

CB 2009 WORKSHOP FACILITATOR BIOGRAPHIES

Afternoon Sessions

Workshop Wed PM #1
Green Retrofits for Retail

Facilitators:

EAMES GILMORE (AIA, NCARB, LEED AP)
Architectural Design Manager
Target Corporation
Minneapolis, MN

Eames Gilmore is the Architectural Design Manager for Target Corporation, overseeing the design of all new store and remodel projects. Target operates over 1,600 stores and has an internal corporate Store Design Team consisting of 250 architects, engineers and store planners. Mr. Gilmore has a Masters of Architecture from the University of Minnesota.

BRIAN FLEENER (AIA, NCARB)
Principal
MulvannyG2 Architecture
Portland, OR

Brian Fleener is a senior principal at MulvannyG2 Architecture and is in charge of the Portland office. Brian has over 20 years experience in the architectural industry providing project and team leadership and business development. His clients include Target, NIKE, Fred Meyer, Safeway and Kroger. An author of numerous articles on green retail, he maintains a holistic view on all of his projects by focusing on the relationship between the built and natural environment while keeping the user's and client's business goals in mind.

JASON L. KRAUS
Senior Manager, Development
Best Buy Stores, L.P.
Richfield, MN

Jason I. Kraus, is a Sr. Manager, Architecture in the Real Estate Property Development department at Best Buy Corporation, overseeing the Architectural Development of all new store and remodel projects. Jason's educational background includes Architecture and Urban Design. Best Buy operates over 1,050 stores in the United States and has recently expanded internationally into China, Europe, and Mexico.

Workshop Wed AM #2
“Repositioning Existing Properties”

Facilitators:

SEAN SELBY

Associate, AIA, LEED-AP
Arrowstreet, Inc
Somerville, MA

Arrowstreet Inc. is a multi-disciplined design firm based in the Boston area. For over five decades, the firm has been creating award-winning projects that span the globe. Arrowstreet is the recipient of numerous awards for architecture and planning from the International Council of Shopping Centers and American Institute of Architects. Sean Selby’s design for LL Bean’s new Hunting & Fishing Store won LEED Silver certification in 2008. His designs for LL Bean’s retail campus and Berenson Associates’ new Freeport Village Station have built upon the existing New England vernacular and enhanced Freeport as a destination shopping village.

SCOTT JORDAN-DENNY

Unique Store Design
Target Corporation
Minneapolis, MN

Mr. Jordan-Denny is an Architect and the Manager of Unique Store Design at Target Corporation. He leads a multi-disciplinary team that is involved in over 100 unique store opportunities annually. He is involved in developments that range from new stand-alone stores or existing building redevelopment to developer-driven mixed-use projects located in major urban markets across the United States and Hawaii. Recently opened projects include Target stores at Brooklyn Junction in Brooklyn, NY, DC USA in Washington D.C. and the Shops at Midtown Miami. Current projects include East River Plaza in Manhattan, Flushing Town Center in Queens, Wilson Yard in Chicago and Sunset & Western in Los Angeles.

Mr. Jordan-Denny is a member of the American institute of architects and NCARB. He has made numerous presentations on Target’s Unique Store Design program and urban development. Scott holds a Bachelor of Science in Architecture and a Bachelor of Science in Environmental Design from the University of Minnesota.

JOHN GENOVESE, SCLS, CDP, CSM, CMD

Executive VP of Development
The Macerich Company
Santa Monica, CA

As executive vice president of development, John Genovese, SCLS, CDP, CSM, CMD is responsible for the strategic direction and management of Macerich's development pipeline and oversees Macerich's Construction, Planning & Design and Tenant Coordination activities. Mr. Genovese has directed redevelopments, expansions and renovations for properties throughout the company's portfolio, including the renovation and expansion of one of the country's highest-performing retail destinations, Queens Center in New York. Mr. Genovese is currently overseeing the redevelopment and expansions of all projects within the Macerich portfolio except for the State of Arizona. Major projects currently underway include the mixed-use expansion of Tysons Corner Center in McLean, Virginia, the redevelopment of Cross County Shopping Center in Yonkers, New York, the redevelopment of Santa Monica Place in Santa Monica, California, the redevelopment of The Mall at Northgate in San Rafael, California and the expansion of Broadway Plaza in Walnut Creek, California.

Mr. Genovese holds a Bachelor of Architecture degree from the Illinois Institute of Technology and a Master of Business Administration from the J.L. Kellogg School of Management at Northwestern University.

Mr. Genovese is a member of the ICSC Certified Development & Construction Professional (CDP) Admissions and Governing Committee and was 2008 Chair of the ICSC Centerbuild Conference. He was Dean for the ICSC University of Shopping Centers School of Development, Design and Construction in 2008 and a faculty member for the ICSC University of Shopping Centers and teaches at the ICSC John T. Riordan School of Professional Development. He also is a member of the Board of Directors of The Los Angeles Business Council, a non-profit association of more than 300 businesses, agencies and individuals working to address critical issues that impact the business climate and economic health of the City of Los Angeles.

