the 2007 "40 under 40" most influential business people in New Jersey and the 2007 "Broker All Stars".

**DAN DEPACE**

Daniel J. Depace is Senior Director of Real Estate at Office Depot. Dan is a versatile financial professional in his tenth year with Office Depot. Dan joined the company in 2000 as Director of Sales Accounting and has served in various capacities in the Finance department until 2006 when he transitioned into the Real Estate group. In 2006 Dan was promoted to Senior Director – Real Estate. His team is responsible for all real estate transactions in the Eastern and Midwest United States as well as lease administration responsibilities for North America. Dan also manages the surplus property acquisition and disposition for Office Depot. Prior to Office Depot, Dan was Comptroller of Sales and Distribution Operations for Laird Plastics, Inc. headquartered in West Palm Beach, Florida. At Laird Plastics Dan served in various financial capacities including Director of Materials, Inventory Manager and Accounting Manager. He also was responsible for all redistribution efforts managing operations in Harrisburg, Pennsylvania. Dan is originally from Pittsburgh, Pa. and holds degrees from the University of Steubenville in Steubenville, Ohio as well as Florida Atlantic University in Boca Raton, Florida.

**PAUL G. W. FETSCHER**

Paul G. W. Fetscher CCIM, SCLS is President of Great American Brokerage Inc., a New York based firm specializing in Restaurants and Retail. His restaurant experience dates back to 1963, and as a principal since 1968. He started in commercial real estate in 1969 and was the top retail producer nationwide for Cushman and Wakefield Real Estate during the 1970s. Since founding Great American in 1980, he has been responsible for more restaurants throughout the Greater New York metropolitan area, than any other broker. Great American Brokerage Inc. does consulting in retail concept, design and development and has performed that function in lifestyle centers, downtown redevelopment, urban renewal, regional malls, specialty and entertainment centers, factory outlet centers and airports. The firm will work on developing ideal tenant mixes. In many cases, Great American has also been retained to find the specific operators to fulfill the dream. Paul Fetscher holds the designation of CCIM (a Certified Commercial Investment Manager) as designated by the National Association of Realtors. He is also a SCLS (a Senior Certified Leasing Specialist) as designated by the International Council of Shopping Centers. He has also served on the test writing committee for ICSC. He has been a guest columnist for Nation's Restaurant News, Dealmakers, Retail Vacancy Reporter, Entertainment & Specialty Projects Magazine, and others. Mr. Fetscher has been a featured speaker at MUFSO (the Multiple Unit Food Service Organization); The International Council of Shopping Centers, both National and Regional conventions; and Toastmasters International where he has been a Local, District and Divisional Speech Contest winner. He was Keynote speaker at the opening of the National Track and Field Hall of Fame. Mr. Fetscher was also elected to Chair the WRG International Conference on Airport Retailing 2000 and again in 2002. Mr. Fetscher's real estate experience has reached far beyond the Greater New York Metropolitan Area His involvement in projects or transactions encompasses a wide diverse geographical range from Maine to Florida; New York to California; and includes Hawaii, Alaska, London, Paris, Hong Kong, Shanghai and Thailand. Most recently he was selected as restaurant consultant for Dubai Festival City, United Arab Emirates, a multi use project that will include the world's largest collection of restaurants. In his spare time Mr. Fetscher is an accomplished long distance runner. He is past National Champion at 50 kilometers (31.1 miles), Has won 6 marathons or longer with a personal best of 2:21:49. He was the first American to run a marathon in Russia, placed 11th in the World Cup and has run a total of over 260 marathons including Rome, Paris, Berlin, Moscow, Miami, Philadelphia, Dallas, Minneapolis, San Diego, San Francisco, New York, Boston, and Washington, DC. As well, Paul has run in over 1,600 races. Mr. Fetscher attended The Citadel, Charleston, South Carolina with a major in Civil Engineering, and minors in Mathematics, Business and Psychology. He is also a member of MENSA.

### **JERALD FRIEDMAN**

For the past decade, as Executive Vice President of Kimco Realty Corporation (the nation's largest owner and operator of neighborhood and community shopping centers and member of the S&P 500), and since 2001 as President of Kimco Developers, Inc. ("KDI", a wholly-owned subsidiary of Kimco Realty Corporation), Jerald Friedman developed and sold more than 100 shopping centers, including sales totaling more than \$1 billion and gains exceeding \$200 million. KDI projects during the past decade have exceeded an average gross return greater than 100% (assuming 80% debt-to-equity financing) and annual internal rates of returns in excess of 20%. KDI developed projects ranging in size from 80,000 to over 1 million square feet throughout the country, with an emphasis in Arizona, Texas, Southeast and Northwest. Prior to joining the Kimco family, Mr. Friedman served as Executive Vice President and Chief Operating Officer of the Price REIT (a real estate investment trust originally consisting of 5 shopping centers). In four years, Mr. Friedman grew the Price REIT to 28 shopping centers, valued at approximately \$900 million, and subsequently acquired by Kimco Realty Corporation. Before joining the Price REIT, Mr. Friedman developed shopping centers in his own firm, Kornwasser & Friedman, throughout the nation, and primarily in joint ventures with the Price Club. Mr. Friedman received his B.A. at University of California at Los Angeles and his J.D. from the University of California at Los Angeles School of Law, where he graduated first in his class in 1969.

### **JOHN B. GABRIEL, SCLS**

John B. Gabriel, Senior Vice President of Real Estate, LA FITNESS International, LLC is currently responsible for aspects related to the company's U.S. locations in major metropolitan markets, including the leasing oversight, site selection and development for its new sites. With over 35 years in commercial real estate and the shopping center industry, Mr. Gabriel, was in the first group of candidates awarded the International Council of Shopping Centers (ICSC) distinction as a Certified Leasing Specialist (CLS) and Senior Certified Leasing Specialist (SCLS). Prior to joining LA Fitness, Mr. Gabriel has held Senior / Vice President positions with major nationwide commercial real estate developers, owners, brokers and managers (or their predecessors – Madison Marquette, Center Trust REIT, Urban Retail / JMB Properties, and CB Richard Ellis). Mr. Gabriel has an M.A. degree from Pepperdine University and 2 B.S. degrees from California State Polytechnic University. He also completed the coursework for an MBA, but did not present a thesis. He holds a California Real Estate Brokers license and is an active member and officer of the ICSC, where he serves as Western Division Retail Chair, previously serving as State Government Relations Chair and a program committee member. Mr. Gabriel is also a current Board member and past Chairman of the Board for California Business Properties Association, "the voice for the Commercial, Retail, and Industrial Real Estate Industry in California". Mr. Gabriel resides in Rancho Palos Verdes, California with his wife of 40 years. He and his wife are members of the Peninsula Committee for Children's Hospital of Los Angeles, and Rolling Hills Covenant Church, Rolling Hills Estates, California. They have 2 married children and 4 grandchildren.

### **STEPHEN GALLANT**

Stephen Gallant has been in the new store development field for over 25 years and has been responsible for over 1200 new store openings during his career. Store sizes have ranged from 5,000 to 210,000 square feet. He has worked for several major retailers and has held budget responsibilities up to 78 million dollars. Stephen has been responsible for many new store concept designs as well as associated store roll-outs. As the Vice President of Facilities Development with Jos. A. Bank Clothiers, Stephen is responsible for a fast paced roll-out which

includes more than 460 locations over 6 years. His responsibilities also include existing store maintenance, facilities maintenance and store planning.

