

**ERIC A. ADAMSON** is Assistant General Counsel with The Fresh Market, Inc. (TFM), a North Carolina-based specialty grocer operating over 140 stores in 26 states. Eric has extensive experience drafting and negotiating commercial real estate documents and has played an important role in the company's dramatic growth over the past decade. He currently leads the legal department's real estate, construction, and development support functions. Prior to joining TFM in 2002, Eric lived and worked in Paris, France as a member of CNET Networks' European business development group and held earlier positions with the federal government and IBM. Eric holds a B.S. in Finance from Indiana University ('92), a J.D. from The George Mason University School of Law ('97), and is admitted to practice in both North Carolina and Virginia.

**KATHRYN ALBERGOTTI** began her career as a Special Assistant Attorney General for the State of Minnesota. She later joined Dayton Hudson Corporation, now Target Stores, where she represented the Shopping Center Division, Department Store Division and Target. Moving to Newport Beach, she joined the Irvine Company as the first Retail Division Counsel. As the founding partner in the firm of Albergotti Law she exclusively represents shopping center developers and major tenants.

**JEFFREY ALPAUGH**, Managing Director, is the Global Real Estate Practice Leader for Marsh & McLennan Companies, Inc. In this capacity Jeff has the responsibility for growth, retention, innovation, client service, and market delivery for Marsh's real estate clients globally. He manages a global team and is dedicated to assisting with the design, creation, and implementation of innovative insurance and risk management solutions for real estate firms. Jeff joined Marsh in 1989 and has held a number of successive leadership positions within the firm. He has led the Global Real Estate Practice since January of 2007. Jeff has over 24 years of insurance broking and risk management consulting experience as well as expertise in Private Equity and Mergers & Acquisitions. Jeff is a graduate of Kenyon College with a BA in Political Science and has an MBA from Northwestern University, Kellogg School of Management. Jeff has received the Power Broker and Risk Innovator award from Risk and Insurance Magazine.

**MARC J. BECKER** is a partner at Goldfarb & Fleece LLP, a real estate boutique firm based in New York City. His practice includes all aspects of real estate law with an emphasis during the last few years on retail leasing. Although most of his leasing clients are institutional landlords, Marc also represents restaurants and other tenants. In addition to speaking for ICSC, Marc has lectured at Columbia Business School and taught at the School of Continuing Education at New York University. Marc has been a certified leader for Sierra Club's Inner City Outings Organization and presently serves as Legal Coordinator for the organization as well as an advisor to The Wildlife Center of Fairfield County, which is dedicated to the operation of a wildlife rehabilitation and education facility in Stamford, Connecticut where he lives with his wife and two children.

**GREGORY BEEKMAN** is a partner in the St. Louis office of Lewis, Rice & Fingersh, LC. Mr. Beekman specializes in real estate, business and corporate finance. He has represented developers, lenders, landlords and tenants in the acquisition, financing and development of commercial and industrial facilities. Mr. Beekman's clients include major "big box" retailers, owners and tenants of office buildings and national and regional lending institutions. Mr. Beekman received his B.S. degree from St. Louis University in 1992 and his J.D. degree from St. Louis University Law School in 1995, where he was admitted to the Order of the Woolsack. Mr. Beekman has been a roundtable leader and speaker at several past ICSC Law Conferences. He is admitted to practice law in Missouri and Illinois and is a member of the American Bar Association, the Missouri Bar Association, the Illinois State Bar Association and the Bar Association of Metropolitan St. Louis.

**VICTORIA S. BERGHEL** was General Counsel, Senior Vice President, at CBL & Associates Properties, Inc., until 2012. Previously, she was the Vice President, Law, for Real Estate, Construction, and Environmental Affairs at Sears, Roebuck and Co. Ms. Berghel was a partner with the law firm of Weinberg & Green in Baltimore. Ms. Berghel earned her JD from the University of Maryland School of Law, where she was on the Editorial Board of the Maryland Law Review. She is a member of the American College of Real Estate Lawyers, and was the Chair of the Maryland State Bar Association's Section of Real Property, Planning and Zoning. Ms. Berghel is on the Advisory Board of The John Marshall School of Law LLM Program in Real Estate. She also is a member of the Law Conference Planning Committee for the ICSC, and was chair of the Law Conference in 2004.

**JONATHAN BLOCK** is a partner in the Oakland County office of the law firm of Honigman Miller Schwartz and Cohn LLP, where he specializes in real estate matters, including the representation of REITS, and development, acquisitions and dispositions, financing, leasing, management, brokerage, joint ventures, and other related areas of real estate law. He is a member of the International Council of Shopping Centers and has served as Co-Chair of the Next Generation group in Southeastern Michigan. Mr. Block has been a speaker at the International Council of Shopping Centers National Law Conference. Mr. Block has been named to the list of "rising stars" in *Michigan Super Lawyers* and *Best Lawyers in America*. He received his B.A. from the University of Michigan and his J.D. from Wayne State University.

**JANE S. BORDEN** is Senior Director, Asst. General Counsel, Real Estate Law with Target Corporation. Before this role, Ms. Borden was the Director of Real Estate in the property development department and Senior Counsel in the law department of

Target Corporation, practicing primarily in the areas of commercial real estate transactions and new store development. Prior to joining Target in 2001, Ms. Borden was an associate attorney with Robins, Kaplan, Miller & Ciresi in Minneapolis, Minnesota. She is a frequent speaker for CLE seminars, including the ICSC Law Conference and the Minnesota CLE's annual Real Estate Institute. Ms. Borden is a graduate of the University of St. Thomas (B.A., 1984) and William Mitchell College of Law (J.D., *magna cum laude*, 1996) and serves on the board of directors of St. Stephens Human Services, a non-profit organization whose mission is to end homelessness.

**KATHLEEN DEMPSEY BOYLE** is Associate General Counsel of General Growth Properties, Inc. where she provides legal services for regional mall, lifestyle center and mixed use developments, including redevelopments, expansions, big box leasing, anchor store transactions, joint ventures, acquisitions, sales and financings. Prior to joining General Growth in late 2003, Ms. Boyle was a partner at Barack Ferrazzano Kirschbaum & Nagelberg in Chicago specializing in project development, leasing and portfolio transactions for REIT clients. She has also represented the tenant side for outparcel and ground leases on behalf of Bridgestone Firestone. Ms. Boyle received her J.D. from the University of Michigan Law School and her B.A. in Economics and Public Administration from Augustana College, Rock Island, Illinois.

**TANYA BRADY** recently joined Phillips Edison as transactional counsel. Tanya was a Partner in the Real Estate Group in the Chicago office of Kirkland & Ellis LLP, where she concentrated her practice on advising clients in structuring and negotiating joint ventures related to real estate investments, sales and purchases of distressed loans, asset and entity-level acquisitions and dispositions, financings, and restructurings related to each of the foregoing. Tanya also has significant experience with sale leaseback transactions and commercial leasing and has negotiated leases for millions of square feet of office, retail and industrial space.

**CHARLES ("CHARLIE") A. BRAKE, JR.** is a member of the law firm of Miller & Martin PLLC. Miller & Martin is a 150-lawyer full service firm with offices in Atlanta, Georgia and Chattanooga, Tennessee. Charlie is a member of the Firm's Real Estate Practice Group and represents both developers and lenders in all aspects of commercial real estate transactions including acquisitions, assemblages, financing, development, leasing and sales of shopping centers, apartment complexes, industrial properties, office buildings, office parks, hotels, and medical office buildings, workouts, forbearance agreements, foreclosures, deed-in-lieu agreements, receiverships and sales of REO and troubled loans. Charlie received his J.D. degree in 1982 from Vanderbilt University where he was a member of the *Vanderbilt Law Review* and the Order of Coif. Charlie's undergraduate years were spent at the University of Virginia where he graduated with high distinction with B.A. degrees in both Economics and English.

**DUSTIN BRANCH** represents creditors in bankruptcy cases and non-bankruptcy workouts, as well as in other matters surrounding the sale, lease or restructuring of distressed real estate. Mr. Branch specializes in representing shopping center owners, developers, and managers in retail bankruptcies cases throughout the United States, including in California, New York and Delaware. He has extensive experience representing multiple locations in some of the largest retail bankruptcy cases in the United States, including Eddie Bauer, KB Toys, Musicland, Mervyn's, Gottschalks, Sbarro, Circuit City, Blockbuster, Borders, and Bakers Footwear. Mr. Branch graduated cum laude from the University of San Diego School of Law, where he was a member of the San Diego Law Review. Mr. Branch served as law clerk to the Honorable Peter W. Bowie, US Bankruptcy Judge, Southern District of California. Mr. Branch has spoken and written on numerous bankruptcy and leasing issues.

**DAN BRONSON** is a managing member of Bronson & Kahn LLC in Chicago, Illinois where he practices primarily in the areas of real estate development, property acquisition and leasing, real estate finance, joint ventures and construction law. Mr. Bronson represents clients in such matters as the purchase and sale and development of hotels, shopping centers, nursing homes, office buildings and industrial warehouses; the preparation and negotiation of construction documents; the representation of landlords and tenants in the leasing of retail, office and industrial space; the borrowing and making of senior secured, mezzanine and construction loans; the development of mixed use condominium projects; and the raising of private equity for real estate ventures and opportunity funds. Mr. Bronson is a 1984 graduate of the University of Michigan Law School and a 1981 graduate of the University of Michigan College of Literature, Science and Arts where he graduated with High Distinction.