Workshop Wed PM #3

International Development - A Two-Way

Facilitators:

CHRIS LE TOURNEUR

President & CEO

MXD Development Strategies Ltd.

Richmond, Vancouver, BC

Chris has over twenty years of experience in planning, urban design, land economics and creating retail and mixed-use projects. Chris leads MXD Development Strategists, an international consulting firm focused on developing next generation retail, mixed and multi-use projects, with a portfolio spanning over 42 countries. Chris has assisted private and public clients across North America defining densification/intensification projects at Shopping Centers, Urban Districts, Resorts and Transportation Nodes. Globally, Chris is involved in major projects throughout the Middle East, including the Dubai International Finance Center, Eastown & Westown Cairo (by Solidere/SODIC) and the Jeddah Central District (by UDC/Solidere). Chris's clients include Pioneer Urban & DLF (India), ENKA, Torunlar, Iulius & Nest (Turkey, Russia, Ukraine & Romania), ARD/Aekyung/AMM Morgan Stanley (Korea) and Miguel/Slim (Mexico City). Chris is an active participant of ICSC, ULI, CIP, ACI and Global Airport Cities, whereby he has spoken at events and written for publications of these organizations.

CHO SUZUMURA

Principal
MulvannyG2 Architecture
Bellevue, WA

Cho has more than 25 years of experience designing retail and mixed-use projects. He has designed successful spaces not only in the United States, but also in Japan, Korea, and China. At MulvannyG2, Cho is one of five market leaders. He leads the company efforts in retail business development around the world and focuses on retail design and planning. Previously, he served as a board member at Millennium Retailing (formerly Millennium Development, Inc., a subsidiary of Seibu Department Stores). His responsibilities included work as a liaison between Millennium and American developers, helping to rework American shopping center standards to fit within the Japanese shopping center guidelines. He was also the Director of Millennium's design division, in charge of Seibu Department Store design, re-branding, store planning, and shopping center development. Additionally, he has been a member of the International Council of Shopping Centers for over 15 years.

Workshop Wed PM #4

Capital Markets Update - What's going on with the retail economy?

Facilitators:

CHRIS A. DESAVINO
West Region Director
JP Morgan Chase Bank
Phoenix, AZ

Chris DeSavino is the West Region Director for the commercial and residential real estate business managed within Chase Real Estate Banking. He is responsible for the overall performance of the West region and for providing the Firm's Credit, Treasury, and Capital Markets products to clients in California, Arizona, Colorado, Nevada, Utah, and the Pacific Northwest. Prior to his current position, Chris held various senior level positions in Real Estate for JPMorgan and its predecessor Banks.

Before joining Chase Bank in 1989, Mr. DeSavino was a senior project manager for Nu-West, Inc., a publicly traded real estate development company, headquartered in Phoenix, AZ and Calgary, Alberta.

He earned his bachelor's degree from the University of Utah in 1982 and an MBA from Arizona State University in 1985. Chris is a past President of the Real Estate Investment Advisory Council, a Phoenix-based trade association for commercial real estate investors. He also serves as Vice Chairman of the Arizona Programs Board for Childhelp USA, and resides in Scottsdale, Arizona with his wife Katrine.

JAMES H. RICHARDSON, III
Vice President
Forest City Commercial Group
Cleveland, OH

James H. Richardson, III is vice president of East Coast Commercial Development within the Forest City Commercial Group. As of 2009, Jim has been employed with Forest City for 28 years.

Jim started with the company in 1981 as superintendent of Forest City Commercial Construction. Mr. Richardson later went on to their Commercial Management division where he managed several projects including a 300-room hotel, 500-unit apartment building, 250-space parking garage, 50,000 sf of retail space and 20,000 sf of office space. Jim went from Forest City Commercial Management to his current position in 1988.

During his tenure with Forest City's East Coast Commercial Development, Jim has worked coordinating designs, financing, leasing and construction on a 1,000,000 sf indoor mall in Pittsburgh, Pennsylvania, a renovation of a 600-room Westin hotel and conventional center also in Pittsburgh and a 225-room Ritz Carlton hotel located in Cleveland, Ohio. Most recently, Mr. Richardson has completed two Lifestyle Centers in 2008, the first a 900,000 sf center located in Richmond, Virginia, and the second, a 750,000 sf center situated in Tampa, Florida. The combined value of both centers is over \$250 million.

RYAN J. TERRANO

Vice President, Commercial Real Estate
Huntington National Bank
Columbus, OH

Mr. Terrano has approximately 10-years of experience in commercial real estate industry, with the majority of his experience in commercial real estate lending on varying property types including retail, industrial, multi-family, single-family, and office. Mr. Terrano joined Huntington in 2006 and, as vice president of real estate, originated and manages a commercial real estate portfolio in excess of \$600 MM. Mr. Terrano has experience in financing larger commercial real estate projects including construction debt, capital market debt, and public finance.