#### **NORM GARDEN**

Norm Garden, AIA NCARB LEED AP is the Senior Vice President of RTKL Associates Inc. For more than twenty-five years Norm Garden has defined new design directions in domestic and international practice for his firm and his profession. As the Commercial Practice Group Leader and Senior Vice President for RTKL Associates Inc., Mr. Garden has created an outstanding portfolio of award winning venues throughout the United States and the Pacific Rim. Integrating architecture and urban design as symbiotic elements of project development, his work generates the aesthetic and functional synergy that makes his projects successful from all perspectives - the visitor, the tenant and the owner Mr. Garden's breadth of work includes large-scale urban, mixed-use projects including City Crossing in China, the Westfield San Francisco Center, Sydney Central, Chadstone Shopping Center, Westlake Center, Valencia Town Center and Town Center Drive. He is currently working on the urban rejuvenation for Downtown Sunnyvale located north of San Jose, California, a mixed-use project incorporating retail-entertainment and residential elements. He is also involved with several new urban mixed-use lifestyle oriented developments. Mr. Garden possesses a bachelor's degree in Architecture from the University of Minnesota, and is an active member of AIA and ULI. In an effort to give back to his community and to lend his experience in public-private partnerships, Mr. Garden was appointed by the City of San Gabriel to its Planning Commission in October of 1999. He is currently the Chairman of the City of San Gabriel Planning Commission. He is also a registered architect in over 50 jurisdictions, including California, New York, Florida and Texas.

#### **KEN GATT**

Ken Gatt is Vice President - Leasing of Evergreen Real Estate Development, a multifaceted commercial real estate development firm that specializes in the development of Drug Store and Grocery Anchored shopping centers. He has worked in the Arizona Retail Real Estate industry since 1988 (21 years) and was formerly with The Pederson Group and Westcor Partners where he specialized in retail development and leasing, he is now focused on the leasing of over 26 commercial corners within the Metro Phoenix and Tucson trade areas. Ken has lived in Arizona for over 36 years, graduated from Arizona State University and recently served as the Arizona State Director of Arizona Chapter of the International Council of Shopping Centers. Ken lives in central Phoenix with his wife of 12 years and his 2 young daughters.

#### **ELI GENAUER**

Eli Genauer is president of Eilat Management Company of Seattle which manages 600,000 square feet of neighborhood retail space in the Puget Sound region. He specializes in keeping his centers occupied to the greatest degree possible through multiple strategies of tenant retention.

#### **GORDON T. "SKIP" GREEBY**

Gordon T. "Skip" Greeby, Jr., P.E., is President of The Greeby Companies, Inc. in Lake Bluff, IL. Mr. Greeby has directed his company's efforts since 1978 relevant to development management, project management and tenant finish consultation services. Of particular note is his work for institutional and private developers, providing Owner's representative services for the due diligence, team assembly, design, and construction of over 300,000,000 sq. ft. of retail, high-rise office, corporate headquarters and industrial development throughout the US. With offices in Chicago, Boston, Orlando, and Dallas, all such services are provided through a national network of highly experienced construction professionals located in 35 cities throughout the country. Mr. Greeby serves on the ICSC (International Council of Shopping Centers) CenterBuild Program Committee as past Conference Chairman, serves on the ICSC International Design and

Development Awards Committee, is Co-Chair of the ICSC CDP (Certified Development, Design, and Construction Professional) Governing Committee to develop a new professional designation for the retail industry, is an instructor at the ICSC University of Shopping Centers, and is the recipient of ICSC's Board of Trustees Distinguished Service Award. He is a member of CoreNet Global where he holds a Master of Corporate Real Estate designation, and serves as Course Director for the Executive Development Program's 3-day Project Management seminar. Mr. Greeby has a BS from the US Military Academy at West Point, a Master of Science from Stanford University in Soil Mechanics, and a second Master of Science from Stanford University in Construction Management. He is a registered professional engineer (P.E.) in Illinois.

### **FRANK HALL**

Frank Hall is currently Executive Vice President Retail Real Estate planning and Development for J.P. Morgan Chase Bank. He maintains offices on Park Avenue, New York City and in the Loop in Chicago. He is responsible for strategic branch planning, architectural design, trade area/site selection, construction and retail implementation of all new branches nationally, with full P&L responsibility for all retail development. Prior to joining J.P. Morgan Chase, Frank was Senior Vice President of Real Estate for CVS and as such had overall strategic responsibility for the company's real estate activities including nationwide new market development, site election, lease/purchase negotiations, relocations, pharmacy file and business acquisitions. Frank started at CVS as a store manager and held a variety of positions in store operations and real estate during his 32 year career including Vice President of Acquisitions. As a member of the National Association of Corporate Real Estate Executives (NACORE) and the International Council of Shopping Centers (ICSC), he has served on several subcommittees and spoken at many regional seminars and idea exchanges across the United States in connection with these organizations. He is recognized as an expert witness in retail/commercial real estate by the courts, is often requested to testify by insurance companies, and has been a guest lecturer at Massachusetts College of Pharmacy lecturing on the criteria process of retail site selection. For a number of years he sat on the Editorial Advisory Board of SHOPPING CENTER WORLD, a national trade publication focused on retail real estate issues. Frank has also been actively involved in numerous civic and nonprofit organizations from youth sports to scouting, and has served on a number of fund raising committees such as the Rhode Island Heart Association. He was a member of the Advisory Board for the NCAA Hockey 2000 to bring the Frozen Four back to Providence. He has served on the executive committee of the Board of Directors, and was a Vice President of the Volunteer Center of Rhode Island (VCRI). He spent many years as a member of the Board of Directors of WaterFire Providence. A graduate of Providence College, Frank has completed many postgraduate courses in finance and negotiation techniques. He and his family have homes in Narragansett, Rhode Island and Florida.

### **BOB HENSLEY**

Bob Hensley is the Executive Vice President of Operations at Jos. A. Bank. Prior to joining Jos. A. Bank, Bob was the Senior Vice President of Human Resources of OfficeMax, Inc. in Cleveland, Ohio where he managed the Human Resources department for the 925 store chain with an employee base of 40,000. Prior to this, Bob was Executive Vice President of Stores & Operations for Venture Stores in St. Louis, Missouri where he managed the daily operations of 115 stores, oversaw the human resources functions, and was responsible for all operational areas including distribution, logistics, loss prevention, maintenance, customer service and energy management. Bob has a Bachelor's of Arts in History from The Ohio State University and a Master's of Arts in Labor Management from Central Michigan University.

### **KEVIN HIGGINS**

Kevin M. Higgins serves as the Executive Vice President for the Southeast & New England Regions at Katz & Associates. In this capacity, his responsibilities include real estate and brokerage duties for major national retailers, such as DSW, World Market, Loehmann's, Nordstrom Rack, A.C. Moore, Eastern Mountain Sports and Studio Movie Grille and several others. With over two decades of experience in the real estate industry, his expertise includes strategic planning, site selection, deal and lease negotiation and business development. He has negotiated over 400 sale/lease transactions totaling more than 8,000,000 sf. Prior to joining the Katz & Associates team, Mr. Higgins served as the Real Estate Manager for the Northeast Region at Borders Group, Inc. Before this position, he served as the Director of Real Estate, Northeast Region at Melville Realty Company and, at the start of his career, as Vice President of Leasing for a New England based shopping center development company. His education includes a Bachelor of Liberal Arts degree, Cum Laude, from Harvard University. Active in the real estate industry and regarded as an expert, Kevin Higgins has guest lectured at Boston University's Program for Real Estate Studies. He has written several articles and scholarly papers on the economic impact of shopping centers. These articles referenced both the local and regional economy and the evolution of Main Street retail from the late 19th Century to present. As a member of the International Council of Shopping Centers he has chaired several of its Committees and panels, and has actively participated in the Congressional Contacts Meeting. Earlier in his career (1991-1993), Kevin was the ICSC New Hampshire State Government Affairs Chairman and between (1996 - 1998) was the ICSC Massachusetts State Retail Chairman.

