



## WHAT SOME OF OUR MEMBERS HAVE SAID ABOUT THE ICSC UNIVERSITY OF SHOPPING CENTERS PROGRAM

“The ICSC University experience provides opportunities for professional and personal growth within a collegial environment, and one-on-one access to some of the shopping center industry’s most accomplished leaders.”

*Cynthia C Hall*

*Manager, Lease Administration*

*Edens & Avant*

*Columbia, SC*

“The courses are designed to transfer knowledge fast, and they do! The courses are taught in an interactive, non-lecture style. The questions and discussions create a class spirit that enhances the transfer of knowledge in class, and creates networking events outside the class.”

*Petran J.H. Van Heel*

*Manager, Development*

*MAB Development*

*Wijnhaven, Netherlands*

“The University of Shopping Centers it is a wonderful way to re-connect, re-energize and refresh your knowledge. The speakers were great, the roundtables informative, and the facility inspiring.”

*Denise Browning, SCMD*

*Senior Vice President, Leasing*

*Madison Marquette*

*Charlotte, NC*

“I would like to take a moment to say thank you for the training. I have attended many intense training courses from Pilot lic. to Series 7 and everything in between. I don't say this to gloat but to point out that ICSC has helped in a very short time to prepare me for joining my Uncle on a large project Isfahan Qty Center 6.5mill sq ft. In the next months to come I wish to attend your courses in Dubai. My sincere thanks to the staff of ICSC.”

*Ali Fazlulahi*

*Owner*

*A.P.P. LLC*

*Charlotte, NC*

"I have been teaching at ICSC's University of Shopping Centers for over a dozen years. I do this because it allows me to provide the attendees, from all sectors of the real estate arena, with actual development situations I've experienced during my 30 years of developing shopping centers. I continue to learn from international audience as well as from my fellow instructors. The experience is special, the venue at Penn / Wharton is focused and quite unique. Best of all, the attendees walk away with centuries of real world knowledge from the best real estate professionals within the industry."

*Arthur L. Pearlman*

*Chairman*

*Arthur Pearlman Corporation*

*Santa Monica, CA*

"You'll come away with 10 new ideas and a wish that you had started attending five years ago."

*Jel Staffilino*

*Senior Director, Transactions*

*Phillips Edison & Company*

*Cincinnati, OH*

"The market is turning, are you in front of the curve? You can't afford to miss out on the education/networking being offered by the ICSC University. The individuals at these sessions are the movers, shakers and survivors in the retail business!"

*Cynthia C. Shelton, CCIM, CRE, CIPS*

*Director of Investment Sales*

*Colliers International*

*Orlando, FL*

"The University of Shopping Centers does an excellent job of developing retail real estate industry professionals."

*Frank Marciano Jr.*

*Real Estate Manager*

*Quick Chek Corp.*

*Whitehouse Station, NJ*

"I found the University of Shopping Centers, held in Philadelphia in March, to be a very worthwhile investment of time. The position and experience level of the instructors says a lot about their commitment to the industry and to ICSC. There was a surprisingly large number of attendees from outside the United States, as well. I appreciated the opportunity to meet and learn from such a diverse group of professionals."

*Kathy Smith, SQMD*

*Director of Marketing & Business Development, King of Prussia Mall*

*Smon Property Group*

*King of Prussia, PA*