Prior to being appointed vice president of real estate at Huntington, Mr. Terrano was involved in business development and commercial lending on investment real estate for LaSalle Bank. Mr. Terrano began his career with the Key Bank, where he was involved in various aspects of commercial real estate including capital markets and balance sheet lending. Mr. Terrano currently resides in Aurora, OH.

GEORGE FRYER

Director of Real Estate Investment Management
AEW
Boston, MA

Workshop Wed PM #5

The “Must-Haves” of Successful Place Making ... we mean GREAT Place making.

Facilitator:

MARIOS SAVOPOULOS
Principal of Designs
P+R
Costa Mesa, CA

Marios Savopoulos is principal of design for Perkowitz+Ruth Architects. He has over 20 years of experience in mixed-use design and planning, lifestyle and high-end retail, high density residential, entertainment, theater, hotel, restaurant and office building.

Mr. Savopoulos holds a Bachelor of Architecture degree with honors from the University of Texas at Austin. He is a licensed architect in California, and an active member of a variety of organizations as well as a frequent panelist and contributing author for other conferences and publications.

Mr. Savopoulos' projects have garnered a number of accolades, including the most recent Gold Nugget Grand Award which was presented to Bridgeport Village in Tualatin, OR.

The Placemaking Studio of Perkowitz+Ruth Architects focuses on high-quality urban community core developments, mixed-use projects and master planning that orchestrate specialty retail, restaurant, hotel, office, entertainment and multi-family residential components into cohesive environments, while utilizing creative urban spaces, amenities, landscape and graphics.

DONALD BRINKERHOFF / FASLA
Founder and Chairman/CEO
Lifescapes International, Inc.
Newport Beach, CA

Mr. Don Brinkerhoff is the Founder and Chairman/CEO of Lifescapes International, Inc. A graduate of Cal Poly in 1952 and recipient of the Fellows Designation from the American Society of Landscape Architects, Don brings to the landscape design profession over fifty years of study, work experience and world wide travel including urban planning studies at the University of Madrid. He has extensive experience in the design of world renowned hotels, destination resorts, casinos, urban entertainment venues, mixed-use developments, and communities worldwide. Experience includes The Fillmore in San Francisco, South Coast Village / South Coast Plaza, The Grove, Lakes at Thousand Oaks, Americana at Brand for Caruso Affiliated, repositioning for The Promenade, Center Cal Properties, Sudberry Properties and DJM Capital Group, along with international work, including Platinum Park in Kuala Lumpur, a 5 tower, mixed use destination in the heart of the city.

TERESA POWELL-CALDWELL
President and CEO
Wet-Design

In Teresa's current capacity she oversees and supervises all activities and staff for the firm's Business Development Department. She is responsible for planning and implementing sustainable strategic growth for the company including development of new markets.

Teresa has more than 20 years of business development and public relations experience in both the real estate and architecture industry.

She earned a Bachelor of Arts Degree in English with emphasis on Medieval and Renaissance Period Literature from St. Mary's College in California and completed many of her studies at Oxford University in England. She also holds an Associate of Arts Degree in Journalism from Los Medanos College.

Workshop Wed PM #6

Integrated project delivery - a fresh perspective

Facilitators:

VICTOR SANVIDO

Sr. Vice President
Southland Industries
Garden Grove, CA

Victor Sanvido is the Senior Vice President of Southland Industries, a leading mechanical contractor. Southland Industries is one of the largest construction and engineering companies in the US. The employee-owned group provides design/build, electrical and mechanical engineering, electrical maintenance, plumbing, HVAC, and facilities management services to clients in the various market sectors. Noted Southland Industries projects include the renovation of the Pentagon following the terrorist attacks of Sept. 11 and a mechanical system overhaul at the Indian Wells Tennis Garden. Dr. Sanvido is responsible for developing and delivering custom design build maintain services to target end users in Southland's California markets. These solutions include the practical application of lean principles, BIM, project incentive programs, sustainability, and integrated project delivery/ contracting, particularly design build maintain. Victor Sanvido received his Ph.D. in Civil Engineering/Construction Engineering and Management from Stanford University. Formerly a Professor of Architectural Engineering at Penn State University, he has written over 100 publications and is a leader in several industry organizations including DBIA and LCI. He is co-author of the book *Selecting Project Delivery Systems* (PDI, 1999). He speaks frequently on the implementation of integrated lean project delivery at a national level. He has organized several project delivery conferences for healthcare, education, community colleges, public owners and specialty contractors.