**JEFFREY N. BROWN** is a litigation partner in Pircher, Nichols & Meeks' Los Angeles office. His practice focuses on real estate and commercial counseling and litigation. He has handled and tried numerous matters in both state and federal court, including matters involving a multitude of real estate issues, such as foreclosures/receiverships, joint ventures, title insurance, retail and office leasing, ground leases, real estate brokers, construction, eminent domain, CERCLA, and groundwater contamination. Over his more than 30 years of practice, he has provided workout advice and has handled litigation concerning real estate- and personal property-secured judicial and non-judicial foreclosures, receiverships, mezzanine financing, and guarantees. He has handled matters ranging from the foreclosure of housing tracts to the repossession of a commercial passenger airplane. His retail and office leasing experience includes evictions and

workouts, and disputes involving use provisions, lease options, fair market rental determinations, and environmental contamination.

**ELWOOD F. CAHILL, JR.** is a founding member of the New Orleans based law firm of Sher Garner Cahill Richter Klein & Hilbert, whose practice is concentrated in commercial real estate, business and finance, as well as creditors' rights, workouts and foreclosures. He graduated from The University of New Orleans with a B.S. in Accounting in 1977 and from Loyola University New Orleans College of Law in 1980, where he served as a Case Note Editor of the Loyola Law Review. He now serves on the Loyola Law School Visiting Committee. He has been recognized in Best Lawyers in America (in the areas of Real Estate Law and Real Estate Litigation), Louisiana Super Lawyers and Chambers USA: American Leading Business Lawyer (in the area of Real Estate Law) and is a Fellow of the American College of Real Estate Lawyers. Mr. Cahill is also a past president of the Louisiana Bar Foundation.

**THOMAS B. CAHILL** is the owner of Thomas B. Cahill, P.C. His practice focuses in commercial real estate law handling leasing, acquisition and disposition. Mr. Cahill has thirty years of experience in real estate transactions representing national and regional retailers and developers, with particular emphasis on the shopping center industry. Mr. Cahill has conducted roundtables and advanced workshops at the Law Conference in prior years on the following topics: Acquiring a Department Store in an Existing Mall; Rights of First Offer and First Refusal; Property Assemblages and Purchase and Sale Agreements – Advanced Issues. In addition, Mr. Cahill has conducted CLE programs in Illinois on various real estate topics. Mr. Cahill has been an Adjunct Professor at IIT Kent College of Law teaching courses in Real Estate Drafting since 1987. He received his B.A. degree from Benedictine University and his J.D. from Northern Illinois University College of Law (cum laude).

**NICOLE B. CANTU** is Associate General Counsel at Teachers Insurance and Annuity Association of America (TIAA). TIAA is a nationally known insurance company with over \$400 billion dollars of assets under management, and is one of the largest real estate investors in the United States. In addition to advising the Insurance and Commercial Mortgage-Backed Securities (CMBS) teams, Nicole is responsible for all legal aspects of TIAA's real estate investments, including mortgage lending and real estate acquisitions and sales. Prior to joining TIAA in 2006, Nicole Cantu was an associate with (f/k/a) Kilpatrick Stockton LLP and worked in capital markets. Nicole earned her Juris Doctor from the University of Michigan School of Law and her Bachelor of Arts in Philosophy from the University of Arizona, *cum laude*. She is a member of the North Carolina State Bar, the Mecklenburg County Bar and the Charlotte Chapter of the Association of Corporate Counsel.

**ANN PELDO CARGILE** is a partner at Bradley Arant Boult Cummings LLP (Nashville Office). She is a member of the American College of Real Estate Lawyers, the Anglo-American Real Property Institute and Women in Commercial Real Estate (Nashville). She has chaired the ICSC Law Conference and been an Assistant Dean of the ICSC University of Shopping Centers. Ms. Cargile is on the Board of Editors of *The Retail Law Strategist*, published by the ICSC. She has been in *The Best Lawyers in America*, (2003-12), in Chambers' (2003-12) USA *The Client's Guide*, (Band 1 for Real Estate). Ms. Cargile has been one of the "Top 101 Lawyers in the State of Tennessee" by *Business Tennessee* (2004-13) and consistently named "Best of the Bar" by the *Nashville Business Journal*. Ms. Cargile received her J.D. in 1986 from the University of Virginia, (Armour Law Scholar, Virginia Law Review, and Order of the Coif).

**MATTHEW E. CASH** is Chief Markets Counsel with Jones Lang LaSalle. Mr. Cash joined Jones Lang LaSalle in 2005. Prior to joining JLL, he was with General Growth Properties, Inc. in Chicago, Illinois. His current responsibilities at JLL include contract negotiations, litigation management and working with senior management to develop company policy and best practices. While with General Growth, his responsibilities included lease negotiations, litigation management, labor and employment, bankruptcy and general corporate matters. Mr. Cash has been a speaker at the ICSC Law Conference on several occasions. Mr. Cash graduated from the University of Vermont with a B.A. in Philosophy in 1989 and earned his J.D. from the DePaul University College of Law in 1993. He was admitted to the Illinois Bar in 1993 and the Massachusetts Bar in 1995.

**LAURA CIABARRA** is a real estate finance partner at Dechert. She represents major real estate funds, banks and financial institutions on large-scale transactions involving mezzanine and subordinate debt structures, including complex intercreditor and co-lender arrangements. She represented all of the mezzanine investors in the record breaking \$38 billion Blackstone acquisition of EOP and then reprised that role for the junior lenders in Blackstone's \$26 billion acquisition of Hilton. Ms. Ciabarra began her career as a bankruptcy attorney and has extensive experience in creditors' rights and workouts. She continued to represent the junior lenders in the subsequent restructurings of both EOP and Hilton.

**CHARLES E. COMISKEY** is a shareholder and Senior Vice President of Brady Chapman Holland & Associates, one of the largest privately held insurance brokerage firms in the U.S. He is also President of RiskTech, Inc., Houston's oldest risk management consulting firm. Holding numerous professional designations in the fields of risk management, insurance

and business continuity, Comiskey is a nationally recognized expert, author and frequent speaker on risk management and insurance issues to various legal, construction and real estate associations and similar groups across the country. He has served as a pre-trial consultant/expert witness in over 200 matters in State and Federal courts, serving in behalf of both the defense and plaintiff testifying for and against insurance companies, insurance agencies, and insureds. Charles is also National Chairman of the Construction Practice Group of RiskProNet International ([www.riskpronet.com](http://www.riskpronet.com)), the 5<sup>th</sup> largest brokerage organization in the U.S.

**MICHAEL COMODECA** is a partner with Spencer Fane where he is a member of its Environmental Law practice group. His practice concentrates on environmental law, with an emphasis on environmental issues affecting manufacturing and distribution facilities, regulatory permitting and compliance, endangered species issues, wetlands permitting and enforcement, and enforcement proceedings in general. Mike also specializes in all aspects of military base closure law and the transfer of federal property to the private sector. He has represented clients in a variety of wetlands matters, ranging from the permitting of a large, complex redevelopment project involving public-private partnerships, to representing individual landowners in wetland permitting and enforcement proceedings. Prior to joining Spencer Fane, Mike was a Lieutenant Colonel in the United States Army. He graduated from the United States Military Academy and the University of Colorado School of Law. He obtained his Masters in Environmental Law at George Washington University.

**JOSEPH CONN** is Deputy General Counsel – Real Estate for Sprouts Farmers Market, a specialty grocery store company headquartered in Phoenix, AZ. Joe has extensive experience in the representation of national retail tenants, as well as commercial real estate developers and landlords, in transactions involving anchor tenant leasing; site acquisition, development, and financing; the purchase and sale of completed retail projects; the disposition of excess property; and the sale/lease-back of retail stores. Prior to joining Sprouts in July 2012, Joe was a partner at Horner & Singer, LLP, and also served for seven years as Vice President and Deputy General Counsel of PetSmart, Inc. Joe has been a panelist and speaker at numerous law conferences sponsored by the ICSC, the Georgetown University Law Center, Law Seminars International, and local bar associations.

**TINA COWEN** is Real Estate and Corporate Counsel with Destination Maternity Corporation, the leader in maternity apparel in the United States and Canada with exclusive store franchise and product supply relationships in India, the Middle East and Korea. Ms. Cowen's responsibilities include drafting and negotiating commercial retail leases and ancillary agreements, negotiating and interpreting contracts, franchise agreements and other transactional documents. Prior to joining Destination Maternity Corporation in 2011, Ms. Cowen was Associate Counsel with Deb Shops, Inc., a junior apparel retailer for ten years. During this time, she developed relationships with Landlords and outside counsel where her practice concentrated on leasing and related leasing matters, contracts, employment issues and import matters. Ms. Cowen is a member of ICSC and a previous breakfast roundtable speaker. She earned her undergraduate degree from Temple University and law degree from Thomas M. Cooley Law School.