#### **DONNA HOVEY**

Donna leads a retail leasing and sales team that requires her to focus on business development, strategic team initiatives, financial analyses, commercial/retail real estate trends, consumer shopping trends and dispositions. Prior to CBRE, Donna worked for Duke Realty Investments, an Indianapolis-based office & industrial REIT, for more than 11 years. The team consists of Robyn Smart, Shannon Hicks and Lee Wilhite –which represents nearly 60 years of combined real estate experience. Covering the geography of central and southeastern Indiana enables the team to provide its clients with a vast knowledge base of trends in local markets plus the pulse of retailers in the areas. Now more than ever, local market knowledge trumps everything else. During her tenure at CBRE, Donna has completed more than 75 lease transactions, sold individual buildings, participated in multi-million dollar investment sales and has won and successfully executed landlord representation for local, regional and institutional owners, developers & investors. In addition, Donna and her team works in tandem with the Investment Property and Asset Management Services, providing market knowledge and leasing services to financial institutions, special servicers for their distressed properties throughout central Indiana.

#### **GORDON A. KEIG**

Gordon A. Keig is responsible for all aspects of shopping center development in Arizona, Utah, Washington, New Mexico and Texas for Kornwasser Shopping Center Properties, LLC, including site selection, acquisition, development, financing, leasing and property management. Mr. Keig graduated with a B.A. in Economics from Claremont McKenna College (Claremont, CA) in 1985. After college, Mr. Keig returned to his native Phoenix. From 1985 to 1996, he was a commercial real estate broker with Davidson, Graham & Myers and Colliers International, specializing in shopping center leasing and sales. In 1996, Mr. Keig joined Albertson's Inc. As their Senior Real Estate Manager, he was responsible for their Store Development Program in the Southwest Division. He developed Albertson's grocery stores, Osco and Sav-on drug stores, and A-Express Fuel centers/convenience stores in Arizona, New Mexico, Las Vegas and El Paso. In September 2003, Mr. Keig joined Kornwasser Shopping Center Properties, LLC as Vice

President. In 2008, Mr. Keig was appointed by ICSC to serve as the State Director for Arizona and New Mexico.

### **JAMES M. KESSLER**

Mr. Kessler is President and founder of Stonehenge Property Group. Mr. Kessler personally oversees all company operations and creates and directs its business activities. Mr. Kessler has over 30 years experience in all facets of real estate acquisitions, development, leasing and operations. He has been directly involved in over 100 projects throughout the western United States. These projects encompass over 25,000,000 square feet and include neighborhood/community centers, power centers, lifestyle centers, regional malls, mixed-use developments and office buildings as well as major redevelopment and repositioning projects. Mr. Kessler's past associations include Terranomics Retail Services (Broker), The Martin Group of Companies (Executive Vice President), Burnham Pacific Properties (Chief Development Officer), and Federal Realty Investment Trust (Chief Development Officer). Mr. Kessler is an active member of the International Council of Shopping Centers and the Urban Land Institute.

### **JUDSON A. KLINE**

Judson A. Kline, AIA, ISP, Partner and Sr. Vice-President of Herschman Architects, Inc., a retail and shopping center design firm where he has practiced for 33 years. With an extensive list of retail and developer clients, he has experience in concept design, production, development, and tenant coordination for shopping centers. He is an adjunct professor in the Kent State University College of Architecture. Jud is licensed in 11 states and has NCARB certification. He is a member of AIA (Cleveland past president AIA Ohio Secretary, AIA 150 Cleveland Champion), Greater Cleveland Real Estate Organization President, and Rotary Club of Shaker Heights past President, Institute of Store Planners professional certificate. A graduate of Miami University with a BArch, studied at the Architecture Association of Bedford Square, London, U.K. and Case Western Reserve University. Author of numerous articles and contributor to: The ICSC Guide to Renovating and Expanding Shopping Centers the Smart Way and The ICSC Guide to Operating Shopping Centers the Smart Way. Jud served on the committee for the ICSC CDD.

### **MIKE LAFERLE**

Mike LaFerle is Vice President of Real Estate and Construction for Home Depot. As Vice President of Real Estate and Construction, Mike is responsible for the development of all traditional orange box and subsidiary retail facilities throughout the United States, Canada, Mexico and now China. The Real Estate Department also acquires and develops all office, warehouse and distribution facilities, which support the retail business. In addition to new store development, the Real Estate Department works closely with the Strategic Business Development team in the evaluation and integration of acquisition opportunities. Mike joined The Home Depot in September 1997 as a Manager of Real Estate in the Midwest Division responsible for new store development in Illinois, Wisconsin and Minnesota. In 1999, he became the Director of Real Estate for the Midwest Division, responsible for new store development in 15 states. In 2002, Mike was promoted to Vice President of Real Estate, and he and his family moved to Atlanta. Prior to joining The Home Depot, Mike was the Director of Real Estate Development for ALDI Inc., one of the world's largest privately held food retailers. During his 10 years as Real Estate Director at ALDI, he was responsible for creating the initial deployment strategy in the United States, including new stores, regional offices and distribution centers. Mike holds a bachelor's degree in financial management from Cornell University in Ithaca, NY.

### **KIMBERLY LAMB**

Kimberly joined Colliers Arnold in December 2007. As Sr. EVP with the organization, she oversees the Property Management Division for the state and works closely with the brokerage division on new business development among other corporate responsibilities. She is based out of the Clearwater, FL office where the Corporate headquarters is located. Kimberly has been involved in Commercial Real Estate management for over 25 years with a specialty in Retail and Class A office. Kimberly has extensive knowledge in operations, leasing and finance. She has provided senior oversight for the renovation and repositioning of four retail centers throughout Florida over the last three years. She has been responsible for the senior oversight of five retail centers in the last three years which were ground up projects. She is results oriented and committed to providing clients' with best in class customer service while assuring maximum returns on their assets. Prior to joining Colliers, Kimberly held the position Director of Florida Retail with CBRE, Kimberly directed and oversaw the day-to-day operations and project leasing for the Florida retail Individual and Institutional Investor division. Prior to the acquisition of Trammell Crow Company by CBRE, Kimberly held the role of Vice President of the North Florida Division. She was responsible for senior oversight of 17 million+ square feet of office, industrial, and retail product which were both private and institutional owned. Kimberly has deep history working for National REITS such as First Industrial Realty Trust and Edens and Avant. She spent a combined eight years with Trammell Crow Company in Nashville, TN and an additional two years with Trammell Crow in Florida. Kimberly offers a diverse background in the management of Retail Shopping Centers, Regional Malls, High Rise Office, Medical Office, Mixed Use and Industrial/Flex. She has a deep background in asset management and is well versed in industry standards and techniques. Her strengths include strong analytical and problem solving skills, budgeting and financial analysis, mentoring and leadership ability, proven customer service skills and a vision for owner's goals and initiatives. Kimberly has professional affiliations and accreditations with the International Council of Shopping Centers, Institute of Real Estate Management, National Association of Realtors, Tennessee Association of Realtors, and IREM National Board Member. Kimberly has a bachelors of science in Business Management from David Lipscomb University.