NICHOLAS ZENT, LEED AP

BIM Manager
C.W. Driver
Irvine, CA

Nicholas Zent is the BIM Manager of C.W. Driver, a leading builder serving the Southern California market. Nicholas has extensive BIM Industry experience with a degree in Network Administration, MCSE, from Central Wyoming College and a degree in Construction Management from Brigham Young University. He started his career working at Microsoft Corporation with an IT emphasis but migrated to construction where he eventually managed the BIM components of the \$1.2 Billion City Creek Center project in downtown Salt Lake City for Big-D Construction.

At C.W. Driver, he currently oversees the BIM integration on 17 of their projects. He's manages the development and coordination of detailed project models as well as orchestrates project MEP coordination efforts. Nicholas is responsible for implementing BIM technologies in the marketing, estimating and operations departments of C.W. Driver. He is a LEED AP, a Designated Design-Build Professional (DBIA), and three-time AGC/ASC Competition Regional\National Champion: Design-Build, BIM, Pre-Construction.

Workshop Wed PM #7

Mixed Use in a Single Use District

Facilitators:

CHRISTOPHER THOMAS, AIA,
Retail/Mixed-Use Design Leader
DLR Group
Chicago, IL

Chris Thomas, AIA, is the retail/mixed-use design leader for DLR Group, a national architecture and engineering firm with 15 offices coast to coast. He is a veteran design architect with nearly three decades of experience in retail and mixed-use developments. Chris earned his Bachelor and Master of Architecture degrees from Tulane University and the University of Illinois at Chicago.

COREY WIESEMAN, AIA, LEED AP
National Corporate, Retail/Mixed-Used Practice Leader
DLR Group
Chicago, IL

Corey Wieseman, AIA, LEED AP, is National Leader of DLR Group's Corporate Practice, and provides day-to-day leadership managing internal resources of planning and design team members. Corey possesses a proven track record as a manager of projects ranging from \$1 million to well over \$350 million construction value. He earned his Bachelor of Architectural Studies from the University of Nebraska.

Morning Sessions

Workshop Thurs pm PM #1

Ask the experts - open discussion with leaders in the industry

Facilitators:

EMERICK J. CORSI, SR.

Executive Vice President
Forest City Commercial Development
Cleveland, OH

Emerick J. Corsi, Jr. is Executive Vice President of Forest City Commercial Development. In this capacity, he is responsible for all department store negotiations, market research, site acquisitions, development, and construction throughout the United States. Emerick works in various capacities on all potential, new, existing and expanding projects within the Forest City portfolio.

Mr. Corsi is a member of the International Council of Shopping Centers (ICSC), the Urban Land Institute, has taught at the ICSC Executive Learning Series level, and is currently serving as a member of the ICSC's CenterBuild Advisory Board. He has made numerous presentations and served on many discussion panels in conjunction with urban development, merchandising mix and other retail development.

Mr. Corsi holds a Bachelor of Science in Business Administration from Bowling Green State University, Bowling Green, Ohio, and a Master of Arts in Business Management from Central Michigan University, Mt. Pleasant, Michigan.

JIM B HELLER

President, CDP, AIA
KA
Cleveland, OH

James B. Heller joined ka in 1971 and became an Associate in 1977, was promoted to Vice President in 1982, and has served as President since 1986.

As President, Heller personally works with project managers to assure that all clients' programmatic criteria are met. He works to establish specialized teams from the broad-based resources of professional design talent and production staff within the firm so that teams achieve design solutions, which in turn, meet the deadlines, budgets, and goals of each client.

Heller's unique abilities in land planning and site development, coupled with his meticulous attention to detail, and depth of relationships with industry leaders, make him invaluable to peers and clients. Known as an architect of exceptional integrity and devotion to his clients, he continues to serve clients he has worked with for several decades. He travels extensively to maintain close client communication to assure the integrity of the translation "from concept to construction." Heller's broad experience with enclosed malls and open-air centers; offices; residential; and mixed-use projects elicits a comfortable level of confidence in his clients. Whether Heller is working on a corporate headquarters, office complex, major department store or a large shopping environment he sets the goals high for the staff at ka to exceed the expectations of every client.

Heller's efforts on behalf of ka's clients have produced numerous corporate and commercial projects throughout the United States. The corporate facilities MBNA, Progressive Insurance, Allen Bradley, and Key Bank highlight ka's work both on the east and west side of Cleveland. Heller also provided the direction and worked to secure approvals to permit these large corporate campuses. He also collaborates with the staff to meet the demands of Macy's Inc. and developer clients to produce buildings like Westfield San Francisco Centre, a \$440 million dollar mixed-use project that was recognized in May 2009 by ICSC and awarded the Best-of-the-Best Award for Design & Development.

Heller is an alumni of the Leadership Cleveland Class of 2000 and was a volunteer fireman in the City of Beachwood for nearly 30 years. He is an active member of ICSC, serving on the CenterBuild Conference Program Committee, and the newly created CDP Admission and Governing Committee. He was also an invited juror for the 2006 Retail Traffic SADI Awards.