**SHARON NELSON CRAIG** is a partner at Lerch, Early & Brewer, Chtd. in Bethesda, Maryland. For the past 25 years, Ms. Craig's area of practice has been in commercial real estate transactions and development, with a particular emphasis on office and retail acquisition, development and leasing, and commercial and residential vertical or horizontal subdivision and development. Ms. Craig represents many developers in a variety of projects, including transit-oriented and public/private mixed use developments. Ms. Craig earned her B.A. degree in 1983 from the University of Maryland, College Park, and her J.D. in 1987 from The Catholic University of America Columbus School of Law. Ms. Craig currently serves on the Board of Directors of African American Real Estate Professionals of Maryland, Inc., and is an annual lecturer at the University of Maryland and The Catholic University Columbus School of Law on topics such as "Retail Leasing and Development" and "Legal Writing for Real Estate Transactions."

**ROBERT L. CREWDSON** is a Partner in the Atlanta office of DLA Piper US LLP, and practices exclusively in the area of construction law, with a particular emphasis on retail construction. Mr. Crewdson's construction practice involves all aspects of the construction process, including preparing form documents, drafting and negotiating design and construction contracts; preparing and defending delay, extra work and defective work claims; handling contractor defaults and terminations; and litigating construction disputes. Mr. Crewdson has lectured and written extensively, including numerous programs for the ICSC, the American Institute of Architects, ASHE, ICLE and Lorman. He graduated from the University of the South, received a M.A. from the College of William and Mary, and his J.D. degree from the University of Virginia. He is currently listed in *Best Lawyers in America* in the area of construction law, and in Chambers USA.

**JERRY M. CYNYNATUS** is Associate General Counsel-Real Estate Leasing for DDR Corp., a publicly traded REIT based in Beachwood, Ohio. DDR owns and operates approximately 450 shopping centers in 41 states, Puerto Rico and Brazil, totaling approximately 116 million square feet of retail space. Mr. Cyncynatus supervises a practice group responsible for all of DDR's legal leasing operations which generated an average of approximately 750 new leases and 1100 renewals/extensions totaling approximately 11.25 million square feet of space between 2010 and 2012, as well as all outparcel transactions. Mr. Cyncynatus earned his B.A degree from The Ohio State University and his J.D. from The

University of Toledo. He is currently a member of the Program Committee for the ICSC National Law Conference and a past Chair and current member of the Program Committee for the ICSC OKIMP Regional Law Conference.

**BRAD DALLET** is a shareholder in the Milwaukee office of Whyte Hirschboeck Dudek and is chair of the firm's Real Estate Practice Group. He concentrates his practice in the area of real estate transactions, and is experienced in representing national, regional and local retailers, developers, companies and individuals in the purchase, sale, development and leasing of retail, industrial, office, and multi-family real estate. Mr. Dallet co-chairs the Wisconsin Alliance of the International Council of Shopping Centers (ICSC). He was an instructor for CARW's Continuing Education for Commercial Realtors in 2012. Mr. Dallet has been selected for inclusion in The Best Lawyers in America® in Real Estate Law and ranked in Chambers USA - America's Leading Lawyers for Business in Real Estate. Mr. Dallet earned his J.D., *magna cum laude*, from Case Western Reserve University School of Law and his B.S in Finance, *cum laude*, from Miami University.

**BARTOW B. DUNCAN, III** (Bo) is Of Counsel with the law firm Parker, Hudson, Rainer & Dobbs, LLP in Atlanta, Georgia. Bo has represented landlords and tenants in all types of commercial leasing, including office, industrial and retail. For most of his career, he has focused his practice on retail leasing on behalf of national retailers. Additionally, Bo's practice includes the representation of developers in a general commercial real estate practice, including purchasing and selling of real property. He began his career with Parker Hudson in 2001, before joining a large industrial and office developer as in-house counsel in 2006. Bo returned to private practice in 2009, and rejoined Parker Hudson in 2011. Bo received his J.D. from the University of Georgia School of Law in 2001, and received a B.S. in Finance from Auburn University in 1992.

**WILLIAM B. DUNN** (JD UMich, 1964) is of counsel to Clark Hill PLC. He is a member of the State Bar of Michigan, the American Bar Association, the American College of Real Estate Lawyers, and the Association of Professional Responsibility Lawyers. He is a charter fellow and past president of the American College of Real Estate Lawyers. He served as chair of the American Bar Association's Section of Real Property, Trust and Estate Law and of the Real Property Law Section of the State Bar of Michigan. Although by historical practice a business lawyer, he has served as chair of the American Bar Association's Standing Committee on Ethics and Professional Responsibility, and of the State Bar of Michigan's Professional Ethics Committee. Bill serves as a hearing panel member for the Michigan Attorney Discipline Board. He is consulted by lawyers in professional responsibility matters and has an active real estate practice.

**LISA STRAUCH EGGERS** is the Chief Legal Officer and Corporate Secretary of Callison, a global architecture and design firm based in Seattle, with offices in New York, London, LA, Dallas, Scottsdale, Beijing and Shanghai. Prior to joining Callison Lisa was General Counsel for GlobalScholar and Seattle Biodiesel, and practiced in the corporate securities group at Perkins Coie. She moved to Seattle to be Starbucks' first international lawyer. Lisa worked at Amoco in Chicago and Geneva, Switzerland. She began her career in law on Wall Street, doing general corporate work and asset-backed financings at Mudge Rose. She has a BA from Johns Hopkins and a JD from Georgetown.

**JERRY L. ENGEN** is Senior Vice President, Development for Westfield LLC overseeing all development and redevelopment projects for the San Diego region. Mr. Engen is the primary Westfield development contact with the City of San Diego on its development/redevelopment efforts as well as other San Diego area jurisdictions where Westfield shopping centers are sited. Over the past 30 years, Mr. Engen's project experience has varied from super regional value mega malls, regional mall renovation and expansion, retail construction and renovation, neighborhood/community centers, golf courses, and mixed-use properties. Prior to Westfield Mr. Engen held senior leadership positions with The Irvine Company where he completed more than 20 developments and expansions and more than 30 reinvestment projects and The Mills Corporation and was directly responsible for completion of two major mall projects from acquisition through construction (Ontario Mills and The Block of Orange).

**AUDRA ESREY** is a founding partner of Stanley, Esrey & Buckley, LLP in Atlanta, Georgia. Audra focuses her real estate practice on the acquisition and development of commercial properties and retail and office leasing. Audra earned her J.D. degree from the University of Notre Dame and her undergraduate degree from the University of Colorado in Boulder. Prior to attending law school, Audra, an alumna of Teach For America, taught English Literature and Theater at Roosevelt High School in East Los Angeles, California.

**LARRY FALBE**'s practice focuses on environmental transactional support (both real estate and corporate), environmental defense and litigation, Brownfields issues and environmental compliance matters. Larry has considerable experience concerning environmental issues as they relate to the development of real estate, including: reviewing and analyzing Phase I and Phase II assessments to satisfy due diligence requirements, obtaining No Further Remediation Letters, evaluating the cost/benefit of transactions, and advising clients on potential liability and remediation issues. He also focuses on endangered species and wetland issues and is experienced in obtaining Incidental Take Authorization for development projects that impact endangered and threatened species. Larry has also published a number of articles on a wide variety of environmental issues and is a frequent lecturer on due diligence and environmental liability concerns. Larry

is an adjunct professor at Northwestern University School of Law, where he teaches “Environmental Considerations in Commercial and Real Estate Transactions,” as part of NU’s “Structuring Transactions” course series.

**THOMAS M. FEINER** is Vice President-Law for Macy’s, Inc., and was Senior Counsel in the Office of Legal Counsel of The May Department Stores Company until its acquisition by Macy’s in 2005. His practice has included the acquisition, development and operation of department store properties in regional shopping centers, lifestyle centers and other venues, the disposition of excess department store properties and other real estate assets and the acquisition and disposition of department store and specialty store chains on a “going concern” basis. Prior to joining May Company in 1998, he was real estate counsel in the Law Department of Edison Brothers Stores, Inc., then a national specialty store retailer. He received his B.A. from the University of Missouri-St. Louis and his J.D. from St. Louis University School of Law.

**KATHLEEN FELDERMAN** is Managing Director and Real Estate Practice Leader for Aon. Kathleen is directly responsible for the oversight and direction of all Aon real estate accounts. Representing over 30% of real estate owners and managers in the U.S., Aon is the largest real estate insurance broker. As an Aon Real Estate Practice leader, Kathleen is committed to provide strategic direction, market trend analysis, competitive program designs, benchmarking and innovative service and solutions for real estate clients. Kathleen is a regular speaker for National Multi Housing Counsel (NMHC), Multi Housing World (MHW), Urban Land Institute (ULI) and BOMA International. She is also an adjunct professor for Denver Universities’ Real Estate department and a contributing writer for the Colorado Real Estate Journal. Kathleen was named a Risk & Insurance Magazine 2008, 2010 & 2011 Power Broker for the Real Estate Industry.