### **JUDI A. LAPIN**

Judi Lapin is the President of Lapin Consulting Group. Through Judi's leadership, LCG has been ranked as one of the industry's top branding and marketing communications firms. Judi currently serves on the ICSC Board of Trustees and is a six-time MAXI winner of the organization's coveted award for marketing achievement. She also serves on the Executive Board of the ICSC Foundation and is Chair of the Foundation's Marketing Committee, spearheading the branding efforts of the non-profit public charity arm of ICSC. She served three years as ICSC State Director for Southern California and National Chair of the ICSC Public Relations Task Force. Previous to forming LCG, Judi was a Senior VP for Donahue Schriber and a member of the company's Executive Committee, responsible for corporate branding and consumer marketing of a 57-center portfolio. Prior to her career as a marketing communications professional, Judi spent a combined five years in radio and television broadcasting, serving as a broadcaster and news co-anchor in San Diego. She is a frequent speaker and contributor to both ICSC and Urban Land Institute conferences and journals.

### **SCOTT LIFSCHULTZ**

Scott Lifschultz has 20 years of retail real estate experience. He specializes in tenant and landlord representation throughout the Northeast and Southern California. Mr. Lifschultz joined Robert K. Futterman and Associates (RKF) in April 2009 after relocating from the East Coast, where he was most recently executive managing director for FirstService Williams (formerly GVA Williams). He was the founder of the firm's retail brokerage division which had offices in Santa Monica, CA;

New York, NY; and Stamford, CT which sold to FirstService in the fall of 2008. He has represented national and regional retailers in creating and implementing retail roll-out strategies and has consummated over 300 lease transactions with national and regional tenants including; Equinox Fitness, The Vitamin Shoppe, HSBC Bank National Association, Modell's Sporting Goods, Cosi, The Home Depot, Eddie Bauer, Ann Taylor Loft, Panera Bread, Elizabeth Arden, J.P. Morgan Chase, Walgreens, Rugby, Giggle, Aerosoles and many other leading retail chains. Lifschultz has represented prominent developers and landlords including; Brause Realty, K Investments, Time Equities, SL Green, Urstadt Biddle Properties, Hendon Properties, Kabro Associates, Levy Affiliated, Black Equities Group, GLB Kingston and many others. Previously, Mr. Lifschultz was the northeast director of real estate, for Blockbuster, Inc., where he was responsible for overseeing and executing the company's real estate development. Prior to Blockbuster, he worked at the Montreal based retailer Blinds To Go as their leasing manager responsible for new store openings along the eastern seaboard. He also worked as a retail real estate broker at The Greenberg Group and Garrick-Aug Associates in New York. Mr. Lifschultz is also a real estate investor and a licensed real estate broker in New York and California, and a member of the International Council of Shopping Centers and the Real Estate Board of New York. He holds a Bachelor of Arts in Urban Studies/Real Estate Development from the University of Maryland. He was also featured as a CoStar Power Broker in 2006, 2007 and 2008.

#### **MICHELE LOW**

Michele Low has held the position of Regional Real Estate Manager – Western U.S. for Big Lots Stores, Inc. for the past 5 years. Big Lots is the nation's largest broadline closeout retailer with annual revenues exceeding \$4 billion. The company operates 1,350 retail stores nationwide and is traded on the New York Stock Exchange. Ms. Low is responsible for the site selection and acquisition of new store locations for Big Lots in California, Washington, Oregon, Nevada, Utah, Idaho, Montana and Wyoming. Prior to joining Big Lots, Ms. Low served as the Real Estate Manager for National Stores, Inc., dba Fallas Parades/Factory 2-U, where she was responsible for the leasing of their owned real estate portfolio as well as the acquisition of new sites for their expansion in the Southwestern United States. Prior to that, Ms. Low's territory covered Western Canada for McDonald's Restaurants of Canada Ltd. Ms. Low is currently pursuing her Master of Business Administration, part-time from UCLA's Anderson School of Business (June 2010 graduation). Ms. Low holds a Bachelor of Commerce degree majoring in Urban Planning from the University of British Columbia's Sauder School of Business. She is also a licensed real estate broker in the State of California. Ms. Low is a native of Vancouver, British Columbia, Canada. Over 10 years of corporate real estate experience with a focus on retail chain site selection, negotiation and acquisition in multiple markets. Identifying new store growth opportunities and maximizing existing store performance through the optimal placement of store locations.

#### **PAUL S. MAGY**

Paul S. Magy is a principal of the law firm of Kupelian Ormond & Magy, P.C. Their practice in commercial real estate includes acquisition, development, zoning, leasing, and sale of commercial real estate, as well as litigation related to all of these areas, including bankruptcy. Mr. Magy has experience representing shopping center and other commercial property owners, developers, property managers and brokers. He served as the Michigan State Director of the International Council of Shopping Centers (ICSC) from 2001 through 2004 after having served for three years as Michigan ICSC's Government Relations Chairman. He has also served as Central Division Chairman for ICSC Government Relations. He has been called upon to speak at seminars and programs on a variety of real estate related topics and chairs Michigan ICSC's Continuing Real Estate Education Program. He is currently Chair of the ICSC 2010 Ohio, Kentucky, Indiana and Michigan Regional Retail Law Symposium. His work in the area of shopping center related law earned him a seat on ICSC's National Law Committee in 2002. Mr. Magy was also elected to the

Board of Directors of the Metro Detroit Building Owners and Managers Association (BOMA). Mr. Magy is a 1982 graduate of Wayne State University Law School. He has been made a Fellow of the Michigan State Bar Foundation and is a Life Member of the Judicial Conference of the U. S. Court of Appeals for the Sixth Circuit. He was recently named a Michigan Super Lawyer by Super Lawyers for its 2009 edition. Mr. Magy is also actively involved as an officer, trustee or director of a number of educational, religious and charitable institutions and has presented or facilitated at seminars and programs on topics related to leadership development, programming and fundraising. From 2004 - 2006 he served as President of Adat Shalom Synagogue, an 1100 member family congregation in Farmington Hills, Michigan. In June 2006, Mr. Magy became Chairman of the Board of Advisors of the Rabbinical School of the Jewish Theological Seminary of America, a Board upon which he has served since 1998.

### **MIKE MALLON**

Mr. Mallon has a diverse background in commercial real estate with over 28 years experience in the Chicagoland market. Mike came to Chicago in 1979 with a degree in Urban Planning from Michigan State University. He went to work for the Village of Lombard and was the Director of Planning and Zoning when he left in 1985. Over the next 7 years he oversaw the leasing and development of over 4 million square feet of retail space throughout the Midwest for Draper and Kramer/Harold Carlson Associates. In 1993, Mike joined American Stores (Jewel/Osco) and became Vice President-Real Estate for the Midwest Region and in 1999 took a similar position with Safeway (Dominick's). During his tenure at American Stores and Safeway he was responsible for the development of over 150 Food and Drug stores in 12 states. Mike is a certified SCSM and SCLS with the International Council of Shopping Centers (ICSC) and a CCIM with the Commercial Investment Real Estate Institute. He recently completed his term as the State of Illinois Retail Chair for ICSC and is currently serving as the State's Operation Chair. Mike is a Board Member to Lambda Alpha International, the Commercial Investment Real Estate Institute and Vital Bridges. Mike is a frequent speaker on the subject of Commercial Real Estate and has lectured at John Marshall Law School, Roosevelt University, Benedictine University, DePaul University, University of Illinois, Art Institute of Chicago, Purdue University and the University of Illinois at Chicago. In 2005, Mr. Mallon founded Mallon and Associates, Inc., a real estate and development company. The firm focuses on retail developments throughout the Midwest for specialized clients and his own account. He is currently involved in several projects in Chicago, Blue Island, Glen Ellyn, Lake Zurich, Naperville, Calumet City, Wheaton and Willowbrook. Mallon and Associates, Inc represents H Mart, ALDI and AMCORE Bank in their expansion plans throughout the Chicagoland.