DALE SCOTT

Sr. Executive Vice President
SIKON Construction Corp
Deerfield Beach, Fl

Dale E. Scott, CDP, has over 40 years of experience in construction and real estate. As Sr. Executive Vice President of SIKON Construction Corporation his responsibilities include directing the company's Pre-Construction Service Department and Business Development. Educated in Business Administration at Kansas University, Mr. Scott is active in many industry organizations including ICSC, ULI, NAIOP, AGC and ABC. He served as Chairman of ISCS/MRA's Joint Task Force on the International Building and Fire Codes, which was successful in having industry favorable language written into the code. Dale is a past chairman of the CenterBuild Conference, which is ICSC's annual conference for the design and construction segment of retail development and currently serves on the CenterBuild Advisory Council. Mr. Scott has received the CenterBuild MVP for his service to that industry organization. He was the 2000 Chairman of ICSC's Florida Conference and currently serves on that conference planning committee. This annual conference is the third largest real estate conference in the world. He was also the Chairman of the planning committee for the 2007 West Florida Idea Exchange. Along with being a past co-chair of the Central Florida Planning Committee he also serves on the Central Florida ICSC Alliance Committee and is an active participant in ICSC's Government Relations efforts. He has been appointed as the ICSC Florida State Director for 2009/2010. Dale is an active member of the Governing Committee, which is charged with developing ICSC's Professional Designation, CDP, for recognition of those involved in the design and construction segment of retail development. Mr. Scott is a recipient of ICSC's Trustees Distinguished Services Award. In the fifty-year history of the 75,000 member organization, this honor has only been presented eighty times. He is a 2004 inductee into the Retail Construction Hall of Fame, and is listed as an Honored Member of the Continental Who's Who in Commercial Real Estate. Mr. Scott has published numerous articles and speaks frequently at many industry conferences, including being a regular speaker at the annual Florida State University Real Estate Trends Conference. He also served on the NACORE Institute faculty and has been a guest lecturer at the university level along with being a contributor to the annual Florida Regional Overview Report.

Workshop Thurs AM #2

Who are the hot retailers and how are they doing it?

Facilitator:

BILL J. BEITZ Jr., AIA, OAA, AAA

President/COO

JPra Architects

Novi, MI

William J. Beitz, Jr. is in charge of architecture, construction administration and technical research for JPRA Architects where he serves as President/COO. Mr. Beitz also serves as President/CEO of JPRA Architecture, ULC, which is currently conducting business in Canada. He received his Bachelor of Architecture Professional degree from Lawrence Technological University. Mr. Beitz is a registered Architect in twenty-three states, the Provinces of Ontario and Alberta, Canada and the Commonwealth of Puerto Rico. He is a member of the AIA; Michigan Society of Architects; NCARB; Ontario Association of Architects; Alberta Association of Architects; Royal Architectural Institute of Canada; Association of Architects & Landscape Architects of Puerto Rico and ICSC. His background includes four years as an instructor of Architecture at Lawrence Technological University. He has also served on the AIA Professional Practice Committee and chaired a committee responsible for revision of the Occupational Code for Michigan Compiled Laws, which governs the practice of architecture, professional engineering and land surveying.

GETRA THOMASON
Development
Chick-fil-A, Inc.
Atlanta, GA

Getra Thomason is a Senior Development Manager, New Store Growth for Chick-fil-A, Inc., and is responsible for free-standing unit and specialty building development for the Southeastern United States. She began her career with the company in 1998.

Getra graduated from Georgia College and State University with a Bachelor of Business Administration and serves on their Alumni Advisory Board for The School of Business. She is also a mentor for the Atlanta Kidz2leaders program and is a past advisory board member for ICSC.

Chick-fil-A was started by S. Truett Cathy in 1946 and has grown to over \$3 billion dollars in sales. It is one of the largest privately-held restaurant chains with 1475 FSU restaurants.

PAULA STAFFORD
Retail Design Leadership
Callison Architecture, Inc.
Seattle, WA

An expert in the creation of new brands as well as repositioning existing brands, Paula Stafford partners with clients to strengthen a brand's relevancy and establish enduring customer connections in a changing marketplace. She leads brands such as Nike, Cingular, Payless and FedEx in forming a strategic retail vision that blends seamlessly into their business objectives.

Paula's background includes retail marketing analysis, vision development and design for international department stores, specialty stores and visual merchandising. As part of Callison's leadership team, Paula is responsible for design excellence and retail design leadership.