**LEWIS G. FELDMAN**, Chair of Goodwin Procter’s Los Angeles office, is a partner in the Firm’s Real Estate, REITs & Real Estate Capital Markets Group. Over the past 30 years, Mr. Feldman has advised clients on more than \$75 billion in debt and equity transactions for apartments, residential communities, senior housing projects, industrial properties, urban entertainment centers, education facilities, regional malls, medical facilities, resorts, hotels, military base reuse projects, sports stadiums, and public infrastructure. He is recognized by the *Los Angeles Daily Journal* as one of “California’s Top Real Estate Attorneys of 2012” and consistently ranks among America’s foremost real estate and public finance attorneys in *US News & World Report/Best Lawyers in America* and in *Chambers USA: America’s Leading Lawyers for Business*. Mr. Feldman has numerous publications to his credit in law, real estate and public finance, along with television and radio appearances on Bloomberg, CNBC, CBS, and Fox.

**IRA FIERSTEIN**, Co-Chair of the national Leasing Practice Group and a partner in the Chicago office of Seyfarth Shaw LLP, has over 30 years of experience counseling clients regarding significant investments in retail, office, industrial, telecommunications, residential and mixed-use properties. Mr. Fierstein has negotiated “vanilla box”, build-to-suit and ground leases totaling in excess of twenty million square feet of space. He has represented national developers in the assemblage and acquisition of multi-owner properties for development of shopping centers totaling approximately twenty-five million square feet. He is a graduate of Northwestern University School of Law. In addition to serving on the Board of Editors for Commercial Leasing Law & Strategy, Mr. Fierstein has spoken at more than twenty ICSC law conferences, and co-authored several handbooks on leasing. Mr. Fierstein has been selected as an Illinois Super Lawyer and designated a Leading Lawyer in each of the years 2005 through 2013.

**SCOTT A. FISHER** is a partner in the Atlanta law firm of Arnall Golden Gregory LLP. He represents developers and owners in the structuring and closing of commercial real estate transactions. He has devoted the majority of his time to transactions involving retail shopping centers and multi-family projects including the acquisition, development, financing, syndication, and leasing of raw land, shopping centers, apartment complexes and regional malls. He also devotes a significant portion of his practice to joint ventures between developers and equity investors. As a result of this representation, Mr. Fisher has extensive experience in the negotiation, preparation and review of acquisition, development, loan, joint venture, fund and leasing documentation for developers, owners, investors, purchasers and sellers. Mr. Fisher received a B.A. in Political Science and an M.A. in Public Policy from the University of Pennsylvania in 1976 and his J.D. from Boston University in 1979.

**ELLEN B. FRIEDLER** is the chair of the commercial leasing group at Neal, Gerber & Eisenberg LLP. For the past 30 years, she has focused on retail and office leasing and related matters, representing both landlords and tenants. Prior to joining Neal, Gerber & Eisenberg LLP, Ellen was a Vice President and member of the Board of Directors of Rosenberg & Liebenritt, P.C., the captive law firm serving Sam Zell and his affiliates, where she was the head of the firm’s retail leasing practice. Prior to joining Rosenberg in 1990, she worked at Metropolitan Structures, a national office building developer, where she was a co-head of the office leasing group. Ellen started her career at Mayer, Brown & Platt, where she had a general commercial real estate practice. Ellen received her B.A. from the University of Wisconsin-Madison in 1980 and her J.D. from Harvard Law School in 1983.

**MARKUS FUNK**, a ten-year veteran of the Chicago US Attorney's Office and co-founder of Perkins Coie's Corporate Social Responsibility and Supply Chain Compliance Practice, focuses on internal investigations, compliance, and white collar defense. Markus has the distinction of being the only person to have received both DOJ's Attorney General's Award for Trial Performance (for prosecuting the most extensive racketeering case of its kind in US history; this trial was selected out of some 9,000 to receive the award) and the State Department's Superior Honor Award (for his work fighting corruption, fraud, counterfeiting, and human trafficking while serving in post-conflict Kosovo). A prolific author, widely-cited expert, and 2012's Colorado "Lawyer of the Year" and "Top Corporate/Compliance Lawyer," Markus began his legal career as a law clerk to Judge Morris S. Arnold (8th Circuit) and to Chief US District Judge Catherine Perry (St. Louis), and as a Lecturer in Law at Oxford University.

**LAURA LEE GARRETT** is a partner in the Real Estate Section of Hirschler Fleischer in Richmond, VA. She has many years of experience in the retail real estate industry, having worked as in-house counsel at Circuit City Stores during its expansion period in the mid 90's and continuing at Richfood, where she was an integral part of the leadership team engaged in expanding the company's three grocery store chains. Upon moving back into private practice in 2000, she capitalized on her in-house experience and national exposure to represent clients in all aspects of shopping center development. Laura Lee's clients include developers, investors, asset managers, lenders and retailers. She has assisted her clients with the full spectrum of transactions involved in developing a retail or mixed use center: acquisition, ground and space leasing, finance (including CMBS), reciprocal easement agreements, property management issues, green building and leasing and sales.

**RONALD W. GARRITY** is a Partner at Greene Radovsky Maloney Share & Hennigh LLP in San Francisco, California. He handles all areas of federal and state income tax law, as well as state sales tax law. He has substantial experience counseling small and medium-sized businesses in a wide range of tax and legal issues, including bankruptcy and debt restructuring. He has handled income tax issues surrounding the formation and operation of partnerships and joint ventures, corporate reorganizations, and capital transactions (both debt and equity) for corporations, partnerships, and REITS. He also has in-depth experience with a variety of foreign transactions, principally inbound. He has extensive knowledge in the California state tax area, with special emphasis on sales tax issues. He is a graduate of University of California, Berkeley and received his law degree from Hastings College of Law (1984, cum laude).

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**CLIFF MCKINNEY** is a Member in the Little Rock office of Quattlebaum, Grooms, Tull & Burrow PLLC. Mr. McKinney's practice focuses on real estate, green building, land use and regulatory issues. Mr. McKinney's has extensive experience representing retailers in the development of shopping centers in the mid-South region. He was the first attorney in Arkansas to become a LEED® Accredited Professional for green building, and he has significant experience dealing with real estate-related regulatory issues such as compliance with wetland and historic preservation laws. Mr. McKinney holds a B.A. from Baylor University, a M.P.A. and J.D. from the University of Arkansas and a LL.M. from Southern Methodist University. He is licensed in Arkansas, Mississippi, Missouri and Texas. He is an Adjunct Professor at the University of Arkansas at Little Rock William H. Bowen School of Law where he teaches several real estate related courses.

**SPENCE MEHL** is Senior Vice President/General Counsel for RCS Real Estate Advisors, a New York City-based consulting company that has a balanced offering of advisory and execution services for national retailers that are looking to reduce occupancy costs, grow and/or need assistance managing their existing portfolio of stores. Since joining RCS,

Spence has restructured or disposed of over 100 million square feet of retail space and has worked on some of the most high profile retailers including Sears Holding, Quiksilver, Disney and Bob's Stores, to name a few. Prior to joining RCS, Spence was General Counsel and Director of Real Estate for a chain of retail stores on the East Coast. Spence received his BA from Tulane University and his J.D. from St. John's University School of Law.

**IRA MEISLIK** is a principal at the Montclair, New Jersey law firm of Meislik & Meislik. His practice is concentrated in two areas c Business Law and Commercial Real Estate Law. Mr. Meislik=s commercial real estate practice focuses on the needs of landlords and tenants primarily within shopping centers and office properties. In addition to crafting space and ground leases, he has extensive experience in the acquisition, disposition, and financing of real property. He is a Fellow of the American College of Real Estate Lawyers and one of seven members of the Uniform Law Commission's Joint Editorial Board (JEB) for Real Property Acts. Many follow his very popular *Ruminations, a Retail Real Estate Law Blog* at [www.retailrealestatelaw.com](http://www.retailrealestatelaw.com).

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**JONATHAN L. NEVILLE** is a partner in at Arnall Golden Gregory LLP in Atlanta, Georgia, where he leads the Firm's Retail Practice Team and co-chairs the Firm's Franchise Practice Team. He represents many principals and investment groups which acquire, develop and sell shopping centers and other development projects of all sizes. He has also negotiated leases on behalf of multiple nationally-recognized retailers, restaurants and developers. Jon also serves as general outside real estate counsel for several established franchisors, and advises franchisees and franchisors on the complex interplay between real estate transactions and franchise requirements and regulations. Jon has been identified as a *Rising Star* by Atlanta Magazine for each calendar year since 2009, is Chair-Elect of the Real Estate Section of the Atlanta Bar Association, is on the National Advisory Board of the ICSC Next Generation Program, and was recently appointed Southeastern Divisional Chair of the ICSC Next Generation Program.