### **JAMES E. MATANKY**

Mr. Matanky is President of Matanky Realty Group and heads the development and brokerage arms of the company. Mr. Matanky is a board member of the Illinois State Committee of the International Council of Shopping Centers ("ICSC"), and 2008-2010 co-chair of Illinois Private Sector Alliance. He participates as a panelist and instructor for both the ICSC and the Urban Land Institute. He has worked with the City of Chicago as a mentor for retail development, for the reform of the permit fees process, serves as an advisor to the Commissioner of the Department of Buildings, and is a commissioner for the City of Chicago SSA #10 serving the Back of the Yards and is chair of SSA #13, the Chicago Stockyards Industrial Park. He was also a board member of the Chicago Association of Neighborhood Development Organizations and headed their real estate committee, has served as a principal for a day in the Chicago Public Schools and was an officer in the West Humboldt Park Development Council. Mr. Matanky is a Vice President of the central board of JCC of Chicago and heads their operations committee. He serves on the Board of Governors of the Hebrew University of Jerusalem, is past Chairman of the Museum of Contemporary Art of Chicago Circle Council, and is a graduate of the Wexner Heritage

Foundation program. Mr. Matanky was honored as a recipient of the Chicago Neighborhood Developer of the Year Award in 2000, and again in 2006. He was honored as a recipient of the Chicago Association of Realtors Good Neighbor Award in 2001. In 2007, Mr. Matanky received the Distinguished Alumnus Award from the University of Illinois, College of Law and the Scopus Award from the Hebrew University of Jerusalem. Mr. Matanky graduated with honors from the University of Illinois with degrees in finance, accounting and law and earned an honors graduate degree in law from Cambridge University, in England.

### **TODD NATHANSON**

Todd Nathanson started his commercial real estate career in May of 1987. Todd has a high degree of pride in the long-term relationships he has developed with clients during the many years of brokering retail properties. Trust and attention to detail have expanded his client base to nearly 600 retail shopping center investors, from the single asset owner to some of the nation's largest real estate institutions. Collectively for whom he has been involved with more than 1,350 lease transactions. Through these lease transactions, Todd has built special relationships with many retailers and the brokers who represent these chain tenants. Todd's began his real estate career leasing new apartment buildings for various residential developers in the early 1980's. Eventually he joined Forest City Development to start a Corporate Housing program for their 4,300 unit, 160 acre apartment project, Park La Brea Apartments. Later, Todd became involved with retail commercial properties working for a firm in Santa Monica named "Muselli Commercial Real Estate". In June of 1991, Todd was hired by Centers Business Management where he became a division head. There he managed the San Fernando Valley Division through December 2007, leasing shopping center property in Southern California. After nearly 17 years of working with Centers Business Management, Todd started his own company - illi commercial Real Estate. Todd was later joined by many retail leasing agents and property managers who had worked with him in the past. All are committed to expediting occupancy of vacant retail properties and managing the day-to-day operations and future planning of these properties. Born and raised in Southern California, Todd Nathanson is supported by his wife and two children not to mention his faithful dog Beau. Todd prides himself on his physical conditioning which includes endurance running, cycling and daily workout regiments that start each morning at 4:30A.M. Todd's favorite pastimes are quick weekend retreats to the California's Central Coast to enjoy fine wine, tasty hole-in-the-wall Mexican cuisine, amazing Pacific Ocean sunrises and sunsets as well as spending quality time with his family and entertaining friends. Todd has been a member of Big Brothers Big Sisters for 24 years and especially proud of his relationship with his Little Brother and the fine, responsible man he has become. For the last four years Todd has held a Board of Director's position with The Harmony Project, an organization developed to bring music lessons and instruments to children of Los Angeles to promote the healthy growth and development of children through the study, practice and performance of music. It is The Harmony Projects' goal to build healthier communities by investing in the positive development of children through music. As well as to develop children as musical ambassadors of peace, hope and understanding amongst people of diverse cultures, backgrounds and beliefs.

### **J. HOWARD NUDELL**

Howard Nudell is a Registered Architect with over thirty years experience in the design and construction administration of retail and commercial environments worldwide. He is licensed in 49 states plus Puerto Rico, the U.S. Virgin Islands and Ontario, Canada. Nudell has designed a wide range of projects including office buildings, malls and open air centers, major department stores and auto dealerships. Along with his domestic experience, he works internationally designing commercial and retail projects in Korea, Southeast Asia, Latin America, India, Turkey and Russia. He feels it is more important to properly and efficiently serve existing clients than it is to market for new clients. Nudell served as Chairman of the City of Southfield, Michigan

Planning Commission for 10 years and is a former Chairman of the CenterBuild Conference. He is a Member of the American Institute of Architects, Michigan Society of Architects, Certified by the National Council of Architectural Registration Board (NCARB), Member, International Council of Shopping Centers (ICSC) and a Founding Member, National Association of Corporate Real Estate Executives (CORENET).

#### **DAVE OSTERHUS**

Dave Osterhus joined The Keith Corporation in 2005. He specializes in retail brokerage, site identification and acquisition, lease negotiations, and build-to-suit development. Mr. Osterhus has 30 years of combined retail and retail real estate experience. He is a licensed real estate broker in North Carolina and South Carolina. His clients include Family Christian Stores, Foot Locker, Hobby Lobby, Rugged Wearhouse, Shoe Show, and Cheddar's Restaurants. Before joining The Keith Corporation, Mr. Osterhus was Vice President of Acquisitions for Collins Goodman Development Company in Atlanta, Georgia, where he was responsible for identifying and acquiring retail sites for development in numerous East Coast and Midwest markets. He also was previously a Real Estate Manager for Rack Room Shoes in Charlotte, North Carolina, where he completed multiple lease transactions across the United States in regional malls, power strips, outlet centers, and freestanding locations. Mr. Osterhus is an active member of the International Council of Shopping Centers (ICSC), where he has served as a speaker, a planning committee member, and NC State Government Relations Chair. He has also served as an officer with Toastmasters International in Charlotte, North Carolina.

#### **LONNIE PETERSON**

Lonnie Peterson is the Co-Founder and Chairman of Cuhaci & Peterson. Mr. Peterson has a Bachelor of Architecture from the University of Nebraska and spent the first five years of his career working for architectural firms in Omaha, Nebraska and Montreal, Quebec gaining a broad range of architectural experience and a deeper appreciation for unique environments. In 1978, Mr. Peterson took that knowledge to Orlando and has worked tirelessly the last 31 years to create a firm that both clients and employees can speak highly of. Lonnie serves on a committee for the International Council of Shopping Centers (ICSC), as well as being a member of the National Association of Office Properties (NAIOP) and the Urban Land Institute (ULI). Lonnie is LEED accredited by the US Green Building Council as are 17 other employees at C&P. With over 36 years of experience, Lonnie Peterson can credit himself with building a strong, well known and respected firm in the industry. Lonnie prides himself and the firm on developing and maintaining long-term relationships while recognizing that communication is key in his business.