WHITNEY LIVINGSTON

Regional Director of Marketing
Madison Marquette
San Francisco, CA

Whitney Livingston wears two hats at Madison Marquette. In addition to being the Regional Marketing Director, she is also the Asset Manager of a super-regional mall in the Bay Area. As Regional Marketing Director, Whitney directly oversees property marketing strategies for 23 properties in the Western Region. Whitney brings an extensive property marketing background to her position and is responsible for conceptualizing, directing and managing strategic marketing plans as well as directing the creation and implementation of marketing strategies to support investment and new business initiatives. Whitney's proven ability to create value in Madison Marquette's shopping centers across the region earned her a promotion to Asset Manager in June of 2009. As Asset Manager her core responsibility is to increase the net operating income through expense reduction, strategic leasing and driving alternative revenue.

Workshop Thurs AM #3

Legal Trends in Green Building Requirements

Facilitators:

BRAD MONDSCHIN

Member/Partner
Pullman & Comley, LLC
Hartford, CT

Brad N. Mondschein is a partner at Pullman & Comley, LLC. Mr. Mondschein represents alternative energy manufacturers; component manufacturers; energy service companies; end-users and aggregators in corporate transactions, procurement, installation and maintenance negotiations, joint venture agreements and on regulatory and legislative issues. He represents developers, retailers, tenants and consultants in the area of Green building and environmental design. His representation includes energy procurement, including distributed generation, renewable energy credit trading, Green initiatives, carbon trading and carbon emissions and supply chain issues.

KENT JEFFREYS

Staff Vice President, Office of Global Public Policy
International Council of Shopping Centers
New York City, NY

Kent Jeffreys is the Staff Vice President for the Office of Global Public Policy of the International Council of Shopping Centers. Mr. Jeffreys participates in the development of ICSC's policy positions and communicates those positions to members of Congress, officials at federal agencies, as well as state and local officials. He has primary responsibility for the direction and administration of ICSC's federal legislative and regulatory activities on environmental, energy, land-use and homeland security issues. Prior to joining ICSC, Mr. Jeffreys was the Director of Environmental Studies for the Competitive Enterprise Institute. Mr. Jeffreys also served as a Policy Analyst for the Heritage Foundation and was the Energy and Environmental Policy Analyst for the Republican Study Committee of the U.S. House of Representatives. Mr. Jeffreys majored in Political Science as an Undergraduate and received his Law Degree from the University of Mississippi.

JIM WESTBERG, CEM, LEED

Energy Program Administrator
Arizona Department of Commerce Energy Office
Phoenix, AZ

Jim Westberg is the Energy Program Administrator for the Arizona Department of Commerce Energy Office. He is responsible for helping to reduce energy costs in state government buildings and commercial sector buildings. His areas of interest include energy efficient lighting and green building design. A Commerce employee for the past 28 years, he is a Certified Energy Manager (CEM), and a LEED Accredited Professional. He is also a member of the Association of Energy Engineers, Illuminating Engineering Society and ASHRAE. Mr. Westberg earned an MPA from Arizona State University.

ANDRE VILLASENOR

Environmental Protection Specialist
U.S. Environmental Protection Agency
Los Angeles, CA

André Villaseñor is an Environmental Protection Specialist at U.S. Environmental Protection Agency's Southern CA Field Office where he works on issues of sustainability and pollution prevention. He has international experience abroad in Chile and Ecuador where he has lived and worked as a project coordinator conducting environmental impact studies of airport and mining projects, and as a habitat conservation specialist working to restore tropical ecosystems. Additionally he has worked at the L.A. County Metropolitan Transportation Authority as an Environmental Compliance Specialist. He has an M.S. in Environmental Science and an M.A. in International Environmental Policy.

Workshop Thurs AM #4

International mixed use - PRAGUE – PALLADIUM

Facilitators:

JEFF GUNNING, AIA, LEED AP

Vice President

RTKL Associates Inc.

Dallas, TX

Jeff Gunning is an architect and Vice President with RTKL, where he has been involved in 15 ICSC award winning projects during a 25 year career with the firm. During that time, Gunning has helped to shape RTKL's holistic approach to design, melding urban design, architecture, interior architecture and environmental graphic design to create experiential places that resonate with a sense of community and push the boundaries of art and architecture. His work encompasses large scale mixed use developments combining retail, entertainment, sport, residential, office, hotel, and other uses into synergistic environments known for their commercial success and lasting sense of place.

His projects have been instrumental in RTKL's international expansion into Europe, Latin America, Japan, and the Middle East. Since 1998 his responsibilities have included the firm wide leadership of RTKL's Retail Sector. Mr. Gunning is a 1984 graduate of the College of Architecture at the University of Oklahoma.

STEVEN BLISS

Principal

Bliss Fasman Lighting Design

New York, NY

A lighting designer with a wide variety of projects to his credit, College in Wayne, New Jersey and completed his design studies at the University of Copenhagen in Denmark. He is a second-generation lighting designer having apprenticed for six years as an Associate with Donald L. Bliss, where he perfected his knowledge of technical information and design skills. He was formerly a Senior Associate with T. Kondos Associates in New York for eighteen years, before starting Bliss Fasman Inc. in 2000. His work involves projects ranging from corporate offices to exhibition halls and museums. His retail projects have been yearly winners at the International Council of Shopping Centers award presentations. He has designed lighting for shopping centers, hotels, office towers, libraries and airports in the U.S. and abroad. Mr. Bliss is a member of the International Association of Lighting Designers.