**KENT NEVINS** has almost 30 years of experience representing major retail developers, owners and managers encompassing approximately 10 million square feet of retail development projects throughout the Northeast and the United States. Kent handles complex public and private transactions involving the acquisition, development, financing and disposition of a wide variety of properties, including retail, hospitality, office, industrial, student housing, multi-family, mix use and condominiums. During Kent's career he has been a Partner at an international law firm, served as General Counsel to a small balance commercial lender issuing rated securities, and currently he is Partner and the Real Estate Practice Group Leader of Shipman & Goodwin, LLP. Kent's current clients include public and private companies, private equity firms, hedge funds, high net worth domestic and international individuals and families.

**JARED OAKES** is a real estate Partner in the Cleveland, Ohio office of Thompson Hine LLP. He regularly represents real estate investment trusts, real estate operating companies, institutional investors, private equity funds and other public and private investors, developers and owners of commercial real estate, with a particular focus on retail/shopping center assets. This work includes counseling clients in the acquisition and sale of commercial properties, repositioning troubled assets, entity planning, leasing, development, asset management, commercial lending and debt restructuring. In addition, Jared devotes a significant portion of his practice to providing strategic counseling on corporate real estate matters and complex real estate litigation.

**KAREN O'MALLEY** is a Director in the firm's Real Estate group. She brings over fifteen years of experience in real estate to clients in the areas of acquisition, permitting, financing and leasing of all types of commercial properties. Karen focuses her practice on retail and office leasing. In her retail practice, she represents landlords in leasing to national and regional tenants in enclosed mall, lifestyle and transportation-centered projects. In her office practice, Karen represents landlords and tenants in a variety of office buildings, including corporate headquarters and mixed-use developments.

**ROBERT C. ONDAK, JR.** is a partner in the Real Estate and Environmental Practice Group at Benesch Friedlander Coplan & Aronoff LLP. Mr. Ondak counsels and represents a variety of participants in commercial real estate transactions, including developers, property owners, landlords, tenants, and financial institutions. He is the group leader of the firm's leasing team. He also has significant experience advising developers in various aspects of real estate development for a multitude of projects, including shopping centers, office buildings, and industrial parks. He is a member of the International Council of Shopping Centers and the Northeast Ohio Chapter of NAIOP, The Commercial Real Estate Development Association, and has presented at a variety of national and regional ICSC conferences. Received B.A., *cum laude*, from Fairfield University in 1995 and J.D. from Case Western Reserve University School of Law in 1998.

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**GREGORY M. OTTO** (Greg) is a shareholder in the St. Louis law firm of Jenkins & Kling, P.C. Greg concentrates his practice in the areas of commercial real estate and general corporate transactions, with an emphasis on retail development and leasing. In the real estate field, Greg counsels and represents clients in the acquisition, disposition, development, leasing and financing of raw land, regional and strip shopping centers, office buildings, light industrial facilities, and other real estate based assets on a local and national basis.

**RORY A. PACKER** is Associate General Counsel of Westfield, LLC located in Los Angeles, Ca. Westfield, LLC is part of the Westfield Group, the largest international shopping center companies which owns properties in Australia, New Zealand, Great Britain, Brazil, Italy and the United States. Mr. Packer is responsible for a wide range of real estate matters for the US properties, in particular, all "big box" and department store transactions. Mr. Packer is also involved in strategic planning for development and re-development projects for the US properties. Mr. Packer has been with Westfield since 1986. Prior to joining Westfield, Mr. Packer was Assistant Vice President of Lease Administration at Urban Investment and Development of Chicago, Illinois. Mr. Packer received a B.A. from the University of Illinois Urbana-Champaign in 1976 and a J.D. from The John Marshall Law School, Chicago, Illinois in 1979.

**KAREN R. PIFER** is a Partner in Honigman's Real Estate Department and is located in the firm's Bloomfield Hills, Michigan office. Ms. Pifer advises and represents clients in various types of real estate transactions, including the acquisition, sale, development, financing and leasing of shopping centers, office buildings, hotels and other real estate projects. She has significant leasing experience representing landlords in connection with retail and office leases. Ms. Pifer also represents borrowers and lenders in mortgage loan transactions and advises and represents clients in workouts, foreclosures and restructuring of debt transactions. Admitted to practice in the state of Michigan, Ms. Pifer received a J.D. from the University of Michigan Law School and a B.A. from Albion College and was named in *The Best Lawyers in America* for 2010-2013 and in *DBusiness* for 2013.

**NANCY B. PINKHAM** is Senior Associate Counsel in Darden's Restaurant Development Law division. She leads Darden's Property Law Administration group and negotiates new restaurant leases, contracts and related documents for all of Darden's concepts: *Red Lobster, Olive Garden, LongHorn Steakhouse, Bahama Breeze, Yardhouse, Eddie V's, Seasons 52 and The Capital Grille*. Prior to joining Darden in the fall of 2011, Nancy was with the international law firm of Shook Hardy & Bacon, in the firm's Kansas City, Missouri home office, where she specialized in commercial real estate law, with a focus on retail and restaurant tenant representation, and where she was a member of the firm's Food Safety and Regulation Group. She previously served as in-house real estate and construction counsel for Applebee's and for Sprint.

**PAUL M. PORTER** is a partner in Hill, Farrer & Burrill LLP in Los Angeles, California. He specializes in real estate and business disputes, including real property transactions, shopping center issues, lease disputes of all kinds, eminent domain, inverse condemnation, land use and environmental (CEQA) issues, construction disputes, lender issues, and contract and business disputes of all kinds. He also regularly handles appeals in the California Courts of Appeal. His clients include fortune 500 companies as well as individuals. He has extensive experience handling jury, non-jury, arbitration and administrative cases in state and Federal courts throughout California. He has been a U.S. Green Building

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**DONNA J. PUGH** is a partner at Foley & Lardner's Chicago office, where she focuses on land use and zoning entitlements. Her retail clients include several regional shopping malls, grocery-anchored community centers, and drive-thru pharmacies and fast food establishments. She obtained approvals for American Girl alterations at Chicago's Water Tower Place, as well as zoning approvals for multiple redevelopments spanning 20 years of the 1.6 million square foot Westfield Old Orchard in Skokie, IL. Other projects include the United Center, home to Chicago Bulls and Chicago Blackhawks. She is chair of the ICSC Illinois Government Relations Committee. She is past chair of the 9,000-member American Bar Association Section of State and Local Government Law (2009-2010). Ms. Pugh received a J.D. from Loyola University (Chicago, 1983) and a B.A. from the University of Florida (Gainesville, 1979).

**DAVID RABINOWITZ**, a Director and Co-Chair of the Retail, Restaurant & Consumer Group at Goulston & Storrs, brings thirty years of experience to his practice. His experience in retail law includes commercial real estate transactions (retail, office, industrial and mixed-use) involving properties located in New York City and throughout the country, including acquisitions, sale and leasing of retail and mixed-use properties, lease restructurings, condominium developments, acquiring and selling real estate assets (fee and leasehold interests) in connection with bankruptcy proceedings, and counseling clients on lease issues (such as exclusives, radius restrictions, assignment/subletting and "going dark") in connection with lease disputes. He represents some of the nation's largest "big box" retailers and shopping center developers. *Chambers USA* reports that David is New York retail's "key contact." He is a member of the ICSC (including the Law Conference Program Committee), ACREL, ULI and Real Estate Board of New York.

**NANCY SCHIRMER RENDOS** is Vice President/Senior Real Estate Counsel for MACERICH where she practices in retail leasing and shopping center development, provides counsel to the management, development, operations and leasing departments, and participates in company task forces for new initiatives. Prior to joining MACERICH, Nancy was President of Rendos Law Office, Excelsior, MN, and in house counsel with General Growth Management, Inc. and Funco, Inc., a national video game retailer, both of Minneapolis, MN. Ms. Rendos graduated from the University of Iowa, with a B.A., *high academic distinction*, Economics and German, was admitted to Phi Beta Kappa and Phi Eta Sigma, and received a J.D., *with honors*, from George Washington University – National Law Center, Washington, D.C. where she was a Student Bar Association Representative. She is admitted to practice law in Minnesota and is a member of the Minnesota and Hennepin County Bar Associations, and the ICSC.

**APRIL RETTKOWSKI**, Senior Counsel for Nordstrom, Inc., focuses on practical business advice regarding intellectual property matters (asset management, trademarks, copyright, and patent), internet and domain name issues, regulatory and compliance issues, including marketing, advertising, social media, branded product compliance, vendor product compliance, gift cards, BSA regulations, consumer protection and corporate social responsibility issues, along with additional transactional and support work related to Nordstrom's real estate portfolio. Prior to joining Nordstrom in early 2006, Ms. Rettkowski spent approximately 5 years in private practice for a mid-sized boutique business firm in Oregon. She graduated from the University of Washington in 1998, where she was a member of the NCAA national champion women's crew team. She received her law degree from Gonzaga University School of Law, graduating cum laude. She is admitted to practice in Oregon and Washington.

**JEFFREY RHEELING** is a partner in the Real Estate Group in the Chicago office of Kirkland & Ellis LLP. Mr. Rheeling represents REITs, real estate funds, private equity firms, developers, hedge fund sponsors and other institutional investors in complex real estate transactions including acquisitions, financing, joint ventures, sales and dispositions and development for office, retail, mixed-use, multifamily and hospitality properties. Mr. Rheeling earned a J.D. (cum laude) from the University of Wisconsin Law School in 1993, and a B.S. (with honors in Economics) from the University of Wisconsin - Madison in 1988. Mr. Rheeling is a member of ICSC and the Chicago Bar Association.

