



Reconnect Pavilion at ICSC New York National Conference New York Hilton & Towers/Sheraton New York & Tower

ICSC is pleased to announce the **Reconnect Pavilion: Recruiting, Retraining & Resources** at the [ICSC New York National Conference & Deal Making](#). Open **Monday, December 7 from 8:00 AM-5:00 PM**, the Pavilion features a wide array of information and resources, sessions and one-on-one coaching for attendees looking to improve their job skills, transition into a new career, recruit employees or launch a new business.

Small Business Resources Include:

- MatchPoint Network - "The Insider's Approach to Finding a Franchise"
- SCORE NY - "Counselors to America's Small Business"
- The U.S. Small Business Administration

Employment Resources Include:

- Empowering Inquiry by Renee - Career Coach provided by Career Directors International (CDI)
- Galgay Search Associates - Recruiting Firm
- Millman Search Group Inc. - Recruiting Firm

Continuing Education Information:

- Baruch College, Steven L. Newman Real Estate Institute & Zicklin School of Business
- Columbia University, School of Architecture, Planning & Preservation
- Cornell University, Program in Real Estate
- New York University, Schack Institute of Real Estate

Invited Talent & Procurement Programs Include:

- African American Real Estate Program (AAREP NY)
- Commercial Real Estate Women (CREW NY)
- Real Estate Associate Program (Project REAP)
- The CCIM Institute
- The Young Leaders Group
- National Association of Hispanic Real Estate Professionals (NAHREP)

Industry Mentoring:

Located on the 3rd Fl. Promenade, Rotunda Room – Next to Registration

Dozens of industry leaders have volunteered to speak one-on-one with attendees who want career insight and advice on job strategies in the current economy. To schedule a mentoring session, please forward your resume and mentor requests to Michael Nealon at MNealon@icsc.org. **Appointments will be scheduled on a first come, first served basis. Appointments must be scheduled before December 4, 2009.**

List of Mentors (with Area of Expertise Where Applicable):

[Click here to view the list of mentor biographies.](#)

James M. Aries, Senior Vice President & Director of Acquisitions, Urstadt Biddle Properties, Inc. (UBP) (Retail

Leasing & Acquisitions)

Joe Aristone, Senior Vice President of Leasing, Pennsylvania Real Estate Investment Trust (PREIT) (Leasing)

Melissa Boughton, ICSC Past Trustee, Vice President of Real Estate, The Children's Place (Real Estate Strategies, Development, Leasing)

J.E. Rick Bunka, President, Dots, LLC (Retailing, Real Estate, Development, Finance)

Paul Camella, Director of Development, Bassar Kaufman (Brokerage & Leasing, Property Management, Sales, Development)

Michael D. Cohen, Executive Vice President & Director of Leasing, DLC Management Corporation (Retail Leasing)

Jose R. Cruz, Executive Director of Investment Sales, Capital Markets Group, Cushman & Wakefield of New Jersey, Inc. (Investment Sales & Brokerage)

David DePetris, Principal, Legend Properties, Inc. (Leasing & Brokerage, Tenant Representation)

Jerald Friedman, President, Friedman Developers, LLC (Retail Commercial Development)

Joe Gilchrist, Senior Real Estate Representative, Wakefern Food Corporation (Advertising, Market Research, Site Analysis, Lease Evaluation & Negotiation)

Edward T. Goldmeier, SCLS, Vice President, Grubb & Ellis Company (Brokerage & Leasing, Tenant Representation)

Frank J. Hall, Executive Vice President & Head of Retail Branch Planning & Real Estate, JP Morgan Chase Bank

Bob Hensley, Executive Vice President, Human Resources & Real Estate Development, JoS. A. Bank Clothiers, Inc. (Retailing, Retail Management, Site Selection and Store Development)

Gar Herring, CDP, President & Chief Operating Officer, The MGHerring Group Inc. (Design, Development, Entrepreneurship)

Kevin M. Higgins, Executive Vice President, Southeast & New England Regions, Katz & Associates, Corp. (Development, Brokerage & Leasing, Retail)

Tracy Jones, Vice President of Marketing, EDENS & AVANT (Marketing)

Seth H. Lerner, President, Lerner Real Estate Group, LLC (Strategic Planning, Property Analysis, Demographics, Psychographics, Site Selection, Design & Construction Analysis, Deal & Lease Negotiations, Merchandising Review)

Scott P. Lifschultz, Senior Vice President, Robert K. Futterman & Associates (Tenant & Landlord Representation)

Thomas H. Maddux, Principal, KLN Retail, (Brokerage & Leasing)

Richard D. Matwes, Senior Real Estate Representative; Wakefern Food Corp. (Advertising, Market Research, Lease Negotiation & Evaluation, Store Development)

Spence J. Mehl, Senior Vice President, RCS Real Estate Advisors (Entrepreneurship, Law, Retailing, Workouts)

Mark Olear, Senior Vice President of Real Estate, TD Bank, (Market & Consumer Research, Site Selection, Site Design, Entitlement Evaluation & Management, Leadership of Outsourced Professional Services, Due Diligence Coordination, Contract Negotiation, Relationship Management, Budgeting & Financial Analysis/Tracking, Career Development, Policy & Procedure Creation/Implementation, Merger & Integration Management)

David Picot, Vice President of Property Development, Toys "R" Us, Inc. (Store Planning, Architectural Design, Store Construction, Strategic Planning, Acquisition, Market Research, Property Management)

Gary D. Rappaport, SCMD, SCSM, SCLS, CDP, ICSC Past Chairman & ICSC Trustee; President, The Rappaport Companies (Brokerage, Leasing, Development, Entrepreneurship, Management)

John Reininga, ICSC Past Chairman & ICSC Trustee; President, Reininga Corporation (Development, Entrepreneurship, Site Planning, Preparing Proformas and Financing)

Jason D. Richter, CLS, ICSC Next Generation Eastern Division Chairman, Vice President of Real Estate, Jimmy Jazz/Man Alive/S&D Stores (Landlord & Tenant Development, Market Analysis, Store Expansion, Lease Restructuring)

Jere Robinson, Vice President of Franchise Development, Wyndham Hotel Group (Development & Franchising)

Susan Rorison, President, Watt Commercial Properties (Leasing, Team Management, Strategic asset Management)

Lon Rubackin, Managing Partner, GFI Retail Group (Leasing, Acquisitions, Development)

Alan E. Smith, Executive Vice President & Development Principal, Bourn Partners, LLC. (Retail Development, Leasing, Acquisitions, and Dispositions)

C. Ronald Sohn, President, CRS Associates, Inc. (Site Selection, Store Operations, Merchandising, Finance, Leasing)

Andrew Stewart, David Cronheim Mortgage Corporation (Finance and Institutional Investing)

Richard Tucker, President & CEO, Tucker Development Corp. ([Development, Finance & Institutional](#))

James Wakim, Chief Operating Officer & Executive Vice President, The Simon Konover Company
([Development, Entrepreneurship, Finance, Institutional Development, Law, Management, Marketing, Communications](#))

Dean Wieber, Executive Vice President of New Business Development, Great Clips, Inc. ([Leasing](#))

James W. Wilson, III, Chairman & Chief Executive Officer, Jim Wilson and Associates, LLC. ([Strategic Finance, Investment Banking](#))

Stephen Yalof, Senior Vice President of Real Estate, Polo Ralph Lauren ([Retail Real Estate & Leasing](#))

Please contact **Michael Nealon** at MNealon@icsc.org or +1 646-728-3665 if you have any questions regarding the Reconnect Pavilion.