Workshop Thurs AM #5

BIM – Behind the Curtain – Where are we going?

Facilitators:

JON MAGNUSSON

Chairman / CEO

Magnusson Klemencic Associates

Seattle, WA

Jon Magnusson, P.E., is Chairman/CEO of Magnusson Klemencic Associates consulting structural/civil engineers with offices in Seattle and Chicago. The 108-person firm has provided engineering services for projects in 46 states and 44 countries.

Many consider MKA as one of the most creative engineering firms in the country. The American Council of Engineering Companies (ACEC) has recognized the firm with 19 national engineering excellence awards in the last 22 years...several times more than any other firm in the same time period.

The firm's leadership with BIM started over 12 years ago with a project where the design team 3-D model and information was provided to the contractor so that steel fabrication could be performed directly with the data. Some work was done even earlier, in the 1980's, with MKA-developed automated detailing systems.

Jon has been the Structural Engineer-in-charge on \$2-billion worth of construction projects in the last five years alone.

ROBERT J. TINDALL, AIA

President / Chairman

Callison Architecture, Inc.

Seattle, WA

Robert (Bob) Tindall is a nationally recognized expert on retail design trends and developer business strategies. Since joining Callison in 1976, he has served in a number of leadership roles within the firm, including Chief Operating Officer, President, and is currently Callison's Chairman. Over the years, Bob has been responsible for overall project direction for retail, office and financial facilities, including specialty stores, shopping centers and corporate campuses. This diverse background allows him to approach project challenges from a cross-industry perspective. Bob is an active member of the International Council on Shopping Centers, the Urban Land Institute and is on the Editorial Advisory Board of *Retail Construction* magazine. He serves on numerous panels dealing with design trends and issues in the retail industry and participates in the Large Firm Roundtable of the American Institute of Architects.

Workshop Thurs AM #6

Aviation Retail - design and development of retail at airports

Moderator:

WILLIAM A FIFE, P.E.

Senior Project Executive
IBEX Construction
Merrick, NY

William Fife is the former General Manager of Aviation Planning and Technical Services for the Port Authority of New York & New Jersey. He also served as the Deputy General Manager of John F. Kennedy International Airport and as Chief Planner for the Port Authority's Aviation Department. Mr. Fife was also Corporate Vice President for DMJM Harris AECOM where he was responsible for the firm's aviation consulting practice. In addition to serving as a Senior Project Executive at IBEX Construction, Mr. Fife is also a principal in the Fife Group where he provides consultant services to the aviation industry. For the past twenty-one years, he has co-chaired a Peer Review Group of airports in the U.S. and Canada that includes Boston, Washington National, Dulles, Miami, Toronto, Montreal, Las Vegas that has saved airports and airlines millions of dollars. In all of these positions, he has been actively involved with the retail aspects of these efforts.

Panelists:

BRADLEY TOLLEFSON

Development Director
Westfield Concession Management
Wheaton, MD

ROSI RAWSON

Master professional, Vice President
Transystems
Norwalk, CT

TAMIE FISHER

Deputy Aviation Director, Business and Properties
Phoenix Sky Harbor International Airport
City of Phoenix Aviation Department
Phoenix, AZ

Tamie Fisher, Director of Business and Properties for the City of Phoenix Aviation Department, has 19-years of very diverse experience in the areas of interior design, corporate relocation, facility management, real estate development, economic development, community relations and business management. She had been in government service with the City of Phoenix for 14 years.

Tamie joined the Business and Properties Division at Phoenix Sky Harbor in March 2003 to oversee the development of the new Rental Car Center and manage rental car business relationships at Phoenix Sky Harbor International Airport. Prior to this assignment, Tamie was a member of Phoenix' light rail development team.

Tamie has been the Properties Director for the past 3 years responsible for all real estate leasing, concessions, risk management and property management functions for the City's 3 airports.

STEVE DUMAS

SVP Retail Design / Tenant Coordination
Westfield Concession Management
Los Angeles, CA

As the SVP of Retail Design at Westfield, Steve Dumas is responsible for the visual impact of all revenue generating elements at Westfield including inline tenants, food tenants, kiosks, RMU's, marketing activations and airport retail. Mr. Dumas led the planning, design and tenant design efforts of Westfield's Airport Concessions for 12 years including all phases of Newark Int'l. Terminal C and the new rollout at Terminals A and B, Houston Int'l Terminal E, JFK's Terminal 8 and Boston Logan Terminals A and C.

ANDY FRANKL

President
Ibex Construction
New York, NY

Andy Frankl has significant national construction experience. Well known as an industry innovator, Mr. Frankl utilizes skills learned over twenty five years in the industry to advance and perfect the construction process to the benefit of his clients.