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**STEVEN J. ROBERTS** has been practicing in the commercial real estate law field since 1983 representing both landlords and tenants. He is currently practicing law in the DC area and is "Of Counsel" to the law firm of Hirschel, Savitz, Parker and Holman in Gaithersburg, Maryland. Prior to joining HSPH, Mr. Roberts served as real estate counsel to The Limited Inc. before moving on to Wilmorite Inc. where he served as vice president of the legal department for the national shopping center developer. He later joined Altman, Kritzer & Levick where he was a partner. He recently served as vice president of real estate law for Ahold USA. Steve graduated magna cum laude from St. John Fisher College and received his Juris Doctor degree from the State University of New York at Buffalo Law School.

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**HANK ROUDA** has worked in the retail real estate field for over 20 years. He is currently General Counsel – North America at H&M, where he oversees all legal, regulatory compliance and lease administration for H&M's North American operations. He started in retail as Associate General Counsel for Sam Zell's shopping center company, where he was responsible for the legal aspects of the operation of their centers. After that, Hank was an associate in the semi-captive law firm representing LaSalle Partners. He then became Foot Locker, Inc.'s Director of Leasing Services for 10 years, where he supervised all leasing legal activity for Foot Locker Inc.'s US and Canadian stores. After that Hank became Vice President – Legal Affairs for DLC Management Corp., where he was responsible for all legal activities of the company. Hank received his B.S. from Miami University in 1983 and his J.D. from Boston College Law School in 1986.

**MICHAEL H. RUBIN** (McGlinchey Stafford, PLLC, Baton Rouge office), structures major real estate transactions, heads the firm's Appellate Practice Team, and tries major commercial cases for Fortune 500 companies. His latest book is Louisiana Security Devices: A Précis (Lexis/Nexis), about Louisiana finance, real estate, and lending law, and he is the author, co-author, and contributing writer of twelve other books and over thirty articles. His publications are regularly cited as authoritative by state supreme courts and federal appellate courts. For more than three decades he has served as an Adjunct Professor at law schools teaching finance, real estate and advanced legal ethics. He is a Commissioner on the National Conference of Commissioners on Uniform State Laws, an active member of the American Law Institute, and has served as President of the U.S. Fifth Circuit Bar Association, the American College of Real Estate Lawyers, and the Louisiana State Bar Association.

**LEE SAMUELSON** is a real estate partner at Hogan Lovells, a global legal practice of more than 2,500 lawyers and more than 40 offices around the world. Lee has significant experience in structuring and executing the full spectrum of real estate transactions. This experience includes large portfolio transactions; joint ventures and funds; mortgage loans; revolving credit facilities; project finance transactions; synthetic leases; mezzanine financing; single asset and multiple asset securitized finance transactions; and purchase and sale transactions for trophy properties, shopping centers, regional malls, hotels, office buildings, senior living facilities, and mixed-use developments. He is also knowledgeable about a wide variety of commercial leases, architecture and construction agreements, and property management agreements.

**ELIZABETH D. SANTIS** is an attorney with more than 20 years of experience in all phases of acquisition, disposition, leasing and development of retail, office, and multi-unit residential properties. Ms. Santis currently serves as the Assistant General Counsel at Westwood Financial Corp., a private real estate investment company based in Los Angeles, California and one of the nation's largest neighborhood shopping center owners. Ms. Santis was previously a corporate director and senior counsel for McDonald's Corporation, representing the company with respect to its commercial and real estate interests, with a particular focus on the Florida and New York metropolitan markets. Ms. Santis also has extensive experience representing national REITs, shopping center developers and private commercial real estate companies and was a partner with the Chicago law firm of Neal, Gerber & Eisenberg. Ms. Santis graduated with honors from the University of Pennsylvania and earned her juris doctor from the Northwestern University School of Law.

**TARA A. SCANLON** is a partner in the Washington, DC, office of Holland & Knight where she is deputy practice group leader of the Washington, DC and Northern, Virginia Real Estate Group, and co-chair of the firm's National Retail Development and Leasing Team. Ms. Scanlon concentrates her practice on commercial real estate transactions including development, sales and acquisitions, and retail and office leasing. She has extensive experience in retail real estate transactions representing institutional and entrepreneurial owners of regional malls, shopping centers and high end street retail projects in connection with various leasing, finance, operational and transactional matters. Other areas of

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**JANIS B. SCHIFF** has extensive experience representing property owners, asset managers and investors in connection with development, redevelopment, sale, acquisition and leasing of retail, residential, office, mixed-use and hotel properties and venues, and represents clients in all facets of commercial real estate, including foreign investment in the United States, public-private partnerships, government leasing, financial workouts and restructurings, acquisition and sales contracts for improved and unimproved properties, and borrower and lender representation. Ms. Schiff coordinates Holland & Knight's Rising Stars mentoring and leadership program, which she founded in 2001, and is the immediate past chair of the firm's National Real Estate Section. She has served as the firm's national marketing partner and most recently its client development partner. Ms. Schiff, a frequent author and lecturer on retail and general real estate and transactional topics, has also served as adjunct professor at Johns Hopkins University Berman Real Estate Institute.

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**LILA SHAPIRO-CYR**, a partner in the Real Estate Department of Ballard Spahr, represents clients in connection with real estate acquisitions, development, leasing, and financing. Her practice focuses on mixed-use, shopping center and urban development, where she represents buyers, sellers, owners and tenants. Ms. Shapiro-Cyr also has significant experience in complex affordable housing development. She was named among 2012's Top 100 Women in Maryland by *The Daily Record* (Baltimore), in recognition of "high-achieving Maryland women who are making an impact through their leadership, community service, and mentoring." Ms. Shapiro-Cyr is a former Chair of the Real Property, Planning, and Zoning Section of the Maryland State Bar Association and is on the Board of Trustees for the Lawyers' Committee for Civil Rights Under Law. She is a graduate of Haverford College ('95) and the University of Maryland School of Law ('99).

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**KATHY SHERWOOD** is an Assistant Vice President and Senior Real Estate Counsel for Macerich (based in Santa Monica, CA), and offices out the Dallas, Texas regional office. With a focus on high-growth, attractive U.S. markets, Macerich (NYSE: MAC) is one of the country's largest owners, operators and developers of major retail properties. Key markets include Arizona, California, the New York City metropolitan area, and suburban Washington, D.C., within an expansive national footprint. Prior to joining Macerich, Kathy was real estate counsel with General Growth Management, Inc. in Minneapolis, Minnesota, and an associate with the law firm of Krass and Monroe in Bloomington, Minnesota. She received her B.A. from Bethel College in St. Paul, MN, and her J.D. from the University of Minnesota Law School, Minneapolis, MN.

**DAVID SICKLE** is a partner in the Real Estate Practice Group in the Chicago office of DLA Piper, where he has practiced for his entire legal career. Representing a wide variety of owners, investors, lenders and users, Mr. Sickle has focused for many years on the development, financing, acquisition, leasing and disposition of shopping centers and other retail properties throughout the country. His representative clients in the shopping center industry include REIT's, entrepreneurial developers, national mall owners, banks and insurance companies, movie theater operators and other anchor tenants. In recent years, Mr. Sickle has developed a significant practice representing lenders, owners and users in the redevelopment, repositioning and adaptive re-use of shopping center projects.

**HOWARD SIGAL** is Vice President and Senior Associate General Counsel, Law/Leasing and Operations for General Growth Properties, Inc. His primary responsibilities include supervising lease administration and operational issues for over 50 properties as well as maintaining frontline lease and operational responsibility for complex deals, national templates and multi-location deals. Howard had over 5 years of operational experience with a major national retailer, culminating in a store management role. He is admitted to both the Illinois and Minnesota bars, is a member of ICSC and written for and lectured at ICSC and other CLE events. Howard graduated Phi Beta Kappa with a B.A. from the University of Minnesota. He also received his J.D. from the University's law school, where he was managing editor of the Law School's newspaper, Quaere.

**MARGARET SITKO** is a founding member of the Pittsburgh based law firm, SitkoBruno. Ms. Sitko's core client base includes her former employer (a regional supermarket chain); regional and national retailers, banking associations and developers; community development organizations; and small to mid-sized companies. While acting as in-house counsel, she was responsible for managing all aspects of her client's leasing, development and real estate financing work. Her current practice focuses primarily on leasing and development work representing local, regional and national retailers and developers. She received her undergraduate degree and law degree (with honors) from The Ohio State University. She is admitted to practice in Pennsylvania and has been listed in The Best Lawyers in America, published by Woodward/White, Inc. from 2009 through 2013. She is a member of "Peer to Peer" at the Center for Women's Entrepreneurship at Chatham University, serves as an advisor and board member to several non-profits, and is an ICSC member and speaker.