#### **JOHN H. PHARR**

John Pharr is Senior Vice President of Regency Centers Corporation, a fully-integrated Real Estate Investment Trust (NYSE symbol: REG) involved in the development, acquisition, and operation of quality grocery-anchored and community shopping centers throughout the United States. Pharr is responsible for Regency's assets in Georgia, Alabama, North Carolina, South Carolina and Tennessee. He also works closely with the Southeast Development Leasing Team on acquisitions and new developments. Pharr has more than 20 years in the industry including previous experience with Hill Partners, Inc focusing on redevelopment of specialty and boutique centers across the United States and internationally. He first joined Regency in 1997 and held the position of Senior Vice President of Operations responsible for Regency's Eastern region. Pharr earned a bachelor of science degree from The Citadel in Charleston, S.C. He is a commissioned U.S. Air Force officer and an Edgar A. Terrell Fellow recipient.

#### **GARY RAPPAPORT**

Gary D. Rappaport is President and Chief Executive Officer of The Rappaport Companies, a retail real estate company he founded in 1984. The Rappaport Companies provides leasing, tenant representation, management and development services for more than 13 million square feet, 2 million of which is planned development within the next two years. The Rappaport Companies' portfolio includes more than 45 shopping centers and ground floor retail in some 100 mixed-use properties, both residential and office, located primarily throughout the mid-Atlantic region. Mr. Rappaport is Principal Partner for approximately 5 million square feet of the shopping centers managed by The Rappaport Companies. Mr. Rappaport began his career in real estate as President of Par Construction Corporation, a home-building company responsible for the construction of several hundred single-family homes and town houses. Later, he was President and Chief Operating Officer of Combined Properties, a shopping center development, management and leasing company headquartered in Washington, D.C. A former Chairman of the International Council of Shopping Centers, Mr. Rappaport is the only Chairman to date to hold all four ICSC designations, SCSM, SCMD, SCLS and CDP. He is a member of the ICSC Board of Trustees and serves on ICSC's Executive, Audit, Nominating, Government Relations, Long Range Planning and PAC committees. Named in the "Power 50" of The Most Influential People in Washington Commercial Real Estate in 2008 by the Bisnow on Business Real Estate newsletter, Mr. Rappaport currently serves on the Washington, D.C. Economic Partnership Board. He is a prior Dean and a current Instructor at the University of Shopping Centers and a past Entrepreneur in Residence at the Wharton School of the University of Pennsylvania. Mr. Rappaport continues to lobby at the state and federal government levels on many issues important to the Shopping Center industry.

#### **JOHN REININGA**

Mr. Reininga is the President of Reininga Corporation, a firm which he founded in 1967. He is an active participant in the shopping center industry. He is a Past Chairman and Trustee of the International Council of Shopping Centers, as well as a Past President of California Business Properties association. He is a member of Lambda Alpha, an honorary land economics society, and he is a Senior Certified Shopping Center Manager and a licensed California real estate broker. He has been a frequent speaker at ICSC meetings and guest lecturer at Stanford, UC Berkeley, and Colorado University business schools. Mr. Reininga is an outdoor enthusiast and environmentalist. From 2001 to 2004 he served as a Member of the San Francisco Bay Regional Water Quality Control Board. He plays the guitar and still sings with The Southcoasters, a folk trio he began in the early 1960's. He has an engineering degree from the University of Colorado and an MBA from Stanford University. Mr. Reininga is the father of 4 children and has 7 grandchildren. He and his wife Carlene reside in Healdsburg, California, where he also has an office.

#### **JASON D. RICHTER**

Jason D. Richter currently serves as Vice President of Real Estate for Jimmy Jazz, S & D Underground, Man Alive, Hyperactive and Decibel retail chains. Job responsibilities include the oversight of a 200 store portfolio located in 18 states. Market analysis, store expansion and lease restructuring all fall under this role. Additionally, Jason manages all company owned real estate which currently consists of over one million square feet of urban property throughout the country. Jason D. Richter served as Leasing Manager for Thor Equities, a New York based developer who owns and manages a multi billion dollar real estate portfolio consisting of retail, office, hotel and mixed-use assets throughout the United States and abroad. Richter had been with the firm since 2003 and was responsible for their New York City retail holdings. Most recently Jason led the leasing for over 1 million square feet of ground up development in Houston, Texas in addition to Thor's existing "High Street" assets in South Miami Beach, Florida and Beverly Hills, California. Jason has also been an integral part of Thor's leasing, refinancing, acquisition and disposition

activities in Illinois, Michigan, Virginia, Georgia, Florida, Texas and California. Prior to joining Thor, he founded a software development firm that he later divested his interest in to exclusively pursue real estate opportunities. He is actively involved in ICSC, serving on the New York Conference & Deal Making Planning Committee where he chairs the Cocktail Reception Sponsorship Committee. Mr. Richter is an integral part of ICSC's Next Generation Program where he serves as the Eastern Division Chairman in addition to holding a seat on the Next Generation Advisory Board that oversees and advises on all things Next Gen Globally. Jason was also recently brought onto the board of The Retail Network. He is also a board member of several charitable organizations including American Foundation for Suicide Prevention and the San Francisco Aids Foundation. Richter finished his undergraduate work at Hofstra University's Frank G. Zarb School of Business.

### **KATHY ROBERSON**

Kathy Roberson is the President of Combined Properties, Incorporated (CPI), a commercial real estate development and management company. CPI owns and manages a portfolio of retail shopping centers and mixed-use projects valued in excess of \$1 billion, totaling greater than five million square feet. CPI is one of the largest private owners of community centers in the Washington, DC Metropolitan area and during the last several years has expanded significantly in the Los Angeles marketplace with eighteen properties now under ownership. Ms. Roberson commenced her career at CPI in 1990 working as an intern while she pursued an advanced degree. During her tenure at CPI, she has held a number of positions including Financial Analyst, Director of Acquisitions, Senior Vice President – Capital Markets, and Chief Financial Officer, after which she was promoted to President in 2001. As President, Ms. Roberson directs all strategic, operational and financial activities within the firm. She is credited with many notable accomplishments including establishing a successful growth program in Los Angeles, commencing a mixed-use initiative, and through her recapitalizing and restructuring of the company, realizing the highest levels of occupancy and profitability in the company's 25-year history. Ms. Roberson earned a Bachelors of Business Administration degree from James Madison University and a Master of Business Administration degree from The George Washington University. She is an active member of the International Council of Shopping Centers and is a member of the Executive Committee for the Urban Land Institute District Council. She is a strong advocate for community involvement and has partnered CPI with a local school in Washington by donating books and having CPI employees volunteer their time to read with the school children. She also utilizes the shopping centers for community outreach programs such as for food bank collections and other charitable causes. Ms. Roberson is a native Washingtonian and lives with her husband and two children in Vienna, Virginia.

### **LON RUBACKIN**

Lon Rubackin, Managing Partner of GFI Retail Group, spearheads all facets of the day-to-day operations of the division. With almost 25 years of retail real estate expertise, Lon has developed many longstanding relationships with key industry leaders and has been instrumental in the establishment of the Retail Group. During the course of his career, Lon was Senior Vice President of Forest City Ratner. Among his many recent accomplishments was the acquisition and leasing of one of the largest and most unique properties in the entire New York metro area, Ridge Hill in Westchester New York, a \$900mm mixed-use project. Lon also served as Vice President of Retail Development for the Related Companies and worked for nearly 13 years on the retail side for Barnes & Noble and for the regional electronics retailer, Nobody Beats the Wiz. Lon Rubackin has leased millions of square feet of retail space both as a retailer with owner/developers such as Westfield, General Growth, The Pyramid Companies, etc. And also on the owners side, negotiating with tenants such as Home Depot, Lowe's Home Center, Whole Foods, LL Bean, Apple, and Sephora. Lon is an active member of International Council of Shopping Centers and is

a frequent speaker at many industry events. He is also on the Board of Directors of the National Kidney Foundation. Lon has both a Master of Science Degree and a Bachelor of Arts Degree from Brooklyn College.