As founder and President of IBEX Construction, Mr. Frankl applies his knowledge to a variety of project types including Retail, Corporate, Institutional and Residential. Under his direction, IBEX has built many well-known projects for such clients as Nordstrom, Jet Blue Airways, AIA Center for Architecture, Cartier, Mt. Sinai School of Medicine, MetLife and The Plaza Hotel.

Mr. Frankl attended the famed Brooklyn Tech High School and the Cooper Union School of Architecture. He is a recipient of the AIA's Harry B. Rutkins Award and a Trustee of Professional Women in Construction and the New York Building Congress Foundation.

Workshop Thurs AM #7

Development Trends for Anchor Tenants - How they adapting to new economy?

Facilitators:

RON BUCKLEY

Vice President-Leasing
Southeast Region
Centro Properties Group
Atlanta, GA

Ron Buckley is Vice President, Leasing, Southeast Region of Centro Properties Group (US). In this role, he oversees the leasing of approximately 16.5 million square feet of community and neighborhood shopping centers in 5 states, including Georgia, Mississippi, North Carolina, South Carolina and Tennessee. Until its acquisition by Centro Properties Group (ASX:CNP) in April 2007, Mr. Buckley served as Vice President, Leasing, Southeast Region of New Plan Excel Realty Trust, Inc. He joined New Plan in 2002 from Equity Investment Group, where he was a Regional Vice President of Leasing, following New Plan's acquisition of 57 properties from Equity Investment Group. He previously served as a Director of Leasing at the Sembler Company and as a Vice President, Leasing at Branch Properties. Mr. Buckley began his career with Trammel Crow Company as leasing representative in 1987. He was the ICSC Southern Divisional Operations Chairman from 2003 to 2006. Mr. Buckley has been involved in the shopping center industry for over 20 years.

DAVID LARCHE
Executive Vice President
Vestar Development Co.
Phoenix, AZ

David Larcher has been Executive Vice President of Vestar since 1089 and has been responsible for some of the most dynamic and popular retail developments in the Southwest. Mr. Larcher is responsible for Vestar's development activities, as well as acting as the key contact for Vestar's retail relationships in Arizona and San Diego, California.

Vestar is one of the largest privately held commercial development companies in the United States, developing, owning and managing over 20 million square feet of shopping centers in Arizona and southern California. As a founding principal of Vestar, Mr. Larcher holds a edevelopment project that required the largest environmental cleanup in Arizona history.

JOHN CORRITORE
President
The Corritore Company
Scottsdale, AZ

John Corritore founded The Corritore Company, a specialty retail brokerage firm, in 1988. The Company has been responsible for the leasing of many of the Valley's most upscale outdoor Centers including Kierland Commons, Scottsdale Waterfront, Dana Park, and the Districts at Desert Ridge and Tempe Marketplace. The Company is currently working on the ground up leasing of Scottsdale Quarter, which includes Apple Computer, Williams Sonoma Home and H & M. In addition, the Corritore Company has been utilized for the national expansions of Z Gallerie, Lucky Brand and Brighton Collectables.

DENNIS BARR
Director of Real Estate
Fry's Marketplace
Tolleson, AZ

Workshop Thurs AM #8
Construction Survival 2010

Facilitators:
MIKE PRICE
Executive Vice President
SD Deacon Corp.
Sacramento, CA

Mike Price is the Executive Vice President of S.D. Deacon Corp., the holding company for S.D. Deacon's subsidiary offices in Seattle, Portland, Sacramento and Irvine. Mike joined S.D. Deacon Corp. of Oregon in 1993, advancing through multiple roles including President of the Seattle office before his current position in 2006. Under his guidance, S.D. Deacon continues to be an industry leader in retail construction on the West Coast.

Mike is instrumental in the development and support for all thirteen of S.D. Deacon's corporate divisions and has been a crucial contributor in the company's leadership and strategic planning.

Mike holds a Bachelors of Science from Oregon State University in Business Administration. He and his wife Cynthia have three children and are very active in the local community.

GUS VRATSINAS

VCC

Founder, P.E., Chairman

Little Rock, AR

Gus Vratsinas is the Chairman of VCC of Little Rock, Arkansas. Gus is one of the three founders of VCC, which started in 1987. He has 40 years of management and professional engineering responsibilities in projects ranging from industrial to retail, commercial, health care, residential, high-rise and institutional.

Working with the management team of VCC, Gus has been instrumental in the emergence of VCC as one of the premier retail general contractors in America today. The company is licensed/registered in all fifty states, D.C. and Puerto Rico and the company enjoys continued business relationships with America's leading retailers and retail developers.

Gus holds a Masters in Science in Civil Engineering from the University of Arkansas and is married to former Irene Marinos of Mason City, Iowa.