**DAVID SKRILOW** is a principal in the Law Offices of David Skrilow, a small boutique law firm located in New York City, specializing in all aspects of commercial real estate, including acquisition, development, leasing (both landlords and tenants), and financing. Mr. Skrilow has been contributing editor for real estate treatises (Warrens Wead Real Property and Matthew Bender) as well as ICSC publications. He has been past speaker at various ICSC conferences. Received

B.A., *magna cum laude*, from the State University of New York at Albany in 1974 and J.D., *cum laude*, from the State University of New York at Buffalo Law School in 1977.

**JANE SNODDY SMITH**, a Fulbright & Jaworski partner, is the U.S. real estate practice leader in Norton Rose Fulbright. Her extensive experience with portfolio transactions includes the sale of 46 shopping centers in 20 states valued at \$1.43 billion and transactions involving 130 shopping centers in the million-square-foot category in 34 states. Jane is a finalist for the 2013 Americas Women in Business Law Awards. She is listed in *The Best Lawyers in America*, Real Estate Law (2008-2013), *Chambers USA*, Real Estate (2012) and *Texas Super Lawyers*. She is a Fellow of the American College of Real Estate Lawyers and was the 2009 President of the 8,000 member CREW Network. She has served on the ICSC Law Board for over ten years and was the 2008 Law Conference Chair. She is also a Founder of the Center for Women in Law at the University of Texas School of Law.

**J. THEODORE (TED) SMITH**, a partner in Vorys, Sater, Seymour and Pease, LLP's Columbus, Ohio office, practices in commercial real estate. Ted has specific experience with retail, office and condominium development, as well as with international construction agreements for retail tenant build-out. A frequent speaker at real estate seminars, Ted is a licensed title agent and is affiliated with ICSC (2010-2012 Law Conference Speaker; 2010-2013 Regional Law Symposium Planning Committee), Columbus Bar Association, ABA, NAIOP and BIA. He serves on the Business Advisory Council for the Dublin, Ohio School Board, and on the Board of Directors of CATCO. Ted received his J.D. *magna cum laude* from the University of Illinois College of Law (Law Review), and his B.S. from Purdue University. He is listed in *Chambers and Partners*, *Leading Lawyers in Real Estate*, 2005-2013, and in *The Best Lawyers in America*, 2013 for both Real Estate Law and Construction Law.

**SEAN SOUTHARD** is a founding partner at the newly-formed commercial real estate firm, Crosbie Gliner Schiffman Southard & Swanson (dubbed "CGS3"). Prior to launching CGS3, Sean was a partner at Allen Matkins' San Diego office and chaired that office's shopping center and retail practice group. His real estate practice concentrates on representing highly sophisticated institutional investors, developers and entrepreneurial individuals in the acquisition, development, leasing and sale of retail, office and mixed-use projects throughout the United States. During the past ten years, Sean has successfully completed major leasing transactions totaling more than 5,000,000 square feet of retail space. He also has extensive experience in the negotiation and documentation of purchase and sale transactions, sale-leaseback transactions, property management agreements and all other types of agreements relating to the use of real property. As a member of ICSC, Sean served as Southern California State Government Relations Committee Chair from 2009-2012 and has been a member of the Planning Committee of the organization's San Diego Chapter.

**STEVE SPECTOR** joined Macerich in 1988 and supervises legal services related to leasing, development, management, litigation and other aspects of Macerich business. Prior to joining Macerich, Mr. Spector spent five years with Los Angeles-based law firms specializing in real estate, corporate and securities law matters. Mr. Spector graduated from Duke University's School of Law and holds a Bachelor of Science in Electrical Engineering from University of Maryland. He is founding member of the Westside Neighborhood Council in Los Angeles and current chairman of the board of The Cancer Support Community Valley/Ventura/Santa Barbara, which provides psychological and social support to cancer patients and their families. With a focus on high-growth, attractive U.S. markets, Macerich (NYSE: MAC) is one of the country's largest owners, operators and developers of major retail properties. Key markets include Arizona, California, New York City metropolitan area, and suburban Washington, D.C., within an expansive national footprint.

**NEIL SPRAGUE** is Senior Vice President, General Counsel and Secretary of EPR Properties, a publicly held, specialty REIT, which invests in properties in select categories. Formerly, Mr. Sprague was Associate General Counsel for DineEquity, Inc., where his responsibilities included leasing transactions for both the company-owned and franchised restaurants of Applebee's and IHOP. Prior to DineEquity, Neil was a partner in the Kansas City, Missouri law firm of Shook, Hardy & Bacon L.L.P., where his practice included representing landlords, tenants, purchasers and sellers of commercial property. He has extensive experience representing national retail clients with transactions involving store, restaurant, distribution center and office locations. Mr. Sprague graduated with a B.S.B.A. from the University of Missouri, and received his J.D. from the University of Missouri Law School in 1981.

**GABRIEL J. STEFFENS** is Associate General Counsel for TIAA-CREF in Newport Beach, CA. He joined TIAA-CREF in 2006 and since then has led the legal efforts on numerous joint ventures, acquisitions, dispositions and financings of over 50 investments with a value in excess of \$6 billion. In addition to transactional matters, he serves as lead counsel to the firm's Core Property Fund and coordinates representation of the firm's asset management and leasing activities (a portfolio of over 120 million square feet). Gabe is a graduate of Cornell Law School where he was an editor of the *Cornell Law Review*.

**ROBERT J. STEWART III** is Senior Real Estate Counsel at Pyramid Management Group, LLC, a private developer managing and operating a real estate portfolio of properties in New York and Massachusetts, consisting of over 18 million

square feet of retail space. He has been with Pyramid for over 12 years. Robert received his B.A. in Economics and B.A. in Political Science from the University of Michigan, his J.D. from Syracuse University, with honors, his Masters in Public Administration from the Maxwell School of Citizenship and Public Policy at Syracuse University, and his MBA from Le Moyne College. Robert is admitted to practice in New York and New Jersey. Robert also teaches undergraduate and graduate level business law and business ethics courses for Keuka College.

**CRAIG SWANSON** is a partner with the law firm of Crosbie Gliner Schiffman Southard & Swanson LLP in San Diego, California. Craig specializes in the acquisition, disposition, development, leasing and financing of: regional malls; specialty, power and neighborhood shopping centers; industrial projects; office buildings; and other commercial and mixed-use projects. His clients include some of the nation's leading real estate development and retail companies. He has extensive experience representing developers in drafting and negotiating CC&Rs for industrial/business parks and reciprocal easement agreements (REAs) for shopping centers. Craig also has a broad range of leasing experience and represents both landlords and tenants in retail, industrial and office projects.

**BRADLEY SYVERSON** has been Vice President of Real Estate and Research for JCPenney Corporation since March, 2009. Prior to that, he worked at Target Corporation as Director of Real Estate for Target Corporation. Brad's legal career included positions with Target, Supervalu Incorporated as well as a partner position with Fredrikson & Byron, a Minneapolis based law firm.

**CONSUELLA (CONNIE) SIMMONS TAYLOR** is a partner in the Real Estate Section of the Global Projects Department of the Houston office of Baker Botts L.L.P. Her practice is concentrated in the area of commercial real estate transactions, representing primarily developers. Ms. Taylor has represented developer clients in a wide variety of office and retail leasing, sale, acquisition and financing and development matters. She has been involved in drafting construction contracts and reciprocal easement agreements for the development of retail shopping centers, and development management agreements with respect to office and hotel developments. Ms. Taylor received her J.D. from Tulane Law School and her B.A. from the University of Houston. Ms. Taylor is licensed to practice law in the States of Texas and Louisiana.

**DAVID K. TAYLOR** is a partner with the Nashville, Tennessee office of Bradley Arant Boult Cummings LLP, and for 30 years has been a commercial litigator, with an emphasis on construction and real estate dispute resolution. David has a national construction practice representing all participants in the construction industry, and has tried cases and disputes all across the United States. He also has a national "neutrals" practice, and has been chosen more than 300 times by lawyers all over the country to help them either settle their clients' disputes through mediation, or to render binding decisions as an Arbitrator. He is a national trainer for the American Arbitration Association, and has lectured (locally and nationally) more than 100 times at construction, mediation/arbitration, landlord/tenant and commercial real estate seminars. David is a graduate of Davidson College and the University of Alabama School of Law.

**MARK THIGPEN** is a partner in the Capital Transactions and Real Estate Practice Group in King & Spalding's Charlotte office. He focuses his practice on the representation of developers, private equity investors and institutional investors in all aspects of their real estate businesses. Mr. Thigpen regularly handles structuring and formation of funds, joint ventures and other investment vehicles, as well as acquisitions, dispositions, development, leasing, and finance matters. Recently, Mr. Thigpen's practice has focused on recapitalization of private developers and owners, as well as acquisition of debt instruments and portfolios from the FDIC and financial institutions, and restructuring of debt and equity investments. Mr. Thigpen's leasing practice has focused on negotiating and drafting retail and office leases on behalf of landlords and tenants. Mr. Thigpen is asked frequently to lecture on a variety of topics relating to leasing matters.