#### **DALE E. SCOTT**

Dale E. Scott, CDP, has over 40 years of experience in construction and real estate. As Sr. Executive Vice President of SIKON Construction Corporation his responsibilities include directing the company's Pre-Construction Service Department and Business Development. Educated in Business Administration at Kansas University, Mr. Scott is active in many industry organizations including ICSC, ULI, NAIOP, AGC and ABC. He served as Chairman of ISCS/MRA's Joint Task Force on the International Building and Fire Codes, which was successful in having industry favorable language written into the code. Dale is a past chairman of the CenterBuild Conference, which is ICSC's annual conference for the design and construction segment of retail development and currently serves on the CenterBuild Advisory Council. Mr. Scott has received the CenterBuild MVP for his service to that industry organization. He was the 2000 Chairman of ICSC's Florida Conference and currently serves on that conference planning committee. This annual conference is the third largest real estate conference in the world. He was also the Chairman of the planning committee for the 2007 West Florida Idea Exchange. Along with being a past co-chair of the Central Florida Planning Committee he also serves on the Central Florida ICSC Alliance Committee and is an active participant in ICSC's Government Relations efforts. He has been appointed as the ICSC Florida State Director for 2009/2010. Dale is an active member of the Governing Committee which is charged with developing ICSC's Professional Designation, CDP, for recognition of those involved in the design and construction segment of retail development. Mr. Scott is a recipient of ICSC's Trustees Distinguished Services Award. In the fifty year history of the 75,000 member organization, this honor has only been presented eighty times. He is a 2004 inductee into the Retail Construction Hall of Fame, and is listed as an Honored Member of the Continental Who's Who in Commercial Real Estate. Mr. Scott has published numerous articles and speaks frequently at many industry conferences, including being a regular speaker at the annual Florida State University Real Estate Trends Conference. He also served on the NACORE Institute faculty and has been a guest lecturer at the university level along with being a contributor to the annual Florida Regional Overview Report.

#### **JERRY SLOVER**

Mr. Jerry Slover has served as Vice President of Development for NexCen Franchise Management since November of 2009. In this role, Mr. Slover oversees the company's sales and development initiatives, including real estate and construction, and is responsible for the continued development of a worldwide network of franchise brands for NexCen Brands, Inc. (NEXC) from his headquarters in Norcross, Georgia. Franchise brands owned by NexCen and developed by Mr. Slover and his team include The Athlete's Foot®, The Shoe Box®, MaggieMoo's®, Marble Slab Creamery®, Pretzelmaker®/Pretzel Time® and Great American Cookies®. NexCen's franchised brands currently have more than 1800 store locations in 50 countries around the world. With more than two decades of retail experience, Mr. Slover joined NexCen in November of 2006 and most recently served as Vice President of Design, Construction & Real Estate. Prior to joining NexCen, he worked with TAF®, previously known as The Athlete's Foot®, where he held various managerial roles in sales, training, construction and real estate. Mr. Slover began his retail career with KG Retail, Inc, a Colorado based men's clothing company, where he was responsible for training programs for 40 corporate owned stores as the Area Training Manager. Mr. Slover is a member of the International Council of Shopping Centers (ICSC) and the International Franchising Association (IFA).

#### **ALAN E. SMITH**

Alan E. Smith is a key leader for our Retail Development Group and is responsible for the overall management of the retail development and leasing functions. Alan came to Bourn in May 2007 from the Konover Development Corporation, based in Connecticut, where he was an Executive Vice President with senior management responsibility for leasing, redevelopment, acquisitions and dispositions. He brings more than 40 years experience in commercial real estate having developed more than 7 million square feet and 40 shopping centers in several regions of the U.S. Prior to joining Konover, Alan held positions as Vice President for Development & Leasing at the Century Development Corporation and Ainbinder Associates both located in Houston Texas. He had also been with the Kimco Development Corporation in New York. Active as a leader in ICSC, he served as the Dean of the School of Leasing and, in 2005, received a Trustee Distinguished Service award. He is Senior Certified Leasing Specialist.

### **C. RONALD SOHN**

C. Ronald Sohn is President of CRS Associates, a retail real estate consulting firm established to represent retailers, developers and entrepreneurs in the shopping center industry. Sohn brings over forty-five years of retail experience in the areas of real estate site selection, stores operations, merchandising and finance and shopping center leasing. He has leased over two and one half million feet for his client base. Currently he is responsible for leasing of nearly 800,000 sf of shopping centers. CRS Associates current list of clients include: Dress Barn Stores, Inc., Maurice's, Trans World Entertainment-FYE, Monster Mini Golf, JAlexanders Restaurant Collection, Texas Roadhouse Restaurants. Sohn has been very active in ICSC and has had several leadership positions, which include: Alliance Co-Chairman, State Operations, Eastern Divisional Retail Chair and State of Connecticut Retail Chair. He was formerly an Honorary Trustee on the board of directors for Temple Torat Yisrael and a member of the Rhode Island Board of Jewish Education.

### **RICHARD SOSNOVY**

Richard Sosnovy is the Vice President of Real Estate at Dress Barn, Inc., a woman's apparel retailer headquartered in Suffern, New York. Dress Barn, Inc. is a publically traded company with over 2,400 stores. He has been with Dress Barn for over 19 years. His principal duties include site selection and lease negotiation. Prior to working at Dress Barn he has worked for such retailers as Weight Watchers International, Linens & Things and Loehmann's. Richard has been an active participant in the ICSC for over 20 years. He has served as New York Idea Exchange and Deal Making Co-Chair, Retail Runway Co-Chair and recently as New York State/Northern New Jersey State Director. Richard received his BS in Business Administration from Fairleigh Dickinson University.

### **GORDON SUDBECK**

Gordon J. Sudbeck is Vice President, Leasing and Property Development for Noddle Development Company, a division of the Noddle Companies, headquartered in Omaha, Nebraska. The Noddle Companies develops, redevelops, leases and manages its own portfolio and also performs these services for a few select properties owned by industry colleagues. A graduate of Wayne State College, Wayne, NE, Gordon has more than twenty-eight years of experience in the shopping center industry, ranging from retail sales and store management to shopping center operations, leasing and development. In his current position with the Noddle Companies, he directs transactional and legal activities for a portfolio of 50-plus properties that are primarily anchored open air shopping centers, both in metropolitan areas and also in micropolitan county seat and suburban locations throughout the Midwest. Since the early '80s, Gordon has been an active member of ICSC. He has served as Nebraska-Iowa Operations Chair and as ICSC's Central Division Operations Chair, twice served as Nebraska-Iowa Government Relations Chair, Nebraska-Iowa State Director and most recently was appointed as ICSC's

Alliance Program Co-Chair for the Central Division. A frequent panelist for ICSC at local and state meetings and regional Idea Exchanges, in 2002 Gordon was instrumental in bringing ICSC's Alliance Program to rural Nebraska and currently co-chairs a partnership between ICSC and NACo (National Association of Counties). He is a graduate of the International Council of Shopping Centers Management Institute and has earned the ICSC professional designations of SCSM/SCMD/CLS (Senior Certified Shopping Center Manger/ Senior Certified Marketing Director/Certified Leasing Specialist). In addition to his professional career and volunteer activities, Mr. Sudbeck was elected in earlier years to local political office as a Natural Resources District Commissioner. He is married to Kim Jones-Sudbeck, CMD, currently serving as Marketing Director in Omaha for Red Development. They have two sons, Robb and Tom.