**CHARLES W. TRAINOR** is the founding partner of Trainor Fairbrook, the largest real estate law firm in Sacramento. He is a member of the American College of Real Estate Lawyers, where he has been on the Insurance Committee for the last 15 years. He is also a Fellow in the American College of Mortgage Attorneys. He is listed in the Best Lawyers in America in Real Estate and Northern California Super Lawyers. Chuck's personal practice is the representation of developers of master-planned communities, and owners of major office and retail projects, including leasing and loans.

**MINH VU** is a partner in Seyfarth Shaw's Washington, D.C. office and the leader of the Firm's ADA Title III Specialty Practice Team. Ms. Vu is an ADA Title III expert whose practice focuses exclusively on the legal obligations of places of public accommodations, recipients of federal funding, and housing providers to individuals with disabilities under Title III of the ADA and other federal and state statutes. Ms. Vu oversaw the enforcement of the ADA while at the Justice Department. Since returning to private practice, Ms. Vu has represented retailers, banks, landlords, hotels, and health care providers in countless lawsuits and Department of Justice investigations involving allegations of disability discrimination. Ms. Vu advises the nation's top companies on ADA Title III compliance and risk management and, on behalf of the lodging industry, has participated in the development of every regulation issued under Title III of the ADA since 2006.

**AUBREY WADDELL** is Vice President and National Lead Attorney for Jones Lang LaSalle's Retail group. JLL Retail provides property management and agency leasing services to more than 200 shopping centers nationwide. Ms. Waddell's responsibilities include drafting and negotiating commercial contracts, dispute resolution, compliance, and legal oversight of the firm's receivership services platform. In addition, Ms. Waddell is active in JLL's *Ethics Everywhere* program, conducting employee training sessions and assisting with investigations. Ms. Waddell is a graduate of the McIntire School of Commerce at the University of Virginia, and Vanderbilt University Law School.

**DEAN C. WALDT** is a partner in the Litigation Department at Ballard Spahr LLP, a national law firm with offices in 13 cities. Mr. Waldt is a member of the Bankruptcy, Reorganization and Capital Recovery Practice Group and is based in the firm's Phoenix office. His national practice involves representation of both financial and strategic clients in litigation matters arising out of financially distressed markets. He represents real estate developers in large multi-unit retail bankruptcy cases. He also represents both national and regional franchisors in developing programs for and handling litigation related to financially distressed multi-unit franchisees. Mr. Waldt has lectured throughout the country on topics related to franchisor risk management and litigation strategies for franchisors dealing with financially distressed franchisees for the American Bankruptcy Institute, the ABA Forum on Franchising, the International Franchise Association and the International Bar Association.

**MARC E. WASSER** is a partner at Goldfarb & Fleece LLP a commercial real estate boutique law firm in New York City. Experienced in all aspects of commercial real estate transactions, Marc's practice focuses on the retail commercial real estate sector. Marc represents a number of prominent national and New York City retail real estate developers in connection with the leasing of their various projects ranging from regional enclosed malls to urban vertical centers and mixed use projects to city "street" locations. In connection with such representation, Marc counsels his clients on the wide variety of issues which arise in the retail leasing arena and is well versed in the nuances of co-tenancy clauses, kick-out rights, assignment and subletting issues and exclusive clauses. Marc's clients include Vornado Realty Trust, Forest City Ratner Companies and Muss Development. Marc has also lectured on retail lease issues at Columbia University.

**MATTHEW I. WEINSTEIN** is a Member of the Real Estate Practice Group in the Business Law Department as well as a member of the Real Estate Construction Industry Practice Group at Cozen O'Connor. Matthew has extensive experience representing shopping center developers, shopping center owners and landlords in all aspects of the acquisition, development, financing, leasing and disposition of retail developments. He also represents many local, regional and national tenants and landlords in negotiating office, warehouse, industrial and retail leasing space in shopping centers, office complexes, industrial sites, technology parks and incubation centers. Matthew earned his law degree, *magna cum laude*, from Villanova Law School, where he was the managing editor of outside articles for the *Villanova Law Review* and was elected to the Order of the Coif. He earned his undergraduate degree from Columbia College in the City of New York.

**JEFFREY J. WILD** focuses his practice on commercial real estate matters, with an emphasis on development, acquisitions, dispositions, financing and joint venture work. He has extensive experience in structuring, drafting and negotiating all types of complex development, redevelopment and financing documents. Mr. Wild recently spent a significant portion of his time counseling clients in connection with the restructuring and repositioning of troubled real estate developments. He is currently very active in the formation and documentation of complex joint venture relationships, as well as multiple levels of private and public project financings, as part of large multi-phased development projects, in addition to the representation of clients in connection with large one-off and portfolio acquisitions.

**JOHN J. WILES** is the Managing Partner of Wiles & Wiles, LLP. John regularly lectures on Landlord/Tenant Law and teaches real estate courses for credit. John is the Private Sector Chair for ICSC Georgia Alliance Program. John concentrates in representing Commercial Landlords in lease disputes and tenant bankruptcies. John graduated from The George Washington University in 1980 and from Stetson University College of Law in 1983. John was a Staff Member of the Stetson Law Review, 1982-1983, and the author of "*U.S. v. Lee: Has The Retreat Been Sounded For Free Exercise?*" 12 Stetson Law Review 852. John is licensed to practice law in Georgia, Florida, Tennessee, Colorado and Texas. He is a member of the American Bar Association. John served as a Representative in the Georgia House and a Senator in the Georgia Senate. He was the Majority Whip of the Republican Caucus and Chairman of the Special Judiciary Committee.

**JULIE A.S. WILLIAMSON** is a shareholder in Akerman Senterfitt's Miami office. Her practice includes leasing, lending, acquisitions, development, mediation, and she serves as an expert witness. A graduate of Stanford University and Fordham School of Law, she is a member of ACREL, past member of GULC Advanced Commercial Leasing Institute Board; Past Chair of Florida RPPTL; editor of The Florida Bar's *Florida Real Property Complex Transactions*; past president of CREW-Miami, of U of Miami Citizen's Board, and of U of Miami Friends of Music; board member, Foundation for New Educational Initiatives; recipient, Miami-Sade County Public School's Superintendent's Award for 2012; member, United Way's Toqueville Society Board; and Founding Chair of the St. Martha-Yamaha Concert Series. She is in *Florida*

*Trend's* 2004, 2006 "legal elite"; *Florida Real Estate Journal's* "Top Women in Commercial Real Estate"; *Law & Politics'* 2006-2010,2012 "Super Lawyers"; *The International Who's Who of Business Lawyers, 2008-2012* and *The Best Lawyers in America (Real Estate)2009-2013*.

**SARA HANSEN WILSON** is a partner at Drinker Biddle & Reath LLP in San Francisco, California. Ms. Wilson has substantial experience representing landlords and tenants nationally in regional shopping centers and for street retail locations. She also represents clients in the acquisition and disposition of real property and both lenders and borrowers in loan transactions secured by real estate and personal property. Ms. Wilson has lectured on real estate topics for a number of organizations, including ALI-ABA, Practising Law Institute, California Continuing Education of the Bar, International Conference of Shopping Center Law Conference and CLE International. Ms. Wilson is a graduate of Williams College and University of California at Los Angeles School of Law. She is a member of ACREL, SF CREW and ICSC. She is admitted to practice law in California.

**ROGER WINSTON** is a partner with Ballard Spahr LLP and the leader of the firm's Mixed-Use Development and Condominiums Team. For over 30 years, Mr. Winston has concentrated on the representation of developers, investors, and lenders in connection with the planning, development, implementation and restructuring of many forms of vertical and horizontal mixed-use and condominium projects. Roger Winston has written and lectured extensively on mixed-use and condominium law. He has been a Fellow of the American College of Real Estate Lawyers for 20 years, serves on its Executive Committee as Secretary, and served as Chair of its Common Interest Ownership Committee. He is also past Chair of the Real Property, Trust and Estate Law Section of the American Bar Association.

**THEODORE I. YI** is Co-managing Partner of the Chicago office of the law firm of Quarles & Brady in Chicago. Mr. Yi concentrates his practice in the area of real estate law. His extensive and varied real estate experience includes a wide range of commercial real estate transactions with a particular focus on commercial lease transactions representing both owners and users of office, retail and industrial properties. Mr. Yi is a member of the American College of Real Estate Lawyers. He has been named one of the Top 100 Lawyers in Illinois by Illinois Super Lawyer. Mr. Yi is on the Board of Trustees of Garrett Evangelical Theological Seminary. He received both his B.A. degree in Political Science and B.S. degree in Biology from the University of Illinois in 1979 with Phi Beta Kappa honors and received his J.D. degree in 1982 from Harvard Law School.

**B. ANDREW ZELERMYER** is a director at Goulston & Storrs in Boston. Andrew conducts a broad-based real estate practice, representing clients in all aspects of commercial real estate law, including leasing, land use and development, construction and permanent financing, construction and design, acquisitions and sales. Andrew is a graduate of Princeton University and Boston University School of Law. He is a member of ICSC's New England Government Affairs Committee. Andrew serves on the board of several non-profits including Greater Boston Legal Services.