### **JOE TICHAR**

Joe Tichar joined Developers Diversified Realty in June of 2008 as a member of the management training class. In June of 2009 Joe was promoted to Corporate Operations Director. In this role Joe is responsible for various ad hoc corporate initiatives particularly related to organizational and strategic planning, investor communications and messaging, talent recruitment, and corporate budgeting.

### **JAMES WAKIM**

James Wakim is the Chief Operating Officer and Executive Vice President of The Simon Konover Company (“TSKC”), with overall responsibility for TSKC and its three divisions: Konover Hotel Corporation, Konover Commercial Corporation, Konover Residential Corporation, and its two affiliates, Simon Konover Development Corporation and SIKON Construction Services, LLC. Prior to joining TSKC, Mr. Wakim was a partner in the Capital Markets Group of the Boston-based law firm of Brown Rudnick Berlack Israel LLP. Mr. Wakim served as General Counsel for Konover & Associates, Inc. from 1998 through 2003. Mr. Wakim graduated Summa Cum Laude from the University of Connecticut in 1979 and received his Juris Doctor, With Honors, from the University of Connecticut School of Law in 1982. He is a member of the national honor societies of Phi Beta Kappa and Phi Kappa Phi. Mr. Wakim currently serves as the Connecticut State Director for the International Council of Shopping Centers (“ICSC”). He served for several years on the Executive Committee of the Real Estate Section of the Connecticut Bar Association. Mr. Wakim was recognized in New York Magazine in 2007 as one of the best real estate lawyers in the New York Metropolitan area and in Woodward/White Inc.’s The Best Lawyers in America for Real Estate Law.

### **RANDALL WIESELER**

Randall Wieseler, CSM, President and co-owner of First Management, Inc. has been active in Commercial Real Estate for more than 30 years. In addition to the management of existing shopping centers such as The Center, Brentwood Square and Beverly Hills Plaza, Wieseler participated in the development of Walnut Creek Village, Harrison Village, Eagle Run Plaza, Tower Plaza and Hillsborough Plaza in Omaha, Nebraska. He also played a key role in the redevelopment of The Center Mall from a 230,000 square foot enclosed mall to a viable office building.

### **JIM WILSON, III**

Jim Wilson, III is Chairman of the Board and Chief Executive Officer of Jim Wilson & Associates, LLC. Jim Wilson, III graduated from Montgomery (Ala.) Academy in 1981 and received a Bachelor of Science degree in Business Administration from The University of Alabama in Tuscaloosa, Ala. in 1985. He gained advanced education training through graduate degree level courses at Manufacturers Hanover Credit Training Program in New York City, with instruction through New York University (NYU) and Columbia University. As Chairman of the

Board and Chief Executive Officer of Jim Wilson & Associates, LLC, Jim Wilson, III has the ongoing responsibility of coordinating and directing the strategic and financial decisions for the Wilson portfolio. This includes financial requirements for acquisitions, development, refinance, and the existing property portfolio. Assets include retail shopping centers, hotel, office buildings, residential developments and equity partnerships. Jim Wilson, III spent three years (1985 – 1988) in New York City working at Manufactures Hanover Trust as a commercial real estate loan officer serving New York City clients and as an investment banker in large pool asset sales for the same company. In 1988, Wilson returned to his hometown of Montgomery to join the family business, Jim Wilson & Associates, Inc., serving as Vice-President of Finance for the multi-faceted, multi-million dollar corporation. In 2007, he assumed the role of Chairman of the Board and CEO for Jim Wilson & Associates, LLC, managing the diverse financial holdings and investments for the Wilson family. Jim Wilson & Associates, LLC currently has over 2.7 million square feet of retail and mixed-used projects under construction in addition to the 1,500 acre residential development, New Park in Montgomery, Ala. The Shoppes at River Crossing, a 750,000 square foot, regional lifestyle center located in Macon, Ga., will open March 2008 and will feature two department stores, specialty stores and restaurants. Two power centers, The EastChase Market Center in Montgomery, Ala. and the Carriage Crossing MarketPlace in Collierville, Tenn. are scheduled to open in 2007 and 2008 respectively. Both projects are anchored by big box and mid box retailers, including the first Costco that will debut in Montgomery's EastChase Market Center this fall. In Denham Springs, La., Juban Crossing will be the largest mixed-use development in Louisiana. Within the 471 acre site, 1,295,000 square feet of retail is slated to be developed along with medical, office, restaurants, hotels and a residential community. Jim Wilson, III, currently serves on the Board of Trustees at The University of Alabama System and the President's Cabinet at The University of Alabama. He is a member of the board of directors for the Alabama Shakespeare Festival, the fifth largest professional Shakespeare theatre in the world; the American Sports Medicine Institute; American Liver Foundation, Alabama Chapter; Business Council of Alabama; Metro YMCA; University of Alabama Birmingham Hospital; Baptist Hospital, Montgomery, Ala. and Wynlakes Golf & Country Club. Wilson has previously served on the boards of the Boy Scouts of America, Tukabatchee Area Council; The Montgomery Area Council on Aging and the Jackson Hospital Foundation, Montgomery, Ala. He is a member of the International Council of Shopping Centers, New York City. Jim Wilson, III is married to the former Susie Forst and are the parents of two daughters, Lillian and Wesley.

#### **CHRISTOPHER A. WILSON**

Christopher A. Wilson, President of Wilson Commercial Real Estate, has 23 years of retail commercial real estate experience in the Southern California market. His expertise is concentrated on the leasing and sales of institutional quality shopping centers representing the Landlord. He has participated in the leasing of more than five million square feet of retail space and the sale of 50 shopping centers during his career with a total value exceeding \$750 million. Prior to forming Wilson Commercial Real Estate in 1990, he served as Vice President of Champion Development and was responsible for the acquisition, development and leasing of over \$25 million of retail projects in northern Los Angeles County and began his retail real estate career in 1985 as a retail specialist with Grubb & Ellis working in the San Gabriel Valley. Preceding his commercial real estate career, Mr. Wilson held a position as a manufacturer's representative selling seasonal and sporting goods product lines to major chain retailers across the 11 western states. Mr. Wilson graduated from the University of Southern California in 1982 with a Bachelor of Science in Public Administration and received his Masters in Business Administration from Pepperdine University in 1985. He holds a California Department of Real Estate Broker license. Mr. Wilson is an active member of the International Council of Shopping Centers (ICSC). He has served on its Southern California Program Committee since 1996 and

served as the ICSC California State Chairman and a member of the ICSC's San Fernando Valley Local Program Committee. He has served as the Chairman of ICSC's Western Division Conference in Palm Springs, the Southern California Idea Exchange in Long Beach, the Co-Chair of ICSC's California Alliance Program and was formerly ICSC California State Government Relations Co-Chair. He is also a frequent speaker at ICSC and other industry programs. Mr. Wilson is an ad hoc professor at the USC Lusk School of Business in the MRED program teaching shopping center planning and development. Mr. Wilson presently serves on the Southern California Golf Association Board of Directors and is an active member of Lakeside Golf Club in Hollywood, California.